



OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON
WASHINGTON, DC 20301-3000

JUL 10 2015

ACQUISITION,
TECHNOLOGY
AND LOGISTICS

MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS
COMMAND, (ATTN: ACQUISITION EXECUTIVE)
COMMANDER, UNITED STATES TRANSPORTATION
COMMAND, (ATTN: ACQUISITION EXECUTIVE)
ASSISTANT SECRETARY OF THE ARMY
(ACQUISITION, LOGISTICS AND TECHNOLOGY)
ASSISTANT SECRETARY OF THE NAVY
(RESEARCH, DEVELOPMENT AND ACQUISITION)
ASSISTANT SECRETARY OF THE AIR FORCE
(ACQUISITION)
DIRECTORS OF THE DEFENSE AGENCIES
DIRECTORS OF THE DOD FIELD ACTIVITIES

SUBJECT: Publication of DoD Competition Reporting – 3rd Quarter FY 2015

The Under Secretary of Defense for Acquisition, Technology and Logistics addresses the subject of competition in contracting as a recurring Business Senior Integration Group (BSIG) agenda item. To facilitate preparation for those meetings and increase visibility and accountability for results, we publish competition data on a quarterly basis to keep you apprised of your organization's contribution and progress toward DoD's competition goal of 59% for FY 2015.

The attached spreadsheet identifies competition metrics as of July 1, 2015. The metrics are based on the competition report which tracks obligations and actions based on data from the Federal Procurement Data System – Next Generation. Displayed are year-to-date competition results for each of the DoD components. Quarterly reports are available on the Defense Procurement and Acquisition Policy website at <http://www.acq.osd.mil/dpap/cpic/cp/competition.html>.

My point of contact for this memorandum is Mr. Brian Cassar, 703-697-9351 or brian.e.cassar.civ@mail.mil.

Claire M. Grady
Director, Defense Procurement
and Acquisition Policy

Attachment:
As stated

cc:
Under Secretary of Defense for Acquisition,
Technology and Logistics
Principal Deputy Under Secretary of Defense for Acquisition,
Technology and Logistics
Deputy Assistant Secretary of the Army
(Procurement)
Deputy Assistant Secretary of the Navy
(Acquisition and Procurement)
Deputy Assistant Secretary of the Air Force
(Contracting)

Third Quarter, FY2015

Contracting Agency	Total Actions	Total Dollars	Competed Dollars	3rd Q	FY 2015	Not Competed Dollars	Non-Compete Weight
				FY 2015 Compete %	Goal %		
DEPT OF THE AIR FORCE	79,923	37,748,784,419	\$13,379,624,040	35.4%	44.4%	\$24,368,884,270	27%
DEPT OF THE ARMY	169,931	44,759,373,085	\$24,509,075,394	54.8%	66.6%	\$20,244,696,310	23%
DEPT OF THE NAVY	182,908	60,105,436,855	\$24,507,448,295	40.8%	45.2%	\$35,597,636,570	40%
DEFENSE LOGISTICS AGENCY	641,075	20,943,532,497	\$17,534,719,930	83.7%	85.7%	\$3,408,812,568	4%
DEFENSE ADVANCED RESEARCH PROJECTS AGENCY	885	729,212,065	\$524,597,772	71.9%	86.4%	\$204,614,293	0%
DEFENSE COMMISSARY AGENCY	11,758	164,660,076	\$77,843,210	47.3%	92.4%	\$86,816,867	0%
DEFENSE CONTRACT MANAGEMENT AGENCY	11,950	101,850,591	\$87,083,250	85.5%	71.0%	\$14,830,378	0%
DEFENSE FINANCE AND ACCOUNTING SERVICE	615	112,887,018	\$91,909,622	81.4%	87.6%	\$20,977,396	0%
DEFENSE HEALTH AGENCY	3,502	9,470,049,846	\$8,271,594,464	87.3%	90.2%	\$1,198,455,382	1%
DEFENSE HUMAN RESOURCES ACTIVITY	425	199,948,800	\$96,526,826	48.3%	51.2%	\$103,421,974	0%
DEFENSE INFORMATION SYSTEMS AGENCY	22,532	3,255,126,022	\$2,175,189,511	66.8%	78.3%	\$1,075,802,900	1%
DEFENSE MEDIA ACTIVITY	370	38,932,507	\$25,800,331	66.3%	72.9%	\$13,132,176	0%
DEFENSE MICROELECTRONICS ACTIVITY	416	273,556,254	\$244,553,817	89.4%	96.0%	\$29,002,437	0%
DEFENSE SECURITY COOPERATION AGENCY	310	39,588,706	\$21,785,782	55.0%	69.8%	\$17,802,923	0%
DEFENSE SECURITY SERVICE	336	24,248,013	\$18,035,963	74.4%	81.2%	\$6,212,050	0%
DEFENSE THREAT REDUCTION AGENCY	1,313	579,009,462	\$498,097,946	86.0%	87.3%	\$80,925,666	0%
DEPT OF DEFENSE EDUCATION ACTIVITY	2,315	135,431,470	\$117,002,561	86.4%	73.4%	\$18,428,909	0%
JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION	99	30,865,371	\$21,275,663	68.9%	86.1%	\$9,589,708	0%
MISSILE DEFENSE AGENCY	3,076	4,064,015,243	\$1,874,809,906	46.1%	42.7%	\$2,189,205,337	2%
U.S. SPECIAL OPERATIONS COMMAND	4,680	1,902,166,399	\$1,418,762,424	74.6%	76.4%	\$483,403,976	1%
UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES	281	11,169,473	\$9,991,183	89.5%	65.9%	\$1,178,290	0%
USTRANSCOM	6,839,897	2,791,760,215	\$2,757,570,627	98.8%	99.6%	\$34,189,588	0%
WASHINGTON HEADQUARTERS SERVICES	6,554	827,192,031	\$480,212,320	58.1%	60.3%	\$347,024,332	0%
DEPARTMENT OF DEFENSE TOTAL	7,985,151	\$188,308,796,419	\$98,743,510,836	52.4%	59.0%	\$89,555,044,301	100%

Notes:
* DCMA (Procurement Centers S5105A, S5121A)

Legend	>FY2015 Compete % Goal
	<FY2015 Compete % Goal

Contracting Agency	3rd Q	3rd Q	Delta	2nd Q	Delta
	FY 2015 Compete %	FY 2014 Compete % ***		FY 2015 Compete %	
DEPT OF THE AIR FORCE	35.4%	40.5%	-5.1%	35.3%	0.2%
DEPT OF THE ARMY	54.8%	60.7%	-6.0%	51.6%	3.2%
DEPT OF THE NAVY	40.8%	61.4%	-20.6%	38.7%	2.1%
DEFENSE LOGISTICS AGENCY	83.7%	85.4%	-1.7%	83.5%	0.3%
DEFENSE ADVANCED RESEARCH PROJECTS AGENCY	71.9%	88.6%	-16.6%	78.0%	-6.0%
DEFENSE COMMISSARY AGENCY	47.3%	92.7%	-45.5%	44.8%	2.4%
DEFENSE CONTRACT MANAGEMENT AGENCY	85.5%	10.3%	75.2%	78.0%	7.5%
DEFENSE FINANCE AND ACCOUNTING SERVICE	81.4%	94.5%	-13.0%	91.8%	-10.4%
DEFENSE HEALTH AGENCY	87.3%	89.0%	-1.6%	87.4%	0.0%
DEFENSE HUMAN RESOURCES ACTIVITY	48.3%	50.5%	-2.2%	52.7%	-4.4%
DEFENSE INFORMATION SYSTEMS AGENCY	66.8%	76.5%	-9.7%	62.0%	4.9%
DEFENSE MEDIA ACTIVITY	66.3%	75.3%	-9.0%	57.6%	8.7%
DEFENSE MICROELECTRONICS ACTIVITY	89.4%	92.8%	-3.4%	90.1%	-0.7%
DEFENSE SECURITY COOPERATION AGENCY	55.0%	60.6%	-5.6%	57.1%	-2.1%
DEFENSE SECURITY SERVICE	74.4%	90.4%	-16.0%	33.5%	40.9%
DEFENSE THREAT REDUCTION AGENCY	86.0%	85.8%	0.2%	84.7%	1.3%
DEPT OF DEFENSE EDUCATION ACTIVITY	86.4%	65.4%	21.0%	81.1%	5.3%
JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION	68.9%	82.0%	-13.1%	63.9%	5.0%
MISSILE DEFENSE AGENCY	46.1%	40.3%	5.8%	49.4%	-3.3%
U.S. SPECIAL OPERATIONS COMMAND	74.6%	74.6%	0.0%	73.3%	1.3%
UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES	89.5%	68.4%	21.0%	108.5%	-19.1%
USTRANSCOM	98.8%	99.5%	-0.7%	98.4%	0.3%
WASHINGTON HEADQUARTERS SERVICES	58.1%	60.8%	-2.7%	59.4%	-1.4%
DEPARTMENT OF DEFENSE TOTAL	52.4%	55.5%	-3.1%	51.0%	1.4%

De-obligation of noncompetitive Dollars resulted in a greater than 100% competition rate

Legend	>0%
	<0%

***- Data for 3Q FY 2014 pulled on 07/07/2015

Third Quarter, FY2015

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				Compete %	FY 2015 Goal %		
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Legend
 >FY2015 Compete % Goal
 <FY2015 Compete % Goal

ARMY

Major Command	Total Actions	Total Dollars	Competed Dollars	FY 2015 Compete %	Not Completed Dollars	Non-Compete Weight
AMC	98,600	\$ 33,752,175,861	\$ 15,302,432,265	45.3%	\$18,443,442,281	91.1%
C-JTSCC	1,494	\$ 99,051,398	\$ 55,538,948	56.1%	\$43,512,450	0.2%
INSCOM	596	\$ 177,084,390	\$ 113,675,297	64.2%	\$63,409,094	0.3%
MEDCOM	12,078	\$ 961,302,492	\$ 671,427,579	69.8%	\$289,874,914	1.4%
NGB	16,102	\$ 738,201,116	\$ 502,958,748	68.1%	\$235,613,745	1.2%
PEO STRI	1,153	\$ 775,254,236	\$ 692,371,531	89.3%	\$82,882,706	0.4%
SMDC	1,461	\$ 642,535,505	\$ 521,914,382	81.2%	\$120,621,123	0.6%
USACE	35,287	\$ 6,938,484,416	\$ 6,166,645,686	88.9%	\$772,167,288	3.8%
USAMRAA	3,156	\$ 675,280,834	\$ 482,108,031	71.4%	\$193,172,802	1.0%
Total	169,931	\$44,759,370,249	\$ 24,509,075,394	54.8%	\$20,244,696,310	100%

NAVY

Major Command	Total Actions	Total Dollars	Competed Dollars	FY 2015 Compete %	Not Completed Dollars	Non-Compete Weight
MSC	4,222	\$ 1,200,733,718	\$ 967,558,023	80.6%	\$233,175,695	0.7%
NAVAIR	13,065	\$ 19,843,403,223	\$ 3,810,421,404	19.2%	\$16,032,981,969	45.0%
NAVFAC	22,161	\$ 4,173,977,630	\$ 3,530,128,672	84.6%	\$643,848,958	1.8%
NAVSEA	36,222	\$ 22,861,706,537	\$ 9,666,106,469	42.3%	\$13,195,475,150	37.1%
NAVSUP	77,125	\$ 4,465,053,444	\$ 2,022,839,503	45.3%	\$2,442,206,686	6.9%
ONR	7,054	\$ 862,380,331	\$ 689,164,232	79.9%	\$173,216,099	0.5%
SPAWAR	11,190	\$ 2,511,312,711	\$ 1,942,041,231	77.3%	\$569,051,515	1.6%
SSP	600	\$ 2,035,439,203	\$ 62,538,465	3.1%	\$1,972,900,739	5.5%
USMC	11,262	\$ 2,151,099,832	\$ 1,816,529,474	84.4%	\$334,570,358	0.9%
Total	182,908	\$60,105,436,855	\$ 24,507,448,295	40.8%	\$35,597,636,570	100%

AIR FORCE

Major Command	Total Actions	Total Dollars	Competed Dollars	FY 2015 Compete %	Not Completed Dollars	Non-Compete Weight
ACC	8,952	\$ 1,173,950,493	\$ 963,219,936	82.0%	\$210,730,558	0.9%
AETC	5,869	\$ 1,044,534,647	\$ 650,321,532	62.3%	\$393,913,897	1.6%
AFDW	834	\$ 158,725,104	\$ 106,834,489	67.3%	\$51,906,190	0.2%
AFGSC	2,500	\$ 109,962,519	\$ 86,278,280	78.5%	\$23,684,239	0.1%
AFICA	3,648	\$ 1,470,826,267	\$ 1,395,240,185	94.9%	\$75,593,619	0.3%
AFMC	36,907	\$ 27,390,895,443	\$ 7,472,342,856	27.3%	\$19,918,552,587	81.7%
AFOTEC	36	\$ 9,333,006	\$ 9,275,774	99.4%	\$57,232	0.0%
AFRC	1,218	\$ 97,545,445	\$ 77,646,847	79.6%	\$19,898,598	0.1%
AFSOC	1,196	\$ 73,780,796	\$ 63,942,086	86.7%	\$9,838,711	0.0%
AFSPC	4,792	\$ 5,254,026,790	\$ 1,804,912,517	34.4%	\$3,449,114,273	14.2%
AMC	5,090	\$ 467,110,091	\$ 324,509,160	69.5%	\$142,600,931	0.6%
PACAF	3,830	\$ 240,082,671	\$ 190,756,975	79.5%	\$49,325,695	0.2%
USAF A	678	\$ 69,208,227	\$ 52,928,057	76.5%	\$16,280,171	0.1%
USAFE	4,372	\$ 188,802,919	\$ 181,415,348	96.1%	\$7,387,571	0.0%
Total	79,923	\$37,748,784,419	\$13,379,624,040	35.4%	\$24,368,884,270	100%