

1. [What events take place during the conference time frame?](#)
2. [How is the 2013 WEPTAC structured?](#)
3. [What are the different military working groups?](#)
4. [What are the dates and times for the Industry Trade Show?](#)
5. [Who may participate in the Industry Trade Show?](#)
6. [Does the potential exist for Industry reps to participate in the mass briefs or working group activities?](#)
7. [How does Industry provide proposed briefings?](#)
8. [How to register for the Trade Show?](#)
9. [What is the size and cost of booth space?](#)
10. [What is included in the booth space?](#)
11. [Are there any additional costs?](#)
12. [How and when is payment of fees required?](#)
13. [What are the Trade Show fee used for?](#)
14. [What is the shipping address for booth displays?](#)
15. [Is storage space available, and when should shipments arrive at Nellis AFB?](#)
16. [If I need an invoice prior to the Trade Show to make funds available is that possible?](#)
17. [Is there an option on booth location?](#)
18. [What are the display set up and tear down times?](#)
19. [What is the phone number for the Trade Show POC?](#)
20. [How do Industry reps gain access to Nellis AFB?](#)

1. What events take place during the conference time frame?

Annually, ACC/A3TW conducts a Combat Air Force (CAF) Weapons and Tactics Conference. The 2013 conference will be held 3 - 16 January 2013 at Nellis AFB, Nevada. The conference is divided into two parts: the Weapons and Tactics Conference (WEPTAC), 3 - 8 January 2013 and the Tactics Review Board (TRB) 8 - 16 January 2013.

2. How is the TRB/WEPTAC structured?

Thursday (3 Jan 2013) are briefings to the mass Military and Civilian audience as well as introduction of the C-NAF Tactical problem sets. Then Friday (4 Jan 2013) through Monday (7 Jan 2013) these Working Groups will meet.

All day Tuesday (8 Jan 2013) there are briefings to the mass military audience. That night is an Ice Breaker open to all Military and Civilians or Industry Reps at the Nellis Officers Club. Wednesday morning (9 Jan 2013) there are a few briefings to the mass military audience and then break up into Mission Area working groups for the remainder of the day. The evening is free. Wednesday morning (10 Jan 2013) there are again a few briefings to the mass military audience and then catch up within the Mission Area Working Groups plus any Side Bars or Breakout Sessions. The evening is free. Thursday morning (11 Jan 2013) there are briefings to the mass military audience and continuation of Mission Area Working Groups, Side Bars and Breakout Sessions with the evening being free. Friday morning (12 Jan 2013) is the last day of Mission area Working Groups, Side Bars and Breakout Sessions. Free weekend. Monday (14 Jan 2013) is final product turn in for the Working Group Chairman and TRB out brief dry run. This

evening is the opening at 1730 of the Industry Trade Show at the Nellis Officers Club. This event is open to all. Tuesday (15 Jan 2013) is mass briefs to the general military audience and in the afternoon the TRB working group chairmen will out brief to the main Military audience. Also a golf tournament at the Nellis Golf Course is planned for all interested parties both military and civilian. Registration for golf will be available for Industry Reps at the Trade Show or the golf course, Sunrise Vista on Nellis. That evening is the second night of the Industry Trade Show opening at 1730. Wednesday (15 Jan 2013) in the morning is the WEPTAC out brief (C-NAF Tactical problem sets) an executive out brief to the Commander of ACC and other MAJCOM Commanders in attendance in the afternoon.

3. What are the different working groups?

MDS: A-10 / B-1 / B-52 / B-2 / AWACS / F-15C / F-15E / F-16 / F/A-22 / CRC / AOC / MQ 1/9 /GLOBAL HAWK/U-2/EC-130 / RC-135 / JSTARS / HC-130 / HH-60 / Guardian Angel /ASOC/TACP /DCGS /IO/Cyber/ MC-12

Mission Areas: C-NAF Tactical Challenges (5 working groups)

4. What are the dates and times for the Industry Trade Show?

The Trade Show runs for two nights. The first night opens at 1730 at the Nellis Officers Club on 14 January 2013, and officially closes at 2200, but the main bar and club will remain open. The second night opening is 1730 (same location) on 15 January 2013, and again officially closes at 2200. For those Vendors interested booth tear down can begin.

[Back to Top](#)

5. Who may participate in the Industry Trade Show?

The Trade Show is open to any company (on a first come, first served basis) that has an interest in exhibiting to the warfighter. Some of the technology requested, but not limited to: mission planning, mission debriefing, airborne laser, boresighting systems, weapons suspension and release, UAVs, aircraft engines, aircraft avionics, data link, ejection seats, survival gear and personnel equipment, air-to-air missiles, inertial navigational systems, new/targeting pods, HARM, JSOW, JDAM, LGBs, air-to-ground weapons, electronic attack systems, Space, Cyber, ICBM, BOL, AVTR systems, NVGs, helmet cueing systems, F-35, and F-22. Block space early by registering (see question 8) and follow up with a phone call to the ACC/A3TW POC at 757-764-5896 to ensure availability. To ensure availability and acceptance to the show look for a personal E-mail from the show POC.

6. Does the potential exist for Industry Reps to participate in the mass audience briefs or working group activities?

There is the opportunity to provide briefings to the MDS Working Groups during the TRB week (8 - 14 January 2013). The mass audience briefs during the WEPTAC week (3 - 7 Jan 2013) are provided by government personnel and restricted to Military and Government Civilians. Industry Reps, if invited to provide briefings (by the MDS working group Chairman) may participate in those working groups only during their briefing time and likewise for those selected to brief the mass audience. If you are selected to provide

presentations or briefings, please fax clearance to ACC/A3TW (757-764-4115) attention to the SHOW POC. This must be done by COB 20 December 2012. Upon arrival at Nellis AFB Industry Rep's must contact their Working Group Chairman to get their Conference badge at the RED FLAG building. Again this separate registration is only for those Industry Reps selected to brief in the individual working groups.

7. How does Industry provide proposed briefings?

In mid/late August 2012, ACC/A3TW will request proposed briefings. A return response of briefing title and one or more sentences explaining the presentation should be provided to ACC/A3TW NLT 26 October 2012. Please use the 2013 Briefing Topic form attached to announcement message. The proposed briefings will be given to the individual working group chairman during a chairman training session (8 November 2012) as they will determine the agenda for their working groups as well as any proposed briefings of interest to the general audience. Companies will be notified of briefing selections and will work with the individual Working Group Chairman on time and place of presentation.

[Back to Top](#)

8. How to register for the Trade Show?

Registration is available by sending an E-mail to jacob.hamilton@langley.af.mil or call 757-764-5896 and ask for the Trade Show POC. Please provide the following information: Name of Company / amount of space required (1, 2 or 3 booths) / color of tablecloths for booths / Name of POC with E-mail address and phone number / any special requirements.

9. What is the size and cost of booth space?

Booth space is an area 10' x 10' and cost is \$1,000.00 per space for both nights.

10. What is included in the booth space?

Each space has a 3' x 8' table and as many chairs as desired. Electrical hook-ups are provided. Table cloths will be provided in red, white, or blue, your choice or in any combination you desire. Tables will be skirted if desired. Please make your choice known to the ACC/A3TW POC and on your registration form. If the table and chairs interfere with your display, club personnel will remove the table and/or chairs.

[Back to Top](#)

11. Are there any additional costs?

There are no other additional costs. Of course, each company has its own associated cost for travel, lodging, display shipment, and any other company expense.

12. How and when is payment of fees required?

Payment can be made in the form of credit card (NO AMERICAN EXPRESS CARDS are accepted at Military Clubs), cash or check (made payable WEPTAC) and given to the Trade Show POC prior to show set up. Early payment can be sent and is DESIRED with checks (made out to WEPTAC) sent to the Trade Show POC at HQ ACC/A3TW, 204 Dodd

Bldv, Suite 131, ATTN: WEPTAC Trade Show, Langley AFB, VA 23665 or provide credit card information via E-mail or phone call to the Trade Show POC. A receipt will be given for all fees. Reminder: all checks should be made payable to WEPTAC.

13. What is the Trade Show fee used for?

This is a non-profit event. All monies collected will be used to cater the two night event.

[Back to Top](#)

14. What is the shipping address for booth displays?

2013 WEPTAC Trade Show
Nellis AFB Officers Club
5871 Fitzgerald Blvd
Nellis AFB, NV 89191-0720
Club contact number: 702-644-2582

15. Is storage space available and when should shipments arrive at Nellis AFB?

Yes, there is storage space available at the Officers Club. The loading dock at the rear of the Nellis Officers Club is capable of handling large loads as is the rear parking lot. The club also has its own mobile fork lift operated by hand. Small shipments that can be moved by hand may arrive anytime after 3 January 2013. Large shipments should not arrive before 9 January 2013.

16. If I need an invoice prior to the Trade Show to make funds available is that possible?

Yes. Send an email addressed to the ACC/A3TW Trade Show POC (see question 8 above) requesting an invoice and one will be provided. Please send company name, POC, mailing address, and number of booth spaces requested.

[Back to Top](#)

17. Is there an option on booth location?

The majority of the spots are on a first come first serve basis. Although for those companies who have continually supported the Trade Show over the years they have their location identified unless they desire to move. It's best to identify several locations on registration. If you are a first time participant most likely you will be in the Atrium, the hallway, the coffee bar or Thunderbird room.

18. What are the display set up and tear down times?

The Nellis Officers Club will be available for set up from 1200 to 2000 on Sunday 13 Jan 2013 and on Monday 14 Jan 2013 from 0800 to 1500 (all booths must complete set up NLT 1500 to allow time for club staff to skirt the tables and clean up prior to door opening) with a start time of 1730. Doors open Tuesday for the show at 1730 on 15 Jan 2013 and for those companies departing early on 16 Jan 2013 tear down of their displays may begin at 2100. The club will be available on 17 Jan 2013 at 0800 for tear

down and shipment. Plan your return shipments to be picked up not later than 1600 on 17 Jan 2013.

19. What is the contact number of the Trade Show POC?

The POC can be reached at 757-764-5896 (HQ ACC/A3TW) prior to 1 Jan 2013. Beginning on 2 Jan 2013 until Trade Show completion the POC will be on his cell phone at 757-871-2178.

[Back to Top](#)

20. How do Industry Reps gain access to Nellis AFB?

The Trade Show POC will develop an Entry Access List (EAL) for all Industry reps who do not have a valid military ID card. The following information will be required to be placed on the EAL: full name, date of birth, driver license - state and number, and Company representing. To obtain access you must be on the EAL. Individual should proceed to the gate; identify themselves to the guard on duty as participating in the WEPTAC Trade Show at the Officers club. One's drivers license will be compared to the name on the EAL for validation. Those with a valid military ID card or validation on the EAL will allow you access to Nellis AFB. Every name on the EAL is validated by the Security Police in the National Data Base. Please ensure the data you provide is accurate as this past year over 40 folks could not be validated and were denied access. In most cases it was due to the wrong info be provided. If you experience any difficulties, please call the Trade Show POC.

If you have questions about this event, or are interested in participating, please contact the ACC/A3TW Weapons & Tactics shop and ask for the Weapons & Tactics Conference Industry POC. The phone number is 757-764-5896. This is also the number to call for any problems you find with this site.

Current as of: August 2012