



# NEWSLETTER



**February 2013**

## **Virginia State FSA Office**

**J. Calvin Parrish**  
State Executive  
Director  
1606 Santa Rosa Rd  
Suite 138  
Richmond, VA 23229

804-287-1503 phone  
804-287-1723 fax

**Hours**  
Monday - Friday  
7:30 a.m. - 4:30 p.m.

### **State Staff**

Pete Adamson, Chief  
Farm Loans

Brent L. Whitlock, Chief  
Farm Programs

Connie Washburn-Marsh, Chief  
Administration

Linda Cronin, Public Affairs &  
Outreach Specialist

**Virginia FSA Internet**  
More Information about Virginia FSA  
programs, activities and news can be  
found on the VA FSA Internet at  
<http://www.fsa.usda.gov/va>

To learn more about FSA Programs  
visit the National Website at:  
[www.fsa.usda.gov](http://www.fsa.usda.gov)

## **New Microloan Program**

The Farm Service Agency (FSA) developed the Microloan (ML) program to better serve the unique financial operating needs of beginning, niche and the smallest of family farm operations.

The program will operate similar to the Operating Loan program but will include reduced requirements for managerial experience and loan security, as well as reduced paperwork. The microloan program can be used for expenses ranging from annual crop inputs, marketing and distribution expenses, purchase of livestock and equipment, and minor farm improvements such as wells and coolers. Eligible applicants may obtain a microloan for up to \$35,000. The repayment term may vary and will not exceed seven years. Annual operating loans are repaid within 12 months of when the agricultural commodities produced are sold. Interest rates will be the same as the regular Operating Loan rates.

## **DCP and ACRE Sign-up**

FSA will begin sign-ups for DCP and ACRE for the 2013 crops on Feb. 19, 2013. The DCP sign-up period will end on Aug. 2, 2013; and the ACRE sign-up period will end on June 3, 2013.

The 2013 DCP and ACRE program provisions are unchanged from 2012, except that all eligible participants in 2013 may choose to enroll in either DCP or ACRE for the 2013 crop year. This means that eligible producers who were enrolled in ACRE in 2012

may elect to enroll in DCP in 2013 or may re-enroll in ACRE in 2013. Likewise producers who were enrolled in DCP may opt for ACRE enrollment.

Read more about DCP and ACRE or contact the FSA county office for more information, or an appointment to enroll.

## **MILC Contracts Automatically Extended**

Dairy producers enrolled in the Milk Income Loss Contract program (MILC) will have their contracts automatically extended through Sept. 30, 2013. There is no need to re-enroll in the program. The MILC program was part of several FSA-related programs that were continued with the extension of the 2008 Farm Bill. Specific information regarding changes to the program will be released soon.

## **Registration is Open for 2013 Agricultural Outlook Forum**

Former Sen. Tom Daschle will take the podium this month as one of the guest speakers during the 2013 Agricultural Outlook Forum. The forum — held Feb. 21-22 in Arlington, Va. — will focus on the theme “Managing Risk in the 21st Century” and feature 25 sessions with more than 85 speakers. Topics include food safety, international trade, water and soil conservations, risk management and commodity outlooks. A special networking session for women in agriculture will be offered. Agriculture Secretary Tom Vilsack will present the keynote address, followed by Daschle and USDA Chief Economist Joseph

Glauber. Registration is now open. The Agricultural Outlook Forum is sponsored annually by the U.S. Department of Agriculture.

## Hispanic and Women Farmer and Rancher Claims

USDA has announced that Hispanic and women farmers and ranchers who allege discrimination by the USDA in past decades can file claims between Sept. 24, 2012 and March 25, 2013.

The process offers a voluntary alternative to litigation for each Hispanic or female farmer and rancher who can prove that USDA denied their applications for loan or loan servicing assistance for discriminatory reasons for certain time periods between 1981 and 2000.

As announced in February 2011, the voluntary claims process will make available at least \$1.33 billion for cash awards and tax relief payments, plus up to \$160 million in farm debt relief, to eligible Hispanic and women farmers and ranchers. There are no filing fees to participate in the program.

The department will continue reaching out to potential Hispanic and female claimants, around the country to get the word out to individuals who may be eligible for this program so they have the opportunity to participate.

Call center representatives can be reached at 1-888-508-4429. Claimants must register for a claims package (by calling the number or visiting the website) and the claims package will be mailed to claimants. All those interested in learning more or receiving information about the claims process and claims packages are encouraged to attend meetings in their communities about the claims process and contact the website or claims telephone number.

Website: [www.farmerclaims.gov](http://www.farmerclaims.gov)

Phone: 1-888-508-4429

Claims Period: Sept. 24, 2012 - March 25, 2013.

Independent legal services companies will administer the claims process and adjudicate the claims. Although there are no filing fees to participate and a lawyer is not required to participate in the claims process, people seeking legal advice may contact a lawyer or other legal services provider.

[Read Secretary Tom Vilsack's news release.](#)

## Payment Limitations (PL)

All payment eligibility and payment limitation provisions, including AGI limitations, are extended for the 2013 crop year, program year, and FY.

All rules and requirements effective for 2012 program payments and benefits are applicable to eligible recipients of 2013 program payment and benefits. This includes the requirements of actively engaged in farming, cash-rent tenant, substantive change, minor child, and spousal provisions. Payments will continue to be limited by direct attribution to person and legal entity.

Additional information on payment limitations is available at FSA county offices or [online](#).

## FSA's GovDelivery

The USDA Farm Service Agency offices have moved to a paperless news distribution system.

Producers are asked to enroll in the new GovDelivery system, which provides notices, newsletters and electronic reminders instead of a hard copy through the mail.

FSA, like many other organizations, is working to be more efficient. Moving to electronic notifications via email helps conserve resources and save taxpayer dollars.

To conserve resources and save taxpayer dollars news will be distributed via e-mail.

[Producers can now subscribe to receive free email updates.](#)

## Actively Engaged

To be eligible for payments and benefits under specified programs, all program participants, either individuals or legal entities, must provide significant contributions to the farming operation to be considered as "actively engaged in farming."

Contributions can consist of capital, land, and/or equipment, as well as active personal labor and/or active personal management. The management contribution must be critical to the profitability of the farming operation and the contributions must be at risk.

Each partner, stockholder or member with an ownership interest must contribute active personal labor and/or active personal management to the farming operation on a regular basis. The contribution must be identifiable and documentable; as well as separate and distinct from the contributions made by any other partner, stockholder or member. If any partner, stockholder or member with an ownership interest fails to meet this requirement, program payments will be reduced by the corresponding share held by that partner, stockholder or member. There is an exception allowed for legal entities, such as corporations, if total direct payments received both directly and indirectly, by the legal entity and its members do not exceed \$40,000

## IRS 1099-G Changes

Calendar year 2012 brought changes to the way FSA reports farm program payments to the producer and to the IRS.

In past years, IRS Forms 1099-G would be issued to show all program payments received from the Farm Service Agency, regardless of the amount.

For calendar year 2012, producers whose total reportable payments from FSA were less than \$600 will not

receive IRS Form 1099-G. Also, producers who received payments from more than one county will only receive one Form 1099-G if the total of all payments from all counties was \$600 or more.

The same changes will apply to those who normally receive IRS Form 1099-MISC from FSA.

## **Marketing Assistance Loans (MAL)**

Short-term financing is available by obtaining low interest commodity loans for eligible harvested production. A nine-month Marketing Assistance Loan provides financing that allows producers to store production for later marketing. The crop may be stored on the farm or in the warehouse.

Loans are available for producers who share in the risk of producing the eligible commodity and maintain beneficial interest in the crop through the duration of the loan. Beneficial interest means retaining the ability to make decisions about the commodity, responsibility for loss because of damage to the commodity and title to the commodity. Once beneficial interest in a commodity is lost, it is ineligible for a loan, even if you regain beneficial interest.

## **Farm Storage Facility Loans**

The Farm Storage Facility Loan Program (FSFLP) allows producers of eligible commodities to obtain low-interest financing to build or upgrade farm storage and handling facilities.

Participants are now required to provide a down payment of 15 percent, with CCC providing a loan for the remaining 85 percent of the net cost of the eligible storage facility and permanent drying and handling equipment.

The maximum principal amount of a loan through FSFL is \$500,000. New loan terms of seven, 10 or 12 years are available depending on the amount of the loan. Interest rates for each term

rate may be different and are based on the rate which CCC borrows from the U.S. Treasury Department.

Payments are available in the form of a partial disbursement and the remaining final disbursement. The partial disbursement will be available after a portion of the construction has been completed. The final fund disbursement will be made when all construction is completed. The maximum amount of the partial disbursement will be 50 percent of the projected and approved total loan amount.

Applications for FSFL must be submitted to the FSA county office that maintains the farm's records. An FSFL must be approved before any site preparation or construction can begin.

For more information about FSFL please visit your FSA county office or <http://www.fsa.usda.gov>.

## **Maintaining the Quality of Loaned Grain**

Bins are ideally designed to hold a level volume of grain. Spoilage increases when bins are overfilled with grain due to reduced airflow.

Producers who take out marketing assistance loans and use the farm-stored grain as collateral should remember that they are responsible for maintaining the quality of the grain through the term of the loan.

## **Unauthorized Disposition of Grain**

If loan grain has been disposed of through feeding, selling or any other form of disposal without prior written authorization from the county office staff, it is considered unauthorized disposition. The financial penalties for unauthorized dispositions are severe and a producer's name will be placed on a loan violation list for a two-year period. Always call before you haul any grain under loan.

## **Guaranteed Loan Program**

The Farm Service Agency loan limit for the Guaranteed Loan Program has increased to \$1,302,000. The limit is adjusted annually based on data compiled by the National Agricultural Statistics Service.

The lending limit increases every year according to an inflation index. The maximum combined guaranteed and direct farm loan indebtedness has increased to \$1,602,000.

As a reminder, the one-time loan origination fee charged on FSA guaranteed farm ownership and operating loans is 1.5 percent of the guaranteed portion of the loan.

Producers should contact their local FSA County Offices with questions about farm loans.

## **Rural Youth Loans**

The Farm Service Agency makes loans to rural youths to establish and operate income-producing projects in connection with 4-H Clubs, FFA and other agricultural groups. Projects must be planned and operated with the help of the organization advisor, produce sufficient income to repay the loan and provide the youth with practical business and educational experience. The maximum loan amount is \$5000.

## **Youth Loan Eligibility Requirements:**

- \* Be a citizen of the United States (which includes Puerto Rico, the Virgin Islands, Guam, American Samoa, and the Commonwealth of the Northern Mariana Islands) or a legal resident alien
- \* Be 10 years to 20 years of age
- \* Comply with FSA's general eligibility requirements
- \* Reside in a rural area, city or town with a population of 50,000 or fewer people

\* Be unable to get a loan from other sources

\* Conduct a modest income-producing project in a supervised program of work as outlined above

\* Demonstrate capability of planning, managing and operating the project under guidance and assistance from a project advisor. The project supervisor must recommend the project and the loan, along with providing adequate supervision.

Stop by the county office for help preparing and processing the application forms.

## **Beginning and Limited Resource Farmers**

FSA assists beginning farmers and or members of socially disadvantaged groups to finance agricultural enterprises. Under these designated farm loan programs, FSA can provide financing to eligible applicants through either direct or guaranteed loans. FSA defines a beginning farmer as a person who:

\* Has operated a farm for not more than 10 years

\* Will materially and substantially participate in the operation of the farm

\* Agrees to participate in a loan assessment, borrower training and financial management program sponsored by FSA

\* Does not own a farm in excess of 30 percent of the county's median size.

Additional program information, loan applications, and other materials are available at your local USDA Service Center. You may also visit <http://www.fsa.usda.gov>.

## **Loans for the Socially Disadvantaged**

FSA has a number of loan programs available to assist applicants looking to start or continue in agriculture production. Loans are available for operating type loans and/or purchase or improve farms or ranches.

While all qualified producers are eligible to apply for these loan programs, the FSA has provided priority funding for members of socially disadvantaged applicants.

A socially disadvantaged applicant is one of a group whose members have been subjected to racial, ethnic or gender prejudice because of his or her identity as members of the group without regard to his or her individual qualities.

For purposes of this program, socially disadvantaged groups are women, African Americans, American Indians, Alaskan Natives, Hispanics, Asian Americans and Pacific Islanders.

FSA loans are only available to applicants who meet all the eligibility requirements and are unable to obtain the needed credit elsewhere.

## **Land Contract (LC) Guarantees**

The Land Contract (LC) Guarantee Program is a valuable tool to transfer farm real estate to the next generation of farmers and ranchers. Guarantees will be offered to the owner of a farm who wishes to sell real estate through a land contract to a beginning or socially disadvantaged farmer or rancher. The guarantee reduces the financial risk to the seller.

FSA offers two types of guarantees:

\* Prompt Payment Guarantee - A guarantee up to the amount of three amortized annual installments plus the cost of any related real estate taxes and insurance.

\* Standard Guarantee - A guarantee of 90 percent of the outstanding principal balance under the land contract.

The guarantee period is 10 years and the contract payments must be amortized for a minimum of 20 years. The purchase price of the farm cannot exceed the lesser of \$500,000 or the market value of the property.

[For additional information, go here.](#)



**Selected Interest Rates for  
February 2013**

90-Day Treasury Bill	0.125%
Farm Operating - Direct	1.125%
Farm Ownership - Direct	3.125%
Limited Resource Loans	5.0%
Farm Ownership - Direct Down Payment, Beginning Farmer or Rancher	1.5%
Emergency	2.125%
Farm Storage Facility – 7 year	1.250%
Farm Storage Facility – 10 year	1.875%
Farm Storage Facility – 12 year	2.125%
Commodity Loans 1996-Present	1.125%

**Dates to Remember**

Feb. 15	NAP Application Deadline for 2013 vegetables, corn, most fruits and perennial forages
Mar. 25	Hispanic and Women Farmer and Rancher Claims Period ends
Jun. 7	2013 SURE applications due