

Exhibit 4a
2010 Exports by Company Type and Employment Size
to Number of Partner Countries

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,137,635	293,131	4.9	58.4	6.3	24.9	6.9	8.9	15.3	5.9	18.7	1.5	47.8	0.4
no. employees unknown(2)	106,751	112,166	21.8	74.1	17.3	18.5	14.4	4.6	18.5	2.2	22.0	0.4	6.1	0.1
1 to 19 employees	82,662	112,479	22.2	56.1	27.4	29.2	21.9	9.6	20.6	4.6	6.6	0.4	1.3	(-)
20 to 49 employees	44,974	30,963	10.7	41.5	17.4	30.9	16.4	14.4	31.1	11.1	22.8	2.0	1.6	0.1
50 to 99 employees	43,650	15,165	4.9	36.6	11.2	29.1	15.4	15.9	38.4	14.1	24.7	3.9	5.4	0.4
100 to 249 employees	59,217	11,568	4.6	32.3	9.6	26.8	14.8	15.5	44.7	17.9	20.4	6.4	5.9	1.1
250 to 499 employees	46,159	4,320	2.4	29.1	8.7	23.2	9.7	14.5	36.9	19.2	27.0	11.5	15.4	2.5
500 or more employees	754,222	6,470	0.4	25.9	1.1	19.6	2.4	11.5	8.4	16.2	18.4	15.3	69.3	11.5
Manufacturers	682,911	72,171	1.5	42.4	2.9	29.1	4.2	13.3	11.8	10.7	18.3	3.4	61.2	1.1
no. employees unknown(2)	32,580	16,210	11.6	58.5	10.9	25.1	17.0	9.2	25.4	5.9	24.5	1.1	10.6	0.2
1 to 19 employees	7,358	24,464	22.4	50.4	31.2	31.6	20.4	11.7	19.5	5.8	(D)	0.5	(D)	(-)
20 to 49 employees	11,413	13,626	12.1	36.6	20.8	32.5	22.3	15.7	32.6	12.7	(D)	2.4	(D)	0.1
50 to 99 employees	18,621	7,517	4.9	28.1	12.3	31.9	13.9	17.8	53.6	16.8	(D)	4.8	(D)	0.5
100 to 249 employees	28,063	5,890	4.7	20.9	10.9	27.3	14.6	19.6	40.1	22.2	23.4	8.5	6.4	1.5
250 to 499 employees	28,846	2,088	1.9	15.5	6.0	22.0	10.5	17.3	38.8	24.6	31.0	17.0	11.8	3.6
500 or more employees	556,030	2,376	0.1	5.8	0.8	13.1	1.7	11.7	6.3	21.5	17.6	25.4	73.5	22.5
Wholesalers	268,334	97,873	7.6	52.0	11.6	29.5	11.4	10.5	20.2	6.4	20.0	1.4	29.3	0.3
no. employees unknown(2)	39,609	32,530	22.2	68.1	19.0	23.4	13.4	5.6	10.6	2.5	28.5	0.5	6.3	(-)
1 to 19 employees	53,689	48,333	16.6	49.0	27.8	33.2	24.8	11.5	22.6	5.6	7.4	0.6	0.8	(-)
20 to 49 employees	21,473	9,403	7.8	33.4	16.2	33.6	16.7	17.0	36.5	13.1	20.0	2.6	2.9	0.2
50 to 99 employees	18,242	3,713	2.3	29.0	9.3	29.5	16.4	19.2	23.9	16.7	43.0	5.0	5.2	0.6
100 to 249 employees	23,454	2,379	1.0	26.6	6.9	28.2	15.9	15.8	53.0	20.8	17.7	7.1	5.5	1.3
250 to 499 employees	9,963	805	1.4	19.9	10.1	25.8	4.6	16.0	30.5	22.9	28.7	12.9	24.8	2.5
500 or more employees	101,903	710	0.1	9.6	0.8	12.8	1.1	11.0	10.0	24.8	19.0	26.1	69.1	15.8
Other companies (3)	180,270	114,318	13.0	72.3	11.3	19.3	10.4	5.1	21.0	2.7	18.3	0.5	25.9	0.1
no. employees unknown(2)	(D)	54,950	(D)	81.1	(D)	14.6	(D)	3.0	(D)	1.2	(D)	0.2	(D)	(-)
1 to 19 employees	(D)	39,537	(D)	68.3	25.1	23.0	(D)	6.0	(D)	2.5	(D)	0.2	(D)	(-)
20 to 49 employees	12,027	7,907	14.4	59.5	(D)	25.1	(D)	8.8	(D)	5.7	(D)	0.8	(D)	0.1
50 to 99 employees	(D)	3,911	(D)	60.0	(D)	23.6	(D)	8.9	(D)	6.2	(D)	1.1	(D)	0.2
100 to 249 employees	7,607	3,253	15.7	56.6	13.3	25.1	12.0	8.0	35.6	7.8	18.3	2.1	5.1	0.3
250 to 499 employees	7,180	1,405	(D)	54.0	(D)	23.6	(D)	9.5	(D)	9.4	(D)	2.6	(D)	0.9
500 or more employees	96,121	3,355	(D)	43.4	3.3	25.4	(D)	11.5	(D)	10.8	22.2	6.0	45.1	3.0
Unclassified companies	6,119	8,769	25.2	81.7	13.1	13.5	18.5	3.1	25.9	1.4	13.8	0.2	3.6	(-)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.