



UNITED STATES OF AMERICA  
FEDERAL TRADE COMMISSION  
WASHINGTON, D.C. 20580

MERGERS II

STEVEN WILENSKY  
ATTORNEY

Direct Dial  
202-326-2650



March 4, 2002

The Honorable D. Michael Chappell  
Administrative Law Judge  
Federal Trade Commission  
H-104  
6<sup>th</sup> and Pennsylvania Ave. N.W.  
Washington D.C. 20580

Re: *Chicago Bridge & Iron Company N.V., et. al.*, Docket 9300

Dear Judge Chappell:

As discussed in our prehearing conference of February 15, 2002, attached is a protective order we have drafted jointly with counsel for Respondents. The draft protective order is based on the one entered in *In re Schering Plough*, Docket No. 9298.

As in the *Schering* protective order, ¶ 2(b) of the draft protective order states that a limited number of documents that contain highly sensitive commercial information may be designated as "Restricted Confidential, Attorney Eyes Only." As in the *Schering* protective order, this designation allows disclosure to a restricted group of individuals and establishes an appeals process whereby Respondents can challenge the designation if they so desire. In addition to prohibiting disclosure to experts/consultants, deponents or witnesses who are current officers, directors, or employees of storage tank competitors, the draft protective order also prohibits disclosure to in-house counsel of material designated Restricted Confidential, Attorney Eyes Only. Documents designated at this time by Complaint Counsel as Restricted Confidential, Attorney Eyes Only include only Third Parties' responses to Civil Investigative Demands ("CIDs") issued by the FTC on January 31, 2001, and the transcript of a Third Party investigational hearing. The CIDs contain highly sensitive sales and bidding data of storage tank competitors. Allowing in-house counsel to view this data would be highly prejudicial to the interests of these Third Parties. The transcript contains highly sensitive business information. At the conclusion of the investigational hearing at issue, counsel for the third party read its confidentiality claims into the record.

As in the *Schering* protective order, ¶ 4(d) of the draft protective order states that Confidential Discovery Material may be disclosed to witnesses or deponents at trial or deposition, but limits disclosure to witnesses and deponents employed by the Producing Party. Allowing parties other than the Producing Party to view Confidential Discovery Material, simply because they happen to be witnesses or deponents at trial or deposition, could allow the wholesale disclosure of Confidential Discovery Material and undermine the effectiveness of the protective order.

¶ 5 of the draft protective order designates Robert H. Wolfe, General Counsel for Respondent, as one of two individuals who may view Confidential Discovery Material (excluding Restricted Confidential, Attorney Eyes Only material). ¶ 5 also contains a provision which allows Respondent to name a second individual to view Confidential Discovery Material at a later date. That individual need not be an attorney, but can not have day to day business responsibilities in any welded steel plate storage tank markets. Respondent will give Complaint Counsel notice of the second designee and time to object. The second designee must refrain from participating in business decision-making in welded steel plate storage tank markets for a period of three years after having last viewed Confidential Discovery Material.

Enclosed is a Joint Motion for Entering of Protective Order. Complaint Counsel and Respondents are happy to meet with you to answer any questions you may have regarding the draft protective order.

Sincerely,



Steven L. Wilensky

attachments

cc: Jeff Lyon, Winston & Strawn

UNITED STATES OF AMERICA  
BEFORE FEDERAL TRADE COMMISSION

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In the Matter of )

CHICAGO BRIDGE & IRON COMPANY N.V. )

a foreign corporation, )

CHICAGO BRIDGE & IRON COMPANY )

a corporation, )

and )

PITT DES-MOINES, INC. )

a corporation. )  
\_\_\_\_\_

Docket No. 9300

**JOINT MOTION FOR ENTERING OF  
PROTECTIVE ORDER**

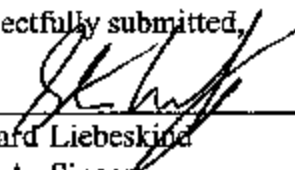
To: The Honorable D. Michael Chappell  
Administrative Law Judge

Complaint Counsel and Respondents request that the attached protective order be entered  
in the above captioned proceeding.

Dated: Washington, D.C.

March 4, 2002

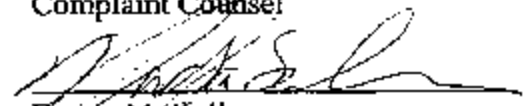
Respectfully submitted,



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Counsel for Respondents Chicago  
Bridge & Iron Company N.V. and  
Pitt Des-Moines, Inc.

**UNITED STATES OF AMERICA  
BEFORE FEDERAL TRADE COMMISSION**

_____	)
In the matter of	)
	)
Chicago Bridge & Iron Company N.V.,	)
a foreign corporation,	)
	)
Chicago Bridge & Iron Company,	)
a corporation,	)
	)
and	)
	)
Pitt Des-Moines, Inc.,	)
a corporation.	)
_____	)

**PROTECTIVE ORDER GOVERNING DISCOVERY MATERIAL**

For the purpose of protecting the interests of the parties and third parties in the above captioned matter against improper use and disclosure of confidential information submitted or produced in connection with this matter:

IT IS HEREBY ORDERED THAT this Protective Order Governing Confidential Material ("Protective Order") shall govern the handling of all Discovery Material, as hereafter defined.

DEFINITIONS

1. "Matter" means the matter captioned *In the Matter of Chicago Bridge & Iron Company N.V., Chicago Bridge & Iron Company, and Pitt Des-Moines, Inc.*, Docket Number 9300, pending before the Federal Trade Commission, and all subsequent appellate or other review

2. "Commission" or "FTC" means the Federal Trade Commission, or any of its employees, agents, attorneys, and all other persons acting on its behalf, excluding persons retained as consultants or experts for the purposes of this Matter.

3. "CB&I" means collectively Chicago Bridge & Iron Company N.V., a foreign corporation organized, and existing under the laws of The Netherlands, with its principal place of business at Polarisavenue 31, 2132 JH Hoofddorp, The Netherlands; and Chicago Bridge & Iron Company, a wholly owned subsidiary of Chicago Bridge & Iron Company N.V., a corporation organized and existing under the laws of the State of Delaware, with its principal place of business at 1501 North Division Street, Plainfield Illinois 60544.

4. "PDM" means Pitt-Des Moines, Inc., a corporation organized and existing under the laws of the State of Pennsylvania, with its principal place of business at 1450 Lake Robbins Drive, Suite 400, The Woodlands, Texas 77380.

5. "Party" means either the FTC, CB&I or PDM.

6. "Respondents" means CB&I and PDM.

7. "Outside Counsel" means the law firms that are counsel of record for Respondents in this Matter and their associated attorneys; or other persons regularly employed by such law firms, including legal assistants, clerical staff, and information management personnel and temporary personnel retained by such law firm(s) to perform legal or clerical duties, or to provide logistical litigation support with regard to this Matter; provided that any attorney associated with Outside Counsel shall not be a director, officer or employee of Respondents. The term Outside Counsel does not include persons retained as consultants or experts for the purposes of this Matter.

8. "Producing Party" means a Party or Third Party that produced or intends to produce Confidential Discovery Material to any of the Parties. For purposes of Confidential Discovery Material of a Third Party that either is in the possession, custody or control of the FTC or has

been produced by the FTC in this Matter, the Producing Party shall mean the FTC and the Third Party that originally provided the Confidential Discovery Material to the FTC. The Producing Party shall also mean the FTC for purposes of any document or material prepared by, or on behalf of the FTC.

9. "Third Party" means any natural person, partnership, corporation, association, or other legal entity not named as a party to this Matter and their employees, directors, officers, attorneys and agents.

10. "Expert/Consultant" means experts or other persons who are retained to assist Complaint Counsel or Respondents' counsel in preparation for trial or to give testimony at trial.

11. "Document" means the complete original or a true, correct and complete copy and any non-identical copies of any written or graphic matter, no matter how produced, recorded, stored or reproduced, including, but not limited to, any writing, letter, envelope, telegraph, meeting minute, memorandum statement, affidavit, declaration, book, record, survey, map, study, handwritten note, working paper, chart, index, tabulation, graph, tape, data sheet, data processing card, printout, microfilm, index, computer readable media or other electronically stored data, appointment book, diary, diary entry, calendar, desk pad, telephone message slip, note of interview or communication or any other data compilation, including all drafts of all such documents. "Document" also includes every writing, drawing, graph, chart, photograph, phono record, tape, compact disk, video tape, and other data compilations from which information can be obtained, and includes all drafts and all copies of every such writing or record that contain any commentary, notes, or marking whatsoever not appearing on the original.

12. "Discovery Material" includes without limitation deposition testimony, deposition exhibits, interrogatory responses, admissions, affidavits, declarations, documents produced pursuant to compulsory process or voluntarily in lieu thereof, and any other documents or information produced or given to one Party by another Party or by a Third Party in connection with discovery in this Matter.

13. "Confidential Discovery Material" means all Discovery Material that is designated by a Producing Party as confidential and that is covered by Section 6(f) of the Federal Trade Commission Act, 15 U.S.C. § 46(f), and Commission Rule of Practice § 4.10(a)(2), 16 C.F.R. § 4.10(a)(2); or Section 26(e)(7) of the Federal Rules of Civil Procedure and precedents thereunder. Confidential Discovery Material shall include non-public commercial information, the disclosure of which to Respondents or Third Parties would cause substantial commercial harm or personal embarrassment to the disclosing party. The following is a nonexhaustive list of examples of information that likely will qualify for treatment as Confidential Discovery Material: strategic plans (involving pricing, marketing, research and development, product roadmaps, corporate alliances, or mergers and acquisitions) that have not been fully implemented or revealed to the public; trade secrets; customer-specific evaluations or data (e.g., prices, volumes, or revenues); personnel files and evaluations; information subject to confidentiality or nondisclosure agreements; proprietary technical or engineering information; proprietary financial data or projections; and proprietary consumer, customer or market research or analyses applicable to current or future market conditions, the disclosure of which could reveal Confidential Discovery Material.

14. "Welded Steel Plate Storage Tank Company" means an entity that competes in the



engineering, fabrication or field-erection of welded steel plate storage tanks, as used in Respondents' answer to the complaint in this Matter.

TERMS AND CONDITIONS OF PROTECTIVE ORDER

1. Discovery Material, or information derived therefrom; shall be used solely by the Parties for purposes of this Matter, and shall not be used for any other purpose, including without limitation any business or commercial purpose, except that with notice to the Producing Party, a Party may apply to the Administrative Law Judge for approval of the use or disclosure of any Discovery Material, or information derived therefrom, for any other proceeding. Provided, however, that in the event that the Party seeking to use Discovery Material in any other proceeding is granted leave to do so by the Administrative Law Judge, it will be required to take appropriate steps to preserve the confidentiality of such material. Additionally, the Commission may use or disclose Discovery Material as provided by (1) its Rules of Practice, Sections 6(f) and 21 of the Federal Trade Commission Act and any cases so construing them; and (2) any other legal obligation imposed upon the Commission. The Parties, in conducting discovery from Third Parties, shall attach to such discovery requests a copy of this Protective Order and a cover letter that will apprise such Third Parties of their rights hereunder.

2. This paragraph concerns the designation of material as "Confidential" and "Restricted Confidential, Attorney Eyes Only."

(a) Designation of Documents as CONFIDENTIAL - FTC Docket No. 9300.

Discovery Material may be designated as Confidential Discovery Material by Producing Parties by placing on or affixing, in such manner as will not interfere with the legibility thereof, the notation "CONFIDENTIAL - FTC Docket No. 9300" (or other similar

notation containing a reference to this Matter) to the first page of a document containing such Confidential Discovery Material, or, by Parties by instructing the court reporter to denote each page of a transcript containing such Confidential Discovery Material as "Confidential." Such designations shall be made within fourteen days from the initial production or deposition and constitute a good-faith representation by counsel for the Party or Third Party making the designations that the document constitutes or contains Confidential Discovery Material.

(b) Designation of Documents as "RESTRICTED CONFIDENTIAL, ATTORNEY EYES ONLY - FTC Docket No. 9300."

In order to permit Producing Parties to provide additional protection for a limited number of documents that contain highly sensitive commercial information, Producing Parties may designate documents as "Restricted Confidential, Attorney Eyes Only, FTC Docket No. 9300" by placing on or affixing such legend on each page of the document. Third Parties' responses to Civil Investigative Demands ("CIDs") issued by the FTC on January 31, 2001, which contain highly sensitive sales and bidding data, will be accorded "Restricted Confidential, Attorney Eyes Only" status. The transcript of an investigational hearing held with a third party competitor on June 20, 2001 will also be accorded "Restricted Confidential, Attorney Eyes Only" status. Other documents to be designated Restricted Confidential, Attorney Eyes Only may include certain marketing plans, sales forecasts, business plans, the financial terms of contracts, operating plans, pricing and cost data, price terms, analyses of pricing or competition information, and limited proprietary personnel information. It is anticipated that this particularly restrictive designation is to be utilized for a limited number of documents.

Documents designated Restricted Confidential, Attorney Eyes Only may be disclosed to Outside Counsel, Complaint Counsel, and to Experts/Consultants (paragraph 4(c), hereof) that are not current officers, directors or employees of Welded Steel Plate Storage Tank Companies. Such materials may not be disclosed to in-house counsel (designated pursuant to paragraph 5, hereof) or Experts/Consultants or to witnesses or deponents at trial or deposition, where the Experts/Consultants, deponents or witnesses are current officers, directors, or employees of any Welded Steel Plate Storage Tank Company other than the Producing Party, except in accordance with subsection (c) of this paragraph 2. In all other respects, Restricted Confidential, Attorney Eyes Only material shall be treated as Confidential Discovery Material and all references in this Protective Order and in the exhibit hereto to Confidential Discovery Material shall include documents designated Restricted Confidential, Attorney Eyes Only.

(c) Disclosure of Restricted Confidential, Attorney Eyes Only Material to In-House Counsel Designated Pursuant to Paragraph 5 hereof and Experts/Consultants, Deponents or Witnesses Who Are Current Officers, Directors, or Employees of Welded Steel Plate Storage Tank Companies

If any Party desires to disclose Restricted Confidential, Attorney Eyes Only material to in-house counsel designated pursuant to paragraph 5 hereof or to any Expert/Consultant, deponent or witness that is a current officer, director, or employee of a Welded Steel Plate Storage Tank Company other than the Producing Party, the disclosing Party shall notify the Producing Party of its desire to disclose such material. Such notice shall identify the specific individual to whom the Restricted Confidential, Attorney Eyes Only material is to be disclosed. Such identification shall include, but not be limited to, the full name and professional address

and/or affiliation of the identified individual. The Producing Party may object to the disclosure of the Restricted Confidential, Attorney Eyes Only material within five days of receiving notice of an intent to disclose the Restricted Confidential, Attorney Eyes Only material to an individual by providing the disclosing Party with a written statement of the reasons for objection. If the Producing Party timely objects, the disclosing Party shall not disclose the Restricted Confidential, Attorney Eyes Only material to the identified individual, absent a written agreement with the Producing Party, order of the Administrative Law Judge or ruling on appeal. The Producing Party lodging an objection and the disclosing Party shall meet and confer in good faith in an attempt to determine the terms of disclosure to the identified individual. If at the end of five days of negotiating the parties have not resolved their differences or if counsel determine in good faith that negotiations have failed, the disclosing Party may make written application to the Administrative Law Judge as provided by paragraph 7(c) of this Order. If the Producing Party does not object to the disclosure of Restricted Confidential, Attorney Eyes Only material to the identified individual within five days following receipt of service of the application, the disclosing Party may disclose the Restricted Confidential, Attorney Eyes Only material to the identified individual.

(d) Disputes Concerning Designation or Disclosure of Restricted Confidential, Attorney Eyes Only Material

Disputes concerning the designation or disclosure of Restricted Confidential, Attorney Eyes Only material shall be resolved in accordance with the provisions of paragraph 7.

(e) No Presumption or Inference

With the exception of Third Parties' responses to Civil Investigative Demands ("CIDs")

issued by the FTC on January 31, 2001, and the transcript of an investigational hearing held with a third party on June 20, 2001, no presumption or other inference shall be drawn that material designated Restricted Confidential, Attorney Eyes Only is entitled to the protections of this paragraph.

(f) Due Process Savings Clause

Nothing herein shall be used to argue that a Party's right to attend the trial of, or other proceedings in, this Matter is affected in any way by the designation of material as Restricted Confidential, Attorneys Eyes Only.

3. All Third Parties' responses to Civil Investigative Demands ("CIDs") issued by the FTC on January 31, 2001, regardless of whether designated confidential by the Third Party, and the transcript of an investigational hearing held with a third party on June 20, 2001, that were obtained during the pre-complaint stage of this Matter shall be treated as "Restricted Confidential, Attorney Eyes Only," in accordance with paragraph 2(b) of this Order. All documents heretofore obtained by the Commission through compulsory process or voluntarily from any Party or Third Party, regardless of whether designated confidential by the Party or Third Party, and transcripts of any investigational hearings, interviews and depositions, that were obtained during the pre-complaint stage of this Matter shall be treated as "Confidential," in accordance with paragraph 2(a) of this Order. Further, Complaint Counsel shall, within five days of the effective date of this Order, provide a copy of this Order to all Parties or Third Parties from whom the Commission obtained documents during the pre-Complaint investigation and shall notify those Parties and Third Parties that they shall have thirty days from the effective date of this Protective Order to determine whether their materials qualify for

the higher protection of Restricted Confidential, Attorney Eyes Only and to so designate such documents.

4. Confidential Discovery Material shall not, directly or indirectly, be disclosed or otherwise provided to anyone except to:

(a) Complaint Counsel and the Commission, as permitted by the Commission's Rules of Practice;

(b) Outside Counsel;

(c) Experts/Consultants (in accordance with paragraph 6 hereto);

(d) witnesses or deponents employed by the Producing Party at trial or deposition;

(e) the Administrative Law Judge and personnel assisting him;

(f) court reporters and deposition transcript reporters;

(g) judges and other court personnel of any court having jurisdiction over any appeal proceedings involving this Matter; and

(h) any author or recipient of the Confidential Discovery Material (as indicated on the face of the document, record or material), and any individual who was in the direct chain of supervision of the author at the time the Confidential Discovery Material was created or received and who continues to be employed by the Producing Party.

5. In addition to the above-described persons, certain named designated individuals and in-house counsel, not to exceed two persons per corporate party, who do not have day to day business responsibilities, may be provided access to Confidential Discovery Material including material designated as "Confidential" but not including material designated as "Restricted Confidential, Attorney Eyes Only," on the condition that each such in-house counsel or

designated individual signs a declaration in the form attached hereto as Exhibit "A," which is incorporated herein by reference. For Respondent CB&I the designated individual is Robert H. Wolfe, General Counsel and another appropriate individual to be named at a later date.

Respondent will give ten days notice to Complaint Counsel before allowing the additional designee to view any Confidential Discovery Material, during which time Complaint Counsel may object. Respondent will provide Complaint Counsel with the name and business affiliation of the individual, his job responsibility, and the identity of persons reporting to him and persons to whom he reports. The additional designee agrees to maintain all such confidential information disclosed to him in a manner distinct from the ordinary operations of his company so as to eliminate access to this material by others within and outside the company, and further agrees to maintain a log of confidential material actually reviewed and to abstain, for a period of three years after having last reviewed such confidential material, from participation in any business decision-making to which confidential material actually reviewed may be relevant and involving any person who produced the confidential material.

6. Confidential Discovery Material, including material designated as "Confidential" and "Restricted Confidential, Attorney Eyes Only," shall not, directly or indirectly, be disclosed or otherwise provided to an Expert/Consultant, unless such Expert/Consultant agrees in writing:

(a) to maintain such Confidential Discovery Material in separate locked rooms or locked cabinet(s) when such Confidential Discovery Material is not being reviewed;

(b) to return such Confidential Discovery Material to Complaint Counsel or Respondents' Outside Counsel, as appropriate, upon the conclusion of the Expert/Consultant's assignment or retention or the conclusion of this Matter;

(c) to not disclose such Confidential Discovery Material to anyone, except as permitted by the Protective Order; and

(d) to use such Confidential Discovery Material and the information contained therein solely for the purpose of rendering consulting services to a Party to this Matter, including providing testimony in judicial or administrative proceedings arising out of this Matter.

7. This paragraph governs the procedures for the following specified disclosures and challenges to designations of confidentiality.

(a) Disclosure of Confidential Discovery Material to Experts Who Are Current Officers, Directors or Employees of Welded Steel Plate Storage Tank Companies (other than in-house counsel designated pursuant to paragraph 5 hereto).

If any Party desires to disclose Confidential Discovery Material to any Expert who may testify and who is a current officer, director or employee of a Welded Steel Plate Storage Tank Company (other than in-house counsel designated pursuant to paragraph 5 hereto), the disclosing Party shall notify the Producing Party of its desire to disclose such material. Such notice shall identify the specific expert who may testify to whom the Confidential Discovery Material is to be disclosed. Such identification shall include, but not be limited to, the full name and professional address and/or affiliation of the proposed expert who may testify, and a current curriculum vitae of such expert identifying all other present and prior employees and/or firms in the Welded Steel Plate Storage Tank industry for which, or on behalf of which, the identified expert has been employed or done consulting work in the preceding four years. The Producing Party may object to the disclosure of the Confidential Discovery Material within five (5) days of receiving notice of an intent to disclose the Confidential Discovery Material to the identified



expert by providing the disclosing Party with a written statement of the reasons for the objection. If the Producing Party timely objects, the disclosing Party shall not disclose the Confidential Discovery Material to the identified expert, absent a written agreement with the Producing Party or order of the Administrative Law Judge. The Producing Party lodging an objection and the disclosing Party shall meet and confer in good faith in an attempt to determine the terms of disclosure to the identified expert. If at the end of five (5) days of negotiating the parties have not resolved their differences or if counsel determine in good faith that negotiations have failed, the disclosing Party may make written application to the Administrative Law Judge as provided by paragraph 7(c) of this Protective Order. If the Producing Party does not object to the disclosure of Confidential Discovery Material to the identified expert within five (5) days following receipt of service of the application, the disclosing Party may disclose the Confidential Discovery Material to the identified expert.

**(b) Challenges to Confidentiality Designations**

If any Party seeks to challenge a Producing Party's designation of material as Confidential Discovery Material or any other restriction contained within this Protective Order, the challenging Party shall notify the Producing Party and all Parties to this action of the challenge to such designation. Such notice shall identify with specificity (i.e., by document control numbers, deposition transcript page and line reference, or other means sufficient to locate easily such materials) the designation being challenged. The Producing Party may preserve its designation within five days of receiving notice of the confidentiality challenge by providing the challenging Party and all Parties to this action with a written statement of the reasons for the designation. If the Producing Party timely preserves its rights, the Parties shall

continue to treat the challenged material as Confidential Discovery Material, absent a written agreement with the Producing Party or order of the Administrative Law Judge. The Producing Party, preserving its rights, and the challenging Party shall meet and confer in good faith in an attempt to negotiate changes to any challenged designation. If at the end of five days of negotiating the parties have not resolved their differences or if counsel determine in good faith that negotiations have failed, the challenging Party may make written application to the Administrative Law Judge as provided by paragraph 7(c) of this Protective Order. If the Producing Party does not preserve its rights within five days following receipt of service of the application, the challenging Party may alter the designation as contained in the notice. The challenging Party shall notify the Producing Party and the other Parties to this action of any changes in confidentiality designations.

Regardless of confidential designation, copies of published magazine or newspaper articles, and excerpts from published books and public documents filed with the Securities and Exchange Commission may be used by any Party without reference to the procedures of this subparagraph.

(c) Resolution of Disclosure or Confidentiality Disputes

If negotiations under subparagraphs 7(a)-(b) of this Protective Order have failed to resolve the issues, a Party seeking to disclose Confidential Discovery Material or challenging a confidentiality designation or any other restriction contained within this Protective Order may make written application to the Administrative Law Judge for relief. Such application shall be served on the Producing Party and the other Party, and be accompanied by a certification that the meet and confer obligations of this paragraph have been met, but that good faith negotiations

failed to resolve outstanding issues. The Producing Party and any other Parties shall have five days following receipt of service to respond to the application. While an application is pending, the Parties shall maintain the pre-application status of the Confidential Discovery Material. Nothing in this Protective Order shall create a presumption or alter the burden of persuading the Administrative Law Judge of the propriety of a requested disclosure or change in designation.

8. Confidential Discovery Material shall not be disclosed to any person described in subparagraph 4(c) and paragraph 5 of this Order until such person has executed and transmitted to Respondents' counsel or Complaint Counsel, as the case may be, a declaration or declarations, as applicable, in the form attached hereto as Exhibit "A," which is incorporated herein by reference. Respondents' counsel and Complaint Counsel shall maintain a file of all such declarations for the duration of the litigation. Confidential Discovery Material shall not be copied or reproduced by any person described in subparagraph 4(c) or paragraph 5 of this Order except to the extent such copying or reproduction is reasonably necessary to the conduct of this Matter, and all such copies or reproductions shall be subject to the terms of this Protective Order. If the duplication process by which copies or reproductions of Confidential Discovery Material are made does not preserve the confidentiality designations that appear on the original documents, all such copies or reproductions shall be stamped "CONFIDENTIAL - FTC Docket No. 9300."

9. The Parties shall not be obligated to challenge the propriety of any designation or treatment of information as confidential and the failure to do so promptly shall not preclude any subsequent objection to such designation or treatment, or any motion seeking permission to disclose such material, to persons not referred to in paragraphs 4 and 5 above. If Confidential Discovery Material is produced without the legend attached, such document shall be treated as Confidential from the time the Producing Party advises Complaint Counsel and Respondents' counsel in writing that such

material should be so designated and provides all the Parties with an appropriately labeled replacement. Respondents' counsel shall return promptly or destroy the unmarked documents.

10. If Complaint Counsel: (a) receives a discovery request that may require the disclosure of a Third Party's Confidential Discovery Material; or (b) intends to or is required to disclose, voluntarily or involuntarily, a Third Party's Confidential Discovery Material (whether or not such disclosure is in response to a discovery request), Complaint Counsel shall promptly notify the Third Party of either receipt of such request or its intention to disclose such material. Such notification shall be in writing and, if not otherwise done, sent for receipt by the Third Party at least five days before production, and shall include a copy of this Order and a cover letter that will apprise the Third Party of its rights hereunder.

11. If any Party receives a discovery request in another proceeding that may require the disclosure of a Producing Party's Confidential Discovery Material, the subpoena recipient promptly shall notify the Producing Party of receipt of such request. Such notification shall be in writing and, if not otherwise done, sent for receipt by the Producing Part at least five days before production, and shall include a copy of this Order and a cover letter that will apprise the Producing Party of its rights hereunder. The Producing Party shall be solely responsible for asserting any objection to the requested production. Nothing herein shall be construed as requiring the subpoena recipient or anyone else covered by this Order to challenge or appeal any such order requiring production of Confidential Discovery Material, or to subject itself to any penalties for noncompliance with any such order, or to seek any relief from the Administrative Law Judge or the Commission.

12. This Order governs the disclosure of information during the course of discovery *and* does not constitute an *in camera* order as provided in Section 3.45 of the Commission's Rules of Practice, 16 C.F.R. § 3.45.

13. Nothing in this Protective Order shall be construed to conflict with the provisions of Sections 6, 10, and 21 of the Federal Trade Commission Act, 15 U.S.C. §§ 46, 50, 57b-2, or with Rules 3.22, 3.45 or 4.11(b)-(e), 16 C.F.R. §§ 3.22, 3.45 and 4.11(b)-(e).<sup>1</sup>

Any Party or Producing Party may move at any time for *in camera* treatment of any Confidential Discovery Material or any portion of the proceedings in this Matter to the extent necessary for proper disposition of the Matter. An application for *in camera* treatment must meet the standards set forth in 16 C.F.R. § 3.45 and explained in *In re Dura Lube Corp.*, 1999 FTC LEXIS 255 (Dec. 23, 1999).

14. At the conclusion of this Matter, Respondents' counsel shall return to the Producing Party, or destroy, all originals and copies of documents and all notes, memoranda, or other papers containing Confidential Discovery Material that have not been made part of the public record in this Matter. Complaint Counsel shall handle all documents in accordance with Rule 4.12, 16 C.F.R. § 4.12.

15. The provisions of this Protective Order, insofar as they restrict the communication and use of Confidential Discovery Material shall, without written permission of the Producing Party or further order of the Administrative Law Judge hearing this Matter, continue to be binding after the conclusion of this Matter.

16. This Protective Order shall not apply to the disclosure by a Producing Party or its Counsel of such Producing Party's Confidential Discovery Material to such Producing Party's

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<sup>1</sup>The right of the Administrative Law Judge, the Commission, and reviewing courts to disclose information afforded *in camera* treatment or Confidential Discovery Material, to the extent necessary for proper disposition of the proceeding, is specifically reserved pursuant to Rule 3.45, 16 C.F.R. § 3.45.

employees, agents, former employees, board members, directors, and officers.

17. The production or disclosure of any Discovery Material made after entry of this Protective Order that a Producing Party claims was inadvertent and should not have been produced or disclosed because of a privilege will not automatically be deemed to be a waiver of any privilege to which the Producing Party would have been entitled had the privileged Discovery Material not inadvertently been produced or disclosed. In the event of such claimed inadvertent production or disclosure, the following procedures shall be followed:

(a) The Producing Party may request the return of any such Discovery Material within twenty days of discovering that it was inadvertently produced or disclosed (or inadvertently produced or disclosed without redacting the privileged content). A request for the return of any Discovery Material shall identify the specific Discovery Material and the basis for asserting that the specific Discovery Material (or portions thereof) is subject to the attorney-client privilege or the work product doctrine and the date of discovery that there had been an inadvertent production or disclosure.

(b) If a Producing Party requests the return, pursuant to this paragraph, of any such Discovery Material from another Party, the Party to whom the request is made shall return immediately to the Producing Party all copies of the Discovery Material within its possession, custody, or control-including all copies in the possession of experts, consultants, or others to whom the Discovery Material was provided - unless the Party asked to return the Discovery Material in good faith reasonably believes that the Discovery Material is not privileged or that the production or disclosure of the material was not inadvertent. Such good faith belief shall be based on either (i) a facial review of the Discovery Material, or (ii) the inadequacy of any

explanations provided by the Producing Party, and shall not be based on an argument that production or disclosure of the Discovery Material waived any privilege. In the event that only portions of the Discovery Material contain privileged subject matter, the Producing Party shall substitute a redacted version of the Discovery Material at the time of making the request for the return of the requested Discovery Material.

(c) Should the Party contesting the request to return the Discovery Material pursuant to this paragraph decline to return the Discovery Material, the Producing Party seeking return of the Discovery Material may thereafter move for an order compelling the return of the Discovery Material. In any such motion, the Producing Party shall have the burden of showing that the Discovery Material is privileged and that the production was inadvertent.

18. Entry of the foregoing Protective Order is without prejudice to the right of the Parties or Third Parties to apply for further protective orders or for modification of any provisions of this Protective Order.

ORDERED:

\_\_\_\_\_  
D. Michael Chappell  
Administrative Law Judge

Date:

UNITED STATES OF AMERICA  
BEFORE FEDERAL TRADE COMMISSION

\_\_\_\_\_  
In the Matter of )

CHICAGO BRIDGE & IRON COMPANY N.V. )

a foreign corporation, )

CHICAGO BRIDGE & IRON COMPANY )

a corporation, )

and )

PITT DES-MOINES, INC. )

a corporation. )  
\_\_\_\_\_

Docket No. 9300

**DECLARATION CONCERNING PROTECTIVE  
ORDER GOVERNING DISCOVERY MATERIAL**

I, [NAME], hereby declare and certify the following to be true

1. [Statement of employment]

2. I have read the "Protective Order Governing Discovery Material" (Protective Order") issued by Administrative Law Judge Chappell on \_\_\_\_\_, 2002, in connection with the above captioned matter. I understand the restrictions on my use of any Confidential Discovery Material (as this term is used in the Protective Order) in this action and I agree to abide by the Protective Order.

3. I understand that the restrictions on my use of such Confidential Discovery Material include:

a. that I will use such Confidential Discovery Material only for the purposes of preparing for this proceeding, and hearing(s) and any appeal of this proceeding and for no other purpose;

b. that I will not disclose such Confidential Discovery Material to anyone, except as permitted by the Protective Order; and



c. that upon the termination of my participation in this proceeding I will promptly return all Confidential Discovery Material, and all notes, memoranda, or other papers containing Confidential Discovery Material, to Complaint Counsel or Respondent's counsel, as appropriate.

4. I understand that if I am receiving Confidential Discovery Material as an Expert/Consultant, as that term is defined in this Protective Order, the restrictions on my use of Confidential Discovery Material also include the duty and obligation:

a. to maintain such Confidential Discovery Material in separate locked room(s) or locked cabinet(s) when such Confidential Discovery Material is not being reviewed;

b. to return such Confidential Discovery Material to Complaint Counsel or Respondent's Outside Counsel, as appropriate, upon the conclusion of my assignment or retention; and

c. to use such Confidential Discovery Material and the information contained therein solely for the purpose of rendering consulting services to a Party in connection with this matter, including providing testimony in judicial or administrative proceedings arising out of this matter.

5. I am fully aware that, pursuant to Section 3.42(h) of the Commission's Rules of Practice, 16 C.F.R. § 3.42(h), my failure to comply with the terms of the Protective Order may constitute contempt of the Commission and may subject me to sanctions imposed by the Commission.

Date: \_\_\_\_\_

\_\_\_\_\_  
Full Name [Typed or Printed]

\_\_\_\_\_  
Signature

**CERTIFICATE OF SERVICE**

I hereby certify that I today caused a copy of the Joint Motion for Entering of Protective Order to be delivered this day by facsimile and by first-class mail to:


The Honorable D. Michael Chappell  
Federal Trade Commission  
H-104  
6<sup>th</sup> and Pennsylvania Ave. N.W.  
Washington D.C. 20580

Administrative Law Judge

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(202) 371-5700

Counsel for Respondents Chicago Bridge & Iron Company  
N.V. and Pitt Des-Moines, Inc.

  
\_\_\_\_\_  
Steven L. Wilensky  
Commission Counsel

Dated: March 4, 2002