

Gaylord, MI Area Mail Processing (AMP) Public Meeting

October 20, 2011



Two Topics

Radical Network Realignment Area Mail Processing Study



Mail Volume Shifting to a Less Profitable Mix



Volume in Billions of Pieces



NETWORK CAPACITY





NETWORK CAPACITY





Potential Decrease in Processing Facilities Through 2013



Mail Processing Facility Footprint





Mail Processing Facility Footprint

Studying 252 Facilities for Potential Consolidation



Mail Processing Facility Footprint





Mail Processing Redesign







FUTURE NETWORK

- Support 2-3 day Service Standards
- Revised Entry Times
- Reduced Equipment
- Reduced Footprint

BENEFITS

- Eliminate Excess Capacity
- More Efficient Transportation Network
- Fully Utilized Workforces
- Up to \$3 Billion Cost Reduction



CHANGES

- Planning for new mail processing footprint and transport pattern
- Transitioning to 2-3 day service standard

OUR APPROACH

Ongoing communication and collaborative solutions





559,000

Total Career Employees

151,000

Total Mail Processing Employees

35,000

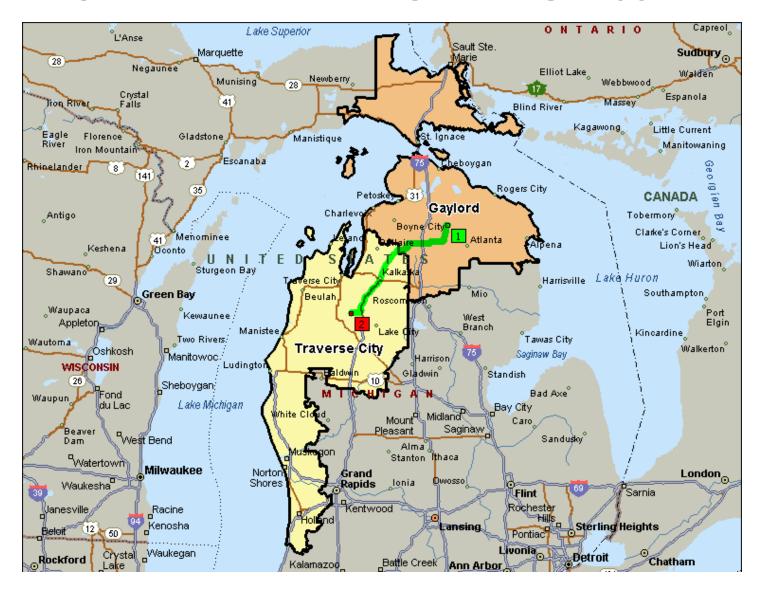
Fewer Mail Processing Positions



Topic

Area Mail Processing Study

DISTANCE BETWEEN FACILITIES – 63.4 miles





BUSINESS CASE*

Mail Processing Workhour Savings: \$2,278,599

Mail Processing Management Savings: \$281,732

Maintenance Savings: \$602,381

Transportation Savings: \$183,918

Proposed Annual Savings: \$3,346,630

^{*}Preliminary results subject to change



-25

EMPLOYEE IMPACTS*

Net craft impacts:

All bargaining employee reassignments will be made in accordance with the respective collective bargaining agreements.



CUSTOMER & DELIVERY SERVICES

- Retail hours remains the same
- Business mail acceptance remains the same
- Collection mail remains the same
- Local postmark remains
- Mailers who drop ship to DCSF 497 can expect changes if the AMP is approved



First-Class Mail Service Standard Changes

- Upgrade 2-day to Overnight
 - Gaylord to/from Traverse City
 - Gaylord to Grand Rapids



NEXT STEPS

Complete Area and HQ review

Review Public Comments



Mail additional comments to:

Manager, Consumer & Industry Contact

Greater Michigan District

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Must be postmarked by November 4, 2011