Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$19.83 | \$16.00 | \$784 | \$627 | 39.5 | \$40,466 | \$32,240 | 2,041 |
| Management occupations ...... | 39.22 | 33.65 | 1,600 | 1,375 | 40.8 | 83,026 | 71,498 | 2,117 |
| Chief executives .................. | 72.43 | 62.50 | 3,251 | 2,500 | 44.9 | 169,060 | 130,000 | 2,334 |
| General and operations managers $\qquad$ | 43.74 | 36.07 | 1,848 | 1,587 | 42.2 | 96,080 | 82,499 | 2,197 |
| Advertising and promotions managers $\qquad$ | 30.00 | 24.90 | 1,195 | 981 | 39.9 | 62,161 | 51,000 | 2,072 |
| Marketing and sales managers | 49.73 | 42.77 | 2,019 | 1,711 | 40.6 | 104,968 | 88,962 | 2,111 |
| Marketing managers .......... | 41.74 | 37.39 | 1,644 | 1,496 | 39.4 | 85,503 | 77,793 | 2,048 |
| Sales managers ................ | 55.70 | 48.08 | 2,314 | 1,960 | 41.5 | 120,319 | 101,901 | 2,160 |
| Public relations managers ..... | 31.46 | 30.00 | 1,235 | 1,200 | 39.3 | 64,088 | 62,392 | 2,037 |
| Administrative services managers $\qquad$ | 31.08 | 29.87 | 1,257 | 1,195 | 40.4 | 65,337 | 62,130 | 2,102 |
| Computer and information systems managers | 50.25 | 51.92 | 2,004 | 2,038 | 39.9 | 104,184 | 106,001 | 2,073 |
| Financial managers ............... | 39.84 | 35.32 | 1,616 | 1,431 | 40.6 | 83,858 | 74,400 | 2,105 |
| Human resources managers ... Compensation and benefits | 36.31 | 32.43 | 1,464 | 1,324 | 40.3 | 76,143 | 68,823 | 2,097 |
| managers | 30.52 | 28.98 | 1,244 | 1,324 | 40.8 | 64,694 | 68,823 | 2,120 |
| Training and development managers $\qquad$ | 48.82 | 37.92 | 1,990 | 1,517 | 40.8 | 103,485 | 78,867 | 2,120 |
| Industrial production managers $\qquad$ | 35.95 | 35.28 | 1,482 | 1,475 | 41.2 | 77,086 | 76,688 | 2,144 |
| Purchasing managers ............ | 31.52 | 30.22 | 1,286 | 1,209 | 40.8 | 66,897 | 62,864 | 2,122 |
| Transportation, storage, and distribution managers ...... | 30.42 | 27.06 | 1,226 | 1,105 | 40.3 | 63,773 | 57,483 | 2,096 |
| Construction managers ......... | 37.84 | 35.00 | 1,542 | 1,442 | 40.8 | 80,055 | 74,999 | 2,116 |
| Education administrators $\qquad$ <br> Education administrators | 26.83 | 27.54 | 1,071 | 1,102 | 39.9 | 53,712 | 54,999 | 2,002 |
| Education administrators, preschool and child care center/program ..... | 24.41 | 27.54 | 984 | 1,102 | 40.3 | 50,251 | 53,174 | 2,059 |
| Education administrators, elementary and secondary school $\qquad$ | 35.78 | 35.80 | 1,403 | 1,278 | 39.2 | 70,372 | 60,946 | 1,967 |
| Education administrators, postsecondary | 25.27 | 23.23 | 1,010 | 929 | 40.0 | 52,506 | 48,316 | 2,078 |
| Engineering managers .......... | 52.66 | 58.30 | 2,176 | 2,353 | 41.3 | 113,167 | 122,377 | 2,149 |
| Food service managers ......... | 24.21 | 21.32 | 1,074 | 1,000 | 44.3 | 55,592 | 50,823 | 2,296 |
| Lodging managers ............... | 19.44 | 16.15 | 787 | 669 | 40.5 | 40,924 | 34,800 | 2,105 |
| Medical and health services managers $\qquad$ | 34.10 | 33.17 | 1,428 | 1,327 | 41.9 | 74,261 | 68,994 | 2,178 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Business and financial operations occupations <br> -Continued <br> Meeting and convention planners $\qquad$ | \$30.46 | \$28.21 | \$1,227 | \$1,058 | 40.3 | \$63,787 | \$55,008 | 2,094 |
| Accountants and auditors | 29.15 | 26.70 | 1,172 | 1,058 | 40.2 | 60,925 | 54,999 | 2,090 |
| Appraisers and assessors of real estate $\qquad$ | 27.75 | 26.44 | 1,110 | 1,058 | 40.0 39.8 | 57,713 | 55,004 | 2,080 |
| Credit analysts <br> Financial analysts and advisors $\qquad$ | 29.96 38.23 | 29.90 33.52 | 1,194 1,555 | 1,196 1,316 | 39.8 40.7 | 62,071 80,855 | 62,184 68,453 | 2,072 2,115 |
| Financial analysts ............. | 42.41 | 37.82 | 1,780 | 1,545 | 42.0 | 92,555 | 80,323 | 2,183 |
| Personal financial advisors | 35.12 | 25.72 | 1,420 | 1,010 | 40.4 | 73,849 | 52,499 | 2,103 |
| Insurance underwriters ...... | 33.80 | 29.48 | 1,295 | 1,179 | 38.3 | 67,345 | 61,318 | 1,993 |
| Loan counselors and officers | 31.60 | 27.98 | 1,262 | 1,108 | 39.9 | 65,633 | 57,610 | 2,077 |
| Loan counselors ...... | 25.11 | 21.74 | 1,032 | 865 | 41.1 | 53,650 | 44,959 | 2,137 |
| Loan officers .................... | 31.87 | 27.98 | 1,272 | 1,119 | 39.9 | 66,126 | 58,198 | 2,075 |
| Computer and mathematical science occupations | 34.85 | 32.98 | 1,403 | 1,327 | 40.3 | 72,957 | 69,000 | 2,093 |
| Computer programmers ......... | 32.27 | 29.41 | 1,313 | 1,280 | 40.7 | 68,273 | 66,568 | 2,116 |
| Computer software engineers Computer software | 43.32 | 41.37 | 1,743 | 1,655 | 40.2 | 90,650 | 86,056 | 2,092 |
| engineers, applications <br> Computer software engineers, systems software | 43.06 43.72 | 40.87 43.27 | 1,720 1,780 | 1,635 1,731 | 39.9 40.7 | 89,422 92,536 | 84,999 90,000 | 2,077 2,117 |
| Computer support specialists | 25.76 | 23.04 | 1,027 | 922 | 39.9 | 53,398 | 47,932 | 2,073 |
| Computer systems analysts .... | 43.39 | 40.41 | 1,747 | 1,636 | 40.2 | 90,818 | 85,049 | 2,093 |
| Database administrators ......... | 38.79 | 44.07 | 1,556 | 1,763 | 40.1 | 80,900 | 91,659 | 2,086 |
| Network and computer systems administrators ..... | 30.96 | 28.85 | 1,258 | 1,154 | 40.6 | 65,398 | 60,000 | 2,113 |
| Network systems and data communications analysts | 30.96 | 26.93 | 1,243 | 1,077 | 40.1 | 64,619 | 56,014 | 2,087 |
| Actuaries .... | 46.79 | 45.77 | 1,838 | 1,831 | 39.3 | 95,599 | 95,200 | 2,043 |
| Operations research analysts | 33.47 | 26.75 | 1,339 | 1,070 | 40.0 | 69,623 | 55,630 | 2,080 |
| Architecture and engineering occupations | 31.14 | 28.79 | 1,252 | 1,160 | 40.2 | 65,091 | 60,216 | 2,090 |
| Architects, except naval $\qquad$ Architects, except | 28.36 | 26.75 | 1,129 | 1,068 | 39.8 | 58,530 | 55,549 | 2,064 |
| landscape and naval ..... | 28.18 | 27.13 | 1,110 | 1,067 | 39.4 | 57,720 | 55,463 | 2,048 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | $\begin{gathered} \text { Mean } \\ \text { earnings } \end{gathered}$ | Median earnings | Mean <br> hours |
| Architecture and engineering occupations -Continued Landscape architects | \$29.34 | \$23.74 | \$1,239 | \$1,068 | 42.2 | \$63, | \$55,549 | 2,151 |
| Surveyors, cartographers, and photogrammetrists | 36.26 | 38.35 | 1,466 | 1,500 | 40.4 | 76,249 | 78,000 | 2,103 |
| Surveyors ......................... | 36.26 | 38.35 | 1,466 | 1,500 | 40.4 | 76,249 | 78,000 | 2,103 |
| Engineers ............................ | 38.39 | 36.08 | 1,561 | 1,452 | 40.7 | 81,183 | 75,483 | 2,115 |
| Aerospace engineers | 41.58 | 38.60 | 1,663 | 1,544 | 40.0 | 86,478 | 80,288 | 2,080 |
| Civil engineers .................. | 35.51 | 35.56 | 1,451 | 1,420 | 40.9 | 75,440 | 73,840 | 2,125 |
| Computer hardware engineers | 54.12 | 60.20 | 2,230 | 2,449 | 41.2 | 115,962 | 127,350 | 2,143 |
| Electrical and electronics engineers $\qquad$ | 37.95 | 36.59 | 1,537 | 1,463 | 40.5 | 79,921 | 76,101 | 2,106 |
| Electrical engineers ....... | 35.09 | 34.62 | 1,435 | 1,385 | 40.9 | 74,622 | 71,999 | 2,127 |
| Electronics engineers, except computer $\qquad$ | 41.52 | 38.63 | 1,661 | 1,545 | 40.0 | 86,360 | 80,340 | 2,080 |
| Environmental engineers ... | 34.78 | 30.96 | 1,456 | 1,346 | 41.9 | 75,726 | 70,000 | 2,177 |
| Industrial engineers, including health and safety $\qquad$ | 30.72 | 28.18 | 1,233 | 1,127 | 40.1 | 64,101 | 58,614 | 2,087 |
| Health and safety engineers, except mining safety engineers and inspectors | 30.35 | 28.18 | 1,214 | 1,127 | 40.0 | 63,121 | 58,614 | 2,080 |
| Industrial engineers ........ | 31.07 | 29.83 | 1,250 | 1,213 | 40.2 | 65,021 | 63,094 | 2,093 |
| Materials engineers ............ | 43.15 | 36.91 | 1,726 | 1,476 | 40.0 | 89,748 | 76,773 | 2,080 |
| Mechanical engineers ........ | 37.38 | 34.62 | 1,539 | 1,445 | 41.2 | 80,041 | 75,140 | 2,141 |
| Petroleum engineers .......... | 53.83 | 51.62 | 2,197 | 2,218 | 40.8 | 114,232 | 115,351 | 2,122 |
| Drafters .................. | 23.81 | 22.50 | 939 | 888 | 39.4 | 48,810 | 46,172 | 2,050 |
| Architectural and civil drafters | 23.86 | 22.19 | 950 | 881 | 39.8 | 49,387 | 45,822 | 2,070 |
| Electrical and electronics drafters | 23.93 | 24.88 | 941 | 981 | 39.3 | 48,925 | 51,000 | 2,044 |
| Mechanical drafters ........... | 23.08 | 22.50 | 923 | 900 | 40.0 | 47,997 | 46,800 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 23.56 | 23.08 | 946 | 916 | 40.1 | 49,182 | 47,653 | 2,087 |
| Civil engineering technicians | 18.43 | 15.30 | 737 | 612 | 40.0 | 38,326 | 31,824 | 2,080 |
| Electrical and electronic engineering technicians | 26.91 | 27.10 | 1,077 | 1,084 | 40.0 | 55,980 | 56,374 | 2,080 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline Architecture and engineering occupations -Continued Environmental engineering technicians \(\qquad\) \& \$19.38 \& \$19.00 \& \$775 \& \$760 \& 40.0 \& \$40,307 \& \$39,520 \& 2,080 \\
\hline \begin{tabular}{l}
Mechanical engineering technicians \(\qquad\) \\
Surveying and mapping technicians \(\qquad\)
\end{tabular} \& 29.05
21.00 \& 26.71
18.11 \& 1,198
840 \& 1,068
724 \& 41.2
40.0 \& 62,290
43,475 \& 55,561
37,663 \& 2,144
2,070 \\
\hline Life, physical, and social science occupations \& 29.74 \& 26.73 \& 1,176 \& 1,060 \& 39.5 \& 61,141 \& 55,120 \& 2,056 \\
\hline Life scientists ....................... \& 40.24 \& 42.31 \& 1,544 \& 1,514 \& 38.4 \& 80,313 \& 78,749 \& 1,996 \\
\hline Biological scientists .......... \& 38.61 \& 42.32 \& 1,370 \& 1,270 \& 35.5 \& 71,229 \& 66,019 \& 1,845 \\
\hline Physical scientists ................ \& 31.08 \& 31.16 \& 1,268 \& 1,246 \& 40.8 \& 65,941 \& 64,813 \& 2,122 \\
\hline Chemists and materials scientists \& 30.70 \& 28.85 \& 1,228 \& 1,154 \& 40.0 \& 63,852 \& 60,008 \& 2,080 \\
\hline Chemists ...................... \& 29.92 \& 27.40 \& 1,197 \& 1,096 \& 40.0 \& 62,237 \& 56,992 \& 2,080 \\
\hline Environmental scientists and geoscientists \(\qquad\) \& 31.29 \& 31.16 \& 1,293 \& 1,246 \& 41.3 \& 67,221 \& 64,813 \& 2,149 \\
\hline \begin{tabular}{l}
Environmental scientists and specialists, including health \\
Geoscientists, except hydrologists and geographers \(\qquad\)
\end{tabular} \& 28.05
34.21 \& 24.99
35.72 \& 1,127
1,469 \& 1,000
1,518 \& 40.2

42.9 \& 58,607
76,370 \& 51,977
78,950 \& 2,089
2,232 \\
\hline Economists ......................... \& 32.41 \& 36.23 \& 1,388 \& 1,449 \& 42.8 \& 72,190 \& 75,367 \& 2,227 \\
\hline Market and survey researchers $\qquad$ \& 34.70 \& 28.61 \& 1,390 \& 1,144 \& 40.1 \& 72,285 \& 59,500 \& 2,083 \\

\hline Market research analysts .. \& $$
28.40
$$ \& 26.84 \& 1,138 \& 1,074 \& 40.1 \& 59,169 \& 55,836 \& 2,084 \\

\hline Psychologists \& 29.71 \& 27.22 \& 939 \& 721 \& 31.6 \& 48,640 \& 37,475 \& 1,637 \\

\hline | Clinical, counseling, and school psychologists |
| :--- |
| Miscellaneous social scientists and related workers $\qquad$ | \& 30.10

23.59 \& 27.22
26.20 \& 945
942 \& 721
1,048 \& 31.4
39.9 \& 48,960
48,994 \& 37,475
54,496 \& 1,626
2,077 \\
\hline Agricultural and food science technicians $\qquad$ \& 19.46 \& 19.41 \& 778 \& 776 \& 40.0 \& 40,477 \& 40,377 \& 2,080 \\
\hline Chemical technicians ............ \& 20.34 \& 18.74 \& 813 \& 750 \& 40.0 \& 42,300 \& 38,981 \& 2,080 \\
\hline Miscellaneous life, physical, and social science technicians $\qquad$ \& 20.78 \& 21.33 \& 831 \& 853 \& 40.0 \& 43,187 \& 44,366 \& 2,078 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Community and social services occupations | \$18.18 | \$16.88 | \$719 | \$667 | 39.5 | \$37,053 | \$34,461 | 2,038 |
| Counselors .......................... | 18.79 | 18.17 | 739 | 716 | 39.3 | 37,936 | 35,942 | 2,018 |
| Substance abuse and behavioral disorder counselors $\qquad$ | 16.71 | 14.52 | 658 | 581 | 39.3 | 34,194 | 30,193 | 2,046 |
| Educational, vocational, and school counselors .. | 26.43 | 22.50 | 1,007 | 901 | 38.1 | 49,763 | 46,800 | 1,883 |
| Rehabilitation counselors .. | 14.63 | 14.04 | 583 | 559 | 39.9 | 30,335 | 29,068 | 2,074 |
| Social workers .................... | 20.87 | 18.80 | 815 | 741 | 39.1 | 41,893 | 38,428 | 2,007 |
| Child, family, and school social workers $\qquad$ | 18.62 | 17.61 | 726 | 667 | 39.0 | 36,414 | 34,680 | 1,956 |
| Medical and public health social workers $\qquad$ | 22.83 | 21.41 | 897 | 839 | 39.3 | 46,659 | 43,651 | 2,044 |
| Mental health and substance abuse social workers $\qquad$ | 23.18 | 20.76 | 904 | 789 | 39.0 | 47,034 | 41,018 | 2,029 |
| Miscellaneous community and social service specialists $\qquad$ | 15.05 | 13.94 | 585 | 550 | 38.9 | 30,281 | 28,155 | 2,012 |
| Health educators ............... | 25.95 | 19.03 | 1,038 | 761 | 40.0 | 53,971 | 39,591 | 2,080 |
| Social and human service assistants $\qquad$ | 13.20 | 12.88 | 515 | 500 | 39.0 | 26,554 | 25,917 | 2,011 |
| Clergy ................................ | 17.28 | 17.05 | 847 | 846 | 49.0 | 44,060 | 43,976 | 2,550 |
| Directors, religious activities and education $\qquad$ | 27.93 | 23.48 | 1,117 | 939 | 40.0 | 58,099 | 48,843 | 2,080 |
| Legal occupations .................. | 31.57 | 25.48 | 1,266 | 1,002 | 40.1 | 65,717 | 52,083 | 2,082 |
| Lawyers ............................. | 45.49 | 39.45 | 1,861 | 1,587 | 40.9 | 96,749 | 82,501 | 2,127 |
| Paralegals and legal assistants | 21.56 | 20.05 | 848 | 773 | 39.3 | 44,086 | 40,204 | 2,045 |
| Miscellaneous legal support <br> workers | 21.70 | 21.64 | 885 | 865 | 40.8 | 45,063 | 45,001 | 2,076 |
| Title examiners, abstractors, and searchers $\qquad$ | 20.95 | 21.13 | 860 | 845 | 41.0 | 44,714 | 43,955 | 2,134 |
| Education, training, and library occupations | 19.62 | 15.72 | 735 | 611 | 37.4 | 33,337 | 29,218 | 1,699 |
| Postsecondary teachers .......... | 26.01 | 24.81 | 986 | 944 | 37.9 | 46,817 | 46,032 | 1,800 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ | 27.45 | 25.30 | 1,040 | 966 | 37.9 | 44,889 | 42,350 | 1,635 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | \$25.98 | \$21.75 | \$1,033 | \$861 | 39.7 | \$53,645 | \$44,768 | 2,065 |
| Artists and related workers .... | 20.63 | 18.00 | 839 | 720 | 40.7 | 43,634 | 37,440 | 2,115 |
| Art directors ..................... | 22.64 | 18.00 | 905 | 720 | 40.0 | 47,076 | 37,440 | 2,080 |
| Designers ............................ | 23.97 | 21.70 | 954 | 865 | 39.8 | 49,585 | 45,001 | 2,069 |
| Commercial and industrial designers $\qquad$ | 36.35 | 33.65 | 1,454 | 1,346 | 40.0 | 75,608 | 70,000 | 2,080 |
| Floral designers ................ | 11.84 | 11.99 | 456 | 479 | 38.5 | 23,688 | 24,933 | 2,001 |
| Graphic designers ............. | 22.49 | 20.68 | 898 | 837 | 39.9 | 46,711 | 43,514 | 2,077 |
| Interior designers .............. | 25.72 | 25.82 | 1,028 | 1,033 | 40.0 | 53,474 | 53,699 | 2,079 |
| Athletes, coaches, umpires, and related workers $\qquad$ | 26.26 | 24.04 | 1,071 | 949 | 40.8 | 55,714 | 49,360 | 2,122 |
| Coaches and scouts ........... | 26.00 | 24.04 | 1,058 | 949 | 40.7 | 55,001 | 49,360 | 2,115 |
| Announcers ......................... | 17.23 | 15.87 | 683 | 634 | 39.6 | 35,499 | 32,963 | 2,061 |
| Radio and television announcers $\qquad$ | 17.19 | 15.87 | 681 | 634 | 39.6 | 35,408 | 32,963 | 2,060 |
| News analysts, reporters and correspondents $\qquad$ | 21.14 | 20.52 | 821 | 781 | 38.9 | 42,714 | 40,615 | 2,021 |
| Reporters and <br> correspondents | 21.14 | 20.52 | 821 | 781 | 38.9 | 42,714 | 40,615 | 2,021 |
| Public relations specialists ..... | 29.51 | 25.59 | 1,186 | 1,037 | 40.2 | 61,670 | 53,921 | 2,090 |
| Writers and editors ............... | 26.78 | 25.95 | 1,055 | 1,029 | 39.4 | 54,863 | 53,500 | 2,048 |
| Editors ............................. | 25.23 | 21.52 | 990 | 861 | 39.2 | 51,482 | 44,768 | 2,040 |
| Technical writers .............. | 29.83 | 28.27 | 1,193 | 1,131 | 40.0 | 62,052 | 58,800 | 2,080 |
| Miscellaneous media and communication workers .. | 20.09 | 15.95 | 697 | 663 | 34.7 | 36,268 | 34,450 | 1,805 |
| Broadcast and sound engineering technicians and radio operators .......... | 23.59 | 19.47 | 965 | 779 | 40.9 | 50,176 | 40,498 | 2,127 |
| Audio and video equipment technicians $\qquad$ | 18.15 | 18.00 | 726 | 720 | 40.0 | 37,744 | 37,440 | 2,080 |
| Broadcast technicians ....... | 23.52 | 18.02 | 941 | 721 | 40.0 | 48,913 | 37,488 | 2,080 |
| Photographers ..................... | 13.40 | 11.12 | 536 | 445 | 40.0 | 27,857 | 23,123 | 2,079 |
| Television, video, and motion picture camera operators and editors $\qquad$ | 22.24 | 19.47 | 883 | 779 | 39.7 | 45,932 | 40,498 | 2,065 |
| Camera operators, television, video, and motion picture $\qquad$ | 20.63 | 18.54 | 825 | 742 | 40.0 | 42,905 | 38,563 | 2,080 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare practitioner and technical occupations | \$35.59 | \$26.34 | \$1,386 | \$1,000 | 38.9 | \$72,037 | \$52,000 | 2,024 |
| Dentists ............................... | 79.94 | 75.01 | 3,066 | 3,000 | 38.4 | 159,419 | 156,017 | 1,994 |
| Dentists, general | 79.85 | 75.01 | 3,052 | 3,000 | 38.2 | 158,706 | 156,017 | 1,987 |
| Dietitians and nutritionists ..... | 24.21 | 21.84 | 963 | 874 | 39.8 | 50,055 | 45,427 | 2,068 |
| Pharmacists ......................... | 54.52 | 56.00 | 2,123 | 2,240 | 38.9 | 110,418 | 116,480 | 2,025 |
| Physicians and surgeons ....... | 124.39 | 103.55 | 4,984 | 4,231 | 40.1 | 259,165 | 219,999 | 2,083 |
| Family and general practitioners | 101.56 | 88.94 | 4,017 | 3,654 | 39.6 | 208,893 | 190,008 | 2,057 |
| Internists, general ............. | 138.99 | 122.12 | 5,478 | 4,885 | 39.4 | 284,854 | 253,999 | 2,049 |
| Surgeons ......................... | 142.34 | 120.19 | 6,337 | 5,288 | 44.5 | 329,550 | 274,997 | 2,315 |
| Physician assistants .............. | 42.46 | 40.96 | 1,672 | 1,639 | 39.4 | 86,925 | 85,207 | 2,047 |
| Registered nurses ................. | 30.02 | 28.00 | 1,174 | 1,120 | 39.1 | 61,040 | 58,217 | 2,034 |
| Therapists ........................... | 35.50 | 33.77 | 1,389 | 1,346 | 39.1 | 71,991 | 69,992 | 2,028 |
| Occupational therapists ..... | 38.05 | 35.62 | 1,493 | 1,425 | 39.2 | 77,614 | 74,090 | 2,040 |
| Physical therapists ............ | 37.49 | 35.10 | 1,468 | 1,400 | 39.2 | 76,339 | 72,800 | 2,036 |
| Respiratory therapists ........ | 22.80 | 24.64 | 888 | 986 | 39.0 | 46,176 | 51,247 | 2,025 |
| Veterinarians ........................ | 43.28 | 41.55 | 1,727 | 1,662 | 39.9 | 89,791 | 86,432 | 2,075 |
| Clinical laboratory technologists and technicians $\qquad$ | 20.36 | 18.86 | 820 | 769 | 40.3 | 42,628 | 40,000 | 2,094 |
| Medical and clinical laboratory technologists Medical and clinical | 21.12 | 22.75 | 869 | 853 | 41.1 | 45,168 | 44,363 | 2,139 |
| laboratory technicians .. | 19.75 | 17.96 | 782 | 674 | 39.6 | 40,668 | 35,028 | 2,059 |
| Dental hygienists .................. | 32.52 | 32.38 | 1,123 | 1,110 | 34.5 | 58,392 | 57,720 | 1,795 |
| Diagnostic related technologists and technicians $\qquad$ | 28.80 | 30.00 | 1,135 | 1,200 | 39.4 | 59,038 | 62,400 | 2,050 |
| Cardiovascular technologists and technicians $\qquad$ | 25.01 | 25.00 | 1,000 | 1,000 | 40.0 | 52,011 | 52,000 | 2,080 |
| Diagnostic medical sonographers $\qquad$ | 29.50 | 30.00 | 1,149 | 1,200 | 38.9 | 59,740 | 62,400 | 2,025 |
| Nuclear medicine technologists | 34.35 | 34.60 | 1,374 | 1,384 | 40.0 | 71,439 | 71,962 | 2,080 |
| Radiologic technologists and technicians | 27.71 | 28.48 | 1,088 | 1,139 | 39.3 | 56,555 | 59,245 | 2,041 |
| Emergency medical technicians and paramedics $\qquad$ | 13.95 | 14.03 | 596 | 586 | 42.7 | 30,989 | 30,451 | 2,222 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued <br> Health diagnosing and treating practitioner support technicians | \$15.70 | \$14.90 | \$605 | \$590 | 38.5 | \$31,470 | \$30,680 | 2,005 |
| Pharmacy technicians ........ | 14.30 | 14.48 | 556 | 560 | 38.9 | 28,917 | 29,120 | 2,022 |
| Surgical technologists ........ | 19.94 | 19.60 | 768 | 784 | 38.5 | 39,953 | 40,768 | 2,003 |
| Veterinary technologists and technicians | 16.53 | 15.08 | 628 | 600 | 38.0 | 32,681 | 31,200 | 1,977 |
| Licensed practical and licensed vocational nurses | 18.19 | 18.00 | 704 | 694 | 38.7 | 36,502 | 36,067 | 2,007 |
| Medical records and health information technicians ... | 15.82 | 16.27 | 631 | 640 | 39.9 | 32,812 | 33,280 | 2,074 |
| Opticians, dispensing ............ | 20.18 | 19.25 | 801 | 770 | 39.7 | 41,666 | 40,040 | 2,065 |
| Miscellaneous health technologists and technicians $\qquad$ | 16.66 | 16.24 | 652 | 645 | 39.1 | 33,890 | 33,565 | 2,034 |
| Occupational health and safety specialists and technicians $\qquad$ | 29.65 | 29.42 | 1,184 | 1,177 | 39.9 | 61,578 | 61,194 | 2,077 |
| Occupational health and safety specialists | 29.65 | 29.42 | 1,184 | 1,177 | 39.9 | 61,578 | 61,194 | 2,077 |
| Healthcare support occupations $\qquad$ | 13.33 | 12.39 | 510 | 480 | 38.3 | 26,515 | 24,960 | 1,989 |
| Nursing, psychiatric, and home health aides $\qquad$ | 10.84 | 10.30 | 419 | 400 | 38.7 | 21,783 | 20,800 | 2,010 |
| Home health aides ............ | 10.74 | 10.30 | 416 | 400 | 38.7 | 21,619 | 20,800 | 2,013 |
| Nursing aides, orderlies, and attendants $\qquad$ <br> Psychiatric aides | 10.92 10.60 | 10.30 9.72 | 421 | 400 389 | 38.6 38.8 | 21,916 | $20,800$ | $2,007$ |
| Psychiatric aides <br> Physical therapist assistants and aides $\qquad$ | 10.60 14.69 | 9.72 13.75 | 412 586 | 389 550 | 38.8 39.9 | 21,407 30,493 | 20,207 28,600 | 2,020 2,075 |
| Physical therapist assistants | 17.25 | 17.25 | 687 | 690 | 39.8 | 35,710 | 35,880 | 2,070 |
| Physical therapist aides ...... | 12.40 | 12.20 | 496 | 488 | 40.0 | 25,797 | 25,376 | 2,080 |
| Miscellaneous healthcare support occupations | 14.70 | 14.25 | 558 | 552 | 38.0 | 29,007 | 28,704 | 1,973 |
| Dental assistants ............... | 16.67 | 17.00 | 608 | 602 | 36.4 | 31,595 | 31,312 | 1,895 |
| Medical assistants ............. | 14.03 | 13.50 | 548 | 540 | 39.0 | 28,486 | 28,080 | 2,030 |
| Medical equipment preparers $\qquad$ | 12.59 | 12.71 | 459 | 380 | 36.5 | 23,860 | 19,760 | 1,896 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare support occupations -Continued | \$15.60 | \$15.00 | \$624 | \$600 | 40.0 | \$32,448 |  |  |
| Pharmacy aides | $12.70$ | $13.43$ | $472$ | $472$ | 40.0 37.2 | $\begin{array}{r} \$ 32,448 \\ 24,560 \end{array}$ | $24,523$ | $\begin{aligned} & 2,080 \\ & 1,934 \end{aligned}$ |
| Veterinary assistants and laboratory animal caretakers $\qquad$ | 12.23 | 12.00 | 484 | 480 | 39.6 | 25,179 | 24,960 | 2,060 |
| Protective service occupations <br> Security guards and gaming | 11.56 | 10.19 | 456 | 400 | 39.4 | 23,343 | 20,800 | 2,019 |
| surveillance officers | 10.41 | 9.97 | 407 | 390 | 39.2 | 21,186 | 20,280 | 2,036 |
| Security guards ................ | 10.41 | 9.97 | 407 | 390 | 39.2 | 21,186 | 20,280 | 2,036 |
| Food preparation and serving related occupations $\qquad$ | 9.36 | 8.80 | 353 | 331 | 37.8 | 18,287 | 17,160 | 1,954 |
| First-line supervisors/managers, food preparation and serving workers | 15.31 | 14.50 | 636 | 600 | 41.6 | 33,032 | 31,199 | ,158 |
| Chefs and head cooks | 17.04 | 15.00 | 700 | 600 | 41.1 | 36,343 | 31,200 | 2,133 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 15.06 | 14.42 | 627 | 600 | 41.6 | 32,564 | 31,199 | 2,162 |
| Cooks ................... | 10.64 | 10.00 | 407 | 390 | 38.2 | 21,033 | 20,280 | 1,976 |
| Cooks, fast food ................ | 8.89 | 8.50 | 335 | 327 | 37.7 | 17,414 | 17,017 | 1,958 |
| Cooks, institution and cafeteria $\qquad$ | 11.45 | 10.16 | 435 | 390 | 38.0 | 22,114 | 20,280 | 1,931 |
| Cooks, restaurant | 11.05 | 10.75 | 422 | 413 | 38.2 | 21,826 | 21,276 | 1,976 |
| Cooks, short order | 10.06 | 9.50 | 392 | 375 | 39.0 | 20,409 | 19,500 | 2,029 |
| Food preparation workers ...... | 9.66 | 8.96 | 367 | 332 | 38.0 | 19,076 | 17,238 | 1,974 |
| Food service, tipped .............. | 5.42 | 4.35 | 193 | 168 | 35.6 | 10,011 | 8,632 | 1,847 |
| Bartenders ........................ | 6.94 | 7.25 | 236 | 232 | 34.0 | 12,269 | 12,064 | 1,768 |
| Waiters and waitresses ...... | 4.53 | 3.79 | 163 | 127 | 36.0 | 8,435 | 6,599 | 1,862 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 8.43 | 8.00 | 311 | 300 | 36.9 | 16,115 | 15,600 | 1,911 |
| Fast food and counter workers $\qquad$ | 8.91 | 8.50 | 336 | 324 | 37.7 | 17,344 | 16,806 | 1,946 |
| Combined food preparation and serving workers, including fast food $\qquad$ | 8.91 | 8.50 | 335 | 323 | 37.5 | 17,266 | 16,645 | 1,937 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Food preparation and serving related occupations \\
-Continued \\
Counter attendants, cafeteria, food concession, and coffee shop \(\qquad\) \\
Food servers, nonrestaurant .. \\
Dishwashers \(\qquad\) \\
Hosts and hostesses, restaurant, lounge, and coffee shop \(\qquad\)
\end{tabular} \& \(\$ 8.91\)
6.61
8.92

9.47 \& $$
\begin{array}{r}
\$ 8.50 \\
7.28 \\
8.42 \\
\\
8.55
\end{array}
$$ \& $\$ 340$

253
342

329 \& | \$331 288 |
| :--- |
| 320 $290$ | \& 38.2

38.3
38.3

34.7 \& $\$ 17,619$
13,151
17,715

17,082 \& $\$ 17,191$
14,993
16,655

15,088 \& $$
\begin{aligned}
& 1,977 \\
& 1,991 \\
& 1,985 \\
& 1,805
\end{aligned}
$$ \\

\hline | Building and grounds cleaning and maintenance |
| :--- |
| occupations $\qquad$ |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ |
| First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers $\qquad$ | \& 11.74 \& 10.30 \& 458

681

655
705 \& 400
656

630

657 \& 39.0
39.7

39.5

39.9 \& 22,862
35,127
34,011
36,200 \& 20,800
33,600
33,053
34,091 \& 1,947

2,049

2,049

2,049 \\

\hline | Building cleaning workers $\qquad$ |
| :--- |
| Janitors and cleaners, except maids and housekeeping cleaners |
| Maids and housekeeping | \& 10.66

11.29 \& 9.62
10.20 \& 411
439 \& 374
400 \& 38.5
38.8 \& 36,223
22,581 \& 19,240
20,800 \& 1,992

2,000 \\

\hline | cleaners $\qquad$ |
| :--- |
| Pest control workers $\qquad$ |
| Grounds maintenance workers $\qquad$ | \& 9.37

16.53

11.83 \& $$
\begin{array}{r}
8.67 \\
16.83 \\
\\
11.00
\end{array}
$$ \& \[

$$
\begin{aligned}
& 355 \\
& 661 \\
& 467
\end{aligned}
$$
\] \& 340

673
426 \& 37.9
40.0

39.5 \& 18,484
34,387

21,749 \& 17,674
35,000

20,779 \& $$
\begin{aligned}
& 1,973 \\
& 2,080 \\
& 1,839
\end{aligned}
$$ \\

\hline
\end{tabular}

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Building and grounds cleaning and maintenance occupations -Continued Landscaping and groundskeeping workers $\qquad$ | \$11.51 | \$10.70 | \$455 | \$410 | 39.5 | \$21,098 | \$20,076 | 1,832 |
| Pesticide handlers, sprayers, and applicators, vegetation <br> Tree trimmers and pruners | 15.30 17.11 | 16.19 16.00 | 612 684 | 648 640 | 40.0 40.0 | 31,818 34,939 | 33,681 34,320 | $\begin{aligned} & 2,080 \\ & 2,043 \end{aligned}$ |
| Personal care and service occupations | 11.76 | 10.10 | 452 | 396 | 38.4 | 23,311 | 20,467 | 1,982 |
| First-line supervisors/managers of personal service workers | 15.06 | 14.34 | 598 | 571 | 39.7 | 31,080 | 29,682 | 2,064 |
| Nonfarm animal caretakers .... | 11.40 | 10.61 | 437 | 400 | 38.4 | 22,730 | 20,800 | 1,995 |
| Miscellaneous entertainment attendants and related workers $\qquad$ | 9.55 | 8.35 | 374 | 320 | 39.2 | 18,653 | 16,517 | 1,954 |
| Amusement and recreation attendants | 8.52 | 8.00 | 335 | 317 | 39.3 | 16,437 | 15,912 | 1,930 |
| Locker room, coatroom, and dressing room attendants $\qquad$ | 12.79 | 11.93 | 498 | 507 | 38.9 | 25,874 | 26,368 | 2,023 |
| Barbers and cosmetologists ... Hairdressers, hairstylists, | 15.69 | 11.19 | 569 | 412 | 36.3 | 29,372 | 20,956 | 1,872 |
| and cosmetologists | 15.99 | 12.89 | 581 | 460 | 36.4 | 29,967 | 22,550 | 1,875 |
| Miscellaneous personal appearance workers | 13.84 | 13.54 | 505 | 484 | 36.5 | 26,274 | 25,187 | 1,899 |
| Manicurists and pedicurists | 12.61 | 12.11 | 447 | 484 | 35.4 | 23,234 | 25,187 | 1,842 |
| Skin care specialists .......... | 18.78 | 17.51 | 679 | 701 | 36.2 | 35,326 | 36,427 | 1,881 |
| Baggage porters, bellhops, and concierges $\qquad$ | 11.67 | 10.63 | 438 | 425 | 37.5 | 22,771 | 22,110 | 1,951 |
| Baggage porters and bellhops $\qquad$ | 11.25 | 10.53 | 409 | 421 | 36.4 | 21,269 | 21,902 | 1,891 |
| Child care workers ................ | 9.55 | 9.25 | 374 | 360 | 39.2 | 19,286 | 18,720 | 2,019 |
| Personal and home care aides Recreation and fitness | 10.79 | 10.50 | 419 | 408 | 38.9 | 21,813 | 21,216 | 2,022 |
| workers $\qquad$ | 19.38 | 15.72 | 742 | 618 | 38.3 | 38,599 | 32,111 | 1,992 |
| Fitness trainers and aerobics instructors ...... | 25.07 | 19.23 | 931 | 619 | 37.1 | 48,388 | 32,194 | 1,930 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Personal care and service occupations -Continued Recreation workers | \$16.19 | \$13.75 | \$632 | \$536 | 39.0 | \$32,839 | \$27,851 | 2,028 |
| Residential advisors .............. | 15.47 | 15.83 | 595 | 568 | 38.5 | 29,688 | 28,954 | 1,919 |
| Sales and related occupations First-line | 20.09 | 15.25 | 805 | 608 | 40.1 | 41,738 | 31,500 | 2,077 |
| supervisors/managers, sales workers $\qquad$ | 20.69 | 17.70 | 858 | 720 | 41.5 | 44,584 | 37,440 | 2,155 |
| First-line supervisors/managers of retail sales workers .. | 19.06 | 17.31 | 791 | 703 | 41.5 | 41,140 | 36,541 | 2,159 |
| supervisors/managers of non-retail sales workers $\qquad$ | 28.34 | 23.96 | 1,165 | 974 | 41.1 | 60,587 | 50,636 | 2,138 |
| Retail sales workers .......... | 13.08 | 10.72 | 518 | 419 | 39.6 | 26,818 | 21,736 | 2,051 |
| Cashiers, all workers | 9.64 | 9.00 | 377 | 355 | 39.1 | 19,558 | 18,426 | 2,028 |
| Cashiers ....................... | 9.64 | 8.95 | 377 | 355 | 39.1 | 19,552 | 18,408 | 2,029 |
| Counter and rental clerks and parts salespersons .. | 14.69 | 13.73 | 590 | 550 | 40.2 | 30,689 | 28,585 | 2,089 |
| Counter and rental clerks | 12.40 | 11.00 | 493 | 431 | 39.8 | 25,652 | 22,422 | 2,069 |
| Parts salespersons ......... | 15.93 | 15.70 | 643 | 628 | 40.4 | 33,433 | 32,648 | 2,099 |
| Retail salespersons ............. | 15.23 | 12.25 | 608 | 480 | 39.9 | 31,330 | 24,960 | 2,057 |
| Advertising sales agents ........ | 22.85 | 19.23 | 904 | 745 | 39.6 | 47,021 | 38,765 | 2,058 |
| Insurance sales agents ........... | 28.50 | 24.14 | 1,118 | 930 | 39.2 | 58,130 | 48,372 | 2,040 |
| Securities, commodities, and financial services sales agents $\qquad$ | 53.70 | 31.36 | 2,165 | 1,254 | 40.3 | 112,571 | 65,227 | 2,096 |
| Travel agents ....................... | 17.80 | 18.69 | 698 | 748 | 39.2 | 36,298 | 38,881 | 2,040 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 29.30 | 25.00 | 1,188 | 1,004 | 40.6 | 61,702 | 52,233 | 2,106 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 37.66 | 31.49 | 1,522 | 1,288 | 40.4 | 79,152 | 67,001 | 2,102 |

[^0]Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations -Continued |  |  |  |  |  |  |  |  |
| Hotel, motel, and resort desk clerks $\qquad$ | 10.01 | 9.50 | 395 | 380 | 39.4 | 20,434 | 19,760 | 2,042 |
| Interviewers, except eligibility and loan | 12.76 | 11.56 | 481 | 462 | 37.7 | 25,018 | 24,045 | 1,960 |
| Loan interviewers and clerks | 16.81 | 16.15 | 674 | 646 | 40.1 | 35,030 | 33,600 | 2,084 |
| New accounts clerks ..... | 14.85 | 14.36 | 590 | 560 | 39.7 | 30,693 | 29,122 | 2,067 |
| Order clerks ......................... | 15.08 | 14.00 | 598 | 560 | 39.6 | 31,067 | 29,120 | 2,060 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 18.15 | 18.61 | 718 | 744 | 39.6 | 37,343 | 38,713 | 2,058 |
| Receptionists and information clerks $\qquad$ | 13.25 | 12.64 | 518 | 494 | 39.1 | 26,899 | 25,682 | 2,029 |
| Reservation and transportation ticket agents and travel clerks ... | 15.46 | 15.54 | 618 | 621 | 40.0 | 32,147 | 32,313 | 2,080 |
| Cargo and freight agents ........ | 18.75 | 16.73 | 760 | 713 | 40.5 | 39,510 | 37,059 | 2,107 |
| Couriers and messengers ....... | 10.39 | 9.00 | 409 | 360 | 39.3 | 21,252 | 18,720 | 2,046 |
| Dispatchers ......................... | 17.62 | 16.64 | 711 | 671 | 40.3 | 36,962 | 34,917 | 2,098 |
| Dispatchers, except police, fire, and ambulance ..... | 17.75 | 16.79 | 716 | 671 | 40.4 | 37,242 | 34,917 | 2,099 |
| Meter readers, utilities .......... | 19.19 | 20.90 | 757 | 820 | 39.4 | 39,358 | 42,625 | 2,051 |
| Production, planning, and expediting clerks $\qquad$ | 19.00 | 18.78 | 758 | 732 | 39.9 | 39,439 | 38,064 | 2,076 |
| Shipping, receiving, and traffic clerks $\qquad$ | 14.09 | 13.18 | 558 | 526 | 39.6 | 29,028 | 27,358 | 2,060 |
| Stock clerks and order fillers | 12.17 | 11.75 | 479 | 457 | 39.3 | 24,893 | 23,769 | 2,045 |
| Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | 13.32 | 13.25 | 533 | 530 | 40.0 | 27,701 | 27,560 | 2,080 |
| Secretaries and administrative assistants $\qquad$ | 18.84 | 17.55 | 737 | 684 | 39.1 | 38,264 | 35,576 | 2,031 |
| Executive secretaries and administrative assistants $\qquad$ | 21.81 | 21.64 | 857 | 831 | 39.3 | 44,570 | 43,200 | 2,044 |
| Legal secretaries ............... | 21.21 | 19.83 | 825 | 783 | 38.9 | 42,920 | 40,741 | 2,023 |
| Medical secretaries ........... | 16.22 | 15.33 | 627 | 605 | 38.6 | 32,568 | 31,479 | 2,008 |
| Secretaries, except legal, medical, and executive | 15.45 | 15.40 | 608 | 607 | 39.4 | 31,556 | 31,289 | 2,042 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative <br> support occupations <br> -Continued         <br> Compter operators $\$ 16.39$ $\$ 18.44$ $\$ 655$ $\$ 738$ 39.9 $\$ 34,055$ $\$ 38.355$ 2.077 |  |  |  |  |  |  |  |  |
| Data entry and information processing workers $\qquad$ | 13.32 | 13.00 | 521 | 510 | 39.1 | 27,088 | 26,520 | 2,033 |
| Data entry keyers | 12.82 | 12.50 | 499 | 492 | 38.9 | 25,929 | 25,590 | 2,023 |
| Word processors and typists $\qquad$ | 15.51 | 15.25 | 620 | 610 | 40.0 | 32,248 | 31,726 | 2,080 |
| Desktop publishers .............. | 15.74 | 15.58 | 588 | 612 | 37.4 | 30,586 | 31,799 | 1,944 |
| Insurance claims and policy processing clerks | 18.12 | 16.95 | 708 | 653 | 39.1 | 36,817 | 33,931 | 2,032 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 11.48 | 10.17 | 452 | 407 | 39.4 | 23,527 | 21,154 | 2,050 |
| Office clerks, general ............ | 14.56 | 14.25 | 570 | 560 | 39.2 | 29,598 | 29,120 | 2,032 |
| Office machine operators, except computer | 13.04 | 13.00 | 518 | 520 | 39.7 | 26,915 | 27,040 | 2,064 |
| Farming, fishing, and forestry occupations | 13.43 | 12.22 | 485 | 470 | 36.1 | 23,316 | 18,720 | 1,735 |
| Miscellaneous agricultural workers $\qquad$ | 11.71 | 11.40 | 383 | 407 | 32.7 | 17,827 | 14,913 | 1,522 |
| Farmworkers and laborers, crop, nursery, and greenhouse $\qquad$ | 11.64 | 10.65 | 346 | 338 | 29.7 | 15,435 | 12,600 | 1,326 |
| Construction and extraction occupations | 20.11 | 18.00 | 796 | 700 | 39.6 | 40,720 | 35,805 | 2,025 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 29.52 | 27.50 | 1,188 | 1,106 | 40.2 | 61,400 | 57,200 | 2,080 |
| Brickmasons, blockmasons, and stonemasons $\qquad$ Brickmasons and | 23.76 | 25.59 | 936 | 1,024 | 39.4 | 45,710 | 48,880 | 1,924 |
| blockmasons ............... | 25.02 | 25.81 | 984 | 1,024 | 39.3 | 47,607 | 49,132 | 1,903 |
| Carpenters ........................... | 21.96 | 20.07 | 871 | 800 | 39.7 | 44,392 | 41,600 | 2,021 |
| Carpet, floor, and tile installers and finishers | 19.84 | 19.00 | 774 | 720 | 39.0 | 40,226 | 37,440 | 2,028 |
| Tile and marble setters ....... | 19.65 | 17.35 | 764 | 683 | 38.9 | 39,748 | 35,499 | 2,023 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Construction and extraction occupations -Continued Cement masons, concrete finishers, and terrazzo workers $\qquad$ | \$20.88 | \$20.00 | \$795 | \$718 | 38.1 | \$39,979 | \$35,360 | 1,914 |
| Cement masons and concrete finishers $\qquad$ | 20.88 | 20.00 | 795 | 718 560 | 38.1 39.6 | 39,979 | 35,360 | $1,914$ |
| Construction laborers $\qquad$ Construction equipment operators $\qquad$ | 15.49 19.08 | 14.00 17.00 | 614 760 | 560 676 | 39.6 39.8 | 30,910 38,225 | 27,040 33,280 | 1,996 2,003 |
| Paving, surfacing, and tamping equipment operators $\qquad$ | 17.23 | 16.15 | 686 | 640 | 39.8 | 34,184 | 31,200 | 1,984 |
| Operating engineers and other construction equipment operators | 19.63 | 17.00 | 782 | 680 | 39.9 | 39,444 | 33,819 | 2,009 |
| Drywall installers, ceiling tile installers, and tapers | 23.87 | 20.00 | 927 | 840 | 38.8 | 47,603 | 43,680 | 1,994 |
| Drywall and ceiling tile installers $\qquad$ | 22.62 | 18.50 | 876 | 724 | 38.7 | 45,530 | 37,660 | 2,013 |
| Tapers ............................. | 28.91 | 32.29 | 1,138 | 1,287 | 39.4 | 55,555 | 54,045 | 1,921 |
| Electricians | 22.27 | 19.55 | 889 | 780 | 39.9 | 46,253 | 40,560 | 2,077 |
| Glaziers | 23.00 | 23.00 | 920 | 920 | 40.0 | 47,837 | 47,840 | 2,080 |
| Insulation workers .... | 16.33 | 15.08 | 653 | 603 | 40.0 | 33,956 | 31,358 | 2,080 |
| Insulation workers, floor, ceiling, and wall $\qquad$ | 13.85 | 13.00 | 554 | 520 | 40.0 | 28,808 | 27,040 | 2,080 |
| Insulation workers, mechanical | 18.02 | 15.50 | 721 | 620 | 40.0 | 37,472 | 32,240 | 2,080 |
| Painters and paperhangers ..... | 16.91 | 15.18 | 671 | 607 | 39.7 | 34,655 | 31,583 | 2,050 |
| Painters, construction and maintenance $\qquad$ | 17.04 | 15.18 | 676 | 607 | 39.7 | 34,902 | 31,583 | 2,049 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 22.87 | 21.00 | 905 | 840 | 39.6 | 46,977 | 43,680 | 2,054 |
| Pipelayers | 17.72 | 14.00 | 668 | 560 | 37.7 | 34,108 | 29,120 | 1,925 |
| Plumbers, pipefitters, and steamfitters | 23.51 | 21.83 | 937 | 864 | 39.8 | 48,699 | 44,928 | 2,071 |
| Plasterers and stucco masons | 15.36 | 15.00 | 615 | 600 | 40.0 | 31,959 | 31,200 | 2,080 |
| Roofers ......... | 15.89 | 14.29 | 606 | 560 | 38.1 | 30,162 | 28,165 | 1,898 |
| Sheet metal workers ............. | 23.79 | 20.96 | 934 | 837 | 39.3 | 48,525 | 43,514 | 2,040 |
| Structural iron and steel workers $\qquad$ | 22.87 | 19.00 | 915 | 760 | 40.0 | 47,566 | 39,520 | 2,080 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Construction and extraction occupations -Continued <br> Helpers, construction trades | \$13.84 | \$13.00 | \$545 | \$488 | 39.4 | \$27 | \$25, | 2,017 |
| Helpers--brickmasons, blockmasons, stonemasons, and tile and marble setters $\qquad$ | 18.34 | 18.06 | 722 | 722 | 39.4 | 35,501 | 36,100 | 1,936 |
| Helpers--carpenters ........... | 13.38 | 13.97 | 531 | 559 | 39.7 | 27,389 | 29,053 | 2,047 |
| Helpers--electricians ......... | 12.99 | 12.00 | 519 | 480 | 40.0 | 27,012 | 24,960 | 2,080 |
| Helpers--painters, paperhangers, plasterers, and stucco masons $\qquad$ | 10.79 | 10.00 | 418 | 400 | 38.7 | 21,716 | 20,800 | 2,013 |
| Helpers--pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 13.47 | 12.21 | 534 | 488 | 39.6 | 27,764 | 25,388 | 2,061 |
| Helpers--roofers ................ | 12.36 | 12.00 | 470 | 440 | 38.0 | 24,439 | 22,880 | 1,978 |
| Construction and building inspectors $\qquad$ | 28.82 | 27.80 | 1,150 | 1,071 | 39.9 | 59,792 | 55,702 | 2,075 |
| Hazardous materials removal workers $\qquad$ | 23.15 | 19.50 | 921 | 780 | 39.8 | 47,667 | 40,560 | 2,059 |
| Highway maintenance <br> workers $\qquad$ | 20.99 | 23.01 | 840 | 920 | 40.0 | 35,378 | 33,512 | 1,685 |
| Miscellaneous construction and related workers $\qquad$ | 15.57 | 14.17 | 623 | 567 | 40.0 | 32,203 | 29,480 | 2,068 |
| Derrick, rotary drill, and service unit operators, oil, gas, and mining $\qquad$ | 22.02 | 19.43 | 881 | 777 | 40.0 | 45,805 | 40,414 | 2,080 |
| Mining machine operators ..... | 20.49 | 21.46 | 819 | 858 | 40.0 | 42,580 | 44,637 | 2,079 |
| Roustabouts, oil and gas ........ | 18.32 | 15.00 | 733 | 600 | 40.0 | 38,105 | 31,200 | 2,080 |
| Helpers--extraction workers .. | 14.59 | 14.25 | 584 | 570 | 40.0 | 30,357 | 29,640 | 2,080 |
| Installation, maintenance, and repair occupations | 20.22 | 18.54 | 809 | 740 | 40.0 | 42,041 | 38,480 | 2,079 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 27.49 | 25.54 | 1,135 | 1,046 | 41.3 | 58,937 | 54,080 | 2,144 |
| Computer, automated teller, and office machine repairers $\qquad$ | 17.18 | 17.02 | 683 | 673 | 39.8 | 35,526 | 35,000 | 2,068 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Installation, maintenance, and repair occupations -Continued \\
Radio and telecommunications equipment installers and repairers \(\qquad\) Telecommunications equipment installers and repairers, except line installers \(\qquad\)
\end{tabular} \& \$26.01 \& \$29.28 \& \$1,040 \& \$1,171 \& 40.0 \& \$54,104 \& \$60,904 \& 2,080 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers \(\qquad\) \\
Electric motor, power tool, and related repairers .... \\
Electrical and electronics repairers, commercial and industrial equipment \(\qquad\)
\end{tabular}} \& 26.01 \& 29.28
18.00 \& 1,040

812 \& 1,171
720 \& 40.0

40.1 \& 54,104
42,205 \& 60,904
37,440 \& 2,080
2,085 \\
\hline \& 13.10
22.80 \& 12.50
20.00 \& 524
913 \& 500
800 \& 40.0

40.1 \& 27,255
47,498 \& 26,000
41,600 \& 2,080
2,084 \\

\hline | Electrical and electronics repairers, powerhouse, substation, and relay .... |
| :--- |
| Electronic equipment installers and repairers, motor vehicles $\qquad$ | \& 35.81

18.61 \& 37.81
18.00 \& 1,433
753 \& 1,512
720 \& 40.0
40.5 \& 74,492
39,155 \& 78,645
37,440 \& 2,080
2,104 \\
\hline Electronic home entertainment equipment installers and repairers $\qquad$ \& 14.65 \& 14.00 \& 586 \& 560 \& 40.0 \& 30,465 \& 29,120 \& 2,080 \\
\hline systems installers \& 20.39 \& 19.00 \& 815 \& 760 \& 40.0 \& 42,405 \& 39,520 \& 2,080 \\
\hline Aircraft mechanics and service technicians \& 22.63 \& 21.00 \& 881 \& 840 \& 38.9 \& 45,831 \& 43,680 \& 2,025 \\
\hline Automotive technicians and repairers $\qquad$ \& 19.83 \& 18.85 \& 797 \& 760 \& 40.2 \& 41,414 \& 39,520 \& 2,089 \\
\hline Automotive body and related repairers $\qquad$ \& 20.75 \& 19.92 \& 820 \& 780 \& 39.5 \& 42,642 \& 40,560 \& 2,055 \\
\hline Automotive service technicians and mechanics $\qquad$ \& 19.66 \& 18.85 \& 793 \& 754 \& 40.3 \& 41,250 \& 39,220 \& 2,098 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Installation, maintenance, and repair occupations -Continued |  |  |  |  |  |  |  |  |
| diesel engine specialists ... | \$19.99 | \$19.47 | \$796 | \$765 | 39.8 | \$41,349 | \$39,780 | 2,069 |
| Heavy vehicle and mobile equipment service technicians and |  |  |  |  |  |  |  |  |
| Farm equipment mechanics | 18.38 | 18.50 | 768 | 740 | 41.8 | 39,927 | 38,480 | 2,172 |
| Mobile heavy equipment mechanics, except engines $\qquad$ | 21.33 | 21.00 | 851 | 834 | 39.9 | 44,240 | 43,368 | 2,074 |
| Rail car repairers | 19.71 | 20.71 | 789 | 828 | 40.0 | 41,005 | 43,077 | 2,080 |
| Small engine mechanics ........ | 16.62 | 15.00 | 660 | 600 | 39.7 | 34,238 | 31,200 | 2,060 |
| Motorcycle mechanics ....... | 16.69 | 14.49 | 666 | 580 | 39.9 | 34,409 | 30,137 | 2,061 |
| Outdoor power equipment and other small engine mechanics $\qquad$ | 16.62 | 16.75 | 661 | 670 | 39.8 | 34,381 | 34,840 | 2,069 |
| Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers $\qquad$ | 11.96 | 11.00 | 477 | 440 | 39.8 | 24,776 | 22,880 | 2,072 |
| Tire repairers and changers | 11.38 | 10.63 | 453 | 425 | 39.8 | 23,555 | 22,100 | 2,070 |
| Control and valve installers and repairers $\qquad$ | 20.90 | 19.43 | 835 | 777 | 39.9 | 43,413 | 40,414 | 2,077 |
| Mechanical door repairers | 19.60 | 18.75 | 784 | 750 | 40.0 | 40,773 | 39,000 | 2,080 |
| Control and valve installers and repairers, except mechanical door $\qquad$ | 23.89 | 21.88 | 951 | 875 | 39.8 | 49,456 | 45,510 | 2,070 |
| Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ | 22.22 | 19.50 | 888 | 770 | 40.0 | 46,189 | 40,048 | 2,079 |
| Home appliance repairers ..... | 16.51 | 14.68 | 651 | 587 | 39.5 | 33,869 | 30,534 | 2,052 |
| Industrial machinery installation, repair, and maintenance workers ....... | 18.06 | 17.42 | 719 | 696 | 39.8 | 37,349 | 36,192 | 2,068 |
| Industrial machinery mechanics $\qquad$ | 22.23 | 21.19 | 889 | 848 | 40.0 | 46,237 | 44,075 | 2,080 |
| Maintenance and repair workers, general | 16.25 | 15.75 | 645 | 620 | 39.7 | 33,495 | 32,282 | 2,061 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Production occupations <br> -Continued Structural metal fabricators and fitters $\qquad$ | \$13.42 | \$14.30 | \$532 | \$560 | 39.7 | \$27,673 | \$29,120 | 2,062 |
| Miscellaneous assemblers and fabricators $\qquad$ | 12.76 | 12.00 | 504 | 477 | 39.5 | 26,190 | 24,787 | 2,052 |
| Fiberglass laminators and fabricators $\qquad$ | 12.64 | 12.52 | 489 | 501 | 38.7 | 25,432 | 26,042 | 2,012 |
| Team assemblers .............. | 13.27 | 12.26 | 531 | 490 | 40.0 | 27,575 | 25,501 | 2,078 |
| Bakers ................................ | 12.43 | 12.00 | 490 | 480 | 39.4 | 25,486 | 24,960 | 2,051 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ Butchers and meat cutters .. Meat, poultry, and fish cutters and trimmers .... Slaughterers and meat packers $\qquad$ | 12.86 | 12.31 | 505 | 455 | 39.3 | 26,284 | 23,660 | 2,043 |
|  | 14.34 | 13.60 | 567 | 540 | 39.6 | 29,494 | 28,080 | 2,057 |
|  | 9.65 | 8.60 | 369 | 340 | 38.2 | 19,174 | 17,680 | 1,987 |
|  | 11.59 | 10.50 | 463 | 420 | 40.0 | 24,101 | 21,840 | 2,080 |
| Miscellaneous food processing workers | 12.15 | 11.25 | 476 | 440 | 39.2 | 24,749 | 22,880 | 2,037 |
| Food and tobacco roasting, baking, and drying machine operators and tenders $\qquad$ | 12.22 | 10.50 | 489 | 420 | 40.0 | 25,414 | 21,840 | 2,080 |
| Food batchmakers ............. | 13.11 | 12.95 | 516 | 516 | 39.4 | 26,838 | 26,845 | 2,047 |
| Computer control programmers and operators $\qquad$ | 17.67 | 18.00 | 702 | 720 | 39.7 | 36,511 | 37,440 | 2,066 |
| Computer-controlled machine tool operators, metal and plastic .......... | 17.26 | 17.50 | 685 | 699 | 39.7 | 35,625 | 36,338 | 2,064 |
| Numerical tool and process control programmers ... | 21.61 | 21.00 | 865 | 840 | 40.0 | 44,955 | 43,680 | 2,080 |
| Forming machine setters, operators, and tenders, metal and plastic .............. | 14.23 | 12.75 | 569 | 510 | 40.0 | 29,605 | 26,520 | 2,080 |
| Extruding and drawing machine setters, operators, and tenders, metal and plastic | 12.85 | 12.75 | 514 | 510 | 40.0 | 26,738 | 26,520 | 2,080 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Production occupations <br> -Continued <br> Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .......... | \$12.25 | \$11.47 | \$489 | \$459 | 39.9 | \$25,390 | \$23,847 | 2,072 |
| Multiple machine tool setters, operators, and tenders, metal and plastic | 14.35 | 13.40 | 573 | 536 | 39.9 | 29,763 | 27,876 | 2,074 |
| Tool and die makers ............. | 22.95 | 23.19 | 917 | 923 | 39.9 | 47,668 | 48,006 | 2,077 |
| Welding, soldering, and brazing workers $\qquad$ | 16.52 | 16.26 | 659 | 650 | 39.9 | 34,258 | 33,823 | 2,073 |
| Welders, cutters, solderers, and brazers $\qquad$ | 16.42 | 16.00 | 654 | 640 | 39.8 | 34,015 | 33,280 | 2,072 |
| Welding, soldering, and brazing machine setters, operators, and tenders $\qquad$ | 17.10 | 17.30 | 684 | 692 | 40.0 | 35,573 | 35,984 | 2,080 |
| Miscellaneous metalworkers and plastic workers $\qquad$ | 13.61 | 13.00 | 544 | 520 | 40.0 | 28,280 | 27,040 | 2,078 |
| Plating and coating machine setters, operators, and tenders, metal and plastic $\qquad$ | 14.96 | 13.50 | 598 | 540 | 40.0 | 31,107 | 28,080 | 2,080 |
| Tool grinders, filers, and sharpeners $\qquad$ | 18.79 | 18.35 | 743 | 734 | 39.5 | 38,614 | 38,166 | 2,055 |
| Bookbinders and bindery workers | 13.60 | 13.00 | 522 | 510 | 38.4 | 27,129 | 26,520 | 1,995 |
| Bindery workers | 13.60 | 13.00 | 522 | 510 | 38.4 | 27,129 | 26,520 | 1,995 |
| Printers .......... | 16.07 | 14.98 | 640 | 582 | 39.8 | 33,245 | 30,285 | 2,069 |
| Job printers ...................... | 16.88 | 17.03 | 675 | 681 | 40.0 | 35,108 | 35,416 | 2,080 |
| Prepress technicians and workers $\qquad$ | 18.76 | 18.50 | 735 | 740 | 39.2 | 38,242 | 38,480 | 2,039 |
| Printing machine operators | 15.34 | 14.00 | 613 | 560 | 39.9 | 31,820 | 29,120 | 2,074 |
| Laundry and dry-cleaning workers $\qquad$ | 10.92 | 10.00 | 422 | 392 | 38.7 | 21,954 | 20,363 | 2,010 |
| Pressers, textile, garment, and related materials | 9.28 | 8.95 | 357 | 346 | 38.5 | 18,548 | 17,984 | 2,000 |
| Sewing machine operators ..... | 10.78 | 10.63 | 430 | 420 | 39.9 | 22,352 | 21,840 | 2,073 |
| Tailors, dressmakers, and sewers $\qquad$ | 15.38 | 12.14 | 564 | 450 | 36.7 | 29,315 | 23,400 | 1,906 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Furnace, kiln, oven, drier, and kettle operators and tenders \(\qquad\)
\end{tabular} \& \$14.73 \& \$15.09 \& \$589 \& \$604 \& 40.0 \& \$30,629 \& \$31,387 \& 2,080 \\
\hline Inspectors, testers, sorters, samplers, and weighers .... Jewelers and precious stone and metal workers \(\qquad\) \& 16.24
19.08 \& 15.50
18.00 \& 649
763 \& 614
720 \& 40.0
40.0 \& 33,451
39,687 \& 31,720
37,440 \& 2,059
2,080 \\
\hline \begin{tabular}{l}
Medical, dental, and ophthalmic laboratory technicians \(\qquad\) \\
Dental laboratory technicians \(\qquad\)
\end{tabular} \& 17.66
18.05 \& 16.00
17.10 \& 705
721 \& 640
684 \& 39.9
39.9 \& 36,683
37,493 \& 33,280
35,570 \& 2,077
2,077 \\
\hline Packaging and filling machine operators and tenders \(\qquad\) \& 12.00 \& 10.50 \& 479 \& 420 \& 39.9 \& 24,918 \& 21,840 \& 2,076 \\
\hline Painting workers \(\qquad\) Coating, painting, and spraying machine setters, operators, and tenders \(\qquad\) \& 16.83 \& 14.48 \& 654 \& 563 \& 38.9

38.9 \& 33,999

27,578 \& 29,266
26,000 \& 2,020
2,022 \\
\hline Painters, transportation equipment \& 22.51 \& 19.52 \& 886 \& 798 \& 39.4 \& 46,069 \& 41,480 \& 2,047 \\
\hline Painting, coating, and decorating workers $\qquad$ \& 10.59 \& 10.50 \& 394 \& 372 \& 37.2 \& 20,502 \& 19,319 \& 1,937 \\
\hline Photographic process workers and processing machine operators $\qquad$ \& 13.82 \& 12.00 \& 505 \& 443 \& 36.5 \& 26,251 \& 23,026 \& 1,900 \\
\hline Photographic processing machine operators \& 12.53 \& 12.60 \& 479 \& 468 \& 38.2 \& 24,917 \& 24,336 \& 1,989 \\
\hline Miscellaneous production workers \& 12.47 \& 11.50 \& 494 \& 460 \& 39.6 \& 25,411 \& 23,833 \& 2,038 \\
\hline Cementing and gluing machine operators and tenders $\qquad$ \& 11.88 \& 11.99 \& 466 \& 480 \& 39.2 \& 24,216 \& 24,941 \& 2,039 \\
\hline Cleaning, washing, and metal pickling equipment operators and tenders $\qquad$ \& 12.94 \& 12.13 \& 518 \& 485 \& 40.0 \& 26,918 \& 25,230 \& 2,080 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Molders, shapers, and casters, except metal and plastic \(\qquad\)
\end{tabular} \& \$14.27 \& \$13.00 \& \$571 \& \$520 \& 40.0 \& \$27,234 \& \$27,040 \& 1,909 \\
\hline \begin{tabular}{l}
Paper goods machine setters, operators, and tenders \(\qquad\) \\
Helpers--production workers \(\qquad\)
\end{tabular} \& 14.33
11.05 \& 13.26
10.95 \& 538
442 \& 526
438 \& 37.5
40.0 \& 27,975
22,949 \& 27,373
22,776 \& 1,952
2,078 \\
\hline Transportation and material moving occupations \(\qquad\) \& 14.82 \& 13.75 \& 597 \& 540 \& 40.3 \& 30,720 \& 27,893 \& 2,074 \\
\hline \begin{tabular}{l}
supervisors/managers of helpers, laborers, and material movers, hand \\
First-line supervisors/managers of transportation and material-moving machine and vehicle operators
\end{tabular} \& 19.71 \& 19.25 \& 796
1,055 \& 769
1,013 \& 40.4

42.6 \& 41,412

54,883 \& 40,001

52,666 \& 2,101
2,217 \\

\hline Aircraft pilots and flight engineers $\qquad$ \& \[
30.45

\] \& 27.42 \& 1,250 \& 1,122 \& 41.0 \& \[

62,110

\] \& 58,356 \& \[

2,040
\] \\

\hline | Commercial pilots |
| :--- |
| Bus drivers | \& \[

$$
\begin{aligned}
& 30.45 \\
& 13.91
\end{aligned}
$$
\] \& 27.42

14.64 \& $$
\begin{array}{r}
1,250 \\
483
\end{array}
$$ \& \[

$$
\begin{array}{r}
1,122 \\
437
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 41.0 \\
& 34.7
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 62,110 \\
& 22,582
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 58,356 \\
& 21,667
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 2,040 \\
& 1,623
\end{aligned}
$$
\] \\

\hline Bus drivers, transit and intercity $\qquad$ \& 14.58 \& 15.54 \& 557 \& 544 \& 38.2 \& 22,582
28,949 \& 28,283 \& 1,985 \\
\hline Bus drivers, school \& 13.16 \& 14.29 \& 414 \& 367 \& 31.4 \& 17,720 \& 16,080 \& 1,347 \\
\hline Driver/sales workers and truck drivers $\qquad$ \& 16.46 \& 15.50 \& 677 \& 623 \& 41.1 \& 34,924 \& 32,240 \& 2,121 \\
\hline Driver/sales workers ......... \& 15.44 \& 14.91 \& 619 \& 600 \& 40.1 \& 32,151 \& 31,283 \& 2,082 \\
\hline Truck drivers, heavy and tractor-trailer $\qquad$ \& 17.67 \& 17.00 \& 743 \& 691 \& 42.0 \& 38,215 \& 35,880 \& 2,163 \\
\hline Truck drivers, light or delivery services \& 14.14 \& 13.00 \& 560 \& 520 \& 39.6 \& 28,956 \& 26,520 \& 2,048 \\

\hline | Taxi drivers and chauffeurs ... |
| :--- |
| Ship and boat captains and | \& 10.78 \& 9.85 \& 411 \& 394 \& 38.1 \& 21,370 \& 20,488 \& 1,982 \\

\hline operators \& 25.49 \& 26.58 \& 1,249 \& 1,200 \& 49.0 \& 52,165 \& 62,400 \& 2,047 \\
\hline Captains, mates, and pilots of water vessels \& 26.93 \& 29.58 \& 1,376 \& 1,275 \& 51.1 \& 54,961 \& 62,400 \& 2,041 \\
\hline Parking lot attendants ........... \& 9.53 \& 9.44 \& 381 \& 378 \& 40.0 \& 19,814 \& 19,631 \& 2,080 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued |  |  |  |  |  |  |  |  |
| Conveyor operators and tenders $\qquad$ | 17.10 | 18.86 | 684 | 754 | 40.0 | 35,566 | 39,229 | 2,080 |
| Crane and tower operators ..... | 20.60 | 19.35 | 815 | 774 | 39.6 | 42,396 | 40,248 | 2,058 |
| Dredge, excavating, and loading machine operators Excavating and loading | 18.81 | 17.53 | 728 | 640 | 38.7 | 36,563 | 32,053 | 1,944 |
| machine and dragline operators | 17.62 | 16.00 | 679 | 600 | 38.5 | 33,875 | 29,640 | 1,922 |
| Industrial truck and tractor operators $\qquad$ | 13.85 | 13.00 | 553 | 522 | 40.0 | 28,476 | 27,028 | 2,057 |
| Laborers and material movers, hand $\qquad$ | 11.43 | 10.55 | 452 | 420 | 39.6 | 23,291 | 21,757 | 2,037 |
| Cleaners of vehicles and equipment | 11.64 | 11.30 | 463 | 452 | 39.8 | 24,067 | 23,510 | 2,068 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 11.64 | 10.70 | 460 | 420 | 39.5 | 23,625 | 21,757 | 2,029 |
| Machine feeders and offbearers $\qquad$ | 10.80 | 10.04 | 429 | 400 | 39.8 | 22,333 | 20,800 | 2,068 |
| Packers and packagers, hand $\qquad$ | 10.56 | 9.72 | 416 | 389 | 39.3 | 21,494 | 20,222 | 2,034 |
| Pumping station operators ..... | 23.72 | 23.77 | 949 | 951 | 40.0 | 49,331 | 49,440 | 2,080 |
| Refuse and recyclable material collectors | 13.71 | 11.71 | 546 | 544 | 39.8 | 28,407 | 28,288 | 2,071 |

[^1]hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

4 Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    See footnotes at end of table.

[^1]:    1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    3 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

