

*Scowcroft*

MEMORANDUM

THE WHITE HOUSE  
WASHINGTON

SECRET/XGDS



MEMORANDUM OF CONVERSATION

PARTICIPANTS: Dr. Henry A. Kissinger, Secretary of State and  
Assistant to the President for National Security Affairs  
William Simon, Secretary of Treasury  
Arthur Burns, Chairman, Federal Reserve Board  
Robert S. Ingersoll, Deputy Secretary of State  
Thomas Enders, Assistant Secretary of State for  
Economic and Business Affairs  
Lt. General Brent Scowcroft, Deputy Assistant to  
the President for National Security Affairs

DATE: Saturday - August 3, 1974  
10:00 a.m.

PLACE: State Department

Kissinger: You [Simon] are saying the oil price situation is unmanageable?

Simon: Yes. It will also force a massive political realignment -- you can assess whether that is good or bad for us. Europe is becoming dependent on the Arabs both for oil and for money.

Kissinger: You must also know there is a real chance for another Arab-Israeli war. Are the Saudis really prepared to cooperate in getting lower prices, and how far?

Simon: If production doesn't get cut, oil prices would drop by 30%. We would consider production cuts an unfriendly act, and for Iran, we could cut military supplies.

Kissinger: The first question is who would do the confronting -- the U.S., or the U.S. and Europe and Japan?

The second question is what happens after this opening round. I think Iran would be supported by Algeria and many others. If the U.S. is alone, this

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certainly would be the case. Boumedienne certainly is psycho on oil prices, and if it's the U.S. alone, Algeria would mount a campaign. They would carry Syria with them. In effect, the Saudis would be isolated and I don't think they could or would stand up to it.

The Europeans and Japanese could support us, stay neutral, or pick up the pieces. The Europeans could supply the Iranians with hardware. The Saudis may be preparing an ultimatum on Israel. They want to be our sole supplier so they can squeeze us when they want.

My conclusion is we have to move with enormous care -- we can take on the producers, at the right moment -- to disassociate Israel from the oil problem. But it must be at a time when we can't be isolated and it can't be linked with oil. We first need to get the consumers together. Then we can do some confronting -- but it will only work if we are willing to use force.

I plan to tell Fahmy that we will not stand for another oil embargo.

If all this is correct, we need to get the Europeans together and share this with them. They first will be shocked, but I see no other way to go.

I, though, am prepared to talk privately to the Shah.

Simon: I agree with you, but I don't think the Europeans will go along. They would do either your second or third option. Schmidt told me he couldn't hold off much longer going bilaterally.

Kissinger: That makes it worse. If you are right, we don't have the strength to do it alone, against the Arabs, the Europeans, the Japanese, and in a possible Israeli crisis, the USSR. Of the things I have said, Schmidt would understand and support.

Simon: I wonder.

Burns: I think he would.

Kissinger: We have to be willing to threaten force. The British, maybe. The French -- Giscard will probably agree intellectually and not cooperate.

Simon: I would put Schmidt in the same category.

Kissinger: Then you are saying we will fail.



Simon: I think we have to work with the Saudis -- telling them hard out what we need.

Burns: I thought our strategy in February was good: (1) Conservation, (2) Project Independence; (3) cooperation with the consumers to put pressure on the producers. I see no movement.

We are heading toward economic disaster in the industrial world. Withholding arms from Iran won't help. Getting the consumers together would work. I think the Germans would go with us. We have a firm chance with the British. The French would drag their feet but might go along after all the others do. The Japanese, I don't know. Conservation should be pushed. The tax on gas has gone up everywhere but in this country. How about hanging a tax on exports to the producing countries by all of us -- on all exports?

[Kissinger takes a phone call about an Israeli/Soviet incident in the Suez mineclearing area.]

Kissinger: The Soviets may be looking for a confrontation in the next crisis.

Burns: Shouldn't we get a token force into the area?

Kissinger: We have always made it a policy to react violently when provoked.

I think we should talk to the five big consumers. The question is will they come around fast enough to influence events?

And if we have to go it alone, we first must have tried with the consumers. We must meet with the consumers at a high political level -- the finance and foreign ministers.

Simon: We could do it at the September meeting.

Kissinger: How about Project Independence?

All: It is collapsing.

Kissinger: Project Independence is the one thing we can do unilaterally which matters.

Simon: I can do it if I have a mandate as committee chairman.



Kissinger: I will talk to Haig. It will give us leverage.

Enders: There are a number of things we can do. We can tell the companies to hold at 93%, or something fairly high, and gradually put the screws on. Having Aramco resist nationalization will help.

Ingersoll: We have to tell the companies they must risk their equities.

Enders: The other countries will pressure their companies to do the same.



(Roussin mission) / Krocetore

HAK/Sirhan/Burns/Enders/Jaggerall

# 3 Aug 74

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R. You (Sirhan) are saying oil price rise is unmanageable.  
 S. Yes it will also force massive political realignment - you can assess whether that is good a bad for us. Europe is dependent on Arabs both for oil & money.  
 R. You must also know there is a real chance for another Arab-Israeli war.

S. Are Saudis really prepared to <sup>export</sup> lower prices, + how far?  
 If ~~Iran~~ <sup>production</sup> doesn't get cut, oil prices would drop by 50%. We would consider production cuts an emergency cut + for Iran, cut military supplies.

R. 1<sup>st</sup> question is who would export - US, or US + Eur + Jap.  
 2<sup>nd</sup> question is what happens after this opening round. I think Iran would be supported by Algeria & (many) others. If US is alone, this certainly would be case. Communism certainly is psych on oil prices and if US only, Algeria would mount a campaign. They would carry Syria. In effect, Saudis would be isolated & I don't think they would or would stand up to it. Eur + Jap could support us, stay neutral, or pick up pieces. Eur could supply Iranian hardware. Saudis may be preparing an ultimatum on Israel. They want to be one sole supplier so they can squeeze us when they want.

My conclusion is we have to move w/ enormous care. We can take on a producer at right moment - to drive with Israel from oil problem - but it must be at a time we can't be isolated + it can't be linked w/out.

We first need to get a consensus together. Then we can do some conferring - but it will only work if we are working w/ one face.

I plan to tell Febri we will not stand for another oil embargo.



If all this is correct, we need to get EECs together  
& show this w/ them. They <sup>it</sup> will be shocked, but  
I see no other way to go.

I, tho, am prepared to talk privately to a Shah.

S. Degree of you, but I don't think EECs will go along.  
They would do either 2 or 3. Schmidt told me he  
couldn't hold off much longer going industrial.

E. That makes it worse.

If you are ~~was~~ right, we don't have a strength  
to do it alone, against Arabs, EECs, Japan, & in  
a possible Israeli crisis, & USSR.

Ofc things I have said, Schmidt would understand  
& support

S. I wonder.

Brown. I think he would.

K. We have to be willing to threaten force.

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K. Then you are saying one will fail.

S. I think we have to work w/c Saudis - telling them  
hard out what we need.

Brown - I thought our strategy in Feb was good. (1) Permanent  
**START** (2) Proj Indylca, (3) Coop w/ consumers to put pressure  
on producers. I see no improvement

We are heading for disaster in industrial world

w/ heading away from Iran except help.

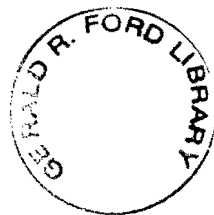
Getting consumers together would work.

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chance w/c Br. The French would drag their

feet but might go along after all the others do.

The Jews I don't know.



Conservation should be pushed. Tax on gas has  
gone up everywhere but in this country.  
How about having tax on X & packing countries  
by all of us - on all X.

(K phone, call about Deaseh / SV on mine sharing)

~~Barbara Shaw~~

K. Same may be looking for cooperation in next crisis  
Barbara Shouldn't we get taken care into error.

K. (Have me look into where pushed).

I think we should talk to 5 key consumers. The  
question is will they come around fast enough to  
influence events.

And if we have to go it alone, we first must  
have tried w/c consumers.

We must meet w/c consumers on high political level - for  
+ foreign ministers.

S. We could do it at a Sept meeting.

K. How about ~~Proj~~ Proj. July date.

All It is collaborating.

K. Proj July date is ~~not~~ one thing we can do immediately  
which matters.

S. I can do it if I have a mandate as Frank Shaw.

→ K. I will talk to Hair. It will get no leverage.

Ends for

Therefore a lot of things we can do. We can tell  
companies to hold at 9.3%, or something fairly high, &  
gradually reduce put a ceiling on. Having  
Omanes work with with with help.

Proposal We have to tell companies they must risk  
their equities

Ends The other countries will pressure their companies  
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