

**Exhibit 1a**  
**2010 Exports by Company Type and Employment Size**

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>All identified companies</b>	<b>1,137,635</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>293,131</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	106,751	9.4	9.4	9.4	112,166	38.3	38.3	38.3
1 to 19 employees	82,662	7.3	16.6	16.6	112,479	38.4	76.6	76.6
20 to 49 employees	44,974	4.0	20.6	20.6	30,963	10.6	87.2	87.2
50 to 99 employees	43,650	3.8	24.4	24.4	15,165	5.2	92.4	92.4
100 to 249 employees	59,217	5.2	29.6	29.6	11,568	3.9	96.3	96.3
250 to 499 employees	46,159	4.1	33.7	33.7	4,320	1.5	97.8	97.8
500 or more employees	754,222	66.3	100.0	100.0	6,470	2.2	100.0	100.0
<b>Manufacturers</b>	<b>682,911</b>	<b>60.0</b>	<b>60.0</b>	<b>100.0</b>	<b>72,171</b>	<b>24.6</b>	<b>24.6</b>	<b>100.0</b>
no. employees unknown (3)	32,580	2.9	2.9	4.8	16,210	5.5	5.5	22.5
1 to 19 employees	7,358	0.6	3.5	5.8	24,464	8.3	13.9	56.4
20 to 49 employees	11,413	1.0	4.5	7.5	13,626	4.6	18.5	75.2
50 to 99 employees	18,621	1.6	6.2	10.2	7,517	2.6	21.1	85.7
100 to 249 employees	28,063	2.5	8.6	14.4	5,890	2.0	23.1	93.8
250 to 499 employees	28,846	2.5	11.2	18.6	2,088	0.7	23.8	96.7
500 or more employees	556,030	48.9	60.0	100.0	2,376	0.8	24.6	100.0
<b>Wholesalers</b>	<b>268,334</b>	<b>23.6</b>	<b>23.6</b>	<b>100.0</b>	<b>97,873</b>	<b>33.4</b>	<b>33.4</b>	<b>100.0</b>
no. employees unknown (3)	39,609	3.5	3.5	14.8	32,530	11.1	11.1	33.2
1 to 19 employees	53,689	4.7	8.2	34.8	48,333	16.5	27.6	82.6
20 to 49 employees	21,473	1.9	10.1	42.8	9,403	3.2	30.8	92.2
50 to 99 employees	18,242	1.6	11.7	49.6	3,713	1.3	32.1	96.0
100 to 249 employees	23,454	2.1	13.8	58.3	2,379	0.8	32.9	98.5
250 to 499 employees	9,963	0.9	14.6	62.0	805	0.3	33.1	99.3
500 or more employees	101,903	9.0	23.6	100.0	710	0.2	33.4	100.0
<b>Other companies (4)</b>	<b>180,270</b>	<b>15.8</b>	<b>15.8</b>	<b>100.0</b>	<b>114,318</b>	<b>39.0</b>	<b>39.0</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	54,950	18.7	18.7	48.1
1 to 19 employees	(D)	(D)	(D)	(D)	39,537	13.5	32.2	82.7
20 to 49 employees	12,027	1.1	(D)	(D)	7,907	2.7	34.9	89.6
50 to 99 employees	(D)	(D)	(D)	(D)	3,911	1.3	36.3	93.0
100 to 249 employees	7,607	0.7	(D)	(D)	3,253	1.1	37.4	95.8
250 to 499 employees	7,180	0.6	(D)	(D)	1,405	0.5	37.9	97.1
500 or more employees	96,121	8.4	(D)	(D)	3,355	1.1	39.0	100.0
<b>Unclassified companies</b>	<b>6,119</b>	<b>0.5</b>	<b>0.5</b>	<b>100.0</b>	<b>8,769</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
<b>Multiple location companies</b>	<b>849,073</b>	<b>74.6</b>	<b>74.6</b>	<b>100.0</b>	<b>26,755</b>	<b>9.1</b>	<b>9.1</b>	<b>100.0</b>
no. employees unknown (3)	542	(-)	(-)	0.1	467	0.2	0.2	1.7
1 to 19 employees	4,344	0.4	0.4	0.6	2,731	0.9	1.1	12.0
20 to 49 employees	12,167	1.1	1.5	2.0	4,355	1.5	2.6	28.2
50 to 99 employees	18,121	1.6	3.1	4.1	4,471	1.5	4.1	44.9
100 to 249 employees	36,061	3.2	6.3	8.4	5,839	2.0	6.1	66.8
250 to 499 employees	34,963	3.1	9.3	12.5	3,133	1.1	7.2	78.5
500 or more employees	742,876	65.3	74.6	100.0	5,759	2.0	9.1	100.0
<b>Manufacturers</b>	<b>588,322</b>	<b>51.7</b>	<b>51.7</b>	<b>100.0</b>	<b>9,333</b>	<b>3.2</b>	<b>3.2</b>	<b>100.0</b>
no. employees unknown (3)	99	(-)	(-)	(-)	79	(-)	(-)	0.8
1 to 19 employees	175	(-)	(-)	(-)	324	0.1	0.1	4.3
20 to 49 employees	1,166	0.1	0.1	0.2	1,005	0.3	0.5	15.1
50 to 99 employees	3,563	0.3	0.4	0.9	1,645	0.6	1.0	32.7
100 to 249 employees	13,887	1.2	1.7	3.2	2,590	0.9	1.9	60.5
250 to 499 employees	22,133	1.9	3.6	7.0	1,491	0.5	2.4	76.4
500 or more employees	547,299	48.1	51.7	100.0	2,199	0.8	3.2	100.0

See footnotes at end of exhibit.

**Exhibit 1a**  
**2010 Exports by Company Type and Employment Size - Continued**

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>Multiple location companies</b>								
<b>Wholesalers</b>	<b>145,531</b>	<b>12.8</b>	<b>12.8</b>	<b>100.0</b>	<b>7,922</b>	<b>2.7</b>	<b>2.7</b>	<b>100.0</b>
no. employees unknown (3)	187	(-)	(-)	0.1	208	0.1	0.1	2.6
1 to 19 employees	3,168	0.3	0.3	2.3	1,371	0.5	0.5	19.9
20 to 49 employees	4,849	0.4	0.7	5.6	1,927	0.7	1.2	44.3
50 to 99 employees	11,149	1.0	1.7	13.3	1,571	0.5	1.7	64.1
100 to 249 employees	17,661	1.6	3.3	25.4	1,533	0.5	2.3	83.4
250 to 499 employees	8,097	0.7	4.0	31.0	642	0.2	2.5	91.5
500 or more employees	100,420	8.8	12.8	100.0	670	0.2	2.7	100.0
<b>Other companies (4)</b>	<b>114,362</b>	<b>10.1</b>	<b>10.1</b>	<b>100.0</b>	<b>9,344</b>	<b>3.2</b>	<b>3.2</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	170	0.1	0.1	1.8
1 to 19 employees	(D)	(D)	(D)	(D)	1,010	0.3	0.4	12.6
20 to 49 employees	(D)	(D)	(D)	(D)	1,398	0.5	0.9	27.6
50 to 99 employees	(D)	(D)	(D)	(D)	1,236	0.4	1.3	40.8
100 to 249 employees	4,421	0.4	(D)	(D)	1,680	0.6	1.9	58.8
250 to 499 employees	(D)	(D)	(D)	(D)	986	0.3	2.2	69.3
500 or more employees	94,989	8.3	(D)	(D)	2,864	1.0	3.2	100.0
<b>Unclassified companies</b>	<b>859</b>	<b>0.1</b>	<b>0.1</b>	<b>100.0</b>	<b>156</b>	<b>0.1</b>	<b>0.1</b>	<b>100.0</b>
<b>Single location companies</b>	<b>288,561</b>	<b>25.4</b>	<b>25.4</b>	<b>100.0</b>	<b>266,376</b>	<b>90.9</b>	<b>90.9</b>	<b>100.0</b>
no. employees unknown (3)	106,209	9.3	9.3	36.8	111,699	38.1	38.1	41.9
1 to 19 employees	78,319	6.9	16.2	63.9	109,748	37.4	75.5	83.1
20 to 49 employees	32,807	2.9	19.1	75.3	26,608	9.1	84.6	93.1
50 to 99 employees	25,529	2.2	21.3	84.2	10,694	3.6	88.3	97.1
100 to 249 employees	23,155	2.0	23.4	92.2	5,729	2.0	90.2	99.3
250 to 499 employees	11,196	1.0	24.4	96.1	1,187	0.4	90.6	99.7
500 or more employees	11,346	1.0	25.4	100.0	711	0.2	90.9	100.0
<b>Manufacturers</b>	<b>94,589</b>	<b>8.3</b>	<b>8.3</b>	<b>100.0</b>	<b>62,838</b>	<b>21.4</b>	<b>21.4</b>	<b>100.0</b>
no. employees unknown (3)	32,481	2.9	2.9	34.3	16,131	5.5	5.5	25.7
1 to 19 employees	7,183	0.6	3.5	41.9	24,140	8.2	13.7	64.1
20 to 49 employees	10,247	0.9	4.4	52.8	12,621	4.3	18.0	84.2
50 to 99 employees	15,058	1.3	5.7	68.7	5,872	2.0	20.0	93.5
100 to 249 employees	14,176	1.2	7.0	83.7	3,300	1.1	21.2	98.8
250 to 499 employees	6,713	0.6	7.5	90.8	597	0.2	21.4	99.7
500 or more employees	8,731	0.8	8.3	100.0	177	0.1	21.4	100.0
<b>Wholesalers</b>	<b>122,803</b>	<b>10.8</b>	<b>10.8</b>	<b>100.0</b>	<b>89,951</b>	<b>30.7</b>	<b>30.7</b>	<b>100.0</b>
no. employees unknown (3)	39,422	3.5	3.5	32.1	32,322	11.0	11.0	35.9
1 to 19 employees	50,521	4.4	7.9	73.2	46,962	16.0	27.0	88.1
20 to 49 employees	16,624	1.5	9.4	86.8	7,476	2.6	29.6	96.5
50 to 99 employees	7,094	0.6	10.0	92.6	2,142	0.7	30.3	98.8
100 to 249 employees	5,793	0.5	10.5	97.3	846	0.3	30.6	99.8
250 to 499 employees	1,867	0.2	10.7	98.8	163	0.1	30.7	100.0
500 or more employees	1,483	0.1	10.8	100.0	40	(-)	30.7	100.0
<b>Other companies (4)</b>	<b>65,909</b>	<b>5.8</b>	<b>5.8</b>	<b>100.0</b>	<b>104,974</b>	<b>35.8</b>	<b>35.8</b>	<b>100.0</b>
no. employees unknown (3)	20,594	1.8	(D)	(D)	54,780	18.7	18.7	52.2
1 to 19 employees	(D)	(D)	(D)	(D)	38,527	13.1	31.8	88.9
20 to 49 employees	(D)	(D)	(D)	(D)	6,509	2.2	34.1	95.1
50 to 99 employees	(D)	(D)	(D)	(D)	2,675	0.9	35.0	97.6
100 to 249 employees	3,186	0.3	(D)	(D)	1,573	0.5	35.5	99.1
250 to 499 employees	(D)	(D)	(D)	(D)	419	0.1	35.6	99.5
500 or more employees	1,133	0.1	(D)	(D)	491	0.2	35.8	100.0
<b>Unclassified companies</b>	<b>5,261</b>	<b>0.5</b>	<b>0.5</b>	<b>100.0</b>	<b>8,613</b>	<b>2.9</b>	<b>2.9</b>	<b>100.0</b>

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 42.8 percent of the total wholesalers known value and 92.2 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.