# PROTECTING AMERICA'S FUTURE

# LISA COPELAND SUBCONTRACT ADMINISTRATOR PROCUREMENT OPERATIONS-SERVICES

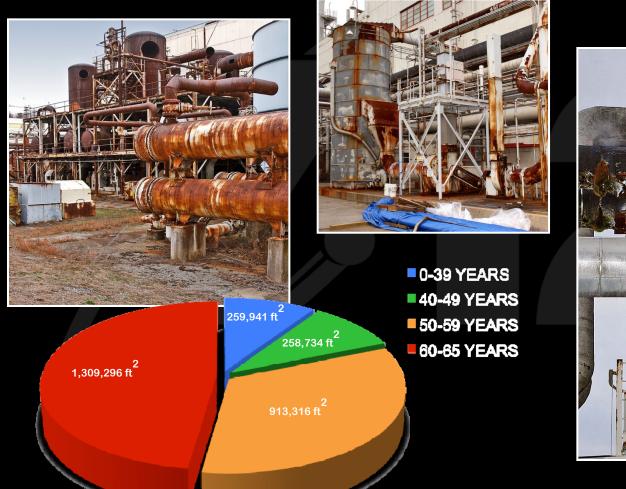






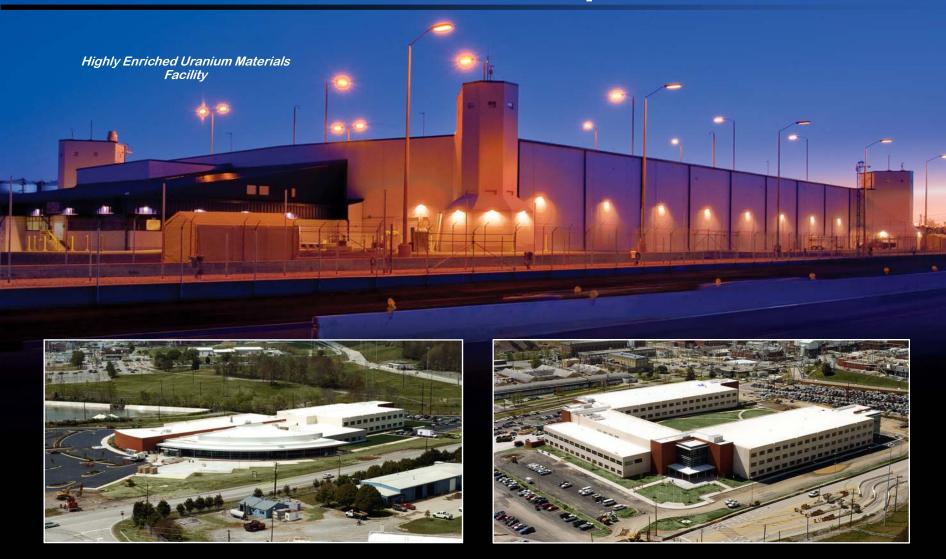


## Replacing Y-12's Aging Facilities





## **Site Transformation: Completed Facilities**



New Hope Center

Jack Case Center

## **ARRA Contracts**

- \$62.4 million since May 2009
- 77% awarded to small businesses (\$48.2 million)
- 88% procurements inside Tennessee (\$55.1 million)



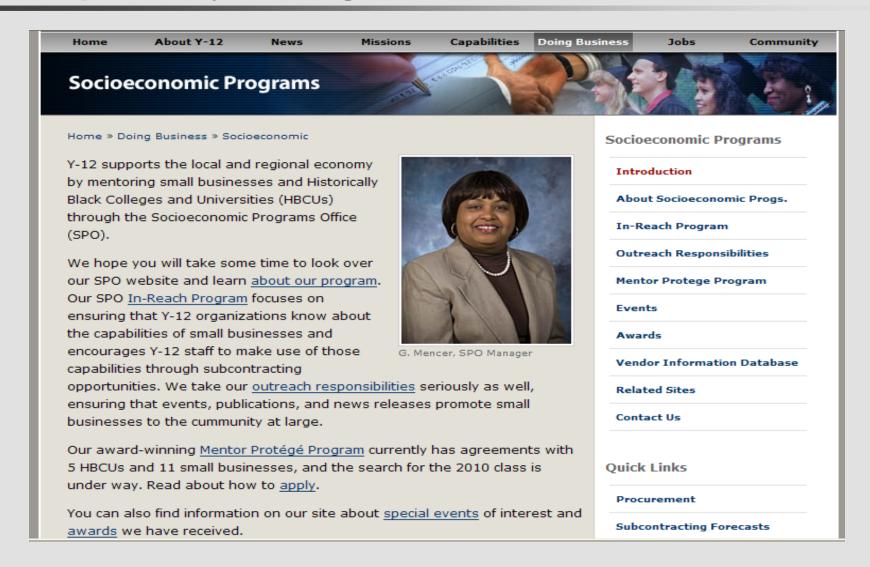
## Percent Subcontract Dollars Placed with Socioeconomic Firms FY 2010 YTD

	Goal	Total YTD (thru June) Procurement (excluding Affiliates & Foreign) = \$253.5M
Small	45%	58%
Small Disadvantaged	10%	13.3%
Woman-Owned	10%	11.5%
HUBZone	4%	2.4%
Veteran-Owned	2.5%	2.4%
Service-Disabled Veteran-Owned	1%	1%

## Procurement Operations http://www.y12.doe.gov/business/procurement/



## Socioeconomic Programs http://www.y12.doe.gov/business/socioeconomic/



### **Vendor Information Database**



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#### Socioeconomic Programs Office

Socioeconomic Programs Home > Vendor Info Database

Introduction

Mentor Protege Program

Protege Criteria

Current Proteges

Program Manual

News

Contact Us

**Related Sites** 

Vendor Info Database

Procurement Home

Contact: mencergd@y12.doe.gov

#### Vendor Information Database

**Attention Vendors**: The purpose of this database is to obtain capability information on vendors who are interested in doing business with B&W Y-12. It *does not* pre-qualify you or guarantee you will receive subcontracts.

This *is not* the official Vendor Master Database maintained by the B&W Y-12 Procurement Organization. If you presently have a subcontract with B&W Y-12 that needs updating (i.e., name, address, SB status, etc.), you must contact the Procurement Subcontract Administrator associated with your subcontract to make the necessary changes.

Instructions: To add a new entry in the Vendor Information Database

- Be sure you have your corporate Dun & Bradstreet number, which is required to complete the questionnaire. Go
  to the Dun & Bradstreet Web Site to get a number, if needed.
- The following are required fields that you will need to complete before your information can be saved and a password issued:
  - Company name and complete address
  - Point of contact name and e-mail address
  - Small business concern classification (i.e., SB, SDB, WOB, etc.)
  - Material groups
  - Dun & Bradstreet number
  - Name and telephone number of individual completing questionnaire.

## Doing Business with B&W Y-12

- Obtain a D-U-N-S Number at: <u>www.dnb.com</u>
- Register your business with the Central Contractor Registration (CCR) at: <a href="www.ccr.gov">www.ccr.gov</a>
- Complete the Online Representations and Certifications Application (ORCA) at: <a href="https://orca.bpn.gov">https://orca.bpn.gov</a>
- Review the Y-12 Procurement Subcontracting Forecast at: <a href="http://www.y12.doe.gov/business/procurement/">http://www.y12.doe.gov/business/procurement/</a>
- Enter your business information on the Y-12 Vendor Information Database at: <a href="http://www.y12.doe.gov/business/socioeconomic/">http://www.y12.doe.gov/business/socioeconomic/</a>

### **ARIBA** - eSourcing

- NNSA chartered the Supply Chain Management Center (SCMC) in an effort to develop NNSA-wide strategic sourcing strategies to achieve significant cost savings.
- Among the tools offered was a NNSA enterprise system that included eSourcing, "ARIBA".
- The eSourcing system allows buyers to conduct electronic procurement bidding, including reverse auctions, sealed bids, and sealed bids with rank. The system permits suppliers to either compare their price to the actual lowest bid price (as found on Reverse Auctions) or it allows the supplier to see their overall "rank" as it relates to pricing (as found on Sealed Bid with Rank). These eSourcing tools help achieve better pricing from suppliers, ensures uniform price for comparable goods and services, and streamlines and reduces the total cost of acquisition.

### **Y-12 Contact Information**

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