

# How to Find National Guard Opportunities...<https://www.fbo.gov>

**FEDBIZOPPS.GOV** Federal Business Opportunities

Home Getting Started General Info Opportunities Agencies Privacy

Search more than **26,200\*** active federal opportunities.

Posted Date: Last 90 Days

Set-Aside Code: Any

Place of Performance: Any State or Territory

Type: Any

Keyword / Solicitation #: Agency:

**Search** Additional criteria and multiple selections are available on the [advanced search form](#).  
*\* Notices posted within the last 90 days.*

**Use the "Advanced Search Form"**

**RECOVERY**  
Locate actions funded by the American Recovery and Reinvestment Act.  
**SEARCH RECOVERY OPPORTUNITIES**  
**SEARCH RECOVERY AWARDS**

**FBO RECOVERY REPORTS**  
■ [Click here for Opportunities](#)  
■ [Click here for Awards](#)

Click [here](#) to learn more.

**SMALL BUSINESS EVENTS**  
[Learn more](#) about the Small Business Central Event Listing or [search now](#) for events.  
**SEARCH SMALL BUSINESS EVENTS**


**ATTENTION:** Agency users are responsible for properly uploading controlled, unclassified materials to FBO using the access control procedures for document packages and attachments detailed in the [FBO Buyers Guide](#). Do not upload ANY classified materials to FBO.

**Agency/Office/Location(s)\*:**

All Agency/Office/Locations  Specific Agency/Office/Locations

**Specific Agencies / Offices\*:**


Type in a partial agency name below and then choose a match to add it to your selection.  
To remove a choice from your selection press the [X] icon on the left.

National Guard 

Department of the Army/National Guard Bureau

To specify office locations, click the button below. You will lose any saved selections

Show/Update Office Locations For Selected Agencies

 **Recovery and Reinvestment Act Action:**  
 Yes  No  [ignore]

**Keywords or SOL#:**

Enter a keyword or solicitation number to search all opportunity data.

 TIPS

Step 1: Select "Specific Agency/Office/Locations"

Step 2: Type in "National Guard"

Step 3: And a list of National Guard offices is generated.

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All Agency/Office/Locations  Specific Agency/Office/Locations

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Department of the Army/National Guard Bureau

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Show/Update Office Locations For Selected Agencies

**Office Location:**

search here

- National Guard Bureau/ANG CRTCLGC
- National Guard Bureau/CRTC-ALPENA/LGC OFFICE, MICHIGAN AIR NATIONAL GUARD
- National Guard Bureau/National Guard Bureau, CIO Contracting Office
- National Guard Bureau/National Guard Bureau, Contracting Support
- National Guard Bureau/National Guard Bureau, Support Contracting
- National Guard Bureau/National Guard Bureau, Systems & IT Branch
- National Guard Bureau/NGB DET 11

# Marketing Tips

- Understand our structure and mission
  - Do you want to focus on opportunity in a specific region or state?
- Learn the acquisition procedures and restrictions (i.e. mandatory or preferred )
  - Air Force Way...*mandatory*  
(AFWAY) <https://www.afway.af.mil>
  - Army Computer Hardware Enterprise Software & Solutions ...*mandatory*  
(CHESS) <https://chess.army.mil>
  - Air Force IT-Network Centric Solutions... *mandatory*  
(NETCENTS) <http://netcents.af.mil/>
- Use the Federal Business Opportunities website (<https://www.fbo.gov/>)
- Use the Federal Procurement Data System website for market research  
[www.fpds.gov](http://www.fpds.gov)
- Use the Army Single Face to Industry (<https://acquisition.army.mil/asfi/>)

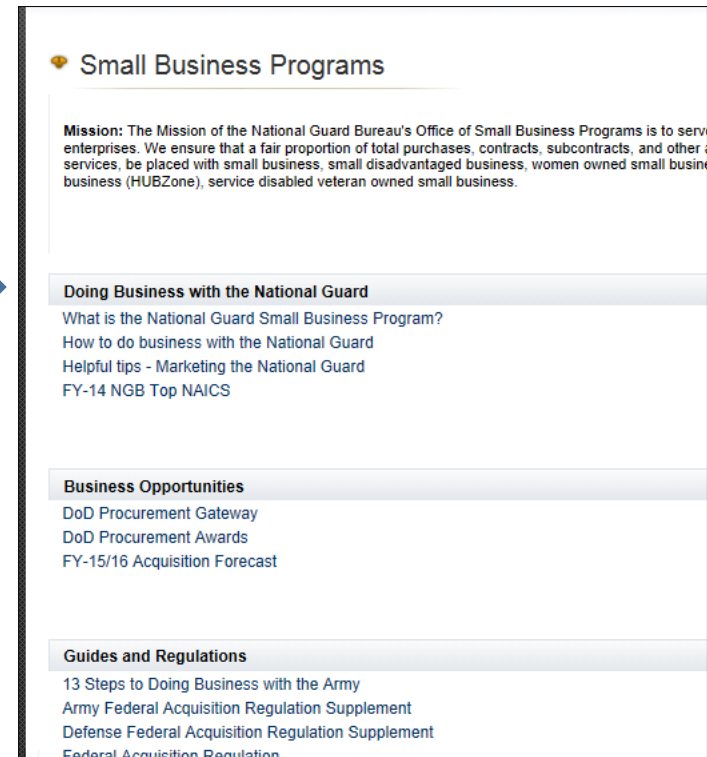
# Resources

- Procurement Technical Assistance Centers (PTACs)  
<http://www.aptac-us.org/contracting-assistance/>
- Communicate with Small Business Specialists
  - There is one in every State and Territory
- Visit the National Guard public website
  - Directory of Supervisory Contract Specialists & Small Business Specialists in every State and Territory: <http://www.nationalguard.mil>
- Small Business Administration [www.sba.gov](http://www.sba.gov)
  - Communicate with a Business Operations Specialist to learn about:
    - 8(a) Program Certifications
    - HUBZone Certifications
    - Mentor-Protégé
    - Joint Ventures
    - Proper self certifications for SDVOSB and WOSB Programs

# Visit often...National Guard Small Business Programs Website



→ Leadership  
→ Special Staff  
→ Small Business Programs



<http://www.nationalguard.mil>



# Point of Contact Office of Small Business Programs

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<http://www.nationalguard.mil>

<http://www.sellingtoarmy.info>