

# All Products Have a Classification Number

## Learn How to Find Yours

August 8, 2012

# Today's Speakers

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Foreign Trade Division

*The U.S. Census Bureau measures the nation's  
People, Places, and our Economy*

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*#foreigntrade*



U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU

# Fundamentals of Exporting

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Created by the Foreign Trade Division of the U.S. Census Bureau, this in-depth webinar series provides the tools necessary for a strong foundation in the fundamentals of exporting.

## **All Products Have a Classification Number – Learn How to Find Yours**

*The third webinar in the 8-part series*

[http://www.census.gov/newsroom/releases/archives/news\\_conferences/webinars\\_exporting.html](http://www.census.gov/newsroom/releases/archives/news_conferences/webinars_exporting.html)

# Foreign Trade Division

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The **Foreign Trade Division** is the *official* source for U.S. export and import statistics and is responsible for issuing regulations governing the reporting of all export shipments from the United States.

# Harmonized System-based Classification

Structure	Example	Governing Agency	Frequency of Changes
2-digit Chapter	92	World Customs Organization (WCO)	Infrequently
4-digit Heading	9201		About 5 years
6-digit Subheading	9201.10		About 5 years
8-digit Legal	9201.10.00	United States Trade Representative	Varies
10-digit Statistical	9201.10.0005	484(f) Committee	Annually (Schedule B), Semiannually (HTS)

# Schedule B & Harmonized Tariff Schedule

Schedule B No.  
and Headings

Commodity Description

Unit of  
Quantity    Second  
Quantity

- 92 Musical Instruments; Parts and Accessories of Such Articles
- { 92.01 - Pianos, including player pianos; harpsichords and other keyboard stringed instruments:
- [ 9201.10.0000 -- Upright pianos
- 9201.20.0000 -- Grand pianos
- 9201.90.0000 -- Other

No.  
No.  
No.

Heading/ Subheading	Stat. Suf- fix	Article Description	Unit of Quantity	Rates of Duty		
				1		2
			General	Special		
{ 9201		Pianos, including player pianos; harpsichords and other keyboard stringed instruments:				
- [ 9201.10.00		Upright pianos.....		4.7%	Free (A,AU,BH,CA, CL,CO,E,IL,J,JO, KR,MA,MX,OM, P,PE,SG)	40%
	05	Used.....	No.			
	11	Other: Containing a case measuring less than 111.76 cm in height.....	No.			
	21	Containing a case measuring 111.76 cm or more but less than 121.92 cm in height. ....	No.			
	31	Containing a case measuring 121.92 cm or more but less than 129.54 cm in height. ....	No.			
	41	Containing a case measuring 129.54 cm or more in height. ....	No.			

# www.census.gov/scheduleb

U.S. Department of Commerce

United States<sup>™</sup> Census Bureau

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## Foreign Trade

Main | About Foreign Trade | Data | AES | Regulations | Reference | Definitions | **Schedule B** | FAQs

### Important Links

- Global Reach Blog
- Newsletters
- AESDirect
- DropBox
- Guide to Foreign Trade
- Foreign Trade Products
- USATrade Online

### Related Sites

- Business and Industry
- Briefing Room
- North American Industry Classification System (NAICS)

Economic Indicator Database

[May 2012 Trade Numbers](#)  
Deficit: \$48.7 Billion  
Exports: \$183.1 Billion

### Schedule B Export Codes

The export statistics are initially collected and compiled in terms of approximately 8,000 commodity classifications in *Schedule B: Statistical Classification of Domestic and Foreign Commodities Exported from the United States*.

#### Sections

[Search](#) | [Validation](#) | [Browse](#) | [Download](#) | [Obsolete Codes](#)

#### Schedule B Search

Use our new, enhanced search at [http://uscensus\\_prod\\_3ceonline.com](http://uscensus_prod_3ceonline.com). For more information, read our [announcement](#).

#### Schedule B Validation

Type up to a 10-digit export code to verify that it appears in the current Schedule B book.

Search for:

• Which year?:

# Schedule B Search

The screenshot shows a web browser window titled "Schedule B Search Engine". The page features a search bar with the placeholder text "Describe your product:". To the right of the search bar is a "Classify" button and links for "Contact", "Help", and "Terms of Use". A blue tooltip box is overlaid on the search bar, providing instructions on how to use the search engine. The tooltip text includes: "The more information you provide about your product, the better. For best results, describe your item first, then insert a comma and add additional attributes. For example: 'Peas, Frozen'. You can also search by HS code, by entering the number (or part of the number) directly into the product description field. For example: '6201.11'. Finally, chemical substances can be searched both by proper name (e.g. 'Calcium Perchlorate') and by CAS number. To search by CAS number, type 'CAS' followed by the number in the product description field. For example: 'CAS 13477-36-6'. For additional hints, please consult the Help files." Below the search bar, there is a link to watch an "Export Training Video on how to Classify Your Commodity". Further down, there is a section for "USA Trade Online" with a list of benefits: "Appraise trading trends and market outlook", "Improve market research and development", "Measure the impact of foreign competition", and "Use trade data as a statistical resource for determining trade policies". A red button in the bottom right corner of the page says "Want more trade data? USA Trade Online click here". The browser's status bar at the bottom shows "Done" and "Internet" with a 100% zoom level.

**Schedule B Search Engine**

Describe your product:

[Classify](#) [Contact](#) | [Help](#) | [Terms of Use](#)

The more information you provide about your product, the better.  
For best results, describe your item first, then insert a comma and add additional attributes. For example:  
"Peas, Frozen"  
You can also search by HS code, by entering the number (or part of the number) directly into the product description field. For example:  
"6201.11"  
Finally, chemical substances can be searched both by proper name (e.g. 'Calcium Perchlorate') and by CAS number. To search by CAS number, type 'CAS' followed by the number in the product description field. For example:  
"CAS 13477-36-6"  
For additional hints, please consult the Help files.

Click [here](#), to watch an **Export Training Video** on how to **Classify Your Commodity**.

USA Trade Online (<http://usatradeonline.gov>), the official source of U.S. merchandise trade data, offers current and historical U.S. import and export statistics. Use USA Trade Online to:

- Appraise trading trends and market outlook
- Improve market research and development
- Measure the impact of foreign competition
- Use trade data as a statistical resource for determining trade policies

Want more trade data?  
**USA Trade<sup>®</sup> Online**  
[click here](#)



# General Rule of Interpretation 1

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1. The table of contents, index, and chapter titles offer guidance, but choose your 4-digit heading based on the heading descriptions and section and/or chapter notes.

## Section I - Chapter 1

### Live Animals

#### Note

1. This chapter covers all live animals except:
  - (a). Fish and crustaceans, molluscs and other aquatic invertebrates, of heading 0301, 0306, 0307 or 0308.
  - (b). Cultures of micro-organisms and other products of heading 3002; and
  - (c). Animals of heading 9508.

# General Rule of Interpretation 2

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2. Applies to unfinished or disassembled goods, and mixtures and combinations:

A. Unfinished or disassembled goods are classified as the complete articles as long as they have the same essential character.



B. Mixtures and combinations are classified based on the essential character unless the mixture is specifically referenced.



# General Rule of Interpretation 3

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3. For goods that can be classified in two or more areas:
  - A. Choose the most specific/detailed heading description.
  - B. Choose the heading that best describes the essential character.
  - C. Choose the heading with the higher number.



<u>Heading</u>	<u>Description</u>
1001	Wheat and meslin
1002	Rye
1003	Barley

# General Rule of Interpretation 4

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4. Classify under the heading of the most similar good.  
(should be used infrequently)



# General Rule of Interpretation 5

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## 5. Containers:



- A. Specially fitted containers, such as cases for cameras or instruments, are not classified when they are shipped together with the goods.
- B. Disposable packing materials and containers, such as bubble wrap and cardboard boxes, are not classified when they are used for packaging.

# General Rule of Interpretation 6

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6. Choose your 6-digit subheading based on the descriptions and related notes.

01.02	- Live bovine animals:	
	-- Cattle:	
	--- Purebred breeding animals:	
	---- Dairy:	
0102.21.0010	----- Male	No.
0102.21.0020	----- Female	No.
	---- Other:	
0102.21.0030	----- Male	No.
0102.21.0050	----- Female	No.
0102.29.0000	--- Other	No.

# Schedule B Search Example

The screenshot shows a web browser window titled "Schedule B Search Engine". The search input field contains "Olympic medals" and a "Classify" button is visible. Below the search bar, the results are organized under the heading "Here is what we know about your medal". A sub-heading "Assumed characteristics" is followed by a table of characteristics. Each row includes a category, a sub-category, a description, and a "(modify)" link. At the bottom, there is a section titled "Tell us more about the composition" with input fields for "base metal" and "rubber".

Assumed characteristics			
condition	other	than antique	<a href="#">(modify)</a>
magnetic property	other	than magnetic	<a href="#">(modify)</a>
characteristics	other	than toy; collection of scientific or historical interest	<a href="#">(modify)</a>
constituent	other	than gut, goldbeater's skin, bladder or tendon; inedible nut; mineral wax, vegetable or animal wax, modelling paste or stearin	<a href="#">(modify)</a>
composition	other	than insulating mineral material; precious metal; pearl; precious or semi-precious stone	<a href="#">(modify)</a>

Tell us more about the **composition**

base metal

rubber

# Classification Resources

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## World Customs Organization (WCO)

- **Explanatory Notes – <http://www.wcoomd.org>**

## Customs and Border Protection (CBP)

- **Customs Rulings Online Search System (CROSS) – <http://rulings.cbp.gov/>**
- **What Every Member of the Trade Community Should Know About: Tariff Classification – [http://www.cbp.gov/xp/cgov/trade/legal/informed\\_compliance\\_pubs/](http://www.cbp.gov/xp/cgov/trade/legal/informed_compliance_pubs/)**

## United States International Trade Commission (USITC)

- **HTS Online Reference Tool – <http://hts.usitc.gov/>**



# Additional Training Tools

➤ Export training videos

➤ Webinars

➤ Global Reach Blog

<http://globalreach.blogs.census.gov>

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**GLOBAL REACH**  
The official blog of the U.S. Census Bureau's Foreign Trade Division

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**U.S. Exports of Goods Continue to Grow**  
Posted on March 12, 2012

One of the primary tools of the [National Export Initiative \(NEI\)](#) is the U.S. merchandise trade statistics captured by the [Foreign Trade Division](#) of the U.S. Census Bureau. Examining the trade statistics provides a business with the information needed to make efficient and effective decisions for their export strategy. The statistics may also be used to evaluate the current and historical trends of U.S. exports and imports.

**Total**

- Other Countries Have Exporter Data Too?? (551)
- USPPI Trade Term of the Month (249)
- U.S. Exports of Goods Continue to Grow (237)
- Clarification Of Routed Export Transactions (199)

The table below displays the top five U.S. export commodities (NAICS-based) with the highest growth rate from 2009 – 2011, based on total dollar value in millions. By studying the data, we can see that over that two-year period, U.S. exports of goods have increased **40.2%**. Iron ores registered the largest individual increase at 274.0%. Cattle (206.0%), coal (164.7%), swine (152.9%), and cotton (151.2%) completed the top five.

## Foreign Trade

Main About Foreign Trade Data AES Regulations Reference Defin

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- Foreign Trade Products
- USA Trade Online

### Related Sites

- Business and Industry
- Briefing Room



- [Export Compliance and Regulations](#)
- [Reporting Electronic Export Information \(EEI\)](#)
- [Using Trade Data for Export Planning and Strategy](#)
- [Trade Agreements](#)
- [Mandatory AES](#)

### [March 2012 Trade Numbers](#)

Deficit: \$51.8 Billion  
Exports: \$186.8 Billion  
Imports: \$238.6 Billion

Next release: June 8, 2012  
[Complete Release Schedule](#)

### Upcoming Seminars and Workshops

June 5-6, 2012  
AES Compliance, Glen Ellyn, Illinois

# Questions?

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# For More Information

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➤ **Media Inquiries:**

- Public Information Office: 301-763-3030

➤ **FTD Call Center: 800-549-0595**

- Option 1 – AES Assistance
- **Option 2 – Commodity Classification Assistance**
- Option 3 – Regulations Assistance
- Option 4 – Data Dissemination Branch

➤ **Fax: 301-763-4347**

➤ **E-mail: [ftd.scheduleb@census.gov](mailto:ftd.scheduleb@census.gov)**

# Upcoming Webinars

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**For more information or to sign up for our next webinar go to:**  
[http://www.census.gov/newsroom/releases/archives/news\\_conferences/webinars\\_exporting.html](http://www.census.gov/newsroom/releases/archives/news_conferences/webinars_exporting.html)

- **Foreign Trade Regulations — Demystifying the Rules of Exporting:** *August 22, 2012*
- **Filing Export Information Electronically — The ABCs of AES:** *September 5, 2012*
- **Your Free Tools of Trade — AESDirect and AESPcLink:** *September 19, 2012*
- **Getting it Right the First Time — How to Avoid Common Penalties:** *October 3, 2012*
- **What is a Foreign Trade Zone and How Can It Help You?:** *October 17, 2012*