

Profile of U.S. Importing and Exporting Companies, 2009-2010

Highlights

All values in billions of dollars.

Exports

Exports by Company Type

	2009 Number of Identified Exporters	2010 Number of Identified Exporters	% Change	2009 Known Value	2010 Known Value	% Change
Manufacturers	70,462	72,171	2.4	563.1	682.9	21.3
Wholesalers	93,795	97,873	4.3	218.3	268.3	22.9
Other	104,293	114,318	9.6	153.8	180.3	17.2
Unclassified	8,093	8,769	8.4	5.3	6.1	15.7
Total	276,643	293,131	6.0	940.4	1,137.6	21.0

Exports by Company Size

	2009 Number of Identified Exporters	2010 Number of Identified Exporters	% Change	2009 Known Value	2010 Known Value	% Change
Small (0 to 99 employees)¹	253,721	270,773	6.7	222.5	278.0	24.9
Medium (100 to 499 employees)	16,332	15,888	-2.7	86.4	105.4	22.0
Large (500 or more employees)	6,590	6,470	-1.8	631.5	754.2	19.4
Total	276,643	293,131	6.0	940.4	1,137.6	21.0

Exports

- Of the 293,131 companies that exported in 2010, 24.6% were manufacturers, 33.4% were wholesalers, 39.0% were classified as other, and 3.0% were unclassified; 188,357 companies exported in both 2010 and 2009, while 104,774 companies only exported in 2010.
- The number of companies that exported to Europe increased by 4.0% from 2009 to 2010, and the number of companies exporting to OPEC also increased by 4.7% from 2009 to 2010.
- The percentage of exporting companies that exported to only 1 partner country slightly increased from 2009 to 2010 (58.1% in 2009, 58.4% in 2010) and the percentage of known value they accounted for slightly decreased (5.0% in 2009, 4.9% in 2010).
- Single location companies (increased 22.2%) saw a larger increase in known export value than multiple location companies (20.6%).
- Maryland (increased 13.8%), Montana (increased 15.7%), and North Dakota (increased 16.4%) showed the largest increase in the number of exporting companies from 2009 to 2010.

¹ Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009 or 2010.

Imports

Imports by Company Type

	2009 Number of Identified Importers	2010 Number of Identified Importers	% Change	2009 Known Value	2010 Known Value	% Change
Manufacturers	35,243	35,603	1.0	601.5	758.6	26.1
Wholesalers	82,045	82,053	0.0	451.2	551.2	22.1
Other	59,934	61,250	2.2	291.1	360.6	23.9
Unclassified	2,609	2,742	5.1	6.6	9.2	39.4
Total	179,831	181,648	1.0	1,350.4	1,679.5	24.4

Imports by Company Size

	2009 Number of Identified Importers	2010 Number of Identified Importers	% Change	2009 Known Value	2010 Known Value	% Change
Small (0 to 99 employees)¹	163,235	165,641	1.5	297.7	365.4	22.8
Medium (100 to 499 employees)	11,377	10,994	-3.4	133.6	165.9	24.2
Large (500 or more employees)	5,219	5,013	-3.9	919.1	1,148.2	24.9
Total	179,831	181,648	1.0	1,350.4	1,679.5	24.4

Imports

- Of the 181,648 companies that imported in 2010, 19.6% were manufacturers, 45.2% were wholesalers, 33.7% were classified as other, and 1.5% were unclassified; 127,937 companies imported in both 2010 and 2009, while 53,711 companies only imported in 2010.
- The number of companies that imported from Venezuela in 2010 decreased by 15.8% in 2010 from 2009, while and the known value of Venezuela imports increased by 17.7%.
- The percentage of importing companies that imported from only 1 partner country slightly decreased from 2009 to 2010 (60.8% in 2009, 60.5% in 2010) and the percentage of known value they accounted for also slightly decreased (4.4% in 2009, 4.2% in 2010).

Companies that both Imported and Exported

- Out of the 293,131 exporting companies and 181,648 importing companies, 80,640 companies both imported and exported in 2010.
- 11,455 U.S. companies both imported from and exported to China (\$233.9 billion in imports; \$60.0 billion in exports) in 2010, more than any other country.
- The top 250 importing companies accounted for 60.3% of the known import value, while the top 250 exporting companies accounted for half (50.0%) of the known export value in 2010.

¹ Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009 or 2010.