

IMPORTERS' QUESTIONNAIRE
CUT-TO-LENGTH CARBON STEEL PLATE FROM
CHINA, RUSSIA, SOUTH AFRICA, AND UKRAINE

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than May 16, 2003

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review investigations concerning carbon steel plate from China, Russia, South Africa, and Ukraine (invs. Nos. 731-TA-753-756 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported CTL carbon and/or micro-alloy steel plate (as defined in the instruction booklet) from any country at any time since January 1, 1997?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing CTL carbon steel plate from China, Russia, South Africa, and/or Ukraine into the United States or which are engaged in exporting CTL carbon steel plate from China, Russia, South Africa, and/or Ukraine to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing CTL carbon steel plate from countries other than China, Russia, South Africa, and/or Ukraine into the United States or which are engaged in exporting CTL carbon steel plate from countries other than China, Russia, South Africa, and/or Ukraine to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of CTL carbon steel plate?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Please indicate the nature of your firm's importing operations on CTL carbon steel plate. More than one answer may be applicable.

Importer of record
 Takes title to the imported product(s)

Consignee of the imported product(s)
 Customs broker or freight forwarder

I-8. If your firm is an importer of record of CTL carbon steel plate but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

I-9. Please indicate whether your firm enters CTL carbon steel plate into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes--list location(s):

Bonded warehouses No Yes--list location(s):

PART I.--GENERAL QUESTIONS--Continued

I-10. Please indicate whether your firm imports CTL carbon steel plate under the TIB (temporary importation under bond) program.

No Yes

I-11. In Parts II and III of this questionnaire we request copies of your company's business plan. Does your company have a business plan?

Yes No

If yes, did you provide the requested copies?

Yes No--Please explain why not.

I-12. To your knowledge, have the products subject to this review been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Diane Mazur (202-205-3184; e-mail: dmazur@ustic.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title
_____ Phone No. _____ E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of CTL carbon steel plate since October 24, 1997, (the date on which the suspension agreements became effective)?

No Yes--Supply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of CTL carbon steel plate in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of CTL carbon steel plate in the future if the suspension agreements on CTL carbon steel plate from China, Russia, South Africa, and/or Ukraine were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-5. Has your firm imported or arranged for the importation of CTL carbon steel plate from China, Russia, South Africa, and/or Ukraine for delivery after March 31, 2003?

- No Yes--Indicate when such orders are to be delivered and the quantities involved.

II-6. If your firm also produces CTL carbon steel plate in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7A. **IMPORTS BY SOURCE**--Report your firm's imports and your firm's shipments and inventories of CTL carbon steel plate imported by your firm during **1997-2002**. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire and for all other sources combined, photocopying this page as necessary.**

Specify China, Russia, South Africa, and/or Ukraine) _____

All other sources combined¹

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	1997	1998	1999	2000	2001	2002
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)						
IMPORTS:²						
<i>Quantity</i> of imports						
<i>Value</i> of imports						
U.S. SHIPMENTS:						
Commercial shipments:						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
Internal consumption/company transfers:						
<i>Quantity</i> of internal consumption/transfers						
<i>Value</i> ³ of internal consumption/transfers						
EXPORT SHIPMENTS:⁴						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
END-OF-PERIOD INVENTORIES⁵ (<i>quantity</i>)						
U.S. SHIPMENTS TO DISTRIBUTORS, PROCESSORS, OR SERVICE CENTERS (<i>quantity</i>)						
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)						
¹ Please identify these sources: _____						
² Please identify the foreign producers, if known: _____						
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 1997-2002 below: _____						
⁴ Identify your principal export markets: _____						
⁵ Reconciliation of data --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7B. **IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of CTL carbon steel plate imported by your firm during the specified January-March periods. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire and for all other sources combined, photocopying this page as necessary.**

Specify China, Russia, South Africa, or Ukraine) _____

All other sources combined¹

<i>(Quantity in short tons, value in \$1,000)</i>		
Item	January-March 2002	January-March 2003
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>		
IMPORTS:²		
<i>Quantity of imports</i>		
<i>Value of imports</i>		
U.S. SHIPMENTS:		
Commercial shipments:		
<i>Quantity of commercial shipments</i>		
<i>Value of commercial shipments</i>		
Internal consumption/company transfers:		
<i>Quantity of internal consumption/transfers</i>		
<i>Value³ of internal consumption/transfers</i>		
EXPORT SHIPMENTS:⁴		
<i>Quantity of export shipments</i>		
<i>Value of export shipments</i>		
END-OF-PERIOD INVENTORIES⁵ <i>(quantity)</i>		
U.S. SHIPMENTS TO DISTRIBUTORS, PROCESSORS, OR SERVICE CENTERS <i>(quantity)</i>		
U.S. SHIPMENTS TO END USERS <i>(quantity)</i>		
¹ Please identify these sources: _____		
² Please identify the foreign producers, if known: _____		
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-March 2002-2003 below: _____		
⁴ Identify your principal export markets: _____		
⁵ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. COMPARABILITY OF CTL CARBON AND MICRO-ALLOY STEEL PLATE.--Since January 1, 1997, has your firm imported CTL micro-alloy steel plate?

- No Yes--Please describe the differences and similarities in CTL carbon and micro-alloy steel plate for the following factors: (a) **characteristics and uses**--describe the differences and similarities in the physical/metallurgical characteristics and end uses; (b) **interchangeability**--discuss the interchangeability in end use of the two products; (c) **channels of distribution**--describe the specific end use/customer requirements and channels of distribution/market situation in which the products are sold; and (d) **price**--provide a discussion and specific examples of prices for the two CTL products. Use additional pages as necessary.

(a) Characteristics and uses:

(b) Interchangeability:

(c) Channels of distribution:

(d) Price:

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226; e-mail: cthomsen@usitc.gov).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No.

E-mail address

Section III-A.--PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products during January 1997-March 2003. Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits.

Product 1.—Hot-rolled CTL carbon steel plate, ASTM A-36 or equivalent as rolled, sheared edge, not heat treated, not cleaned or oiled, in cut lengths, over 72" through 96" in width, 0.50" through 0.99" in thickness.¹

Product 2.—Hot-rolled CTL carbon steel plate, ASTM A-36 or equivalent as rolled, sheared edge, not heat treated, not cleaned or oiled, in cut lengths, over 72" through 96" in width, 1.00" through 2.00" in thickness.¹

Product 3.—Hot-rolled CTL carbon steel plate, ASTM A-36 or equivalent as rolled, sheared edge, not heat treated, not cleaned or oiled, in cut lengths, over 72" through 96" in width, 0.1875" through 0.2500" in thickness.¹

NOTE: Quantity data for the requested shipments of cut-to-length CTL carbon steel plate should be reported on a theoretical minimum weight basis and value should be reported on a net f.o.b. basis. F.o.b. values should be based on U.S. point-of-shipment and should include all duties and ocean freight costs but exclude any U.S. inland transportation costs for deliver to the customer.

¹ Not including high-strength or mill-proprietary products, or products tested to any specification other than that stated.

COPY THE FOLLOWING PAGE AS NECESSARY. Complete a separate page for each of the specified products imported and sold by your firm. Indicate in the space provided the CTL carbon steel plate for which pricing is reported. Report separately for each supplier from China, Russia, South Africa, and/or Ukraine from whom you purchased CTL carbon steel plate.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-A.--PRICE DATA--Continued

Product 1
 Product 2
 Product 3

COUNTRY: _____
 SUPPLIER: _____

(Quantity in short tons, value in dollars)				
Period of shipment	Sales to distributors/processors/ service centers		Sales to end users	
	Quantity	Value ¹	Quantity	Value ¹
1997:				
January-March				
April-June				
July-September				
October-December				
1998:				
January-March				
April-June				
July-September				
October-December				
1999:				
January-March				
April-June				
July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				
April-June				
July-September				
October-December				
2002:				
January-March				
April-June				
July-September				
October-December				
2003:				
January-March				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

Note.--If your CTL carbon steel plate does not exactly meet the CTL carbon steel plate specifications but is competitive with the specified product, provide a description of your product:

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS

III-B-1. How does your firm determine the prices that it charges for sales of CTL carbon steel plate (check all that apply)?

- Transaction by transaction Contracts Set price lists
 Other (describe) _____

III-B-2. Please describe your firm's discount policy (check all that apply).

- Quantity discounts Annual total volume discounts No discount policy
 Other (describe) _____

III-B-3. On what basis are your prices of CTL carbon steel plate usually quoted?

- F.o.b. (specify point) _____ Delivered

III-B-4. Approximately what percentage of your firm's sales of its CTL carbon steel plate imported from China, Russia, South Africa, and/or Ukraine are on a contract (___ percent) vs. spot sales (___ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

- (a) What is the average duration of a contract? _____
(b) How frequently are contracts renegotiated? _____
(c) Does the contract fix quantity, price, or both? _____
(d) Does the contract have a meet or release provision? _____
(e) What are the standard quantity requirements, if any? _____
(f) What is the price premium for sub-minimum shipments? ___ percent

III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of CTL carbon steel plate? _____

III-B-6. What is the approximate percentage of the total delivered cost of CTL carbon steel plate that is accounted for by transportation costs? ___ percent. Who generally arranges the transportation to your customers' locations? Your firm ___ or purchaser ___ (check one). What proportion of your sales occur within 100 miles of your storage or production facility? ___ percent. 101 to 1,000 miles? ___ percent. Over 1,000 miles? ___ percent.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-7. What is the geographic market area in the United States served by your firm's imports of CTL carbon steel plate from China, Russia, South Africa, and/or Ukraine (check all that apply)? Note any changes in market area since 1997 (the year the suspension agreements under review became effective) and any anticipated changes for the future.

- Continental U.S. U.S., including Alaska and Hawaii
- Northeast Northwest Midwest
- Southeast Southwest Other (describe) _____

III-B-8. Have individual U.S. producers, importers, purchasers, or foreign producers/exporters of CTL carbon steel plate influenced the U.S. wholesale market price of CTL carbon steel plate since 1997?

- No Yes--Please identify any such firm(s) and note the time period when the firm(s) influenced price, whether the effect was to increase or decrease the price, and why your firm believes that the actions of the firm(s) were responsible for the price change.

III-B-9. To what extent have changes in the prices of raw materials affected your firm's selling prices for CTL carbon steel plate during January 1997-March 2003? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-10. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; **changes in domestic industry**; production capacity and/or methods of production; technology; export markets; alternative production opportunities; or **Section 201 remedies**) that affected the availability of CTL carbon steel plate in the U.S. market since 1997?

- No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-11. (a) Do you anticipate any changes in terms of the availability of CTL carbon steel plate imported from China, Russia, South Africa, and/or Ukraine in the U.S. market in the future?

- No change Increase Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period, and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-12. Describe how easily your firm can shift its sales of CTL carbon steel plate between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting CTL carbon steel plate between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-13. Have there been any significant changes in the CTL carbon steel plate range, CTL carbon steel plate mix, or marketing (including sales over the internet) of CTL carbon steel plate since 1997?

- No Yes--Please describe and quantify if possible.

III-B-14. Do you anticipate any changes in terms of the product mix, or marketing (including sales over the internet) of CTL carbon steel plate in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

- No Yes--Please identify, including the time period.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-15. Are there other products that may be substitutes for CTL carbon steel plate?

- No Yes--Please describe the products and note how frequently such substitutions occur.

III-B-16. Have there been any changes in the number or types of products that can be substituted for CTL carbon steel plate since 1997?

- No Yes--Please explain.

III-B-17. Do you anticipate any changes in terms of the substitutability of other products for CTL carbon steel plate in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-18. Describe the end uses of the CTL carbon steel plate that you import from China, Russia, South Africa, or Ukraine.

III-B-19. Have there been any changes in the end uses of CTL carbon steel plate since 1997?

- No Yes--Please describe.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-20. Do you anticipate any changes in terms of the end uses of CTL carbon steel plate in the future?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-21. How has demand within the United States (and outside the United States, if known) for CTL carbon steel plate changed since 1997?

- Unchanged Increased Decreased
 Other (describe) _____

What were the principal factors affecting changes in demand?

III-B-22. Do you anticipate any future changes in CTL carbon steel plate demand in the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-23. Please compare market prices of CTL carbon steel plate in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-24. Is CTL carbon steel plate produced in the United States and in other countries used interchangeably (i.e., are they physically used in the same applications)?

Please indicate below, using "A" to indicate that the products from a specified country-pair are always interchangeable, "F" to indicate that the products are frequently interchangeable, "S" to indicate that the products are sometimes interchangeable, "N" to indicate that the products are never interchangeable, and "0" to indicate no familiarity with products from a specified country-pair. ¹				
Country-pair	China	Russia	South Africa	Ukraine
United States				
China				
Russia				
South Africa				
Ukraine				
Nonsubject				

III-B-25. Is the price difference between CTL carbon steel plate produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair. ¹				
Country-pair	China	Russia	South Africa	Ukraine
United States				
China				
Russia				
South Africa				
Ukraine				
Nonsubject				

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-26. Are differences other than price (i.e., quality, availability, transportation network, CTL carbon steel plate range, technical support, etc.) between CTL carbon steel plate produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair. ¹				
Country-pair	China	Russia	South Africa	Ukraine
United States				
China				
Russia				
South Africa				
Ukraine				
Nonsubject				

III-B-27. Has the availability of NONSUBJECT imported CTL carbon steel plate changed since 1997?

No Yes--Please explain.

III-B-28. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss CTL carbon steel plate supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Russia, South Africa, and/or Ukraine, and (3) the world as a whole. Of particular interest is such data from 1997 to the present and forecasts for the future.

III-B-29. Does your firm sell CTL carbon steel plate over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of CTL carbon steel plate in 2002 accounted for by internet sales.
