Labor Market Industry Profile

Florida Logistics & Distribution

Industry













Source: Florida Agency for Workforce Innovation, Labor Market Statistics Center Prepared May 2010

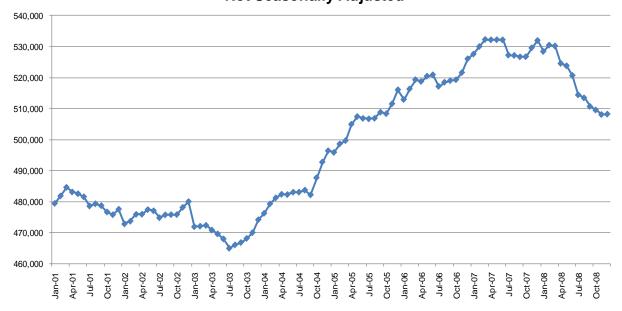
Florida Logistics and Distribution

Florida has often been called "The Gateway to the Americas" and our geographic location and multi-modal transportation system position us ideally as a hub of commerce to all parts of the world. Florida's transportation infrastructure includes a 12,066-mile State Highway System, 14 deepwater seaports, 2,796 miles of main route rail lines, 19 commercial airports, and two of only eight commercially licensed spaceports in the United States.

Florida's transportation and logistics industries include transportation of passengers and cargo, warehousing and storage for goods, scenic and sightseeing transportation, and support activities related to modes of transportation. Establishments in these industries use transportation equipment or transportation related facilities as a productive asset.

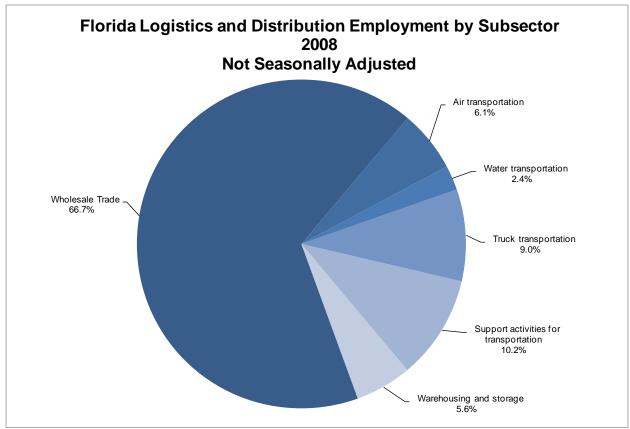
- The logistics and distribution industry includes the following sectors: wholesale trade, air transportation, rail transportation, water transportation, truck transportation, support activities for transportation, and warehousing and storage.
- The logistics and distribution industry sector had 54,753 establishments in 2008 with employment of 518,525, down 11,097 jobs (-2.1 percent) from 2007.

Florida Logistics and Distribution Employment 2001 - 2008 Not Seasonally Adjusted



Source: Florida Agency for Workforce Innovation, Labor Market Statistics Center, Quarterly Census of Employment and Wages Program (QCEW), prepared April 2010.

The largest industries in logistics and distribution in 2008 were wholesale trade (345,877 jobs); support activities for transportation (53,132 jobs); and truck transportation (46,773 jobs). These three industries make up 86.0 percent of the logistics and distribution employment. Wholesale trade alone makes up 66.7 percent of logistics and distribution employment.



Note: Percentages may not add up to total due to rounding and omission of rail transportation.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics Center, Quarterly Census of Employment and Wages Program (QCEW), prepared April 2010.

A separate subsector for support activities is established in the sector because support activities for transportation are inherently multimodal, such as freight transportation arrangement, or have multimodal aspects. Also, the support activity subsectors have similarities in their production process that tend to link them together.

Support activities for transportation (+1,488 jobs, +2.9 percent) gained the most jobs over the year, followed by air transportation (+338 jobs, +1.1 percent), warehousing and storage (+227 jobs, +0.8 percent), and water transportation (+215 jobs, +1.7 percent). The two industry groups losing jobs over the year were wholesale trade (-11,301 jobs, -3.2 percent), and truck transportation (-2,065 jobs, -4.2 percent).

- Occupations with the most employment in the logistics and distribution industry are: nontechnical sales representatives (wholesale and manufacturing); heavy and tractortrailer truck drivers; hand laborers and freight, stock, and material movers; and technical sales representatives (wholesale and manufacturing). Together, these four occupations account for approximately 31 percent of the employment in this industry.
- The fifteen largest occupations listed in the table below represent approximately 59 percent of the jobs in the logistics and distribution industry.

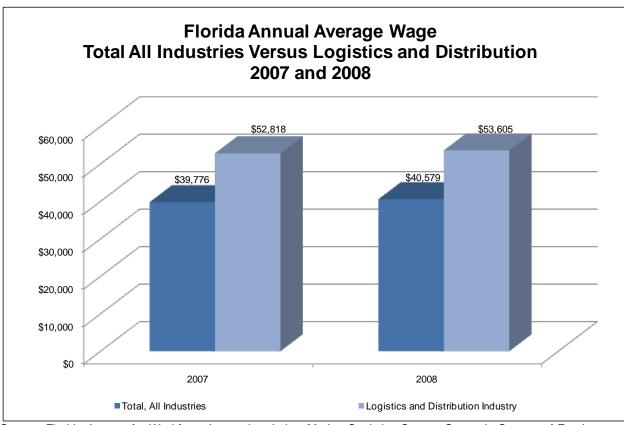
| Top Occupations in Logistics & Distribution Industry | | | | | | | |
|--|------------|---------|---------------|---------|---------------|---------------------------|-------------------------|
| Occupation Title | Employment | | Annual Change | | % of Industry | 2009 Average Hourly | Training |
| | 2009 | 2017 | Total | Percent | Total | l Wage | Requirement |
| Total, All Occupations | 500,858 | 557,482 | 7,078 | 1.41 | | | |
| Sales Reps., Wholesale and Manufacturing, Nontechnical | 68,184 | 77,447 | 1,158 | 1.70 | 13.61 | 27.24 | PSAV Certifica |
| Truck Drivers, Heavy and Tractor-Trailer | 39,820 | 45,994 | 772 | 1.94 | 7.95 | 17.25 | PSAV Certifica |
| Laborers and Freight, Stock, and Material Movers, Hand | 28,978 | 31,114 | 267 | 0.92 | 5.79 | 11.49 | Less Than Hig School |
| Sales Reps., Wholesale and Manufacturing, Technical | 20,744 | 23,921 | 397 | 1.91 | 4.14 | 34.59 | PSAV Certifica |
| Office Clerks, General | 18,260 | 20,578 | 290 | 1.59 | 3.65 | 12.11 | High School |
| Customer Service Representatives | 17,752 | 21,745 | 499 | 2.81 | 3.54 | 14.36 | PSAV Certifica |
| Stock Clerks and Order Fillers | 17,506 | 17,875 | 46 | 0.26 | 3.50 | 10.67 | High School |
| Truck Drivers, Light or Delivery Services | 15,309 | 17,521 | 277 | 1.81 | 3.06 | 13.97 | PSAV Certifica |
| Shipping, Receiving, and Traffic Clerks | 14,240 | 15,990 | 219 | 1.54 | 2.84 | 13.10 | PSAV Certifica |
| Ticket Agents and Travel Clerks | 11,442 | 10,633 | -101 | -0.88 | 2.28 | 15.61 | High School |
| Bookkeeping, Accounting, and Auditing Clerks | 10,358 | 11,778 | 178 | 1.71 | 2.07 | 15.79 | Associate's Degree |
| Industrial Truck and Tractor Operators | 9,297 | 10,209 | 114 | 1.23 | 1.86 | 13.70 | PSAV Certifica |
| First-Line Supervisors of Non-Retail Sales Workers | 8,112 | 8,991 | 110 | 1.35 | 1.62 | 37.68 | Associate's Degree |
| Order Clerks | 8,058 | 6,516 | -193 | -2.39 | 1.61 | 13.08 | High School |
| Cargo and Freight Agents | 7,333 | 7,995 | 83 | 1.13 | 1.46 | 15.92 | PSAV Certific |

^{*} Post Secondary Adult Vocational Certificate

Source: Florida Agency for Workforce Innovation, Labor Market Statistics Center, Long Term Projections Program, Forecast to 2017, assumes economic recovery.

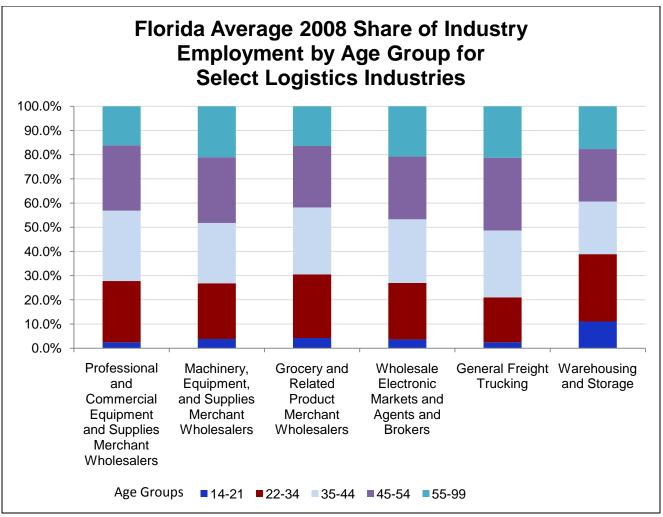
- Nontechnical sales representatives (wholesale and manufacturing) has the most employment of the occupations within the logistics and distribution industry with estimated 68,184 jobs in 2009.
- Within the 15 largest logistics and distribution occupations, the fastest growing is customer service representatives (+2.8 percent, +499 jobs annually), while the occupation with the steepest decline is order clerks (-2.4 percent, -193 jobs annually).

- Average hourly wages among the fifteen largest logistics and distribution industry occupations range from a high of \$37.68 for first line supervisors/managers (\$78,374 annually) to a low of \$10.67 for stock clerks and order fillers (\$22,194 annually).
- Higher wages are found in occupations with greater training requirements. Ten of the fifteen largest logistics and distribution occupations require additional certification beyond a high school diploma, such as postsecondary adult vocational certificate or an associate's degree.
- The 2008 annual average wage for workers in the logistics and distribution industry was \$53,605, exceeding the state's total annual average wage of \$40,579 by 32.1 percent.
 Water transportation had an annual average wage of \$64,098, the highest in logistics and 58.0 percent higher than the state wage.



Source: Florida Agency for Workforce Innovation, Labor Market Statistics Center, Quarterly Census of Employment and Wages Program (QCEW), prepared April 2010.

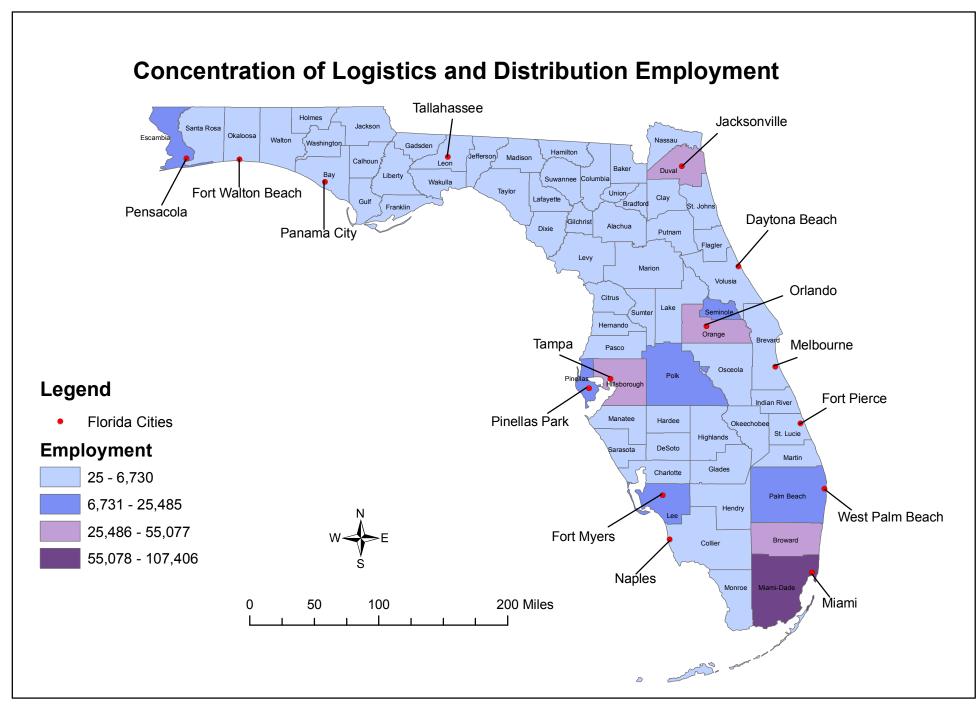
- Of the available logistics and distribution industries in the U.S. Census Bureau's Local Employment Dynamics Program (LED), warehousing and storage had the largest percentage of youth employment (age 14 – 21) in 2008, with 11 percent.
- The logistics and distribution industry with the highest share of older workers (55 and older) in 2008 was general freight trucking with 21.3 percent.



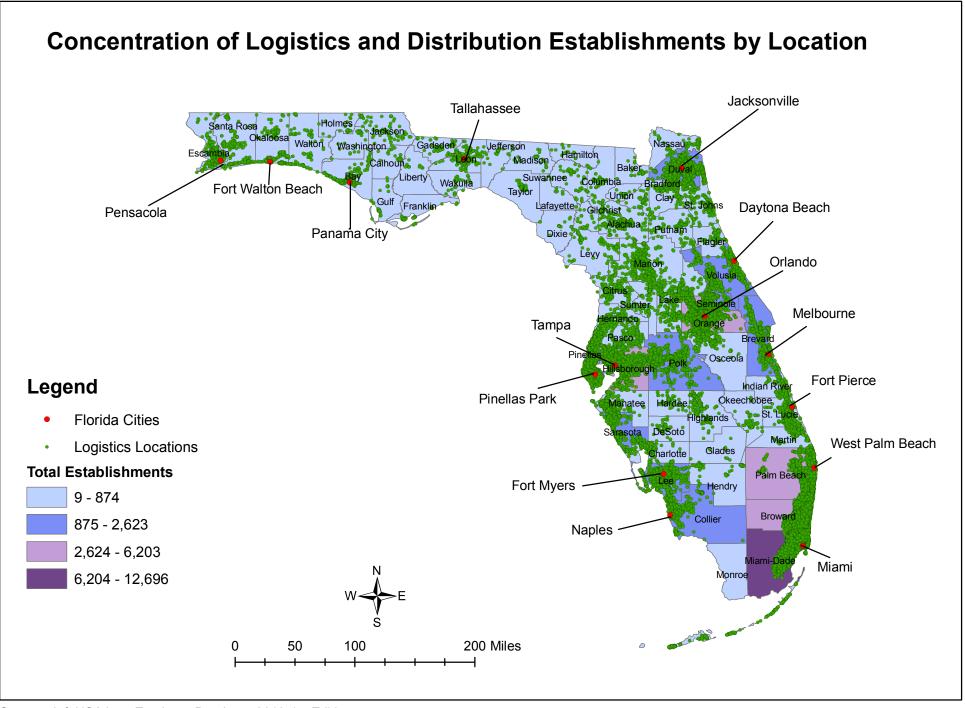
Source: U.S. Census Bureau, Local Employment Dynamics Program (LED).

Prepared by: Florida Agency for Workforce Innovation, Labor Market Statistics Center, prepared April 2010.

- Employment in the logistics and distribution industry is concentrated in the southeast, central, and northeast parts of the state. These counties include: Miami-Dade, Broward, Orange, Hillsborough, Duval, Palm Beach, Polk, and Pinellas.
- Florida employers in logistics and distribution occupations are concentrated along the coast and central parts of the state.



Source: Florida Agency for Workforce Innovation, Labor Market Statistics Center, Quarterly Census of Employment and Wages, 2009, Q1. Prepared May 2010.



Source: InfoUSA Inc., Employer Database 2010-1st Edition
Prepared by: Florida Agency for Workforce Innovation, Labor Market Statistics Center, October 2009