

# Profile of U.S. Importing and Exporting Companies, 2008-2009

## Highlights

All values in billions of dollars.

### Exports

#### Exports by Company Type

	2008 Number of Identified Exporters	2009 Number of Identified Exporters	% Change	2008 Known Value	2009 Known Value	% Change
<b>Manufacturers</b>	73,314	70,331	-4.1	710.8	562.5	-20.9
<b>Wholesalers</b>	95,326	93,619	-1.8	250.2	217.9	-12.9
<b>Other</b>	111,752	103,851	-7.1	184.1	153.1	-16.8
<b>Unclassified</b>	9,319	8,042	-13.7	5.8	5.3	-9.3
<b>Total</b>	289,711	275,843	-4.8	1,150.9	938.8	-18.4

#### Exports by Company Size

	2008 Number of Identified Exporters	2009 Number of Identified Exporters	% Change	2008 Known Value	2009 Known Value	% Change
<b>Small (0 to 99 employees)<sup>1</sup></b>	264,624	252,972	-4.4	258.8	221.7	-14.3
<b>Medium (100 to 499 employees)</b>	17,979	16,297	-9.4	103.2	86.3	-16.3
<b>Large (500 or more employees)</b>	7,108	6,574	-7.5	788.9	630.8	-20.0
<b>Total</b>	289,711	275,843	-4.8	1,150.9	938.8	-18.4

### Exports

- Of the 275,843 companies that exported in 2009, 25.5% were manufacturers, 33.9% were wholesalers, 37.6% were classified as other, and 2.9% were unclassified; 185,526 companies exported in both 2009 and 2008, while 90,317 companies only exported in 2009.
- The number of companies that exported to the Europe World Area decreased by 10.1% from 2008 to 2009, while the number of companies exporting to the OPEC World Area increased by 6.5% from 2008 to 2009.
- The percentage of exporting companies that exported to only 1 partner country stayed consistent from 2008 to 2009 (58.1% in 2008, 58.0% in 2009) and the percentage of known value they accounted for slightly increased (4.7% in 2008, 5.0% in 2009).
- The overall decrease in export known value from 2008 to 2009 was affected more by a decrease in multiple location companies' value (decreased 19.9%) than a decrease in single location companies' value (decreased 13.7%).
- Montana (decreased 17.9%), North Dakota (decreased 15.4%), and South Dakota (decreased 16.7%) showed the largest decreases in the number of exporting companies from 2008 to 2009.

<sup>1</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2008 or 2009.

## Imports

### Imports by Company Type

	2008 Number of Identified Importers	2009 Number of Identified Importers	% Change	2008 Known Value	2009 Known Value	% Change
Manufacturers	37,588	35,243	-6.2	874.0	601.5	-31.2
Wholesalers	84,762	82,045	-3.2	517.8	451.2	-12.9
Other	64,365	59,934	-6.9	363.2	291.1	-19.8
Unclassified	3,220	2,609	-19.0	9.0	6.6	-26.7
<b>Total</b>	<b>189,935</b>	<b>179,831</b>	<b>-5.3</b>	<b>1,763.9</b>	<b>1,350.4</b>	<b>-23.4</b>

### Imports by Company Size

	2008 Number of Identified Importers	2009 Number of Identified Importers	% Change	2008 Known Value	2009 Known Value	% Change
Small (0 to 99 employees) <sup>1</sup>	171,873	163,235	-5.0	380.0	297.7	-21.7
Medium (100 to 499 employees)	12,388	11,377	-8.2	170.8	133.6	-21.8
Large (500 or more employees)	5,674	5,219	-8.0	1,213.1	919.1	-24.2
<b>Total</b>	<b>189,935</b>	<b>179,831</b>	<b>-5.3</b>	<b>1,763.9</b>	<b>1,350.4</b>	<b>-23.4</b>

### Imports

- Of the 179,831 companies that imported in 2009, 19.6% were manufacturers, 45.6% were wholesalers, 33.3% were classified as other, and 1.5% were unclassified; 129,551 companies imported in both 2009 and 2008, while 50,280 companies only imported in 2009.
- The number of companies that imported from Venezuela decreased by 19.3% in 2009 from 2008 and the known value of Venezuela imports decreased by 38.1%.
- The percentage of importing companies that imported from only 1 partner country slightly increased from 2008 to 2009 (60.1% in 2008, 60.8% in 2009) and the percentage of known value they accounted for also slightly increased (4.1% in 2008, 4.4% in 2009).
- The top 250 importing companies accounted for 59.7% of the known import value, while the top 250 exporting companies accounted for almost half (49.4%) of the known export value in 2009.

### Companies that both Imported and Exported

- Out of the 275,843 exporting companies and 179,831 importing companies, 78,940 companies both imported and exported in 2009.
- 10,998 U.S. companies both imported from and exported to China (\$186.7 billion in imports; \$45.5 billion in exports) in 2009.

<sup>1</sup> Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2008 or 2009.