

U.S. IMPORTERS' QUESTIONNAIRE

WELDED STAINLESS STEEL PRESSURE PIPE FROM CHINA

This questionnaire must be received by the Commission by no later than October 28, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping duty investigations concerning welded stainless steel pressure pipe from China (Inv. Nos. 701-TA-454 and 731-TA-1144 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported welded stainless steel pressure pipe (as defined in the instruction booklet) or other forms of welded stainless steel tubular products (other than grade 409 or mechanical tubing) from any country at any time since January 1, 2005?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-8. Please indicate whether your firm enters welded stainless steel pressure pipe into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-9. Please indicate whether your firm imports welded stainless steel pressure pipe under the TIB (temporary importation under bond) program.

No Yes

I-10. To your knowledge, have the products subject to these investigations been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify. _____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Betsy Haines (202-205-3200, elizabeth.haines@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-2. Please indicate whether your firm has experienced any of the following changes in relation to the importation of welded stainless steel pressure pipe since January 1, 2005.

<i>(check as many as appropriate)</i>	<i>(please describe and specify the products involved)¹</i>
<input type="checkbox"/> plant/warehouse openings	_____ _____
<input type="checkbox"/> plant/warehouse closings.....	_____ _____
<input type="checkbox"/> relocations	_____ _____
<input type="checkbox"/> expansions	_____ _____
<input type="checkbox"/> acquisitions.....	_____ _____
<input type="checkbox"/> consolidations.....	_____ _____
<input type="checkbox"/> prolonged shutdowns or importation curtailments	_____ _____
<input type="checkbox"/> other.....	_____ _____

¹ Please supply details as to the time, nature, and significance of any such changes, and provide underlying assumptions, together with relevant portions of business plans, public corporate filings, or other internal documentation that address this issue

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Has your firm imported or arranged for the importation of welded stainless steel pressure pipe from China or from any other source for delivery after September 30, 2008?

- No Yes--Indicate when such orders were or are to be delivered and the quantities involved in the table provided.

Complete this table if you responded "yes" to this question.

Source	Quantity (in short tons)			
	2008	2009		
	October-December	January-March	April-September	July-Sept.
Imports from-- China				
Korea				
Malaysia				
Taiwan				
Thailand				
All other sources				

II-4. If your firm also produces welded stainless steel pressure pipe in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5a. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA (produced by Winner)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (quantity)					
Imports:					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ¹ of internal consumption/transfers					
Export shipments:²					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories³ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for the specified periods below: <hr/>					
² Identify your principal export markets: <hr/>					
³ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: <hr/>					

II-5b. Did your firm import welded stainless steel pressure pipe from China (produced by Winner) under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; or 7306.40.5090? Such imports should be included in II-5a.

No Yes--Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2005	2006	2007	2007	2008
Imports:					
Quantity of imports					
Value of imports					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5c. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA (other than Winner)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (quantity)					
Imports:¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments:³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known: _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for the specified periods below: _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

II-5d. Did your firm import welded stainless steel pressure pipe from China (other than Winner) under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; or 7306.40.5090? Such imports should be included in II-5a.

No Yes--Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2005	2006	2007	2007	2008
Imports:					
Quantity of imports					
Value of imports					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6a. **IMPORTS FROM NONSUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (quantity)					
Imports:¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments:³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the sources and foreign producers, if known: <hr/>					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for the specified periods below: <hr/>					
³ Identify your principal export markets: _____ 					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

II-6b. Did your firm import welded stainless steel pressure pipe from all other sources under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; or 7306.40.5090? Such imports should be included in II-6a.

No Yes--Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2005	2006	2007	2007	2008
Imports:					
Quantity of imports					
Value of imports					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. Please report your company's 2007 imports of welded stainless steel pressure pipe by share of quantity for the each of the three categories specified below.

Item	Share of 2007 imports (percent)			Share of January-September 2008 imports (percent)		
	China (Winner)	China (Other than Winner)	Other	China (Winner)	China (Other than Winner)	Other
By grades:						
A-312						
A-778						
Other (specify)						
Total	100 percent			100 percent		
By sizes:						
O.D. not exceeding 6.625 inches						
O.D exceeding 6.625 inches but not exceeding 14.0 inches						
Total	100 percent			100 percent		

II-8. **IMPORTS OF OTHER FORMS OF WELDED STAINLESS STEEL TUBULAR PRODUCTS.**—Report your firm's imports of (1) welded stainless steel pressure pipe exceeding 14" in diameter and (2) other varieties of welded stainless steel tubular products (excluding pressure pipe as well as grade 409 and mechanical tubing) by your firm during the specified periods.

Item	Quantity (in short tons)				
	Calendar years			January-September	
	2005	2006	2007	2007	2008
Welded stainless steel pressure pipe exceeding 14" in diameter					
China (Winner)					
China (other than Winner)					
Other					
Other varieties of welded stainless steel tubular products (excluding pressure pipe as well as grade 409 and mechanical tubing)					
China (Winner)					
China (other than Winner)					
Other					

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Clark Workman (202-205-3248, clark.workman@usitc.gov)

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

() _____

Phone number

E-mail address

PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from China during January 2005-September 2008:

Product 1.--ASTM A-312, welded, grade AISI 304/304L pipe, 1-inch schedule 40

Product 2.--ASTM A-312, welded, grade AISI 304/304L pipe, 2-inch schedule 40

Product 3.--ASTM A-312, welded, grade AISI 304/304L pipe, 0.5-inch schedule 10

Product 4.--ASTM A-312, welded, grade AISI 304/304L pipe, 6-inch schedule 10

Product 5.--ASTM A-312, welded, grade AISI 316/316L pipe, 2-inch schedule 40

Product 6.-- ASTM A-312, welded, grade AISI 304/304L pipe, 2-inch schedule 10

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. **Price Data: China.**--Report below the quarterly price data¹ for pricing products² imported from China (produced by Winner) and sold by your firm.

CHINA (produced by Winner)

Quantity (in thousands of feet) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____ Product 2: _____

Product 3: _____ Product 4: _____

Product 5: _____ Product 6: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. **Price Data: China.**--Report below the quarterly price data¹ for pricing products² imported from China (other than Winner) and sold by your firm.

CHINA (other than Winner)

Quantity (in thousands of feet) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____ Product 2: _____

Product 3: _____ Product 4: _____

Product 5: _____ Product 6: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. **Price Data: Korea.**--Report below the quarterly price data¹ for pricing products² imported from Korea and sold by your firm.

KOREA

Quantity (in thousands of feet) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____ Product 2: _____

Product 3: _____ Product 4: _____

Product 5: _____ Product 6: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2d. **Price Data: Malaysia.**--Report below the quarterly price data¹ for pricing products² imported from Malaysia and sold by your firm.

MALAYSIA

Quantity (in thousands of feet) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____ Product 2: _____
 Product 3: _____ Product 4: _____
 Product 5: _____ Product 6: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2e. **Price Data: Taiwan.**--Report below the quarterly price data¹ for pricing products² imported from Taiwan and sold by your firm.

TAIWAN

Quantity (in thousands of feet) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____ Product 2: _____
 Product 3: _____ Product 4: _____
 Product 5: _____ Product 6: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

II-2f. **Price Data: Thailand.**--Report below the quarterly price data¹ for pricing products² imported from Thailand and sold by your firm.

THAILAND

Quantity (in thousands of feet) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____ Product 2: _____

Product 3: _____ Product 4: _____

Product 5: _____ Product 6: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2g. **Price Data: All Other Countries.**--Report below the quarterly price data¹ for pricing products² imported from all other countries and sold by your firm.

ALL OTHER COUNTRIES

Quantity (in thousands of feet) and value (in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2005:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2006:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2007:						
Jan-Mar						
Apr-Jun						
Jul-Sep						
Oct-Dec						
2008:						
Jan-Mar						
Apr-Jun						
Jul-Sep						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____ Product 2: _____

Product 3: _____ Product 4: _____

Product 5: _____ Product 6: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

PLEASE NOTE: THE REMAINDER OF THIS QUESTIONNAIRE FOCUSES PRIMARILY, BUT NOT EXCLUSIVELY, ON WELDED STAINLESS STEEL PRESSURE PIPE NOT EXCEEDING 14" IN DIAMETER. PLEASE INDICATE IF YOUR RESPONSES DIFFER BY PRODUCT TYPE.

III-3. How does your firm determine the prices that it charges for sales of welded stainless steel pressure pipe (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

- Transaction by transaction Contracts Set price lists
 Base price plus surcharge--Please describe: _____

Other--Please describe: _____

III-4. Please describe your firm's discount policy (*check all that apply*).

- Quantity discounts Annual total volume discounts No discount policy
 Other--Please describe: _____

III-5. (a) What are your firm's typical sales terms for imported welded stainless steel pressure pipe (e.g., 2/10 net 30 days)? _____.

- (b) On what basis are your prices of imported welded stainless steel pressure pipe usually quoted? (check one)
 F.o.b.--Please specify point: _____ Delivered

III-6. Approximately what share of your firm's sales of imported welded stainless steel pressure pipe in 2007 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long term contracts	
Short term contracts	
Spot sales	
Total	100 %

PART III.--PRICING AND RELATED INFORMATION--Continued

III-7. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? Yes No
- (c) Does the contract fix quantity, price, or both? Quantity Price Both
- (d) Does the contract have a meet or release provision? Yes No

III-8. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? Yes No
- (c) Does the contract fix quantity, price, or both? Quantity Price Both
- (d) Does the contract have a meet or release provision? Yes Not

III-9. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your imported welded stainless steel pressure pipe?

Source	Share of sales 2007	Lead time
From inventory	percent	days
Produced to order	percent	days
Total	100 percent	days

III-10. (a) What is the approximate percentage of the total delivered cost of welded stainless steel pressure pipe that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-11. What is the geographic market area in the United States served by your firm's welded stainless steel pressure pipe? (check all that apply)

Geographic area	Share of U.S. shipments in 2007 (in percent)
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest. —AR, LA, OK, and TX.	
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast. —CA, OR, and WA.	
Other. —All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	
Total	100.0 percent

Note.--These shares should be calculated from all reported U.S. shipments in 2007 (lines D, F, and H) from question II-9.

PART III.--PRICING AND RELATED INFORMATION--Continued

IV-12. Describe the end uses of the welded stainless steel pressure pipe that you import. For each end-use product, what percentage of the total cost is accounted for by welded stainless steel pressure pipe?

<u>Product</u>	<u>End use</u>	<u>Share of total cost (percent)</u>
Welded stainless steel pressure pipe (not exceeding 14" in diameter)	_____	_____
	_____	_____
Welded stainless steel pressure pipe (greater than 14" in diameter)	_____	_____
	_____	_____
Other varieties of welded stainless steel tubular products (excluding mechanical tubing and grade 409 tubing)	_____	_____
	_____	_____

IV-13. Please list in order of importance any products that may be substituted for welded stainless steel tubular products. For each possible substitute product, please give examples of applications and end uses for which they are substitutes and indicate whether changes in the price of the substitute affect the price for welded stainless steel pressure pipe (not exceeding 14" in diameter and greater than 14" in diameter) as well as other varieties of welded stainless steel tubular products (excluding mechanical tubing and grade 409 tubing).

Substitute	End use	Have changes in the prices of this substitute affected the price for welded stainless steel tubular products?
Welded stainless steel pressure pipe (not exceeding 14" in diameter)		
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes
Welded stainless steel pressure pipe (greater than 14" in diameter)		
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes
Other varieties of welded stainless steel tubular products (excluding mechanical tubing and grade 409 tubing)		
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes
6.		<input type="checkbox"/> No <input type="checkbox"/> Yes

PART III.--PRICING AND RELATED INFORMATION--Continued

III-14. (a) How has the demand within the United States for welded stainless steel pressure pipe changed since January 1, 2005? What principal factors affect changes in demand?

- Increased No Change Decreased Fluctuated

(b) How has the demand outside the United States for welded stainless steel pressure pipe changed since January 1, 2005? What principal factors affect changes in demand?

- Increased No Change Decreased Fluctuated

III-15. Have there been any significant changes in the product range or marketing of welded stainless steel pressure pipe since January 1, 2005?

- No Yes-- Please describe.

III-16. Does your firm sell welded stainless steel pressure pipe over the internet?

- No Yes-- Please describe, noting the estimated percentage of your firm's total sales of welded stainless steel pressure pipe in 2007 accounted for by internet sales.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-18. Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between welded stainless steel pressure pipe produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair.¹

Country-pair	China	Korea	Malaysia	Taiwan	Thailand	Other countries
United States						
China						

¹ For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of welded stainless steel pressure pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART III.--PRICING AND RELATED INFORMATION--Continued

III-19. Please identify below the names and addresses of your firm's 10 largest customers for welded stainless steel pressure pipe since 2005. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of welded stainless steel pressure pipe from China for which each of these customers accounted in 2007.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					