



U.S. General Services Administration

# Federal Acquisition Service

**OASIS Update**

**MAGIC CONFERENCE**

**Jeff Koses**

**Director, Office of Acquisition Operations  
General Supplies and Services**

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# Challenges

- Federal Deficit approaching \$16 Trillion
- Sequestration, budget cuts, FTE reduction
- More and more duplication of contract vehicles (services and products)
- Agencies require greater insight into professional services spend
- Growing need for contractual solutions to complex professional services requirements



## What is complex?

- Requirements that contain multiple disciplines
- Requirements that contain significant IT components, but are not IT requirements in and of themselves
- Requirements that contain Other Direct Costs (ODCs)
- Requirements that need to be performed on a cost reimbursement basis
- Some blend of all of the above

# FAS' Response: OASIS, Schedule Modernization, and Strategic Sourcing

- OASIS —One Acquisition Solution for Integrated Services— an innovative family of vehicles that meet the needs of our agency clients by delivering total contractual solutions to complex, professional service based requirements
  - OASIS: Full-and-open, unrestricted procurement
  - OASIS Small Business: 100% Small Business set-aside

## Federal Acquisition Service

## Why OASIS?

- About half of all government spending on complex professional services in FY 2010 utilize cost-type contracts
- OASIS includes all contract types at the task order level, including fixed-price, cost-reimbursement, time and materials and labor hours with the potential for hybrid tasks utilizing multiple contract types within the same task order
- Currently, the scope of OASIS includes program management, consulting, logistics, professional engineering services, and financial services



## Benefits of OASIS

- Provides a hybrid government-wide use acquisition vehicle that supports both Commercial and Non-Commercial Professional Services that provides access to best-in-class Contractors and leverages the government's buying power
- Maximizes opportunities for Small Businesses
- Supports better acquisition outcomes

## Benefits of OASIS (continued)

- Offers on-ramp/off-ramp procedures to ensure a flexible, vibrant vendor pool
- Supports customers with a robust Web Library
- Enables agencies to concentrate on agency missions rather than the acquisition itself, which will minimize the unnecessary proliferation of interagency and agency-wide contracts
- Reduces the lead time and administrative efforts it currently takes agencies to acquire complex professional services

## Federal Acquisition Service

## View OASIS as a Family

- Consistent program management, agency support and supplier relationships
- Maximize competition on both contracts
- Provides small businesses an environment in which to compete
- Tracks provide opportunity for socio-economic set-asides
- Customers using small business contract guaranteed to meet their small business objectives
- Builds on the successful approach pioneered by Alliant
- Exploring ways to allow continuing opportunity as small businesses grow



# Maximizing Small Business Opportunity

- OASIS: Solicitation for full and open competition expected to be populated by large business
  - Anticipated small business subcontracting goal of 50%
- OASIS Small Business: A second solicitation 100% set aside for small businesses
  - Tracts for 8(a), HUBZone, service-disabled veteran-owned, and women-owned small business concerns
  - Set asides may be performed on any Tract



## Fostering Transparency and Collaboration

- The OASIS team has established a Customer Advisory Group including representatives of multiple agencies, both Civilian and Defense to provide input, advice, and guidance throughout the acquisition lifecycle.
- The OASIS team has actively solicited feedback from Industry members via a ground breaking industry communications strategy.

# OASIS Industry Communications Strategy

- GSA Interact Website and Industry Community
  - Numerous blogs and information sharing
  - Questions and answers
  - Public blogs and private email capability
- OASIS One on One Sessions
  - White paper submissions
  - Face to Face meeting time with the OASIS team
  - Idea generation and opinion sharing



## Industry Suggestions

- Adding Scope Fields:
  - Energy Professional Service Fields
  - Environmental Professional Service Fields
  - Security/Intelligence Professional Service Fields
  - Training and Education
- Keep the scope fields broad for increased flexibility.



## Industry Suggestions (cont'd):

- Longer base period for the contracts
  - 5 year base with 5 year option OR
  - 10 year base period
- Active use of on ramp and off ramp procedures
- Allow on ramping of Oasis SB contract holders who outgrow their size standard, but not SBs who are purchased

## Industry Suggestions (cont'd):

- Use of escalation percentage or price index for pricing future contract years
- Experience performing complex work is key
  - Focus should be primarily on the prime
- Joint ventures should not be allowed unless they are a pre-existing entity with relevant experience
- ***Keep things easy to use and flexible as possible***

## How does OASIS Complement MAS?

- Limited Number of Awards --- best in class – best value determination up front
- Collect and analyze business intelligence data, such as awarded labor rates, to support customers running their programs more efficiently
- Defined labor categories
- Built for commercial and non-commercial requirements
- Designed for integrated complex efforts

# OASIS and Schedule Modernization

- Schedule modernization contains 4 major tenets:
  - Data Driven Pricing
  - Enhanced Service Delivery
  - Flexible Contracting
  - Increased Knowledge Management Capability
- OASIS is consistent with this vision, and along with strategic sourcing, are part of how FAS is moving forward





## Federal Acquisition Service

### ➤ Key Concepts

- Reduce total cost of acquisition
- Yield enhanced business Intelligence
- Improve Management Efficiency
- Ensure Regulatory Compliance

### ➤ Anticipated Benefits

- Improved Operating efficiency
- Reduce unit costs
- Reduced consumption
- Focus on Socio Economic Goals



## Moving forward

- In 2012, the OASIS Team will:
  - Develop and finalize the external Business Case
  - Develop a draft Request for Proposal (RFP)
  - Continue to engage Customers and Industry so that the process continues to be **as transparent as possible**.



# OASIS Acquisition Schedule

Milestone / Deliverable	Anticipated Date
Release Draft RFP	Summer 2012
Release Final RFP	Winter 2012-13
Announce Awards	Summer 2013
Issue Notice to Proceed	Fall 2013

## Federal Acquisition Service

# OASIS Example Task #1

**An agency has to develop, establish, and implement a new program for citizen support and communication in the event of national tragedies or disasters.**

- OASIS will allow the agency to award a single task order to:
  - Predict support & communication service requirements under a variety of situations;
  - Consider & recommend methods of delivering the support & communications services;
  - Design the program infrastructure;
  - Establish support and communication logistical requirements;
  - Determine budgetary requirements and establish budget mgmt & control procedures;
  - Develop a resourcing plan for implementation;
  - Determine and establish program IT requirements and support systems, including hardware and software; and
  - Implement program decisions taken by the Government.

## Federal Acquisition Service

## OASIS Example Task #2

An agency decides to consolidate two offices with similar function to meet the President's goal of simplifying government.

- The agency can use a single OASIS task order to:
  - Analyze business functions and devise improved processes
  - Review revised business requirements and develop logistical plan to support new office
  - Review and update quality control processes and management controls
  - Integrate and update business practices and systems (finance, travel, HR, etc.) to reflect requirements of new office



## OASIS Example Task #3

A DoD branch decides to modernize their logistical field operations.

- The DoD branch can use a single OASIS task order to:
  - Analyze logistical functions and devise improved processes
  - Provide required training
  - Review and update quality control processes and management controls
  - Integrate and update inventory systems
  - Purchase integral equipment
  - Prove results



# Questions?