ACQUISITION, TECHNOLOGY AND LOGISTICS

OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON WASHINGTON, DC 20301-3000

APR 1 5 2015

MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS
COMMAND, (ATTN: ACQUISITION EXECUTIVE)
COMMANDER, UNITED STATES TRANSPORTATION
COMMAND, (ATTN: ACQUISITION EXECUTIVE)
ASSISTANT SECRETARY OF THE ARMY
(ACQUISITION, LOGISTICS AND TECHNOLOGY)
ASSISTANT SECRETARY OF THE NAVY
(RESEARCH, DEVELOPMENT AND ACQUISITION)
ASSISTANT SECRETARY OF THE AIR FORCE
(ACQUISITION)
DIRECTORS OF THE DEFENSE AGENCIES
DIRECTORS OF THE DOD FIELD ACTIVITIES

SUBJECT: Publication of DoD Competition Reporting – 2nd Quarter FY 2015

The Under Secretary of Defense for Acquisition, Technology and Logistics addresses the subject of competition in contracting as a recurring Business Senior Integration Group agenda item. To facilitate preparation for those meetings and increase visibility and accountability for results, we publish competition data on a quarterly basis to keep you apprised of your organization's contribution and progress toward DoD's competition goal of 59% for FY 2015.

The attached spreadsheet identifies competition metrics as of April 1, 2015. The metrics are based on the competition report which tracks obligations and actions based on data from the Federal Procurement Data System – Next Generation. Displayed are year-to-date competition results for each of the DoD components. Quarterly reports are available on the DPAP website at http://www.acq.osd.mil/dpap/cpic/cp/competition.html.

My point of contact for this memorandum is Mr. Brady Hales, 703-614-0719 or brady.l.hales.civ@mail.mil.

Acting Director, Defense Procurement and Acquisition Policy

Attachment: As stated

cc:

Under Secretary of Defense for Acquisition,
Technology and Logistics
Principal Deputy Under Secretary of Defense for Acquisition,
Technology and Logistics
Deputy Assistant Secretary of the Army
(Procurement)
Deputy Assistant Secretary of the Navy
(Acquisition and Procurement)
Deputy Assistant Secretary of the Air Force
(Contracting)

Second Quarter, FY2015

Contracting Agency	Total Actions	Total Dollars	Competed Dollars	FY 2015 Compete %	FY 2015 Goal %	Not Competed Dollars	Non- Compete Weight
DEPT OF THE AIR FORCE	52,326	26,716,334,048	\$9,423,845,228	35.3%	44.4%	\$17,292,254,368	
DEPT OF THE ARMY	103,198	28,671,559,955	\$14,790,592,900	51.6%	66.6%	\$13,878,707,663	
DEPT OF THE NAVY	109,758	45,166,873,037	\$17,485,722,814	38.7%	45.2%	\$27,678,837,119	
DEFENSE LOGISTICS AGENCY	311,664	13,993,124,246	\$11,680,275,437	83.5%	85.7%	\$2,312,848,809	
DEFENSE ADVANCED RESEARCH PROJECTS AGENCY	572	456,521,607	\$355,908,638	78.0%	86.4%	\$100,612,969	
DEFENSE COMMISSARY AGENCY	9,700	103,391,223	\$46,349,359	44.8%	92.4%	\$57,041,864	
DEFENSE CONTRACT MANAGEMENT AGENCY	7,159	118,848,575	\$92,698,068	78.0%	71.0%	\$26,163,178	
DEFENSE FINANCE AND ACCOUNTING SERVICE	347	83,062,987	\$76,229,529	91.8%	87.6%	\$6,833,458	
DEFENSE HEALTH AGENCY	2,014	8,850,234,695	\$7,734,388,408	87.4%	90.2%	\$1,115,846,287	
DEFENSE HUMAN RESOURCES ACTIVITY	243	103,443,983	\$54,506,892	52.7%	51.2%	\$48,937,091	0%
DEFENSE INFORMATION SYSTEMS AGENCY	15,329	2,248,529,382	\$1,393,270,735	62.0%	78.3%	\$853,355,568	
DEFENSE MEDIA ACTIVITY	203	12,327,751	\$7,096,914	57.6%	72.9%	\$5,230,837	
DEFENSE MICROELECTRONICS ACTIVITY	265	172,121,029	\$155,099,774	90.1%	96.0%	\$17,021,256	
DEFENSE SECURITY COOPERATION AGENCY	211	26,020,678	\$14,855,881	57.1%	69.8%	\$11,164,797	
DEFENSE SECURITY SERVICE	261	7,857,321	\$2,629,547	33.5%	81.2%	\$5,227,773	
DEFENSE THREAT REDUCTION AGENCY	828	342,884,710	\$290,458,580	84.7%	87.3%	\$52,436,133	
DEPT OF DEFENSE EDUCATION ACTIVITY	1,120	78,722,104	\$63,873,120	81.1%	73.4%	\$14,848,985	
JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION	69	22,810,047	\$14,574,047	63.9%	86.1%	\$8.236.000	
MISSILE DEFENSE AGENCY	2,074	2,867,281,596	\$1,417,501,761	49.4%	42.7%	\$1,449,779,834	
U.S. SPECIAL OPERATIONS COMMAND	2,868	1,220,969,850	\$894,565,745	73.3%	76.4%	\$326,404,106	
UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES**	141	5,006,374	\$5,433,899	108.5%	65.9%	-\$427,525	
USTRANSCOM	4,207,536	2,006,863,063	\$1,975,687,524	98.4%	99.6%	\$31,175,539	
WASHINGTON HEADQUARTERS SERVICES	4,122	526,394,636	\$312,924,752	59.4%	60.3%	\$213,474,045	
DEPARTMENT OF DEFENSE TOTAL	4,832,008	\$133,801,182,899	\$68,288,489,552	51.0%	59.0%	\$65,506,010,153	
Notes: * DCMA (Procurement Centers S5105A, S5121A) ** De-obligations of noncompetitive dollars resulted in a greater than 100%	6 competition rat	е	Legend		2015 Compet	te % Goal	

	2nd Quarter FY 2015 FY 2014		1st Quarter		
Contracting Agency	Compete %	FY 2014 Compete %	Delta	FY 2015 Compete %	Delta
DEPT OF THE AIR FORCE	35.3%	42.5%	-7.2%		2.2%
DEPT OF THE ARMY	51.6%	58.3%	-6.8%		3.5%
DEPT OF THE NAVY	38.7%	44.7%	-6.0%	0.0000000000000000000000000000000000000	8.3%
DEFENSE LOGISTICS AGENCY	83.5%	85.3%	-1.8%	/450/THE 100/THE	-1.2%
DEFENSE ADVANCED RESEARCH PROJECTS AGENCY	78.0%	87.9%	-10.0%		18.2%
DEFENSE COMMISSARY AGENCY	44.8%	91.8%	-47.0%		-14.6%
DEFENSE CONTRACT MANAGEMENT AGENCY	78.0%	99.2%	-21.2%		7.1%
DEFENSE FINANCE AND ACCOUNTING SERVICE	91.8%	96.4%	-4.7%		-2.9%
DEFENSE HEALTH AGENCY	87.4%	89.2%	-1.8%	(OFF 1 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	-3.1%
DEFENSE HUMAN RESOURCES ACTIVITY	52.7%	43.0%	9.7%		13.6%
DEFENSE INFORMATION SYSTEMS AGENCY	62.0%	73.1%	-11.1%		19.6%
DEFENSE MEDIA ACTIVITY	57.6%	78.3%	-20.7%		-9.0%
DEFENSE MICROELECTRONICS ACTIVITY	90.1%	86.7%	3.4%		4.9%
DEFENSE SECURITY COOPERATION AGENCY	57.1%	53.8%	3.3%		-2.0%
DEFENSE SECURITY SERVICE	33.5%	89.6%	-56.1%	90E/F6 0.0 E	8.0%
DEFENSE THREAT REDUCTION AGENCY	84.7%	83.4%	1.3%	No. of the last of	0.8%
DEPT OF DEFENSE EDUCATION ACTIVITY	81.1%	80.7%	0.4%		-1.4%
JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION	63.9%	62.6%	1.3%		21.7%
MISSILE DEFENSE AGENCY	49.4%	39.9%	9.5%		1.3%
U.S. SPECIAL OPERATIONS COMMAND	73.3%	73.3%	0.0%		-0.5%
UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES**	108.5%	80.7%	27.9%		15.1%
USTRANSCOM	98.4%	99.0%	-0.6%		0.4%
WASHINGTON HEADQUARTERS SERVICES	59.4%	57.6%	1.8%		-8.1%
DEPARTMENT OF DEFENSE TOTAL	51.0%	57.5%	-6.4%		4.1%
** De-obligations of noncompetitive dollars resulted in a greater than 100%	competition rate		Legend		