### FEDERAL ENERGY MANAGEMENT PROGRAM

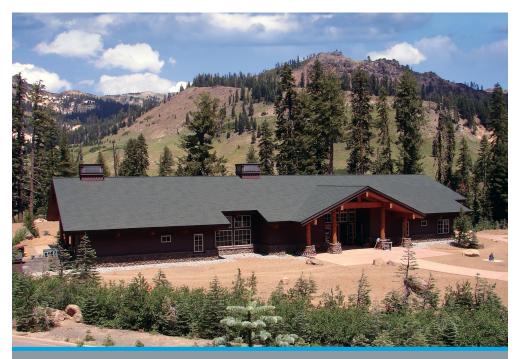
# Energy Savings Performance Contract (ESPC) ENABLE Program

The Energy Savings Performance Contract (ESPC) ENABLE program, a new project funding approach, allows small Federal facilities to realize energy and water savings in six months or less. ESPC ENABLE provides a standardized and streamlined process to install targeted energy conservation measures (ECMs) such as lighting, water, and controls with measurement and verification (M&V) appropriate for the size and scope of the project. This allows Federal facilities smaller than 200,000 square feet to make progress towards important energy efficiency and water conservation requirements.

#### **ESPC ENABLE Benefits**

ESPC ENABLE builds off the success of the U.S. Department of Energy Federal Energy Management Program's (FEMP) ESPC program by offering an alternative for small, individual sites to implement projects. Advantages of ESPCs that also apply to ESPC ENABLE projects include: zero upfront capital costs to the agency; ECMs designed and installed by an energy service company (ESCO); guaranteed energy cost savings sufficient to pay for the project; and an M&V component to ensure that energy savings are achieved. ESPC ENABLE offers agencies:

 Streamlined selection and acquisitions process using a proven contracting method widely used by federal contracting officers.



Lassen Volcanic Visitors Center, Mineral, CA. FEMP strives to attract small facilities similar to the Lassen Visitors Center to participate in the ESPC ENABLE program.

Photo: DOF Federal Energy Management Program.

- Standardized tools and contract templates to speed the award process and ensure a more consistent understanding of how to execute projects.
- Qualified pool of vendors that can provide project financing opportunities for federal customers.
- Extensive technical support, particularly in the pilot phase, to ensure project success.
- Appropriate level of M&V that will include automated and simplified annual reporting.

## ESPC ENABLE Procurement Process

The ESPC ENABLE program offers a new streamlined procurement process using the General Services Administration (GSA) Schedule 84, Special Identification Number (SIN) 246-53. Agencies may also use a site-specific approach; however, the same

efficiencies may not apply. The new process will result in faster award times so that ECMs are installed quickly and the site begins to save energy in approximately six months. The simplified process complies with all legislative and statutory requirements and includes the following steps:

- Agency posts Request for Quotation / Notice of Opportunity on GSA eBuy (or Fed Biz Ops for site-specific).
- Interested contractors respond with qualifications and price evaluation component.
- Agency authorizes contractor to perform Investment Grade Audit (IGA) utilizing FEMP- provided survey tools.
- Contractor presents final proposal that includes an overview of the proposed project, the audit findings and savings guarantees, M&V plan, and a price proposal.

- Agency and contractor reach agreement on the price and Scope of Work (SOW). Ordering agency issues a task order.
- ESCO installs ECMs and, after agency acceptance of the work, the guarantee period begins.

## **FEMP Resources and Technical Assistance**

FEMP headquarters and field staff are available to provide technical assistance and training to Federal agencies interested in ESPC ENABLE projects. FEMP has developed a set of tools, templates, and corresponding instructions that will walk agencies through the entire process. All tools and training information can be found on the ESPC ENABLE website at www.femp.energy. gov/financing/espc\_enable.html

#### **Standardized Tools and Templates**

A complete set of resources and streamlined contracting documents are provided to guide an agency from acquisitions planning to the performance period in a standard, straight-forward manner. A new audit survey tool replaces the resource intensive IGA and allows for efficient input of pre- and post-retrofit conditions for each ECM. The survey tool eliminates the need for manual calculations and reduces review time since the calculated savings are based on accepted formulas and standards. Output from the survey tool is easily transferred into the contract templates, allowing for projects to be awarded in an efficient manner.

#### **Technical Assistance**

FEMP provides technical assistance during the pilot phase and offers staff with federal procurement, project facilitation, and project management experience at no cost to the agency. GSA will also provide contracting assistance to all agencies using the GSA schedule. This hands-on assistance will ensure that projects meet identified objectives and are the best value to the government.

#### **Training**

A variety of training opportunities are available to agencies interested in ESPC ENABLE projects. Overview training is available on the ESPC ENABLE website along with a link to FEMPs training schedule.

Contact the FEMP ESPC ENABLE program lead to get started today.

#### Resources

For more information on ESPC ENABLE, visit our website at: www.femp.energy.gov/financing/espc enable.html

For more information on GSA Schedule 84, SIN 246-53, visit: http://www.gsaelibrary.gsa.gov/ElibMain/sinDetails.do?executeQuery=YES&scheduleNumber=84&flag=&filter=&specialItemNumber=246+53

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