



The General Services Administration (GSA), Office of the Chief Information Officer (OCIO), seeks to replace the current GSA enterprise on-premise email and collaboration environment and move to a Software as a Service (SaaS) Email and Collaboration support services contract. The Federal government believes that traditional outsourcing and system integration support is insufficiently adaptive and costly and the time is right to seek on-demand commodity services with a SaaS Cloud Computing offering.

Rather than prescribe all aspects of a solution to industry in a Statement of Work, we have designed a Statement of Objectives, which I invite you to review carefully. While certain basic requirements are necessary for our operation and to meet our security and privacy obligations, a good portion of the solution is open to a wide variety of alternatives. The enclosed solicitation documents include a matrix of features and functions which clearly identify mandatory elements of the solution, and also provide a range of possibilities for providing GSA with a highly integrated, flexible, and robust collaboration and email service.

We believe we have designed this requirement to move GSA into an innovative, creative, cost-effective, and evolving environment. We look forward to considering the creative solutions that our partners in industry can provide.

Sincerely,

A handwritten signature in black ink, appearing to read "Casey Coleman".

Casey Coleman
Chief Information Officer