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ANDERSON COURT REPORTING
706 Duke Street, Suite 100
Alexandria, VA 22314
Phone (703) 519-7180 Fax (703) 519-7190

1 PARTICIPANTS:
2 Panel 1: 4G Supply and Demand
3 Moderator:
4 JOHN LEIBOVITZ
5 Deputy Bureau Chief, Wireless Telecommunications
6 Bureau
7 Panelists:
8 TARUN GUPTA, Ph.D
9 Vice President of Strategic Development,
10 FiberTower
11 RAJIV LAROIA, Ph.D
12 Senior Vice President of Technology, Qualcomm
13 GAVIN R. LEACH
14 Vice-President for Finance and Administration,
15 Northern Michigan University
16 KRIS RINNE
17 Senior Vice President, Architecture and Planning,
18 AT&T, Inc.
19 JOHN SAW, Ph.D
20 Senior Vice President and Chief Technology
21 Officer, Clearwire
22 BILL STONE
23 Executive Director, Network Strategy, Verizon
24 Wireless
25 Panel 2: Sources of Spectrum--Opportunities and
26 Mechanisms
27 Moderator:
28 RUTH MILKMAN
29 Bureau Chief, Wireless Telecommunications Bureau
30

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1 PARTICIPANTS (CONT'D):

2 Panelists:

3 COLEMAN BAZELON, Ph.D
4 Principal, The Brattle Group Michael Calabrese,
5 Vice President, New America Foundation

6 KATHLEEN O'BRIEN HAM
7 Vice President, Federal Regulatory Affairs,
8 T-Mobile USA, Inc.

9 DARRIN M. MYLET
10 Co-Founder/Advisory Boards, Spectru-
11 Station/WINS/Full Spectrum/Adaptrum

12 WILLIAM WEBB, Ph.D
13 Head of Research and Development and Senior
14 Technologist, Ofcom

15 Panel 3: Innovating in Spectrum
16 Access-Technological Advances and Other Approaches
17 to Facilitate More Productive Spectrum Use.

18 Moderator:

19 COMMISSIONER MEREDITH ATTWELL BAKER

20 Panelists:

21 RANVEER CHANDRA, Ph.D
22 Researcher, Networking Research Group, Microsoft

BRUCE FETTE, Ph.D
Program Manager, Strategic Technology Office,
DARPA XG Project

PAUL KOLODZY, Ph.D
Independent Telecommunications Consultant, Kolodzy
Consulting, LLC

22

1 PARTICIPANTS (CONT'D):

2 PAUL MANKIEWICH, Ph.D
3 Chief Technology Officer of the Wireless Networks
4 Product Division, Alcatel Lucent

4 DR. JOSEPH MITOLA III
5 Distinguished Professor and Vice President for the
6 Research Enterprise, Stevens Institute of
7 Technology

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1 P R O C E E D I N G S

2 MR. MATHIAS: Hello. My name is Charles
3 Mathias with the Wireless Bureau, and I wanted to
4 welcome you all today to our FCC National
5 Broadband Plan Workshop on Spectrum.

6 I wanted to extend a special thank you
7 to all of our panelists, some of whom have come
8 great distances to be with us today. Thank you
9 for that special effort. Thank you to everybody
10 in the room and on the web who's participating and
11 a special thank you to the many, many people who
12 helped make this workshop today possible.

13 Electromagnetic spectrum is one of our
14 nation's most treasured resources. It's also one
15 of the keys to unlocking the power of the Internet
16 and to making broadband accessible to all types of
17 people on the go and wherever they may be. Our
18 workshop today is intended to deepen the
19 Commission's understanding of how we use our
20 nation's spectrum and to further inform the
21 development of the National Broadband Plan.

22 We have three panels. The first panel

1 -- everybody's here today, right now -- seeks to
2 understand the delicate balance that must be
3 struck between the supply and demand for spectrum
4 and the interplay with technological developments.
5 The second panel will look at the opportunities
6 and mechanisms that can be used to make more
7 spectrum available for commercial use. And the
8 final panel, which will be, I'm happy to say,
9 moderated by Commissioner Baker, will be worth the
10 wait. It will explore the technological
11 advantages that can be used to facilitate more
12 productive spectrum use.

13 I'm sure we're going to have a very,
14 very interesting afternoon. As time allows, we'll
15 be taking questions from the audience here in
16 Washington and from the web. We will have
17 colleagues in the room who have cards for you to
18 write your questions down and we have people who
19 are also monitoring the web. We hope you won't be
20 bashful.

21 So, with that, I'd like to turn the
22 floor over to our moderator for the first panel,

1 John Leibovitz, deputy chief of the Wireless
2 Bureau.

3 MR. LEIBOVITZ: Hi. Thanks everyone for
4 coming and for people who are streaming online.
5 Welcome to the first panel of the day, which is
6 going to focus on supply and demand of spectrum
7 for 4G networks.

8 After years of preparation, it's pretty
9 clear that wireless broadband is in full swing
10 now. Tens of millions of people use wireless
11 access for broadband on a daily basis using
12 handsets, laptops, netbooks and other devices to
13 access the Internet, and that number is really
14 ramping up very quickly.

15 Broadband, by most accounts, consumes
16 way more network bandwidth than traditional voice
17 telephone and other applications. And so, you
18 know, we're looking at a potential squeeze in
19 terms of network capacity as -- looking out a few
20 years as the consumer behaviors change and devices
21 get more and more capable.

22 Fortunately, we're also on the verge of

1 a transition to a new generation of network
2 technology. We've got more efficient 3G networks
3 and 4G networks deploying soon. The big question
4 we want to ask in this panel is, even with these
5 advances in technology, will we have enough
6 spectrum? And so, fortunately, we have a
7 terrific, terrific panel of industry leaders who
8 work on these problems every day and we're
9 thrilled to be able to engage with them in this
10 setting.

11 So, let me introduce them very quickly.
12 I'm probably not going to go in the order of the
13 name cards. Dr. Tarun Gupta is vice president of
14 strategic development at FiberTower. He is
15 responsible for identifying new initiatives and
16 growth opportunities for FiberTower, which focuses
17 on the backhaul segment of the marketplace.

18 Dr. Rajiv Laroia is senior vice
19 president of technology for Qualcomm. He is an
20 expert in cellular multiple access technologies
21 and Next Generation Wireless standards. He was a
22 founder of Flarion, which was a company that was

1 acquired by Qualcomm.

2 Gavin Leach is vice president for
3 finance and administration for Northern Michigan
4 University. He oversees planning and
5 implementation of various operations at NMU and is
6 overseeing a WiMAX network deployment using UBS
7 spectrum.

8 Kris Rinne is senior vice president for
9 architecture and planning at AT&T, and we welcome
10 her back. She was here on an earlier panel. She
11 oversees all of AT&T's network planning and
12 architecture, including wireless networks.

13 John Saw is senior vice president and
14 CTO for Clearwire, which, as most of you know, is
15 rolling out a 4G network right now. He's the
16 chief architect of the company's advanced wireless
17 network and structure technology.

18 And finally, we have Bill Stone from
19 Verizon Wireless, where he's the executive
20 director of network strategy and he is responsible
21 for Verizon Wireless' advanced network planning.

22 So, thank you all for coming. We have

1 several panelists from the FCC. We've got Nese
2 Guendelsberger, who is the acting chief of the
3 Spectrum and Competition Policy Division. We have
4 Blaise Scinto, who is chief of the Broadband
5 Division of the Wireless Bureau. Carlos Kirjner
6 will be joining us, I hope. He is the senior
7 advisor to the chairman for Broadband and is
8 helping to lead the broadband initiative here at
9 the Commission. And David Goldman, on the other
10 side of the room, is an acting legal advisor for
11 Wireless in the Office of the Chairman, and he is
12 part of the Chairman's team thinking about
13 wireless issues.

14 So, let me just talk quickly about the
15 format we're going to do. In lieu of the usual
16 side presentations, we decided to pose a set of
17 questions to each of the panelists, a different
18 question for each panelist in advance.

19 Each panelist will have a few minutes --
20 three minutes, specifically -- to respond to the
21 question. I think what we'll do is just go
22 through panelist by panelist so we can cover all

1 the bases. And then once that round of
2 questioning is up, we'll open things up and have a
3 more interactive discussion with the panelists,
4 the questioners, and the audience.

5 So, why don't we start with question
6 number one -- or I'll start with question number
7 one for Kris. According to press reports, iPhone
8 owners download applications, stream music and
9 videos, and browse the web at higher rates than
10 average smart phone users and at times they use as
11 much as 10 times the network capacity as the
12 average -- versus the average smart phone user,
13 and this -- in response, AT&T has been upgrading
14 network capacity. I think that's been in the news
15 as well. The question we want to ask is, not
16 everyone has an iPhone today, but the day is
17 coming soon when every mobile user is going to
18 have an iPhone or an iPhone-like device with a
19 similar usage profile. How does this impact your
20 spectrum needs as you look forward?

21 MS. RINNE: So, AT&T, over the last 3
22 years, has seen a 5,000 percent increase in our

1 wireless data usage and, at the same time, our
2 voice usage continues to rise as well.

3 So if you look at that, we would
4 anticipate that as devices have faster processors,
5 connectivity, that's high speed and reliable,
6 lower latency, et cetera, we would continue to
7 expect to see that continue to rise in terms of
8 the demand similar to what we see in our IP
9 backbone networks. In our IP backbone networks
10 we're seeing about a 40 percent increase year over
11 year in terms of the overall throughput. And if
12 you subdivide those categories further, about 35
13 percent of that traffic right now is video and
14 that's growing at a rate of 70 percent per year.
15 And so those, extending to endpoints, including
16 wireless devices, we would anticipate that would
17 continue to be the case.

18 Obviously, that has driven us to
19 purchase the AWS spectrum as well as 700 spectrum.
20 It's driving our business case in terms of
21 implementing the Next Generation of technologies,
22 LTE in our roadmap, continuing to drive more

1 spectral efficiency through enhancements that we
2 provide to our HSPA networks as well as that drive
3 towards the LTE networks. And so we would
4 anticipate that over time, that there will be a
5 challenge for this scarce national resource that
6 we manage, that being the spectrum demand for our
7 customers.

8 I think it's important as we think about
9 this policy that we look at scenarios like global
10 harmonization, having some predictability in terms
11 of how that spectrum could be utilized by the
12 operator. And so looking at those kinds of
13 challenges are things that we will need to take
14 into account, also ensuring that we're looking at
15 it from band plans, et cetera, from a very
16 efficient standpoint in terms of the spectral
17 efficiency improves as you're able to have larger
18 blocks of contiguous spectrum and are able to
19 manage that from an end-to-end perspective as
20 well.

21 So, I think those are all key aspects.
22 Obviously, we are seeing significant growth on our

1 networks today. That's what's driving us to
2 continuously upgrade the capabilities of our
3 network, reposition our spectrum for the most
4 efficient capabilities, and deploy the Next
5 Generation of technologies. So I look forward to
6 the questions.

7 MR. LEIBOVITZ: Thank you. So, I think
8 Blaise will ask the next question.

9 MS. SCINTO: The next question is for
10 Bill Stone of Verizon Wireless. Verizon has been
11 aggressively pushing its wireless data services,
12 but it still has tens of millions of customers who
13 are significant consumers of voice services. So,
14 the question is, what are your options to evolve
15 the Verizon network given your current spectrum
16 holdings as more and more of these customers move
17 to broadband? And in doing so, how are you going
18 to ensure the most effective and efficient use of
19 the spectrum?

20 MR. STONE: Thank you. Let me start off
21 by echoing what Kris said. We've been
22 experiencing very substantial data growth here in

1 the very recent history. And if you turn the
2 clock back a few years, or actually several years
3 ago, of course we hit the shaft and the hockey
4 stick with voice as well. And I want to emphasize
5 an important concept and that is that the device
6 that we have in the market today is both a
7 broadband data device and a voice device, so this
8 shift to broadband really isn't a shift, per se.
9 It's incremental usage being created either by the
10 same device, you know, of a typical voice user or
11 a complementary data device, such as a MiFi device
12 or an air card, things of that nature. So, we're
13 dealing with incremental growth, not a shift of
14 voice to broadband.

15 Now, what options do I have? The first
16 is technology evolution. Kris touched on that.
17 Just want to add a little more to that discussion
18 with a historical perspective on voice. You know,
19 when I started in this industry 20-some years ago,
20 it was all based on analogue. And since then
21 we've evolved to CDMA technology, we've started
22 with IS95, continue to evolve and improve the

1 technology. And over that period of time, we've
2 increased the calling capacity of a cell site or
3 spectral efficiency by greater than a 10 times
4 factor. So, we're pushing the envelope already
5 and using the spectrum very efficiently. And, in
6 fact, if you look at Shannon's limit, we're right
7 up against that already.

8 So, I would contend that there's little
9 opportunity left with the actual technology
10 evolution as we move forward with data. Data
11 technology has been pacing right along with voice.
12 For the most part what you hear about is speed
13 increase, which, of course, is true. Back not
14 that long ago we were, you know, in the kilobits
15 per second range and now we're talking megabits
16 per second for average data rates and peak data
17 rates.

18 So, what other options do I have? We
19 can continue to optimize network design -- cell
20 splitting, use of picocells, femtocells -- put the
21 spectrum to use in the hottest parts of the
22 network. And there are some promising

1 opportunities there. I'm sure others will talk
2 about heterogeneous networks and some of what we
3 can do to enhance capacity as we go forward by
4 optimizing the network design. But even that is
5 somewhat limited by several practical constraints.
6 There's only so much real estate out there, so
7 what we did with voice and what we'll have to do
8 going forward with data, as Kris previously said,
9 is grow into more spectrum. We were actually not
10 able to keep up with voice entirely within the
11 cellular spectrum and we had to use PCS.

12 And going forward for data, we're going
13 to have to use AWS and 700 megahertz to keep up
14 with the data growth.

15 Thank you.

16 MS. GUENDELSBERGER: Actually, I would
17 like to ask Gavin a question. At Northern
18 Michigan University we heard at the introduction
19 that you actually started deploying WiMAX
20 networks, but you also had a Wi-Fi network. I was
21 wondering whether -- why the university decided to
22 have two separate networks: One based for an

1 unlicensed use of the spectrum the other actual
2 licensed spectrum? And in terms of -- because
3 you've already deployed those, and you have some
4 experience on the ground, what can we learn from
5 your experience about the demand for 4G spectrum?

6 MR. LEACH: Well, on our campus we've
7 had a Wi-Fi network that's pretty robust. It
8 covers all of our buildings and then probably with
9 inside the campus walls, in a sense, is you had
10 wireless access. We have 802.11n deployed
11 throughout our campus, and that met the needs of
12 our students when they were on campus and the
13 students that lived in the residence house.

14 We're a town -- we're a population of
15 about 9,500 students and of the 9,500, only about
16 3,000 lived on campus, so we'd have 6,000 students
17 that left the campus at night. And we live in
18 Marquette, which is a rural area in the Upper
19 Peninsula of Michigan on the south shore of Lake
20 Superior, so many of those students either
21 couldn't afford broadband or didn't have access to
22 broadband in their homes. And so we had started a

1 program about 10 years ago where we provided all
2 our students with notebook computers on a 2-year
3 replacement cycle, and a lot of our courses and
4 materials that they use are online. So when they
5 went home they needed to have that access. And so
6 we looked at -- that goal of that program was
7 equal access to equal technology.

8 And so we have -- the other piece I'd
9 like to say is we have about 40 percent of our
10 students that are need-based students and receive
11 PELL. And so we provided them with the technology
12 through tuition and fees, and we wanted to expand
13 that off campus for them. On campus they could
14 get it; when they left campus, they didn't.

15 So, we tried some hotspots throughout
16 the city and that reached a few of the students,
17 but it really couldn't reach the mass of students,
18 the 6,000. So when we researched the technology
19 that was available out there, we believed that
20 WiMAX was the best technology to fit our needs and
21 so we moved forward with acquiring an ABS license.
22 And we went out and we deployed that this fall to

1 our students and right now that is in production.
2 It's being used pretty heavily already and we're
3 going to research that over the next year as to
4 fine-tuning the system.

5 And what we'll do is next fall -- we
6 have 3,000 students that receive WiMAX computers
7 this year because (inaudible) included WiMAX cards
8 in them. And next fall, the remaining 6,000
9 students will receive notebook computers with
10 WiMAX cards in it, so then we'll have basically
11 9,500 students, you know, on our WiMAX network.
12 We encourage them on campus to continue to do the
13 Wi-Fi. And then when they're off campus, it
14 expands their access and then they can
15 communicate, you know, right from their homes with
16 other students. They set up group chat
17 discussions, video links. It really expands their
18 opportunities to access to education as well as
19 communication outside the classroom with each
20 other.

21 MR. LEIBOVITZ: Gavin, how much spectrum
22 are you using?

1 MR. LEACH: Thirty megahertz.

2 MR. GOLDMAN: I have a question for Mr.
3 Saw. We can tell from publicly available records
4 that Clearwire has a substantial spectrum
5 holdings, up to 150 megahertz even in some areas.
6 Obviously, this can lead to very high data rates,
7 but what else can you do with big blocks of
8 spectrum like this from a network perspective?

9 MR. SAW: It's true that Clearwire has a
10 strong spectrum position, but, as we all know, not
11 all spectrum is created equal. You know, we do
12 have to work through different licensing rules and
13 encumbrances and that actually, in many cases,
14 limits our use of spectrum especially the midband
15 channels. As we know in the EBS BRS band is
16 reserved for high-power services. And, you know,
17 having said that, what we're trying to do at
18 Clearwire is to couple 4G services with mobility.
19 And you mentioned the obvious leverage for
20 spectrum is for high data rates and to get enough
21 capacity, but that takes a lot of spectrum.

22 What we're trying to do is to deliver to

1 our customers an average of 3 to 6 megabit per
2 second wherever they are in our coverage area,
3 indoors as well, and that takes a lot of spectrum.
4 The ITU themselves have recommended that in order
5 to do this, you know, in order to offer true
6 broadband services, you need at least a minimum of
7 40 megahertz of spectrum, ideally 100 megahertz of
8 spectrum, just for us to be able to offer it to
9 our customers, the experience that mimics, as
10 close as possible, to the broadband experience at
11 home.

12 So, if you take all of this into
13 account, you know, how we design our network --
14 you know, I'm an engineer, so I could use all the
15 spectrum that I could get to make sure that my
16 customers have the best experience possible;
17 there's not much spectrum left for other
18 applications. We are looking at where we have
19 other spectrum opportunities, solutions like in
20 band backhaul for picocells. As we know with 4G,
21 you know, you need solutions besides macro cells
22 to deliver, again, high bandwidth to where your

1 customers are -- indoors or in the offices -- and
2 picocells is a good solution.

3 You know, the big challenge with
4 picocells is that trying to find backhaul is often
5 the cost constraint. If you're not careful, the
6 backhaul could cost more than the access itself.
7 So in band backhaul sounds like an opportunity
8 that we could leverage with the spectrum that we
9 have, but then we have to be sure that you have
10 enough spectrum to deliver the capacity that your
11 backhaul network would require.

12 MS. MILKMAN: I don't know how to
13 pronounce Mr. Laroia's name because I wasn't here
14 at the very beginning.

15 MR. LAROIA: That's right.

16 MS. MILKMAN: Was that right? Good.
17 You helped pioneer the OFDM technology that's
18 foundational for 4G networks. How should we think
19 about the spectral efficiency of this technology
20 going forward? And what are the practical limits
21 of this technology in the future?

22 MR. LAROIA: I love OFDM and I'd love to

1 tell you that, you know, it'll solve all your
2 spectrum problems, but, unfortunately, that isn't
3 true. OFDM is a really good technology. You
4 know, it does offer advantages, but, you know, we
5 heard -- we were all -- we have networks that do
6 voice, right? Voice is 4 to 8 kilobits per
7 second. Now, we just heard doing data of 3 to 6
8 megabits per second. That's three order of
9 magnitude higher toward bits being spent in doing
10 data.

11 We also heard from Kris 5,000 percent
12 increase in network usage and 70 percent increase
13 year over year in video. You know, technology
14 doesn't offer year-over-year gains. You know,
15 going to OFDM will not give you year-over-year
16 gains. Maybe a small gain one time, but it's not
17 going to solve any of these problems, the ones we
18 are staring at.

19 So, technology has its role and I think,
20 you know, the world's already -- 4G is already
21 going OFDM, but I don't think, you know, that
22 technology itself is going to be the solution to

1 all the spectrum needs. Spectrum is going to be
2 the solution to spectrum needs.

3 And so there's one more thing which I
4 think you mentioned that we can do in the meantime
5 is, currently, in sort of getting gains from
6 technology, it's actually much better to get gains
7 from system design. Currently, you know, all our
8 cellular networks are designed towards, you know,
9 cells that have a mile or two of radius, which
10 means all the available spectrum is used once in
11 that footprint of that cell. If we could reduce
12 the footprint of cells and go to smaller cells and
13 maybe go to femtocells, then what you're doing is
14 you're reusing the entire available spectrum much
15 more often in the geography and you're creating,
16 effectively, more spectrum. So, you can do this
17 where it is feasible to do this easily.

18 The other problem this solves is
19 actually the link budget problem, the uplink,
20 because mobile devices have inherent power
21 limitations. If they're talking to a cell site a
22 few miles away, they can only get certain data

1 rates, but if they're talking to something a few
2 meters away, they can get much higher throughputs
3 in the uplink and in the downlink. It also solves
4 the reliability of coverage for voice.

5 So, this is one approach to creating
6 more spectrum, but this should go hand-in-hand
7 with just allocating more spectrum because the
8 needs are obvious from what's being described
9 here. So, I think I would love to tell you that
10 OFDM will solve all your problems, but I have to
11 tell you that it wouldn't.

12 MS. SCINTO: I think the next question
13 is for Mr. Gupta. We've heard from some of the
14 other operator representatives about the explosion
15 in needs for data in the wireless last mile. How
16 should the FCC consider the implications of this
17 data surge for backhaul spectrum? And what are
18 the drivers of spectrum scarcity for wireless
19 backhaul?

20 MR. GUPTA: So, thank you. So, what you
21 find is that it's -- just listening to everybody
22 on the panel so far, it's fantastic, because

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1 you're seeing tremendous growth side from the
2 consumer and from corporations, anybody and
3 everybody using not just voice, but also data,
4 whether it's video, whether it's surfing the web,
5 whether it's checking e-mail or whatnot, but the
6 applications are getting there and the demand is
7 getting there.

8 What needs to happen from -- what I
9 believe is we need to set aside specific spectrum
10 for backhaul because just allocating spectrum, as
11 Rajiv was saying, is part of the solution. But if
12 that's being used for other applications, again,
13 like access technologies, it doesn't really help.
14 As John was mentioning earlier, you know, you're
15 seeing this 3 to 6 megabits per subscriber being
16 out there. If you see, you know, 10 to 100 users
17 in any cell, you'll need at least that kind of
18 capacity coming through the backhaul link because
19 the backhaul link tends to end up being the
20 critical path to bottleneck in the whole entire, I
21 would say, spectrum food chain.

22 And so, what needs to happen is as you

1 allocate spectrum specifically for backhaul, then
2 I think, you know, the industry can mobilize
3 around creating solutions, creating equipment,
4 creating low-cost installations, creating
5 standards that will solve this problem and not be
6 distracted with, you know, handset issues or not
7 be distracted with device issues or anything that
8 goes with the access side of the technology.

9 The other item I see that comes with the
10 spectrum is the spectrum that needs to be
11 allocated, once again, is sort of compounded by
12 the access spectrum and just allocating more to
13 provide for that large PIPE, but also needs to be
14 usable. And so -- but when I say usable is it
15 needs to be low enough where you can shoot long
16 distances, where you don't -- you're not limited
17 to a couple hundred meters or a mile or so because
18 you're seeing the cell densities shrink to a mile
19 or even smaller than that. But you run out of
20 line of sight challenges, so if you can bring in
21 non-line of sight opportunities or bring in the
22 opportunities for you to do something creative,

1 like a multipoint scenario or something like that,
2 what you'll get is more flexibility and more use
3 of that spectrum to solve these types of problems.

4 MR. LEIBOVITZ: Thank you. Okay, so now
5 we'll open up the discussion.

6 MS. GUENDELSBERGER: Actually, I have a
7 follow-up question. I was -- I mean, can you
8 explain to me if you actually are asking the FCC
9 to set aside or somehow allocate the spectrum for
10 backhaul, how would that approach -- sort of help
11 in giving that today. Actually, spectrum out
12 there, we are not necessarily saying people have
13 to use this for access. It's -- some of them is
14 allocated either fixed or mobile, but it is what
15 you provide over it. It's licensees has
16 flexibility. How would changing that approach
17 will help the backhaul or the last mile issues
18 that we are discussing here?

19 MR. GUPTA: That's a great question
20 because in some of the large block spectrums that
21 have been allocated, whether it's the PCS band or
22 the cellular band or BRS or whatever it ends up

1 being, people can absolutely use that for in-band
2 backhaul as you're describing.

3 What you find, though, or at least what
4 I believe is happening, is companies are making
5 the decision of, well, do we want to allocate this
6 to backhaul, which is a cost- reduction effort, or
7 do we want to allocate this towards the consumer,
8 which will enhance their experience and enhance
9 their handsets and market share and whatnot?

10 At the same time, what you're finding is
11 a lot of those -- a lot of that initial type of
12 block mobile spectrum was auctioned. And so a lot
13 of these companies are trying to figure out, well,
14 I auctioned or I spent 2 to 5 to \$7 billion for
15 this spectrum. How do I want to use it? Once
16 again, is it sort of saving my 10 to 15 T1s or T1
17 equivalents that are there today? Or do I want to
18 take it out there for the consumer?

19 What you're also finding is the -- I
20 think the backhaul bottleneck is just really now
21 being understood. I mean, I think people have
22 always thought about it in the past and you could

1 say I could order another T1 or I could order --
2 put another link or I can do some creative sharing
3 of bandwidth or whatnot, but now that you're
4 getting this 1 megabit-plus to 10 megabits, and as
5 John was mentioning 3 to 6 megabits per user as a
6 desire, you're finding that the backhaul just
7 isn't going to cut it. So, reusing or optimizing
8 what's in place and already existing and been in
9 the ground for 10 to, you know, 70 to 100 years,
10 probably isn't going to work anymore. So I think
11 by allocating the spectrum in this regard and
12 using processes that the FCC is already aware of,
13 like Part 101 rules and how you license this
14 spectrum and how it's allocated and who gets
15 access to it and the fees associated with it,
16 this, I think, it's just -- by doing this, we're
17 able to create a lot of impact without creating a
18 lot of burden.

19 MR. LEIBOVITZ: Thank you. I want to
20 just ask a broad question of the panel, which is
21 about analytics. So, we have, you know -- there's
22 hundreds of megahertz of allocated spectrum, we

1 have 270 million mobile users today, tens of
2 millions of mobile broadband users, maybe
3 eventually they will -- mobile broadband will
4 fully penetrate the 270 million. You've got
5 devices that can go from kilobits per second to
6 megabits per second. What's the right way for us
7 to quantify, what's the math we should use, to
8 understand how much spectrum we need?

9 I can't think of a better group of
10 people to give us some pointers on how to think
11 about the math.

12 MS. RINNE: In preparation for the World
13 Radio Conference in '07, the ITU did develop some
14 documents that focused on that specific issue and
15 that recommendation was that we needed to find
16 about 1,280 megahertz of spectrum for the 2020
17 timeline. And if you read through those ITU
18 documents it's focused on a lot of the same
19 products and services we're talking about here.
20 We haven't raised machine-to-machine much, but
21 also talking about those in addition to video
22 services, et cetera. And even in that conference

1 they found maybe 400 megahertz of spectrum. And
2 if you look at that 400 megahertz of spectrum in
3 the U.S., some of that's already occupied. Then
4 you take into account how we might compare where
5 we have a larger number than competitors in other
6 places and the law of large numbers also impacts
7 that overall efficiency, et cetera. So, I don't
8 think there's a magic number, but it's a big
9 number, whatever the magic number is.

10 MR. LEIBOVITZ: Are you saying -- are
11 you suggesting that the ITU recommendation for
12 2020 is, I don't know, 10 years too late or
13 something? I mean, we're approaching the use case
14 that they described in their document much faster
15 than --

16 MS. RINNE: I'm not suggesting that it's
17 coming sooner than that, but if you're trying to
18 look from a spectrum management standpoint, look
19 at how long from the time you made the forethought
20 -- you had the foresight in terms of how to focus
21 that 700 megahertz, when that decision was made to
22 when we'll start seeing traffic on that spectrum.

1 Our planning needs to begin now was the
2 main point.

3 MR. LEIBOVITZ: All right. Bill, do you
4 have any thoughts on that?

5 MR. STONE: About all I can add to that
6 is the government needs to be looking about
7 five-plus years. As we've talked about, you know,
8 the spectral efficiency gains, the opportunity
9 there is minimal. You're at 1 to 2 bits per hertz
10 per second today, and it's not going to get a
11 whole lot better. And you can quantify, to some
12 extent, as you lead with, John, the number of
13 potential users, but the real variable here and
14 the big variable that drives the wide swing and
15 potential spectrum need is the usage per customer.
16 There's this wide range of bandwidth-hungry
17 applications that are currently emerging. Video
18 is a classic example. The more users that adopt
19 those applications and use them frequently, the
20 more spectrum we're going to need and I couldn't
21 agree more, we've got to start now and look out
22 five-plus years and plan for the future.

1 MR. SAW: Just to build on Bill's point
2 is that it's the end user that is using up a lot
3 of the new applications and they are driving
4 tonnage that, you know, is growing year by year.
5 I think Kris mentioned that it's grown more than
6 70 percent for video. And I think what we're
7 seeing right now is for a mobile user, you're
8 using about 1 gigabyte of tonnage a month and we
9 expect it to grow to 15 gigabytes or even higher
10 as you look at more streaming, real- time
11 services.

12 It's a double-edged sword. As you build
13 a more capable network what we learn is that the
14 customers will learn the bandwidth and the
15 developers will find new apps to run on those
16 bandwidths and we need the spectrum. And I think
17 not only do you need to have a lot of spectrum, I
18 think that's what some of us are saying here, but
19 you also need to have contiguous blocks of
20 spectrum to really be able to deliver the true
21 bandwidth -- the broadband experience.

22 You know, John, you asked for some

1 simple math and at the risk of making it too
2 simple, you know the ITU advance are looking at
3 the 4G standards. You know, the (inaudible)
4 really stands in a WiMAX 16M. They are talking
5 about two 20 megahertz channelization, right. If
6 you want it to have a decent reuse, you need 16
7 megahertz on a tower for a 3-sector site.

8 Correct?

9 Now, somebody has to pay for all this
10 because the only way for us to actually make money
11 then is to still have enough customers. So you
12 need to assume that you need two carriers on every
13 sector, which is a very decent assumption assuming
14 that you're going to see this tremendous growth in
15 broadband. You're looking at 120 megahertz right
16 there of spectrum to really deliver true broadband
17 services to your customers wherever they are and
18 they are no longer tied to their landlines. But
19 those are the numbers that I'm looking at.

20 MR. STONE: Just one other comment as
21 well. In addition to contiguous blocks of
22 spectrum, I think it's also important to note that

1 the spectrum needs to be free of encumbrances,
2 things like complex rules or potential sources of
3 interference. These things drive complexity in
4 the device, which drives up cost, which makes it
5 very difficult to bring the product to market or
6 bring new technology and new services to market in
7 such an environment. And also it limits the
8 ability -- or, I guess, going back to the
9 technology, it limits what you can do with the
10 technology in terms of the actual spectral
11 efficiency. So, in addition to the contiguous
12 blocks, I think it's also very important to
13 consider that it needs to be free of any
14 encumbrances as well.

15 MR. GUPTA: One additional data point to
16 add there is as we look at -- as FiberTower looks
17 at sort of their backhaul, the cell backhaul line
18 of our business, and understands and tries to
19 understand and predict what type of network we
20 need to build to service our customers, we've done
21 some analysis and it tends to show that in some of
22 the rural markets a cell site can cover as many as

1 1,000 subs whereas in some of the denser markets
2 you can get a -- it comes down to about 660 subs
3 or so. And so if you look at those sort of
4 numbers and try to put an estimate as to how much
5 bandwidth they will use, whether it's 1 to 3 to 5
6 megabits per second, that's, I think, using that
7 plus the bit per hertz or 2 bit per hertz as
8 you're looking -- you can sort of work backwards
9 and understand the type of spectrum that we're
10 looking for.

11 MS. SCINTO: I just wanted to ask maybe
12 for a little bit of unpacking about contiguous
13 spectrum blocks because I think several of you
14 have alluded to the fact that sort of the spectrum
15 portfolio that you're working with includes
16 cellular, PCS, AWAS, you know, and other bands,
17 and obviously there is non-contiguity between
18 those blocks. If you could sort of unpack for me
19 what it is in terms of contiguity, what sort of a
20 minimum amount. And then how are you using the
21 unctiguous sort of different bands that you're
22 using together to develop the 4G services?

1 MS. RINNE: I think just a general rule
2 would be the larger the block, particularly in
3 OFDM technologies, the larger the block, the more
4 efficient you are on a megabits per hertz
5 standpoint. So, if you would take, even with an
6 OFDM technology, if you would take a five up and
7 five down, it's not tremendously more spectral
8 efficient than the CDMA technologies that we're
9 using today in HSPA and EVDO. But if you are able
10 to expand that to larger contiguous blocks, 2-
11 by-10, and ultimately 2-by-15, 2-by-20, you get
12 more bits per hertz.

13 MR. STONE: Just to build on that a
14 little, when we move forward with LTE, we are
15 starting with 2-by-10 and, you know, I'm thinking
16 that is the minimum that we would want to
17 implement on a go-forward basis. If we could do
18 2-by-20, we would, but, you know, we have to work
19 within the portfolio we have today, so 2-by-10 is
20 the best we could do and certainly going forward,
21 at least 2-by-10, preferably 2-by-20 or more.

22 MR. LEIBOVITZ: Let's say there was no

1 new spectrum put on the market. Where would you
2 get that 2-by- 20?

3 MR. STONE: I couldn't --

4 MR. LEIBOVITZ: This is a question about
5 refarming, so, I mean, you have a bunch of voice
6 --

7 MR. STONE: Today, you know, we're using
8 our existing PCS and cellular spectrum for voice
9 and data with 1X and D0revA technology. I just
10 mentioned, we're going to build out 2-by-10 of LTE
11 for GOFDM technology in the 700 megahertz spectrum
12 initially.

13 Now, over time, you know, as you move
14 into the future, I do anticipate that we'll
15 eventually move voice over to data or over on to
16 the broadband access technology using VOIP on LTE.
17 However, as it stands right now, I don't
18 anticipate that we're going to see any major -- or
19 any material spectral efficiency gain. In other
20 words, the amount of spectrum that's consumed
21 today on 1X will be the same as we move into the
22 future. But what that does enable me to do is to,

1 over time, to free up cellular and PCS spectral.
2 So, when I say we're going to grow in 2-by-10
3 chunks, we will grow, eventually, back into the
4 cellular and PCS spectrum as well.

5 MR. LEIBOVITZ: Thank you.

6 MR. GOLDMAN: I have a question for Mr.
7 Leach, actually. From a practical perspective,
8 because I know you've been working with this now,
9 I know you have both a WiMAX and a Wi-Fi network
10 on your campus. Have any spectrum concerns led
11 you to encourage the users to use one network over
12 the other? And how do you manage that?

13 MR. LEACH: Well, we encourage them, I
14 think I had mentioned earlier, is to use on
15 campus, us the Wi-Fi, because I mean, it's faster,
16 you know. We have better connections with that as
17 far as speed and the broadband. But as they move
18 off campus, that's when we prefer that they use
19 the WiMAX because they can get what they need as
20 far as education resources, they can get to the
21 research. That's the encouragement.

22 It's really -- we use WiMAX to expand

1 our network into the community and where that's
2 going to go is there's a lot of applications that
3 we're going to start to look at using. You know,
4 you get into home health and nursing and those
5 types of things. I think, you know, you look down
6 the road is there's going to be applications where
7 you can, you know, from a broad distance,
8 especially in rural communities, is it's a way to
9 start servicing people out in the community
10 through home health. You have -- you get people
11 out doing research, they can get in contact with
12 -- back with the resources that they need out in
13 the field by having access.

14 The communication aspect, we live in an
15 area where we get 300 inches of snow a year, so a
16 lot of times people are homebound for a few days
17 and they don't lose that access.

18 They still have the connectivity back to
19 the resources that they need, they still can
20 conduct their research, they still can communicate
21 with their classmates, with their professors.

22 The capabilities just broaden the

1 experience for the students and allow them to have
2 the access that they need out in the field.

3 But there's many services. I mean, the
4 services, you know, you look at governmental
5 services, those will expand. You know, one thing
6 we did right away is in security, is most of our
7 buildings have surveillance systems in them. So
8 we put WiMAX computers in our public safety
9 vehicles, so if there were an incident in a
10 building, they could arrive and they could see
11 what's going on in the building right from their
12 car before they ever get out and see the action
13 happen.

14 So, it's a -- the capabilities are
15 there. It's really just, you know, on campus we
16 use the Wi-Fi and promote the expansion of our
17 network and access off campus for a multitude of
18 applications, and I think it'll just continue to
19 grow.

20 You had mentioned earlier about how much
21 spectrum is going to be needed. I think, being
22 part of a university, from where we were 10 years

1 ago to how much students use today on our network,
2 whether it be our Wi-Fi or our WiMAX, it grows
3 exponentially every year.

4 MR. LEIBOVITZ: Do you think there are
5 any lessons from the student behaviors since
6 students tend to be ahead of the curve sometimes
7 with some of these things, that some of the
8 commercial operators might -- any numbers or
9 statistics or anything that you can share?

10 MR. LEACH: Yeah, you know, I don't have
11 any numbers off the top of my head, but I can just
12 tell you is every year is we're constantly
13 expanding our network and our resources. There's
14 new applications that come out all the time and
15 it's just a continuous exponential growth in the
16 need for broadband on campus and off campus.

17 MS. GUENDELSBERGER: Is this just open
18 to your students or anyone in the local area could
19 actually use your networks?

20 MR. LEACH: What we've done is we've
21 just provided access to our students and faculty
22 and staff. However, we also -- because of where

1 we're located, we're a primary resource for the
2 region. And so what we've been also doing is
3 within our license helping out the K-12 schools in
4 the area, providing connectivity to them and their
5 teachers. We also work with the city and township
6 governments in connecting their buildings for them
7 because they didn't have the abilities to do that.
8 So that's part of what we do is trying to help our
9 area and help the community and so that's, you
10 know, just part of our overall goal.

11 MR. LEIBOVITZ: All right. We have an
12 online question from Craig Chatterton. "During 30
13 years of cell phone technology, we have increased
14 coverage areas and bandwidth. However,
15 reliability has not significantly improved. Calls
16 drop, are occasionally not understandable, and
17 there are many areas without coverage. We
18 tolerate this in return for the convenience mobile
19 technologies offer. The question is, aren't we
20 kidding ourselves to think that this technology
21 and Next Generation WiMAX LTE can provide the
22 reliable broadband required by critical real-time

1 applications such as telepresence, collaborative
2 health care, particularly for in-home users in
3 difficult line of sight areas that contain large
4 buildings, hills, trees, et cetera?"

5 And I guess I would -- just to bring it
6 back to the central topic, what does this question
7 -- how does this relate to our spectrum needs?

8 MR. LEACH: I'll start out with for us,
9 it is a technology that works in different types
10 of terrains, especially in a rural area.
11 Marquette is -- we sort of have two valleys in the
12 city and a lot of trees and a lot of different
13 minerals in the area that can affect things and
14 the weather and the snow. And we find that this
15 type of technology, at least WiMAX for us and our
16 solution, is -- works pretty effectively in
17 meeting the needs.

18 MS. RINNE: And if you look at the
19 accessibility and retainability over time, that's
20 continuously improved. And the spectrum has an
21 impact from a standpoint of the -- how often you
22 have to reuse it in order to use the same capacity

1 impacts, number one, the availability for a
2 handoff when that's -- whether you may have a
3 restriction and cause a dropped call because there
4 just wasn't anything to hand into because of a
5 spectrum limitation, and also from an interference
6 standpoint. So it does impact the quality.

7 MR. LEIBOVITZ: So just to follow up on
8 that, I mean, someone had raised earlier the point
9 that -- I think it was Dr. Laroia, that there is
10 this tradeoff. I mean, if you think about
11 multiple dimensions of adding capacity to a
12 network, one is technology upgrades. I guess
13 we're hearing from Bill that we're reaching a
14 limit on that just in terms of at least the
15 (inaudible) interface, the pure bits per hertz.
16 The second is more spectrum, which is, of course,
17 the topic of the day. And the third would be
18 greater reuse, spatial reuse. You buy shrinking
19 cells or otherwise.

20 And so I guess am I hearing from you
21 that there are limitations to how from a technical
22 network performance perspective you can reuse

1 spectrum based on cell splitting or picocells or

2 --

3 MS. RINNE: And we have done a lot of
4 overlay/underlay scenarios to where, historically,
5 cell-splitting increases that frequency when you
6 think about it from a horizontal standpoint. So
7 we're also doing that from a vertical standpoint
8 in terms of picocells and, ultimately, femtocells
9 in terms of being able to reuse that spectrum in
10 smaller and smaller pieces. But you still manage
11 -- if you're not able to dedicate to that, to
12 those underlying bands, then you still have a
13 reuse interference potential, which you have to
14 manage your way through.

15 MR. STONE: And John, I completely
16 concur. The only thing I would add to is that the
17 process of cell- splitting, adding macrocells,
18 picocells, femtocells, is also a lengthy process.
19 It takes time, you know, often 12 to 18 months or
20 more to construct a macro site and, you know, to
21 get, as we talked about before or one of the other
22 panelists mentioned, to get backhaul to a femto or

1 a pico location. So, yeah, there's opportunity
2 here for more of that, but it's not, you know,
3 going to get you 1,000 percent a year. It just
4 doesn't move that quickly.

5 MR. LAROIA: Also, if I may add, when
6 you deploy femtocells, you create a lot of
7 capacity for somebody whose home it is, but not
8 for somebody who's just walking by. In fact, you
9 probably create a hole in coverage for somebody
10 that's walking by the house, so it doesn't solve
11 all problems. And unless backhaul problems saw
12 that every femtocell can be provided backhaul not
13 dependent on the backhaul that the user, the house
14 owner brings, you know, you wouldn't have capacity
15 for everybody using femtocells. But by adding
16 more bandwidth, you create capacity in the macro
17 network for everybody.

18 MR. LEIBOVITZ: So, how do we think
19 about -- again, bringing it back to the
20 math/analytics question because there are some
21 people in this room who are doing that late at
22 night, how do we think about the limitations? You

1 know, is there a minimum size that you can make a
2 cell site or are there any rules of thumb that you
3 can share with us that would be useful? Maybe too
4 complicated to have a rule of thumb, but I just
5 thought I'd throw that out there.

6 MR. STONE: I mean, it really varies
7 widely across the geography. You know, in the
8 most dense, urban markets, you know, the cell site
9 radiuses are down to a few city blocks, so we are
10 pushing the envelope in terms of just how far you
11 can go with a macro system. You know, I think
12 most of the opportunity in those areas lies with
13 pico and femto and that really comes back to the
14 availability of backhaul. So I -- I'm not giving
15 you an exact answer, but it really varies widely
16 based on the geography and whether you're using
17 macro, pico or femto. A femto, as we just pointed
18 out, can just cover a few rooms in a house. You
19 can get that small.

20 MR. LEIBOVITZ: And by the way, I forgot
21 to welcome Ruth, Wireless Bureau chief at the FCC.

22 MS. MILKMAN: Ruth's filling in. I am

1 not Carlos Kirjner.

2 Following up on the backhaul point
3 because backhaul keeps coming up, what we haven't
4 really talked about today is the tradeoffs between
5 wireless and wireline backhaul. How do you make
6 the decisions? Maybe this is a question first
7 addressed to Mr. Gupta. How do you think about
8 the tradeoffs? You mentioned more spectrum that
9 was dedicated to backhaul, which suggests that the
10 market alone isn't going to drive carriers or
11 licensees to decide to use the spectrum for
12 backhaul in most cases because they perceive a
13 greater value in using it for customer access.
14 Does that then drive you to wireline? How should
15 we be thinking about this?

16 MR. GUPTA: I think too, when you look
17 at backhaul, it should be viewed as a business
18 problem, not a technological problem. And so
19 backhaul can be solved and is mostly, in the
20 United States, solved with wireline solutions and
21 will continue to be so for the next several years.
22 And so, I think it'll end up being, you know, what

1 problem are you trying to solve at that specific
2 site? So, if you're trying to solve a femtocell
3 problem, you know, maybe DSL or the cable modem
4 will work. If you're trying to solve a problem
5 that is, let's say, downtown Manhattan or downtown
6 Washington, D.C., where there's a cell site every
7 couple blocks, maybe the 80 gigahertz wireless
8 solution will work or a fiber-based solution will
9 work. If you're trying to solve a cell site
10 that's in a suburban area, maybe the FiOS U-verse
11 or cable plant will work, or wireless will work on
12 top of it.

13 So, I think it ends up being a solution
14 where it's part of the tools in the toolkit and
15 basically the specific site economics and the
16 specific area in a site you're trying to solve
17 for, that solution will rise to the top.

18 Now, I think there's a value of
19 redundancy and diversity in there as well
20 associated with that, but that's part of the
21 business case evaluated.

22 MS. RINNE: And the focus on forward

1 technologies, I mean, the implementation to fiber,
2 particularly in the urban areas where you've got
3 collocated sites, AT&T is being very aggressive in
4 the fiber implementation and then the migration to
5 Ethernet technology there as well.

6 MR. SAW: I think the other point to
7 that is, you know, for a smaller company like
8 Clearwire, our experience has been -- I agree with
9 Kris, you do need to look ahead at what you're
10 trying to deploy and what a customer is going to
11 use. I mean, for 4G broadband mobile services
12 you're looking at a minimum of 30 megabits per
13 second per tower and any growth from there.

14 So, you know, if you look at what
15 options we have to get a viable backhaul solution,
16 we'll look at using a lot of microwaves, and we
17 do. Ninety percent of our cell sites actually
18 uses microwave point-to-point links. We use the
19 common carrier frequencies, 18 and 23 gigahertz,
20 that gives us a lot of bandwidth at those
21 frequencies and the radius are fairly reasonably
22 priced these days.

1 But we sort of look at it as a hybrid
2 solution as well because at the aggregation points
3 for all these microwave links, we bring them back
4 to fiber hubs, where you could take advantage of
5 the metro (inaudible) and the metro fiber
6 solutions. So, that solution works for us and we
7 view that for a company like Clearwire that may
8 not have all the fiber assets that AT&T has. That
9 works well for us in terms of our total cost of
10 ownership.

11 You know, we have some lease line sites
12 and, as we know, a lot of cell sites in the U.S.
13 still has copper running to them. It's hard to
14 look at an Opex case because you need so much
15 lease lines. You need to start thinking will DS3
16 actually start offering 4G services? So we do
17 have a limited number of those, but we found out
18 that the lowest cost option is just to use a
19 combination of microwaves and fiber at the hub
20 sites.

21 MR. LEIBOVITZ: David, did you have a
22 question? Okay, I just wanted -- so we've been

1 talking a lot about quantity of spectrum, I want
2 to turn a little bit to quality of spectrum. So,
3 we've already touched on the
4 contiguity/encumbrance issue. What about
5 frequency band? Obviously lower spectrum
6 propagates farther, but I was wondering if you
7 could maybe touch a little bit on the tradeoffs.
8 How high do you think we can go practically these
9 days for a mobile system? How low can we go for a
10 mobile system?

11 MS. SCINTO: And if I could just add on
12 to that, sort of bringing the backhaul point in, I
13 think some of the things that Mr. Gupta was saying
14 about sort of dedicated backhaul, how do you make
15 the tradeoff between -- you know, if you're
16 arguing that you need to have spectrum available
17 that's dedicated for backhaul, how do you make the
18 tradeoff between backhaul and non?

19 MR. LAROIA: So, I guess use of spectrum
20 for mobile services will be somewhere between 300
21 megahertz and 3 gigahertz. About 3 gigahertz, you
22 know, microwave don't really bend around corners,

1 so coverage is harder to get. Doppler shifts are
2 much higher with mobility. I guess, below 300
3 megahertz the (inaudible) size probably increases
4 to where it doesn't fit very well with mobile
5 devices, but this is a very useful range. And the
6 lower you are in this range, in general, the
7 better off you are from a coverage point, link
8 (inaudible) standpoint, and Doppler standpoint.

9 MS. RINNE: It does vary with the use
10 cases as well. I would generally agree with that,
11 but if you -- again, since I raised the global
12 amortization standpoint, what WRC07 was looking at
13 were in those ranges plus some at 3.5 and 3.6.
14 And in some of the technologies that we were
15 talking about from a picocell, femtocell
16 standpoint, there are applications for that as
17 well. So, I think you have to look at what is the
18 total use case and what are we trying to solve
19 for? Is it capacity or is it coverage? And those
20 answers can be different depending on the demand.

21 MR. LAROIA: And I should qualify, these
22 are not hard limits, of course. If other things

1 dictate, you can go higher, but that's just a
2 general guideline.

3 MR. GUPTA: I think from the backhaul
4 standpoint, it's interesting because we're seeing
5 cell sites. If we just look at cellular backhaul,
6 you see cell sites continue to get closer and
7 closer to the ground, to sort of maximize
8 throughput and not really have the umbrella cells
9 that they used to have in the past, you know, 20,
10 20-some years ago. And so because of that, that's
11 making, from a microwave backhaul standpoint, at
12 least in wireless technology, it's making line of
13 sight that much more difficult. And so, there are
14 opportunities to do that, to put in microwave,
15 like Clearwire is doing, or even internationally
16 where there's quite a bit of microwave. But once
17 again, as the cell sites begin to come down and
18 move towards the limit of femtos, you're not going
19 to have that occur. And so, therefore, sort of
20 you need that lower frequency band, you know, the
21 sub-3 gigahertz frequencies, as much as possible
22 to be able to get the range, to be able to utilize

1 a non-line of sight type of technology, and to
2 leverage a fixed application where you can do some
3 high data rate throughputs.

4 MS. GUENDELSBERGER: I actually want to
5 understand better capacity versus coverage
6 relationship and also how that interacts wherever
7 you are, whether you are in the urban areas versus
8 you're in the rural areas, both capacity, if you
9 want to have larger capacity versus more coverage,
10 how that relates to the spectrum needs.

11 MS. RINNE: So --

12 MS. GUENDELSBERGER: It's a general
13 question, it's not just --

14 MS. RINNE: The capacity, as you look at
15 what we're doing today with what we've re-farmed
16 technologies by implementing HSPA in the 850, that
17 gives us some coverage, deeper penetration, yet
18 we're still utilizing those 1,900 HSPA carriers
19 for handling that overall capacity. And if you
20 take that further and you think about it from a
21 vertical standpoint and you move towards pico or
22 femto solutions, some of those higher frequencies,

1 when your goal is to provide greater capacity in a
2 smaller radius, there are opportunities there
3 versus if you're trying to address rural area,
4 significant coverage areas, not so much capacity
5 restrictions, but coverage areas, then moving into
6 the 400 megahertz would be beneficial from that
7 standpoint. So it's modeling those different use
8 cases in terms of what we're trying to solve for.

9 MS. GUENDELSBERGER: And the spectrum
10 needs for rural versus urban are same? Different?
11 Or if they are different, how they are different?

12 MS. RINNE: The demand is different and
13 -- but again, it depends on the household
14 densities, that coverage having contiguous
15 spectrum bands in order to improve the propagation
16 standpoint leveraging that capability as well. So
17 the demands, from a capacity standpoint, are apt
18 to be different, but you have to look at every
19 situation uniquely.

20 MR. LEIBOVITZ: Just extending that
21 point, how does having more spectrum potentially
22 affect your ability to -- so typically divide the

1 two categories -- capacity, but as I understand,
2 there's a relationship. If you have more
3 spectrum, you can tolerate more noise at the edge
4 or you can have -- so, how does having more
5 spectrum affect your ability to serve rural areas
6 irrespective of the frequency that you're at?

7 MS. RINNE: Assuming there's a certain
8 level of household density, having a 2-by-10 would
9 enable you to serve more households with that one
10 cell site, so your common costs are spread across
11 a broader amount of users. So, it's very similar
12 to the mobility environment.

13 MR. LEIBOVITZ: Okay. And we have
14 another question from online, from out there in
15 the Internet, from Chris Regan. "Are white spaces
16 a potential solution to efficient spectral use?"

17 MR. GUPTA: So, let me start with that.
18 So white space is absolutely the answer, yes. I
19 mean, there's many unused white space channels
20 today that are out there in different parts of the
21 country. It varies to how many are being unused.
22 But from a backhaul perspective, you can put in

1 links that are anywhere from 50 to 100 miles long
2 and you can get anywhere from 20 to 50-plus
3 megabits of throughput. And so, if you think
4 about what can be used from a backhaul standpoint,
5 you can put in a single 100-mile link to cover a
6 significant area as opposed to, you know, 5 or 7
7 20-mile links in a row where you have line of
8 sight challenges and your costs are extremely
9 higher than a single link. So the answer is
10 absolutely yes.

11 MS. RINNE: When you look at mobility,
12 however, when one of those endpoints is moving,
13 that spectral efficiency is impacted by knowing
14 where your interferers are.

15 And so that end-to-end system management
16 is an important aspect. So, I agree with what
17 you're saying, particularly in point-to-point, but
18 when you're looking at sharing that with something
19 that is mobile, you can actually negatively impact
20 the spectral efficiency.

21 MR. STONE: That spectrum is heavily
22 encumbered with the issues that I was referring to

1 previously and that's what Kris is pointing out,
2 is that it will definitely weigh heavily both on
3 the end user device in terms of the complexity and
4 cost, as well as the spectral efficiency of any
5 technology that would be used in that band for
6 mobile. I agree with point-to-point.

7 MR. LAROIA: And with respect to your
8 point-to-point and hundred-mile links, in my
9 view, hundred-mile links are only possible over
10 licensed spectrum. Over unlicensed, anybody else
11 can radiate in the middle and then you thought you
12 had a hundred-mile link, but you only have half a
13 mile link.

14 MR. LEIBOVITZ: So, extending that topic
15 to include -- this is another question that was
16 asked online -- unlicensed spectrum for backhaul,
17 does it -- in general, do the points you're making
18 about the white spaces apply to unlicensed
19 spectrum? I mean, is unlicensed sort of an
20 adequate substitute for wisps or other small
21 providers that might not have access to the
22 licensed backhaul spectrum?

1 MR. GUPTA: I think for backhaul it has
2 to be licensed just because the amount of
3 throughput you're trying to maintain through that
4 link, the quality you're trying to maintain, as
5 well as understanding that at least for some of
6 the mobile environment, you're finding a lot more
7 911 calls go through that network that previously
8 just weren't there and it's going up. And so,
9 from a public safety perspective and just from a
10 reliability perspective, the backhaul link needs
11 to be licensed.

12 MR. SAW: Just to -- I agree with Tarun,
13 I think for your macro sites where you have a lot
14 of customers, I think you need licensed backhaul
15 for wireless backhaul. But in the Clearwire
16 experience, we have used and we are using the
17 unlicensed, the 5.8 gigahertz band, for some of
18 the spur sites that doesn't pull other sites back
19 with it through your backhaul network.

20 MS. RINNE: Or special events.

21 MR. SAW: Special events, yeah, and spur
22 sites, that works well. I mean, 5.8 is an easier

1 line of sight radio to align to. In fact, you can
2 actually use quasi non- line of sight and the cost
3 of those radios are much lower cost, so that's why
4 we're attracted to them. So, we have used a few
5 5.8 gigahertz slings for backhaul, for single
6 sites, and opportunities like that.

7 MR. LARROIA: Actually, in higher
8 frequencies it's easier to use because it's more
9 line of sight and you can direct it and get high
10 gain Internet. In lower frequencies, a street,
11 it's not line of sight and any interferer in the
12 middle would just destroy everything.

13 MR. SAW: I agree. You need to be
14 careful in the sense that you need to make sure
15 that there is no other operators nearby using that
16 -- those spectrums.

17 MR. GUPTA: You know, it's interesting,
18 for backhaul, for unlicensed backhaul, you're
19 basically a victim of your own success. It's a
20 sense of what it ends up being that you end up
21 putting up so much --

22 MS. RINNE: If you're first, you're

1 okay.

2 MR. GUPTA: Yeah, first. Exactly.

3 MR. LEIBOVITZ: So, I wanted to go back
4 to the international question. So, you raised,
5 Kris, harmonization as an important goal. I was
6 also just wondering -- and you mentioned the 3-5,
7 3-6 band. I was wondering if there are other
8 bands internationally that are allocated that are
9 sort of, I don't know, models for the U.S. I know
10 that -- and then just from a purely, you know,
11 deployment standpoint, I know Flarion had done
12 some work in the 450 band and I was wondering if
13 you could talk a little bit about sort of the
14 characteristics of that band and how it affected,
15 you know, the deployment, you know, overseas and
16 if there are any lessons we can learn here.

17 MR. LAROIA: Well, 450 band, obviously
18 from a propagation standpoint, coverage
19 standpoint, for rural areas, if you want to start
20 a new network and cover a whole geography, you use
21 the fewest number of cell sites and your business
22 case is a lot better. If you start at 450, then

1 starting at (inaudible), for instance, or up
2 there. So, in addition, if you're providing
3 mobile services, Doppler shifts are a lot smaller
4 with 450, so it's a lot easier to support, you
5 know, 100 miles an hour (inaudible) mobility. I
6 mean, I shouldn't say -- I mean, 100 mile an hour
7 (inaudible) mobility is also supportable by a 3
8 gigahertz spectrum. It's just your degradation is
9 greater when you have a 3 gigahertz spectrum
10 because you have to tolerate higher Doppler shifts
11 than if you have 450 megahertz of spectrum. So,
12 you don't effectively degrade -- the (inaudible)
13 doesn't degrade very much and you can handle, you
14 know, 100 miles an hour mobility very, very easily
15 for 50 megahertz of spectrum.

16 MR. LEIBOVITZ: Parallel experience. I
17 know you obviously have 800 spectrum and PCS and
18 --

19 MR. STONE: Well, I agree with
20 everything that was really just said. In terms of
21 finding global alignment, you know, there's some
22 opportunity in 850, some opportunity in 700, and

1 then as we move higher in frequency, it's hard to
2 say exactly what's going to develop. I really
3 don't have a lot to add to what's already been
4 said on that category.

5 MR. LEIBOVITZ: Okay, and this is a
6 slightly off- topic question, but one of the
7 audience members had this question. How do you --
8 how does -- I'm trying to contextualize it, but
9 what are your plans to train people to help deploy
10 your networks and how does that kind of affect
11 your network deployment plans? Job training?

12 So, how does that affect -- this is a
13 slightly different topic, but how does that affect
14 your -- you know, when you think about the cost of
15 deploying your network and so forth, do you run
16 into -- is there a training gap? Is there
17 something that you -- programs that you guys have
18 that facilitates that?

19 MR. STONE: I know from a Verizon
20 perspective we put a very heavy emphasis on
21 training our field network engineers on, you know,
22 the ins and outs of the technology, how to go out

1 and optimize the systems. We take great pride --
2 in fact, you know, I would say it's in our DNA to
3 manage these tradeoffs we've been talking about
4 all day between, you know, technology and, you
5 know, quality of service. And we place a very
6 heavy emphasis on making sure our employees are
7 well-trained and well-equipped with the proper
8 test equipment and whatever knowledge they need to
9 gain from the vendors to go out and optimize
10 system performance. So we're pushing as hard as
11 we can to achieve maximum efficiency and bring the
12 cost of providing service down for our customers
13 as well as maintaining the highest quality
14 possible. So, it's paramount.

15 MS. RINNE: Two areas of focus: The
16 interoperability between the device and the
17 infrastructure is an area that is a significant
18 focus above what you might do on our wireline
19 portion of our business in terms of all of those
20 different combinations, how to optimize that RF.
21 And then the whole migration from TDM to
22 technologies to IP technologies is another major

1 area of focus.

2 MS. GUENDELSBERGER: I actually have a
3 follow-up question. When you are planning your
4 network to deploy -- for example, Verizon is doing
5 some testing on the LTE and we talk about supply
6 and demand, all those things -- when you are
7 planning -- from a network planning perspective,
8 you have some models for voice network. It's
9 developed over the years. What do you do for Next
10 Generation, 4G, and how do you anticipate what the
11 supply or demand will be for that network? And do
12 you have any -- I mean, I'm not sure whether you
13 had developed a model, but what are the things you
14 take into consideration for that?

15 MR. STONE: Let me start off by saying
16 as we move forward with new technology, especially
17 in this new world of data, it's probably more of
18 an art than a science at this point. I'll concede
19 that up front.

20 But with that being said, I mean, we
21 have very elaborate, extensive modeling that we
22 run sensitivities around that are primarily based

1 on just numbers of users, usage per customer,
2 which is heavily based on the, you know, the
3 assumptions we make around applications and the
4 bandwidth that will be required for these various
5 applications. And, you know, we basically
6 generate models that take us into the future with
7 our -- you know, that forecast our traffic, our
8 capacity needs, and, you know, based on everything
9 we've been talking about today in terms of how we
10 optimize the network, also consider how much
11 spectrum we'll need.

12 So, we do very extensive modeling, but
13 it's -- I have to say with data, we're all over
14 the place. There's a wide range on the forecasts.
15 You know, generally speaking, I would say we feel
16 comfortable for the next three to five years. But
17 there's quite a bit of risk there with the
18 potential uptake of these bandwidth-hungry
19 applications, such as video, plus the more users
20 that gravitate off of PCs and onto laptops and
21 things of that nature, you know, the sooner we
22 could potentially exhaust spectrum and the greater

1 our capacity needs.

2 So, it's just a very -- you know, it's a
3 modeling exercise with a lot of different
4 sensitivities and assumptions driving it.

5 MS. RINNE: The end-to-end management of
6 that, though, is a key aspect. I would think
7 you'd agree that having some sort of ability to
8 have the end device have certain antenna
9 qualities, what the MiMo expectations are, et
10 cetera, to the extent that there is some level of
11 compliance with a set of specification that the
12 operator lays out, that impacts the overall
13 efficiency of the network as a whole.

14 MR. LEIBOVITZ: Just to follow up on the
15 modeling question and then we have a few audience
16 questions. Do you have some -- can you share with
17 us any rule of thumb numbers from your experience
18 of different types of devices and what kind of
19 traffic they generate? So, on a monthly basis or
20 on a busy hour peak basis.

21 So, you know, we know that of voice --
22 we've heard that voice -- someone mentioned

1 earlier voice calls, 10 kilobits per second or
2 less. Some earlier panelist, I think, and then
3 news reports have suggested that some of these
4 smart phones are generating 400, 300, 500
5 megabytes per month of usage. How should we think
6 about the case you just mentioned -- laptop usage
7 or netbook usage -- and are there any other cases
8 we should be thinking about?

9 MR. STONE: I think laptops -- that
10 general category of MiFi devices and laptops is
11 the important one, and, you know, that's up north
12 of 1 gigabyte a month, you know. Our current data
13 plans allow for up to 5 gigabytes of usage and
14 that's not uncommon. So it's in that few
15 gigabytes of usage per month is the current usage
16 for laptops. But also keep in mind as we move
17 forward and these newer applications emerge and
18 adoption increases, there is certainly potential
19 for that to increase dramatically. And when we
20 run these models with the various sensitivities,
21 that's exactly what we're doing is increasing that
22 over time and looking at what the impact is to

1 spectrum need.

2 MR. LEIBOVITZ: Okay. Thanks. So, a
3 few more audience questions. One is from Tom
4 Peters at the FCC. With an OFDM technology such
5 as LTE or WiMAX, is it necessary to deploy
6 separate carriers with each sector of the site --
7 $N = 3$ reuse, which is, I think, the example that
8 Dr. Saw used -- or can an operator use one- third
9 of the spectrum by deploying the same carrier in
10 each sector? Which is more spectral efficient?
11 How should we think about the tradeoffs and how
12 should that factor into our thinking about total
13 aggregate spectrum needs?

14 MR. STONE: Well, with LTE, we've, as
15 previously mentioned, already done extensive field
16 tests and we've determined that the optimum
17 configuration is a reuse of 1. So we're going to
18 go forward with reusing all of the spectrum in
19 every sector. Now, certainly there are tradeoffs
20 in terms of some compromise in performance rate
21 along the sector boundaries, but we've found that
22 that degradation doesn't offset the benefit. The

1 benefits are greater than that degradation. You
2 know, we obviously had to work through the 3GPP
3 standards process to make sure that LTE was
4 optimized as best as possible to address that
5 potential limitation, but we're satisfied with the
6 results and we're going forward with $n = 1$.

7 MR. SAW: So, you know, I would like to
8 agree with Bill, but based on what we have seen,
9 and because, one, I think Bill alluded to at your
10 cell (inaudible), you know, you will see a
11 degradation in throughput if you're not careful
12 about it. So, what you end up doing is looking at
13 this like sub fractional reuse, which essentially
14 means you're degrading your customer's experience
15 and you're really using $n = 3$, but in a sort of
16 sub fraction sort of way. That's one way to do
17 that.

18 What we've found that, you know, in
19 order to deliver the capacity that a customer
20 needs for the (inaudible) applications, you need
21 to try to minimize the interference, and there's
22 ways to do that in technology. And over time, you

1 know, I'm sure that's going to improve, but for
2 now, based on what we're seeing in our markets, a
3 reuse of 3 is what we need to do. And hopefully,
4 the more spectrum we can free up for capacity, the
5 better it is. But right now we are looking at $n =$
6 3.

7 MR. LAROIA: So, let me just add to
8 this. Given where technology is going and the way
9 things are evolving, the distinction we're in, $n =$
10 1 and 3, is actually getting way blurred. What
11 Bill refers to as $n = 1$, and somebody else might
12 refer to as $n = 1$, may actually be the same things
13 in some sense.

14 When we talk of $n = 1$ systems, the
15 systems are actually pretty sophisticated.
16 They're actually not $n = 1$ for everybody. For the
17 guy at the edge of the cell, they actually behave
18 like $n = 3$ systems, but the guy that's not at the
19 edge of the cell should not be penalized by just
20 using one-third of the spectrum of the cell. So
21 you use the entire thing for the guy that's not
22 interfering with anybody, but you use some

1 fraction of the (inaudible), if you will, for the
2 guy at the edge of the cell.

3 So, these systems are getting more
4 sophisticated that they're actually blurring the
5 distinction between what used to be clean n = 1
6 and clean n = 3 systems.

7 MR. LEIBOVITZ: Thank you. We've got a
8 few questions from the audience on the question of
9 alternative architectures, mesh architectures for
10 mobile. Have any of you trialed or experimented
11 with ways to use peer-to-peer radio connections
12 between devices to increase capacity on the
13 network and, if so, how does that affect your --
14 what would be the spectrum requirements of that?

15 MR. LAROIA: At Qualcomm we've been
16 developing technology that -- it's peer-to-peer
17 technology. It allows devices to directly
18 communicate with each other within a certain
19 reasonable distance, about a mile, not tens of
20 miles, and devices discover other devices.

21 So, one of the things in communication
22 is lack of the knowledge that there are other

1 devices you communicate with. So, my device, my
2 cell phone, for instance, is my primary
3 communication. It has no idea what other cell
4 phones are around it or what other devices are
5 around it that it could potentially communicate
6 with. So we are developing technology that helps
7 devices discover what's in your limited vicinity.
8 And then once you discover those devices, you can
9 actually directly connect with them rather than go
10 through an infrastructure-based network.

11 Now this we are doing to complement
12 conventional infrastructure-based communication,
13 which, of course, everybody knows what that is.
14 So, all the proximate communication gets handed
15 over in a direct device-to-device communication,
16 happening over managed or licensed spectrum, of
17 course, because if you have unlicensed spectrum
18 then the interference in between, then all bets
19 are off.

20 MR. LEIBOVITZ: Does it require separate
21 spectrum from the macro cell network?

22 MR. LAROIA: It could use separate

1 spectrum from the macro cell -- so we're
2 developing that technology currently and basically
3 somebody else mentioned this could be potentially
4 very useful for public safety applications as well
5 (inaudible).

6 MS. RINNE: I think it's important to
7 look at the different use cases in the mesh
8 networks that we've utilized for backhaul that can
9 actually have the impact of increasing latency
10 gives you some efficiencies, gives you some
11 reliability redundancy, but could impact your
12 latency, so you've got to think about your
13 different use cases to answer that question.
14 There's not a -- it depends.

15 MR. LEIBOVITZ: Another question from
16 the audience: Can some of the operators on the
17 panel tell us about the usage characteristics of
18 their networks today from a subscriber standpoint?
19 So, how is relative usage changing in the uplink
20 versus the downlink? Are there any rules of thumb
21 you can provide on sort of number of subs per
22 square mile or cellular mile? Any other thoughts

1 that would inform our thinking on the subject of
2 spectrum use?

3 MS. RINNE: Specifically, as an
4 uplink/downlink ratio, as devices have more large
5 a camera size, video capabilities, plus the fact
6 that we've introduced HSUPA into our networks,
7 which gives you higher throughput speeds from the
8 device back to the network, we are seeing that
9 ratio shift just in the wireless data space. And
10 I would say the usage characteristics of the
11 devices are very dependent on what the operating
12 system capabilities are, what kind of applications
13 it has access to, customer profiles, many, many
14 variables.

15 MR. LEIBOVITZ: Bill or John, do you
16 have any --

17 MR. SAW: I think the range that Bill
18 gave earlier, 1 to 5 gigabyte per month, is what
19 we're seeing with data cards and embedded devices.
20 One interesting fact that we have noticed is that
21 Clearwire is also in the midst of converting a lot
22 of pre-WiMAX networks that we have to WiMAX.

1 And when we converted the customers, and
2 giving them the same type of device, we found
3 that, you know, usage actually has gone up, which
4 makes the point if you have a more capable network
5 with a higher bandwidth capabilities, they will
6 use the bandwidth. So, we do see a lot of growth
7 just within even the same household or the same
8 users when you give them a 4G type of experience.

9 MR. STONE: The only thing I think I
10 would add is that in addition to seeing the shift,
11 which we're also seeing as well, more data in the
12 uplink, the uplink is a bigger challenge from a
13 technology perspective. So we're not able to
14 achieve the same throughput and capacity in the
15 uplink to limitations associated with device
16 battery life and things of that nature. So, even
17 though we're seeing that shift, we still have that
18 technology challenge to overcome, so there's going
19 to be a need for as much if not more spectrum in
20 the uplink longer term is the way we see it.

21 MR. LEIBOVITZ: Are there any rules of
22 thumb on how to think of the average user ratio

1 for a smart device?

2 MS. RINNE: It's going up every month.

3 MR. LEIBOVITZ: Presumably the maximum
4 is 50-50 in an FTD system or is that --

5 MR. STONE: 50-50 for usage.

6 MR. LEIBOVITZ: Uplink versus downlink.

7 MS. RINNE: For data, less.

8 MR. STONE: It's less than --

9 MS. RINNE: Yeah.

10 MR. STONE: It's more like 70-30.

11 MS. RINNE: And to Bill's point, the
12 capability of the uplink is different than the
13 downlink as well.

14 MR. STONE: Exactly.

15 MR. LEIBOVITZ: Another question from
16 online. In a future with high levels of mobile
17 video usage and if there is a severe shortage of
18 spectrum, what type of business models do you
19 envision to handle the supply and demand
20 asymmetry? Is it caps? Megabyte? Pricing?
21 Banning mobile video?

22 MR. STONE: Yes. All of the above.

1 MR. LEIBOVITZ: That was a very
2 technical answer.

3 MR. STONE: All of the above are
4 possible. There will have to be shifts.

5 MR. SAW: I think what we're trying to
6 do at Clearwire is the concept of open network
7 where our customers can bring in different types
8 of devices and applications and we anticipate that
9 with our spectrum position that we would have
10 enough to supply all the needs and all the
11 applications that they would need to use. But to
12 Bill's point, you know, to be realistic and
13 pragmatic, there will be instances where there
14 will be congestion that we need to manage, too.
15 But otherwise, you know, we see a growth in mobile
16 video and we intend to support our customers and
17 all the new applications that they want to use on
18 that.

19 MS. RINNE: When you -- that last mile
20 is shared and so you also have to sort of analyze
21 the fair use. If you've got 10 percent of your
22 customers using 50 to 60 percent of the network,

1 then is that appropriate in terms of the
2 experience you're providing those other 90
3 percent?

4 MR. LEIBOVITZ: Okay, another online
5 question for Gavin. Can you tell us a little more
6 about your network? How many sites do you have?
7 What's your peak capacity?

8 MR. LEACH: We have -- as far as the
9 WiMAX network we have six bay stations throughout
10 the city and that covers -- I'm trying to think --
11 about five square miles of city space. And
12 through that we feel we can fit, not concurrent,
13 but at any given time, the amount of uses that we
14 have online. Right now we have 400 to 600 users
15 concurrently on the system at any time. That will
16 multiply significantly over the next year.

17 But some of what we do is potentially
18 put, you know, rate limiters on it to control it
19 such as I think we were mentioning here, and those
20 are some of the things you need to look at as the
21 network goes up. And the number of applications
22 and type of applications are going to grow so that

1 would be another factor in it.

2 MR. LEIBOVITZ: Great. Any other
3 questions from the panelists before we go to a
4 closing (inaudible).

5 MR. GOLDMAN: I actually just had one
6 more question about the open network that you were
7 talking about.

8 And do you find that because you have an
9 open network it's harder to anticipate what type
10 of devices are going to be on there, which means
11 that you have to model for more -- to use more
12 spectrum because you don't know what's going to be
13 coming on there? Is it more difficult to model
14 that?

15 MR. SAW: The one (inaudible) system is
16 growing and at this stage of its growth we can
17 pretty much anticipate the type of devices that we
18 see. It's not so much the device. It is one fact
19 that a device capability, but it's more so the
20 types of applications that is being developed
21 almost daily, and some of them are very bandwidth
22 intensive.

1 So, yes, as network operators we do need
2 to plan ahead in different capacity planning to
3 anticipate the higher growth of streaming video,
4 as an example. We do see that as a growing trend
5 so we do need to plan for that, absolutely. I
6 think it's the new apps and, as I said before, the
7 more capable your network, the more new apps that
8 is going to be developed to benefit from it.

9 MS. RINNE: But if your devices were not
10 typically 2-by-2 mile or something like that, that
11 would impact your overall capacities?

12 MR. SAW: Yeah, well, you do need to --
13 yeah, right, you do need to take into account the
14 capability of the device as well as, you know, if
15 you have a better uplink then user-generated
16 content is just going to grow and use up uplink.
17 Absolutely. Yes.

18 MR. LEIBOVITZ: So, how do you -- when
19 you're doing your modeling and your analysis, how
20 do you factor that in? How do you quantify the
21 sort of unknown risk, I guess, or opportunities
22 some people might think of having an open network?

1 How do you -- do you just take everything and
2 double the capacity? Triple the capacity? Is
3 there just -- is there sort of an analytical way
4 to think about it that you could share with us?

5 MR. STONE: As I think I said before,
6 it's becoming more of an art than a science when
7 you're going into uncharted territory. You don't
8 have good trends on which to base it, so doubling
9 and tripling the assumptions is not all that
10 extreme.

11 MR. LEIBOVITZ: Okay. Well, we're
12 getting toward the end of our panel and I
13 appreciate everyone's time. It's been extremely
14 informative. I thought maybe we'd close with sort
15 of a hypothetical question. Imagine the spectrum
16 fairy comes to town and can give you your spectrum
17 wishes. How much spectrum? A hundred megahertz,
18 200 megahertz, 500 megahertz, a gigahertz?

19 MR. STONE: More than that.

20 MR. LEIBOVITZ: And where?

21 MR. STONE: Are you talking about --

22 MR. LEIBOVITZ: I guess let me narrow

1 this question. We're talking about in the next
2 several years, three to five years or five years.
3 Are we talking about needing, you know, 100
4 megahertz, 250 megahertz, 500 megahertz? Is it
5 possible to kind of put a line in the sand as to
6 what we ought to be shooting for? Taking reality
7 constraints aside because that's obviously a big
8 -- that will just, I think, chill the discussion a
9 little bit.

10 MR. STONE: I don't -- I'm not ready to
11 put a number on it, but I'll say in the five-plus
12 year timeframe, I'd like to have north of -- I'd
13 like to be in a position where I could acquire
14 north of 100 megahertz. That feels right beyond
15 five years to me. But as we've said, there's a
16 lot of unknowns and we'll be able to answer --
17 I'll certainly be able to answer that better in
18 another year or two, but that's where I'm at.

19 MR. LAROIA: That's just for Verizon?

20 MR. STONE: That's for me. Yeah.

21 MS. RINNE: Okay, I want 200.

22 MR. LEIBOVITZ: Maybe we should just go

1 down the line.

2 MR. GUPTA: I would suggest that our
3 number is going to be adding Bill, Kris's, and
4 John's because we're the backhaul guy, but I think
5 it's going to be in the -- for backhaul, probably
6 in the 100 megahertz-plus range as well because we
7 can -- because we're not a -- or because it's a
8 fixed type of environment you can take advantage
9 of the bit per hertz and some efficiencies and
10 some additional throughput that you just can't get
11 on a mobile side.

12 MR. LAROIA: I'll just pass it along to
13 the other operators.

14 MS. RINNE: All I could point to would
15 be the work that went into the ITU in preparation
16 for the WRC07 and that was targeting 1,280 based
17 on the number of operators, some of the potential
18 demands, et cetera. But I think we need to be
19 planning now.

20 MR. LEIBOVITZ: Was that incremental,
21 1,200? Or was that --

22 MS. RINNE: Yes. That was for IMT.

1 MR. LEIBOVITZ: But was that an
2 incremental over what we have now?

3 MS. RINNE: Yes.

4 MR. LEIBOVITZ: Okay.

5 MR. SAW: I agree with Kris. I think a
6 lot of smart people at IMT has worked the math and
7 their recommendation is minimum 40, ideally 100.
8 And based on our experience so far, I think that's
9 coming in a little bit conservative. So, 100 or
10 more is definitely where we need to be positioning
11 ourselves for.

12 MR. LEIBOVITZ: Okay. Well, thank you
13 very much to all the panelists for coming from all
14 over the place and sharing their views and we
15 appreciate it very much. Thanks.

16 (Applause)

17 (Recess)

18 MS. MILKMAN: Am I allowed to start? Do
19 I need a high sign from someone?

20 Good afternoon and welcome to the second
21 panel of today's Spectrum Workshop. This panel is
22 on sources of spectrum, opportunities, and

1 mechanisms.

2 The first panel, which some of you may
3 have heard, focused on spectrum needs going
4 forward. And this panel is going to focus on
5 mechanisms. How should we think about finding
6 more spectrum? Our goal is to isolate the biggest
7 opportunities and the biggest challenges as we
8 attempt to address the country's future needs.

9 A few of the big questions to consider:
10 How should we prioritize different frequency bands
11 for potential broadband use. What are the most
12 cost-effective approaches to determining the
13 actual use of spectrum in a given band? What's
14 the role of secondary markets, especially in rural
15 areas where spectrum may otherwise go unused? And
16 what novel policies or economic mechanisms should
17 we pursue?

18 We have a fabulous set of panelists who
19 bring a variety of perspectives to this set of
20 complex issues. And let me introduce them.

21 First, well, is Rob Alderfer, who is --
22 I'm sorry, is one of the moderators, sorry.

1 Coleman Bazelon, where do we start?
2 Coleman Bazelon is a principal for The Brattle
3 Group. He frequently offers advice to regulatory
4 and legislative bodies, including the FCC and
5 Congress.

6 Michael Calabrese is vice president of
7 the New America Foundation. His duties include
8 directing New America's wireless future program.

9 Kathleen O'Brien Ham is vice president
10 of regulatory affairs for T-Mobile. She oversees
11 the company's work before the FCC and has been, as
12 you know, prior to T-Mobile, she spent years at
13 the FCC, including a stint as deputy chief of the
14 Wireless Telecommunications Bureau.

15 Daron Mylet is a co-founder of
16 Spectru-Station, a startup that offers wireless
17 spectrum administration and management solutions.
18 He previously worked at Cantor Fitzgerald and led
19 that firm's business objectives relative to
20 wireless.

21 And we have joining us, I think through
22 an audio link, Dr. William Webb, who is the head

1 of research and development and the senior
2 technologist at Ofcom in the United Kingdom.
3 Ofcom is the independent regulator and the
4 competition authority for the UK's communications
5 industries.

6 And we're delighted that Dr. Webb could
7 join us today. The moderating panel includes, in
8 addition to myself, Margaret Wiener, who is the
9 chief of the Auctions and Spectrum Access Division
10 in the Wireless Bureau; Phil Bellaria, who's the
11 director of scenario planning on the Broadband
12 Task Force; Rob Alderfer from the Office of
13 Management and Budget; and Scott Deutchman, who is
14 the deputy chief technology officer for
15 telecommunications in the Office of Science and
16 Technology Policy.

17 The panelists were each provided with
18 one question in advance, and we're now going to
19 ask them. They're going to be limited to three
20 minutes in their answers. We may be asking
21 follow-up questions, and we'll also have an
22 opportunity for questions both from the audience

1 and from our audience that's participating or
2 viewing over the Web.

3 Margie, would you start?

4 MS. WIENER: This was a question for
5 Coleman Bazelon. You are an expert in spectrum
6 valuation. What actions can the Commission take
7 that would unlock the most value in the
8 electromagnetic spectrum?

9 MR. BAZELON: First thing, thank you for
10 the opportunity to be here today.

11 Let me first distinguish between the
12 value of spectrum and the value to society of
13 spectrum being used. I think your question is
14 really about how do we maximize the value of how
15 spectrum is used. And that's not the same as
16 maximizing it's price.

17 The amount paid for spectrum is really a
18 reflection of its scarcity value. And what the
19 FCC can do to increase the use of spectrum is to
20 decrease its scarcity. And that would be
21 reflected in lower prices for spectrum.

22 There's two ways that the Commission can

1 go about that. First is--and foremost is adding
2 more supply of licensed spectrum to the market.
3 There's several areas that you could look for
4 additional frequencies. We all suspect that the
5 federal government controls spectrum that could
6 more efficiently be used in the private sector.
7 Unfortunately, we don't actually have the
8 information at this point to be able to find those
9 frequencies or make the economic case that they're
10 more efficiently used elsewhere, which is why the
11 spectrum inventory is such an important project.

12 On the private sector side, there's
13 numerous other opportunities. I'll just mention
14 two. There are two sets of white space spectrum:
15 One in the television band and one in the EBS
16 band. And there's quite a bit of unused spectrum
17 or spectrum -- more than just unused, spectrum
18 with no access to it at this time. And as a side
19 note, I will note that there's no evidence at this
20 time that unlicensed spectrum is scarce, but
21 there's a lot of evidence that licensed spectrum
22 is scarce.

1 The other thing that the FCC can do to
2 increase the efficiency of how spectrum is used
3 and what we get out of it is to allow it to trade
4 more freely, and that's to promote secondary
5 markets. I think the economists who promoted and
6 worked for secondary markets earlier this decade,
7 I don't believe that the amount of trading that
8 we're seeing today is what they had in mind. That
9 may be because the spectrum that's licensed is
10 actually efficiently allocated now and there's
11 just no need for it or it may be that the
12 secondary markets aren't working as well as they
13 should.

14 And it would take further research to
15 sort those two issues out. But for the moment,
16 assuming that it's because the secondary markets
17 aren't working as well as they should to promote
18 better working markets, the FCC should do things
19 that make spectrum more property-like that allow
20 people -- licensees the rights that look more like
21 property rights.

22 And I'll just mention one area there, is

1 there's no -- currently with any other real
2 property, if you -- if there's a dispute over its
3 use or ownership, you can go to a court and have
4 that resolved. And legal precedent means that
5 people can predict how disputes will be resolved.
6 And, therefore, they're -- most disputes are
7 avoided before they start. In spectrum, that
8 doesn't exist and, in particular, with
9 interference. And I've had proposals before that
10 I'll repeat that the FCC could have a spectrum
11 court that establishes a jurisprudence for
12 resolving interference disputes and creates what
13 looks more like a property right in spectrum.

14 Thank you.

15 SPEAKER: Thanks.

16 MR. BALLERIA: This is for Michael.
17 Some claim that commercial licensees authorized
18 for flexible use are not fully utilizing the
19 spectrum. If that is true, what are the key
20 drivers for that inefficiency? And would new
21 users do any better with the resulting white
22 space?

1 MR. CALABRESE: Okay. Well, yeah, I
2 mean, it's fairly clear that we're not using the
3 entire spectrum resource or anywhere near that.
4 As you know, we often talk -- I think in
5 Washington there's this conventional wisdom that
6 there's a shortage of spectrum. But, of course,
7 that's, you know, just entirely wrong. The only
8 shortage is government permission to access.

9 So, actually use measurements have shown
10 -- you know, we measured here in Washington where,
11 you know, it's below 20 percent. A National
12 Science Foundation study of 7 different places
13 showed on average the use of the so-called
14 beachfront spectrum below 3 gigahertz is, you
15 know, on average around 10 percent and nowhere
16 more than 20 percent.

17 So, in most places at most times, the
18 spectrum is not in use. And yet, it's all
19 assigned. And so what we need, you know, really
20 is more opportunistic access to the airwaves as
21 well as, you know, the clearing of some new bands.
22 So we actually support the identification of some

1 bands that could be cleared, perhaps auctioned.

2 But that's going to be a limited amount
3 of spectrum relative to the need and it's going to
4 take a long time. What can be done much more
5 rapidly is to identify frequency bands that are
6 not being used, you know, on different dimensions.
7 The primary one will be geographic, of course, or
8 by time or by angle of reception or altitude.

9 And then we can -- what we've proposed,
10 actually, is to build on the TV band's database
11 that will be coming along, we hope, shortly. And
12 that was the database that will give devices
13 permission -- a list of channels by discreet
14 geographic area to access the vacant TV channels.
15 So, this is under the Commission's white space
16 order last November. Devices will have GPS,
17 they'll check a database at least once every 24
18 hours, the mobile devices, and get a list of
19 frequencies that are available.

20 There's no reason to limit that database
21 to the TV channel frequencies when we could be
22 adding much, much more spectrum to that. And that

1 will allow a tremendous amount of use. I mean,
2 one thing that's totally forgotten on the prior
3 panel, for example, is that a lot of the -- you
4 know, what may be a projected shortage for
5 commercial, you know, wireless operators could be
6 offset if there was more use of unlicensed.

7 So, for example, there was actually a
8 fairly large survey, it showed that of smart phone
9 users, 81 percent preferred to use Wi-Fi for their
10 Web browsing -- you know, Google search, even for
11 e-mail -- and 90 percent want a hybrid phone with
12 seamless roaming between -- with Wi-Fi as a
13 default.

14 If we had that and we had a lot more
15 opportunistic access, then you could actually
16 offload a lot of the demand toward opportunistic
17 use. It would take multiband radios, but it
18 really could be, you know, a big part of the
19 solution.

20 MR. ALDERFER: One way to free up new
21 spectrum is to relocate incumbent users.
22 Kathleen, T-Mobile has significant experience with

1 this process in the AWS-1 band in working with
2 federal agencies. Can you talk a little about
3 T-Mobile's experiences there, how the relocation
4 process can be improved? And are changes
5 essential to any future similar processes or can
6 success continue to be achieved under the current
7 process?

8 MS. O'BRIEN HAM: Yes. Thanks, Rob.
9 Well, T-Mobile purchased spectrum, AWS spectrum,
10 back in 2006, and has been working dutifully to
11 clear that spectrum since then, a portion of which
12 is federal spectrum.

13 There are 12 government agencies on it
14 and there was a fund set up as part of the
15 Commercial Spectrum Enhancement Act, a law that
16 was passed back in 2004, I believe. And the fund
17 set up the proceeds from the auction would go in
18 to pay for the relocation of the government users
19 there. And there was about 1.1 billion -- Rob
20 would know these numbers better -- but something
21 about \$1.1 billion was the original cost estimates
22 for that relocation. And, you know, the good news

1 is, I think, it's -- we've accomplished a lot in
2 the last two years. We're still actually clearing
3 the spectrum in a number of markets. So, there's
4 still more to be done. We're hoping to get to 200
5 million pops by the end of the year.

6 But I think that some of the things that
7 we learned from the experience was, first of all,
8 there was a lot of emphasis, I think, on the
9 money, what the amount of the relocation costs
10 would be. And that's appropriate, but I also
11 think there wasn't as much attention paid to the
12 timeframes.

13 Frankly, we as a licensee thought that
14 the timeframes were less important because we were
15 hoping we're going to be able to share the
16 spectrum. What we found out was that,
17 unfortunately, because of some of the uses that
18 were in the band after the auction, that we
19 couldn't share it.

20 So, the spectrum -- then it became an
21 issue of trying to clear some of the government
22 users that were occupying it nationwide. And to

1 Michael's point, I mean, some of these users have
2 very important uses, you know: FBI, DEA, and so
3 forth. But they're not using it 100 percent of
4 the time in 100 percent of the locations, yet they
5 have a nationwide assignment. And so, you know,
6 T-Mobile had to work with those agencies to clear
7 the spectrum to make it available to us and that
8 became sort of a very big hurdle. So, I think,
9 you know, the timeframes are really important.

10 The other thing we found is that some
11 agencies were using the spectrum for the same
12 types of uses, but the timeframes were very
13 different. So, the Secret Service could be out of
14 the spectrum in a year, the FBI needed four years,
15 even though, you know -- and I may not have those
16 exact timeframes right, but something along those
17 lines. We found that even though they had very
18 similar technology, they were -- had very
19 different timeframes that they had set up.

20 So, going forward, I think what we'd
21 like to see is, you know, more -- certainly around
22 the timeframes, a little more leverage for the

1 licensees. I mean, we found in our negotiations
2 that we were pretty much pushed off to the side
3 and the negotiation largely became between OMB and
4 the government agencies in terms of the clearing,
5 and the licensees had very little leverage in
6 those negotiations. And that was very
7 frustrating. We spent \$4.2 billion for the
8 spectrum. We thought that would give us a little
9 bit of leverage, but.

10 So, those sorts of things I think we'd
11 like to see some reform made to make that process
12 work even better. And there's -- the good news is
13 that there's a law that's been introduced by
14 Congressman Inslee that attempts to do a lot of
15 that. And T-Mobile very much supports that law
16 and would like to see some of those improvements
17 made.

18 But very good start. We learned a lot
19 from the process. I think it can be -- definitely
20 be improved and be an opportunity for future
21 relocation.

22 MR. DEUTCHMAN: Great. Daron, Dr.

1 Bazelon touched briefly on secondary markets. I
2 know you've got a fair bit of experience in that
3 area, and, in fact, at Cantor Fitzgerald you
4 established a spectrum marketplace. What's your
5 sense? Are secondary markets functioning as
6 expected? Yes, no? If not, what are the
7 obstacles?

8 MR. MYLET: Thank you. Great question.
9 I think yes and no and a mix of both, actually. I
10 think the initial regulatory framework for trading
11 leasing is there. However, I think it needs to
12 evolve and become even more robust, more dynamic,
13 more fractional over time, space, and frequency.

14 From 2004 to 2009, I spent a great deal
15 of time developing spectrum management systems,
16 processes, ideas, along with looking at the
17 outputs of spectrum ownership, allocation, and
18 more importantly, utilization. I tend to agree
19 with the experts and those who have done real
20 spectrum analyzer studies showing 85 to 99 percent
21 of the spectrum, you know, not used either at all
22 or maybe even over a long period of time, a year

1 or so.

2 So, it appears to me that there is
3 supply out there. There is supply of spectrum.
4 You know, it's finite.

5 I don't believe that it's scarce. On
6 the other side of the equation, on the demand
7 side, you know, the demand is obviously growing
8 every day from commercial interests. More

9 importantly, federal missions, public safety, and
10 utilities who are going from either narrow band
11 land mobile radio systems now to having to build
12 robust, secure data systems and moving beyond
13 using 25 kilohertz channel sizes to 5 meg or 10
14 meg channel sizes. So, there's obviously a
15 tremendous amount of demand.

16 And also that demand, I think, needs to
17 be broken up into different segments of the United
18 States geography. It's not a one-size-fits-all
19 environment out there. You've got rural needs
20 where spectrum analyzers typically show maybe 90
21 percent of the spectrum's never used at all. But
22 yet, you try as a county or a city or a public

1 safety entity to try to go get your hands on some
2 of that spectrum and the processes aren't there.
3 You just can't get it for whatever reason, whether
4 the incumbent has publicly stated that they can't
5 build a business case for that particular market.
6 But yet, you try to go say, well, you know, I'd
7 like to get a little bit of that in that county.

8 Well, you either -- they don't want to
9 deal with you or they're not interested in selling
10 it, the transaction cost. So, you know, we really
11 have to kind of break this down, I think, into
12 geographies, into urban, suburban, and rural.
13 But, overall, the real measure of success -- and I
14 just about fell out of my chair this morning when
15 I heard Commissioner Copps say that he wished he
16 could look up on a board and see spectrum
17 utilization and see, you know, where it's used,
18 where it's not used, know specifically. You know,
19 that is great news to hear Commissioner Copps
20 mention that today. But I don't believe over the
21 past four or five years we've had a big spike in
22 utilization of actual spectrum substantial.

1 Let's talk about secondary markets real
2 quick. The more specific buy and sell activity
3 that you get, you know, there's big transactions.
4 There's NBNO operations. But as a percentage,
5 when you look at 3.7 -- if we're going to talk
6 about 3.7, it has 3,700 megahertz. And you break
7 that down to what's actually trading in a real
8 secondary market, not a commercial transaction or
9 a merge and acquisition transaction, I would
10 venture to say that it's probably.1 percent. Just
11 purely on guess.

12 So, there's just not a lot of activity
13 in the secondary markets. But I believe the winds
14 of change are coming. I think the spectrum
15 inventory is going to shed the reality of the
16 situation and we're going to know specifically
17 over time, space, and frequency, both on the
18 public and private sector side equally, and be
19 able to come up with some good analysis and some
20 good mathematics and be able to make, I think,
21 much better decisions going forward.

22 MS. MILKMAN: Dr. Webb. And now that

1 I've realized what time it is in the UK, I'm even
2 more grateful that you're with us today.

3 MR. WEBB: You're welcome.

4 MS. MILKMAN: What lessons can the
5 United States learn from the UK's 10-year history
6 with administered incentive pricing about giving
7 spectrum users appropriate incentives for
8 efficient use of spectrum? Is the UK program
9 mature enough to draw significant conclusions or
10 is it still too soon to judge?

11 MR. WEBB: Okay, thank you. First of
12 all, can you hear me okay?

13 MS. WIENER: Yes.

14 MR. WEBB: Great, okay. So, I would say
15 the answers are split very dramatically, compared
16 for commercial spectrum and governmental spectrum.

17 On the commercial side, the use of what
18 we call AIP -- as you said, it's sort of a
19 mouthful -- it hasn't had a dramatic affect, for a
20 number of reasons. Firstly, it hasn't been
21 applied everywhere. So, for example, we have not
22 yet supplied it to forecasters because they have

1 other duties that require them to forecast a
2 certain number of TV channels and so on. And they
3 have argued that actually it would be unfair for
4 them to have to pay for the spectrum to do that
5 when they're required by law to use the spectrum
6 to do that in any case. So, there's a number of
7 reasons why it's not been applied there.

8 Also, the economists have told us that
9 if you can't get AIP and test it slightly too
10 high, that could be quite poor spectrum
11 efficiency. Because potentially you could get all
12 the spectrum returned back to you if you set the
13 IPH level where it's actually above the value that
14 all the users on the spectrum. And that's
15 actually not really necessarily what you want.
16 Because you may be in a situation when nobody
17 wants to use the spectrum anymore because you've
18 priced everyone out of the market.

19 And so, the economists have recommended
20 to us we set AIP at a conservative level. And the
21 result of that, I think, has been that for most
22 commercial users, what AIP may be a significant

1 amount of money, it still is actually below the
2 value that they place on the spectrum. And so
3 it's not resulted in much change.

4 And that's particularly been the case
5 for the sender operators. We've seen some small
6 amounts of activity with picked links and
7 potentially with land mobile radio, but not a
8 great deal.

9 So I would say AIP has not changed a lot
10 there, the one thing that's held with absolute
11 perception of fairness. So, in cases where some
12 spectrum users have obtained their spectrum for
13 free, perhaps as a result of a legacy grant and so
14 on -- I know those who have paid at auction for
15 their spectrum. The fact that the former pay AIP
16 each year on their spectrum goes some way to
17 leveling the playing field between the two.
18 However, it's had a dramatic effect in the UK in
19 the governmental sector, where we've applied
20 pricing predominantly to the military.

21 And as a result of that, the military
22 has very substantially changed the way that they

1 regard spectrum. They now put spectrum into their
2 business cases for all major programs. They
3 market -- they increase the size of their spectrum
4 management team. They've handed back a number of
5 pieces of spectrum. And they have voluntarily
6 come up with a long-term spectrum plan showing
7 what pieces of spectrum they feel they can hand
8 back in the coming years and what they're using
9 the spectrum for and so on.

10 So, it really has focused their minds
11 very substantially and brought about a change that
12 I suspect we never would have achieved simply
13 through pressure on them to do the right thing
14 rather than the economics of actually having a
15 strong business case reason for handing back
16 spectrum.

17 So, I think our summary, having used AIP
18 in various forms for about 10 years, is the--it's
19 a useful tool, it has its place. But its key
20 value is probably in the area where market forces
21 just don't really apply very well. I mean, that's
22 mostly in the governmental area.

1 Thank you.

2 MS. WIENER: Thank you.

3 SPEAKER: Do you want to ask?

4 SPEAKER: Sure.

5 MR. DEUTCHMAN: Sure. I'm going to pick
6 up on Dr. Webb's point. And I don't -- Dr. Webb,
7 if maybe this is to you and then the other
8 panelists, but what have other countries been
9 doing in this area that you think -- in terms of
10 efficiency, repurposing, optimizing, spectrum use,
11 that might be lessons learned that either for good
12 or for bad that we should keep in mind?

13 MR. WEBB: We haven't seen that much
14 activity from other countries, actually. A lot of
15 them are tending to follow what the UK has been
16 doing and, to some degree, what the U.S. has been
17 doing because that's led the way in certain areas.
18 So, I've not spotted any particular activity that
19 I would say I can learn a key lesson from from
20 other countries.

21 There have been some differences, for
22 example, in the way secondary markets work in

1 countries like New Zealand and Australia. But a
2 lot of the lessons that you saw there, you have to
3 take a fair degree of care about because those
4 countries are so much smaller than both the UK and
5 definitely the U.S. in terms of population size.
6 But their ability to significantly change the
7 spectrum is very much diminished that they just
8 don't have the economies of scale to enable them
9 to move to different frequency bands that aren't
10 forced around the world.

11 So, I've not extensively surveyed every
12 country and it's possible, I suppose, I'm missing
13 out on something, but I'm not aware of any
14 standard lessons outside of the UK and the U.S.
15 But I think it's worth drawing upon here.

16 MR. DEUTCHMAN: Thank you. Others?
17 Anybody?

18 MR. MYLET: I guess kind of like when
19 E.F. Hutton speaks, people listen. When William
20 Webb speaks, I tend to listen. And I've been
21 watching what's been going on in the UK for the
22 last five, six years pretty intimately.

1 You know, the entire mobile ecosystem
2 over there, I believe, subsists on about 270 total
3 megahertz of spectrum allocated. I don't know
4 what the utilization and how much actually
5 spectrum they've actually put on the air, maybe
6 half, maybe more. I don't know. But -- and then
7 I recently read where they're actually making
8 people move. So if you want to go to a different
9 band, then you have to give up spectrum.

10 So, it seems like -- and they do a
11 tremendous amount of backhaul over there with
12 microwave. I think 90 percent of their backhaul
13 and their mobile systems appear to be microwave,
14 where I think in the U.S. it might be opposite, 90
15 percent T1s or something along those lines. So, I
16 think the UK's doing some interesting things and
17 is doing some interesting analysis with spectrum
18 utilization, driving trucks around the country,
19 measuring the airwaves over long periods of time
20 and long periods of space.

21 So, that's pretty interesting.

22 MS. WIENER: Go ahead -- I have a

1 question for the panel. With this -- if you're
2 looking to relocate or repurpose -- relocate
3 incumbents and repurpose spectrum, how should we
4 -- what should we be thinking about in terms of
5 whether or not there's a higher valued purpose
6 than the existing purpose? I mean, what do we
7 look for? How do we tell when it's the right
8 spectrum to repurpose?

9 MR. BAZELON: I'll start. There's sort
10 of two measures to keep in mind. I mean, one is
11 the value of that spectrum in its current use.
12 And if -- and the second approach you could look
13 at it is, what's the cost of actually clearing the
14 spectrum out?

15 In a well-working market, those two
16 approaches devalue in spectrum should get you to
17 the same point. But because spectrum markets
18 aren't well-working, they can be quite different.
19 So, a band of spectrum could have a very -- a
20 reasonably high use value in its current use and
21 still have a very inexpensive way of moving that
22 use to either another band of spectrum or off the

1 radio spectrum altogether. But I would suggest
2 that you would want to look at both approaches to
3 valuing it.

4 MR. ALDERFER: Can I follow up on that,
5 Coleman? When you look at valuation, what
6 specific data points do you look for? Is it just
7 FCC auction values or is there other secondary
8 market indicators? And is there anything on the
9 government side that you might incorporate?

10 MR. BAZELON: So, I think you're
11 actually asking about the demand side, so it's
12 really a two-part question. There's the -- what's
13 the cost to make the spectrum available, the
14 supply curve, shall we say, of spectrum? And then
15 there's the demand curve.

16 The demand curve starts with the auction
17 values or some adjustments to those auction
18 values, accounting for changing economic
19 conditions and the increases in supply that you'd
20 be looking at. It's when the price of traded
21 spectrum is above the cost of making it available
22 that you're leaving money on the table by not

1 bringing it out.

2 As to the government side, it's hard to
3 say. We have this problem that under our
4 constitutional system, the Congress controls the
5 purse strings. So, you're -- you run into a
6 problem trying to pay an agency for its spectrum,
7 although they can sell it. They can't reap the
8 profit or the benefit from selling it because they
9 can't credibly -- Congress can't credibly commit
10 to not offset that revenue in another way, which
11 creates a real dilemma.

12 The beauty of the administered prices in
13 the UK is that it sets some sort of opportunity
14 cost to using spectrum for government users,
15 whereas they face none because they don't face any
16 market forces.

17 MR. WEBB: Can I pick up on that? So, I
18 agree very much with everything that's said. I
19 think in an ideal world that the regulator
20 wouldn't be asking itself the question about
21 relocation, repurposing. The market would take
22 care of that. So, you'd ideally hope that someone

1 who held spectrum and didn't value it very highly
2 would realize that they could sell it or trade it
3 to someone who valued it more highly and then that
4 would result in a change of use of that spectrum
5 without anyone and the regulator having to
6 intervene. And we see a very limited amount of
7 that taking place, but often, you find there are
8 standard roadblocks.

9 So, for example, we are looking in the
10 UK at doing what you did with the 700 megahertz
11 spectrum, turning off some of the TV, forecasting,
12 and repurposing that for other uses. And because
13 of all the restrictions around forecasting, both
14 governmental and European harmonization and so on,
15 that's been a much more practicum hands-on
16 business.

17 And we've actually looked at in some
18 detail, the value that arises from spectrum as
19 it's currently used, forecasting, and also in a
20 number of other possible uses we've predicted what
21 the value might be in those uses, and then showing
22 what the most likely use going forwards would be

1 and it's value.

2 So I think you can do those kind of
3 studies. As Barry spoke, you have to do them for
4 each particular band and for a range of different
5 uses. They're necessarily speculative because
6 you're looking forward and guessing what the best
7 use might be and trying to put a value on for
8 that, but, nevertheless, worth doing to a
9 reasonable degree. The other point as well is
10 that the value can change very substantially quite
11 quickly, depending on activities like
12 harmonization. So, if you have a band that at the
13 moment there's no equipment available for it.
14 It's not used for anything apart from perhaps some
15 governmental use, then (inaudible) might be fairly
16 low. But if around the world it suddenly becomes
17 used for cellular, for example, I know there's a
18 huge range of equipment available for it and so
19 on. That very substantially changes its value and
20 the idea that harmonization might occur can take
21 place very quickly in a particular band. So,
22 valuation is a very difficult topic. And for

1 those reasons, it's best left to the market, if
2 you can. But I think we do have to recognize that
3 there are some incumbents who just won't respond
4 to market forces as well as they might.

5 By the way, in the UK, we are allowing
6 our military to keep any proceeds from spectrum
7 sales and spectrum trades. Otherwise, we figured
8 that there wouldn't be enough incentive for them
9 to do that. And so, hopefully, that will
10 encourage them to release some of their spectrum
11 into the market.

12 Thank you.

13 MR. BALLERIA: We're using Dr. Bazelon's
14 framework, then, of the demand side and what the
15 value is -- could be for alternative uses versus
16 the supply, which would be calculated from sort of
17 a cost to relocate and also the fundamental value
18 of it's current use. What bands do you think are
19 kind of grossly undervalued in their current use
20 that we should be looking at for relocation?

21 MS. O'BRIEN HAM: Therein lies the
22 question.

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1 MR. BAZELON: Almost anything other than
2 the current commercial mobile bands are probably
3 undervalued. That's overstating it a little bit.

4 Obviously, everybody is interested in
5 looking at the broadcast bands, and it would be
6 worth taking a look at the value of those bands to
7 broadcasters and the cost of making the spectrum
8 available. But other -- the same analysis can be
9 done on literally all of the bands.

10 I'd like to illustrate this opportunity,
11 cost point, with us. What's a somewhat absurd
12 example, but I think it makes the point.

13 I think it's channel 37 or 36 is
14 reserved for radio astronomy?

15 SPEAKER: 37.

16 MR. BAZELON: 37 is reserved for radio
17 astronomy. Potentially you could put radio
18 astronomy telescopes on the far side of the moon
19 and continue to do science and make those
20 frequencies available on Earth. So, that's a
21 measure of increasing that supply. Probably not
22 worth it for 6 megahertz of spectrum, but someday

1 it might be.

2 MS. O'BRIEN HAM: Somewhat along those
3 lines, I just wanted to -- in our experience with
4 the clearing on the AWS, what we found with a
5 number of government agencies, actually, was that
6 they realized that they could do some tradeoffs.
7 So, they didn't need spectrum, maybe they could do
8 the same thing through fiber. And they were sort
9 of forced to make -- you know, if they had a pot
10 of money there to be able to make those kind of
11 tradeoffs, they were able to do that. So, some of
12 them abandoned their spectrum use completely
13 through those sorts of tradeoffs.

14 So, I'm not an economist, you know;
15 Coleman is. But it strikes me that you want to
16 create those kind of incentives where you can
17 actually have the parties through negotiation.
18 The more you can try to trigger those sort of
19 natural determinations, I think, in the
20 marketplace as opposed to the FCC trying to
21 determine what's more valuable or not. I mean,
22 there's something wonderful about the marketplace

1 doing that in and of itself and trying to do that.

2 The other thing I would say is another
3 sort of measure of success here that I just sort
4 of turn the tide a little bit is investment in the
5 spectrum. So, something that I think the FCC
6 should look at is -- and I'm just picking 20 years
7 because wireless has been around for about 20
8 years -- but look at the users of spectrum and how
9 much investment has been made in the spectrum and,
10 therefore, into the economy. So, looking at some
11 of those uses, too. You know, compare broadcast,
12 compare satellite, compare some of the government
13 use, whatever. I think some of that is also maybe
14 an appropriate way to look at, you know, spectrum
15 utilization as well.

16 MR. CALABRESE: Can I add -- you said
17 one thing on, you know -- to what Kathleen said in
18 terms of incentives for federal users in
19 particular. Kathleen mentioned earlier the
20 spectrum relocation fund, which is a great way to
21 -- you know, it's worked well as a model for
22 clearing a band entirely. And, you know,

1 hopefully, there will be some opportunities to do
2 that, but I have a feeling that they will be
3 somewhat limited. But you could also dual-purpose
4 that spectrum relocation fund because something
5 that might have a much broader impact would be to
6 use the fund to -- and perhaps other streams of
7 revenue that would go into it, to have federal
8 users upgrade their systems to facilitate shared
9 access and greater spectrum efficiency.

10 So, Michael Marcus, who was the -- you
11 know, worked in OET as a chief spectrum engineer
12 for lots of years, he wrote a short paper for New
13 America Foundation -- you can get it on our
14 website, NewAmerica.net -- back in June, but he
15 talked about this affirmative federal -- you know,
16 requiring federal users to -- at least federal
17 users to take steps to affirmatively share because
18 we've gone already through two generations of
19 sharing with federal radar uses, so in 900 -- in
20 the 900 band first, and then in the upper 5
21 gigahertz band. And that opened two big,
22 unlicensed bands for sharing, which have been

1 quite valuable. But those -- that sharing was
2 done on a completely passive basis.

3 In other words, the attitude of, you
4 know -- I mean, the military was constructive, and
5 yet the attitude at the same time was, look, at
6 long as we don't have to do anything, as long as
7 you can work around us and we don't notice you,
8 you know, God bless. But as a result, you know,
9 the amount of capacity shared there is far more
10 limited and less robust than it could be if
11 federal users actually had the funding and the
12 wherewithal to upgrade their systems, you know,
13 even things like, you know, in terms of receiver
14 standards, in terms of sharing information, in
15 terms of beaconing, all sorts of means that they
16 could use to free up a lot of capacity short of,
17 you know, being cleared out entirely.

18 MR. ALDERFER: Can I relate this
19 discussion to the last panel, actually, that there
20 was an observation on the importance of having
21 contiguous blocks of spectrum?

22 And when we talk about federal

1 market-based reforms, often federal agency systems
2 are operating in particular geographic areas on
3 frequencies that may differ in various parts of
4 the country. And so, the effect of reforms may be
5 -- may not be to have a contiguous clearing or
6 contiguous efficiency affect.

7 So, can you rectify those two
8 potentially conflicting observations? Would firms
9 be interested in --

10 MR. CALABRESE: You can imagine the
11 scenario you're saying, but I think I would
12 challenge the premise, which is if you look at
13 federally held spectrum, that that's where you
14 have the greatest opportunity for large,
15 contiguous bands of access.

16 Because, for example, there are -- you
17 know, the actual spectrum measurements that I
18 mentioned before, various studies, all of them
19 show, whether you're in urban, suburban, or rural
20 areas, no more than 3 percent use of bands -- of 3
21 bands below 2 gigahertz that are 175, 95, and 90
22 -- 90 and 95. So, about 400 megahertz of spectrum

1 anywhere from 90 to 175 megahertz contiguous,
2 where there's virtually no activity. And at any
3 given place and any given day, you know, 99.9
4 percent at a time.

5 And so, those are opportunities,
6 certainly at a very minimum, at low power, at
7 ground level for contiguous spectrum.

8 MR. BAZELON: I would just add that the
9 problem you identify of noncontiguous and
10 lumpiness of spectrum is what exists in all the
11 white space bands almost by definition. And many
12 of us seem to think that those bands are still
13 valuable and particularly as supplemental to
14 existing systems.

15 MR. MYLET: You know, I think we get
16 back to we're talking about contiguous, we're
17 talking about public and private sector spectrum.
18 I mean, this is where I really think we got to get
19 down to the real transparency.

20 When you look at different commercial
21 bands that have been sitting fallow for 15 years
22 or 10 years that have been allocated, maybe by an

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1 auction design, a lot of spectrum is sitting
2 fallow because it's such a large auction
3 footprint. And spectrum is only built out in
4 cities and highways. So, you have spectrum that's
5 sitting fallow.

6 And with software-defined radio and with
7 cognitive radio and with the needs of the
8 different federal missions, I mean, they're not
9 out there doing iPhone applications when they're
10 trying to save lives with the Coast Guard. So,
11 efficiency, you know, becomes a different subject
12 within, I think, the federal spectrum versus
13 commercial spectrum.

14 But, you know, the transparency is going
15 to, I think, teach us a lot here in the short term
16 about the reality of how much spectrum is there,
17 how it's used, and then I think breaking it down
18 into two more layers of a history of that band so
19 that people can actually see the history of that
20 band and why it's been sitting fallow or why it
21 might be used for emergency cases if we get a
22 national type of emergency.

1 And then the last point is really this
2 technical -- you know, this independent
3 third-party technical analysis to really tell us,
4 you know, how much spectrum we think people are
5 going to need in different -- for different types
6 of missions, you know, to listen to some people
7 say that 1,000 megahertz. Well, you know, I
8 listen to people like Marty Cooper say that, you
9 know, a 10 megahertz channel today might be worth
10 -- or might be functionally equivalent to 100
11 megahertz in 3 or 4 years because of technical
12 efficiency.

13 So, you know, that transparency, that
14 reality, and then that third-party independent
15 technical analysis I think will go a long way to
16 helping us free up more spectrum and get more
17 spectrum into the ecosystem.

18 MS. MILKMAN: Let me ask an online
19 question and combine it with a question from the
20 audience.

21 One question for all the panelists:
22 You've all talked about efficient use of spectrum

1 and that spectrum is not being utilized today.
2 What would constitute your definition of
3 efficiently used spectrum and how would you know
4 if it was being efficiently utilized? Is
5 there--an online questioner says, if you're doing
6 a spectrum survey, can you see low power signals
7 that require high gain antennas, 10- to 20-foot
8 dishes, and a low noise amplifier?

9 MR. WEBB: Okay. Can I pick up that one
10 to start with?

11 MS. MILKMAN: Please.

12 MR. WEBB: So, we've always been quite
13 clear that from a spectrum management point of
14 view, we are seeking economic efficiency. So, we
15 want to get the greatest contribution to the GDP
16 of the UK through the use of the radio spectrum.
17 And we've always been clear that that may not
18 necessarily mean technical efficiency. In
19 general, the two go hand-in-hand, so if you can
20 use the spectrum technically more efficiently, you
21 can tend to get more users on it and, therefore,
22 you can get more value out of it. But it's not

1 always the case.

2 And, for example, there are situations
3 where it's worth leaving the spectrum fallow as an
4 option for things that might happen in the future
5 and that actually gives you more economic value
6 than making use of it immediately. So, you might
7 make use of it immediately and then a new
8 technology comes along in a year or two. And
9 because you don't want to take out this old
10 system, you may effectively have the spectrum
11 sterilized for many years or use not as
12 efficiently economically as it might be.

13 So, we don't actually look to our
14 measurements of spectrum utilization in order to
15 determine how efficiently the spectrum is used.
16 That gives us other useful information on what's
17 going on and where we might change things, but
18 it's not our overall objective.

19 Instead, we take -- we survey about
20 every three years what we think the economic value
21 of the use of the radio spectrum is adding to the
22 UK. And based on that, we can make some

1 assumptions and guesstimates as to whether we
2 think we could do it more efficiently, whether a
3 bit more of a certain use and a bit less known use
4 might make a difference.

5 However, I don't think it's possible to
6 say that the answer is a GDP of 4.2 percent or
7 whatever, and when you hit that, the spectrum is
8 used as efficiently as it might be.

9 There's an ever-changing problem or an
10 ever-changing opportunity because technology
11 changes, uses changes, the value of different
12 things changes all the time.

13 So, I guess it's not really possible to
14 know if you ever got it perfect. But I think by
15 looking at the value that is generated, you can at
16 least have a pretty good idea of any gross errors
17 that there might be.

18 MS. MILKMAN: And Dr. Webb, what do you
19 do with -- in that case, with military spectrum?

20 MR. WEBB: Nothing.

21 MS. MILKMAN: Is that part of the survey
22 or no?

1 MR. WEBB: No, it's not. Partly because
2 in the UK, Ofcom is not responsible for military
3 spectrum in the same way that the FCC has that
4 split with the NTIA in the U.S., and, therefore,
5 we don't have a re-list survey.

6 But also, I think it's pretty difficult
7 to determine what the economic value of military
8 usage of spectrum is. The military achieve
9 different objectives than increasing the GDP of
10 the country. So, it is very, very tricky to bring
11 that in. And I guess that's one of the shortfalls
12 of an economic value approach that any spectrum
13 that's used for noncommercial activities is very
14 difficult to bring into that, including things
15 like radio astronomy as well.

16 MR. BAZELON: I would just like to
17 reiterate or reinforce the point that efficiency
18 of spectrum use -- efficiency in the use of
19 spectrum is itself an economic concept and not an
20 engineering one. And although spectrum
21 measurements of -- physical measurements of
22 spectrum use can be useful and informative,

1 they're not what this is all about. It's not
2 about making sure the bits are -- the airwaves are
3 filled with bits. It's about making sure we're
4 doing something productive with it.

5 On the military side, there is no way to
6 put a market value on the military's mission, but
7 that doesn't mean that you can't use market
8 mechanisms to inform decisions. And the
9 administrative pricing for the military puts an
10 opportunity cost on their spectrum and it allows
11 them to evaluate their mission.

12 It's similar to tanks are important to
13 the military's mission, but there's no need to
14 nationalize steel production, despite what
15 President Truman tried to do; that they can still
16 understand what the opportunity cost of a tank is
17 through market mechanisms.

18 MR. CALABRESE: I just wanted to -- you
19 had mentioned in the question -- the question
20 implied an important point that I almost gave as a
21 caveat, but didn't want to run too long, which is
22 even when you do actual spectrum measurements, you

1 know, that's not the entire story.

2 There can be receive only sites. For
3 example, that you're not hearing that are very
4 important -- and, you know, most of those are
5 federal use and so they would have to be accounted
6 for.

7 At the same time, I think, you know,
8 that actual spectrum measurements will be a
9 critical part of an inventory of the airwaves,
10 that just doing a static snapshot is really not
11 going to -- and particularly one that only just
12 maps assignments rather than measuring what we're
13 actually using and with what technologies. You're
14 going to really need that to identify where the
15 greatest opportunities are.

16 And now, you know, we're reaching a
17 point -- I know at least one company that's going
18 out in the field shortly to the -- you know, to
19 deploy spectrum analyzers that are mesh that can
20 cover areas and can measure very inexpensively,
21 you know, use over periods of time.

22 And so it's no longer a question of, you

1 know, the NTIA had those big white trucks, you
2 know, that would have to do a truck roll at great
3 cost, and we're not even doing that anymore. But
4 now, you can put these things up the way we do
5 weather stations on school buildings. You can put
6 these sensors that are a few hundred dollars, put
7 them up -- either put them up on schools, let them
8 ride around on police cars, however you want to do
9 it. And as long as there's an Internet
10 connection, they can be collecting and then
11 sending the data back.

12 And I think we need that actual use
13 measurement to inform the inventory process. And,
14 you know, I hope we'll do that.

15 MS. O'BRIEN HAM: I would just
16 reiterate, I do think it's only one side of the
17 story, the technical efficiency. I think the
18 economic investment, the productivity that Coleman
19 talks about that comes back into the economy, the
20 jobs, the innovation and all those things
21 economists can measure and I think that's all a
22 factor. Are people actually making productive use

1 of the spectrum that's benefiting society?

2 So, that's harder to measure, I think,
3 the noncommercial sector. It may be easier to
4 measure in the commercial sector.

5 You know, when I was at the Commission,
6 I remember former Chairman Reed Hunt had his
7 famous up and down chart, you know, that showed --
8 he would go up to the Hill and he had --
9 everything that should be going up is and
10 everything that should be going down is going
11 down. And things like investment -- you know,
12 prices were going down, investment was going up,
13 jobs was going up.

14 Those type of indicators are things,
15 too, that I think the Commission should look at
16 when it's considering spectrum management because
17 you want to make spectrum allocation choices that
18 are good investments in the U.S. Economy.

19 MS. MILKMAN: One more audience question
20 and then we may -- I think we're going to have to
21 wrap up.

22 I think in both the -- GAO has commented

1 that neither the FCC nor NTIA has ultimate
2 decision-making, and I think we've just heard Dr.
3 Webb say it's the same in the UK.

4 You have an agency that's responsible
5 for the commercial spectrum and a separate agency
6 responsible for government use, but some countries
7 do have a single entity that manages all spectrum.
8 Could you comment on whether this is -- the
9 current setup is something that hinders the
10 ability to meet future spectrum needs for both
11 federal and non-federal users?

12 Daron?

13 MR. MYLET: I think what's interesting
14 in the UK is the Ministry of Defense controls --
15 and my numbers might not be entirely accurate --
16 but, you know, 4- or 500 megahertz of spectrum.
17 And they actually -- there's a process going on I
18 think right now in the UK where they pay a fee,
19 let's just say it's \$100 million. And they have
20 to pay that fee and if they can sell it or lease
21 it out to commercial sector or the utility sector
22 or public safety sector and make a profit, then

1 they can potentially do that.

2 They can make a choice with that asset
3 and get it out into the marketplace.

4 And I think this is something our
5 country has to look at. All this spectrum and we
6 really get a grasp of what we have, how it's used.
7 I think we can generate a lot of money into the
8 Treasury and into the OMB. And the spectrum can
9 be put to use and drive jobs, create competition,
10 you know, do all the stated goals that this
11 administration is about.

12 MR. WEBB: I'll pick up on that
13 question. So, in terms of governmental use in the
14 UK -- and I assume it's the same in the U.S. --
15 there's really two users that dwarf all the
16 others, and that's the aviation use -- mostly
17 aviation, radar -- and the military use. Outside
18 of those, the other users really have a small
19 percent of the spectrum. And it seems to me that
20 if you take, say, the military, they're always
21 going to need to have their own spectrum manager
22 because they're going to want to look after the

1 spectrum that is within their remit. And the same
2 is going to be true for the civil aviation
3 authority.

4 So, the only question really is, then,
5 do you need an intermediary that sits between the
6 commercial spectrum manager and the military and
7 civil aviation authority and kind of negotiates
8 between those?

9 And I guess the answer to that is you
10 probably don't need that. You may as well
11 negotiate directly between the commercial spectrum
12 manager and those two very large users.

13 What I don't think equally -- that
14 hasn't fell in the middle necessarily makes a big
15 difference unless they're being particularly
16 instructive. So, I suspect structural reform lost
17 -- it can always bring some benefits -- may not be
18 the big key thing to look at here. It's the
19 incentives that are applied to the governmental
20 users to encourage them what only they can do,
21 which is decide which bits of the spectrum that
22 they have they can do without.

1 Thank you.

2 MR. BAZELON: I would just add that,
3 looking at where the large reallocations have come
4 from, you might think it made a difference in,
5 say, the AWS band came out of some
6 legislatively-directed government and private
7 spectrum that is mixed, and you think, oh,
8 Congress had to get involved. But then again, the
9 700 megahertz which was completely within the
10 FCC's control was also only came about because of
11 legislative direction. So, it's -- even when it's
12 all within one manager, there still seems to be
13 trouble to have the political will to do the
14 reallocations.

15 MR. CALABRESE: One thought I -- you
16 know, not that it -- this doesn't -- don't have a
17 position, haven't thought this through a lot, but
18 we might at least consider the possibility, you
19 know, on the federal side at least, of separating
20 allocation from assignment or -- there's
21 allocation from coordination.

22 Because, for example, you know, NTIA is

1 -- its office of spectrum management is charged
2 with -- you know, it's making -- coordinating
3 assignments for federal users. And that's a very
4 necessary and important function, although it
5 tends to give you a culture that that's who you're
6 serving, that that's your client. And there's
7 not, you know, necessarily any weight given to the
8 larger public interest as far as what allocations
9 you're working within.

10 I mean, even to the point where over the
11 years, folks at the Commerce Department have told
12 us, look, go to the Hill and get a directive, you
13 know, go get some legislation so that we can tell
14 our clients -- we can tell the federal agencies,
15 sorry, but we're forced to do this.

16 So, you know, I don't have a specific
17 proposal about how to do this --

18 MS. O'BRIEN HAM: Legislation helps.

19 MR. CALABRESE: But you may want to
20 think about if there's some way to separate the
21 allocation of the amount versus the management of
22 how you work within that allocation.

1 MS. O'BRIEN HAM: Yeah, one thing -- I
2 know there was a proposal and these things are
3 always hard to do and they probably require
4 legislation, too. But there was some discussion
5 years ago when I was at the FCC with NTIA about
6 giving leasing authority to the government to be
7 able to lease some spectrum. I know there's all
8 the appropriators on the Hill and everything get
9 all crazy over that, but creating an incentive for
10 them to give up spectrum through some, you know,
11 monitoring mechanism.

12 Fees are another thing. I mean, if --
13 the UK is doing this. But, you know, there are
14 some fees on government users. But I don't think
15 they're the -- I don't think Coleman would tell
16 you they're true cost of doing business with that
17 spectrum. And I think that forcing some of those
18 tradeoffs to think, well, do I need this spectrum
19 for this or do I need to buy more tanks or more
20 something else. Those types of tradeoffs, I
21 think, are another tool that maybe -- you know, to
22 get the government to take another look.

1 MS. MILKMAN: Unfortunately, we need to
2 end because it's 4:15.

3 MR. BALLERIA: Can I just give a
4 homework assignment?

5 MS. MILKMAN: Sure.

6 MR. BALLERIA: This is part of my job on
7 the Broadband Task Force. So, we've heard a lot
8 about transparency and the need for more
9 transparency in spectrum utilization. And we've
10 heard a lot about that, too, on the broadband
11 side, more transparency in terms of what kind of
12 service you receive versus what you pay for and
13 you're promised. I would love to hear other
14 suggestions or more creative suggestions for how
15 to create this spectrum inventory and understand
16 how it's being used, other than driving around
17 trucks and doing collections and things like that
18 that may not be the most efficient way. There may
19 be better ways with modern technologies and
20 processes and so forth.

21 So, if you guys have thoughts about that
22 that you haven't submitted yet through, you know,

1 the public notices that have gone out or the NOIs
2 that have gone out, please submit those to us so
3 we can take those into account.

4 MS. MILKMAN: Thank you all very much.
5 Can we give our panelists a round of applause?

6 (Applause)

7 (Recess)

8 COMMISSIONER BAKER: Welcome to saving
9 the best for last panel, Innovating in Spectrum
10 Access. I want to welcome the panelists. I want
11 to welcome the many members in the audience, some
12 who I haven't seen in a while. It's great to see
13 you.

14 I really do think this has got -- this
15 is sort of where the rubber meets the road. So I
16 really want to thank the great brain trust that we
17 have here on the panel.

18 I'm going to skip my opening remarks
19 because everybody knows this is important. So let
20 me go straight into telling you who we've got
21 here, the experts we've got here with us today.
22 And I'm going to skip our esteemed moderators and

1 come back to you.

2 We've got Dr. Ranveer Chandra, who is a
3 researcher with Microsoft's Network Research
4 Group. His research is focused on systems' issues
5 in computer networks, including white spaces
6 networking. He has published more than 25
7 research papers and filed over 30 patents.

8 We have Dr. Bruce Fette, a program
9 manager with DARPA XG Project's Strategic
10 Technology Office. His current programs involve
11 cognitive techniques to enhance the scalability of
12 radio communications networks, enhance the
13 usability to soldiers on the edge, improve
14 situation awareness, and to lower radio system
15 costs. Big job.

16 Dr. Paul Kolodzy, an independent
17 telecommunications consultant with Kolodzy
18 Consulting, LLC. He consults with clients on
19 development for advanced communications,
20 networking, electronic warfare, and spectrum
21 policy. That really doesn't say it all.

22 Dr. Paul Mankiewich, chief technology

1 officer of the Wireless Networks Product Division,
2 Alcatel Lucent. He is responsible for the global
3 vision, technology strategy, product evolution,
4 and standards associated with the mobile network.

5 And Dr. Joseph Mitola III, who is a
6 distinguished professor and vice president for the
7 Research Enterprise at Stevens Institute of
8 Technology, where he focuses on cognitive radio.
9 He develops large scale, cross-disciplinary
10 research initiatives with the Institute's centers,
11 laboratories, and contract research projects.

12 So, really, just a heartfelt thanks to
13 all of you all for being here. We're very
14 grateful for your input.

15 I am Meredith Baker and I work here at
16 the FCC. I am also joined by Jon Peha, who is the
17 chief technologist at the FCC; and Juli Knapp of
18 the FCC's Office of Engineering and Technology.
19 And in between them, Rashmi Doshi, chief of the
20 Office of Engineering and Technology's Laboratory
21 Division. It's a great laboratory.

22 So before I forget, because I can't

1 remember everything, I'm going to go ahead and
2 plug for DOD their 2009 Spectrum Symposium. Just
3 so everyone knows, it is October 14th through 15th
4 at the Hyatt Regency Hotel. And it's a great
5 event, too. So that's my commercial.

6 So, let's get started. The way this
7 format's going to work is kind of familiar to you
8 all, I think. We will start with questions that
9 the panelists were provided ahead of time. And
10 they will have three minutes to respond to these
11 questions. And afterwards I'm going to encourage
12 an open exchange between the panelists, and also
13 we might take questions from our very friendly
14 audience and from the Web as well.

15 So I get to go first because I started.
16 So, Ranveer -- who is, again, the researcher,
17 Networking Research Group from Microsoft.
18 Microsoft has been one of the leading developers
19 of technologies for the TD white spaces. Where do
20 you believe we are today in developing that
21 technology? What are some of the lessons learned
22 from a technical standpoint? And what do you see

1 as the challenges that lie ahead? What actions,
2 if any, can the FCC take to help address those
3 challenges?

4 DR. CHANDRA: Well, thank you. First,
5 thank you for having me here. It's a great honor
6 to be here at the FCC. This is my first time and
7 I'm excited. Being a researcher, I guess I don't
8 get many opportunities.

9 So, let me tell you what we are doing at
10 Microsoft. This will be very brief. I do not
11 have time to talk about all of them. We've been
12 writing many research papers on this and
13 presenting it in academic conferences. You can
14 find more at the following website:
15 Research@microsoft.com/knows, k-n-o-w-s.

16 So while most of the research in white
17 space networking has focused on building smarter
18 radios, radios that can sense very well, that can
19 produce really good waveforms, we in the
20 Networking Research Group at Microsoft have been
21 looking at the networking challenge. The
22 challenge of how do you take these radios and

1 actually build a network?

2 How do you get them to communicate, get
3 good throughput out of the system? And this is
4 what we've been developing as part of the KNOWS
5 project.

6 So when we started doing this, this was
7 back in 2005, and all that time when we started
8 getting into the details, the first question we
9 asked was how is building networks in white spaces
10 any different than building networks in any other
11 unlicensed spectrum? What's so different about
12 white spaces?

13 So we found out that there are three
14 main differences, which we characterized as part
15 of our study. The first is that there's spatial
16 radiation in spectrum availability. The spectrum
17 that is available in north of New York City might
18 not be available in downtown Manhattan because of
19 TD contours and the way they exist. That's the
20 first challenge.

21 The second challenge is that of temporal
22 radiation. Spectrum that is available at two

1 nodes might not be available at a certain point of
2 time because a primary shows up. Nodes -- two
3 communicating nodes will get disconnected; they
4 need to reestablish the network and so on.

5 And the third challenge, the first two
6 being spectrum radiation and temporal radiation,
7 the third is that of spectrum fragmentation. If
8 you look at any other unlicensed band, most of
9 them, it's just a contiguous swath of spectrum, a
10 huge contiguous swath of spectrum. Here in the TD
11 bands, what you have is you have the spectrum, but
12 parts of it is occupied by the incumbents. So the
13 entire spectrum, depending on where you are, you
14 won't see the same spectrum available, and the
15 spectrum is noncontiguous. So we need a way to
16 make use of this noncontiguous spectrum.

17 So in MSR, in Microsoft Research, we've
18 looked at -- we've worked on this project in three
19 different versions.

20 Back from 2005 to 2007, we looked at how
21 do you build a mesh network given these three
22 characteristics. So when you wanted to build --

1 so this is what we did then, we showed -- we
2 analyzed through simulations a solution user
3 control channel that existed in -- that we used
4 900 megahertz ISM band as a control channel where
5 nodes coordinated with each other, figured out
6 what part of the spectrum is best to use, and when
7 a primary showed up, they communicated that in the
8 900 megahertz of the spectrum; they used
9 coordinated sensing.

10 In Version 2, this was WhiteFi, which we
11 finished around December, January last -- January
12 this year, which was in the press very recently.
13 What we did was we want -- here we moved to the
14 second version of the project, where we wanted to
15 build a Wi-Fi like network. Imagine you buy it
16 from Best Buy, you plug it at home; we want it to
17 work. We want it to give very good throughput.
18 We want HD video to go over it. How do we build
19 such a network?

20 So here what we did was we got away from
21 the concept of a control channel; we used
22 distributed rendezvous.

1 We also came up with new metrics. And
2 we have the theoretical analysis in our research
3 paper, where we showed, given the non-contiguity
4 of the spectrum, what center frequency, what rate
5 should you use to get the best throughput. Note
6 that common conception is that you should always
7 go widest, the widest bandwidth you can get. Here
8 we show that's not always the case. We came up
9 with a proof around it.

10 And Version 3, thank you for the FCC,
11 for giving us the experimental license. Now we
12 are working, so -- just to recap, Version 2 was a
13 system which we prototyped; we built. We showed
14 that it can get good throughput in the lab
15 setting, not outside. But now, since we have the
16 license, we are going out. We are building a
17 campus deployment in Microsoft. So Microsoft is a
18 huge campus and there are shuttles that go around
19 within buildings. And these -- we want to provide
20 Wi-Fi Internet access within the shuttles, but the
21 backhaul will be over white spaces. This is a
22 proof of concept, where we want to study how

1 WhiteFi, the system we finished last year, can be
2 adapted along with your location, and what are the
3 new challenges. And we would love to come back
4 and present our solutions, back to the FCC in
5 three or four months, and tell us how we actually
6 solved that problem.

7 So this is where we are. Moving
8 forward, there's two requests. I'll elaborate
9 more later in the panel, it would be. So, as part
10 of the geolocation effort we are looking into how
11 would you build a database. And we found out
12 that, well, the FCC database is not very clean.
13 To get any information about who the incumbents
14 are, what the antenna height is, what range
15 they're transmitting at, we had to parse through
16 several of these spreadsheets -- these files, and
17 it was cumbersome. We are still going through.

18 The (inaudible) database is also not
19 clean. I know you don't maintain it, but I'd love
20 to talk to you more about it. And it'd also be
21 nice if you could establish the (inaudible)
22 constants and the assumptions because it would

1 make it easier to maintain consistency across the
2 different databases.

3 The other one, which I'm sure you've
4 heard a lot about, is that we really think that
5 the sensitivity thresholds are too low. The
6 coverage zones are too big. And -114 even as
7 being -- is a bit too low. It would be nice if
8 you could go up. And I think we can build systems
9 even to -- up to, like, -107 sensitivity.

10 Thank you.

11 SPEAKER: Paul or me next?

12 COMMISSIONER BAKER: I'm going to go --
13 do you guys have a preference?

14 DR. PEHA: All right. Am I on? A
15 question for Bruce. I want to ask about the
16 lessons learned from the DARPA XG Project. In
17 particular, what are the tradeoffs that affect the
18 viability of spectrum sensing? What other
19 elements might be needed to integrate with
20 spectrum sensing for accessing spectrum,
21 geolocation policies, something else? And what
22 actions, if any, can the FCC take to help the

1 provision of those elements?

2 DR. FETTE: Thank you for the
3 opportunity to talk about some of the excellent
4 work that we've done at DARPA.

5 First of all, I have to make it clear
6 that I speak for what's going on in the Department
7 of Defense as opposed to the commercial field.

8 And for the most part these will be my
9 perception, rather than a DARPA perception.

10 And finally, I have to be sure that I
11 make it clear that I will speak not only to the XG
12 Program, but the subsequent follow on to the XG
13 Program, which is the Wireless Network after Next,
14 or WNaN Program.

15 So I think there's some really important
16 things that have come forward from those
17 developments, which DARPA performs for the purpose
18 of creating new technologies and showing the way
19 forward with these new technologies.

20 The XG Program actually completed a
21 couple of years ago, and substantial value has
22 been demonstrated from the XG Program. An example

1 of that is a tenfold improvement in the utility of
2 available spectrum to the radio networking
3 functionality. That was demonstrated by spectrum
4 surveys that were done under the XG Program, as
5 well as spectrum surveys that were done by the SDR
6 Forum and by the National Science Foundation. We
7 clearly demonstrated that cognitive radios must
8 sense, adapt, and protect other systems, the --
9 essentially the primary users from interference by
10 their behaviors and their use of policy.

11 XG has subsequently been integrated into
12 other defense radios of, in fact, multiple
13 vendors. And so it's been clearly demonstrated
14 that the technology can be integrated into a
15 variety of platforms.

16 And thirdly, and equally importantly,
17 it's been demonstrated that the spectrum awareness
18 involved in these type of cognitive radios require
19 some fairly sophisticated signal processing and a
20 detailed understanding of the interaction of the
21 various layers of the protocol stack. The
22 interaction between, for example, the physical

1 layer, the MAC layer, the link layer. All play
2 into doing a good job of understanding what's
3 going on in the spectrum that a cognitive radio
4 intends to use, recognizing the primary user, and
5 the interaction of your signal with any other
6 users that are in the environment to minimize any
7 possible interference you may play onto a primary
8 user.

9 Similarly, we have learned in the WNaN
10 Program that it's really important that cognitive
11 radios understand interference and be able to be
12 adaptive to interference in their own network and
13 be very efficient at managing interference, not
14 only by interference avoidance, but by the ability
15 to suppress interference.

16 And so we believe that it's relevant and
17 appropriate for cognitive radios to understand the
18 interference suppression, interference
19 minimization techniques as an important part of
20 their architectural design.

21 We have demonstrated a substantial
22 number of capabilities in the WNaN Program. We

1 are now demonstrating scalability to thousands of
2 nodes with ad hoc networking. We are
3 demonstrating the scalability is achieved with a
4 fairly sophisticated collection of technologies
5 and techniques. We have demonstrated that the ad
6 hoc networking is far more efficient when there's
7 more than one channel available to the radio to
8 use. And we have demonstrated early versions of
9 this radio at Ft. Evans last December. And we
10 will be continuing to demonstrate additional
11 advances in the WNaN Program over the next nine
12 months.

13 Thank you.

14 SPEAKER: Paul, I had the great pleasure
15 to work with you when you were here at the
16 Commission. And as a former chair of the FCC
17 Spectrum Policy Task Force, what's your
18 perspective today on the viability of the ideas
19 that came out of the task force? Which of the
20 recommendations from the task force that have not
21 yet been implemented do you think the Commission
22 should pursue first?

1 DR. KOLODZY: Do first? Okay. Well, if
2 you remember, when we did the Spectrum Policy Task
3 Force, one of the first things that we actually
4 tried to do -- and I think in any of these issues,
5 when you talk about technology and the like -- was
6 to look at the cross between both the technology
7 and the economics and the (inaudible) policy
8 aspects, and trying to combine those. And the
9 second thing that we tried to learn off of the
10 task force was that spectrum, even though we all
11 like to think that it's all either broadcasting,
12 cellular, or Wi-Fi considers all the spectrum.
13 Really spectrum is a lot bigger than just those
14 three big application areas or big three surfaces.
15 And so we have to actually take into consideration
16 all of those.

17 When the task force came out, it
18 basically had about -- I look at five major types
19 of themes. One of them was that no single
20 spectrum model, access model, actually worked for
21 all the surfaces, that basically there were
22 different models and that you had to look at the

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1 cross between those two -- the cost between those
2 three.

3 The other aspect is that you had to get
4 the rights and the responsibilities of the
5 spectrum policy right. So when you actually build
6 up rules, it's not just good enough to show about
7 the rights, but also the responsibilities. And
8 those can either be implied responsibilities or
9 direct responsibilities.

10 And the next one was that spectrum
11 scarcity. And we've heard that already before,
12 that spectrum scarcity actually is more of a
13 policy-driven concept and not really a reality;
14 that there actually is a lot of spectrum out there
15 that can be used. The question is getting access
16 to it. And I think you're hearing a lot about
17 that from a lot of the panelists here about how to
18 get access to that spectrum. And that policy
19 should be developed to try to stop the
20 balkanization, reverse the balkanization spectrum,
21 getting smaller and smaller slices. Because if
22 you're trying to go to broadband, you're going to

1 go -- need to get larger and larger.

2 And finally, that the rules -- and this
3 is what one of the rules -- things that the FCC
4 already did was that the rules for rural
5 environments should actually be different than the
6 rules for the urban environments. And actually,
7 FCC, you did that. You actually went out, and
8 actually some of your rules, you've actually made
9 differences between the different environments.
10 So bravo in that respect.

11 So the question is, which of the -- or
12 these policies or these ideas that were put forth
13 on the Spectrum Policy Task Force are still viable
14 today. Well, they're technically viable today.
15 Now, the question is, is there a -- are they
16 politically viable today. And that'll be a
17 question more for the Commission to deal with, and
18 the like.

19 But there's still a lot of work that has
20 to be done to really implement some of this
21 framework. In fact, I think that Ofcom, you heard
22 from William Webb earlier, they have actually

1 moved forward, I think, at a little bit faster
2 pace than the United States has. And since we
3 came up with the Spectrum Policy Task Force,
4 they've actually embraced some of that and looked
5 at spectrum user rights, and trying to do a better
6 way of defining those rights, and the like.

7 However, if you want to start looking at
8 where to begin, I would start looking at our
9 Section A of Chapter 9. If you want to
10 (inaudible) I can get you a page number.

11 Basically it's the recommended key
12 elements of a new spectrum policy. Basically it
13 takes way too long for spectrum to get out there
14 to the users, especially for new services.
15 Sometimes it takes 11 years, 13 years. Lots of
16 proceedings. In fact, Mitchell Lazarus just
17 published an article on the IEEE spectrum on all
18 those roadblocks. Most of the roadblocks come
19 down to delays on -- from arguments on ill-defined
20 interference rights and responsibilities, or
21 rights and responsibilities that were defined in a
22 different RF era.

1 And so if you're really going to start
2 taking a look at right now, you have to take a
3 look at how are you going to start defining those
4 rights and responsibilities, and start getting
5 them right. And the other aspect, start learning
6 how to implement them and actually stick by your
7 guns and actually enforce them.

8 Thank you.

9 COMMISSIONER BAKER: What page?

10 DR. KOLODZY: Actually, it was page 64.

11 COMMISSIONER BAKER: Page 64, everybody.

12 Rashmi.

13 DR. DOSHI: All right. I guess I get to
14 ask Dr. Mitola a question on some of the
15 software-defined radios that we've been working on
16 for a long time. And I'm going to just do --
17 editorialize the question that was sent to you
18 because there are probably some changes.

19 As one of the world leaders in first
20 developing the concepts of software-defined radio
21 and cognitive radio, you have seen a lot of
22 technological changes.

1 Here it says, when do you think we will
2 start to see the first affordable, conveniently
3 sized software-defined radios that are easy to use
4 and offer commercially reasonable battery life
5 comparable to today's cell phones?

6 I'll just editorialize that. I guess
7 SDR recently published that they think iPhone and
8 others are already software-defined radios. So
9 you may want to comment on how you would think the
10 current marketing definition of software- defined
11 radio versus your initial concepts, and how can
12 Commission action impact this timing going
13 forward, and what are some of the issues you see.

14 DR. MITOLA: Thank you for your
15 question. I'm really pleased to be here.

16 I didn't coin the term -- although I did
17 coin the term "software radio," I did not coin the
18 term "software- defined radio." It was actually
19 Stephen Blust. And at the first meeting of the
20 SDR Forum in 1996, he described what he regarded
21 as a multiband, multimode radio where you
22 basically had a lot of knobs to be able to turn

1 the knobs on the radio to do multi technologies
2 such as GSM and CDMA.

3 And this is a world phone. There are
4 many manufacturers, so I won't say who the
5 manufacturer or service provider is, but it has
6 two GSM bands, two CDMA bands, and of course
7 Bluetooth. And this is relatively primitive now
8 compared to the chipsets and configurations that
9 are coming.

10 It has a lot of knobs. Last night I was
11 -- I had dinner with an expert in LTE. And if you
12 think there are knobs now, just wait.

13 So, these are highly software-defined.
14 And the ability for the networks to learn how to
15 optimize so they really truly maximize erlangs per
16 hertz that -- per kilometer is a key, I think.

17 But now turning to white space, which I
18 think is also important, and to the greater
19 agility outside of these licensed bands. I think
20 that there's a lot of exciting things going on in
21 heterogeneous bands for smarter radios, cognitive
22 radios to do things. But the issue really for

1 deploying these kinds of software-defined radios
2 more broadly is mostly economics. At the APCO 25
3 meeting, actually one of Bruce's contractors,
4 Tyco, has this, you know, P25 multiband, multimode
5 radio that's in part based on the WNaN work. So
6 it's getting out there. But it's got to be
7 affordable. It's got to be affordable to the
8 market niche, with or without subsidies, and so
9 forth.

10 So the things that the FCC can do to
11 promote affordability and leveraging the
12 technology that's available -- somebody mentioned
13 location, I think, in a question to Bruce. It's
14 just like in real estate. For the next several
15 years it's -- I think it's location, location,
16 location because when you look at the way that
17 radios actually propagate, Longley-Rice isn't it.

18 So if you look in even a reasonable
19 suburban environment, put a radio here, get it to
20 transmit. And in my position paper that I
21 submitted in conjunction with this talk I have a
22 picture of what the actual heat map is from that

1 radio. And it's sitting on a corner near a
2 building. And down the street it's hot for almost
3 a kilometer. And 30 meters this way, inside the
4 building, there's nothing. And 50 meters in the
5 other direction there's a certain amount of energy
6 that has ricocheted around the buildings and got
7 into the back there, but there's still very little
8 energy.

9 So it's really about 3D spatial
10 modeling. And in the old days that would have
11 taken, you know, racks of computers working over
12 the weekend and so forth. But now these
13 high-fidelity models can run on a laptop in real
14 time.

15 So my recommendation to the FCC is to
16 build on the superb job that you all did with the
17 RNO in November and to augment the database
18 requirements there to true 3D high-fidelity
19 spatial modeling. And over time to have a plan to
20 do temporal aggregation because what happens is
21 during the week there's one set of things going on
22 and there's a daily cycle, and on weekends it's

1 different. And then if there's a football game at
2 the University of Florida at Gainesville, where
3 I'm from, everything's different. So those kinds
4 of space-time differences really matter a lot to
5 the use of radio spectrum, especially if you're
6 trying to provide cell phone coverage inside, you
7 know, Gatorland. So those, I think, are really
8 important.

9 The next area is in policy languages.
10 The IEEE P1900.5 is developing cognitive radio
11 policy languages. And for the Commission to
12 engage with the IEEE a little bit more perhaps on
13 the value to the larger community and to
14 productization of high-fidelity modeling in your
15 databases I think would be key.

16 And then the final point has to do with
17 testing. Again, the Commission has had tremendous
18 success and reputation in the laboratory system.
19 Well, today we can digitize the transmitting
20 signals and create incredibly sophisticated
21 emulated, not simulated, but emulated
22 environments, real radio signals bouncing around

1 in real -- in emulated environments using gigabit
2 a second switches and so forth. So that real
3 radios can interact with each other in strange and
4 unexpected ways, creating environments that stress
5 the system in the digital laboratory without
6 having to go out into the real world to discover
7 things. So some -- a greater attention to
8 digitizing the testing for testing in
9 sophisticated environments, I think, would be a
10 great contribution from the Commission.

11 And by the way, seeing how much has
12 happened over the past decade has been really
13 exciting for me. So I really applaud the work of
14 the Commission over the past 10 years in this
15 area. Thank you.

16 COMMISSIONER BAKER: Thank you.
17 Although it wasn't full disclosure that you're
18 from U of F.

19 DR. MITOLA: I live in Gainesville.

20 COMMISSIONER BAKER: Paul. Sorry we got
21 the order mixed up here. It happens. We're still
22 federal here. We get things mixed up

1 occasionally. We have just heard about a number
2 of new technologies related to innovation that are
3 really, really exciting. And you sit at Bell Labs
4 in New Jersey where so many of the innovations in
5 commercial telecommunications were actually
6 developed. So my question really is what do you
7 think a cellular network architecture of the
8 future will look like and how will it differ from
9 today's architecture? And what actions or
10 policies can the Commission pursue to facilitate
11 this new architecture?

12 DR. MANKIEWICH: Well, thank you all for
13 having me. I've been here quite a few times in
14 the last couple of years and I really do enjoy all
15 the conversations, the technical conversations.
16 I'm not real good at the business conversations,
17 but the technical ones, I'm okay.

18 So let me start with probably just
19 giving a bit of an example. You know, the iPhone
20 or other smart phones nowadays are routinely
21 deployed with both a 3G technology and a Wi-Fi
22 technology. And probably even in the

1 conversations that we had this morning with Kris
2 Rinne and Bill Stone and John Saw, I don't think
3 any one of them was taking into full account the
4 throughput that goes to a device like an iPhone.

5 Probably 10 percent of the throughput to
6 an iPhone comes through the 3G interface and the
7 other 90 percent comes through the Wi-Fi
8 component. If you took my iPhone, which is 32
9 gigabytes, and ran at about 700 kilobits a second
10 over -- that's a pretty good pace -- over a 3G
11 network, 700 kilobits, it would take you four days
12 to download the three -- 32 gigabits into the
13 iPhone over the 3G network. Which I think is a
14 pretty sophisticated network, which --

15 So what you're having is -- this is a
16 very key component of what I'm about to fill you
17 in on on some of the technologies we're working
18 on, is that the data use that is -- that people
19 are now using data on things like iPhones and
20 BlackBerrys that just are mind boggling as we move
21 from business people using laptops doing e-mail to
22 people watching an hour worth of -- I'm sorry --

1 cancelled television show ER. To download an hour
2 worth of ER is 460 megabytes. That's a lot of
3 megabytes. It comes over the Wi-Fi network.

4 The 3G network won't actually allow you
5 to download it because it's bigger than a certain
6 size.

7 Keep that in mind. That's a policy.
8 We're going to use the initial policy in a much
9 more complex way in a few seconds.

10 So as we step forward and see all this
11 data use coming, we also realize -- and I think
12 Bill Stone or Rajiv might have mentioned it --
13 this earlier, is that we're running out of space
14 with Moore's Law. We are very close to the limit
15 in how much bits per second per hertz we can get
16 out of the air interface. We're basically -- we
17 can do a few more things, but really what we end
18 up doing is throwing spectrum at it. You use sort
19 of an average of 1 bit per second per hertz to 3
20 or 4 bits per second per hertz, multiply it times
21 the frequency, the amount of bandwidth, and you
22 get about the total throughput of that spectrum.

1 And that's pretty much it. And then so you have
2 to go to sort of spatial means to get more out of
3 it, as was mentioned a little bit. And I'll get
4 into that.

5 So there are some technologies we're
6 working on that are very, very complex, to reduce
7 interference and try and squeak a little more out
8 of the air interface, to just go at it brute
9 force. One is called coherent network MIMO. It's
10 actually being standardized, as we speak, and LTE
11 Advanced. The complexity, what we're going to do
12 is share the antennas from the various space
13 stations, and rather than using multiple antennas
14 on one base station, actually coherently combine
15 at the mobile for multiple antennas for multiple
16 base stations. The complexity of doing this is
17 about 10 times higher than the complexity of the
18 LTE networks and the WiMAX networks we have yet to
19 deploy.

20 You're talking -- and what we get out of
21 it from spectral efficiency is somewhere between a
22 factor of two and three. That's a huge amount of

1 complexity for not much gain in spectral
2 efficiency.

3 The next thing we're doing, though,
4 we've realized that that is pretty much -- that
5 road of just grinding out the air interface,
6 running out of gas, the way to do it is to do it
7 as, as Rajiv mentioned, is to go to heterogeneous
8 networks. Basically start adding smaller and
9 smaller cells to the macro network and get spatial
10 distribution of that capacity. So a Wi-Fi is an
11 example of that distribution. What you can then
12 do -- what -- so the big technology, then, is if I
13 do add a lot of small cells to the macrocell to

14 get spatially higher throughput -- because think
15 of it as each person gets sort of their own cell,
16 like a Wi-Fi, you end up with a problem with how
17 do you manage getting the data to the user in the
18 most optimum way. Through which cells do you do
19 it?

20 So probably the biggest effort that's
21 going on inside of our company, and also one of
22 the biggest efforts in standards for LTE Advanced,

1 is the area around self- optimizing networks. How
2 do I basically take a network such as that and
3 decide am I going to send the data to the end user
4 through the macrocell or through the picocell,
5 through the femtocell, or even through the Wi-Fi
6 node? How am I going to manage that data at the
7 network level and decide how to optimize the
8 routers, the backhaul, and all the different,
9 other network components to be able to deliver
10 that data?

11 And so that self-optimizing concept, to
12 basically not increase the bits per second per
13 hertz, but to increase the bits per second per
14 hertz per square meter is really what we're going
15 after here. And that's really the only direction
16 we've got left.

17 Now, around the area of cognitive radio,
18 really quick. We do -- are doing some of that
19 today. When you buy a femtocell from us for
20 wideband CDMA and you put it in your house, it
21 wakes up, it looks around, it sees what
22 frequencies are available, it turns its power down

1 depending on how close or far it is from the
2 macrocell, talks to the macrocell over the
3 network, sets and allocates resources, and away it
4 goes.

5 Maybe not as sophisticated as my
6 colleague's cognitive radio, but it's a start in
7 the right direction.

8 That's -- thank you.

9 COMMISSIONER BAKER: That's great. I'm
10 going to go -- why don't I go ahead and announce
11 the -- go ahead with a couple of the questions
12 that we've had from the floor and online, just so
13 we make sure that we are inclusive.

14 So, Dr. Chandra. If we solve the three
15 technological -- the technical challenges, which
16 are spatial variation, temporal variation, and
17 spectrum fragmentation for TD white spaces --
18 could we open up other licensed spectrum bands for
19 white space usage? Could we open up the entire
20 usable spectrum band for white space usage?

21 And this could also -- I'm going to
22 start with you, but if anybody else has something

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1 to add, go ahead.

2 DR. CHANDRA: That's an interesting
3 question. What we are looking at is the
4 networking challenge here, right? So sensing and
5 geolocation is an addition which you would use to
6 build these networks.

7 As far as other parts of the spectrum
8 go, so there is a lot of research going on. Not
9 at MSR, but if you're following other research
10 conferences, people are looking at other bands and
11 how would you detect primary users in that band.
12 And of course, that is -- if that's the way to go,
13 if you can do -- detect primaries properly, as
14 people are doing research on, then with these
15 three networking challenges of course you can
16 build networks. If you can solve these three
17 challenges properly, you can build efficient
18 networks. Yeah.

19 DR. MITOLA: Let me just comment that
20 when you try to do that, the laws of physics can
21 be pretty daunting. As long as you're within a
22 band, or maybe 10 or 15 percent of the carrier

1 frequency, then you can build the electronics
2 pretty affordably. But as soon as you start to
3 try to get outside of that, it becomes really,
4 really difficult.

5 So relatively modest white space is
6 pretty affordable and pretty doable. But then as
7 you get outside of it, the heterogeneous networks
8 that Paul was talking about is really the
9 direction that you have to go.

10 SPEAKER: This is a terrific panel.
11 Hardly know where to start, there's so many
12 questions.

13 How do you reassure incumbents who are
14 concerned about getting interference? I think
15 it's also influenced by -- at least my observation
16 -- and people thinking about whether this is
17 licensed or unlicensed.

18 So do the same techniques apply, for
19 example, if we were to do overlaid licensed?

20 If you can comment a little bit about --
21 because I know, with some of the statements that
22 were made, we're heading down a path where the

1 devices are getting more and more intelligence.
2 Rather than picking up one piece of information,
3 they're really gathering a lot from the universe.

4 How do you reassure the incumbents that
5 they're not going to get interference?

6 DR. MITOLA: You know, I like to say,
7 measure and report. These devices know what's
8 going on. They measure intensity levels. And
9 with these cognitive radios, they don't just know
10 what's going on in the channel they're trying to
11 use, they know what's going on in the other
12 channels as well.

13 That database idea for cognitive radio
14 is terrific because it provides a place for
15 handsets made by some other manufacturer to
16 measure and report back to the database about what
17 they are seeing. So it makes it really clear if
18 an incumbent is actually being interfered with or
19 what, and also the cause and effect relationship
20 of what is causing the interference. It might be
21 an aggregate of some out of band interference
22 that's happening, and that's hard to diagnose.

1 But with that database as a mechanism, the ability
2 for mobile handsets from any manufacturer, at
3 white space or not, to be able to measure and
4 report to an independent third party will shed an
5 incredible amount of light on this question. And
6 will therefore really help assure the incumbents
7 that they are not going to get interfered with.

8 DR. FETTE: I'd like to add just a
9 thought or two on that exact point.

10 Excellent work was done on this exact
11 subject and described as the Radio Environment
12 Map. And the Radio Environment Map has been
13 documented by several authors at Virginia Tech.
14 And the whole notion of the Radio Environment Map
15 providing information to a well-structured
16 database that makes it then available to the
17 decision process as to what's available and where,
18 it makes it a straightforward process for either
19 the radio itself or the database server to
20 describe what geolocations, what frequencies, and
21 understand both the receiver's selectivity and the
22 transmitter splatter patterns so that good

1 decisions can be made about frequency power,
2 modulation, and the so forth.

3 DR. KOLODZY: Things have -- there is
4 two parts to that question. How do you, first of
5 all, determine what interference is, okay? And
6 that needs to actually be better defined for the
7 Commission. It's right now a very subjective term
8 in a lot of ways and it has not been made
9 objective. So, some way, an objective term needs
10 to be made.

11 I think Ofcom has tried to deal with
12 some of those issues. And I think the Commission
13 needs to go off in some of those same ways. And
14 there are lots of ideas out there of how to define
15 it, but there needs to be some definitions.

16 But the second aspect, which is more
17 interesting, which is we're in a very different
18 environment now. So I'm going to go down Paul's
19 road here. We have lots of networks out there.
20 And we have lots of resources out there.

21 So we keep talking about a cognitive
22 radio, or radio that senses. Actually what you

1 have is lots of users out there with devices that
2 could be sensing. And so therefore it's no longer
3 just that one radio needs to figure out what the
4 environment is, but that actually the network can
5 actually determine what the environment is, and to
6 be able to do some control mechanism associated
7 with that.

8 And we have to start thinking about
9 things in the multiple network side and the
10 infrastructure side. What has changed? When you
11 -- if you asked these questions 20 years ago when
12 cellular was just brand new, for example, if we're
13 using cellular as an example, there was only one
14 or two networks out there in a sense that were at
15 any one location.

16 Now you have many networks that have
17 been overlaid. They've had multiple build of
18 different frequencies and different devices,
19 radios that actually sense across multiple
20 domains.

21 And so if you can actually start
22 exploiting some of that technology and then

1 integrating it together is some coherent way --
2 sort of like what you're trying to do with the
3 spatial diversity across all the cellular towers,
4 I think you have an idea of a direction that you
5 might be able to go into. Actually be no longer
6 just modeling, but measuring. And no longer just
7 be measuring, but reacting to the actual
8 environment.

9 DR. MANKIEWICH: I'm going to take the
10 contrarian side here because we are doing a huge
11 amount of work on -- in this space of cognitive
12 radio.

13 And I think that, you know, if you have
14 a -- there are two types of situations you're
15 trying to deal with. One is the, you know, how
16 does cognitive radio work in sort of a white space
17 type of world. And then I'm sure you're alluding
18 to the concept of could you put cognitive radio
19 into the already licensed spectrum. And then how
20 would you assure a Verizon or an AT&T whether, you
21 know, you're not going to damage that traffic?

22 So far, at least, we have not seen the

1 technology progress enough to be able to actually
2 analyze, in real time, and fast enough for each of
3 the users that are coming up and down in the
4 spectrum to be able to then correct and to be able
5 to make sure you don't interfere with the users
6 that are already there.

7 So there's a lot of great demonstrations
8 for cognitive radio. There's a lot of questions
9 still open on how do you measure interference, is
10 it --

11 So when we do a cognitive radio type of
12 thing in the femtocell, we're actually
13 demodulating the entire signal.

14 These cognitive radios are not going to
15 be demodulating GSM, CDMA. I mean, that's just
16 ridiculously expensive. They're going to be
17 looking at an RF signature and then trying to
18 interpret what's going on. And it's changing
19 extremely rapidly because there are a large number
20 of users.

21 So I think we're not quite ready. We're
22 actually not there by a long shot to be able to

1 convince an operator, who has paid a lot of money
2 for spectrum, that I can put these radios in and
3 they're ready to go and they're not going to
4 damage your existing users.

5 DR. MITOLA: If I can comment a little
6 bit further.

7 The cognitive radio that you're thinking
8 of may be different from the one that I'm thinking
9 of. Because the one that I'm thinking of is the
10 cognitive handset or laptop that actually does
11 have the CDMA chip in there and it does have the
12 GSM chip in there and it does have the WiMAX chip
13 in there and it has a white space chip in there as
14 well. And so its ability to measure BER is the
15 same as your network's ability to measure BER, or
16 the incumbent's network ability to measure BER.
17 Do they do it today in this way? No, they don't.

18 SPEAKER: Right.

19 DR. MITOLA: Could they, and could they
20 report their results to the FCC database? I think
21 they could.

22 DR. MANKIEWICH: Well, I'm not saying it

1 can't be done some time in the future. I just
2 don't think -- I think the technology's quite a
3 bit a ways from being able to do that now.

4 DR. KOLODZY: I just want to follow up,
5 just for a second.

6 I'm also not saying, generally, that it
7 has to be on the cellular networks. The cellular
8 networks tend to be very heavily used. And so
9 that actually would not be the first place you
10 would like to try and look at this kind of
11 technology. I was just using that as an example
12 since you have a lot of basically sensing devices.
13 In fact, you could use the cellular radios as
14 being sensors for other bands, and being able to
15 be tied into networks and be able to survive in
16 (inaudible).

17 DR. MANKIEWICH: Sure. In a visionary
18 way, sure.

19 DR. KOLODZY: Yeah. Right.

20 DR. DOSHI: I guess there is a question
21 from the floor, and I would kind of modify that as
22 a follow-up to Dr. Mankiewicz's point.

1 It may be not today, but considering the
2 amount of data being collected by even a smart
3 phone like an iPhone or a BlackBerry or others
4 that essentially is being shipped back to whoever
5 the service providers are. I mean, isn't there
6 opportunity to start aggregating a lot of that
7 information and using that either through some
8 kind of a network database or others on what the
9 local usages are. And starting building up a
10 better -- I understand it's an extra layer of
11 complexity on top of self-organizing or -- and
12 recognizing it's not going to happen today, but at
13 least over the next several years. And add to
14 that the concept of building up current usage
15 databases, at least in terms of spectrum use.

16 DR. MANKIEWICH: I just want to make
17 sure we're clear that my point in the cellular
18 network would be that you have to do things in
19 real time because users are coming up and down.
20 You're not really going to put a database together
21 of who's on and who's off at any given
22 millisecond. All right? This is more of who's in

1 the band in general. And it's -- and when you do
2 see someone in the band that comes on, you try and
3 back your radio -- you back your radio off.
4 Right?

5 So I'm not sure that the -- I do not
6 believe the databases are going to be real time
7 databases. They're going to be basically who's
8 been allocated those bands, who's in those bands.
9 Who is in those bands, you know, who, for
10 instance, in the white space domain? Someone sets
11 up in a white space domain, that would be then put
12 into the database.

13 So what I worry about a little bit is
14 that we think of this -- if we think of this
15 database concept, if you go too far towards the
16 real time, there are two issues I worry about.
17 One is we already -- the network is already buried
18 in signaling issues. So, for instance, a
19 BlackBerry or any location-based technology
20 probably uses a few percent of data on the
21 network, and 50 to 60 to 70 percent of the
22 signaling on the network because it's constantly

1 banging back and forth: Send me e-mail, you know,
2 give -- here's my location.

3 So the more and more I ship back and
4 forth information -- and it hurts us, too, because
5 we have to back off on some of the reporting we
6 would like to do from the mobile because of all of
7 the load it starts to put on the network. So
8 that's one issue.

9 The other issue which we've looked at is
10 can you do some of this on a per person basis.
11 And to be perfectly honest with you, we get wound
12 up with a lot of privacy issues. Collecting data
13 on individuals is just not acceptable. So you
14 have to somehow make sure that when you're
15 collecting this data, you are making it anonymous
16 in some way. And those rules today are very, very
17 strict. Anonymous is very anonymous. So one has
18 to make sure that you're very careful with that.

19 DR. MITOLA: Well, we've been doing some
20 research at Stevens on this particular topic. And
21 one of the sort of undeveloped opportunities, I
22 think, is the amount of storage that's available

1 in a cell phone. My wife has a 2-gig card for
2 videos on her, you know, her phone. And that's
3 nothing compared to what, you know, what's coming
4 down.

5 So the opportunity to put data -- to
6 collect, measure in real time. But to store it on
7 the phone and then to aggregate it over time, you
8 know, deliver it when she's home near the
9 femtocell and not interfering with the network or
10 on a Wi-Fi access point on the cable network
11 results in an ability to create data -- to
12 aggregate data. And with reasonable security
13 provisions for hashing and so forth, that data can
14 go into a database with anonymity provided.

15 So we think that there's some
16 undeveloped potential for this kind of network
17 characterization, including the ability for the
18 network to determine sort of who the individual
19 radios are. We're doing work, and we call it the
20 radio biometrics, where transmitters have a little
21 bit of IQ imbalance (inaudible) and so forth, for
22 instead of having to remember all these passwords

1 for doing banking and so forth, to have my voice,
2 my cell phone's voice basically, and other
3 characteristics of the propagation channel --
4 become my password, so that it becomes a lot more
5 secure and more user-friendly. This does require
6 more data inside of the network, but it doesn't
7 have to be passed over the air interface. It can
8 be handled on the backhaul. And in non-real time.
9 Non-real time.

10 DR. MANKIEWICH: So I can see the use of
11 that, if for a non-real time application. Like
12 I've got a hole and, you know, I take the data
13 because I drive through that hole and I can sort
14 of map (inaudible). But I'm not sure how you
15 would take that data and do real-time cognitive
16 radio because you have to wait and download it.
17 So it's -- it has an application, but it's not --
18 it's limited to a more static type of measurement.

19 DR. CHANDRA: So just to add to their
20 point. So I don't know if you're aware of this,
21 but certain companies, they do it -- so they do
22 collect war-driving data for Wi-Fi using cloud

1 sourcing; that's what they call it. Devices to
2 figure out what are the APs around them. They
3 send it back to the database. So this is not real
4 time data. It uses Wi-Fi, but a certain amount of
5 this cloud sourcing is possible. Yeah.

6 And as a researcher, I think this would
7 be very interesting to get this kind of data
8 because it would help in spectrum assignment and
9 all that stuff. You can measure quality of
10 spectrum at certain locations if you use this
11 technique.

12 DR. PEHA: Let me ask a -- there's a lot
13 of expertise here to my left on dynamic spectrum
14 access of various kinds, both from spectrum
15 sensing and geolocation. And most of the debate
16 here has been about the television band. Forget
17 the television band for the moment.

18 If someone were to try and identify
19 another band that was conducive to that kind of
20 spectrum sharing, what criteria would you use to
21 try and evaluate where the most promising bands
22 would be?

1 COMMISSIONER BAKER: You stumped them.

2 DR. PEHA: The type of license holder?
3 Would that matter? Would --

4 DR. MITOLA: If it's military, leave it
5 alone. Just kidding.

6 I think when we've characterized white
7 space we haven't done as good a job as we could.
8 Because, for example, when you look at the numbers
9 in these reports, you find that in navigation
10 bands and radar bands that the spectrum occupancy
11 attributed to a radar -- in at least some of the
12 reports that I've, you know, dug into in depth,
13 give you credit for spectrum occupancy during the
14 pulse, and then no credit for occupancy during the
15 return. So you've got this radar band with a.1
16 duty cycle. And I'll tell you what, if you start
17 trying to use that as white space, the radars are
18 not going to be happy with the hot clutter that
19 you're going to create. So that's actually fully
20 utilized, even though from an instantaneous power
21 measurement it's not, you know, fully occupied.

22 In addition, somebody mentioned earlier

1 about a 20-foot dish looking at the sky, and
2 that's certainly the satellite communications'
3 communities. Most of the reports that I've seen
4 do not give the Satcom credit for being fully
5 utilized or anything above what they can measure.
6 And a Yagi from here, you know, that's this big
7 from across the river versus a 60-foot dish
8 pointing at the sky with the appropriate georatee
9 is a whole different ballgame.

10 And then the third area is the use of
11 code spaces. So if you look at some of the
12 spectrum occupancy reports in the GSM -- in the
13 GPS band, what's the spectrum occupancy of GPS?
14 Because of the way that it was measured, it winds
15 up being nothing, zero. Sorry, guys, but that's
16 not white space.

17 So I think that the more, higher
18 fidelity measurements of utilization versus
19 occupancy are important. And then the value of
20 that utilization to the community, such as
21 aviation or military or public safety or whatever
22 are the criteria that you really want to use.

1 Because I think the Commission has a social
2 contract between the Commission and the people for
3 fairness and for market development and for safety
4 that are, you know, there's a balancing act. And
5 so it's those kind of criteria that I would use
6 for trying to identify the next band after TD
7 white space.

8 And I think those things are actually
9 used in coming up with white space as the first
10 opportunity.

11 DR. KOLODZY: If you take a look at
12 where white space came from, it basically was
13 saying white space isn't time, space, and
14 frequency. And one of the criteria maybe we want
15 to think about is what is a high beta use. And a
16 high beta use being either in time, space, or in
17 frequency.

18 So high beta, what I mean in here, and
19 it's an old Stock Market term which means it's a
20 low average, but a very high peak rate. And so,
21 therefore, those are the kind of usages where you
22 can get out of the way when they need the peak

1 rate, but that you're already -- but you're there
2 when the low -- rate is low.

3 And the question is where are those
4 users with respect to high beta use in space?
5 Meaning there are very, very particular places
6 where they are, and not elsewhere. That's sort of
7 a little bit where the broadcasting thing came in;
8 you thought you had location or, you know,
9 localization of it.

10 Or you take a look at that in time or in
11 temporal use, where it's not very -- used very
12 often, but very peaky.

13 And that you have an ability to actually
14 use other bands. And so the idea is that if you
15 want to have usage that's always around, then you
16 actually have to multiple bands in which you can
17 do that. So when a peak user comes in, you can
18 actually jump out. And that's sort of what the XG
19 Program tries to do, which is when it hears one
20 band, it tries to jump to another band. It's not
21 meant to find an empty hole; it's find an empty
22 hole until it's used, and then it's meant to jump

1 away from it.

2 DR. MANKIEWICH: So let me take a
3 different tact, which is we tend to focus a lot on
4 the RF and -- but what about the business models.
5 Is there a way that we could look at underutilized
6 -- and, unfortunately, I am going to go back to a
7 TV station for a minute. But I'm going to go to,
8 you know -- and I apologize to anyone on the
9 Internet, watches channel 51. But, you know,
10 there's this famous channel 51 that sits at the
11 edge of the 700 megahertz auction spectrum and it
12 serves a certain number of people. But it doesn't
13 serve a huge number of people. And a lot of the
14 people that are in the channel 51 area get --
15 already get channel 51 over cable or Verizon or
16 AT&T or whatever.

17 I mean, shouldn't we be looking at
18 business models where if there are underutilized
19 -- if there is underutilized commercial television
20 spectrum, that the service providers that -- and
21 if you think about it, where you need more
22 spectrum the most is actually where you have the

1 most people.

2 Because we have other -- we have
3 different issues in -- and we could talk about
4 that. But we have different issues in the rural
5 and -- in the rural areas. But in the rural areas
6 you probably don't need spectrum as much. Right?
7 But you have issues with business models. The
8 rural area issue is a business model issue, not a
9 technology issue.

10 So to go back to this, that you have --
11 you need more spectrum, you basically make a deal
12 with those wireline providers that have coverage
13 in that area. Let's everybody give the person
14 that -- the one person that has a TV antenna,
15 that's listening to channel 51, give them service.
16 Pipe their house with Comcast or whatever.

17 And, you know, we laugh at this, but we
18 have been talking about this kind of thing with
19 the operators because if you have these issues
20 where you don't -- you have spectrum that might be
21 available, it -- in another way, maybe not to use
22 the spectrum, but just to remove the interference

1 from that TV station, you know, you basically come
2 up with a way to compensate the people by giving
3 them a wireline connection so they don't -- so the
4 few people that are using it don't need the RF
5 connection. That's an idea. Different direction.

6 DR. FETTE: I'd like to take the other
7 half of that question, if I might.

8 Paul previously mentioned high beta
9 users. And I wanted to amplify that in the sense
10 that the Department of Defense is one of those
11 very high beta users. The Department of Defense
12 has not only the need for high access to spectrum
13 when it needs it -- and, you know, in the past,
14 maybe it'd be about eight years ago, we had need
15 for a high spectrum right away. And it's really
16 important that in an unmeasurable and not economic
17 way to provide the Department of Defense community
18 with the spectrum they need when they need it.

19 And the Department of Defense is very
20 much the same type of user as the 19 to 35 group
21 where, you know, everything that the 19 to 35
22 folks expect in their PDA, the Department of

1 Defense users expect and more when they go up
2 against the asymmetric bad guys who are using
3 exactly that type of technology against us. So we
4 really do need to provide not only all those same
5 functions, but vastly more functions when we go up
6 against them.

7 Another thing that's often overlooked
8 with regard to Defense use of spectrum is that in
9 the Defense community, unlike the folks on the
10 ground, the Defense community is in the air.
11 They're in aircraft, helicopters, and other
12 airborne and spaceborne applications. And so even
13 on the ground, the propagation, loss of energy
14 (inaudible) forth, and so if you're a couple of
15 miles away, you don't see an interfering signal.
16 In the Defense community, they see that signal
17 from 30 miles, maybe 40 miles away. All thousand
18 of those signals are visible. When you're trying
19 to communicate in the Defense world, it's much
20 harder to find clear spectrum. So it's really
21 important to the Defense community to get the
22 spectrum they need to do the jobs that they do.

1 So I just sort of wanted to take the
2 other half of that question and get a few points
3 on it. Thanks.

4 DR. MITOLA: Just one follow-up on that
5 and your question regarding what kind of criteria
6 might you use.

7 Another kind of different sort of
8 criteria might be the poolability of spectrum. In
9 one of my first papers on this topic I described
10 how I went out and did some measurements and found
11 that the public safety -- the police chief had a
12 tower on his police station. The fire chief had a
13 tower on his fire station. And they were pretty
14 much -- and that was it for public safety. And
15 there were about 10 cellular towers in the town.
16 So what I proposed was that the police allow the
17 cellular providers to use their spectrum in
18 exchange for having 10 more towers and power
19 management, so that they could fill in the gaps
20 and reuse and so forth.

21 And when I presented this paper there
22 was a police chief in the back of the room that

1 wanted to issue a warrant for my arrest, I
2 believe, because it was just so, you know, he
3 wanted to own his spectrum. So, you know, I know
4 that there's been a little bit of that, and some
5 of that thinking kind of went into the 700
6 megahertz D Block. I think there are legal and
7 economic and, you know, social reasons --
8 impediments.

9 But I think that that's another thing to
10 consider when you're looking at how to promote
11 greater spectrum efficiency. And so the
12 poolability -- so that you can actually create
13 reuse opportunities in ways that we haven't been
14 doing before because of the lanes in the road and
15 the regulatory climate, driven more by that than
16 anything else.

17 COMMISSIONER BAKER: I'm not sure how
18 much -- what -- how much more time do we have?

19 SPEAKER: Pretty much clueless.

20 SPEAKER: Can't see the clock.

21 COMMISSIONER BAKER: Five minutes.

22 Okay, we have five minutes. Good, we have time

1 for -- you want to go first? Do you want to go?

2 MR. KNAPP: Well, I'll try one.

3 COMMISSIONER BAKER: Okay.

4 MR. KNAPP: So in the prior panels, we
5 heard about the need for, take your pick, anywhere
6 from 120 to more than a gigahertz of spectrum.
7 And having been at this for a while, I know it
8 doesn't come from nowhere. We're not
9 manufacturing it. So the choices get pretty hard.
10 You either take it from one and try to figure out
11 where that service goes or --

12 How much of the technology that we talk
13 -- we've been talking about be part of the
14 solution? In other words, we've talked about --
15 and I think part of the question that Jon was
16 talking about -- immediately sometimes we leap to
17 white spaces when we're talking about the TV
18 bands. I don't think we're really kind of getting
19 at that, nor licensed or unlicensed. So much is
20 -- the question is, we've got folks who've said,
21 well, you know, 90 percent of the spectrum is
22 unused most of the time. How do we squeeze more

1 juice out it without telling services that are
2 there now, well, you've got no place to go?

3 DR. MITOLA: I really think that there
4 are tremendous technology opportunities that are
5 really near at hand. For example, I've been using
6 my cell phone in this room and there is plenty of
7 fiber backhaul feeding this room.

8 So if, you know, that water thing there
9 were a 60-gig link, then I could simply put my
10 handset on the table and get a gigabit a second to
11 that link. And I would -- and get traffic off of
12 the CDMA network.

13 So I think that what Paul was talking
14 about earlier about -- I think it's still
15 location, location, location. If we can off, you
16 know, create -- use the laws of physics to our
17 advantage in radio spectrum and use the high bands
18 that are not the sweet spot. You know, .3 to 3 is
19 indeed the sweet spot for what we've been doing in
20 the past, but with the proliferation of
21 infrastructure in suburban home environments and
22 apartment buildings and all that, going into the

1 higher bands for services like this would be a way
2 of offloading these low bands and augmenting and
3 getting us gigabits a second to the handset
4 instead of just the hundreds of megabits a second
5 of the incremental LTE kind of evolution.

6 DR. FETTE: I guess I would agree with
7 that. And I guess the obvious examples are
8 implied by the proper use of the spectrum for
9 matching up with the application. So, for
10 example, at -- as Joe was mentioning, when we need
11 really wideband applications, if we do that at
12 really high frequencies like 60 gigahertz -- which
13 has been proposed by commercial applications that
14 I'm aware of, that really are in fact ready to be
15 commercially viable. Lots of spectrum is
16 available for very short range, for very high data
17 rate applications, and it's fully appropriate to
18 provide the opportunity to use real wide bandwidth
19 for really short range. And we should enable
20 them, the folks that need that kind of
21 application, to be able to do so. It seems to me
22 that that just makes sense, to use the right

1 spectrum for those kinds of applications.

2 DR. DOSHI: Can I just -- maybe it --
3 wasn't that the proposal in terms of heterogeneous
4 networks that Paul Mankiewicz was talking about,
5 in terms of using various types of infrastructure?
6 Isn't that already discounted in the request for
7 hundreds of megahertz of spectrum? Probably
8 looking at Dr. Mankiewicz when cellular folks
9 already talked about needing hundreds of
10 megahertz. I thought they were already
11 discounting the fact that they can use hybrid
12 networks.

13 DR. MANKIEWICH: You know, that's a good
14 point. I don't -- so the issue is, you've got --
15 we're trying to estimate -- and the reason I made
16 that example in the beginning -- we really are
17 fairly clueless about how fast data is taking off.
18 Those were my examples from the beginning. I
19 believe that you're not going to find a gigahertz
20 of spectrum available below 3 gigahertz. That's
21 just not there.

22 DR. KOLODZY: Do you know where it is?

1 DR. MANKIEWICH: So there's got to be a
2 tradeoff of -- and that's why we continue working
3 on these technologies and look at much more
4 elaborate methodologies around heterogeneous
5 networks.

6 I don't think there's one answer, at
7 all. I think that cognitive radio is going to
8 help the wireless providers, even if you don't put
9 anybody else in their spectrum because we'll use
10 it to pack more in. Because what will happen is,
11 you know, I think, you know, I still believe
12 there's unutilized spectrum. There's
13 underutilized TV stations. More people are having
14 wireline connectivity. One can go after that, but
15 that only goes so far.

16 So we have to use combinations of the
17 two. Advances like I was talking about, and my
18 colleagues here, around cognitive radio coupled to
19 heterogeneous networks. And really, I'll use the
20 term self-optimizing networks because that's
21 really the term. Because without that self-
22 optimization, you don't really get any benefit

1 from just throwing cells all over the place.

2 So all of those technologies may get you
3 part of the way there because you can't find all
4 the spectrum you need because this data explosion
5 is a tidal wave that we just can't get our arms
6 around right now. And so it's just going to keep
7 growing. We've got an exponential here. And
8 you'll find more spectrum with our help, we'll
9 develop new technologies, and we'll probably be
10 always short of it.

11 COMMISSIONER BAKER: Well, okay, then if
12 we can keep going, we can have a -- ask another
13 couple other questions. I didn't realize that was
14 an option. I realize everybody's ready to go, but
15 let's just keep going just a tiny bit more.

16 I think this is kind of along some of
17 the same lines, but could you all comment on
18 whether it's feasible to move away from the
19 traditional type or when it might be feasible to
20 move away from the traditional type of tower and
21 power cellular overlay network to more of a
22 self-forming, self-healing kind of ad hoc underlay

1 network.

2 DR. FETTE: I'd like to say that in the
3 Defense community we have, in fact, demonstrated
4 that ad hoc networking is extremely useful,
5 extremely valuable, and extremely efficient with
6 regards to use of spectrum. It is, in fact, the
7 primary methodology that's used in advanced radio
8 communication applications in DOD planning at this
9 time.

10 So we are finding it to be extremely
11 useful and successful. It has been, in the past,
12 common for the Department of Defense to adopt
13 technologies before the commercial community does.
14 And since we're finding this to be desirable and
15 efficient, I think that we will see the commercial
16 folks begin to pick it up as soon as the protocols
17 are available on the street.

18 DR. KOLODZY: I look at those types of
19 networks or one you'd have used, you develop, and
20 the DOD developed them, I believe, because they
21 were going after infrastructure-free areas. So
22 there's a balancing act here that you look at, is

1 that if you have an infrastructure, why are you
2 developing a network that actually doesn't need an
3 infrastructure. You actually want to have that
4 balancing act because you use it where it's
5 necessary. And so if you have gigabit Ethernet
6 sitting on the -- in the ground and you have
7 towers that have availability to it, or at least
8 in your home, you basically want to balance that
9 act and use the wireline, that infrastructure
10 that's available to you, and then balance that off
11 of where you need the infrastructure for.

12 The DOD really needs it because they go
13 places where there isn't infrastructure. But in
14 our urban areas and in our homes, we usually have
15 a lot of infrastructure. But maybe in rural
16 cases, where infrastructure is much more
17 difficult, then that actually has a play. And
18 then maybe, possibly these technologies the DOD
19 and others have been developing, like Microsoft
20 has been developing, might actually be applicable.

21 DR. MITOLA: One of the things we
22 haven't talked about this afternoon, at least that

1 I've noticed, is green radio. How do we reduce
2 the energy footprint of wireless systems? And
3 this -- these heterogeneous network -- these
4 multi-element networks that can move data around
5 from radio to radio, if you can -- if you look at,
6 you know, one of our (inaudible) the fourth or the
7 fourth law or in -- like in Tokyo, it's the
8 seventh law kind of phenomenon. You're saving a
9 huge amount of power by being able to send the
10 same data on multiple hops. And so there is, you
11 know, that aspect.

12 I think you've got to have both, but I
13 believe that over time what Bruce is saying about
14 the migration of these technologies from the DOD
15 into the commercial sector will help. And I think
16 that they'll be accelerated somewhat by the green
17 radio. You really do reduce the power footprint,
18 and service providers spend a lot of money on
19 electrical energy on the electric bill.

20 DR. CHANDRA: The power footprint is a
21 good thought. And especially from the research
22 community, it's just speaking of what's going on

1 in research. We organized this cognitive radio
2 summit at Microsoft Research. Jon was there last
3 year. So the proceedings are online. All the
4 slides are there. So Bob Brodersen from Berkeley,
5 he gave the keynote. And this was his vision, the
6 eventual vision. So the research community is
7 looking at this and there are some advances.

8 But I think, coming back to what was
9 mentioned here, I think we should use both. When
10 an infrastructure's available, use it. And
11 otherwise I think white spaces is a very good
12 initiative. And the lessons learned here will be
13 applicable in other parts of the spectrum as well.

14 DR. MANKIEWICH: So, I don't want to go
15 over, you know, basically the concepts we have,
16 that I mentioned around self-optimization, are a
17 form of ad hoc network, right, from the network
18 side. And as far as a self-healing network,
19 these, you know, the even today technology -- we
20 sell technology that can, as I said earlier, you
21 know, basically self-configure itself. You drop
22 it into place and you don't do, you know, you

1 don't have to do a lot of drive testing and things
2 like that. These elements already recognize the
3 network around them.

4 I think the thing to keep in mind also
5 is that from a failure point of view, it's very
6 important to have a self-healing network. Cell
7 sectors go down. There's no reason why the rest
8 of the sectors can't realign themselves in real
9 time and try and cover an area that has now gone
10 out because of whatever reason, whether it was hit
11 by lightning; whether you actually, God help us, a
12 piece of our equipment fails, whatever. And that
13 type of technology is available now, and in the
14 coming years it's going to get more sophisticated.

15 So the self-healing, self-optimizing
16 network is well on its way. And a lot of those
17 ideas came from a lot of the research done around
18 ad hoc networking.

19 COMMISSIONER BAKER: Do any of the other
20 moderators have a final question?

21 DR. DOSHI: Just one question. I guess
22 it was discussed, and maybe there was a discussion

1 in the earlier panels, in terms of needing
2 contiguous spectrum. And some of the work that
3 Ranveer and his groups have been doing is really
4 using discrete spectrum. And I understand the
5 issues in terms of mobility and others. But are
6 there opportunities to use discontinuous spectrum
7 more than continuous, given that more and more
8 we're not going to get continuous bands of
9 spectrum available?

10 DR. CHANDRA: So we have been actively
11 looking at it and playing around with some devices
12 from certain companies where you can, for example,
13 for FDM, you do subcarrier suppression to use the
14 noncontiguous spectrum. In our Wi-Fi system, the
15 way we handle it is just adapt to how much
16 bandwidth is available. If you have just six
17 megahertz and we accordingly just adapt the width
18 that we use.

19 As far as mobility and all that is
20 concerned, we have protocols to handle it. We
21 haven't tested it out yet in the scale of a
22 cellular system or anything, but hopefully we will

1 be able to do it with the deployment that we are
2 going to do in the campus-wide -- in the Microsoft
3 campus pretty soon.

4 DR. FETTE: And I'll report that in my
5 presentation May 13, 2003, to the FCC, I showed an
6 example of doing exactly that. At that time, it
7 was practical to do discontinuous spectrum over 20
8 megahertz or so of bandwidth.

9 And today it's practical to do that over
10 approximately 100 megahertz. Although power and
11 complexity do play into the commercial deployment
12 of that sort of thing.

13 DR. KOLODZY: Actually, I was going to
14 say the same thing. It was back around 2003/2004
15 that a lot of these were coming up.

16 Another area that's to understand is
17 that there is multiple file layers, been going on
18 for an awful long time, in a sense, and being able
19 to actually integrate multiple systems together.
20 So if you're asking for what's called a
21 single-file layer versus a multi-file layer,
22 that's somewhere where the distinctions are going

1 on. But this has been going on for quite a while.

2 It's obviously easier to do certain
3 things when -- if it is contiguous, but it doesn't
4 necessarily mean it precludes it. There's lots of
5 technologies out there.

6 DR. MANKIEWICH: So, actually, if you
7 look right now -- of the standardization that's
8 going on for LT Advanced, I think there are as
9 many as 10 different classes of bands being
10 grouped together to be able to do wideband with a
11 system over discontinuous spectrum. And it's
12 being standardized as we speak.

13 So they tend to want to stick to
14 spectrum that's a little bit close to each other,
15 like 1900, 2100, or 1800, 2100, you know, 700, and
16 850. You know, those kind of things where they're
17 grouped somewhat close. You don't -- people are
18 shying away from grouping, say, 700 with 2100
19 because of the expense of trying to allocate the
20 LFTM tones over that. It's not that it can't be
21 done; it's just expensive to the handset to do it.
22 But it doesn't mean it -- technologically it's

1 possible, it's just an expense issue.

2 You know, we are -- to my colleague's
3 point from this -- from the -- early this
4 afternoon, I agree with AT&T and Verizon and
5 others that it is much better to have contiguous
6 spectrum. But there is a certain reality right
7 now, and we're working and even standardizing
8 technology now to be able to try and take
9 advantage of that discontinuous spectrum.

10 So you might actually want to take a
11 look at the -- some of the submissions into LT
12 Advanced, where people are looking at what we call
13 multicarrier LTE.

14 DR. DOSHI: I guess what would be
15 useful, if there isn't a submission, in terms of
16 what are the cost differentials between not doing
17 contiguous versus contiguous.

18 Because if one just listened to the
19 first panel, you would have walked away with the
20 impression that if you didn't get contiguous, it
21 was a significant penalty. And the question is
22 what's that penalty?

1 DR. CHANDRA: I'll give you a -- it's --
2 okay, I'm speaking with the researcher hat on.
3 I'm not -- this is from my personal perspective,
4 from my own experiments. This is especially in
5 the context of white spaces where we're dealing
6 with wireless microphones. So we're just looking
7 at, okay, how can both of these devices coexist?
8 One of the things is you don't need to barricade
9 the entire channel; that's a bit too much. And
10 this is one place where if we use noncontiguous
11 channels, it would really help improve spectrum
12 efficiency.

13 COMMISSIONER BAKER: Okay. I'm afraid
14 we're going to lose our entire audience if we
15 don't draw this to a close.

16 So we'll continue this discussion here.
17 I want to thank my esteemed colleagues who are
18 moderators. And I want to just, again, just tell
19 our panelists how wonderful they are and how
20 grateful we are for their participation. I guess
21 we are all excused to go find Section A, Chapter 9
22 and do our homework.

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Thanks, everyone, for coming.

(Whereupon, the PROCEEDINGS were
adjourned.)

* * * * *

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706 Duke Street, Suite 100
Alexandria, VA 22314
Phone (703) 519-7180 Fax (703) 519-7190