

Bureau of the Fiscal Service

Leveraging "One Voice" today for Financial Management Success tomorrow...

GWA "One Voice" Communication & Collaboration



Welcome

Objectives of the Fiscal Service One Voice

- Position the Fiscal Service as a collaborative organization focused on internal as well as external GWA operational efficiency
- Promote, share, and guide the development of strategic marketing/messaging, engagement/outreach, and consistent agency implementations practices
- Establish coordinated, standardized and repeatable methodologies, tools, agreements and relationships that enable the Bureau to consistently address complex GWA challenges and transform financial management across government
- Empower a community of GWA outreach and agency implementation specialists to navigate unforeseen issues and risks
- Provide the Bureau with customer visibility and insight that serves as a catalyst in the transformation of the federal government





Fiscal Service One Voice Overview The Need for One Voice

"The number of Fiscal Service system changes and implementation timelines must be communicated in a consistent and collaborative manner."

"Identify and engage the correct agency points of contacts to enable successful implementations."

"Recognize that there are different audiences and types of communications (e.g., business and technical)."

"Partner with agencies to consistently discuss Fiscal Service system **status updates, impacts and risks**."

"Assign a Fiscal Service agency representative that can help to provide timely answers to system implementation questions."

"Improve the Help Desk Operation and Refine the Fiscal Service Website for responsiveness, ease of use and improved navigation."





Fiscal Service One Voice Overview The Fiscal Service Challenge

Managing Financial Services across *more than 220* federal agencies is growing increasingly complex with different:

- Locations, sizes and levels of complexity
- Business and Technical management practices
- Business and Technical impacts
- •Varied conversion/implementation success rates

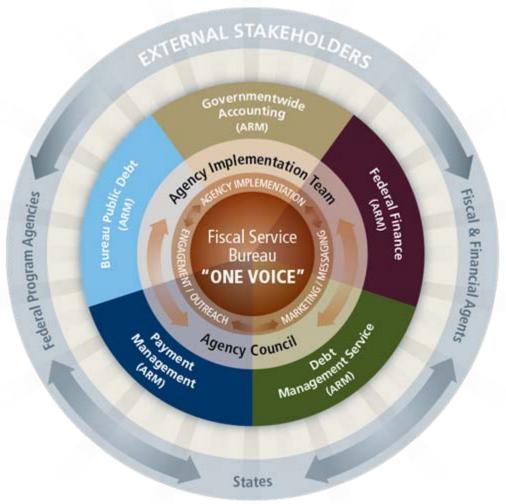
This is a significant Fiscal Service challenge and responsibility!





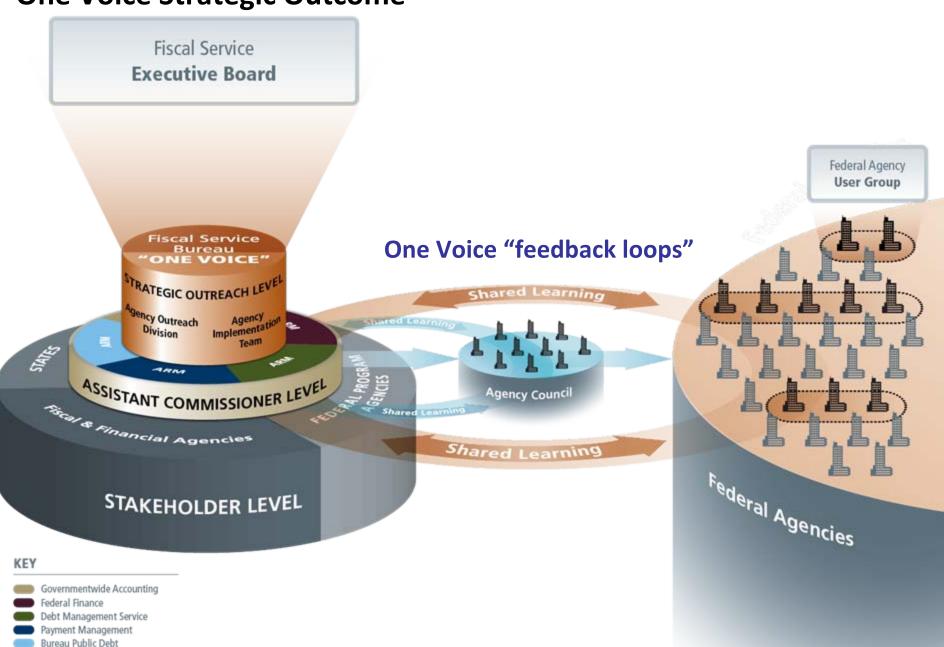
Fiscal Service One Voice Overview What is One Voice?

"One Voice" is a comprehensive strategy that delivers clear and consistent product messaging, engagement/outreach, and agency implementation as well as an organizational platform to promote and transform financial management services to federal agencies.



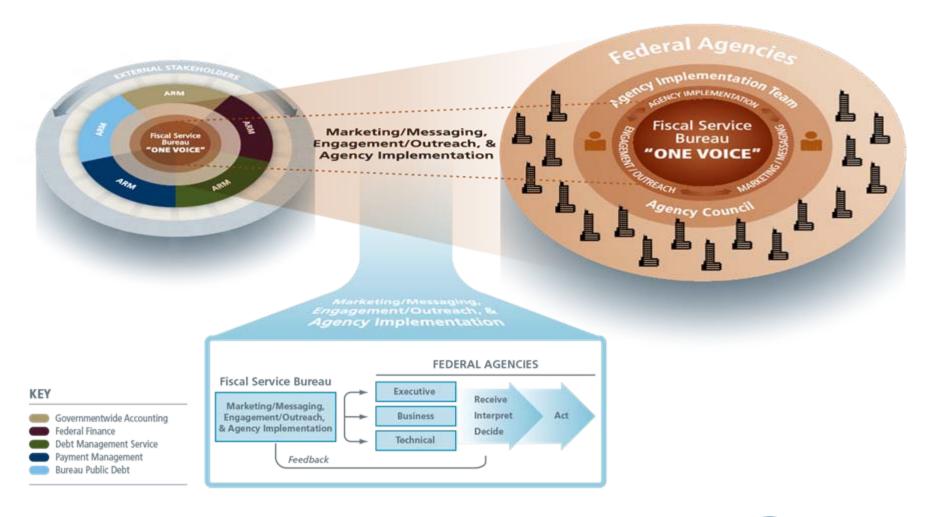


One Voice Strategic Outcome





Fiscal Service One Voice Overview Our Model and Mission - Operational Excellence







Fiscal Service One Voice Overview Our Model and Mission – One Voice Benefits

The customer-centric "One Voice" enhances agency relationships.



One Voice Benefits

- Align messages
- · Streamline communications
- Identify customer needs
- Communicate value
- Leverage relationships
- Minimize implementation/ conversion risk
- · Execute consistently





Questions & Answers

Carolann Marker
Government-wide Accounting
Director of the Customer Relationship Management Division
carolann.marker@fms.treas.gov

April Battle Commissioner's Office Director of Agency Outreach & Chair of Agency Implementation april.battle@fms.treas.gov