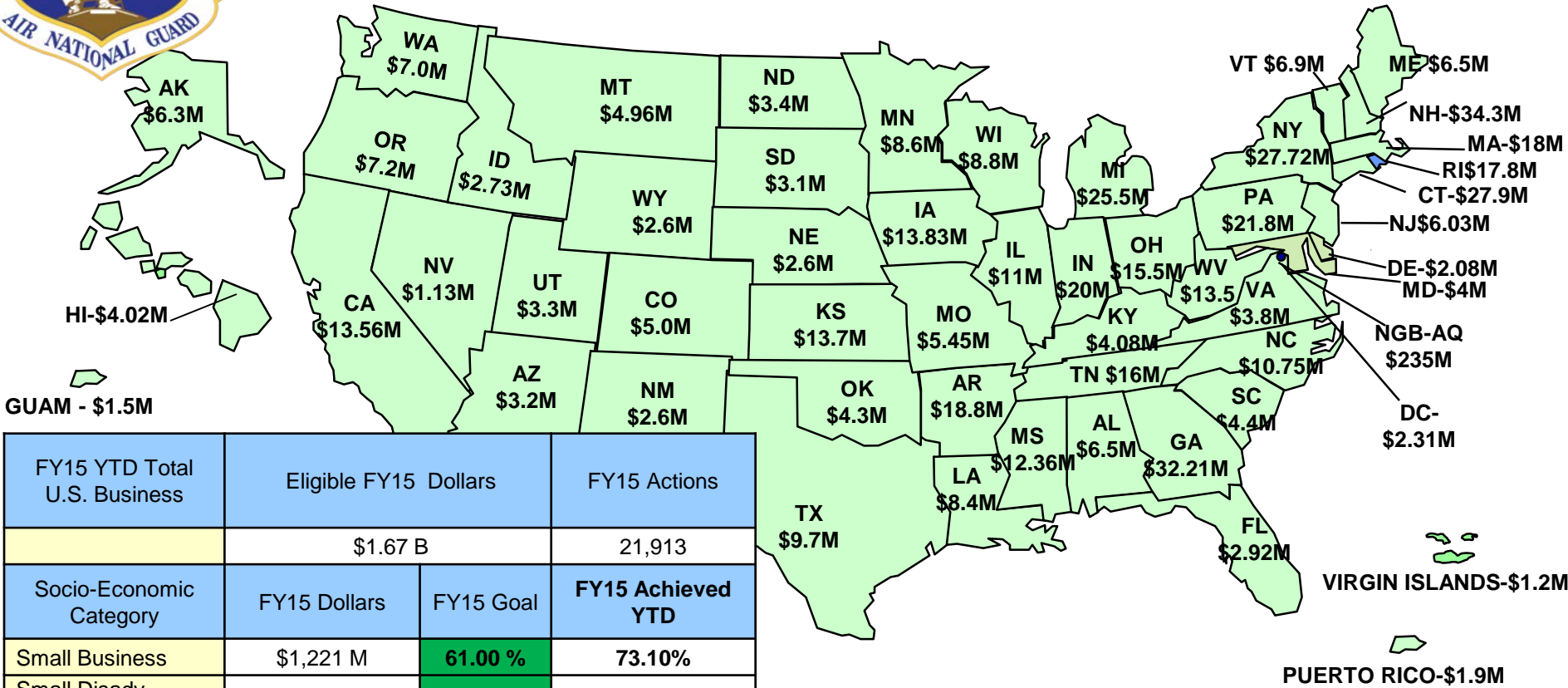




National Guard Bureau

FY15 Achievements in Small Business

\$1.49B / 70% of Our Dollars to Small Business



FY15 YTD Total U.S. Business	Eligible FY15 Dollars		FY15 Actions
	\$1.67 B		21,913
Socio-Economic Category	FY15 Dollars	FY15 Goal	FY15 Achieved YTD
Small Business	\$1,221 M	61.00 %	73.10%
Small Disadv Business	\$598.05 M	21.00 %	35.80%
Service-Disabled Veteran-Owned	\$230.62 M	8.50 %	13.81%
Woman-Owned	\$287.52 M	13.10 %	17.21%
HUBZone	\$ 134.94 M	7.00%	8.08%

...not just meeting goals...
building the industrial base...

NAICS Category (Description)	Total Actions	% Total Actions	Total Dollars
54 (PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES)	3610	11.50%	\$ 497,337,525.10
23 (CONSTRUCTION)	3499	11.14%	\$ 437,359,663.64
33 (MANUFACTURING (METALS, MACHINERY, COMPUTER, ELECTRONICS ELECTRICAL TRANSPORTATION EQUIPMENT, FURNITURE, MISCELLANEOUS))	6681	21.28%	\$ 197,420,760.04
56 (ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES)	1784	5.68%	\$ 125,543,427.71
62 (HEALTH CARE AND SOCIAL ASSISTANCE)	1262	4.02%	\$ 115,415,087.79
51 (INFORMATION)	1985	6.32%	\$ 64,391,026.82
72 (ACCOMMODATION AND FOOD SERVICES)	4465	14.22%	\$ 50,594,947.61
42 (WHOLESALE TRADE)	2752	8.76%	\$ 45,300,099.01
44 (RETAIL TRADE (MOTOR VEHICLE, FURNITURE, ELECTRONICS, BUILDING MATERIAL, FOOD, HEALTH, GASOLINE, CLOTHING))	1122	3.57%	\$ 44,811,079.82
61 (EDUCATIONAL SERVICES)	520	1.66%	\$ 38,583,237.53
48 (TRANSPORTATION)	179	0.57%	\$ 28,139,223.97
31 (MANUFACTURING (FOOD, TEXTILE, APPAREL, LEATHER))	986	3.14%	\$ 15,634,861.71
32 (MANUFACTURING (PAPER, PRINTING, PETROLEUM, COAL, CHEMICAL, PLASTICS, RUBBER, NONMETALIC MINERAL))	765	2.44%	\$ 13,819,777.59
53 (REAL ESTATE AND RENTAL AND LEASING)	444	1.41%	\$ 13,223,524.87
81 (OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION))	707	2.25%	\$ 7,785,417.72
92 (PUBLIC ADMINISTRATION)	122	0.39%	\$ 2,672,932.01
45 (RETAIL TRADE (SPORTING GOODS GENERAL MERCHANDISE, MISCELLANEOUS))	282	0.90%	\$ 2,467,519.07
71 (ARTS, ENTERTAINMENT, AND RECREATION)	99	0.32%	\$ 2,307,138.79
49 (POSTAL SERVICE, COURIER/MESSANGER, WAREHOUSING)	43	0.14%	\$ 1,170,131.88
21 (MINING, QUARRYING, AND OIL AND GAS EXTRACTION)	30	0.10%	\$ 608,754.31
22 (UTILITIES)	36	0.11%	\$ 548,761.45
11 (AGRICULTURE, FORESTRY, FISHING AND HUNTING)	11	0.04%	\$ 289,570.28
52 (FINANCE AND INSURANCE)	9	0.03%	\$ 129,178.25
NO NAICS CATEGORY SPECIFIED	5	0.02%	\$ 104,359.75
Total	31398	100.00%	\$ 1,705,658,006.72



Check Federal Business Opportunities (<https://www.fbo.gov/>) for all National Guard opportunities
Opportunity Forecast www.nationalguard.mil