

## Selected Earnings Data, Class I Motor Carriers of Passengers - Second Quarter 1998

| Intercity regular route  | 1997 Second Quarter        | 1998 Second Quarter        |
|--------------------------|----------------------------|----------------------------|
| Number of carriers *     | 19                         | 17                         |
| Revenue:                 |                            |                            |
| Intercity regular route  | 209,560,571                | 221,011,637                |
| Charter or special       | 19,525,521                 | 17,202,281                 |
| Local or commuter        | 105,666                    | -159,574                   |
| Express and other        | 21,303,559                 | 22,556,389                 |
| Total operating revenue  | 250,495,317                | 260,610,733                |
| Operating expenses       | 242,390,185                | 249,400,096                |
| Operating income         | 8,105,132                  | 11,210,637                 |
| Net income               | -24,092,285                | 4,419,070                  |
| Operating ratio          | 96.8                       | 95.7                       |
| Revenue passengers:      |                            |                            |
| Intercity regular route  | 10,400,462                 | 10,221,753                 |
| Charter or special       | 3,461,886                  | 2,117,903                  |
| Local or commuter        | 19,953                     | 108,025                    |
| Total revenue passengers | 13,882,301                 | 12,447,681                 |
| <b>Other</b>             | <b>1997 Second Quarter</b> | <b>1998 Second Quarter</b> |
| Number of carriers *     | 4                          | 6                          |
| Revenue:                 |                            |                            |
| Intercity regular route  | 650,236                    | 3,177,378                  |
| Charter or special       | 11,977,652                 | 20,477,305                 |
| Local or commuter        | 3,931,895                  | 3,860,888                  |
| Express and other        | 1,060,862                  | 2,374,281                  |
| Total operating revenue  | 17,620,645                 | 29,889,852                 |
| Operating expenses       | 14,945,986                 | 24,600,558                 |
| Operating income         | 2,674,659                  | 5,289,294                  |
| Net income               | 2,368,129                  | 2,582,547                  |
| Operating ratio          | 84.8                       | 82.3                       |
| Revenue passengers:      |                            |                            |
| Intercity regular route  | 85,474                     | 217,135                    |
| Charter or special       | 1,082,523                  | 1,474,248                  |
| Local or commuter        | 1,147,624                  | 1,123,844                  |
| Total revenue passengers | 2,315,621                  | 2,815,227                  |

\* List of Carriers

SOURCE: Quarterly reports submitted by the carriers to the Bureau of Transportation Statistics.

