

### State Innovation Models Initiative: Application Process & Financial Templates



Centers for Medicare & Medicaid Services

August 28, 2012 Webinar



#### **Introduction & Updates**

Application Requirements/Getting Familiar with Grants.gov

**Budget Forms** 

**Financial Templates** 

Medicare Data

# **Introduction & Updates**

- Amended FOA has been posted with new application due date of Monday, 9/24 and new award announcement date of 12/4
- Additional FAQs from previous webinars have been posted to the Innovation Center website
- Financial Templates are posted on <u>grants.gov</u> as well as the Innovation Center website
- Check the <u>grants.gov</u> website for information on the migration from CCR to SAM. States should verify that they are still registered.

# Model Design & Model Testing Award Timeline

Announcement : July 19, 2012 Anticipated award date: 5 p.m. EDT Anticipated award date: December 2012

## **Informal Poll**



Introduction

Application Requirements/Getting Familiar with Grants.gov

**Budget Forms** 

**Financial Templates** 

Medicare Data



# Everything You Wanted to Know About Grants.gov

Judy Ceresa Grants.gov Program Management Office



## Through the Eyes of the Applicant Register, Find, and Apply



# **Getting Registered**

### **Get Registered -**Dun & Bradstreet (DNB) and the System for Award Management (SAM)



ience	D&B DUNS Numbers <sup>TM</sup> for US Government Contractors & Grantees	INSTEMPTOR GOVERNMENT	USERNAME PASSWORD
Th	ank you for using the D&B online webform process for US Govt Contractors and Grantees!	HOME SEARCH REPORTS SAM HELP	
		WHAT IS SAM? REGISTER WITH SAM	SEARCH SAM
	Welcome to the D&B D-U-N-S Request Service for US Federal Government Contractors and Grantees Dun & Bradstreet (D&B) provides a D-U-N-S Number, a unique nine digit identification number, for each physical location of your business.	The <b>System for Award Management</b> (SAM) is a free web-site which consolidates Federal procurement systems and the Catalog of Federal Domestic Assistance.	II f Even if you do not wish to register at this time, you
D-U-N-S Number or grants.	r assignment is FREE for all businesses required to register with the US Federal government for contracts	Currently CCR, FedReg, ORCA and EPLS have been migrated into SAM. Over the coming years, additional system	" can still Search SAM. Please enter your search criteria above to view registered vendors.
within 1 business day.	DO IN THE MEMORY IN THE SECOND CONTRACT OF THE SECOND CONTRACT	migrations will be completed.	
	For technical difficulties, contact got@dnb.com	NEWS AND ANNOUNCEMENTS USER GUIDES AND HELPFUL FORMER CC	REGISTRANTS
		SAM is still experiencing some performance issues, which may result Additional information, such as a full in a slowness of page loading or maybe even a web page evror. We are working to improve these issues as working to improve these issues as	ctive record in CCR, you have an active record in SAM. You do inything in GAM at this time, unless a change in your stances requires a change in SAM in order for you to be paid a ward. SAM will be and ottifications to the registered user via ind 15 davs prior to exviration of the record. You can search

- Register with Dun & Bradstreet at <u>http://www.dnb.com</u>
- Requires TIN from IRS and organization information
- You will be issued a **DUNS** number
- Takes 3 5 business days

- Upon receipt use the DUNS to register with the System for Award Management (SAM) at www.SAM.gov
- Establish the following:
  - eBIZ POC Individual oversees all activities for organization within Grants.gov and grants permissions to Authorized Organization Representatives
  - MPIN Marketing Partner Identification Number
- Takes 3 5 business days

### Get Registered -SAM & Grants.gov





### **Get Registered -**About the eBiz Point of Contact and AORs





One organization can have MANY AORs

### **Get Registered -**

### Registering with Grants.gov to be an AOR





### **Get Registered -**Enter your Registration Information

unauthorized, constitutes consent to these terms.



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	Warning Notice This is a U.S. Government computer system, which may be accessed and used only for authorized Government business by authorized personnel. Unauthorized access or use of this computer system may subject violators to criminal, civil, and/or administrative action. All information on this computer system may be intercepted, recorded, read, copied, and disclosed by and to authorized personnel for official purposes, including criminal investigations. Such information includes sensitive data encrypted to comply with confidentiality and privacy requirements. Access or use of this computer system by any person, whether authorized or

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unauthorized, constitutes consent to these terms.

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### Get Registered – Completing Your Registration



### • AOR Authorization by your eBIZ POC

- The eBiz POC at your organization will receive an email notifying him/her of your registration.
- The eBiz POC must login to Grants.gov to confirm you as an AOR.
- You will be unable to submit a grant application unless you are confirmed as an AOR by your eBiz POC.

### Track AOR Status

- At any time, you can track your AOR status by logging in with your username and password.
- You will receive a confirmation email notifying you that you've been authorized as an AOR for your organization.



# How To Navigate Grants.gov

### **Grants.gov Homepage**



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CCR / SAM migration: Learn more on the <u>Grants.gov</u> <u>Blog</u>	Find. Apply. Succeed.	Quick Links
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SYSTEM	What's New at Grants.gov	
FOR GRANTORS ABOUT GRANTS.GOV	Learn about SAM, and how the CCR to SAM migration affects Grants.gov applicants.	
HELP	New Opportunities This Week	
STTE MAD	Verify if your Adobe Reader Version is Compatible with Grants.gov	
SITE MAP	Grants.gov Webcast on Grant Fraud is now available online	

### **Applicant Resources**



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# Subscriptions and E-mail Notifications



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# How to Search for Funding Opportunities

### **Find Grant Opportunities**



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DUNS and for the Password field, enter the MPIN. Once verified, the system will immediately request the E-Biz POC to change the password. <u>Read more important</u> information about the new password rules for E-Biz POCs.	Grants.gov. You do not have to register with Grants.gov to <i>find</i> grant opportunities. However, once you are ready to <i>apply</i> for a grant, you will need to <u>Get Registered</u> . This process takes 3-5 business days up to 4 weeks if you experience any difficulties.	Quick Links Latest News! Grants.gov Blog [Exit Disclaimer]
FOR APPLICANTS	Search Grant Opportunities	FOR APPLICAN • Grant Search
Applicant Login Find Grant Opportunities Basic Search	Search by keyword, Funding Opportunity Number <i>(FON)</i> or Catalog of Federal Domestic Assistance (CFDA) number.	• <u>Grant Enfant Alert</u> • <u>Get Registered</u> • <u>Applicant Login</u> • <u>E-Biz POC Login</u> • <u>Track My Applica</u>
Browse by Category Browse by Agency Advanced Search Subscriptions	Search by a variety of categories of funding activities.	FOR GRANTORS • Grantor Login • New Agency User • Resources
Get Registered Apply for Grants	Search from a list of agencies offering grant opportunities.	
Track My Application Applicant Resources Search FAQs, User Guides and Site Information	Search by more specific criteria such as: Funding Instrument Type, Eligibility or Sub-agency.	
APPLICANT SYSTEM- TO-SYSTEM	Search for Recovery Act Opportunities.	
FOR GRANTORS	Once you have found the grant opportunity for which you wish to apply by entering a specific	
ABOUT GRANTS.GOV	search criteria, click the "Application" button in the grant opportunity synopsis.	
HELP CONTACT US SITE MAP	<ul> <li>You may also search for a specific application package by the <u>Funding Opportunity Number (FON)</u>,</li> <li><u>Catalog of Federal Domestic Assistance (CFDA)</u> number or Funding Opportunity Competition ID on</li> <li>the <u>Download Application Package</u> page. For more information, visit <u>Apply for Grants</u>.</li> </ul>	

### Find – Basic Search



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Applicant Login	BASIC SEARCH	
Find Grant Opportunities	Basic Search • Browse by Category • Browse By Agency • Advanced Search	
Basic Search		· Coorob for grants
Browse by Category	To perform a <b>basic search</b> for a grant opportunity, complete at least one of the following fields Keyword Search	• Search for grants
Browse by Agency Advanced Search	Search by Funding Opportunity Number, <b>OR</b> Search by CFDA Number and then select the Search button.	bv:
Fmail Subscription	Only open opportunities will be returned. To search closed or archived opportunities, use <u>Advanced Search</u> .	Keyword
Get Registered	For helpful search tips and to learn more about finding grant opportunities check out the Search Grant	- Keywold
Apply for Grants	<u>Opportunities</u> guide.	<ul> <li>Funding</li> </ul>
Track My Application		Opportunity
Applicant Resources		Number
Search FAQs, User Guides and Site Information	Keyword Search: Affordable Care Act	NUMBER, OR
APPLICANT SYSTEM- TO-SYSTEM	Search by Eunding Opportunity Number	GI DA Number.
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### Find – Advanced Search 🕒

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#### ADVANCED SEARCH

#### Basic Search + Browse by Category + Browse By Agency + Advanced Search

To perform an **advanced search** for a grant, complete any combination of fields and select the Search button below.

For helpful search tips and to learn more about finding grant opportunities check out the <u>Search Grant</u> <u>Opportunities</u> guide.

#### Keyword Search:

Affordable Care Act

#### \*Required Search In:

🗹 Open Opportunities

- Closed Opportunities
- Archived Opportunities

#### Search by Funding Opportunity Number:

Search by CFDA Number:

#### Dates to Search:

All Days Last 3 Days One Week Two Weeks Three Weeks

All Categories of Funding Activity Agriculture Arts (see "Cultural Affairs" in CFDA) Business and Commerce Community Development

Cooperative Agreement Other Procurement Contract

SEARCH

#### Search by Eligibility:

Search by Agency:



#### Search by Funding Activity Category:

CLEAR FORM

Department of Homeland Security
Department of Health and Human Services
Department of Energy
Department of Education
Department of Defense



<b></b>	HHS - Office of the Secretary
	HHS FDA - Special
	Health Resources & Services Administration
$\nabla$	Indian Health Service

• Search for grants by adding more criteria including, but not limited to:

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- Funding Agency (e.g. HHS, EPA, Education, DHS, etc)
- Eligibility (type of organization; e.g., state or local governments, non-profits, tribal, universities, etc.)
- **Category** (e.g., health, environment, housing, etc
- Date ranges

### **Search Results**



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Find Grant Opportunities Basic Search	Sort: Open Da	te, Descending	Sort by Close Date	Sort by Relevance	Results 1 - 2 of 2
Browse by Category Browse by Agency	<u>Open</u> Date	Opportunity Title		Agency	Funding Number
Advanced Search	02/24/2011	Grants to Support States i Rate Review-Cycle II	in Health Insurance	Ofc of Consumer Information & Insurance Oversight	PR-PRP-11-001
Get Registered	01/07/2011	Affordable Care Act - Healt Grants	th Center Planning	Health Resources & Services Administration	HRSA-11-021
Apply for Grants Track My Application	<u>.</u>	~	Results P	age: 1	
Applicant Resources			New S	<u>earch</u>	
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# What's in a Funding Opportunity?

### **Synopsis**

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### Affordable Care Act - Health Center Planning Grants

Synopsis Full Announcement

Home > Find Grant Opportunities > Search Grant Opportunities > Search Results > Synopsis

Application

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The synopsis for this grant opportunity is detailed below, following this paragraph. This synopsis contains all of the updates to this document that have been posted as of **01/07/2011**. If updates have been made to the opportunity synopsis, update information is provided below the synopsis.

If you would like to receive notifications of changes to the grant opportunity click <u>send me change</u> <u>notification emails</u>. The only thing you need to provide for this service is your email address. No other information is requested.

Any inconsistency between the original printed document and the disk or electronic document shall be resolved by giving precedence to the printed document.

Services under the Health Center Program

#### **Description of Modification**

Attach application package and funding opportunity announcement.

Document Type:	Modification to Previous Grants Notice
Funding Opportunity Number:	HRSA-11-021
Opportunity Category:	Discretionary
Posted Date:	Jan 07, 2011
Creation Date:	Jan 07, 2011
Original Closing Date for Applications:	Mar 18, 2011
Current Closing Date for Applications:	Mar 18, 2011
Archive Date:	May 17, 2011
Funding Instrument Type:	Grant
Category of Funding Activity:	Health
Category Explanation:	
Expected Number of Awards:	125
Estimated Total Program Funding:	\$10,000,000
Award Ceiling:	
Award Floor:	
CFDA Number(s):	93.527 Affordable Care Act (ACA) Grants for New and Expanded

- The Synopsis contains high level information about the funding opportunity such as:
  - Funding Opportunity
     Number
  - Open/Close date
  - Program Funding Amount
  - Number of Awards
  - Program Contact
     Information

Cost Sharing or Matching Requirement: No

### **Full Announcement**



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93.527 -- Affordable Care Act (ACA) Grants for New and Expanded

Services under the Health Center Program

 You can post the full RFA, Funding Opportunity Announcement, and any supplementary documentation

Cost Sharing or Matching Requirement: No

CFDA Number(s):

### The Application Package and **Instructions - 1**

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	Home > Find Grant Opportunities > Search Grant (	<u> Opportunities</u> > <u>Search Results</u> > Synopsis	SERVICES UP.	
FOR APPLICANTS	Affendable Cana Act. He	alth Canton Dianning Count		
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Email Subscription	of the updates to this document that have	detailed below, following this paragraph. Thi e been posted as of <b>01/07/2011</b> . If updat	s synopsis contains all es have been made to	, 그는 말 좀 하는 것 같은 것 같은 것 같은 것 같이 봐.
Get Registered	the opportunity synopsis, update informat	tion is provided below the synopsis.		
Apply for Grants	If you would like to receive notifications of	f changes to the grant opportunity click send	me change	
Track My Application	notification emails . The only thing you nee	ed to provide for this service is your email ad	dress. No other	
Applicant Resources	information is requested.			
Search FAQs, User Guides and Site Information	Any inconsistency between the original print giving precedence to the printed document.	ted document and the disk or electronic docum	ent shall be resolved by	Click on the Application Tab in order to download the
APPLICANT SYSTEM- TO-SYSTEM	Description of Modification			Application Dackage and the
FOR GRANTORS	Attach application package and funding o	pportunity announcement.		Application Fackage and the
ABOUT GRANTS.GOV				Application instructions
HELP	Document Type:	Modification to Previous Grants Notice		
CONTACT US	Funding Opportunity Number:	HRSA-11-021		
	Opportunity Category:	Discretionary		
SITE MAP	Posted Date:	Jan U/, 2011		
	Original Closing Date for Applications	Jan 07, 2011 • Mar 18, 2011		
	Current Closing Date for Applications:	Mar 18, 2011		
	Archive Date:	May 17, 2011		
	Funding Instrument Type:	Grant		
	Category of Funding Activity:	Health		
	Category Explanation:			
	Expected Number of Awards:	125		
	Estimated Total Program Funding: Award Ceiling:	\$10,000,000		
	Award Floor:			
	CFDA Number(s):	93.527 Affordable Care Act (ACA) Gran Services under the Health Center Program	ts for New and Expanded	29
	Cost Sharing or Matching Requiremen	it: No		

### Download the Application Package and Instructions - 2



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#### &NBSPSELECTED GRANT APPLICATIONS FOR DOWNLOAD

Download the application and its instructions by selecting the corresponding download link. Save these files to your computer for future reference and use. You do not need Internet access to read the instructions or to complete the application once you save them to your computer.

#### READ BELOW BEFORE YOU APPLY FOR THIS GRANT!

Before you can view and complete an application package, you **MUST** have the PureEdge Viewer or compatible Adobe Reader installed. Application packages are posted in either PureEdge or Adobe Reader format. You may receive a validation error using incompatible versions of Adobe Reader. To prevent a validation error, it is now recommended you uninstall any earlier versions of Adobe Reader and install the latest compatible version of Adobe Reader.

### If more than one person is working on the application package, ALL applicants must be using the same software version.

Click here to download the required PureEdge Viewer and Adobe Reader if you do not have it installed already.

#### Additional Resources:

- Sign-up for Grants.gov Updates for the latest issues and news.
- Download Adobe Reader and PureEdge Viewer for free.
- Visit <u>Help</u> for FAQs and more information on Applying for grants.

Below is a list of the application(s) currently available for the CFDA and/or Funding Opportunity Number that you entered.

To download the application instructions or package, click the corresponding download link. You will then be able to save the files on your computer for future reference and use.

CFDA	Opportunity Number	Competition ID	Competition Title	Agency	Instructions and Application
93.527	HRSA-11-021	4140	Affordable Care Act - Health Center Planning Grants	Health Resources & Services Administration	<u>download</u>

- Read the instructions to insure that you have the correct Adobe Reader
- Click on download link in order to access the Application Package and the Application Instructions

### **Download the Application Package and Instructions - 3**



Contact Us SiteMap Help SRSS Home Contact Us SiteMap Help SRSS Home CONTROLOAD OPPORTUNITY INSTRUCTIONS AND APPLICATION You have chosen to download the instructions and application for the following opportunity: CFDA Number: 93.527: Affordable Care Act (ACA) Grants for New and Expanded Services under the Health Center Program Opportunity Number: HRSA-11-021: Affordable Care Act - Health Center Planning Grants Competition Title: Affordable Care Act - Health Center Planning Grants Agency: Health Resources & Services Administration Opening Date: 01/07/2011 Closing Date: 03/18/2011

If you would like to be notified of any changes to this opportunity please enter your e-mail address below, and you will be e-mailed in the event this opportunity is changed and republished on Grants.gov before its closing date.

tructions and application by selecting the o

Submit

Download the instructions and application by selecting the download links below. While the instructions or application files may open directly, you may save the files to your computer for future reference and use. You do not need Internet access to read the instructions or the application once you save them to your computer.

1. Download Application Instructions

2. Download Application Package

 Enter your email address and click submit here if you wish to be notified of any changes to the funding opportunity (highly recommended)
 Right-click on

- Right-click on
   "Download
   Application
   Instructions" and
   then Save As to your
   computer.
- Repeat the same action with
   "Download Application Package"



# Navigating The Application Package

Save & Submit	Save Print Cancel	Check Packa	ge for Errors	
GRANTS.GO	<b>√</b> ™			Grant Application Package
Opportunity Title:	Affordable Care Act (ACA) Nu	rse Education	, Practice, Qu	
Offering Agency:	Health Resources & Services	Administratio	n	This electronic grants application is intended to be used to apply for the specific Enderal funding
CFDA Number:	93.359			opportunity referenced here.
CFDA Description:	Nurse Education, Practice an	d Retention G	rants	If the Federal funding opportunity listed is not
Opportunity Number:	HRSA-11-041			the opportunity for which you want to apply,
Competition ID:	4210			close this application package by clicking on the
Opportunity Open Date:	12/06/2010			will then need to locate the correct Federal
Opportunity Close Date:	01/21/2011			funding opportunity, download its application
Agency Contact:	Janice B. Young, PhD, RN Lead Nurse Consultant, DN 301-443-6193 jyoung2@hrsa.gov			and then apply.
* Application Filing Name	cademia, or other type of organizatio e:	n. Move Form to	Mandatory Docur	ments for Submission
Attachments		Complete	Research & Rel	lated Budget
HHS Checklist (08-2 Research & Related	007) Other Project Information	=>	SF424 (R & R)	
Research & Related	Senior/Key Person Profile	Move Form to		
Research & Related	Project/Performance Site Loc	Delete		
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Disclosure of Lobby R & R Subaward Budg	et Attachment(s) Form	=> Move Form to Delete <=		Open Form

#### Enter a name for the application in the Application Filing Name field.

This application can be completed in its entirety offline; however, you will need to login to the Grants.gov website during the submission process.
 You can save your application at any time by clicking the "Save" button at the top of your screen.

- The "Save & Submit" button will not be functional until all required data fields in the application are completed and you clicked on the "Check Package for Errors" button and confirmed all data required data fields are completed.

Open and complete all of the documents listed in the "Mandatory Documents" box. Complete the SF-424 form first.

It is recommended that the SF-424 form be the first form completed for the application package. Data entered on the SF-424 will populate data fields in other mandatory and optional forms and the user cannot enter data in these fields.

 The forms listed in the "Mandatory Documents" box and "Optional Documents" may be predefined forms, such as SF-424, forms where a document needs to be attached, such as the Project Narrative or a combination of both. "Mandatory Documents" are required for this application. "Optional Documents" can be used to provide additional support for this application or may be required for specific types of grant activity. Reference the application package instructions for more information regarding "Optional Documents".

- To open and complete a form, simply dick on the form's name to select the item and then click on the => button. This will move the document to the appropriate "Documents for Submission" box and the form will be automatically added to your application package. To view the form, scroil down the screen or select the form name and click on the "Open Form" button to begin completing the required data fields. To remove a form/document from the "Documents for Submission" box, click the document name to select it, and then click the <= button. This will return the form/document to the "Mandatory Documents" or "Optional Documents" box.</p>

All documents listed in the "Mandatory Documents" box must be moved to the "Mandatory Documents for Submission" box. When you open a required form, the fields which
must be completed are highlighted in yellow with a red border. Optional fields and completed fields are displayed in white. If you enter invalid or incomplete information in a
field, you will receive an error message.

#### Click the "Save & Submit" button to submit your application to Grants.gov.

3

- Once you have properly completed all required documents and attached any required or optional documentation, save the completed application by clicking on the "Save" button.

- Click on the "Check Package for Errors" button to ensure that you have completed all required data fields. Correct any errors or if none are found, save the application package.

- The "Save & Submit" button will become active; click on the "Save & Submit" button to begin the application submission process.

- You will be taken to the applicant login page to enter your Grants.gov username and password. Follow all onscreen instructions for submission.



- The grant application is a PDF file composed of forms
  - Requires Adobe Reader which is a free download from Adobe.com
  - Can be saved to your computer
- The application home page
   has many components
  - Information on the funding opportunity
  - Closing date
  - Agency contact information
  - Forms to be filled out

### **Working on Forms**





View Burden Statement	OMB Number: 4040-0001 Expiration Date: 06/30/2011
APPLICATION FOR FEDERAL ASSISTANCE	3. DATE RECEIVED BY STATE State Application Identifier
SF 424 (R&R)	
1. * TYPE OF SUBMISSION	4. a. Federal Identifier
Pre-application Application Changed/Corrected Application	b. Agency Routing Identifier
2. DATE SUBMITTED Applicant Identifier	
5. APPLICANT INFORMATION	* Organizational DUNS:
* Legal Name:	
t Streett	
Street2	
* City: County / Paris	sh
* State:	Province:
* Country: USA: UNITED STATES	* ZIP / Postal Code:
Person to be contacted on matters involving this application	
Prefix:   First Name:	Middle Name:
* Last Name:	Suffix:
* Phone Number: Fax Number:	
Email:	
6. * EMPLOYER IDENTIFICATION (EIN) or (TIN):	
7.* TYPE OF APPLICANT: Please	select one of the following
Other (Specify):	
Small Business Organization Type Women Owned Socia	ally and Economically Disadvantaged
8. * TYPE OF APPLICATION: If Revision, mark a	ppropriate box(es).
New Resubmission A. Increase A	ward B. Decrease Award C. Increase Duration D. Decrease Duration
Renewal Continuation Revision E. Other (spe	cify):
* Is this application being submitted to other agencies? Yes No W	/hat other Agencies?
9. * NAME OF FEDERAL AGENCY: 10. CATAL	.OG OF FEDERAL DOMESTIC ASSISTANCE NUMBER: 93.359
Health Resources & Services Administration	arse Education, Practice and Retention Grants
11. * DESCRIPTIVE TITLE OF APPLICANT'S PROJECT:	
12 DRODOSED DROJECT: \$43 CONCRESSIONAL DISTRIC	
* Start Date * Ending Date	T OF AFFLICANT
14. PROJECT DIRECTOR/PRINCIPAL INVESTIGATOR CONTACT INFO	RMATION
Prefix: First Name:	
* Last Name:	Suffix:
A Organization Name:	
Diganization Name.	
* Street1:	
Street2	
* City: County / Paris	sh:
* State:	Province:
* Country: UNITED CTATES	× IP / Postal Code:
* Phone Number: Fax Number:	
* Email:	



- Fields in yellow are mandatory and must be filled in.
- Error messages will pop-up if a mandatory field is not filled in.
- If a mandatory field is not filled in, then you will be unable to submit the application.



# Submitting Your Application Package

# Save, Check, and Submit Your Application



Save & Submit	Save Print Cancel Check Package for Errors				
1911					
GRANTS.GO	Va				
Opportunity Title:	Affordable Care Act (ACA) Nurse Education, Practice, Qu				
Offering Agency:	Health Resources & Services Administration				
CFDA Number:	93.359				
CFDA Description:	Nurse Education, Practice and Retention Grants				
Opportunity Number:	HRSA-11-041				
Competition ID:	4210				
Opportunity Open Date:	12/06/2010 W				

- Buttons at the top of the home page of the application allow you to:
  - Save
  - Check Package for Errors
  - Print your application
- Once your application is free of any of errors, the "Save & Submit" button will become activated.
- Make sure you are connected to the Internet when ready to submit.

### Adobe Submission Screen

• 🔖 🗇 🔶 🖿 🖊 💌	• 14/% •	Find V	
e fill out the following form. You can save data typ	ped into this form.	n Couriet Window	
Save & Submit S	ave [		Application Package
Opportunity Title:	Service	warning Notice This is a U.S. Government computer system, which may be accessed and used only for authorized	
Offering Agency:	Health	Government business by authorized personnel. Unauthorized access of the use of this computer system may subject violators to orininal, civil, and/or administrative action.	ic grants application is intended to ply for the specific Federal funding of reasons because
CEDA Rescription:	93.224	All information on this computer system may be intercepted, recorded, read, copied, and disclosed by and	ererenceu nere.
On DA Description.	Consoli	to authorized personnel for official purposes, including criminal investigations. Such information includes	funding opportunity listed is not
Competition ID:	HRSA-10	sensitive data encrypted to comply with confidentiality and privacy requirements. Access or use of this computer system by any nervon, whether authorized or upauthorized, constitutes consent to these terms.	plication package by clicking on the
Opportunity Open Date:	3575		on at the top of this screen. You
Opportunity Close Date:	12	Instructions submit your application, please enter your Username and Password in box below and then press the sum is button.	rtunity, download its application
Agency Contact:	Nicole Public Bureau Office Celephc Dev. 20	User Nane:  Password:	y.
This opportunity is o tribal government, a	only open cademia,	Login Cancel Warring: JavaScript Window	of a company, state, local or
* Application Filing Name	Examp		
Mandatory Documents		More Foreite Manuatory Documents for St	ubmission

Upon clicking Save
& Submit, you will be
prompted to enter
your Grants.gov user
name and password.

GRANTS.GOV

FIND. APPLY. SUCCEED."

 If you are not authorized as an AOR for your organization, you will receive an error message and will be unable to submit your application.

### Sign and Submit Screen



cript Windov	
-	BRANTS.GOV™
	Application Submission Verification and Signature
Opportunity	Title: 03232009-KV-1
Offering Age	ncy: IV <u>V</u> Agencyy
CFDA Numbe	ar: 10.001
CFDA Descri	ption: Agricultural Research_Basic and Applied Research
Opportunity	Number: 03232009-KV-1
Competition	ID: 03232009-KV-CO-1
Opportunity	Open Date: 2009-03-23
Opportunity	Close Date: 2020-03-23
Application F	iling Name: 03232009
	Do you wish to sign and submit this Application?
Please review	v the summary provided to ensure that the information listed is correct and that you are submitting an application
to the oppor	tunity for which you want to apply.
If you want	to submit the application package for the listed funding opportunity, click on the 'Sign and Submit Application'
button below	to complete the process.
If you do no	: want to submit the application at this time, click the 'Exit' button. You will then be returned to the previous
page where	you can make changes to the required forms and documents or exit the process.
If this is not	the application for the funding opportunity for which you wish to apply, you must exit this application package
	vnload and complete the correct application package.

- You'll be prompted again to "Sign and Submit".
- This serves as the electronic signature for your application.

### **Receipt Confirmation**



Home > Apply for Grants > Confirmation

#### Confirmation

Thank you for submitting your grant application package via Grants.gov. Your application is currently being processed by the Grants.gov system. Once your submission has been processed, Grants.gov will send email messages to advise you of the progress of your application through the system. Over the next 24 to 48 hours, you should receive two emails. The first will confirm receipt of your application by the Grants.gov system, and the second will indicate that the application has either been successfully validated by the system prior to transmission to the grantor agency or has been rejected due to errors.

Please do not hit the back button on your browser.

If your application is successfully validated and subsequently retrieved by the grantor agency from the Grants.gov system, you will receive an additional email. This email may be delivered several days or weeks from the date of submission, depending on when the grantor agency retrieves it.

You may also monitor the processing status of your submission within the Grants.gov system by using the following step:

1. Click on the "Track Your Application:" link on end of this form

Note: Once the grantor agency has retrieved your application from Grants.gov, you will need to contact them directly for any subsequent status updates. Grants.gov does not participate in making any award decisions.

IMPORTANT NOTICE: If you do not receive a receipt confirmation and either a validation confirmation or a rejection email message within 48 hours, please contact us. The Grants.gov Contact Center can be reached by email at support@grants.gov, or by telephone at 1-800-518-4726. Always include your Grants.gov tracking number in all correspondence. The tracking numbers issued by Grants.gov look like GRANTXXXXXXXXX.

Contact Center hours of operation are Monday-Friday from 7:00 A.M. to 9:00 P.M. Eastern Time.

The following application tracking information was generated by the system:

Grants.gov Tracking Number :	
Applicant DUNS:	
Submitter's Name:	
CFDA Number:	
CFDA Description:	
Funding Opportunity Number :	
Funding Opportunity Description :	
Agency Name :	
Application Name of	
this Submission :	
Date/Time of Receipt :	

To check the status of your application please click below.



- A confirmation screen will have your Grants.gov Tracking Number
  - Use this number to track your application
- The date/time stamp serves as the official time of submission
- You will also receive emails indicating the status of your application

### **Confirmation Emails**



### 1. Receipt Email

- Your application has been received by Grants.gov
- Grants.gov E-mail Verifying Receipt (with Track My Application URL)
- 2. Validation or Rejection Email
  - Grants.gov E-mail Verifying Successful Submission
  - <u>OR</u> Rejection Due to Errors with a description of issue
- 3. Transmission to Agency
  - The Agency has picked up your application from Grants.gov

### **Track My Application**



#### FOR APPLICANTS

Applicant Login

**Find Grant Opportunities** 

Get Registered

Annly for Grants

Track My Application

Applicant Resources

Search FAQs, User Guides and Site Information

APPLICANT SYSTEM-TO-SYSTEM

FOR GRANTORS

ABOUT GRANTS.GOV

HELP

CONTACT US

SITE MAP

#### Home>For Applicants

#### TRACK MY APPLICATION

Track and check the status of your grant application submissi

- The syste
   Until state
   Drocessee
- For invalid tracking numbers entered, the system will r entered the correct tracking number(

Track Grants.gov submissions by entering to five Grants.g (one Grants.gov tracking number per line)



- Track your application status by entering the Grant Tracking Number
- Status information:
  - Received

.ID t

the

- Validated or Rejected
- Retrieved by Agency

### **Tips for Applicants**



### **Grant Proposal Tips**

- Register and Submit Early
- Thoroughly read and follow all of the instructions provided by the agency
- Include Sufficient Program and Budget Details
- Strongly recommend filling out optional forms in the app package

### **Grants.gov Application Tips**

- Limit Application File Size/ File Name Characters (50 or less)
- Avoid Special Characters in File Names (\$, %, &, \*, etc.)
- Use Correct DUNS Number in the SF-424 Cover Page
- Make sure you have Grants.gov compatible software (Adobe Reader)

### Grants.gov Applicant Support & Resources



### **Contact Center**

- Support available 24/7
- Email: <u>support@grants.gov</u>
- Toll-Free Phone Number: 1-800-518-4726
- Self-help iPortal: (<u>http://grants.gov/iportal</u>)

### **Additional Resources**

- <u>http://grants.gov/applicants/app\_help\_reso.jsp</u>
- FAQs
- User Guides



# **Thank You**



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Application Requirements/Getting Familiar with Grants.gov

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**Financial Templates** 

Medicare Data

# **SF424A Budget Instructions**

All applicants must submit a SF424A and a Budget Narrative

SF424A

Section A – Budget Summary

- Outlines total overall costs requested by applicant as well as any non-federal contributions.
- The total federal funds requested in Section A should match the total shown on 18.a. of the SF424. These two numbers must match.

Section B – Budget Categories

- Shows the total requested by each object class category (e.g. personnel, fringe, contractual, etc.) for each year/budget period
- Columns should breakdown costs by each budget period based on type of award requested

# SF424A Budget Instructions (continued)

- Model Design
  - Column 1, Section B, should reflect the 6-month budget and project period costs
- Model Testing States should submit budgets assuming they are Track One states. If the waiver feasibility review determines that a state's application fits into Track Two – the state will be asked to modify its budget to reflect a 48-month performance period
  - Column 1, Section B, should reflect costs for the initial 6-month implementation period (i.e. initial six-month budget period)
  - Columns 2, 3, and 4 should each reflect costs for a 12-month budget period (to mirror the 36-month testing period)

# **Budget Narrative**

### **Budget Narrative**

- Should mirror the costs outlined in the SF-424A
- The Budget Narrative should provide a breakdown of costs based upon how costs are outlined in the columns (i.e. by budget period)
- A detailed cost breakdown should be provided for each line item outlined in the SF424A by budget period/year, including a breakdown of costs for each activity/cost within the line item.
- A detailed explanation must be provided for each activity/cost that justifies why that item should be funded and how it is necessary for the overall success of the proposed project.

## **Indirect Costs**

Indirect costs (also known as facilities and administrative costs) are costs incurred for common or joint objectives that cannot be identified specifically with a particular project, program, or organizational activity.

- If requesting indirect costs, a currently effective Indirect Cost Rate Agreement will be required.
- For this funding opportunity, indirect costs are limited to 10%.



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# **Financial Templates**

- The financial plan is required as part of the state's model proposal.
- States applying for SIM funding must demonstrate a good knowledge of health care cost and cost drivers in their states.
- The financial plan must include the methodology and data sources used in developing the projections and any underlying assumptions that were made in projecting or trending healthcare costs.
- This information will be an important element in evaluation of the state's proposal.

# PART ONE: Model Design

- States submitting a proposal for a Model Design award must describe the state's most recent public and private sector health care costs drivers and trends at summary level.
- Model Design applicants must complete only Table 1 in Part One.
- In addition, to the extent they have developed plans, they should provide a description of estimated savings and ROI

# PART TWO: Model Testing

- The financial plan provides relevant financial information on permember-per-month (PMPM) health care costs and trends, anticipated financial impact of the model, and return on investment analysis.
- For participating commercial health plans, states may provide aggregate health care cost data if detailed cost data is not available.
- For private insurer information, the AHRQ Medical Expenditure Panel information <u>http://meps.ahrq.gov/mepsweb</u> may be useful, a state specific actuarial report, or another nationally recognized source.
- This data is critical to evaluating the state's Model Testing proposal.
- The information provided in the Financial Plan should validated by a qualified actuary or financial analyst.

# PART TWO: Model Testing

- Available Medicare FFS data can be found at the following site: <u>http://www.iom.edu/Activities/HealthServices/GeographicVariation/Data-Resources.aspx</u>
- The following narrative information is required along with the appropriate tables:
  - Describe the population being addressed and their respective current projected health care cost trends **without** the intervention for the target population over proposed three year testing period.
  - Describe anticipated total cost saving for each year of the test period, the projection for aggregate total cost saving by the end of the model test period, the net costs savings projected, & supplemental provider costs.
  - Describe how the model test interventions or payment changes interact with service utilization, health system performance, and per capita cost.
  - Describe the overall impact of the proposed model on the projected health care cost and cost trends in the target population & any cost associated with supplemental or additional services provided as part of the model test and how these services will have an impact on reducing cost.

## Tables 2-4

- For Tables 2 through 4 please use numbers based on the amount paid. The Innovation Center is also interested in the Allowable amount for services, in order to determine the co-insurance requirements and if state models include shifts between the allowed versus paid amounts. To the extent possible, indicate the Allowable PMPM costs as well as the Paid PMPM cost by completing duplicate worksheets labeled as Allowable costs in the title.
- Complete tables 2A, 2B, 2C, 2D, and 2E to document the current projections of expenditures and utilization **without** the model intervention.
- NOTE: Cells requiring data input are highlighted. Other cells will be populated/calculated automatically.

## Tables 2-4

- Complete tables 3A, 3B, 3C, 3D, and 3E to document the estimated impact with the model test on health care cost and utilization.
- NOTE: Put "NA "for any category of cost not within the scope of the model tests.
- Complete Tables 4A and 4B to document net savings from the model test intervention and the return on investment of Innovation Center and other contributed funds (federal, state, private) to the model intervention.



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## **Medicare Data Resources**

- CMS has released aggregated Medicare FFS data at the state (and hospital referral region) level
- Available data include:
  - Demographics and disease prevalence
  - Spending and utilization (by service category)
  - Quality (readmissions, ED visits, avoidable hospitalizations, hospital compare)

<u>http://www.iom.edu/Activities/HealthServices/</u> <u>GeographicVariation/Data-Resources.aspx</u>

# Using the Publically Available Medicare Data

			(		
	DC (District of Columbia)				
	2007	2008	2009	2010	
Service Level Costs and Utilization					
IP Actual Costs	\$177,557,498	\$179,143,145	\$184,842,742	\$187,646,856	
IP Actual Costs as % of Total Actual Costs	42.2%	41.7%	41.3%	40.0%	
IP Per Capita Actual Costs	\$4,028	\$4,187	\$4,289	\$4,260	
IP Per User Actual Costs	\$19,626	\$20,705	Ş21,173	\$21,287	
IP Standardized Costs	\$125,673,169	\$126,460,652	\$130,035,304	\$132,117,818	
IP Standardized Costs as % of Total Standardized Costs	35.5%	34.9%	34.4%	33.1%	
IP Per Capita Standardized Costs	\$2,851	\$2,956	\$3,018	\$2,999	
IP Per User Standardized Cost	\$13,891	\$14,616	\$14,895	\$14,988	
IP Users (with a covered stay)	9,047	8,652	8,730	8,815	
% of Beneficiaries Using P	20.5%	20.2%	20.3%	20.0%	
IP Covered Stays Per 1000 Beneficianes	348	347	346	337	
		o	:		

Unadjusted Medicare per-capita spending on acute inpatient services in DC increased from \$4,028 to \$4,289 between 2007 and 2009, but then decreased slightly to \$4,260 in 2010 due to lower utilization

# Potential Analyses Using the Medicare Data

- Aggregated data still allows for a variety of analyses:
  - Trends from 2007 to 2010
  - Comparing a state or HRR to Medicare's national average or to another geographic region
  - Intra-state geographic variation using the HRR level data
  - Patterns of spending and utilization at the setting and/or service level

# **Other CMS Data Resources**

- Newly established Office of Information Products and Data Analysis (OIPDA) at CMS
- Improved state request process for Medicare data <u>http://www.resdac.org/Medicare/requesting\_data\_StateResearch.asp</u>
  - Data available for a variety of state research activities
  - Access to recent data (quarterly updates) with a new, more affordable, pricing structure
- Publically available reports
  - Medicare geographic variation site visits

http://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Medicare-Geographic-Variation/SiteVisits.html

Insight Briefs

http://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Insight-Briefs/index.html

# Additional Information and How to Contact

- Additional webinars will be scheduled for state policy makers these will focus on Model Design and Model Testing
- Submit questions to <u>stateinnovations@cms.hhs.gov</u> (Note: States may wish to create a similar in-box for your stakeholders)
- FAQ will be updated and posted to the Innovation Center website at innovation.cms.gov
- Additional information is available on our website: <u>innovation.cms.gov/initiatives/state-innovations</u>

## Questions

