

Statement of Capabilities for DoDEA

If you would like to schedule a meeting with a DoDEA Subject Matter Expert (SME) you will need to submit a Statement of Capabilities (SoC). The SoC is a brief statement to describe what product or service your company can provide to DoDEA. The SoC will be forwarded to the SME who will make a determination whether they have a need to meet with your company.

The Capability Statement should include the following information:

1. Name of Company & Website (if applicable):
2. Point of Contact and Phone Number:
3. Small Business Category (Woman Owned, Service-Disabled Veteran-Owned, 8(a), Small Disadvantaged Business, etc.):
4. Statement of service and/or product being marketed to DoDEA:
5. Product or Service Code(s):
6. NAICS:
7. GSA Schedule: Yes or No
8. Accepts GPC: Yes or No
9. DUNS Number & CAGE Code:
10. Certifications:
11. DOD/Federal/State or local contracts with POC Information:
12. Performance History:

Submission of your firm's capabilities statement should be made to the following email address **or** the following mailing address:

Email: smallbusinessrepresentative@hq.dodea.edu

DoD Education Activity (DoDEA)

ATTN: Director, Office of Small Business Programs (#4344)

4040 N. Fairfax Drive

Arlington, VA 22203-1635

See attached examples:

STATEMENT OF CAPABILITY EXAMPLE

Total Technology Center

4824 Eisenhower Ave.

Alexandria, VA 22304

(703) 461-3555

Harold Tecronics, VP, Business Development

htecronics@totaltctr.com



Certifications and Registrations

- SBA 8(a) Certified, Woman-Owned, HubZone Certified
 - 18th Largest 8(a) Small Business Contractor – Graduates in May 20XX
- DUNS: 780860461, • CAGE: 4HKJ7

Overview

- Headquartered in Alexandria, Virginia. Satellite offices in Alabama and Tennessee.
- 5 years in business. Professionals with up to 25 years of experience.

1- **Custom Application Development:** SharePoint.

2- **Data Center:** Storage and Server Consolidation, Virtualization, Business Continuity of Operations

3- **Wide Area Networks:** Multiprotocol Label Switching, Site to Site VPN Links, Dedicated Hosting.

4- **Network Services Integration:** Communication Convergence and Real time Collaboration, Video and Voice over IP, Infrastructure Consolidation, Service and Application Delivery.

5- **Security Audits and Certification:** Secure Network Platform, Threat Control Services, Secure Network Services.

Clients

- Department of Homeland Security, Immigration and Customs Enforcement – 2008 – Present (5 Year Contract)
- Department of Agriculture, USAMS II – 2007-2011
- NASA – Marshall Space Flight Center, GISC – 2003-2004
- Department of Education, SIS-NG – 1999 - 2004
- DOD Defense Information Systems Agency (DISA) – 1998-2000

NAICS Codes

517910 Other Telecommunications

517210 Wireless Telecommunications Carriers

518210 Data Processing ,Hosting and Related Services

541519 Other Computer Related Services

541219 Other Accounting Services

541511 Custom Computer Programming Services

541512 Computer Systems Design Services

541611 Administrative Mgt and Gen Mgt Consulting Services

541614 Process, Physical Dist. and Logistics Cons. Services

541618 Other Management Consulting Services

611420 Computer Training

Core Capabilities

Custom Application Development: SharePoint

Organizations need to leverage technology to meet business continuity and corporate governance requirements for making business content traceable, secure and auditable. SharePoint inherently has many architectural components that can be used to build sophisticated web-based applications. Senior architects and developers are seasoned professionals with a thorough understanding of design patterns and best practices for Enterprise SharePoint Planning, Customization, Deployment and Support. We can assist you in creating an extensible, scalable and reusable Enterprise Information Architecture for your organization based on SharePoint. An effective Enterprise SharePoint implementation provides you:

- Portals and Collaboration
- Document and Records Management
- Enterprise Search
- Web Content Management
- Reduced risk by ensuring information security and regulatory compliance
- Increased focus on cost and revenue management through reduction of manual and redundant Processes
- Custom Workflows
- Business Intelligence
- InfoPath Business Forms
- An effective mechanism to manage information and avoid information overload
- Personalization of content based on the needs of stakeholders
- Enhanced productivity by giving you the ability to access and provide relevant information quickly to stakeholders

Data Centers

Storage and Server Consolidation: We support organizations with storage challenges related to maintenance, budget, space, power and cooling. **Virtualization Technology Implementation:** We help enterprises to lower their maintenance costs by dramatically reducing the number of physical equipment. **Business Continuity of operations (COOP):** We support the implementation of business best practices for COOP using a combination of storage consolidation and virtualization to have a continuity model.

Wide Area Network

Multiprotocol label switching: We support the operation and implementation of Unified Communications and carrier class communication requirements over geographically disperse branches. **Site to site VPN Links:** We support the design and configuration of secure virtual link connections for multiple enterprise locations via secure tunnels on live internet. This can dramatically reduce service provider long distance connection costs. **Dedicated Hosting:** We host and manage critical online services on a variety of Data Centers Locations in North America.

Network Services Integration

Communication Convergence and Real-Time Collaboration: We design and deploy e-learning solutions where teams can interact from remote locations over the internet. **Video and Voice over IP:** We design and implement systems where individuals and teams can cooperate and work without leaving their office locations via interactive video. **Infrastructure Consolidation:** We support network infrastructure virtualization projects that address the reduction of physical devices maintenance costs. **Service and Application Delivery:** We support organizations application to on-line services transformation efforts and make the accessible worldwide