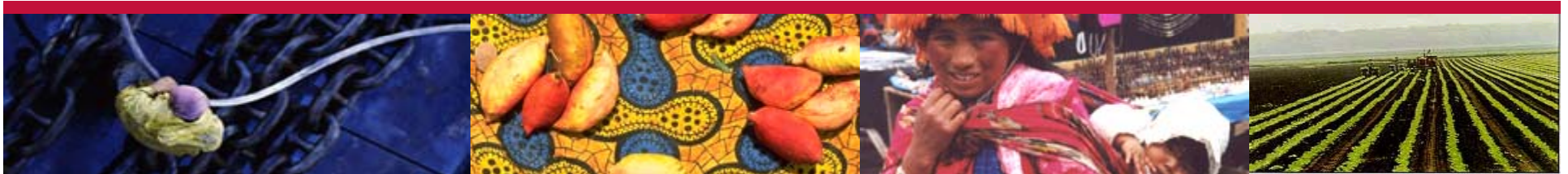




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## **Trade & Investment “Resources” for Field Staff**

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**EGAT/EG/ Trade and Investment Team**  
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**October 20, 2008**



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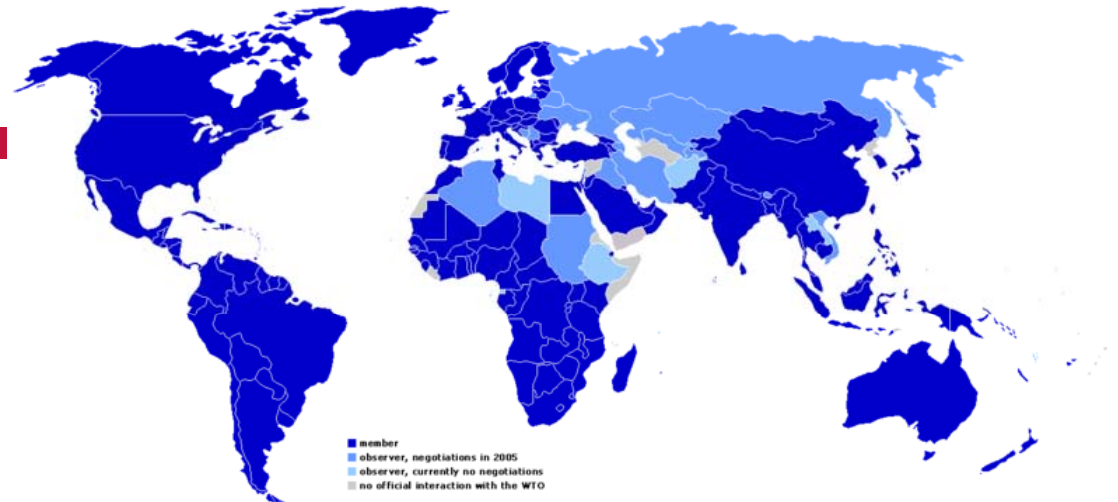
## Last Minute Title Changes.....

- ~~1) EGAT Mechanisms for field support~~
- ~~2) Your resource tool kit~~
- 3) 5 ways to look a like a “trade pro”



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## 5. Know your local “trade policy” geography



### Front burner

### Trade Policy Initiatives (which impact which region...)

- Latin America → U.S. Free Trade Agreements – Peru, CAFTA-DR, Colombia, Panama.
- Africa and Least Developed → WTO-led Integrated Framework, AGOA, African Regional Orgs (EAC, ECOWAS) and TIFA-like things
- Asia – Regional Orgs like ASEAN, APEC
- Middle East – “MEPI”



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## 4. Get a copy of the key trade-“insider” guides



- The “Integrated Framework” for TA/TCB to LDCs

A multi-stakeholder “Diagnostic Trade Integration Study” aka DTIS (just the 50 “Least-developed Countries”)

- WTO’s Trade Policy Review

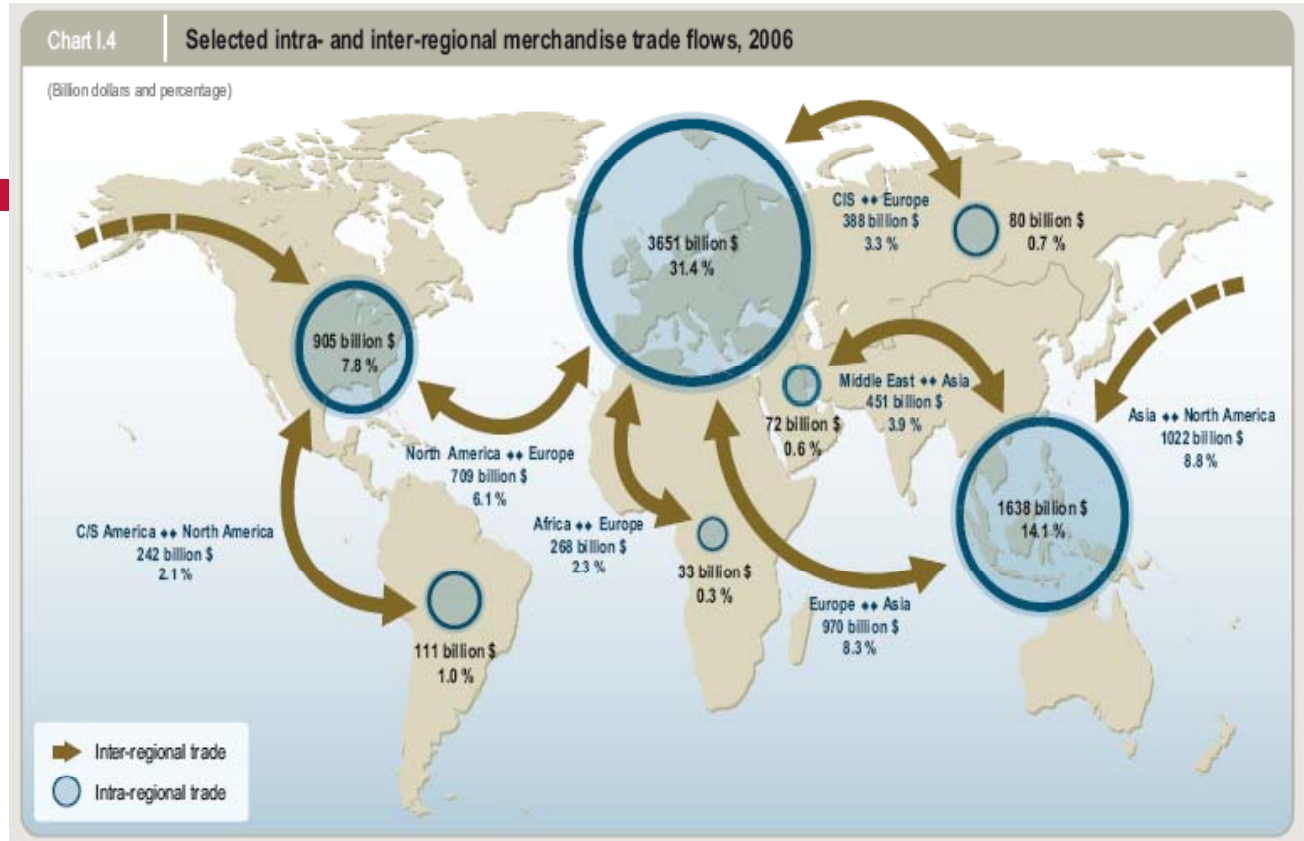
Virtually all countries—but, not Ethiopia, Iraq, or Afghanistan—(Why is that?)

- USTR National Trade Estimates Report -- for the bigger traders --Egypt yes, Niger no



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### 3. Check your trade stats –



- World Bank “WTI” indicator’s website; and
- ITC trade map gets you a long ways. <http://www.trademap.org/>





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## 2. Know what folks in Washington are working on and with whom.

- International Org Grants - ITC and World Bank DB
- U.S. Agency Agreements – US CBP and FTC
- Global Task Orders  
(TCBoost & BizCLIR)





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# TCBoost

Supporting Trade Capacity Building Worldwide

## 1. Call on your Washington friends

(after talking to local  
counterparts)



- Nick Klissas – Acting Team leader
- Tracy, Ken, Charlie, Wade, and myself  
and the TC Boost team
- Mark Karns – IQC manager for Global Business  
and Trade Initiative II



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# Don't Be Strangers

EGAT is around to help missions with....

- Technical Input
- TDY Support
- Statements of Work
- Project Evaluations

