

**Exhibit 3b**  
**2009 Exports to Related Parties**  
**by Company Type and Employment Size**

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>940,410</b>	<b>276,643</b>	<b>288,302</b>	<b>30.7</b>	<b>12.3</b>	<b>652,107</b>	<b>69.3</b>	<b>98.4</b>
no. employees unknown (3)	83,885	99,952	17,695	21.1	8.5	66,190	78.9	97.7
1 to 19 employees	68,414	107,558	5,562	8.1	8.3	62,852	91.9	98.6
20 to 49 employees	37,649	30,596	3,546	9.4	13.9	34,103	90.6	99.1
50 to 99 employees	32,587	15,615	5,398	16.6	20.6	27,189	83.4	98.9
100 to 249 employees	51,223	11,934	8,268	16.1	29.8	42,955	83.9	99.0
250 to 499 employees	35,169	4,398	6,775	19.3	42.0	28,393	80.7	98.5
500 or more employees	631,483	6,590	241,057	38.2	55.5	390,426	61.8	98.9
<b>Manufacturers</b>	<b>563,077</b>	<b>70,462</b>	<b>194,788</b>	<b>34.6</b>	<b>17.6</b>	<b>368,289</b>	<b>65.4</b>	<b>99.1</b>
no. employees unknown (3)	24,634	15,222	6,273	25.5	13.5	18,361	74.5	98.4
1 to 19 employees	5,786	23,139	608	10.5	7.1	5,177	89.5	99.1
20 to 49 employees	8,721	13,401	707	8.1	13.0	8,014	91.9	99.4
50 to 99 employees	14,255	7,796	1,058	7.4	21.6	13,196	92.6	99.5
100 to 249 employees	23,396	6,209	3,111	13.3	34.9	20,285	86.7	99.5
250 to 499 employees	20,147	2,137	3,501	17.4	52.2	16,646	82.6	99.7
500 or more employees	466,138	2,558	179,528	38.5	76.4	286,610	61.5	100.0
<b>Wholesalers</b>	<b>218,279</b>	<b>93,795</b>	<b>53,069</b>	<b>24.3</b>	<b>12.5</b>	<b>165,210</b>	<b>75.7</b>	<b>98.8</b>
no. employees unknown (3)	30,322	29,400	6,691	22.1	8.4	23,631	77.9	98.3
1 to 19 employees	43,693	46,856	3,046	7.0	10.3	40,648	93.0	98.9
20 to 49 employees	18,213	9,489	1,781	9.8	17.8	16,432	90.2	99.4
50 to 99 employees	11,141	3,960	1,665	14.9	25.9	9,476	85.1	99.2
100 to 249 employees	21,148	2,478	4,042	19.1	31.7	17,106	80.9	99.5
250 to 499 employees	8,757	837	1,914	21.9	47.3	6,843	78.1	99.4
500 or more employees	85,004	775	33,930	39.9	67.9	51,075	60.1	100.0
<b>Other companies (4)</b>	<b>153,762</b>	<b>104,293</b>	<b>39,184</b>	<b>25.5</b>	<b>9.0</b>	<b>114,578</b>	<b>74.5</b>	<b>97.6</b>
no. employees unknown (3)	24,371	47,531	3,538	14.5	7.2	20,833	85.5	97.3
1 to 19 employees	18,857	37,423	1,871	9.9	6.7	16,986	90.1	98.1
20 to 49 employees	10,630	7,675	(D)	(D)	10.5	(D)	(D)	98.2
50 to 99 employees	7,167	3,834	(D)	(D)	13.2	(D)	(D)	97.5
100 to 249 employees	(D)	3,215	(D)	(D)	18.5	(D)	(D)	97.5
250 to 499 employees	(D)	1,403	(D)	(D)	23.8	(D)	(D)	96.2
500 or more employees	80,201	3,212	27,596	34.4	36.4	52,604	65.6	97.7
<b>Unclassified companies</b>	<b>5,291</b>	<b>8,093</b>	<b>1,262</b>	<b>23.9</b>	<b>7.8</b>	<b>4,029</b>	<b>76.1</b>	<b>96.6</b>
<b>Multiple location companies</b>	<b>704,251</b>	<b>26,820</b>	<b>252,905</b>	<b>35.9</b>	<b>33.0</b>	<b>451,346</b>	<b>64.1</b>	<b>98.9</b>
no. employees unknown (3)	748	464	198	26.5	20.7	550	73.5	97.6
1 to 19 employees	3,107	2,728	483	15.5	12.8	2,625	84.5	98.7
20 to 49 employees	10,891	4,243	951	8.7	16.0	9,939	91.3	99.2
50 to 99 employees	12,056	4,532	3,770	31.3	23.7	8,286	68.7	99.0
100 to 249 employees	32,147	5,851	5,241	16.3	31.7	26,907	83.7	99.0
250 to 499 employees	26,163	3,163	5,320	20.3	43.8	20,843	79.7	98.5
500 or more employees	619,139	5,839	236,942	38.3	58.6	382,197	61.7	99.0
<b>Manufacturers</b>	<b>489,040</b>	<b>9,542</b>	<b>181,466</b>	<b>37.1</b>	<b>46.2</b>	<b>307,573</b>	<b>62.9</b>	<b>99.7</b>
no. employees unknown (3)	242	99	111	45.8	31.3	131	54.2	99.0
1 to 19 employees	128	306	15	11.3	13.7	114	88.7	99.0
20 to 49 employees	951	999	125	13.2	16.5	826	86.8	99.3
50 to 99 employees	3,081	1,636	442	14.3	28.2	2,639	85.7	99.7
100 to 249 employees	11,792	2,643	1,583	13.4	39.5	10,208	86.6	99.6
250 to 499 employees	15,274	1,506	2,675	17.5	55.0	12,599	82.5	99.7
500 or more employees	457,572	2,353	176,515	38.6	78.2	281,056	61.4	100.0
<b>Wholesalers</b>	<b>118,911</b>	<b>8,108</b>	<b>40,387</b>	<b>34.0</b>	<b>28.7</b>	<b>78,524</b>	<b>66.0</b>	<b>99.3</b>
no. employees unknown (3)	282	208	76	26.9	19.7	206	73.1	98.1
1 to 19 employees	1,899	1,379	308	16.2	15.2	1,591	83.8	98.9
20 to 49 employees	4,488	1,899	472	10.5	19.0	4,016	89.5	99.4
50 to 99 employees	4,966	1,667	1,075	21.6	25.4	3,891	78.4	99.2
100 to 249 employees	16,808	1,573	3,024	18.0	30.3	13,784	82.0	99.6
250 to 499 employees	7,000	664	1,687	24.1	48.3	5,314	75.9	99.4
500 or more employees	83,468	718	33,746	40.4	68.8	49,722	59.6	100.0

See footnotes at end of exhibit.

**Exhibit 3b**  
**2009 Exports to Related Parties**  
**by Company Type and Employment Size - Continued**

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Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>Multiple location companies</b>								
<b>Other companies (4)</b>	<b>95,579</b>	<b>9,013</b>	<b>30,983</b>	<b>32.4</b>	<b>23.1</b>	<b>64,596</b>	<b>67.6</b>	<b>97.7</b>
no. employees unknown (3)	214	144	(D)	(D)	14.6	(D)	(D)	96.5
1 to 19 employees	1,020	1,016	123	12.1	9.1	896	87.9	98.3
20 to 49 employees	5,366	1,321	(D)	(D)	11.2	(D)	(D)	98.6
50 to 99 employees	3,985	1,207	(D)	(D)	15.2	(D)	(D)	97.6
100 to 249 employees	(D)	1,608	(D)	(D)	20.3	(D)	(D)	97.3
250 to 499 employees	(D)	980	(D)	(D)	23.7	(D)	(D)	96.0
500 or more employees	77,964	2,737	(D)	(D)	39.5	(D)	(D)	97.8
<b>Unclassified companies</b>	<b>721</b>	<b>157</b>	<b>69</b>	<b>9.6</b>	<b>22.3</b>	<b>652</b>	<b>90.4</b>	<b>99.4</b>
<b>Single location companies</b>	<b>236,158</b>	<b>249,823</b>	<b>35,397</b>	<b>15.0</b>	<b>10.1</b>	<b>200,761</b>	<b>85.0</b>	<b>98.3</b>
no. employees unknown (3)	83,137	99,488	17,497	21.0	8.5	65,640	79.0	97.7
1 to 19 employees	65,306	104,830	5,079	7.8	8.2	60,227	92.2	98.6
20 to 49 employees	26,759	26,353	2,595	9.7	13.5	24,164	90.3	99.1
50 to 99 employees	20,531	11,083	1,629	7.9	19.4	18,903	92.1	98.9
100 to 249 employees	19,076	6,083	3,028	15.9	27.9	16,048	84.1	99.0
250 to 499 employees	9,006	1,235	1,455	16.2	37.6	7,551	83.8	98.5
500 or more employees	12,344	751	4,115	33.3	31.4	8,229	66.7	98.3
<b>Manufacturers</b>	<b>74,038</b>	<b>60,920</b>	<b>13,321</b>	<b>18.0</b>	<b>13.1</b>	<b>60,716</b>	<b>82.0</b>	<b>99.0</b>
no. employees unknown (3)	24,392	15,123	6,162	25.3	13.4	18,230	74.7	98.3
1 to 19 employees	5,657	22,833	594	10.5	7.0	5,064	89.5	99.1
20 to 49 employees	7,770	12,402	582	7.5	12.8	7,188	92.5	99.4
50 to 99 employees	11,173	6,160	616	5.5	19.9	10,557	94.5	99.5
100 to 249 employees	11,605	3,566	1,528	13.2	31.5	10,077	86.8	99.5
250 to 499 employees	4,873	631	826	17.0	45.5	4,047	83.0	99.5
500 or more employees	8,566	205	3,013	35.2	56.1	5,554	64.8	100.0
<b>Wholesalers</b>	<b>99,368</b>	<b>85,687</b>	<b>12,682</b>	<b>12.8</b>	<b>10.9</b>	<b>86,686</b>	<b>87.2</b>	<b>98.7</b>
no. employees unknown (3)	30,040	29,192	6,616	22.0	8.3	23,425	78.0	98.3
1 to 19 employees	41,794	45,477	2,737	6.5	10.1	39,057	93.5	98.9
20 to 49 employees	13,725	7,590	1,310	9.5	17.5	12,415	90.5	99.4
50 to 99 employees	6,175	2,293	591	9.6	26.3	5,585	90.4	99.2
100 to 249 employees	4,340	905	1,018	23.5	34.0	3,322	76.5	99.3
250 to 499 employees	1,756	173	227	12.9	43.4	1,529	87.1	99.4
500 or more employees	1,537	57	184	12.0	56.1	1,353	88.0	100.0
<b>Other companies (4)</b>	<b>58,183</b>	<b>95,280</b>	<b>8,201</b>	<b>14.1</b>	<b>7.6</b>	<b>49,981</b>	<b>85.9</b>	<b>97.6</b>
no. employees unknown (3)	24,157	47,387	(D)	(D)	7.2	(D)	(D)	97.3
1 to 19 employees	17,837	36,407	1,747	9.8	6.6	16,089	90.2	98.1
20 to 49 employees	5,264	6,354	703	13.4	10.4	4,560	86.6	98.1
50 to 99 employees	3,182	2,627	421	13.2	12.3	2,761	86.8	97.5
100 to 249 employees	3,131	1,607	482	15.4	16.7	2,649	84.6	97.7
250 to 499 employees	2,376	423	401	16.9	24.1	1,974	83.1	96.5
500 or more employees	2,236	475	(D)	(D)	18.3	(D)	(D)	97.3
<b>Unclassified companies</b>	<b>4,570</b>	<b>7,936</b>	<b>1,193</b>	<b>26.1</b>	<b>7.5</b>	<b>3,378</b>	<b>73.9</b>	<b>96.6</b>

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on payroll during specified period(s) in 2009.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication