

**Department of the Treasury**  
**FY2011 Small Business Procurement Scorecard**

<p><b>A+</b></p> <p><b>126.10%</b></p>
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FPDS-NG Prime Contracting Data as of Apr. 27, 2012  
eSRS Subcontracting Data as of Apr. 27, 2012

<b>Prime Contracting Achievement:</b>			<b>103.94%</b>
	<b>2010 Achievement</b>	<b>2011 Goal</b>	<b>2011 Achievement</b>
Small Business	30.17%	28.50%	34.51% (\$766.0 M)
Women Owned Small Business	8.93%	5.00%	12.75% (\$283.0 M)
Small Disadvantaged Business	10.58%	5.00%	13.17% (\$292.4 M)
Service Disabled Veteran Owned Small Business	3.86%	3.00%	4.07% (\$90.3 M)
HUBZone	2.24%	3.00%	4.11% (\$91.1 M)

<b>Subcontracting Achievement:</b>			<b>12.65%</b>
	<b>2010 Achievement</b>	<b>2011 Goal</b>	<b>2011 Achievement</b>
Small Business	55.00%	47.90%	59.70%
Women Owned Small Business	12.50%	5.00%	16.50%
Small Disadvantaged Business	12.00%	5.00%	15.90%
Service Disabled Veteran Owned Small Business	2.40%	3.00%	3.90%
HUBZone	2.80%	3.00%	2.60%

<b>Success Factors</b>		<b>9.51%</b>
<b>Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7</b>		<b>Peer Review Score</b>
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.		1.00
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.		0.83
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.		1.00
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.		0.83
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.		1.00
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.		1.00
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.		1.00
<b>Prime and Subcontracting Grading Scale:</b> A+ <= 150% but >= 120% A < 120% but >= 100% B < 100% but >= 90% C < 90% but >= 80% D < 80% but >= 70% F < 70%	Total	6.66

**Comments:**

The U.S. Department of Treasury is proud of the collective effort that led to the outstanding achievement of exceeding all five small business goals. The A+ score is a testament to the hard work and professionalism of Treasury's acquisition community and the serious commitment to utilizing small businesses that emanates from Treasury's leadership.

Under the Treasury-wide "Crush the Goals" call to action, we were determined to attain this first-ever accomplishment in FY11. Building on this momentum, Treasury has set out to "Crush the Goals" again in FY12