

Small Business Administration

FY2011 Small Business Procurement Scorecard

A

108.84%

FPDS-NG Prime Contracting Data as of Apr. 27, 2012

eSRS Subcontracting Data as of Apr. 27, 2012

Prime Contracting Achievement:			93.78%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	66.99%	67.50%	67.07% (\$88.2 M)
Women Owned Small Business	25.19%	5.00%	19.62% (\$25.8 M)
Small Disadvantaged Business	48.37%	5.00%	47.39% (\$62.4 M)
Service Disabled Veteran Owned Small Business	1.90%	3.00%	6.57% (\$8.6 M)
HUBZone	3.33%	3.00%	3.78% (\$5.0 M)

Subcontracting Achievement:			5.06%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	0.00%	27.30%	19.40%
Women Owned Small Business	0.00%	5.00%	2.50%
Small Disadvantaged Business	0.00%	5.00%	1.00%
Service Disabled Veteran Owned Small Business	0.00%	3.00%	0.00%
HUBZone	0.00%	3.00%	0.30%

Success Factors		10.00%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.	1.00	
<u>Prime and Subcontracting Grading Scale:</u> A+ <= 150% but >= 120% A < 120% but >= 100% B < 100% but >= 90% C < 90% but >= 80% D < 80% but >= 70% F < 70%	Total	7.00

Comments:

The SBA appreciates the opportunity to review the FY11 SB Procurement Scorecard. The SBA is pleased with the improvement in its overall small business goaling grade from a "B" in FY10 to an "A" in FY11. This improvement demonstrates the SBA's commitment in utilizing small businesses in government contracting. The SBA will strive to carry the success of FY11 into FY12 and continuously seek opportunities for small businesses to contract with the federal government.