# **foursquare**Platform Overview

Charles Birnbaum, business development charles@foursquare.com / @charlesbirnbaum

# what is our goal in life?

Foursquare helps users discover more interesting and more social real-world experiences.

We do this by combining usergenerated local content, mobile technology, social networking and gaming dynamics.



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# what is our goal in life?



+ 4sq makes the world easier to explore, engineers serendipitous discovery, and encourages people to share their experiences and make them easily discoverable by others



+ 4sq challenges people to do new things, have new experiences, find friends and meet new people, leveraging gaming dynamics to shape behavior in the real-world

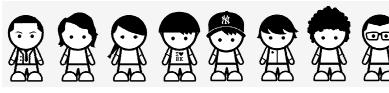


+ 4sq gives a voice to places by providing tools to recognize and reward customer Loyalty

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### a bit more about us

We are small team that is intrepid and entrepreneurial



With experienced and trusted investors



OATV O'REILLY

ANDREESSEN HOROWITZ

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a bit more about us

In two years, more than 10,000,000 people have joined foursquare, generating more than 750,000,000 check-ins

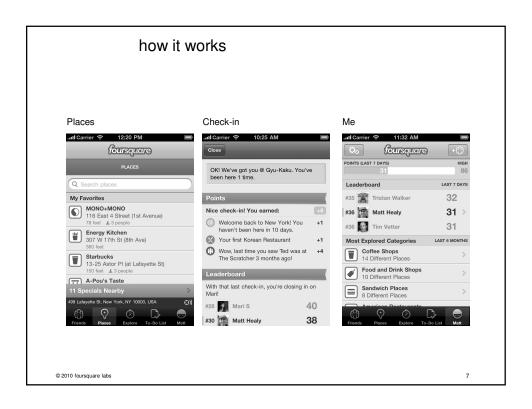
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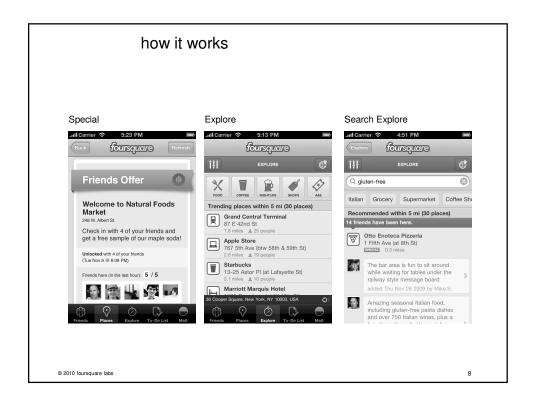
## a bit more about us

500,000+ brands / retailers / local merchants have joined foursquare to reach their fans & customers



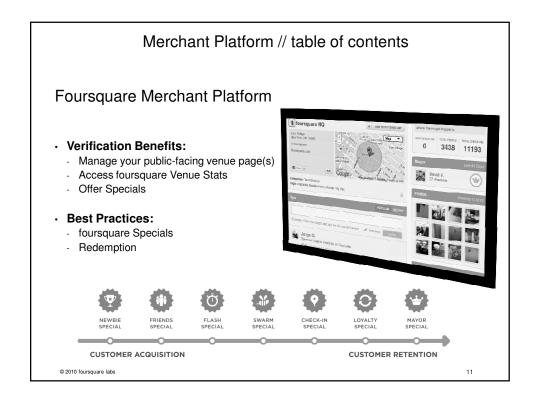
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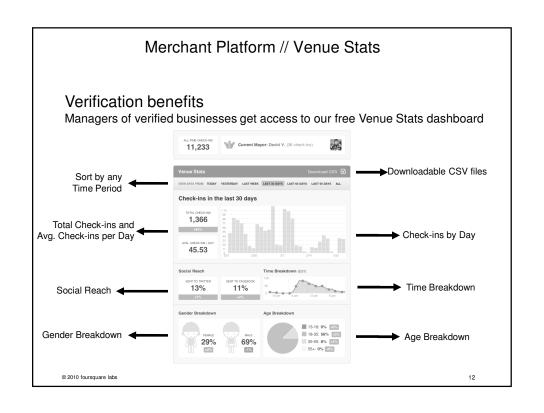




# available on all major mobile platforms Get foursquare on your phone: iPhone iPhone

# **Merchant Platform**

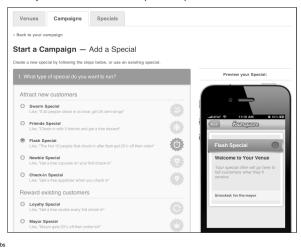




# Merchant Platform // Specials

## Verification benefits

Utilize our full menu of Specials to pick an offer type that aligns with your goals of customer acquisition or retention (or both)



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# Merchant Platform // Specials

## Verification benefits

Offer Specials - mobile coupons, prizes, discounts or experiences - that are presented to users when they are near your venue





Specials Nearby are now browsable in the Places tab of our apps. Clicking through shows full detail on the Special being offered.

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# **Foursquare Pages**

# Pages // about

# Why create a Page?

venue.

Creating a free Page on foursquare is a great way to create a branded foursquare experience and engage users through location-tagged "Tips"



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Tips and To-Dos are suggestions or actions that users can accomplish now or save for later.

# Foursquare Developer Platform

# Developer Platform // table of contents

Foursquare can be a platform for your brand

- · About the API
- · Ways to use the API
  - Check-in functionality
  - Data visualization
  - Loyalty card integration
  - Local marketing call-to-action
  - Tech platform customization



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# Developer Platform // about

## About the API

We provide an open API to encourage creative uses of foursquare data, tailored to your business objectives and brand identity. Using our API is completely free.  $$_{\rm App\ Gallery}$$ 

- Nearly 10,000 registered developers building applications off of our data
- · Read and Write functionality
- Access our Developer Gateway at developer.foursquare.com
- View examples of how businesses have our used our API at foursquare.com/apps

Fed out more...

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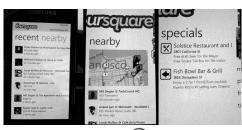
# Developer Platform // tech platform customization

# Customized for your tech platform

Utilize the API to create tailored foursquare experiences for your own tech platform

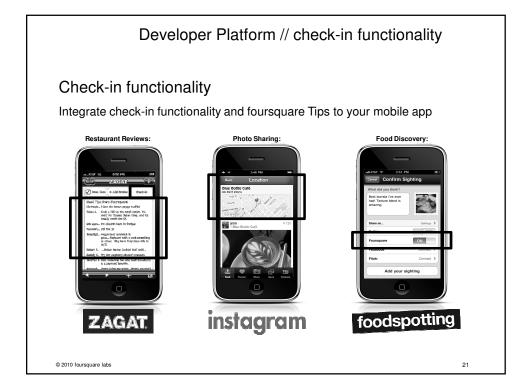




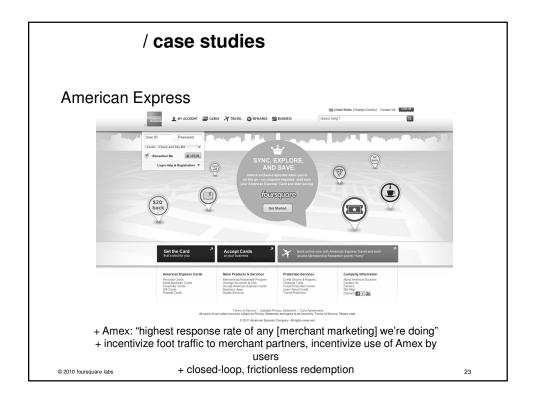


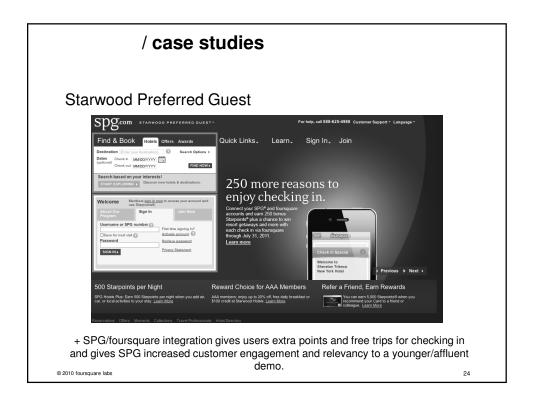
Windows phone 7

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# Data Visualization Create interesting data visualizations using foursquare check-ins The WSJ worked off of our API to build a dynamic visualization / heat map of foursquare check-in activity in New York and San Francisco over a one-week period THE WALL STREET JOURNAL. A Week on Foursquare Fiday, 7 p.m. 1/2/2011 Fiday, 9 p.m. 1/2/2011 F

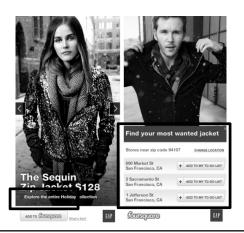




# Developer Platform // local marketing call to action

# Local Marketing Call to Action

Utilize "Add to foursquare" buttons and our API to enable users to interact with your marketing messages. Users can choose to have your venues surface in foursquare when they're nearby to remind them of an item they'd like to buy



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# thank you foursquare 36 cooper sq (near east 6th street) new york, ny 10003 usa Charles Birnbaum Twitter: @charlesbirnbaum



Jill Reilly James
socialmedia@nara.gov | Twitter: @jillreillyjames
Social Media Manager
National Archives and Records Administration

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# **About the National Archives**





National Archives on four square  $\,\,|\,\,$  Jill Reilly James  $\,\,|\,\,$  August 11, 2011 www.archives.gov/social-media/





- ✓ The Archives uses social media to share our historical documents, encourage people to visit us online and in person, and promote civic education
- ✓ Our social media strategy incorporates exploring the use of new technologies and networks to engage with potential visitors, researchers, and citizen archivists
- ✓ Foursquare is a social, mobile network and "where the people are" with more than 6.5 million users worldwide

www.archives.gov/social-media/

# **Explore**



ııl AT&T 🤝 9:39 PM foursquare NEARBY TIPS @ Supreme Court of the United States Click on the link below to listen to a digital audio recording of President Clinton on the death of Supremem Court Justice Thurgood Marshall. January 28, 2011 via US National Archives @ The White House Before the White House track was installed, President Clinton would jog through the streets of Washington DC. The fitness workout was shared with the Secret Service detail jogging along with @ Podunk Order a pot of tea (or chocolate) and bring back memories of when you used to play tea-time as a kid.

National Archives on foursquare | Jill Reilly James | August 11, 2011

www.archives.gov/social-media/



