

Department of Defense

FY2013 Small Business Procurement Scorecard

B

93.55%

FPDS-NG Prime Contracting Data as of Feb. 19, 2014
 eSRS Subcontracting Data as of Mar. 14, 2014

| Prime Contracting Achievement: | | | 74.49% |
|---|---------------------|--------------|----------------------|
| | 2012 Achievement | 2013 Goal | 2013 Achievement |
| Small Business | 20.41% | 22.50% | 21.09% (\$48.3 B) |
| Women Owned Small Business | 3.38% | 5.00% | 3.57% (\$8.2 B) |
| Small Disadvantaged Business | 7.30% | 5.00% | 7.79% (\$17.8 B) |
| Service Disabled Veteran Owned Small Business | 2.33% | 3.00% | 2.64% (\$6.0 B) |
| HUBZone | 2.18% | 3.00% | 1.78% (\$4.1 B) |

| Subcontracting Achievement: | | | 9.10% |
|---|---------------------|--------------|---------------------|
| | 2012 Achievement | 2013 Goal | 2013 Achievement |
| Small Business | 35.50% | 36.70% | 35.40% |
| Women Owned Small Business | 5.70% | 5.00% | 5.70% |
| Small Disadvantaged Business | 4.80% | 5.00% | 4.70% |
| Service Disabled Veteran Owned Small Business | 1.90% | 3.00% | 2.20% |
| HUBZone | 1.40% | 3.00% | 1.50% |

| Success Factors | | 9.96% |
|--|--------------------------|--------------|
| Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7 | Peer Review Score | |
| The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services. | 0.97 | |
| The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSD/BU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level. | 1.00 | |
| The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality. | 1.00 | |
| The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses. | 1.00 | |
| The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses. | 1.00 | |
| The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program). | 1.00 | |
| The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency). | 1.00 | |
| Prime and Subcontracting Grading Scale: A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70% | Total | 6.97 |

Comments:

Graded Agency:

Department of Defense (DoD) prime contracting provides our warfighters with the best possible technologies and other capabilities in an effort to deter war and protect our national interests worldwide. In accordance with the "Better Buying Power 2.0" initiatives, DoD continues its commitment to small businesses with an increased focus on training for small business professionals and identifying opportunities for small businesses in defense acquisitions through market research, competition, and subcontracting. Many of DoD's largest prime contracts are for aircraft, ships, etc., which are complex and costly. Though these sophisticated procurements are considered "small business eligible," small businesses generally do not have the infrastructure or capacity to perform such requirements while staying within the existing size standards. Despite these challenges, and operating in an environment of uncertainty created by sequestration and Government furloughs, DoD has demonstrated a commitment to small business utilization to the maximum extent practicable. Additionally, DoD improved its small business performance for FY 2013, with an overall achievement of 21.09 percent, up from 20.41 percent in FY 2012.