

**Exhibit 4b**  
**2008 Exports by Company Type and Employment Size**  
**to Number of Partner Countries**

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters
<b>All identified companies</b>	<b>1,150,903</b>	<b>289,711</b>	<b>4.7</b>	<b>58.1</b>	<b>6.4</b>	<b>25.2</b>	<b>6.7</b>	<b>9.0</b>	<b>15.5</b>	<b>5.8</b>	<b>18.0</b>	<b>1.5</b>	<b>48.6</b>	<b>0.4</b>
no. employees unknown(2)	95,111	102,521	19.7	72.6	18.4	19.5	14.1	4.9	29.5	2.6	12.8	0.4	5.5	0.1
1 to 19 employees	81,889	112,327	21.6	57.9	28.2	28.4	24.1	9.2	20.2	4.1	5.3	0.4	0.6	0.0
20 to 49 employees	46,596	32,801	12.4	44.3	16.3	30.3	16.0	13.8	39.2	9.8	14.7	1.6	1.5	0.1
50 to 99 employees	35,212	16,975	8.0	38.8	17.0	30.2	15.1	14.6	31.8	12.8	21.3	3.4	6.8	0.3
100 to 249 employees	62,274	13,048	4.3	34.4	8.4	27.3	17.8	15.3	46.2	16.4	17.7	5.7	5.5	0.9
250 to 499 employees	40,885	4,931	3.9	30.0	8.9	24.9	12.9	14.0	29.4	18.7	33.9	10.2	11.1	2.3
500 or more employees	788,935	7,108	0.6	25.0	1.4	20.1	1.9	12.2	8.1	17.0	19.3	14.9	68.8	10.8
<b>Manufacturers</b>	<b>710,820</b>	<b>73,314</b>	<b>1.4</b>	<b>42.8</b>	<b>3.1</b>	<b>29.1</b>	<b>3.4</b>	<b>13.2</b>	<b>11.3</b>	<b>10.6</b>	<b>17.1</b>	<b>3.3</b>	<b>63.8</b>	<b>1.1</b>
no. employees unknown(2)	31,892	15,571	8.6	56.6	14.4	25.9	16.1	9.4	39.2	6.8	12.1	1.1	9.6	0.2
1 to 19 employees	6,411	23,256	25.1	52.1	30.0	30.7	22.5	11.3	18.8	5.4	3.5	0.4	0.2	0.0
20 to 49 employees	10,669	14,159	9.6	39.7	19.6	31.8	18.0	15.2	43.2	11.4	8.0	1.8	1.5	0.1
50 to 99 employees	13,549	8,427	8.8	30.7	19.0	32.3	18.2	17.2	34.9	15.3	13.5	4.1	5.7	0.4
100 to 249 employees	27,892	6,735	4.3	23.5	11.5	29.2	13.7	18.3	39.3	20.2	23.7	7.6	7.5	1.1
250 to 499 employees	24,338	2,356	3.3	17.3	10.0	23.8	11.1	16.8	26.8	24.3	37.1	14.2	11.8	3.6
500 or more employees	596,070	2,810	0.2	7.3	0.9	14.2	1.1	12.0	6.7	23.0	16.6	23.6	74.5	19.9
<b>Wholesalers</b>	<b>250,188</b>	<b>95,326</b>	<b>7.6</b>	<b>51.6</b>	<b>11.8</b>	<b>29.9</b>	<b>12.7</b>	<b>10.7</b>	<b>23.3</b>	<b>6.2</b>	<b>19.8</b>	<b>1.3</b>	<b>24.7</b>	<b>0.2</b>
no. employees unknown(2)	30,847	28,657	20.5	66.3	19.9	24.3	12.7	6.1	29.5	2.8	14.2	0.5	3.2	0.0
1 to 19 employees	53,415	48,253	17.1	50.5	27.7	32.8	26.9	11.1	22.0	5.1	5.9	0.5	0.4	0.0
20 to 49 employees	22,407	9,929	11.1	35.3	15.3	34.0	20.1	16.8	32.1	11.7	19.2	2.2	2.3	0.2
50 to 99 employees	15,795	4,166	4.0	31.4	13.2	31.8	11.9	17.1	32.1	14.9	(4) 38.8	4.4	(D)	0.4
100 to 249 employees	24,330	2,583	1.2	28.0	4.5	27.6	22.4	17.9	55.0	19.6	12.6	5.8	4.2	1.0
250 to 499 employees	8,700	911	1.8	21.6	5.3	24.3	8.2	16.4	32.3	23.8	(4) 52.4	11.7	(D)	2.2
500 or more employees	94,694	827	0.1	11.6	1.7	14.0	1.0	14.5	9.4	23.1	27.5	22.6	60.3	14.1
<b>Other companies (3)</b>	<b>184,087</b>	<b>111,752</b>	<b>12.9</b>	<b>71.8</b>	<b>11.7</b>	<b>19.6</b>	<b>11.1</b>	<b>5.2</b>	<b>20.8</b>	<b>2.7</b>	<b>19.7</b>	<b>0.6</b>	<b>23.8</b>	<b>0.1</b>
no. employees unknown(2)	27,331	49,272	30.8	79.6	22.2	15.6	13.0	3.2	18.9	1.4	(4) 15.1	0.2	(D)	0.0
1 to 19 employees	21,954	40,666	31.4	69.9	29.1	21.9	(5) 38.2	5.8	(D)	2.1	(D)	0.2	1.3	0.0
20 to 49 employees	13,463	8,680	16.9	62.1	15.1	23.8	(5) 67.9	8.2	(D)	5.1	(D)	0.7	0.1	0.0
50 to 99 employees	5,825	4,359	16.7	61.3	(5) 83.3	24.4	(D)	7.4	(D)	5.8	(D)	0.9	(D)	0.1
100 to 249 employees	9,771	3,697	(D)	58.3	(D)	23.5	(D)	8.3	(D)	7.4	(D)	2.1	3.3	0.3
250 to 499 employees	7,821	1,652	(D)	52.5	(D)	26.8	(D)	8.6	(D)	7.9	(D)	3.6	(D)	0.5
500 or more employees	97,923	3,426	3.5	42.4	4.2	26.4	(5) 92.3	11.9	(D)	10.6	(D)	6.1	(D)	2.6
<b>Unclassified companies</b>	<b>5,808</b>	<b>9,319</b>	<b>23.3</b>	<b>81.2</b>	<b>15.5</b>	<b>14.4</b>	<b>15.2</b>	<b>3.0</b>	<b>27.2</b>	<b>1.3</b>	<b>7.7</b>	<b>0.2</b>	<b>11.1</b>	<b>0.0</b>

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2008.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(4) Includes percent of adjacent cell (D) suppressed to avoid disclosure.

(5) Includes percent of multiple adjacent cells (D) suppressed to avoid disclosure.