



Business Opportunities at DHS

JUNE 2010

From the Chairman

Dear Friends,

It saddens me that as the Fifth Anniversary of Hurricane Katrina is upon us, the Gulf Coast is met with yet another disaster—the BP Oil Spill. I am always impressed by the galvanization of the American people when disaster strikes. Countless volunteers and business owners have approached me about the best way to provide assistance to the Federal government for clean up efforts. In this newsletter, we provide electronic resources for those of you who continue to come up with innovative solutions to repair the damage.

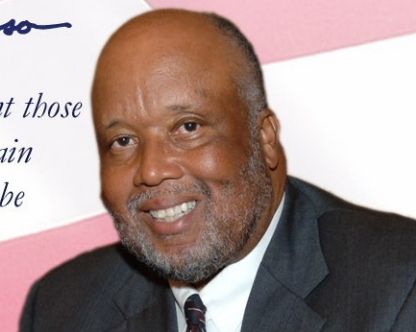
This newsletter also includes upcoming contracting opportunities for DHS St. Elizabeths consolidation efforts. Additionally, there are several DHS opportunities that still exist through the Recovery Act.

As always, please continue to share your views on working with the Department with us. Additionally, feel free to provide your suggestions on improving the newsletter. Do not hesitate to contact us at DHSBizOps@mail.house.gov if I can be of assistance to you.

Keep the Faith,

“Securing our homeland is one of the nation’s most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor.”

—Chairman Bennie G. Thompson



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The United States Coast Guard Seeks Assistance with Oil Spill



The United States Coast Guard seeks innovative technological ideas supporting the Deepwater Horizon Response efforts for the oil spill in the Gulf of Mexico.

On June 4, 2010, The United States Coast Guard Research and Development Center issued Broad Agency Announcement (BAA) HSCG32-10-R-R00019 for the purpose of organizing the collection of -- and enhancing the Deepwater Horizon Response Team assessment of -- technology assistance offers in five technology gap areas: Oil Sensing Improvements to Response and Detection, Oil Wellhead Control and Submerged Oil Response, Traditional Oil Spill Response Technologies, Alternative Oil Spill Response Technologies, Oil Spill Damage Assessment and Restoration. For more information and to read the BAA in its entirety visit www.fbo.org.

Additionally, if you have Products, Services and/or Equipment you wish to make available for either containing the Source or Spill, please use the Products / Services / Equipment Information Sheet on: <http://www.horizedocs.com/artform.php>. For any additional information, please visit the Unified Command Website: <http://www.deepwaterhorizonresponse.com/go/site/2931/>.

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DHSBizOps@mail.house.gov



DHS St. Elizabeth Site Solicits Construction Services

Department of Homeland Security

Site Infrastructure

Solicitation Number: GS11P10MKC0059

The General Services Administration (GSA) announces an opportunity at St. Elizabeths Campus for construction services. GSA will use funds from the 2010 Omnibus Appropriations Act and the 2009 American Recovery and Reinvestment Act or "Recovery Act" for the projects. Accordingly, these projects will be subject to an unprecedented level of oversight. This will entail special contract terms, and conditions, to monitor, track, and report how tax dollars are being spent. The Recovery Act requires that the recipients of Federal funds do extensive reporting. Including the Buy America Act requirements and additional reporting requirements for the contractor.

There are three phases planned in total. Phase 1 is new construction for the United States Coast Guard Headquarters (USCG). It will be 1,179,500 gsf. The contract was awarded in September 2009. The contractor is required to provide all supervision, materials, labor, management, and equipment (unless otherwise provided). They must also plan, schedule, coordinate and assure performance of all the construction to meet with GSA and agency requirements. The contractor must perform within the guidelines of the contract. The construction cost must be within \$40 - \$60 million and it cannot exceed 365 days after the notice to proceed.

The contract is open to all businesses, but if not a small business they must use small businesses, veteran owned, HUB Zone small business, small disadvantaged business, and woman owned as subcontractors. Also, they must have active staffed offices in the continental United States. The "Best Value Continuum, Tradeoff process" will be used to evaluate the cost and the best overall value for the Government in terms of pricing, performance, and quality. The bidder must prove experience as a contractor responsible for construction on at least two similar projects, within the past ten years, that is comparable in nature, type, and complexity to this project.

ST. ELIZABETHS OPPORTUNITIES (*cont.*)

Campus Coordinator

Solicitation Number: GS11P10MKC0063

The construction cost must be within \$10 - 25 million and it cannot excide seven years after the notice to proceed.

The Campus Coordinator (CC) shall assist the GSA project management team and the contracting office with the global issues pertaining to the overall design and construction project with an emphasis on meeting goals relating to schedule, budget, scope, and quality. The CC shall provide oversight, management, technical, administration, and quality control services to help archive these goals. The CC shall serve as a coordinator of the activities of all parties to ensure that the project goes according to plan.

The Technical Evaluation Factors are:

Experience of Firm: working on at least one but no more than three projects of similar size, scope, and complexity in the last ten years.

Past Performance of Firm: past experience within the last ten years of completing projects submitted with Experience of FirFactor.

Key Personnel: this factor requires the CC to provide resumes for the five evaluated key personnel.

Management Approach and Capabilities: requiring the submission of the CC'S Approach Statement, Risk & Mitigation Measures; Staffing Plan; and Resource Capacity.

Small Disadvantaged Business Participation Plan: this evaluation of the extent of participation in of small disadvantaged business.

Any questions should be directed to,

Security Perimeter

Solicitation Number: GS11P10MKC000058

The construction cost must be within \$70 - \$100 million and it cannot excide 365 days after the notice to proceed.

Tiphenie W Wise- Traynham

Contract Specialist

Tiphenie.wise-traynham@gsa.gov

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Fax: 202-373-0164

DHS ARRA PROJECTS AND OPPORTUNITIES

This chart breaks down the total funds that DHS was given in the American Recovery and Reinvestment Act. 74% of the above funds has been obligated so far, including grants. The remaining 26% is going towards new contracts as well as existing contract vehicles.

Some of these figures do not include funds that have been obligated through Interagency Agreements (IAAs). As of October 19th and pursuant to OMB's guidance, interagency agreements are no longer tracked by DHS. DHS HQ was awarded \$200 million through ARRA for its St. Elizabeths complex, while the remaining funds have been obligated to GSA and SPAWAR through IAAs. ARRA granted CBP \$420 million to modernize land ports of entry. The remaining funds have been obligated through IAAs to U.S. Army Corps of Engineers and GSA. Obligations for Border Technology on SW Border through CBP are expected in June 2010. Additional obligations are expected in July 2010 for the Tactical Communications Equipment and Radios project through CBP.

<u>Status of Projects (as of</u>			<u>DHS ARRA June 8th)</u>
Component	Project	Total ARRA Funds	Current Obli- gations
ICE	Automation Modernization and Tactical Communications	\$20,000,000	\$14,261,702
DHS HQ	St Elizabeths/DHS HQ Consolidation	\$630,000	\$594,382
CBP	Land Ports of Entry Program	\$175,355,981	\$56,679,097
	Non-Intrusive Inspection Technology	\$100,000,000	\$47,213,310
	Border Technology on SW Border	\$100,000,000	\$0
	Tactical Communications Equipment and Radios	\$60,000,000	\$718,968
TSA	Electronic Baggage Screening Program	\$734,000,000	\$634,581,149
	Passenger Screening Program	\$266,000,000	\$187,064,665
USCG	Alteration of Bridges Program	\$142,000,000	\$142,000,000
	Shore Facility Projects/ Cutter Engineering Update	\$98,000,000	\$28,552,617
FEMA	Emergency Food and Shelter Program	\$100,000,000	\$100,000,000
	Transit and Rail Security Grants	\$150,000,000	\$150,000,000
	Port Security Grants	\$150,000,000	\$150,000,000
	Firefighters Grants/ Firehouse Construction	\$210,000,000	\$189,599,523
	TOTAL	\$2,305,985,981	\$1,701,265,413

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UPCOMING ARRA OPPORTUNITIES

Agency	Project	Solicitation Number	Point of Contact	Response Date
ICE	Automation Modernization and Tactical Communications—acquire radio infrastructure backroom equipment to modernize the Tactical Communications hub	HSCEMS-10-R-00007	AJ M. Lee aj.lee@dhs.gov	N/A
CBP	Land Ports of Entry Program--construction services with design, build, and demolition capability for a new Easton Land Port of Entry (LPOE)	HSBP1010R0052	John D Marschall john.marschall@dhs.gov	N/A
	Border Technology on SW Border--Tactical Communications Modernization Project Equipment and Services for El Paso, TX.	HSBP1010Q0094	Evon M Pollack evon.pollack@dhs.gov	N/A
	In-Car Camera Systems	PR20057221-ICCS	LaMonica Norwood lamonica.norwood@dhs.gov	N/A
	Tactical Communications Equipment and Radios	HSBP1010R0054	Isabelle A. Nguyen isabelle.nguyen@dhs.gov	N/A
TSA	Boarding Pass Scanning Systems	HSTS04-10-R-RED216	Susan D. Hong susan.hong@dhs.gov	N/A
	Table Top Bottled Liquid Scanners	HSTS-04-08-R-ST1031	Adam D Freimanis Adam.Freimanis@dhs.gov	N/A

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UPCOMING EVENTS

July 7-8, 2010

South Texas Border Business Contracting Expo 2010

Deadline for registration July 1st

Mercedes TX

<http://www.southtexascontracting.com/>

July 7, 2010

Federal Procurement Certifications for Small Business Workshop

(Monthly Workshop for Small Business)

Time: 1:00 p.m. – 3:30 p.m.

Location: Albuquerque Small Business Development Center

2501 Yale Avenue, SW, Suite 302, Albuquerque, New Mexico

July 7, 2010

“Doing Business with the Federal Government” Seminar

2828 North Central Avenue, Suite 800, Phoenix, Arizona 85004.

To register: <http://web.sba.gov/calendar/public/index.cfm?rc=0988>

July 7

Pre-matchmaking workshop for SBA certified firms

Harlingen Chamber of Commerce

311 E. Tyler Ave.

Harlingen, Tx. 78550

For more Info, contact: valerie.j.coleman@nasa.gov

July 8, 2010

Introduction to Government Contracting/ Subcontracting with Large Prime Contractors

Atlanta, GA

75 5th St. NW, Atlanta, GA 30308-1019

Sponsor: Georgia Tech Procurement Assistance Center

<http://gtpac.eccenterdirect.com/Conferences.action>

July 12th 2010

Environmental Protection Agency’s Office of small business Program’s Environmental consulting Small Business counseling session.

Tremont Plaza Hotel Baltimore Maryland

Sponsor: EPA

July 12th- 14th, 2010

Reinforcing The Acquisition and Procurement Process to manage competing Priorities

Washington DC

Sponsor: Smart Defense Acquisition and procurement

[http://www.marcusevans.com/marcusevans-conferences-event-details.asp?](http://www.marcusevans.com/marcusevans-conferences-event-details.asp?eventID=16632§orID=33#attend)

[eventID=16632§orID=33#attend](http://www.marcusevans.com/marcusevans-conferences-event-details.asp?eventID=16632§orID=33#attend)

July 13th-14th 2010

FBI ITEC

Sheraton Philadelphia City Center

Philadelphia, PA

Sponsor: CIO

<http://www.fbcinc.com/>

July 13, 2010

Government Contracting 101

Location: San Juan College Small Business Development Center (SBDC)

Quality Center for Business

5101 College Blvd.

Farmington, New Mexico

Time: 10:00 a.m. – 12:30 p.m.

To register contact: Jill Bumby, San Juan College

SBDC at 505-566-3528 or via email at [bum-](mailto:bumbyj@sanjuancollege.edu)

[byj@sanjuancollege.edu](mailto:bumbyj@sanjuancollege.edu)

July 14th 2010

US General Services Administration

More Information to come

Sponsor: US General Services Administration at Virginia Western Community College

<http://www.sw.edu/ptac/active/NewsEvents.htm>

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UPCOMING EVENTS WITH DHS continued...

July 14

Tennessee Procurement Summit

Tennessee State University
315 Tenth Ave. N.
Nashville, TN 37203

To register to attend please visit <http://tinyurl.com/2fdn9zk> or contact Myra Fisher at 615-736-5091, myra.fisher@sba.gov

July 15th, 2010

DTIC, DLA, and DTRA

Mc Namara HQ Complex Cafeteria
Ft. Belvoir, VA
Sponsor: FBC

http://www.fbcconferences.com/event_printable.aspx?eventid=Q6UJ9A00LYWU

July 19th-22, 2010

6th Annual National Veterans Small Business Conference

Ceasers Palace, Las Vegas, NV
Sponsor: Federal OSDDBU

<http://www.nationalveteransconference.com/>

July 19-23, 2010

Pacific Spectrum Management Conference

Honololo, HI
Sponsor: Federal Business Council, INC.

July 26-28, 2010

Performance Based Logistics Conference

Marriott Crystal Gateway, Arlington, VA
Sponsor: PBL

<http://www.wbresearch.com/pblusa/>

July 28-29, 2010

32nd Annual OMSDC Business Conference and Business

Opportunity Fair

The Tulsa Convention Center
100 Civic Center
Tulsa, OK 74127

August 11, 2010

The Government Procurement Conference 2010

Arlington Convention Center,
1200 Ballpark Way, Arlington, TX 76011

www.GPC-Texas.org

August 18, 2010

9th Annual Asian Business EXPO

9 a.m. – 4 p.m.

Arlington Convention Center,
1200 Ballpark Way, Arlington, TX 76011

www.uspaacc-sw.org

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UPCOMING OPPORTUNITIES

For more information about these opportunities, please visit: <http://vsearch2.fbo.gov/servlet/SearchServlet>

Solicitation #	DHS Office/ Agency	Project	Point of Contact	Response Date
HSBP1010R0074	CBP	Ultra Light Aircraft Detection (ULAD)	Robert S. Gerard robert.gerard@dhs.gov	n/a
HSCG27-10-Q-PCU495	Coast Guard	Removal and replacement of security fence and gate located at USCG MSD Lewes in Lewes, DE.	Angel Pol angel.pol@uscg.mil	August 2, 2010
HSCG80-10-Q-PHMH00	Coast Guard	USCGC NANTUCKET (WPB-1316) 10 DOCKSIDE REPAIRS	Louis Romano louis.j.romano@uscg.mil	July 19, 2010
HSCG40-10-Q-50025	Coast Guard	Reduction Gears - Repair & Maintenance (Reintjes)	Kelly Wyatt Kelly.A.Wyatt@uscg.mil	June 28, 2010
HSCG80-10-Q-P45FF5	Coast Guard	USCGC SPENCER (WMEC-905) DOCKSIDE REPAIRS	Arlene Woodley Arlene.V.Woodley@uscg.mil	n/a
HSFLGL-10-R-00019	Federal Law Enforcement Training Center (FLETC)	Emergency Response Tactical Driving Range 8 and Miscellaneous Paving	Sonya D. Armstrong sonya.armstrong@dhs.gov	n/a
HSHQDC-10-R-00032	Office of the Chief Procurement Officer	Enterprise Acquisition Gateway for Leading Edge Solutions II (EAGLE II)	Holly Donawa holly.donawa@hq.dhs.gov	June 25, 2010
2110800P45G58	Coast Guard	Motor Generator Set Overhaul and Load Testing	Tara Holloway tara.m.holloway@uscg.mil	n/a
2110800P45V32a	Coast Guard	Fin Stabilizer Component renewal USCGC 270 WMEC	Tara Holloway tara.m.holloway@uscg.mil	n/a

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FORECASTING OPPORTUNITIES

For more information about these opportunities, please visit: <http://www.fido.gov/dhs/aap/publicviewsb.asp>

NAICS Code	DHS Office/Agency	Project	Point of Contact
HSCG84-10-R-VYZ053	Coast Guard	Remove/Dispose Log Jam in Pearl River	Jackie A Dickson jackie.a.dickson@uscg.mil
HSCG33-10-Q-SCA814	Coast Guard	Door Kit for Tug Technologies Corp. Aircraft Towing Mule	Thad King Thad.King@uscg.mil
HSCG85-10-Q-P45GB1a	Coast Guard	USCGC OSAGE (WLR-65505) RY10 Dockside Repairs.	Florence Harwood florence.m.harwood@uscg.mil
HSCG45-10-Q-KE013	Coast Guard	LISTENING STATION REINSTALLATION FOR DOMESTIC WATER SYSTEM	Timoth Cowley Timothy.D.Cowley@uscg.mil
HSCG24-10-Q-003	Coast Guard	Mobile Hearing Testing to be provided to various Coast Guard Units located within Coast Guard Sector Southeastern New England Area of Responsibility	James Drumgoole james.m.drumgoole@uscg.mil
2110800P45G58	Coast Guard	Motor Generator Set Overhaul and Load Testing for the Cutter fleet	Tara Holloway tara.m.holloway@uscg.mil
VHQBCSC0010	ICE	Surveillance Equipment	Marilyn Doty marilyn.doty@dhs.gov
HSFEEM-10-R-0067	FEMA	PDIM Program Management Support	Charlotte K. Laughlin charlotte.laughlin1@dhs.gov
HSHQDC-09-R-00078	Office of the Chief Procurement Officer	Information Sharing and Policy Support	Iann T. Washington iann.washington@dhs.gov

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HELPFUL LINKS

“How to Do Business with the Department”
http://www.dhs.gov/xopnbiz/editorial_0421.shtm

DHS Organizational Chart
http://www.dhs.gov/xabout/structure/editorial_0644.shtm

OSDBU Contacts
http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm

Statistics on DHS Small Business
Performance
<http://www.sba.gov/aboutsba/sbaprograms/goals/index.html>

Reporting Contract Bundling
http://www.sba.gov/aboutsba/sbaprograms/gc/gc_bundling.html

DID YOU KNOW?

*You can locate advance acquisition planning
information at:*

<http://www.fido.gov/dhs/aap/publicviewsb.asp>

You can locate current opportunities at:

<http://vsearch2.fbo.gov/servlet/SearchServlet>

You can serve as a subcontractor with a prime at DHS:

http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS_Prime_Contractors_List.pdf