## Exhibit 1a

2009 Exports by Company Type and Employment Size
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

| Company Type and Employment Size | Known <br> Value (1) | \% of <br> Known Value | Cum. \% of Known Value | Cum. \% of Company Type Value (2) | Number of Identified Exporters | $\%$ of Number of Identified Exporters | Cum. \% of Number of Identified Exporters | Cum. \% of Company Type Exporters (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All identified companies | 938,794 | 100.0 | 100.0 | 100.0 | 275,843 | 100.0 | 100.0 | 100.0 |
| no. employees unknown (3) | 83,161 | 8.9 | 8.9 | 8.9 | 99,305 | 36.0 | 36.0 | 36.0 |
| 1 to 19 employees | 68,360 | 7.3 | 16.1 | 16.1 | 107,482 | 39.0 | 75.0 | 75.0 |
| 20 to 49 employees | 37,633 | 4.0 | 20.1 | 20.1 | 30,582 | 11.1 | 86.1 | 86.1 |
| 50 to 99 employees | 32,572 | 3.5 | 23.6 | 23.6 | 15,603 | 5.7 | 91.7 | 91.7 |
| 100 to 249 employees | 51,186 | 5.5 | 29.1 | 29.1 | 11,910 | 4.3 | 96.0 | 96.0 |
| 250 to 499 employees | 35,111 | 3.7 | 32.8 | 32.8 | 4,387 | 1.6 | 97.6 | 97.6 |
| 500 or more employees | 630,770 | 67.2 | 100.0 | 100.0 | 6,574 | 2.4 | 100.0 | 100.0 |
| Manufacturers | 562,464 | 59.9 | 59.9 | 100.0 | 70,331 | 25.5 | 25.5 | 100.0 |
| no. employees unknown (3) | 24,462 | 2.6 | 2.6 | 4.3 | 15,127 | 5.5 | 5.5 | 21.5 |
| 1 to 19 employees | 5,782 | 0.6 | 3.2 | 5.4 | 23,127 | 8.4 | 13.9 | 54.4 |
| 20 to 49 employees | 8,716 | 0.9 | 4.1 | 6.9 | 13,397 | 4.9 | 18.7 | 73.4 |
| 50 to 99 employees | 14,247 | 1.5 | 5.7 | 9.5 | 7,788 | 2.8 | 21.5 | 84.5 |
| 100 to 249 employees | 23,368 | 2.5 | 8.2 | 13.6 | 6,202 | 2.2 | 23.8 | 93.3 |
| 250 to 499 employees | 20,117 | 2.1 | 10.3 | 17.2 | 2,133 | 0.8 | 24.6 | 96.4 |
| 500 or more employees | 465,772 | 49.6 | 59.9 | 100.0 | 2,557 | 0.9 | 25.5 | 100.0 |
| Wholesalers | 217,921 | 23.2 | 23.2 | 100.0 | 93,619 | 33.9 | 33.9 | 100.0 |
| no. employees unknown (3) | 30,204 | 3.2 | 3.2 | 13.9 | 29,258 | 10.6 | 10.6 | 31.3 |
| 1 to 19 employees | 43,681 | 4.7 | 7.9 | 33.9 | 46,833 | 17.0 | 27.6 | 81.3 |
| 20 to 49 employees | 18,206 | 1.9 | 9.8 | 42.3 | 9,486 | 3.4 | 31.0 | 91.4 |
| 50 to 99 employees | 11,135 | 1.2 | 11.0 | 47.4 | 3,958 | 1.4 | 32.5 | 95.6 |
| 100 to 249 employees | 21,142 | 2.3 | 13.2 | 57.1 | 2,473 | 0.9 | 33.4 | 98.3 |
| 250 to 499 employees | 8,751 | 0.9 | 14.2 | 61.1 | 837 | 0.3 | 33.7 | 99.2 |
| 500 or more employees | 84,800 | 9.0 | 23.2 | 100.0 | 774 | 0.3 | 33.9 | 100.0 |
| Other companies (4) | 153,142 | 16.3 | 16.3 | 100.0 | 103,851 | 37.6 | 37.6 | 100.0 |
| no. employees unknown (3) | 23,956 | 2.6 | (D) | (D) | 47,170 | 17.1 | 17.1 | 45.4 |
| 1 to 19 employees | 18,819 | 2.0 | (D) | (D) | 37,383 | 13.6 | 30.7 | 81.4 |
| 20 to 49 employees | 10,626 | 1.1 | (D) | (D) | 7,668 | 2.8 | 33.4 | 88.8 |
| 50 to 99 employees | 7,167 | 0.8 | (D) | (D) | 3,832 | 1.4 | 34.8 | 92.5 |
| 100 to 249 employees | (D) | (D) | (D) | (D) | 3,204 | 1.2 | 36.0 | 95.6 |
| 250 to 499 employees | (D) | (D) | (D) | (D) | 1,396 | 0.5 | 36.5 | 96.9 |
| 500 or more employees | 80,058 | 8.5 | (D) | (D) | 3,198 | 1.2 | 37.6 | 100.0 |
| Unclassified companies | 5,267 | 0.6 | 0.6 | 100.0 | 8,042 | 2.9 | 2.9 | 100.0 |
| Multiple location companies | 703,457 | 74.9 | 74.9 | 100.0 | 26,755 | 9.7 | 9.7 | 100.0 |
| no. employees unknown (3) | 747 | 0.1 | 0.1 | 0.1 | 463 | 0.2 | 0.2 | 1.7 |
| 1 to 19 employees | 3,106 | 0.3 | 0.4 | 0.5 | 2,726 | 1.0 | 1.2 | 11.9 |
| 20 to 49 employees | 10,887 | 1.2 | 1.6 | 2.1 | 4,236 | 1.5 | 2.7 | 27.8 |
| 50 to 99 employees | 12,049 | 1.3 | 2.9 | 3.8 | 4,524 | 1.6 | 4.3 | 44.7 |
| 100 to 249 employees | 32,121 | 3.4 | 6.3 | 8.4 | 5,829 | 2.1 | 6.4 | 66.4 |
| 250 to 499 employees | 26,107 | 2.8 | 9.1 | 12.1 | 3,153 | 1.1 | 7.6 | 78.2 |
| 500 or more employees | 618,440 | 65.9 | 74.9 | 100.0 | 5,824 | 2.1 | 9.7 | 100.0 |
| Manufacturers | 488,631 | 52.0 | 52.0 | 100.0 | 9,523 | 3.5 | 3.5 | 100.0 |
| no. employees unknown (3) | 241 | 0.0 | 0.0 | 0.0 | 99 | 0.0 | 0.0 | 1.0 |
| 1 to 19 employees | 128 | 0.0 | 0.0 | 0.1 | 306 | 0.1 | 0.1 | 4.3 |
| 20 to 49 employees | 951 | 0.1 | 0.1 | 0.3 | 998 | 0.4 | 0.5 | 14.7 |
| 50 to 99 employees | 3,077 | 0.3 | 0.5 | 0.9 | 1,629 | 0.6 | 1.1 | 31.8 |
| 100 to 249 employees | 11,769 | 1.3 | 1.7 | 3.3 | 2,636 | 1.0 | 2.1 | 59.5 |
| 250 to 499 employees | 15,245 | 1.6 | 3.3 | 6.4 | 1,503 | 0.5 | 2.6 | 75.3 |
| 500 or more employees | 457,220 | 48.7 | 52.0 | 100.0 | 2,352 | 0.9 | 3.5 | 100.0 |

See footnotes at end of exhibit.

## Exhibit 1a

## 2009 Exports by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

| Company Type and Employment Size | Known <br> Value (1) | \% of <br> Known Value | Cum. \% of Known Value | Cum. \% of Company Type Value (2) | Number of Identified Exporters | \% of <br> Number of Identified Exporters | Cum. \% of <br> Number of <br> Identified <br> Exporters | Cum. \% of Company Type Exporters (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multiple location companies |  |  |  |  |  |  |  |  |
| Wholesalers | 118,697 | 12.6 | 12.6 | 100.0 | 8,099 | 2.9 | 2.9 | 100.0 |
| no. employees unknown (3) | 282 | 0.0 | 0.0 | 0.2 | 208 | 0.1 | 0.1 | 2.6 |
| 1 to 19 employees | 1,899 | 0.2 | 0.2 | 1.8 | 1,378 | 0.5 | 0.6 | 19.6 |
| 20 to 49 employees | 4,488 | 0.5 | 0.7 | 5.6 | 1,897 | 0.7 | 1.3 | 43.0 |
| 50 to 99 employees | 4,964 | 0.5 | 1.2 | 9.8 | 1,666 | 0.6 | 1.9 | 63.6 |
| 100 to 249 employees | 16,805 | 1.8 | 3.0 | 24.0 | 1,569 | 0.6 | 2.4 | 82.9 |
| 250 to 499 employees | 6,995 | 0.7 | 3.8 | 29.9 | 664 | 0.2 | 2.7 | 91.1 |
| 500 or more employees | 83,264 | 8.9 | 12.6 | 100.0 | 717 | 0.3 | 2.9 | 100.0 |
| Other companies (4) | 95,413 | 10.2 | 10.2 | 100.0 | 8,977 | 3.3 | 3.3 | 100.0 |
| no. employees unknown (3) | 214 | 0.0 | (D) | (D) | 143 | 0.1 | 0.1 | 1.6 |
| 1 to 19 employees | 1,019 | 0.1 | (D) | (D) | 1,015 | 0.4 | 0.4 | 12.9 |
| 20 to 49 employees | 5,364 | 0.6 | (D) | (D) | 1,317 | 0.5 | 0.9 | 27.6 |
| 50 to 99 employees | 3,984 | 0.4 | (D) | (D) | 1,207 | 0.4 | 1.3 | 41.0 |
| 100 to 249 employees | (D) | (D) | (D) | (D) | 1,598 | 0.6 | 1.9 | 58.8 |
| 250 to 499 employees | (D) | (D) | (D) | (D) | 973 | 0.4 | 2.3 | 69.7 |
| 500 or more employees | 77,821 | 8.3 | (D) | (D) | 2,724 | 1.0 | 3.3 | 100.0 |
| Unclassified companies | 716 | 0.1 | 0.1 | 100.0 | 156 | 0.1 | 0.1 | 100.0 |
| Single location companies | 235,337 | 25.1 | 25.1 | 100.0 | 249,088 | 90.3 | 90.3 | 100.0 |
| no. employees unknown (3) | 82,413 | 8.8 | 8.8 | 35.0 | 98,842 | 35.8 | 35.8 | 39.7 |
| 1 to 19 employees | 65,254 | 7.0 | 15.7 | 62.7 | 104,756 | 38.0 | 73.8 | 81.7 |
| 20 to 49 employees | 26,746 | 2.8 | 18.6 | 74.1 | 26,346 | 9.6 | 83.4 | 92.3 |
| 50 to 99 employees | 20,524 | 2.2 | 20.8 | 82.8 | 11,079 | 4.0 | 87.4 | 96.8 |
| 100 to 249 employees | 19,065 | 2.0 | 22.8 | 90.9 | 6,081 | 2.2 | 89.6 | 99.2 |
| 250 to 499 employees | 9,005 | 1.0 | 23.8 | 94.8 | 1,234 | 0.4 | 90.0 | 99.7 |
| 500 or more employees | 12,331 | 1.3 | 25.1 | 100.0 | 750 | 0.3 | 90.3 | 100.0 |
| Manufacturers | 73,833 | 7.9 | 7.9 | 100.0 | 60,808 | 22.0 | 22.0 | 100.0 |
| no. employees unknown (3) | 24,220 | 2.6 | 2.6 | 32.8 | 15,028 | 5.4 | 5.4 | 24.7 |
| 1 to 19 employees | 5,654 | 0.6 | 3.2 | 40.5 | 22,821 | 8.3 | 13.7 | 62.2 |
| 20 to 49 employees | 7,765 | 0.8 | 4.0 | 51.0 | 12,399 | 4.5 | 18.2 | 82.6 |
| 50 to 99 employees | 11,170 | 1.2 | 5.2 | 66.1 | 6,159 | 2.2 | 20.4 | 92.8 |
| 100 to 249 employees | 11,599 | 1.2 | 6.4 | 81.8 | 3,566 | 1.3 | 21.7 | 98.6 |
| 250 to 499 employees | 4,873 | 0.5 | 7.0 | 88.4 | 630 | 0.2 | 22.0 | 99.7 |
| 500 or more employees | 8,553 | 0.9 | 7.9 | 100.0 | 205 | 0.1 | 22.0 | 100.0 |
| Wholesalers | 99,224 | 10.6 | 10.6 | 100.0 | 85,520 | 31.0 | 31.0 | 100.0 |
| no. employees unknown (3) | 29,922 | 3.2 | 3.2 | 30.2 | 29,050 | 10.5 | 10.5 | 34.0 |
| 1 to 19 employees | 41,783 | 4.5 | 7.6 | 72.3 | 45,455 | 16.5 | 27.0 | 87.1 |
| 20 to 49 employees | 13,718 | 1.5 | 9.1 | 86.1 | 7,589 | 2.8 | 29.8 | 96.0 |
| 50 to 99 employees | 6,171 | 0.7 | 9.8 | 92.3 | 2,292 | 0.8 | 30.6 | 98.7 |
| 100 to 249 employees | 4,337 | 0.5 | 10.2 | 96.7 | 904 | 0.3 | 30.9 | 99.7 |
| 250 to 499 employees | 1,756 | 0.2 | 10.4 | 98.5 | 173 | 0.1 | 31.0 | 99.9 |
| 500 or more employees | 1,537 | 0.2 | 10.6 | 100.0 | 57 | 0.0 | 31.0 | 100.0 |
| Other companies (4) | 57,728 | 6.1 | 6.1 | 100.0 | 94,874 | 34.4 | 34.4 | 100.0 |
| no. employees unknown (3) | 23,742 | 2.5 | 2.5 | 41.1 | 47,027 | 17.0 | 17.0 | 49.6 |
| 1 to 19 employees | 17,800 | 1.9 | 4.4 | 72.0 | 36,368 | 13.2 | 30.2 | 87.9 |
| 20 to 49 employees | 5,263 | 0.6 | 5.0 | 81.1 | 6,351 | 2.3 | 32.5 | 94.6 |
| 50 to 99 employees | 3,182 | 0.0 | 5.3 | 86.6 | 2,625 | 1.0 | 33.5 | 97.4 |
| 100 to 249 employees | 3,130 | 0.3 | 5.7 | 92.0 | 1,606 | 0.6 | 34.1 | 99.1 |
| 250 to 499 employees | 2,376 | 0.0 | 5.9 | 96.1 | 423 | 0.2 | 34.2 | 99.5 |
| 500 or more employees | 2,236 | 0.2 | 6.1 | 100.0 | 474 | 0.2 | 34.4 | 100.0 |
| Unclassified companies | 4,552 | 0.5 | 0.5 | 100.0 | 7,886 | 2.9 | 2.9 | 100.0 |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 42.3 percent of the total wholesalers known value and 91.4 percent of the total number of all wholesalers.
(3)Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

