

Bureau of Transportation Statistics
U.S. Department of Transportation
January 24, 1997

SELECTED EARNINGS DATA, CLASS 1 MOTOR CARRIERS OF PROPERTY: 1995*
(in thousands)

Carrier	Year	Operating revenues	Operating expenses	Net carrier operating income**	Net carrier income**	Revenue tons hauled**
Total (for the carriers reporting data for both years)	1994	\$ 27,295,775	\$ 25,944,903	\$ 1,350,871	\$ 1,662,115	199,413
	1995	29,486,340	28,540,108	946,106	440,707	216,510

Individual Carrier Data

AAA Cooper Transportation	1994	\$ 256,764	\$ 224,623	\$ 32,141	\$ 27,401	1,599
	1995	269,536	247,563	21,973	14,625	1,662
ABF Freight System, Inc.	1994	903,495	871,265	32,229	14,692	3,486
	1995	1,005,663	1,012,100	(6,438)	(8,899)	3,713
APA Transportation Corp.	1994	151,542	155,374	(3,832)	(3,458)	888
	1995	143,737	147,966	(4,229)	(5,538)	(NA)
Allied Systems, Ltd.	1994	268,633	241,230	27,403	13,933	3,773
	1995	249,579	231,229	18,350	8,248	3,759
Allied Van Lines	1994	420,210	410,933	9,277	5,390	667
	1995	416,166	412,895	3,271	663	654
American Freightways, Inc.	1994	465,588	418,879	46,709	26,146	2,759
	1995	572,100	541,337	30,763	13,084	3,380
Anderson Trucking Service, Inc.	1994	120,188	115,086	5,102	2,922	1,000
	1995	110,702	109,820	882	242	1,001
Arrow Trucking Co.	1994	95,130	88,438	6,691	2,626	1,179
	1995	108,707	101,390	7,317	2,653	1,338
Atlas Van Lines	1994	244,042	229,745	14,297	6,392	337
	1995	262,337	249,013	13,324	6,214	362
Averitt Express, Inc.	1994	270,725	248,488	22,237	11,997	2,754
	1995	279,706	266,360	13,347	6,145	2,733
Bekins Van Lines	1994	189,844	184,287	5,557	2,388	28
	1995	183,579	176,719	6,859	3,223	26
Builders Transport, Inc.	1994	277,697	258,201	19,497	4,302	9,140
	1995	282,457	265,585	16,872	1,941	9,761
Bulkmatic Transport Company	1994	79,349	73,438	5,911	3,505	4,067

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Carrier	Year	Operating revenues	Operating expenses	Net carrier operating income**	Net carrier income**	Revenue tons hauled**
	1995	85,882	79,893	5,989	2,722	4,276
Burnham Service Company, Inc.	1994	100,213	96,416	3,797	2,491	222
	1995	104,716	101,969	2,747	3,397	227
C. R. England & Sons, Inc.	1994	190,711	179,883	10,828	6,781	2,273
	1995	222,426	205,052	17,374	7,393	2,684
Cannon Express Corp.	1994	68,160	57,740	10,420	5,004	758
	1995	84,766	75,930	8,836	3,884	815
Cassens Transport Company	1994	156,820	148,277	8,543	5,470	2,924
	1995	158,294	155,044	3,250	2,002	3,318
Celadon Trucking Services, Inc.	1994	29,238	25,672	3,566	2,985	790
	1995	126,928	115,205	11,723	9,337	110
Central Freight Lines, Inc.	1994	263,596	241,054	22,542	13,416	2,165
	1995	240,842	231,956	8,886	5,525	1,945
Chemical Leaman Tank Lines, Inc.	1994	(NA)	(NA)	(NA)	(NA)	(NA)
	1995	244,117	228,432	15,686	9,913	3,658
Commercial Carriers, Inc.	1994	507,737	470,477	37,260	22,403	8,882
	1995	455,089	433,802	21,287	17,070	8,322
Con-Way Transportation Services, Inc.	1994	916,578	803,885	112,694	68,359	4,945
	1995	1,049,203	953,771	95,431	56,162	5,227
Consolidated Freightways Inc. of Delaware	1994	1,846,647	1,902,677	(56,030)	(38,908)	6,358
	1995	2,014,465	2,066,045	(51,580)	(34,994)	6,826
Covenant Transport, Inc.	1994	131,926	115,976	15,950	7,263	1,494
	1995	180,346	161,627	18,718	9,283	1,745
Crete Carrier Corporation	1994	225,366	191,260	34,106	36,815	3,662
	1995	238,694	205,040	33,653	36,302	3,913
Crouse Cartage Company	1994	95,772	89,756	6,017	3,232	878
	1995	95,152	91,182	3,970	2,388	854
Customized Transportation, Inc.	1994	156,480	150,095	6,385	3,996	1,260
	1995	216,126	207,698	8,428	5,475	(NA)
DSI Transport, Inc.	1994	166,686	149,431	17,255	19,131	13,578

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	1995	189,958	180,517	9,442	8,787	15,664
Dart Transit Company	1994	232,543	218,176	14,367	13,812	2,642
	1995	266,947	259,050	7,897	5,934	3,032
Direct Transit, Inc.	1994	183,428	179,558	3,869	3,523	(NA)
	1995	143,956	145,364	(1,407)	(1,986)	(NA)
Estes Express Lines	1994	229,719	191,881	37,838	23,554	(NA)
	1995	258,797	224,214	34,583	21,733	1,994
FFE Transportation Services, Inc.	1994	219,898	204,290	15,608	9,766	2,299
	1995	234,663	224,232	10,431	7,250	2,306
G. I. Trucking Company	1994	137,544	127,174	10,371	4,035	614
	1995	108,492	105,872	2,620	91	449
Glenn McClendon Trucking Co., Inc.	1994	81,095	75,730	5,365	347	1,980
	1995	78,354	76,897	1,457	(3,047)	2,046
Global Van Lines, Inc.	1994	83,366	82,784	582	(313)	109
	1995	86,409	85,553	856	(37)	109
Graebel Van Lines, Inc.	1994	136,823	135,223	1,601	862	115
	1995	139,727	135,779	3,948	2,641	131
Groendyke Transport, Inc.	1994	95,993	89,750	6,243	4,774	4,599
	1995	108,766	104,084	4,682	2,906	5,551
Heartland Express, Inc. of Iowa	1994	137,003	132,187	4,816	3,032	2,180
	1995	191,507	187,167	4,217	2,661	3,025
Hyman Freightways, Inc.	1994	134,603	130,954	3,650	1,900	762
	1995	113,884	117,972	(4,089)	(3,045)	675
Interstate Distributor Co.	1994	(NA)	(NA)	(NA)	(NA)	(NA)
	1995	137,899	132,358	5,541	2,588	(NA)
J.B. Hunt Transport, Inc.	1994	1,068,983	996,375	72,608	20,600	13,154
	1995	1,194,343	1,169,771	24,572	(28,374)	(NA)
Jevic Transportation, Inc.	1994	119,299	107,562	11,733	10,412	1,137
	1995	125,973	119,922	6,050	4,239	1,170
Landair Transport, Inc.	1994	(NA)	(NA)	(NA)	(NA)	(NA)

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Carrier	Year	Operating revenues	Operating expenses	Net carrier operating income**	Net carrier income**	Revenue tons hauled**
	1995	148,083	137,582	10,501	4,517	(NA)
Landstar Inway, Inc.	1994	275,013	265,012	10,001	4,940	(NA)
	1995	292,299	277,015	15,284	8,245	3,458
Landstar Ligon, Inc.	1994	162,983	155,893	7,089	3,059	2,177
	1995	181,823	174,597	7,226	3,051	2,291
Landstar Poole, Inc.	1994	150,302	144,153	6,149	(18,111)	3,106
	1995	159,257	156,978	2,279	(2,546)	3,246
Landstar Ranger, Inc.	1994	382,907	360,817	22,090	12,756	5,145
	1995	366,319	344,581	21,738	13,139	4,776
Leaseway Motorcar Transport Co.	1994	113,418	109,514	3,904	(514)	1,898
	1995	177,368	181,733	(4,365)	(9,283)	1,898
Mayflower Transit, Inc.	1994	317,402	313,058	4,343	2,811	524
	1995	315,645	311,379	4,266	(5,740)	532
Mercer Transportation Co., Inc.	1994	122,791	117,257	5,534	5,232	2,021
	1995	130,794	126,018	4,776	4,550	(NA)
Merchants Fast Motor Lines	1994	(NA)	(NA)	(NA)	(NA)	(NA)
	1995	99,277	104,707	(5,430)	(4,184)	880
Merchants Home Delivery Services, Inc.	1994	172,197	163,303	8,894	5,252	(NA)
	1995	181,679	176,907	4,772	1,505	(NA)
Midwest Coast Transport, L.P.	1994	103,812	97,754	6,058	3,907	1,333
	1995	107,086	101,152	5,934	3,238	1,319
Miller Transporters, Inc.	1994	88,211	83,162	5,049	2,683	2,663
	1995	93,655	89,419	4,236	1,976	2,633
Montgomery Tank Lines, Inc.	1994	168,290	153,321	14,969	6,239	2,958
	1995	190,054	173,552	16,502	7,802	3,547
Morgan Drive Away, Inc.	1994	101,880	98,445	3,435	2,212	(NA)
	1995	122,303	118,932	3,371	2,269	(NA)
Motor Cargo	1994	82,984	74,635	8,350	4,579	384
	1995	80,764	74,745	6,020	3,131	377
National Carriers, Inc.	1994	79,822	77,883	1,939	904	1,317

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	1995	81,218	79,923	1,295	131	2,319
National Freight, Inc.	1994	116,741	110,723	6,018	1,594	2,821
	1995	123,341	116,067	7,274	1,256	2,636
New England Motor Freight, Inc.	1994	109,385	101,288	8,097	6,449	653
	1995	103,691	98,141	5,550	4,948	637
New Penn Motor Express, Inc.	1994	159,633	128,789	30,844	18,369	888
	1995	167,057	136,202	30,856	18,574	921
New Prime, Inc.	1994	231,940	205,378	26,562	23,908	3,562
	1995	270,219	246,503	23,715	21,314	4,029
North American Van Lines	1994	626,209	603,644	22,565	10,807	1,161
	1995	625,758	600,411	25,347	15,031	1,209
Old Dominion Freight Line, Inc.	1994	243,547	225,923	17,624	10,008	1,674
	1995	248,079	238,438	9,641	4,807	1,694
Overnite Transportation Company	1994	1,037,236	947,413	89,823	63,603	5,628
	1995	975,963	1,005,625	(29,662)	(10,445)	5,508
P.A.M. Transport, Inc.	1994	76,147	67,175	8,972	3,740	(NA)
	1995	83,414	73,427	9,988	4,296	(NA)
P.S.T. Vans, Inc.	1994	136,541	129,297	7,244	4,310	(NA)
	1995	164,794	160,023	4,771	384	2,494
Paul Arpin Van Lines, Inc.	1994	85,145	83,587	1,558	1,093	(NA)
	1995	90,758	90,340	418	777	104
Penske Dedicated Logistics Corp.	1994	95,840	97,049	(1,209)	(2,161)	1,800
	1995	113,779	112,673	1,106	0	2,200
Pitt Ohio Express, Inc.	1994	92,680	74,557	18,123	18,041	607
	1995	97,101	78,283	18,818	16,596	638
Preston Trucking Company, Inc.	1994	418,880	424,348	(5,467)	(6,240)	2,334
	1995	413,409	419,361	(5,952)	(7,111)	2,347
R&L Transfer, Inc.	1994	89,665	75,460	14,205	12,499	(NA)
	1995	100,000	87,000	13,000	7,291	(NA)
Roadway Express Inc.	1994	2,137,324	2,174,121	(36,797)	(25,932)	6,988

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	1995	2,255,089	2,276,249	(21,161)	(17,732)	7,458
Roehl Transport, Inc.	1994	94,420	86,195	8,226	6,209	(NA)
	1995	102,154	93,958	8,196	5,503	2,692
Ryder Dedicated Logistics	1994	629,798	623,471	6,327	4,049	6,332
	1995	850,971	847,288	3,684	(507)	8,362
Saia Motor Freight Line, Inc.	1994	137,812	126,877	10,935	4,806	1,157
	1995	209,623	201,495	8,127	2,509	1,661
Savage Industries, Inc.	1994	71,872	70,245	1,627	1,259	2,222
	1995	81,794	77,453	4,342	4,642	1,785
Shaffer Trucking, Inc.	1994	87,235	80,922	6,313	6,251	1,770
	1995	89,583	79,360	10,222	10,272	1,841
Southeastern Freight Lines, Inc.	1994	254,371	224,718	29,653	27,835	2,166
	1995	263,465	242,964	20,501	19,871	2,182
Southwest Motor Freight, Inc.	1994	110,835	101,535	9,300	3,159	1,081
	1995	116,188	116,976	(788)	(516)	1,322
Southwest Motor Transport, Inc.	1994	88,382	82,586	5,797	3,159	571
	1995	80,226	77,693	2,533	1,728	461
Spartan Express, Inc.	1994	131,398	152,985	(21,586)	(15,071)	(NA)
	1995	155,778	178,614	(22,836)	(17,276)	1,174
Star Transport Inc.	1994	68,629	64,204	4,424	4,105	(NA)
	1995	79,597	75,214	4,382	3,882	(NA)
Stevens Transport, Inc.	1994	127,839	113,181	14,658	13,887	1,061
	1995	126,733	111,226	15,507	14,285	1,416
Swift Transportation Co., Inc.	1994	360,013	326,510	33,503	15,765	10,608
	1995	458,165	412,080	46,085	23,040	13,562
Transcontinental Refrigerated Lines, Inc.	1994	101,182	94,970	6,211	4,091	1,411
	1995	107,951	101,034	6,917	2,217	1,629
Transport Corporation of America, Inc.	1994	127,425	117,660	9,765	4,209	(NA)
	1995	144,254	131,503	12,751	6,106	2,182
Trimac Transportation Services Ltd.	1994	202,745	189,937	12,808	5,736	(NA)

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	1995	228,529	212,799	15,730	5,584	(NA)
Trism Specialized Carriers, Inc.	1994	131,193	121,649	9,545	559	1,731
	1995	143,348	131,326	12,022	2,243	1,813
Tri-State Motor Transit Co.	1994	76,596	66,154	10,442	4,187	497
	1995	82,584	75,674	6,911	1,112	679
USA Truck, Inc.	1994	92,511	78,453	14,058	8,067	874
	1995	102,400	91,898	10,502	6,037	983
USF Holland Motor Express, inc.	1994	448,013	406,287	41,726	22,929	3,146
	1995	527,731	483,687	44,044	24,537	(NA)
USF Red Star Express, Inc.	1994	177,204	177,104	100	1,539	958
	1995	198,824	201,581	(2,757)	(3,248)	1,120
U.S. Xpress, Inc.	1994	113,396	103,443	9,953	3,312	(NA)
	1995	125,769	121,561	4,208	1,245	(NA)
United Van Lines, Inc.	1994	562,767	554,827	7,940	4,508	1,007
	1995	610,026	601,526	8,500	4,304	1,082
Viking Freight System, Inc.	1994	354,833	323,318	31,515	19,098	1,860
	1995	368,558	342,438	26,120	14,885	1,994
Watkins Motor Lines, Inc.	1994	487,993	445,647	42,346	22,830	1,514
	1995	501,100	466,433	34,667	13,643	1,419
Werner Enterprise, Inc.	1994	516,006	455,769	60,236	36,662	7,619
	1995	576,022	515,006	61,016	36,379	8,404
Willis Shaw Frozen Express, Inc.	1994	106,076	97,627	8,448	3,158	1,280
	1995	104,262	95,639	8,622	4,183	1,243
Yellow Freight System, Inc.	1994	2,196,872	2,181,440	15,432	(7,926)	7,918
	1995	2,339,015	2,345,423	(6,407)	(25,707)	8,528

The consolidated revenues and earnings for the United Parcel Service, which include the operations of the company's air carrier subsidiary, were as follows:

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Carrier	Year	Operating revenue	Operating expenses	Net carrier operating income**	Net carrier income**	Revenue tons hauled**
United Parcel Service, Inc.	1994	\$ 14,697,747	\$ 14,004,593	\$ 693,153	\$ 422,079	(NA)
	1995	15,313,800	14,695,487	618,312	329,299	(NA)

United Parcel Service, Inc., is not included in the top 100 carriers above, because its operations, in some respects, differ from those of the carriers shown in this report and other carriers in the motor carrier industry.

(NA) - Not Available

* The 100 carriers listed are generally the largest Class 1 U.S. motor carriers of property based primarily upon 1995 operating revenue. However, the following are not included:

(1) The largest motor carrier in terms of revenue generated, United Parcel Service, Inc., because its operations, in some respects, differ from those of the carriers shown in this report and other carriers in the motor carrier industry.

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(2) Carriers that may have been among the 100 largest, but whose data had not been received when this report was prepared.

**** Definitions of Column Headings:**

Net Carrier Operating Income is the difference between carrier operating revenues and carrier operating expenses.

Net Carrier Income is the difference between carrier operating and non-operating revenues and carrier operating and non-operating expenses. It excludes earnings attributable to discontinued segments, extraordinary items, and the cumulative effect of changes in accounting principles.

Revenue Tons Hauled reflect common and contract carrier service.

SOURCE: Annual reports submitted by the carriers to the Bureau of Transportation Statistics.