#### **Doing Business with the USA**





Ведение бизнеса с США

# U.S. Government Resources and Initiatives

Gregory Winstead Economic & Commercial Officer U.S. Embassy Bishkek

### U.S. Government Offices

- U.S. Embassy Bishkek
  - Gregory Winstead
  - Artyom Zozulinsky
  - Zamirbek Shaiykov
- U.S. Foreign Commercial Service Almaty
  - Stuart Schaag
- U.S. Foreign Agricultural Service Ankara
  - Ralph Gifford





### OPIC

- Overseas Private Investment Corporation
- Supports U.S. Companies Investing Abroad
  - Financing
  - Political Risk Insurance
  - Investment Funds
- Local OPIC beneficiaries: Hyatt and Katel
- www.opic.gov





#### Ex-Im Bank

- Export-Import Bank of the United States
- Finance export of U.S. goods and service by filling gaps not covered by private lenders:
  - Pre-export financing
  - Export credit insurance
  - Loan guarantees and direct loans (buyer financing)
- Available for goods exported to the Kyrgyz Republic for a term of up to seven years
- www.exim.gov





## Country Commercial Guide (CCG)

- Advice to Potential U.S. Exporters & Investors
- Top Sectors:
  - Food processing/packaging equipment
  - Hotel/restaurant equipment
  - Mining industry equipment
  - Non-Ferrous Metals
  - Travel/Tourism Services
  - Textile Machinery/Equipment





### **Commercial News**

- Bimonthly publication listing:
  - Upcoming trade shows
  - Franchising opportunities
  - Distributorships
  - New items for import
- Variety of products identified
- Free publication available at the U.S. Embassy, AmCham or www.export.gov/cnusa





# Cochran Fellowship Program

- U.S. Department of Agriculture Program
- Training in the United States for government officials and private sector entrepreneurs involved in:
  - Agricultural trade, agribusiness, management, policy and/or marketing
- Industry visits, on-the-job training, seminars
- Kyrgyz Republic 2009: animal and plant health
- Contact Embassy -- Zamirbek Shaiykov



