

Doing Business with the USA



Ведение бизнеса с США

Conducting Trade with the USA

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Current Trade Patterns

- Existing Trade as a Guide to Future Opportunities
- U.S. Data Show Bilateral Trade in Goods in 2008 totaled \$46.8 million
- Kyrgyz Data Show Bilateral Trade in Goods in 2008 totaled \$104.3 million
- Discrepancies





U.S. Trade Data

- \$44.3 million in exports to the Kyrgyz Republic
- Top Exports to the Kyrgyz Republic:
 - Automobiles and Parts
 - Machinery, Boilers and Parts
 - Meat and Meat Products
 - Tools
 - Optical, Photographic and Medical Equipment
 - Electrical Machinery





U.S. Trade Data

- \$2.4 million in imports to the USA
- Top Exports from the Kyrgyz Republic:
 - Electric Machinery and Parts
 - Works of Art and Antiques*
 - Edible Fruit and Nuts*
 - Organic Chemicals
 - Aluminum and Aluminum Products
 - Toys, Games and Sports Equipment*





Kyrgyz Republic Trade Data

- USA is the Kyrgyz Republic's fifth largest trading partner in 2008
- Imports from the USA: \$99.4 million
- Exports to the USA: \$4.9 million
- Kyrgyz Republic data likely record U.S. goods transited through or distributed from third countries





Kyrgyz Republic Trade Data

- Top Imports from the USA:
 - Pharmaceuticals/Medicines
 - Poultry
 - Aircraft and Related Goods
 - Heavy Transport Equipment
 - Automotive Parts
 - Processing Machinery for Soil, Stone, Ore
 - Communications Equipment
 - Engines
 - Used Clothing





Comparison to Armenia & Mongolia

- Landlocked countries also far from the USA
- Population about three million each
 - Kyrgyz Republic: 5.3 million
- Gross Domestic Product
 - Armenia: \$12 billion
 - Mongolia: \$5 billion
 - Kyrgyz Republic: \$5 billion
- Not major industrial or petroleum producers





Top Six Imports from USA

- Armenia: Vehicles and Parts*; Meat and Meat Products*; Boilers, Machinery and Parts*; Precious Stones; Electric Machinery*; and Optical, Photographic and Medical Equipment*
- Mongolia: Vehicles and Parts*; Boilers, Machinery and Parts*; Electric Machinery*; Optical, Photographic and Medical Equipment*; Railway and Traffic Signal Equipment; and Meat and Meat Products*





Top Six Exports to USA

- Armenia: Aluminum and Aluminum Products*; Precious Stones; Ores; Beverages; Tobacco and Tobacco Substitutes; and Prepared Vegetables, Fruits and Nuts*
- Mongolia: Apparel/Clothing; Inorganic Chemicals and Rare Earth Metals; Wool including Yarn; Stone, Lime and Soil; Ores; and Edible Animal Products and Honey





Commercial Opportunities

- Trade data provide existing examples of successful trade for future expansion
- Export of apparel/clothing produced in the Kyrgyz Republic has collapsed to nearly zero
- Commercial News magazine
- Contract manufacturing activities

