



OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON  
WASHINGTON, DC 20301-3000

AUG 14 2014

ACQUISITION,  
TECHNOLOGY  
AND LOGISTICS

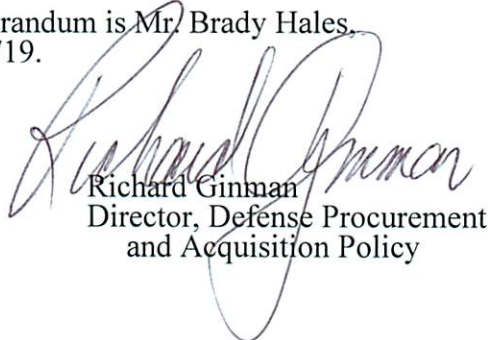
MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS  
COMMAND, (ATTN: ACQUISITION EXECUTIVE)  
COMMANDER, UNITED STATES TRANSPORTATION  
COMMAND, (ATTN: ACQUISITION EXECUTIVE)  
ASSISTANT SECRETARY OF THE ARMY  
(ACQUISITION, LOGISTICS AND TECHNOLOGY)  
ASSISTANT SECRETARY OF THE NAVY  
(RESEARCH, DEVELOPMENT AND ACQUISITION)  
ASSISTANT SECRETARY OF THE AIR FORCE  
(ACQUISITION)  
DIRECTORS OF THE DEFENSE AGENCIES  
DIRECTORS OF THE DOD FIELD ACTIVITIES

SUBJECT: Publication of DoD Competition Reporting – 3rd Quarter FY 2014

At the August 4, 2014, Business Senior Integration Group (BSIG) meeting, the Under Secretary of Defense for Acquisition, Technology and Logistics announced that he plans to address competition as a recurring BSIG agenda item. To facilitate preparation for those meetings and increase visibility and accountability for results, we will publish competition data on a quarterly basis to keep you apprised of your organization's contribution and progress toward DoD's FY 14 competition goal of 58%.

The attached spreadsheets identify the competition metrics as of July 31, 2014. The metrics are based on the competition report which tracks obligation and actions based on data from the Federal Procurement Data System – Next Generation (FPDS-NG). Attachment 1 displays year-to-date competition metrics for each of the DoD components. Attachment 2 displays year-to-date competition metrics for each of the MAJCOMs within the Military Departments. The quarterly reports will be available on the Defense Procurement and Acquisition Policy website at <http://www.acq.osd.mil/dpap/cpic/cp/index.html>.

My point of contact for this memorandum is Mr. Brady Hales,  
[brady.l.hales.civ@mail.mil](mailto:brady.l.hales.civ@mail.mil) or 703-614-0719.

  
Richard Ginman  
Director, Defense Procurement  
and Acquisition Policy

Attachments:  
As stated

cc:  
Under Secretary of Defense for Acquisition,  
Technology and Logistics  
Principal Deputy Under Secretary of Defense for Acquisition,  
Technology and Logistics  
Deputy Assistant Secretary of the Army  
(Procurement)  
Deputy Assistant Secretary of the Navy  
(Acquisition and Procurement)  
Deputy Assistant Secretary of the Air Force  
(Contracting)

Data as of: 07/31/2014

## Third Quarter, FY2014

Contracting Agency	Total Actions	Total Dollars	Compete \$	FY 2014		Non-Compete \$	Non-Compete Weight
				Compete %	Goal %		
DEPT OF THE AIR FORCE	88,107	\$43,389,840,275	\$18,435,454,829	42.5%	41.5%	\$24,954,385,446	27%
DEPT OF THE ARMY	198,961	\$50,896,664,625	\$31,864,599,334	62.6%	67.0%	\$19,032,065,291	20%
DEPT OF THE NAVY	209,944	\$65,454,585,123	\$26,659,313,057	40.7%	41.7%	\$38,795,272,066	42%
DEFENSE LOGISTICS AGENCY	467,404	\$24,375,893,372	\$20,778,950,345	85.2%	83.7%	\$3,596,943,027	4%
DEFENSE ADVANCED RESEARCH PROJECTS AGENCY	935	\$749,509,138	\$636,932,497	85.0%	92.3%	\$112,576,640	0%
DEFENSE COMMISSARY AGENCY	103,977	\$997,261,515	\$918,284,604	92.1%	90.5%	\$78,976,910	0%
DEFENSE CONTRACT MANAGEMENT AGENCY	11,458	\$204,080,255	\$10,299,900	5.0%	69.3%	\$193,780,356	0%
DEFENSE FINANCE AND ACCOUNTING SERVICE	616	\$98,172,387	\$89,866,741	91.5%	87.7%	\$8,305,646	0%
DEFENSE HEALTH AGENCY	1,386	\$11,293,963,275	\$10,069,723,305	89.2%	91.8%	\$1,224,239,971	1%
DEFENSE HUMAN RESOURCES ACTIVITY	560	\$210,877,527	\$110,176,158	52.2%	54.1%	\$100,701,370	0%
DEFENSE INFORMATION SYSTEMS AGENCY	39,464	\$3,473,333,935	\$2,649,089,956	76.3%	80.2%	\$824,243,979	1%
DEFENSE MEDIA ACTIVITY	623	\$60,627,613	\$45,868,904	75.7%	79.7%	\$14,758,709	0%
DEFENSE MICROELECTRONICS ACTIVITY	492	\$210,212,272	\$196,238,877	93.4%	98.0%	\$13,973,395	0%
DEFENSE SECURITY COOPERATION AGENCY	605	\$30,081,439	\$17,500,054	58.2%	74.4%	\$12,581,385	0%
DEFENSE SECURITY SERVICE	298	\$58,972,009	\$52,758,526	89.5%	89.3%	\$6,213,483	0%
DEFENSE THREAT REDUCTION AGENCY	1,400	\$816,842,480	\$711,029,627	87.0%	87.1%	\$105,812,853	0%
DEPT OF DEFENSE EDUCATION ACTIVITY	1,790	\$198,926,883	\$133,976,642	67.3%	87.8%	\$64,950,240	0%
JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION	113	\$45,663,580	\$38,014,814	83.2%	54.2%	\$7,648,765	0%
MISSILE DEFENSE AGENCY	3,675	\$5,095,811,249	\$2,094,809,940	41.1%	29.9%	\$3,001,001,309	3%
U.S. SPECIAL OPERATIONS COMMAND	5,451	\$1,779,266,237	\$1,319,406,436	74.2%	76.5%	\$459,859,801	0%
UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES	434	\$17,320,829	\$10,284,330	59.4%	55.9%	\$7,036,500	0%
USTRANSCOM	8,689,814	\$3,621,668,157	\$3,604,523,470	99.5%	98.0%	\$17,144,688	0%
WASHINGTON HEADQUARTERS SERVICES	6,759	\$921,281,146	\$563,075,168	61.1%	61.5%	\$358,205,978	0%
<b>DEPARTMENT OF DEFENSE TOTAL</b>	<b>9,834,266</b>	<b>\$214,000,855,321</b>	<b>\$121,010,177,514</b>	<b>56.5%</b>	<b>58.0%</b>	<b>\$92,990,677,807</b>	<b>100%</b>

Legend  
>FY2014 Compete % Goal  
<FY2014 Compete % Goal

Data as of: 07/31/2014

## Third Quarter, FY2014

Major Command	Total		FY 2014 Compete		Non-Compete	
	Actions	Total Dollars	Compete \$	%	Non-Compete \$	Weight
AMC	108,595	\$36,529,727,161	\$19,595,087,617	53.6%	\$16,934,639,544	89%
ATEC	1	-\$334	-\$334	100.0%	\$0	0%
C-JTSCC	5,512	\$618,596,463	\$553,051,530	89.4%	\$65,544,933	0%
INSCOM	810	\$194,867,719	\$174,745,581	89.7%	\$20,122,138	0%
MEDCOM	9,966	\$948,190,539	\$645,954,954	68.1%	\$302,235,586	2%
NGB	23,480	\$1,119,627,394	\$836,634,876	74.7%	\$282,992,518	1%
PEO STRI	2,174	\$1,502,189,350	\$1,304,985,309	86.9%	\$197,204,041	1%
SMDC	1,865	\$623,992,201	\$519,621,838	83.3%	\$104,370,363	1%
USACE	43,119	\$8,592,722,005	\$7,677,871,935	89.4%	\$914,850,070	5%
USAMRAA	3,439	\$766,752,126	\$556,646,029	72.6%	\$210,106,097	1%
<b>Total</b>	<b>198,961</b>	<b>\$50,896,664,625</b>	<b>\$31,864,599,334</b>	<b>62.6%</b>	<b>\$19,032,065,291</b>	<b>100%</b>

Major Command	Total		FY 2014 Compete		Non-Compete	
	Actions	Total Dollars	Compete \$	%	Non-Compete \$	Weight
MSC	4,615	\$1,129,816,600	\$1,034,740,358	91.6%	\$95,076,242	0%
NAVAIR	14,409	\$20,638,288,941	\$4,776,678,223	23.1%	\$15,861,610,718	41%
NAVFAC	26,331	\$4,456,006,296	\$3,739,759,222	83.9%	\$716,247,074	2%
NAVSEA	40,532	\$25,023,959,967	\$9,701,900,800	38.8%	\$15,322,059,167	39%
NAVSUP	84,984	\$5,384,331,474	\$2,140,579,974	39.8%	\$3,243,751,500	8%
ONR	8,377	\$1,062,241,311	\$854,921,624	80.5%	\$207,319,687	1%
SPAWAR	13,296	\$3,412,760,548	\$2,560,151,663	75.0%	\$852,608,885	2%
SSP	627	\$2,065,179,518	\$77,818,720	3.8%	\$1,987,360,798	5%
USMC	16,773	\$2,282,000,466	\$1,772,762,472	77.7%	\$509,237,994	1%
<b>Total</b>	<b>209,944</b>	<b>\$65,454,585,123</b>	<b>\$26,659,313,057</b>	<b>40.7%</b>	<b>\$38,795,272,066</b>	<b>100%</b>

Major Command	Total		FY 2014 Compete		Non-Compete	
	Actions	Total Dollars	Compete \$	%	Non-Compete \$	Weight
ACC	9,282	\$1,096,444,535	\$928,366,731	84.7%	\$168,077,804	1%
AETC	6,808	\$1,036,869,464	\$782,795,582	75.5%	\$254,073,881	1%
AFDW	1,143	\$241,487,549	\$177,040,738	73.3%	\$64,446,812	0%
AFGSC	2,411	\$102,091,283	\$78,882,768	77.3%	\$23,208,515	0%
AFICA	4,559	\$1,834,861,019	\$1,715,408,069	93.5%	\$119,452,950	0%
AFISRA	518	\$134,713,033	\$62,706,923	46.5%	\$72,006,110	0%
AFMC	40,568	\$30,381,895,036	\$11,013,421,715	36.2%	\$19,368,473,321	78%
AFOTEC	62	\$11,373,867	\$11,009,733	96.8%	\$364,134	0%
AFRC	1,211	\$120,048,795	\$100,874,259	84.0%	\$19,174,535	0%
AFSOC	1,305	\$84,197,427	\$67,875,883	80.6%	\$16,321,543	0%
AFSPC	5,431	\$7,127,666,115	\$2,541,834,998	35.7%	\$4,585,831,116	18%
AMC	5,898	\$557,022,712	\$373,389,783	67.0%	\$183,632,929	1%
PACAF	4,254	\$310,814,441	\$262,276,527	84.4%	\$48,537,915	0%
USAFA	773	\$81,490,198	\$59,375,742	72.9%	\$22,114,456	0%
USAFE	3,882	\$268,864,802	\$260,195,377	96.8%	\$8,669,425	0%
<b>Total</b>	<b>88,105</b>	<b>\$43,389,840,275</b>	<b>\$18,435,454,829</b>	<b>42.5%</b>	<b>\$24,954,385,446</b>	<b>100%</b>