

Employment and Training Administration (ETA)

WORKFORCE West Virginia

Workforce Development Grant Opportunities and Resources

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Agenda

- Vision for the Workforce System
- Report on Workforce System Activities
- Regional and Local Partnerships
- ETA Grant Opportunities / Process
- Keys to Application Preparation Success
- Workforce3One: A Valuable Resource

Vision for the Workforce System

WorkForce West Virginia is a network of workforce development services designed to provide West Virginia's citizens and employers the opportunity to compete in today's competitive global economy. By making available the appropriate educational and training opportunities, West Virginia can provide its citizens with the work skills needed by businesses currently in the state or planning a West Virginia location.

State Workforce Investment Act Activities

To review the reports addressing workforce development activities during July 2010 to June 2011 in Ohio, West Virginia, Virginia, and all other States, please access the narratives through menu selection at:

<u>www.doleta.gov/Performance/results/AnnualReports/</u> <u>annual-report-10.cfm</u>

Regional and Local Partnerships

- Labor organizations
- Public or private employers
- Economic development agencies
- One Stop Centers
- Community and technical colleges
- Community-based organizations
- Local workforce boards

Grant Opportunities

To keep apprised of ETA and Federal grant opportunities for <u>workforce preparation</u>, <u>education</u>, and <u>economic development</u>, periodically visit:

- <u>www.grants.gov</u>
- www.doleta.gov/grants
- www.doleta.gov/usworkforce

The FEDERAL REGISTER will generally contain a synopsis of the announcement and direct you to the other sites.

ETA Grant Process

Grant opportunity types:

- Solicitation for Grant Applications
- Request for Proposals

Potential grantees usually have 30 to 60 days to submit applications

On <u>www.workforce3one.org</u>, simply type in "competitive grants" in the search box to access the Web-Based Toolkit for Prospective Applicants



The Tool Kit contains:

- Grant Application Guide
- Annotated Sample SGA
- Helpful Resources

Keys to Application Preparation Success

- Establish and document the "need"
- Recognize the individual
- Use existing partnerships / Build others
- Illustrate sustainability
- Build and expand on ETA resources
- Create and describe innovative uses of resources

Some SGA Do's and Don't's

• Do

- Read SGA carefully
- Organize the application covering all required areas
- Pay attention to rating criteria
- Develop attainable project goals for the period of performance
- Align program activities and budget
- Make sure that staff is experienced
- State the return on investment
- Ask someone to review it

• Don't

- Ignore the requirements about the number of pages recommended
- Ignore the private sector
- Inflate the budget
- Wait until the last minute
- Ignore required forms for budget and other assurances

WWW.WORKFORCE30NE.ORG

- Visit this site for information about webinars for prospective applicants after an ETA SGA is announced
- Visit this site for "promising practices," resources developed by ETA grantees in recent years ...
- Visit this site for communities of practice including



Thanks for Listening!

