## Exhibit 4b

2009 Exports by Company Type and Employment Size to Number of Partner Countries

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation
Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement showr

| Company Type and Employment Size | Known Value (1) | Number of Identified Exporters | Number of Countries to Which Company Exports |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 Country |  | 2-4 Countries |  | 5-9 Countries |  | 10-24 Countries |  | 25-49 Countries |  | 50+ Countries |  |
|  |  |  | $\begin{gathered} \text { \% of Row } \\ \text { Value } \\ \hline \end{gathered}$ | \% of Row Number of Identified Exporters | \% of Row Value | \% of Row Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters | \% of Row Value | \% of Row Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters | $\begin{gathered} \text { \% of Row } \\ \text { Value } \\ \hline \end{gathered}$ | \% of Row Number of Identified Exporters |
| All identified companies | 940,410 | 276,643 | 5.0 | 58.1 | 6.7 | 25.3 | 7.0 | 8.9 | 15.6 | 5.8 | 17.4 | 1.5 | 48.3 | 0.4 |
| no. employees unknown(2) | 83,885 | 99,952 | 22.2 | 73.3 | 17.0 | 19.1 | 18.0 | 4.8 | 21.8 | 2.3 | 15.4 | 0.4 | 5.6 | 0.1 |
| 1 to 19 employees | 68,414 | 107,558 | 22.2 | 57.4 | 31.2 | 29.0 | 22.1 | 9.1 | 17.7 | 4.1 | 5.5 | 0.4 | 1.4 | (-) |
| 20 to 49 employees | 37,649 | 30,596 | 11.9 | 42.8 | 17.6 | 31.1 | 14.8 | 13.9 | 32.1 | 10.3 | 22.0 | 1.8 | 1.5 | 0.1 |
| 50 to 99 employees | 32,587 | 15,615 | 7.8 | 37.2 | 14.3 | 29.7 | 17.4 | 15.7 | 39.3 | 13.6 | 12.9 | 3.5 | 8.3 | 0.4 |
| 100 to 249 employees | 51,223 | 11,934 | 4.0 | 33.1 | 9.3 | 26.8 | 13.9 | 16.0 | 43.4 | 17.5 | 25.1 | 5.6 | 4.3 | 0.9 |
| 250 to 499 employees | 35,169 | 4,398 | 2.9 | 29.3 | 9.0 | 24.1 | 10.6 | 14.5 | 33.4 | 18.7 | 27.7 | 10.9 | 16.5 | 2.5 |
| 500 or more employees | 631,483 | 6,590 | 0.5 | 25.6 | 1.3 | 19.3 | 2.1 | 12.0 | 9.1 | 16.7 | 17.8 | 15.2 | 69.2 | 11.2 |
| Manufacturers | 563,077 | 70,462 | 1.5 | 42.7 | 3.1 | 29.4 | 4.1 | 13.1 | 11.1 | 10.5 | 17.1 | 3.2 | 63.2 | 1.1 |
| no. employees unknown(2) | 24,634 | 15,222 | 11.2 | 58.1 | 15.1 | 25.2 | 20.7 | 9.5 | 27.7 | 6.0 | (D) | 1.1 | (D) | 0.1 |
| 1 to 19 employees | 5,786 | 23,139 | 26.6 | 51.8 | 30.0 | 31.5 | 20.6 | 10.9 | 18.9 | 5.4 | (D) | 0.4 | (D) | (-) |
| 20 to 49 employees | 8,721 | 13,401 | 13.8 | 37.9 | 21.9 | 33.1 | 21.3 | 15.0 | 32.6 | 11.9 | 9.7 | 2.1 | 0.7 | (-) |
| 50 to 99 employees | 14,255 | 7,796 | 5.1 | 29.0 | 14.1 | 32.6 | 15.4 | 17.8 | 48.0 | 16.1 | 12.0 | 4.1 | 5.3 | 0.4 |
| 100 to 249 employees | 23,396 | 6,209 | 5.0 | 22.1 | 11.5 | 28.9 | 16.0 | 19.2 | 39.0 | 21.4 | 22.6 | 7.2 | 5.9 | 1.3 |
| 250 to 499 employees | 20,147 | 2,137 | 2.1 | 15.3 | 7.5 | 24.0 | 12.5 | 17.4 | 30.0 | 23.7 | 31.2 | 15.7 | 16.6 | 3.9 |
| 500 or more employees | 466,138 | 2,558 | 0.1 | 7.3 | 0.8 | 13.1 | 1.3 | 12.8 | 6.4 | 22.1 | 16.6 | 23.8 | 74.7 | 20.9 |
| Wholesalers | 218,279 | 93,795 | 7.8 | 52.5 | 11.7 | 29.4 | 11.9 | 10.4 | 21.5 | 6.1 | 19.3 | 1.3 | 27.9 | 0.2 |
| no. employees unknown(2) | 30,322 | 29,400 | 20.7 | 67.9 | 15.0 | 23.6 | 20.1 | 5.6 | 17.8 | 2.4 | 19.8 | 0.4 | 6.6 | 0.1 |
| 1 to 19 employees | 43,693 | 46,856 | 18.2 | 50.5 | 30.5 | 32.9 | 24.4 | 11.0 | 18.8 | 5.0 | 6.5 | 0.5 | 1.5 | (-) |
| 20 to 49 employees | 18,213 | 9,489 | 9.8 | 35.9 | 18.6 | 32.8 | 15.2 | 16.9 | 38.8 | 12.0 | 14.9 | 2.3 | 2.7 | 0.2 |
| 50 to 99 employees | 11,141 | 3,960 | 4.7 | 30.7 | 15.4 | 30.2 | 19.7 | 18.3 | 32.2 | 15.9 | 16.8 | 4.4 | 11.2 | 0.6 |
| 100 to 249 employees | 21,148 | 2,478 | 1.3 | 29.0 | 4.8 | 25.9 | 8.4 | 16.8 | 52.6 | 21.0 | 29.5 | 6.4 | 3.4 | 0.8 |
| 250 to 499 employees | 8,757 | 837 | 1.7 | 21.1 | 7.4 | 24.6 | 8.4 | 16.6 | 36.4 | 24.0 | 25.0 | 11.0 | 21.1 | 2.6 |
| 500 or more employees | 85,004 | 775 | (-) | 11.2 | 0.9 | 13.2 | 1.9 | 12.9 | 9.9 | 23.9 | 23.7 | 24.9 | 63.5 | 13.9 |
| Other companies (3) | 153,762 | 104,293 | 13.3 | 71.9 | 12.4 | 19.6 | 10.8 | 5.1 | 23.1 | 2.7 | 16.6 | 0.6 | 23.8 | 0.1 |
| no. employees unknown(2) | 24,371 | 47,531 | 34.0 | 80.2 | 20.8 | 15.2 | 14.2 | 3.1 | 19.9 | 1.2 | (D) | 0.2 | (D) | (-) |
| 1 to 19 employees | 18,857 | 37,423 | 29.8 | 69.3 | 33.1 | 22.5 | 17.3 | 5.7 | (D) | 2.3 | (D) | 0.2 | (D) | (-) |
| 20 to 49 employees | 10,630 | 7,675 | 14.2 | 60.0 | (D) | 25.5 | (D) | 8.3 | (D) | 5.4 | (D) | 0.8 | (D) | 0.1 |
| 50 to 99 employees | 7,167 | 3,834 | 18.1 | 60.5 | (D) | 23.2 | (D) | 8.8 | 32.7 | 6.1 | 8.7 | 1.2 | 9.6 | 0.2 |
| 100 to 249 employees | (D) | 3,215 | 9.3 | 57.5 | 16.0 | 23.6 | 24.8 | 9.3 | 27.9 | 7.2 | 20.4 | 2.2 | 1.5 | 0.2 |
| 250 to 499 employees | (D) | 1,403 | 7.0 | 54.9 | 16.4 | 23.9 | 7.7 | 9.0 | 40.8 | 8.3 | 20.3 | 3.6 | 7.8 | 0.3 |
| 500 or more employees | 80,201 | 3,212 | 3.4 | 43.2 | 4.3 | 25.7 | (D) | 11.1 | (D) | 10.8 | 18.2 | 6.2 | 43.2 | 3.0 |
| Unclassified companies | 5,291 | 8,093 | 26.8 | 80.3 | 19.8 | 14.9 | 9.5 | 3.2 | 28.4 | 1.4 | 6.8 | 0.1 | 8.6 | 0.1 |

[^0](2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services,
gas and oil extraction companies, coal mining companies, communication services, etc.


[^0]:    1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
