

Exhibit 3a
2009 Exports to Related Parties
by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	938,794	275,843	287,810	30.7	12.3	650,983	69.3	98.4	0	0.0	0.0
no. employees unknown (3)	83,161	99,305	17,566	21.1	8.5	65,594	78.9	97.7	0	0.0	0.0
1 to 19 employees	68,360	107,482	5,557	8.1	8.3	62,803	91.9	98.6	0	0.0	0.0
20 to 49 employees	37,633	30,582	3,546	9.4	13.9	34,087	90.6	99.1	0	0.0	0.0
50 to 99 employees	32,572	15,603	5,398	16.6	20.6	27,174	83.4	99.0	0	0.0	0.0
100 to 249 employees	51,186	11,910	8,260	16.1	29.8	42,927	83.9	99.0	0	0.0	0.0
250 to 499 employees	35,111	4,387	6,761	19.3	42.0	28,350	80.7	98.5	0	0.0	0.0
500 or more employees	630,770	6,574	240,723	38.2	55.4	390,047	61.8	98.9	0	0.0	0.0
Manufacturers	562,464	70,331	194,582	34.6	17.6	367,881	65.4	99.1	0	0.0	0.0
no. employees unknown (3)	24,462	15,127	6,212	25.4	13.5	18,250	74.6	98.4	0	0.0	0.0
1 to 19 employees	5,782	23,127	608	10.5	7.1	5,174	89.5	99.1	0	0.0	0.0
20 to 49 employees	8,716	13,397	707	8.1	13.0	8,008	91.9	99.4	0	0.0	0.0
50 to 99 employees	14,247	7,788	1,058	7.4	21.6	13,189	92.6	99.5	0	0.0	0.0
100 to 249 employees	23,368	6,202	3,102	13.3	34.9	20,266	86.7	99.5	0	0.0	0.0
250 to 499 employees	20,117	2,133	3,501	17.4	52.2	16,617	82.6	99.7	0	0.0	0.0
500 or more employees	465,772	2,557	179,394	38.5	76.3	286,378	61.5	100.0	0	0.0	0.0
Wholesalers	217,921	93,619	52,922	24.3	12.5	164,998	75.7	98.8	0	0.0	0.0
no. employees unknown (3)	30,204	29,258	6,652	22.0	8.3	23,552	78.0	98.3	0	0.0	0.0
1 to 19 employees	43,681	46,833	3,045	7.0	10.3	40,636	93.0	98.9	0	0.0	0.0
20 to 49 employees	18,206	9,486	1,781	9.8	17.8	16,425	90.2	99.4	0	0.0	0.0
50 to 99 employees	11,135	3,958	1,665	15.0	25.9	9,470	85.0	99.2	0	0.0	0.0
100 to 249 employees	21,142	2,473	4,042	19.1	31.7	17,100	80.9	99.5	0	0.0	0.0
250 to 499 employees	8,751	837	1,913	21.9	47.2	6,838	78.1	99.4	0	0.0	0.0
500 or more employees	84,800	774	33,823	39.9	67.7	50,977	60.1	99.9	0	0.0	0.1
Other companies (4)	153,142	103,851	39,055	25.5	8.9	114,087	74.5	97.6	0	0.0	0.0
no. employees unknown (3)	23,956	47,170	3,520	14.7	7.2	20,436	85.3	97.2	0	0.0	0.0
1 to 19 employees	18,819	37,383	1,866	9.9	6.7	16,953	90.1	98.1	0	0.0	0.0
20 to 49 employees	10,626	7,668	(D)	(D)	10.5	(D)	(D)	98.2	0	0.0	0.0
50 to 99 employees	7,167	3,832	(D)	(D)	13.2	(D)	(D)	97.5	0	0.0	0.0
100 to 249 employees	(D)	3,204	(D)	(D)	18.5	(D)	(D)	97.5	0	0.0	0.0
250 to 499 employees	(D)	1,396	(D)	(D)	23.7	(D)	(D)	96.1	0	0.0	0.0
500 or more employees	80,058	3,198	27,503	34.4	36.3	52,555	65.6	97.7	0	0.0	0.0
Unclassified companies	5,267	8,042	1,251	23.7	7.7	4,016	76.3	96.6	0	0.0	0.0
Multiple location companies	703,457	26,755	252,548	35.9	33.0	450,908	64.1	98.9	0	0.0	0.0
no. employees unknown (3)	747	463	198	26.5	20.7	549	73.5	97.6	0	0.0	0.0
1 to 19 employees	3,106	2,726	482	15.5	12.8	2,624	84.5	98.7	0	0.0	0.0
20 to 49 employees	10,887	4,236	951	8.7	16.0	9,936	91.3	99.2	0	0.0	0.0
50 to 99 employees	12,049	4,524	3,769	31.3	23.6	8,279	68.7	99.0	0	0.0	0.0
100 to 249 employees	32,121	5,829	5,233	16.3	31.8	26,888	83.7	99.0	0	0.0	0.0
250 to 499 employees	26,107	3,153	5,307	20.3	43.8	20,800	79.7	98.5	0	0.0	0.0
500 or more employees	618,440	5,824	236,608	38.3	58.5	381,832	61.7	98.9	0	0.0	0.1
Manufacturers	488,631	9,523	181,323	37.1	46.2	307,307	62.9	99.7	0	0.0	0.0
no. employees unknown (3)	241	99	111	45.9	31.3	131	54.1	99.0	0	0.0	0.0
1 to 19 employees	128	306	14	11.2	13.4	113	88.8	99.0	0	0.0	0.0
20 to 49 employees	951	998	125	13.2	16.5	826	86.8	99.3	0	0.0	0.0
50 to 99 employees	3,077	1,629	442	14.4	28.2	2,635	85.6	99.7	0	0.0	0.0
100 to 249 employees	11,769	2,636	1,576	13.4	39.5	10,194	86.6	99.6	0	0.0	0.0
250 to 499 employees	15,245	1,503	2,674	17.5	55.0	12,570	82.5	99.7	0	0.0	0.0
500 or more employees	457,220	2,352	176,381	38.6	78.1	280,838	61.4	100.0	0	0.0	0.0
Wholesalers	118,697	8,099	40,280	33.9	28.7	78,417	66.1	99.3	0	0.0	0.0
no. employees unknown (3)	282	208	76	26.9	19.7	206	73.1	98.1	0	0.0	0.0
1 to 19 employees	1,899	1,378	308	16.2	15.2	1,590	83.8	98.9	0	0.0	0.0
20 to 49 employees	4,488	1,897	472	10.5	19.0	4,016	89.5	99.4	0	0.0	0.0
50 to 99 employees	4,964	1,666	1,075	21.6	25.3	3,889	78.4	99.3	0	0.0	0.0
100 to 249 employees	16,805	1,569	3,024	18.0	30.4	13,782	82.0	99.6	0	0.0	0.0
250 to 499 employees	6,995	664	1,686	24.1	48.2	5,309	75.9	99.4	0	0.0	0.0
500 or more employees	83,264	717	33,639	40.4	68.6	49,624	59.6	99.9	0	0.0	0.1

See footnotes at end of exhibit.

Exhibit 3a
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Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
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Multiple location companies											
Other companies (4)	95,413	8,977	30,876	32.4	23.1	64,538	67.6	97.6	0	0.0	0.0
no. employees unknown (3)	214	143	(D)	(D)	14.7	(D)	(D)	96.5	0	0.0	0.0
1 to 19 employees	1,019	1,015	123	12.1	9.1	896	87.9	98.3	0	0.0	0.0
20 to 49 employees	5,364	1,317	(D)	(D)	11.2	(D)	(D)	98.6	0	0.0	0.0
50 to 99 employees	3,984	1,207	(D)	(D)	15.2	(D)	(D)	97.6	0	0.0	0.0
100 to 249 employees	(D)	1,598	(D)	(D)	20.4	(D)	(D)	97.3	0	0.0	0.0
250 to 499 employees	(D)	973	(D)	(D)	23.5	(D)	(D)	96.0	0	0.0	0.0
500 or more employees	77,821	2,724	(D)	(D)	39.4	(D)	(D)	97.8	0	0.0	0.0
Unclassified companies	716	156	69	9.7	22.4	647	90.3	99.4	0	0.0	0.0
Single location companies	235,337	249,088	35,262	15.0	10.1	200,075	85.0	98.3	0	0.0	0.0
no. employees unknown (3)	82,413	98,842	17,368	21.1	8.5	65,045	78.9	97.7	0	0.0	0.0
1 to 19 employees	65,254	104,756	5,074	7.8	8.2	60,179	92.2	98.6	0	0.0	0.0
20 to 49 employees	26,746	26,346	2,595	9.7	13.5	24,151	90.3	99.1	0	0.0	0.0
50 to 99 employees	20,524	11,079	1,629	7.9	19.4	18,895	92.1	98.9	0	0.0	0.0
100 to 249 employees	19,065	6,081	3,026	15.9	27.9	16,039	84.1	99.0	0	0.0	0.0
250 to 499 employees	9,005	1,234	1,455	16.2	37.6	7,550	83.8	98.5	0	0.0	0.0
500 or more employees	12,331	750	4,115	33.4	31.5	8,216	66.6	98.3	0	0.0	0.0
Manufacturers	73,833	60,808	13,259	18.0	13.1	60,574	82.0	99.0	0	0.0	0.0
no. employees unknown (3)	24,220	15,028	6,101	25.2	13.4	18,119	74.8	98.3	0	0.0	0.0
1 to 19 employees	5,654	22,821	594	10.5	7.0	5,060	89.5	99.1	0	0.0	0.0
20 to 49 employees	7,765	12,399	582	7.5	12.8	7,183	92.5	99.4	0	0.0	0.0
50 to 99 employees	11,170	6,159	616	5.5	19.9	10,553	94.5	99.5	0	0.0	0.0
100 to 249 employees	11,599	3,566	1,527	13.2	31.5	10,072	86.8	99.5	0	0.0	0.0
250 to 499 employees	4,873	630	826	17.0	45.6	4,046	83.0	99.5	0	0.0	0.0
500 or more employees	8,553	205	3,013	35.2	56.1	5,540	64.8	100.0	0	0.0	0.0
Wholesalers	99,224	85,520	12,642	12.7	10.9	86,582	87.3	98.7	0	0.0	0.0
no. employees unknown (3)	29,922	29,050	6,576	22.0	8.3	23,346	78.0	98.3	0	0.0	0.0
1 to 19 employees	41,783	45,455	2,737	6.6	10.1	39,046	93.4	98.9	0	0.0	0.0
20 to 49 employees	13,718	7,589	1,310	9.5	17.5	12,409	90.5	99.4	0	0.0	0.0
50 to 99 employees	6,171	2,292	591	9.6	26.4	5,580	90.4	99.2	0	0.0	0.0
100 to 249 employees	4,337	904	1,018	23.5	34.1	3,319	76.5	99.3	0	0.0	0.0
250 to 499 employees	1,756	173	227	12.9	43.4	1,529	87.1	99.4	0	0.0	0.0
500 or more employees	1,537	57	184	12.0	56.1	1,353	88.0	100.0	0	0.0	0.0
Other companies (4)	57,728	94,874	8,179	14.2	7.6	49,550	85.8	97.6	0	0.0	0.0
no. employees unknown (3)	23,742	47,027	(D)	(D)	7.2	(D)	(D)	97.2	0	0.0	0.0
1 to 19 employees	17,800	36,368	1,743	9.8	6.6	16,057	90.2	98.1	0	0.0	0.0
20 to 49 employees	5,263	6,351	703	13.4	10.4	4,560	86.6	98.1	0	0.0	0.0
50 to 99 employees	3,182	2,625	421	13.2	12.3	2,761	86.8	97.5	0	0.0	0.0
100 to 249 employees	3,130	1,606	482	15.4	16.7	2,648	84.6	97.7	0	0.0	0.0
250 to 499 employees	2,376	423	401	16.9	24.1	1,974	83.1	96.5	0	0.0	0.0
500 or more employees	2,236	474	(D)	(D)	18.4	(D)	(D)	97.3	0	0.0	0.0
Unclassified companies	4,552	7,886	1,182	26.0	7.4	3,370	74.0	96.6	0	0.0	0.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.