

**Exhibit 3b**  
**2008 Exports to Related Parties**  
**by Company Type and Employment Size**

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>1,150,903</b>	<b>289,711</b>	<b>350,393</b>	<b>30.4</b>	<b>12.5</b>	<b>799,316</b>	<b>69.5</b>	<b>98.3</b>	<b>1,193</b>	<b>0.1</b>	<b>0.8</b>
no. employees unknown (3)	95,111	102,521	18,176	19.1	8.8	76,853	80.8	97.5	82	0.1	0.4
1 to 19 employees	81,889	112,327	6,447	7.9	8.4	75,297	91.9	98.6	145	0.2	0.8
20 to 49 employees	46,596	32,801	3,734	8.0	13.6	42,812	91.9	99.0	50	0.1	0.8
50 to 99 employees	35,212	16,975	4,880	13.9	20.9	30,060	85.4	99.1	272	0.8	0.9
100 to 249 employees	62,274	13,048	10,613	17.0	29.2	51,445	82.6	98.9	216	0.3	1.4
250 to 499 employees	40,885	4,931	7,234	17.7	40.6	33,638	82.3	98.8	13	0.0	1.8
500 or more employees	788,935	7,108	299,309	37.9	55.3	489,211	62.0	98.7	415	0.1	5.5
<b>Manufacturers</b>	<b>710,820</b>	<b>73,314</b>	<b>249,219</b>	<b>35.1</b>	<b>18.3</b>	<b>461,411</b>	<b>64.9</b>	<b>99.1</b>	<b>190</b>	<b>0.0</b>	<b>0.9</b>
no. employees unknown (3)	31,892	15,571	8,192	25.7	14.5	23,696	74.3	98.3	4	0.0	0.4
1 to 19 employees	6,411	23,256	746	11.6	7.2	5,662	88.3	99.1	3	0.0	0.4
20 to 49 employees	10,669	14,159	589	5.5	13.2	10,076	94.4	99.3	4	0.0	0.5
50 to 99 employees	13,549	8,427	1,455	10.7	22.3	12,086	89.2	99.5	7	0.1	0.8
100 to 249 employees	27,892	6,735	3,877	13.9	34.6	24,000	86.0	99.5	15	0.1	1.5
250 to 499 employees	24,338	2,356	4,141	17.0	52.0	20,186	82.9	99.6	11	0.0	2.0
500 or more employees	596,070	2,810	230,219	38.6	76.7	365,706	61.4	99.9	145	0.0	9.1
<b>Wholesalers</b>	<b>250,188</b>	<b>95,326</b>	<b>54,081</b>	<b>21.6</b>	<b>12.7</b>	<b>195,415</b>	<b>78.1</b>	<b>98.9</b>	<b>692</b>	<b>0.3</b>	<b>1.1</b>
no. employees unknown (3)	30,847	28,657	4,443	14.4	8.6	26,394	85.6	98.4	10	0.0	0.5
1 to 19 employees	53,415	48,253	3,594	6.7	10.4	49,735	93.1	98.9	86	0.2	1.1
20 to 49 employees	22,407	9,929	1,849	8.3	17.6	20,553	91.7	99.5	6	0.0	1.4
50 to 99 employees	15,795	4,166	2,666	16.9	26.4	(5) 13,129	(5) 83.1	99.5	(D)	(D)	1.6
100 to 249 employees	24,330	2,583	4,460	18.3	32.9	(5) 19,870	(5) 81.7	99.4	(D)	(D)	2.2
250 to 499 employees	8,700	911	1,581	18.2	43.9	(5) 7,119	(5) 81.8	99.9	(D)	(D)	2.9
500 or more employees	94,694	827	35,487	37.5	65.8	59,049	62.4	99.5	158	0.2	9.3
<b>Other companies (4)</b>	<b>184,087</b>	<b>111,752</b>	<b>45,955</b>	<b>25.0</b>	<b>8.8</b>	<b>137,821</b>	<b>74.9</b>	<b>97.5</b>	<b>312</b>	<b>0.2</b>	<b>0.6</b>
no. employees unknown (3)	27,331	49,272	4,488	16.4	7.2	22,774	83.3	97.0	68	0.3	0.5
1 to 19 employees	21,954	40,666	2,077	9.5	6.6	19,820	90.3	97.9	56	0.3	0.6
20 to 49 employees	13,463	8,680	(5) 13,423	(5) 100	9.8	(D)	(D)	97.9	40	0.0	0.7
50 to 99 employees	5,825	4,359	(5) 5,803	(5) 100	13.1	(D)	(D)	97.9	22	0.0	0.5
100 to 249 employees	9,771	3,697	2,256	23.1	16.9	(5) 7,515	(5) 76.9	97.5	(D)	(D)	0.8
250 to 499 employees	7,821	1,652	(D)	(D)	22.5	(D)	(D)	97.2	(D)	(D)	0.9
500 or more employees	97,923	3,426	33,598	34.3	35.7	64,213	65.6	97.6	112	0.1	1.7
<b>Unclassified companies</b>	<b>5,808</b>	<b>9,319</b>	<b>1,138</b>	<b>19.6</b>	<b>8.1</b>	<b>4,670</b>	<b>80.4</b>	<b>96.1</b>	<b>0</b>	<b>0.0</b>	<b>0.0</b>
<b>Multiple location companies</b>	<b>878,130</b>	<b>28,276</b>	<b>311,587</b>	<b>35.5</b>	<b>33.3</b>	<b>565,640</b>	<b>64.4</b>	<b>98.9</b>	<b>903</b>	<b>0.1</b>	<b>2.4</b>
no. employees unknown (3)	419	329	100	23.8	24.0	(5) 319	(5) 76.2	97.3	(D)	(D)	1.5
1 to 19 employees	4,753	2,694	651	13.7	13.5	4,101	86.3	98.7	0	0.0	0.5
20 to 49 employees	14,670	4,391	1,334	9.1	16.1	13,305	90.7	99.0	32	0.2	0.8
50 to 99 employees	14,885	4,724	2,832	19.0	23.8	(5) 12,054	(5) 81.0	99.2	(D)	(D)	1.0
100 to 249 employees	36,645	6,278	5,465	14.9	31.4	30,979	84.5	98.9	201	0.5	1.9
250 to 499 employees	30,898	3,531	5,580	18.1	42.8	(5) 25,318	(5) 81.9	99.1	(D)	(D)	2.0
500 or more employees	775,860	6,329	295,626	38.1	58.1	479,819	61.8	98.8	415	0.1	6.1
<b>Manufacturers</b>	<b>622,705</b>	<b>9,737</b>	<b>232,215</b>	<b>37.3</b>	<b>48.3</b>	<b>390,335</b>	<b>62.7</b>	<b>99.7</b>	<b>154</b>	<b>0.0</b>	<b>3.9</b>
no. employees unknown (3)	165	65	37	22.3	46.2	128	77.7	98.5	0	0.0	0.0
1 to 19 employees	184	244	66	36.0	19.7	118	64.0	98.8	0	0.0	0.8
20 to 49 employees	857	924	82	9.5	17.7	775	90.4	99.2	0	0.1	1.0
50 to 99 employees	3,314	1,545	312	9.4	28.5	3,002	90.6	99.8	0	0.0	1.0
100 to 249 employees	13,893	2,754	1,640	11.8	39.5	(5) 12,253	(5) 88.2	99.6	(D)	(D)	2.2
250 to 499 employees	18,487	1,629	3,110	16.8	56.4	(5) 15,377	(5) 83.2	99.8	(D)	(D)	2.4
500 or more employees	585,805	2,576	226,968	38.7	78.1	358,692	61.2	100.0	145	0.0	9.7
<b>Wholesalers</b>	<b>135,410</b>	<b>8,429</b>	<b>41,645</b>	<b>30.8</b>	<b>29.2</b>	<b>93,200</b>	<b>68.8</b>	<b>99.5</b>	<b>565</b>	<b>0.4</b>	<b>2.2</b>
no. employees unknown (3)	115	131	32	28.1	22.1	83	71.8	99.2	0	0.0	0.8
1 to 19 employees	3,368	1,377	380	11.3	15.5	2,987	88.7	99.0	0	0.0	0.7
20 to 49 employees	6,269	1,987	682	10.9	18.8	5,587	89.1	99.6	0	0.0	0.8
50 to 99 employees	9,072	1,766	1,979	21.8	26.2	(5) 7,093	(5) 78.2	99.6	(D)	(D)	1.2
100 to 249 employees	16,234	1,650	2,059	12.7	31.8	(5) 14,174	(5) 87.3	99.6	(D)	(D)	2.5
250 to 499 employees	7,148	747	1,203	16.8	44.7	(5) 5,945	(5) 83.2	100.0	(D)	(D)	2.7
500 or more employees	93,205	771	35,310	37.9	67.3	57,737	61.9	99.6	157	0.2	9.7

See footnotes at end of exhibit.

**Exhibit 3b**  
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**by Company Type and Employment Size - Continued**

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Value in millions of dollars. Details may not equal totals due to rounding

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>Multiple location companies</b>											
<b>Other companies (4)</b>	<b>119,310</b>	<b>9,957</b>	<b>37,641</b>	<b>31.5</b>	<b>22.4</b>	<b>81,485</b>	<b>68.3</b>	<b>97.7</b>	<b>184</b>	<b>0.2</b>	<b>1.1</b>
no. employees unknown (3)	124	120	(D)	(D)	14.2	(D)	(D)	94.2	(D)	(D)	3.3
1 to 19 employees	(D)	1,047	(D)	(D)	9.3	(D)	(D)	98.3	(D)	(D)	0.1
20 to 49 employees	(D)	1,453	(D)	(D)	11.3	(D)	(D)	98.0	(D)	(D)	0.8
50 to 99 employees	(D)	1,395	(D)	(D)	15.6	(D)	(D)	97.9	(D)	(D)	0.6
100 to 249 employees	6,237	1,851	1,745	28.0	18.8 (5)	4,493 (5)	72.0	97.5	(D)	(D)	1.0
250 to 499 employees	5,238	1,143 (5)	5,238 (5)	100	22.5	(D)	(D)	97.6	(D)	(D)	1.0
500 or more employees	96,609	2,948 (5)	96,496 (5)	99.9	38.5	(D)	(D)	97.5	112	0.1	1.9
<b>Unclassified companies</b>	<b>705</b>	<b>153</b>	<b>86</b>	<b>12.2</b>	<b>22.2</b>	<b>620</b>	<b>87.8</b>	<b>97.4</b>	<b>0</b>	<b>0.0</b>	<b>0.0</b>
<b>Single location companies</b>	<b>272,773</b>	<b>261,435</b>	<b>38,806</b>	<b>14.2</b>	<b>10.2</b>	<b>233,676</b>	<b>85.7</b>	<b>98.2</b>	<b>291</b>	<b>0.1</b>	<b>0.7</b>
no. employees unknown (3)	94,692	102,192	18,076	19.1	8.7 (5)	76,616 (5)	80.9	97.5	(D)	(D)	0.4
1 to 19 employees	77,136	109,633	5,796	7.5	8.3	71,196	92.3	98.6	145	0.2	0.8
20 to 49 employees	31,926	28,410	2,400	7.5	13.3	29,508	92.4	99.0	18	0.1	0.8
50 to 99 employees	20,327	12,251	2,049	10.1	19.8 (5)	18,278 (5)	89.9	99.0	(D)	(D)	0.9
100 to 249 employees	25,629	6,770	5,149	20.1	27.2	20,466	79.9	98.8	15	0.1	1.0
250 to 499 employees	9,986	1,400	1,653	16.6	34.9 (5)	8,332 (5)	83.4	98.1	(D)	(D)	1.3
500 or more employees	13,075	779	3,683	28.2	33.1	9,392	71.8	98.5	1	0.0	1.0
<b>Manufacturers</b>	<b>88,115</b>	<b>63,577</b>	<b>17,004</b>	<b>19.3</b>	<b>13.7</b>	<b>71,076</b>	<b>80.7</b>	<b>99.0</b>	<b>36</b>	<b>0.0</b>	<b>0.5</b>
no. employees unknown (3)	31,727	15,506	8,155	25.7	14.3	23,567	74.3	98.3	4	0.0	0.4
1 to 19 employees	6,226	23,012	680	10.9	7.1	5,544	89.0	99.1	3	0.0	0.4
20 to 49 employees	9,812	13,235	507	5.2	12.9	9,301	94.8	99.3	4	0.0	0.5
50 to 99 employees	10,235	6,882	1,144	11.2	20.9	9,085	88.8	99.4	7	0.1	0.7
100 to 249 employees	13,999	3,981	2,236	16.0	31.1 (5)	11,763 (5)	84.0	99.4	(D)	(D)	1.0
250 to 499 employees	5,851	727	1,031	17.6	42.4 (5)	4,820 (5)	82.4	99.0	(D)	(D)	1.2
500 or more employees	10,265	234	3,251	31.7	61.1	7,013	68.3	99.1	0	0.0	1.7
<b>Wholesalers</b>	<b>114,778</b>	<b>86,897</b>	<b>12,436</b>	<b>10.8</b>	<b>11.2</b>	<b>102,214</b>	<b>89.1</b>	<b>98.8</b>	<b>127</b>	<b>0.1</b>	<b>1.0</b>
no. employees unknown (3)	30,732	28,526	4,411	14.4	8.6	26,311	85.6	98.4	10	0.0	0.5
1 to 19 employees	50,047	46,876	3,214	6.4	10.3	46,747	93.4	98.9	85	0.2	1.1
20 to 49 employees	16,138	7,942	1,167	7.2	17.3	14,966	92.7	99.4	5	0.0	1.5
50 to 99 employees	6,723	2,400	687	10.2	26.6	6,010	89.4	99.4	26	0.4	1.9
100 to 249 employees	8,096	933	2,401	29.7	34.9	5,694	70.3	99.1	1	0.0	1.6
250 to 499 employees	1,552	164	379	24.4	40.2	1,174	75.6	99.4	0	0.0	3.7
500 or more employees	1,490	56	177	11.9	44.6	1,312	88.1	98.2	0	0.0	3.6
<b>Other companies (4)</b>	<b>64,777</b>	<b>101,795</b>	<b>8,313</b>	<b>12.8</b>	<b>7.5</b>	<b>56,336</b>	<b>87.0</b>	<b>97.4</b>	<b>128</b>	<b>0.2</b>	<b>0.6</b>
no. employees unknown (3)	27,207	49,152	(D)	(D)	7.2	(D)	(D)	97.0	(D)	(D)	0.5
1 to 19 employees	(D)	39,619	(D)	(D)	6.5	(D)	(D)	97.9	(D)	(D)	0.7
20 to 49 employees	(D)	7,227	(D)	(D)	9.5	(D)	(D)	97.8	(D)	(D)	0.7
50 to 99 employees	(D)	2,964	(D)	(D)	11.9	(D)	(D)	97.9	(D)	(D)	0.4
100 to 249 employees	3,534	1,846	511	14.5	15.0 (5)	3,022 (5)	85.5	97.5	(D)	(D)	0.6
250 to 499 employees	2,583	509	244	9.4	22.4	2,339	90.5	96.3	0	0.0	0.6
500 or more employees	1,314	478	(D)	(D)	18.4	(D)	(D)	98.1	0	0.0	0.4
<b>Unclassified companies</b>	<b>5,103</b>	<b>9,166</b>	<b>1,053</b>	<b>20.6</b>	<b>7.9</b>	<b>4,050</b>	<b>79.4</b>	<b>96.1</b>	<b>0</b>	<b>0.0</b>	<b>0.0</b>

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2008.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(5) Includes corresponding value or percent of adjacent cell (D) suppressed to avoid disclosure.