

DOING BUSINESS WITH THE COAST GUARD



Acquisition Directorate



WEB LINKS

Doing business with the Coast Guard:

<http://www.uscg.mil/acquisition/business/business.asp>

Federal government contracting opportunities:

<http://www.uscg.mil/acquisition/business/contracting.asp>

USCG small business assistance:

<http://www.uscg.mil/acquisition/business/smallbusiness.asp>

Unsolicited proposals:

<http://www.uscg.mil/acquisition/business/unsolicited.asp>

International acquisition programs:

<http://www.uscg.mil/acquisition/international/default.asp>

For updates on **Doing Business with the Coast Guard**, visit the website at

<http://www.uscg.mil/acquisition/business/business.asp>.

U.S. COAST GUARD
April 2016
www.uscg.mil/acquisition

PROGRAM DESCRIPTION

The Coast Guard Acquisition Directorate manages a multi-billion dollar recapitalization investment portfolio of acquisition programs across three major product lines: surface, aviation and command, control, communications, computers, intelligence, surveillance and reconnaissance systems. These programs are supported by six procurement centers:

- Office of Contract Operations at Coast Guard Headquarters
- Aviation Logistics Center
- Command, Control, Communications, Computers and Information Technology Service Center
- Surface Forces Logistics Center

- Shore Infrastructure Logistics Center – Base Support and Services
- Shore Infrastructure Logistics Center – Construction

Acquiring new assets and upgrading legacy platforms, mission systems and facilities are fundamental aspects of recapitalization, which replaces obsolete and costly to maintain assets so sustainable readiness in the field can be achieved. These investments deliver — within cost and on schedule — cutters, boats, aircraft and C4ISR systems that meet specified performance requirements.

INDUSTRY OUTREACH

The Coast Guard acquisition community continues to foster competition through early industry engagement. The Coast Guard's procurement centers as well as the Department of Homeland Security typically hold annual industry day events to discuss acquisition opportunities and provide chances for industry to hear from key decision-makers. In addition, for specific acquisition programs, the Coast Guard conducts market research, in-

vites industry to participate in one-on-one meetings and hosts industry day events.

The Coast Guard's small business program participates in DHS's monthly small business vendor outreach sessions. These sessions provide an opportunity for small businesses to meet one-on-one with representatives from the Coast Guard as well as other DHS components. Meet-

Mission execution begins **here**.

(OVER)

INDUSTRY OUTREACH CONT'D

ings can be scheduled online at <http://www.dhs.gov/small-business-vendor-outreach-sessions>.

Additionally, in response to the Office of Federal Procurement Policy's

initiative to improve communication with industry during the acquisition process, the Coast Guard industry liaison is Carla Thomas, who can be reached at (202) 475-5786 or Carla.Thomas@uscg.mil.

TOP FIVE PRODUCTS OR SERVICES PROCURED IN FISCAL YEAR 2015



(by dollars obligated)

1. Shipbuilding and repair
2. Commercial and institutional building construction
3. Administrative management services
4. Aircraft parts and auxiliary equipment manufacturing
5. Engineering services

SMALL BUSINESS PROGRAM CONTACTS

Small Business Program Manager
Carla Thomas
(202) 475-5786
Carla.Thomas@uscg.mil

Surface Forces Logistics Center
Sharon Jackson
(410) 762-6463
Sharon.J.Jackson@uscg.mil

Office of Contract Operations
Sara Marcheggiani
(202) 475-3746
Sara.H.Marcheggiani@uscg.mil

Shore Infrastructure Logistics Center
– Base Operations
Joe Cannon
(510) 437-3916
Joseph.m.cannon@uscg.mil

Research & Development Center
Helen Dawson
(202) 475-3271
Helen.F.Dawson@uscg.mil

Shore Infrastructure Logistics Center
– Construction
Jean Bretz
(401) 736-1765
Jean.M.Bretz@uscg.mil

Aviation Logistics Center
Sherri Peele
(252) 335-6768
Sherri.L.Peele@uscg.mil

C4IT Service Center
Cherish Driver
(703) 313-5382
Cherish.D.Driver@uscg.mil