

U.S. International Sales and Purchases of Private Services

- U.S. Cross-Border Transactions in 1995
- Sales by Affiliates in 1994

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U. S. INTERNATIONAL trade in both goods and services relative to total U.S. economic activity has grown over time, reflecting among other factors, the rise in incomes in the United States and abroad, the dismantling of trade barriers, and the technological revolution in communications and transportation. For exports, the growth has been relatively stronger for services than for goods, while for imports, it has been relatively stronger for goods than for services. Associated with these developments have been shifts in trade balances that suggest the emergence of a U.S. comparative advantage in the provision of services. In 1960, the United States had a trade surplus on goods of \$4.9 billion, but trade on private services was roughly in balance. By 1971, the trade surplus on goods had turned into a deficit, which subsequently grew. In contrast, by 1964, the U.S. had a trade surplus

on private services, which increased in most of the years that followed. By 1995, the goods deficit had reached \$173.4 billion, while the services surplus had expanded to \$66.8 billion. Concurrent with these developments in cross-border trade, rapid growth in international direct investment fostered an expansion in the volume of services delivered through affiliates of multinational companies.

This article presents detailed estimates of U.S. international sales and purchases of private services

Table A.—Delivery of Services to Foreign and U.S. Markets Through Cross-Border Transactions and Through Sales by Affiliates

	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995
Billions of dollars										
U.S. cross-border (balance of payments) transactions:										
U.S. sales (exports)	76.8	86.7	101.0	117.9	136.9	152.0	164.1	172.1	182.7	196.4
U.S. purchases (imports)	65.6	74.8	82.0	86.4	99.3	101.1	103.3	111.0	121.1	129.7
Sales by nonbank majority-owned affiliates:										
Sales to foreign persons by foreign affiliates of U.S. companies ¹	60.5	72.3	83.8	99.2	121.3	131.6	140.6	142.6	153.5	n.a.
Sales to U.S. persons by U.S. affiliates of foreign companies	n.a.	62.6	73.2	94.2	109.2	119.5	128.0	134.7	144.4	n.a.
Percent change from prior year										
U.S. cross-border (balance of payments) transactions:										
U.S. sales (exports)		12.9	16.5	16.7	16.1	11.0	7.9	4.9	6.1	7.5
U.S. purchases (imports)		14.1	9.5	5.3	15.0	1.8	2.2	7.4	9.1	7.0
Sales by nonbank majority-owned affiliates:										
Sales to foreign persons by foreign affiliates of U.S. companies		19.5	15.9	18.4	22.2	8.5	6.8	1.5	7.7	n.a.
Sales to U.S. persons by U.S. affiliates of foreign companies			17.0	28.7	15.9	9.5	7.1	5.3	7.2	n.a.

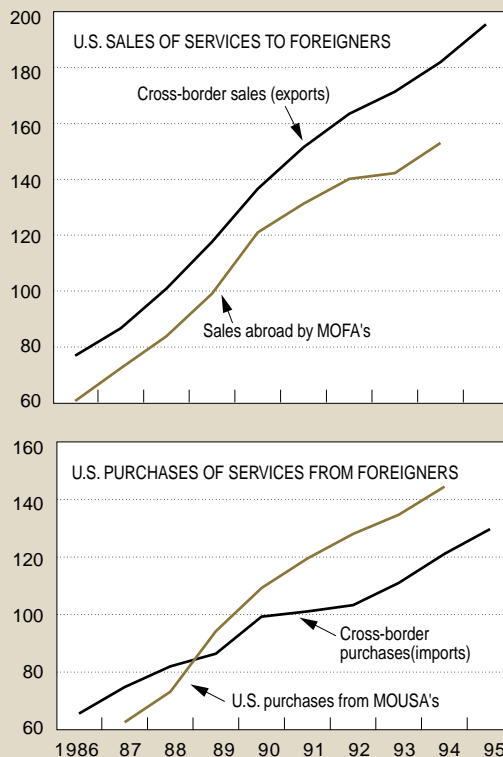
n.a. Not available.

1. The figures shown on this line for 1986-88 have been adjusted to be consistent with those for 1989 forward, which reflect definitional and methodological improvements made in the 1989 benchmark survey of U.S. direct investment abroad. The primary improvement was that investment income of affiliates in finance and insurance were excluded from sales of services. The adjustment for 1986-88 was made by assuming that investment income of finance and insurance affiliates accounted for the same share of sales of services plus investment income as in 1989.

CHART 1

U.S. International Sales and Purchases of Private Services, 1986-95

Billion \$



NOTE—Data reflect the adjustment discussed in the footnote to table 1.

MOFA Majority-owned foreign affiliates of U.S. companies

MOUSA Majority-owned U.S. affiliates of foreign companies

U.S. Department of Commerce, Bureau of Economic Analysis

through two distinct channels. The first is cross-border transactions between U.S. residents and foreign residents. These transactions represent international trade in the conventional sense and are recorded, in summary form, in the U.S. international transactions accounts that are published quarterly in the January, April, July, and October issues of the SURVEY OF CURRENT BUSINESS. The second channel is sales of services by majority-owned affiliates of multinational companies, which cover the sales of services abroad by nonbank majority-owned foreign affiliates of U.S. companies and the sales of services in the United States by nonbank majority-owned U.S. affiliates of foreign companies.¹ These sales are drawn from larger data sets on affiliate operations

that are presented and discussed in annual articles in the SURVEY on the operations of U.S. multinational companies and of U.S. affiliates of foreign companies. (For further discussion, see the box below.) Most of the estimates are based on surveys conducted by BEA (see the box “Data Sources” on page 74).

For cross-border transactions, U.S. sales of services to foreigners rose 8 percent in 1995, slightly above the 7-percent growth in U.S. purchases of services from foreigners. In 1995, as in 1994 but not as in most other recent years, both growth rates were well below the corresponding growth rates of trade in goods: U.S. exports of goods increased 15 percent, and U.S. imports of goods increased 12 percent.

Annual data for cross-border transactions now cover 1995, but 1994 is the most recent year for which data are available on services delivered through majority-owned affiliates; in 1994, for both channels of delivery, U.S. purchases of services from foreigners expanded more rapidly than

1. These data are limited to nonbank affiliates because the surveys used to collect the data do not cover banking affiliates. The data are limited to majority-owned affiliates because data on sales of services by foreign affiliates are collected only for affiliates that are majority-owned by U.S. direct investors. However, the limitation to majority-owned affiliates may also be preferred on conceptual grounds; with minority-owned affiliates, a direct investor may own as little as 10 percent of the affiliate, but the principal interest in the affiliate's sales may lie with other investors.

Channels of Delivery of Services to International Markets: Cross-Border Transactions and Sales by Affiliates

Services are delivered to international markets through two distinct channels. The first channel of delivery is cross-border transactions in services that are sold by residents of one country to residents of another country. These transactions include within-firm trade by multinational companies as well as trade between unaffiliated parties. The full amounts of these transactions are recorded directly in the current account of the international transactions accounts of both countries—as exports of services by the seller's country and as imports by the buyer's country.

The second channel of delivery is sales by affiliates of multinational companies—which from the U.S. viewpoint, are sales to foreigners by foreign affiliates of U.S. companies or U.S. purchases from other countries' U.S. affiliates. These sales are not considered U.S. international transactions, because by balance-of-payments-accounting convention, affiliates of multinational companies are regarded as residents of the countries where they are located rather than of the countries of their owners. Thus, sales abroad by foreign affiliates are transactions between foreign residents, and sales in the United States by U.S. affiliates are transactions between U.S. residents. The direct investors' shares of the profits earned on these sales are recorded as U.S. international transactions, but the sales themselves are not.

Although conceptually distinct, both channels may sometimes be involved in the delivery of a particular service. For example, an affiliate might sell services abroad, but the affiliate's parent does some of the work and bills the cost to the affiliate. In this case, the amount received by the affiliate from the foreign customer would be recorded under sales by affiliates, and the funds received by the parent from the foreign affiliate for its share of the work would be recorded in cross-border transactions as intrafirm trade between parents and affiliates. However, because the parent's receipts would be recorded under both channels—directly in the cross-border transactions and implicitly embodied in the sales by affiliates—the data for the two channels

cannot be regarded as free of duplication and therefore cannot simply be added together.¹

The two channels of delivery typically differ in their effect on an economy. For example, U.S. cross-border exports usually have a greater effect on the U.S. economy than otherwise equivalent sales through foreign affiliates, because most or all of the income generated by the production of the services generally would accrue to U.S.-supplied labor and capital. For sales by foreign affiliates, in contrast, only the U.S. parent company's share in profits would accrue to the United States (and be recorded as a U.S. international transaction); the other income generated by production—including, most importantly, compensation of employees—would accrue to foreigners.

Notwithstanding these differential economic impacts, the channel of delivery is often largely predetermined by the nature of the service rather than reflecting a choice between equally viable alternatives. For example, travel services are inherently cross-border in nature; in contrast, many business, professional, and technical services are delivered mainly through the affiliate channel because of the need for close and continuing contact between the service providers and their customers. Some services can be delivered equally well through either channel, but they are the exception rather than the rule. Overall, a majority of U.S. sales of services to foreigners appear to have been delivered through cross-border transactions in recent years (data on bank affiliate sales are not available), whereas a majority of U.S. purchases of services from foreigners have been from the foreigners' affiliates located in the United States.

1. At an aggregate level and for transactions in goods as well as in services, BEA has provided a duplication-free economic-accounting framework for integrating data on cross-border trade with data on sales by affiliates; because of differences in the basis of classification and for other technical reasons, this framework cannot be extended to the level of detail reflected in this article. See “Alternative Frameworks for U.S. International Transactions,” SURVEY 73 (December 1993): 50–61; and “An Ownership-Based Disaggregation of the U.S. Current Account, 1982–93,” SURVEY 75 (October 1995): 52–61.

U.S. sales of services to foreigners. For cross-border transactions, U.S. purchases increased 9 percent, and U.S. sales increased 6 percent. For services delivered through majority-owned affiliates, U.S. purchases increased 7 percent, and U.S. sales increased 3 percent.²

Additional highlights for 1994 include the following:

- For U.S. sales of services to foreigners, the predominant channel of delivery was the cross-border channel; for U.S. purchases of services from foreigners, in contrast, the predominant channel was the affiliate channel (table A, chart 1).
- For Europe, both sales and purchases were predominantly through the affiliate chan-

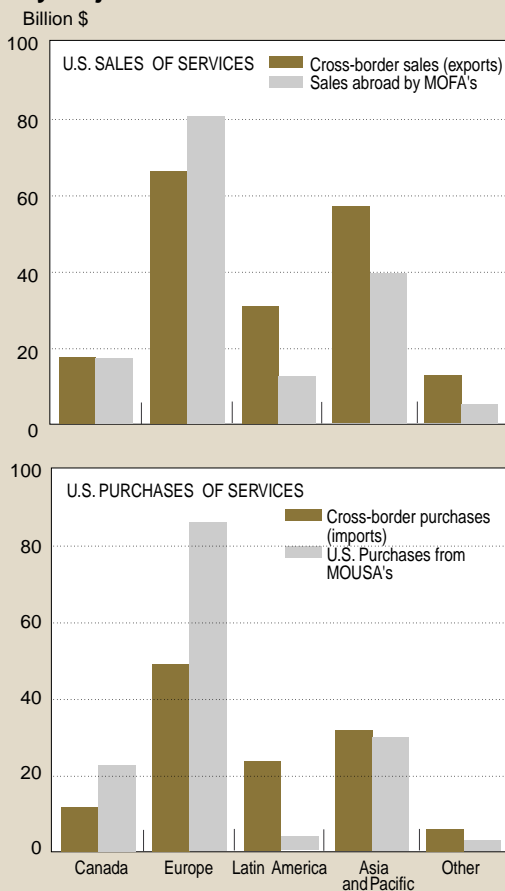
2. The growth rate for sales has been adjusted to exclude the effect of a discontinuity associated with the 1994 Benchmark Survey of U.S. Direct Investment Abroad. See the discussion at the beginning of the section "Sales by Affiliates in 1994."

nel, reflecting heavy concentrations of direct investment in and from the United States (chart 2). For Latin America and for Asia and Pacific, sales and purchases were predominantly through the cross-border channel, reflecting the smaller concentrations of direct investment in and from those areas.

- Most U.S. sales of services to Japan were through the cross-border channel (chart 3). However, most U.S. purchases of services from Japan were through the affiliate channel, reflecting the large amount of Japanese direct investment in the United States. For the United Kingdom, the affiliate channel predominated for both sales and purchases. For Canada, purchases were predominantly through the affiliate channel, but sales through the two channels were roughly equal.

CHART 2

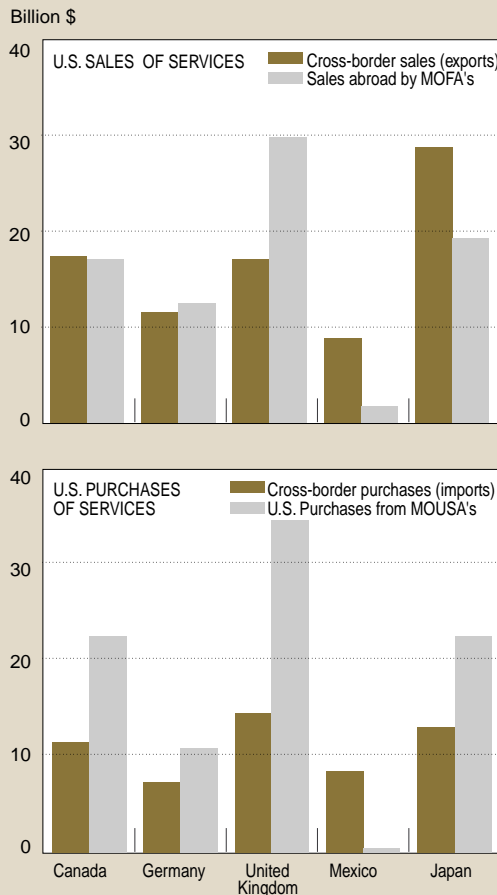
U.S. Sales and Purchases of Services by Major Area in 1994



MOFA Majority-owned foreign affiliates of U.S. companies
 MOUSA Majority-owned U.S. affiliates of foreign companies
 U.S. Department of Commerce, Bureau of Economic Analysis

CHART 3

U.S. Sales and Purchases of Services by Major Country in 1994



MOFA Majority-owned foreign affiliates of U.S. companies
 MOUSA Majority-owned U.S. affiliates of foreign companies
 U.S. Department of Commerce, Bureau of Economic Analysis

The remainder of this article is in two parts. The first part discusses cross-border sales and purchases, and it presents preliminary estimates for 1995 and revised estimates for 1986–94. The second part discusses sales through majority-owned affiliates, and it presents preliminary estimates for 1994 and revised estimates for 1993. The estimates for cross-border transactions in financial services presented in this article reflect new source data (see the box “Improved Estimates of Unaffiliated Financial Services” on page 75).

U.S. Cross-Border Transactions in 1995

U.S. exports of cross-border services (receipts) increased 8 percent in 1995, compared with a 6-percent increase in 1994. U.S. imports of cross-border services (payments) increased 7 percent in 1995, down from a 9-percent increase in 1994. The faster growth of exports than of imports in 1995 reversed the pattern of the previous 2 years.

Additional highlights for 1995 are as follows:

- Exports and imports of all the major categories of services increased in 1995. In percentage terms, the fastest growing category of exports was royalties and license fees, followed by “other transportation.” The fastest growing category of imports was royalties and license fees, closely followed by “other private services.”

	Change from prior year in millions of dollars			
	Exports		Imports	
	1994	1995	1994	1995
Private services	10,565	13,707	10,132	8,507
Travel and passenger fares	1,014	4,171	4,641	3,501
Other transportation	1,967	2,202	1,655	1,222
Royalties and license fees	1,949	4,681	753	794
Other private services	5,635	2,653	3,083	2,990

- By country, U.S. exports of services to Japan continued to far exceed those to any other country and, in contrast to the large U.S. deficit in trade in goods with Japan, were more than double U.S. imports of services from Japan. U.S. services imports from the United Kingdom continued to exceed those from any other country.

The following two sections discuss cross-border services transactions in 1995 by major type of service and by geographic area. These sections, along with the accompanying tables, provide information for more types of services and more geographic areas than are available in the U.S. international transactions accounts. The transactions covered are those of U.S. residents with both affiliated and unaffiliated foreign residents.³ Affiliated transactions consist of within-firm trade by multinational companies—specifically, transactions between U.S. parent companies and their foreign affiliates and transactions between U.S. affiliates and their foreign parent groups. (Cross-border transactions between affiliated enterprises should not be confused with sales by affiliates, which are discussed in the second half of this article.)

By type of service

Cross-border services are classified under the same five broad categories used in the U.S. international transactions accounts: Travel, passenger fares, other transportation, royalties and license fees, and other private services. These categories are described below, followed by a discussion of developments in each category in 1995.

Travel.—This category covers purchases of goods and services by persons traveling abroad for business or personal reasons for less than 1 year. The types of goods and services most likely to be purchased by these travelers are lodging, food,

3. The term “affiliated” refers to a direct investment relationship, in which a business enterprise located in one country is directly or indirectly owned or controlled by an investor in another country to the extent of 10 percent or more of its voting stock for an incorporated business, or an equivalent interest for an unincorporated business.

	Percent change from prior year			
	Exports		Imports	
	1994	1995	1994	1995
Private services	6	8	9	7
Travel and passenger fares	1	6	9	6
Other transportation	8	9	6	4
Royalties and license fees	10	21	16	14
Other private services	11	4	11	10

- In dollar terms, the largest increase in exports in 1995 was in royalties and license fees, particularly receipts of U.S. parent companies from their foreign affiliates. This increase was largely accounted for by transactions with affiliates in two industries—manufacturing and wholesale trade—and in two areas—in Europe and in Asia and Pacific. The largest increase in imports was in travel and passenger fares.

recreation and entertainment, local transportation, and gifts. Travel transactions between the United States and both Canada and Mexico include border transactions, which often involve short stays, including stays of less than 24 hours.

U.S. receipts for travel increased 5 percent in 1995, to \$61.1 billion, following a 1-percent increase in 1994. The increase in 1995 was more than accounted for by an increase in receipts from travelers from overseas, which partly reflected continued depreciation of the dollar against many foreign currencies; one-half of the increase in overseas receipts was accounted for by the Asian and Pacific area. Receipts from Canada were down 1 percent in 1995, following a 16-percent decrease in 1994. Receipts from Mexico decreased 41 percent, as the sharp decline in the value of the peso at yearend 1994 and a weak Mexican economy throughout much of 1995 severely restrained Mexican expenditures in the United States.

U.S. payments for travel increased 5 percent in 1995, to \$45.9 billion, following an 8-percent increase in 1994. This deceleration largely reflected a falloff in payments for overseas travel—to 5 percent in 1995 from 8 percent in 1994. U.S. payments to Canada increased 10 percent in 1995, following a 6-percent increase in 1994. U.S. payments to Mexico decreased slightly, following a 3-percent increase.

Passenger fares.—This category covers fares paid by residents of one country to vessel and airline operators resident in another country. Exports consist of fares received by U.S. operators for transporting foreign residents between the United States and a foreign country and between foreign countries.

Imports consist of fares paid to foreign operators by U.S. residents for travel to and from the United States.

U.S. passenger fare receipts increased 8 percent in 1995, to \$18.5 billion, following a 3-percent increase in 1994. The acceleration largely reflected a step-up in travel from Central and South America and from Japan. U.S. passenger fare payments increased 11 percent, to \$14.3 billion, in 1995, following a 14-percent increase in 1994. The 1995 increase reflected a rise in travel to the United Kingdom and to the Far East.

Other transportation.—This category primarily covers transactions for freight and port services arising from the transportation of goods by ocean, air, and truck to and from the United States. Freight receipts of U.S. carriers arise from transportation of U.S. goods exports and from the transportation of goods between two foreign points; freight payments to foreign carriers arise from the transportation of U.S. goods imports.⁴ Port services receipts are the value of the goods and services procured by foreign carriers in both U.S. ocean and air ports; port services payments are the value of the goods and services procured by U.S. carriers in foreign ocean and air ports.

4. By balance-of-payments accounting convention, the importer assumes ownership of the goods and bears all subsequent costs of transportation when the goods cross the border of the exporting country. Thus, receipts of U.S. carriers for transporting U.S. imports are excluded from U.S. transportation receipts because by this convention, they represent transactions between U.S. residents (that is, U.S. importers and U.S. vessel and airline operators). Similarly, revenues of foreign carriers for transporting U.S. exports are excluded from U.S. payments because they represent transactions between foreign importers and foreign carriers.

Data Sources

Most of the estimates in this article are based on surveys conducted by BEA. For some services, however, the estimates are based on a variety of other sources, including surveys conducted by other Government agencies, data provided by private sources, customs data, and data obtained from partner countries. BEA's surveys of cross-border transactions with unaffiliated foreigners cover the following six categories of services, each of which is covered by a separate survey or by a group of surveys: (1) Selected services (mainly miscellaneous business, professional, and technical services), (2) construction, engineering, architectural, and mining services, (3) insurance, (4) financial services, (5) royalties and license fees, and (6) transportation. For transportation, four surveys are conducted, differentiated by mode of transport and by residency of carrier. BEA is preparing a publication that describes the methodologies for these surveys and that will be available in the first half of 1997. Data on cross-border transactions

with affiliated foreigners and on sales by majority-owned affiliates are collected in BEA's surveys of U.S. direct investment abroad and of foreign direct investment in the United States; the methodologies for these surveys are described in *U.S. Direct Investment Abroad: 1989 Benchmark Survey, Final Results* (Washington, DC: U.S. Government Printing Office, 1992) and in *Foreign Direct Investment in the United States: 1992 Benchmark Survey, Final Results* (Washington, DC: U.S. Government Printing Office, 1995).

For information on the methodology for the estimates of cross-border transactions—both affiliated and unaffiliated—and on the balance-of-payments concepts, see *The Balance of Payments of the United States, Concepts, Data Sources, and Estimating Procedures* (Washington DC: U.S. Government Printing Office, 1990). The changes in methodology that have been made since 1990 are described in the June 1990–95 and the July 1996 issues of the SURVEY.

Receipts for "other transportation" increased 9 percent in 1995, to \$28.1 billion, following an 8-percent increase in 1994. Freight receipts increased 11 percent, following a 12-percent increase; these increases reflected strong foreign demand for U.S. products, as U.S. goods exports increased 15 percent in 1995—the second consecutive year of strong growth. Port services receipts also contributed to the pickup, as foreign ocean carriers' expenses in U.S. ports increased nearly 10 percent.

Payments for "other transportation" increased 4 percent in 1995, to \$29.2 billion, following a 6-percent increase in 1994. The increase in 1995 was limited by a leveling off of U.S. imports in the second half of the year. Port expenditures by U.S. airlines in the Asian and Pacific area increased 10 percent, but they were more than offset by an 8-percent drop in ocean freight payments to Japan. This drop was attributable to a 12-percent decrease in U.S. import tonnage from Japan in 1995, following a 14-percent increase in 1994.

Royalties and license fees.—This category covers transactions with foreign residents that involve

patented or unpatented techniques, processes, formulas, and other intangible property rights used in the production of goods, as well as transactions involving copyrights, trademarks, franchises, broadcast rights, and other intangible rights.

Receipts of royalties and license fees increased 21 percent in 1995, to \$27.0 billion, following a 10-percent increase in 1994. The large increase in 1995 was attributable to a 23-percent increase in receipts of U.S. parent companies from their foreign affiliates. This increase was largely concentrated in two industries—manufacturing and wholesale trade, mainly from affiliates whose U.S. parents are in the computer industry—and in two areas—in Europe and in Asia and Pacific. Royalties and license fees received from unaffiliated foreigners increased 10 percent in 1995, reflecting a 9-percent increase in fees for the use of industrial processes.

Payments for royalties and license fees increased 14 percent in 1995, to \$6.3 billion, close to the rate of increase in 1994. However, there were large divergent movements within this category. Payments to affiliated foreigners surged, largely reflecting a 32-percent increase in payments by U.S.

Improved Estimates of Unaffiliated Financial Services

This year, BEA completed an initiative to improve the coverage of financial services transactions. The improved estimates are based on BEA's first quinquennial Benchmark Survey of Financial Services Transactions Between U.S. Financial Service Providers and Unaffiliated Foreign Persons. This survey, which covers 1994, provides more complete coverage of financial services transactions: It collects data on many types of financial services that were not covered in other surveys, and it provides data that permits BEA to more accurately estimate many other types of financial services.

The services newly covered are financial management, advisory, and custody services; credit card services; securities lending services; foreign exchange brokerage services; payments for credit-related services; and several other miscellaneous services.

The services previously estimated for which survey-based data are now available include explicit fees paid and received for trading in outstanding stocks, private securities placements, and underwriting services; and fees received for credit-related services (such as standby letters of credit), and for futures traded on U.S. exchanges. Fees paid and received for trading in outstanding bonds are not covered in the benchmark survey and will continue to be estimated by BEA.

The survey results and discussions with market participants have greatly increased BEA's understanding of current market practices. The survey and discussions showed that there was duplication in the coverage of transactions between unaffiliated and affiliated foreigners because a much larger share of transactions takes place

through affiliated networks than was earlier recognized; these transactions were already included in BEA's quarterly and annual direct investment surveys. In addition, the survey results indicated that transactions were increasingly at wholesale, rather than at retail, fee rates and sometimes even at below-wholesale-fee rates. The previous methods of estimation made some, but insufficient, allowance for these pricing differences.

Estimates based on the survey results, combined with the refined understanding of market practices, led to the significant revisions shown below. The revisions were carried back to 1992; source data and assumptions do not permit reliable estimation before that year. Next year, the estimates will incorporate the annual survey results for 1995 and 1996.

Estimates of Unaffiliated Financial Services, 1994

[Millions of dollars]

Financial services receipts:	
Revised.....	5,626
Changes due to improved estimates.....	-1,336
Previous.....	6,962
Financial services payments:	
Revised.....	1,611
Changes due to improved estimates.....	-5,224
Previous.....	6,835

For a more detailed analysis of the improved and previous methodologies and estimates, see "U.S. International Transactions, Revised Estimates for 1986-95" in the July 1996 SURVEY OF CURRENT BUSINESS.

affiliates to their foreign parent companies. In contrast, payments to unaffiliated foreigners decreased 32 percent in 1995, partly because payments for broadcast rights and corporate sponsorships associated with the Winter Olympics in Norway and the World Cup soccer tournament in the United States pushed payments to an unusually high level in 1994.

Other private services.—This category consists of a variety of private services—education, financial, insurance, telecommunications, business, professional, technical, and other affiliated and unaffiliated services.

Receipts for “other private services” increased 4 percent in 1995, to \$61.7 billion, following an 11-percent increase in 1994. Affiliated services receipts increased 7 percent, to \$19.5 billion, primarily reflecting increased receipts by U.S. affiliates from their foreign parents. Unaffiliated services receipts increased 3 percent, to \$42.3 billion, reflecting modest increases across most services categories.

Payments for “other private services” increased 10 percent in 1995, to \$34.0 billion, following an 11-percent increase in 1994. Payments to affiliated foreigners increased 17 percent; the increase was distributed evenly between U.S. parents’ and U.S. affiliates’ transactions. Payments to unaffiliated foreigners increased 5 percent, approximately one-half the rate of increase in 1994.

“Education” receipts consists largely of expenditures for tuition and living expenses by foreign students enrolled in U.S. colleges and universities; payments consist of tuition and living expenses of U.S. students for study abroad. Education receipts increased 5 percent in 1995, and payments increased 7 percent.

“Financial services” covers a variety of services, including funds management, credit card services, explicit fees and commissions on transactions in securities, fees on credit-related activities, and other miscellaneous financial services. Implicit fees paid and received on bond trading are also covered. (For additional information, see the box “[Improved Estimates of Unaffiliated Financial Services.](#)”) Receipts for financial services increased 9 percent in 1995, and payments increased 6 percent.

“Insurance” includes premiums received and paid for primary insurance and for reinsurance; losses paid by U.S. insurers and losses recovered from foreign insurers are netted against the premiums. Primary insurance includes life insurance, accident and health insurance, and property and casualty insurance. Each type of primary insurance may be reinsured by the primary insurer; reinsurance is the ceding of a portion of a premium to another insurer, who then assumes a corresponding portion of the risk. Reinsurance is one way of providing coverage for events with so high a degree of risk or liability that a single insurer is unwilling or unable to underwrite insurance against their occurrence. In 1995, net insurance receipts decreased 7 percent. Net insurance payments increased 19 percent, as losses recovered returned to more normal levels, reflecting a general lack of catastrophic events that would have triggered large payments from foreign reinsurers in 1995.

“Telecommunications” includes settlements between U.S. and foreign communications companies for the transmission of messages between the United States and other countries; channel leasing; telex, telegram and other jointly provided (basic) services; and value-added services, such as electronic mail, video conferencing, and support

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Other transportation—Patricia Watts and Ed Dozier.

Royalties and license fees and other private services—affiliated, Gregory G. Fouch (for transactions of U.S. affiliates) and Mark W. New (for transactions of U.S. parents); unaffiliated, Ralph Kozlow, Shirley J. Davis, Christopher J. Emond, Rafael I. Font, Debra Blagburn, Annette Boyd, Faith Brannam, Hope Jones, Eddie L. Key, Christine Locke-Paddon, Steven Muno, Jennifer Ribarsky, Daniel Thomas, John Sondheimer, and Kimberly Chesley.

The estimates of sales of services by affiliates were prepared by staff members of the International Investment Division. The estimates of sales by foreign affiliates were prepared by the staff of the Annual and Benchmark Section of the Direct Investment Abroad Branch; the estimates of sales by U.S. affiliates were prepared by the staff of the Annual and Benchmark Section of the Foreign Direct Investment in the United States Branch.

John Sondheimer, assisted by Robert Becker, was responsible for consolidating the information contained in tables 1, 2, 3, and 5. Smith W. Allnutt, Peter Bowman, Jane M. Fry-Emond, and Arnold Gilbert established data retrieval systems and were responsible for the computer generation of most of the remaining tables in this article.

services. Receipts for telecommunications services decreased 1 percent in 1995 and payments decreased 2 percent, as the dollar value of settlements related to international long distance telephone traffic was depressed by rate reductions in the United States and abroad.

“Business, professional, and technical services” covers a variety of services, such as computer and data processing and installation, maintenance, and repair of equipment (see table 1). Receipts for business, professional, and technical services increased 3 percent in 1995; increases in database services, research and development, and construction services were partly offset by a decrease in the installation, maintenance, and repair of equipment. Payments for business, professional, and technical services increased 6 percent.

“Other unaffiliated services” receipts covers a wide variety of services, including expenditures by foreign governments for services related to maintaining embassies and consulates in the United States; expenditures of international organizations headquartered in the United States, such as the United Nations, the International Monetary Fund, and the World Bank; and receipts from unaffiliated foreigners for the sale and rental of U.S. motion picture and television films and tapes. Payments consist primarily of earnings of foreign residents employed temporarily in the United States and of payments by U.S. film distributors to unaffiliated foreign residents for the purchase of motion picture and television films and tapes. Receipts in-

creased 2 percent in 1995, and payments increased 4 percent.

By area

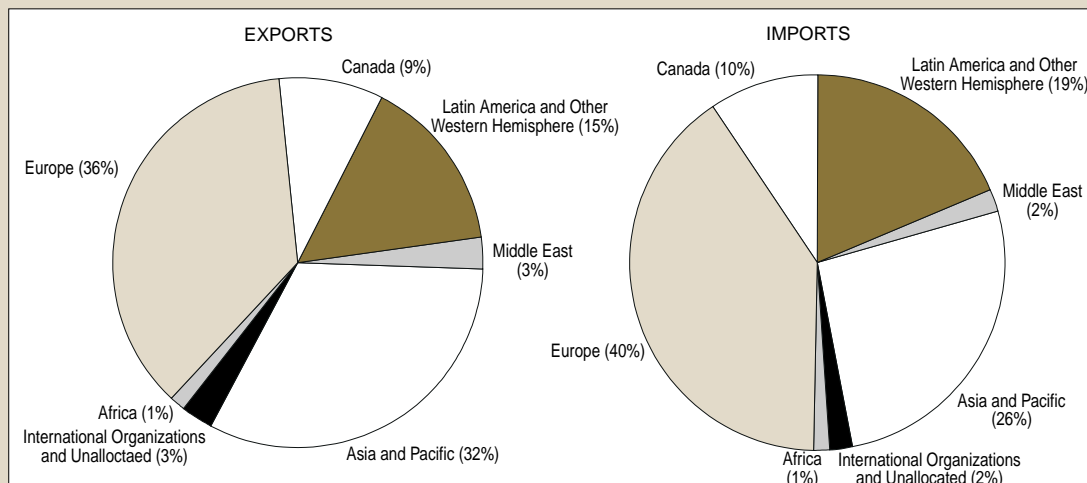
For both exports and imports, the European area and the Asian and Pacific area accounted for more than two-thirds of total U.S. cross-border transactions in private services in 1995 (chart 4). In addition, most U.S. services transactions are with a relatively small number of countries. For both exports and imports, 12 countries accounted for almost two-thirds of the total transactions in private services (table B). Moreover, the top six countries accounted for nearly one-half of total exports and more than one-half of total imports of private services.

Europe.—This area accounted for 36 percent of exports and 40 percent of imports of private services in 1995. The U.S. services surplus with Europe reached \$19.1 billion. The United Kingdom ranked as the worldwide leader in all the major categories of imports of services except “other transportation.”

European travelers to the United States accounted for 32 percent of total U.S. travel and passenger fare receipts; payments by U.S. travelers to Europe accounted for 41 percent of U.S. travel and passenger fare payments. The United Kingdom and Germany were the two most common destinations for U.S. travelers to Europe, either as a final destination or as a gateway to other overseas destinations.

CHART 4

U.S. Cross-Border Services Transactions: Share By Area in 1995



For royalties and license fees, receipts from Germany accounted for more than 10 percent of U.S. receipts—second only to those from Japan. The transactions with both Germany and Japan primarily reflected U.S. parents' receipts from their foreign affiliates, which were largely concentrated in the manufacturing industry.

Asia and Pacific.—This area accounted for 32 percent of exports and 26 percent of imports of private services in 1995. The U.S. services surplus with this area reached \$29.2 billion, the highest of any area.

Among the countries in this area, Japan was the largest U.S. trading partner in services; it accounted for 16 percent of U.S. exports and for 11 percent of U.S. imports in 1995. The U.S. services surplus with Japan reached \$17.0 billion, the largest surplus with any country; this surplus contrasts sharply with the large goods deficit with Japan. Much of the surplus was attributable to travel; Japanese travelers to the United States accounted for more than 21 percent of total U.S. travel and

passenger fare receipts in 1995. In contrast, U.S. residents traveling to Japan accounted for less than 6 percent of total U.S. travel and passenger fares payments.

In addition, Japan accounted for 19 percent of "other transportation" payments and 20 percent of royalty and license fee receipts in 1995. The high share of "other transportation" payments reflects the large volume of U.S. goods imports from Japan and the relatively large distance between the two countries. The high share of royalty and license fee receipts largely reflected U.S. parent companies' receipts from their foreign affiliates.

Latin America and Other Western Hemisphere.—This area accounted for 15 percent of U.S. exports and 19 percent of U.S. imports of private services in 1995. The surplus with the area was \$6.1 billion. Travel and passenger fares dominated the transactions between the United States and Latin America and Other Western Hemisphere, accounting for 56 percent of U.S. exports and 62 percent of U.S. imports with this area. Mexico accounted for nearly 5 percent of U.S. travel exports and more than 12 percent of U.S. travel imports. Within the "other private services" category, 25 percent of U.S. receipts for financial services were accounted for by Latin America and Other Western Hemisphere. This high percentage was largely attributable to services provided to financial institutions in Caribbean financial centers. Latin America and Other Western Hemisphere accounted for 41 percent of U.S. net insurance payments, primarily to Bermuda, and for 35 percent of U.S. telecommunications payments. The large net payments to Bermuda reflected the premiums paid to reinsurance companies, many of which are located in Bermuda because of favorable tax conditions.

Canada.—Canada accounted for 9 percent of U.S. exports and 10 percent of U.S. imports of private services in 1995. The U.S. surplus with Canada reached \$5.6 billion, the next largest surplus after that with Japan. The high level of "other transportation" exports and imports with Canada partly reflects the high volume of goods shipped by truck between the two countries. Exports of "other private services" to Canada exceeded those to any other country; Canada's proximity to the United States may enable U.S. firms to deliver business, professional, and technical services to Canadian markets that in the case of more distant trading partners, could only be delivered through foreign affiliates.

Table B.—Cross-Border Service Exports and Imports by Type and Country, 1995

[Millions of dollars]

	Total services	Travel	Passenger fares	Other transportation	Royalties and license fees	Other private services
Exports						
All countries	196,411	61,137	18,534	28,063	26,953	61,724
12 countries ¹	122,903	41,821	13,729	14,230	18,769	34,355
Japan	31,574	11,189	5,597	3,268	5,345	6,175
United Kingdom	17,958	6,422	1,540	1,380	2,333	6,283
Canada	17,949	6,207	1,284	2,507	1,235	6,716
Germany	12,675	4,023	1,474	1,265	2,699	3,214
France	7,548	1,830	921	441	1,942	2,414
Mexico	6,205	2,857	584	473	414	1,877
Netherlands	5,757	818	152	976	1,858	1,953
Korea	5,648	1,735	328	1,422	766	1,397
Brazil	4,779	2,389	814	469	311	796
Italy	4,401	1,234	477	509	1,105	1,076
Taiwan	4,396	1,621	116	1,278	208	1,173
Australia	4,014	1,496	442	242	553	1,281
Other countries	73,508	19,316	4,805	13,833	8,184	27,369
Imports						
All countries	129,655	45,855	14,313	29,205	6,312	33,970
12 countries ¹	82,300	27,244	8,097	17,471	5,494	23,993
United Kingdom	16,163	4,601	2,605	1,508	1,751	5,698
Japan	14,239	2,974	626	5,458	1,467	3,714
Canada	12,378	4,319	306	3,576	138	4,039
Mexico	8,586	5,316	560	423	46	2,241
Germany	7,764	2,567	823	1,596	639	2,139
France	5,804	2,723	500	502	324	1,755
Italy	3,794	1,895	501	860	75	463
Korea	3,302	851	544	1,470	21	416
Netherlands	2,928	427	665	553	430	853
Taiwan	2,853	593	535	1,404	20	301
Bermuda	2,288	430	1	1	3	1,853
Switzerland	2,200	548	431	120	580	521
Other countries	47,355	18,611	6,216	11,734	818	9,977

1. Ranked by trade in dollar amounts.

Other.—The remaining areas—Africa, the Middle East, and “International organizations and unallocated”—together accounted for 7 percent of U.S. exports and 5 percent of U.S. imports of private services in 1995. Within “other private services,” more than 9 percent of U.S. exports of education services were accounted for by students from Africa and the Middle East who are studying in the United States, and more than 6 percent of U.S. receipts for business, professional, and technical services were accounted for by Saudi Arabia.

Sales by Affiliates in 1994

In 1994, worldwide sales of services by nonbank majority-owned foreign affiliates of U.S. companies were \$165.6 billion, up 6 percent from 1993 (table 8).⁵ However, roughly 70 percent of this increase was accounted for by affiliates that were established or acquired by U.S. direct investors in prior years but were not reported to BEA until data for 1994 were reported in its 1994 Benchmark Survey of U.S. Direct Investment Abroad.⁶ Thus, the 6-percent increase of 1994 overstates the actual increase in sales that occurred between 1993 and 1994. If the returns of these affiliates are omitted from the total for 1994, sales in 1994 were up \$2.9 billion, or about 2 percent. Worldwide sales of services by nonbank majority-owned U.S. affiliates of foreign companies were \$153.6 billion, up 7 percent.

Sales of services by affiliates tend to be predominantly local, reflecting the importance of proximity to the customer in the delivery of many services. In 1994, sales in the country of the affiliate (local sales) accounted for 84 percent of worldwide sales of services by foreign affiliates.⁷ An additional 9 percent of sales were to other foreign countries. Only 7 percent of sales by foreign affiliates were to U.S. persons, and a majority of these sales were to the U.S. parents of the affiliate making the sale. Partly reflecting the large internal market of the United States, local sales accounted for 94 percent of sales by U.S. affiliates.

Sales by foreign affiliates to foreign persons and sales by U.S. affiliates' to U.S. persons both represent services delivered to international markets through the channel of direct investment. Unlike cross-border transactions, which are generally

classified by type of service, these sales are classified according to the primary industry of the affiliate.⁸ These sales are shown by country of affiliate or ultimate beneficial owner (UBO) in table 9.⁹ The sales by foreign affiliates in table 10 and by U.S. affiliates in table 11 are shown by industry of affiliate cross-classified by country.

In the discussion in the following two sections, the estimates for 1994 are compared with the estimates for 1993 and for 1989, the earliest year for which comparable data by country and by industry are available for both foreign affiliates and U.S. affiliates.

Foreign affiliates' sales to foreign persons

In 1994, foreign affiliates' sales to foreign persons were up \$10.9 billion, or 8 percent, to \$153.5 billion. Excluding the returns of affiliates that were established or acquired in prior years but that were first reported to BEA in the 1994 benchmark survey, sales were up \$4.6 billion, or about 3 percent, compared with a 1-percent increase in 1993. Continuing operations of affiliates already in the direct investment universe accounted for a little over one-half of the

8. Although data by type of service would be useful, they are not collected in BEA's direct investment surveys, because of concerns about respondent burden.

9. The UBO of a U.S. affiliate is that person (in the broad legal sense, including a company), proceeding up the affiliate's ownership chain beginning with and including the foreign parent, that is not owned more than 50 percent by another person. The UBO ultimately owns or controls the U.S. affiliate, and derives the benefits associated with ownership or control. Unlike the foreign parent, the UBO of a U.S. affiliate may be located in the United States.

Change in Industry Designation

Tables 10 and 11 in this article incorporate a change to an industry designation. The industry that in previous articles in this series was designated “finance, except banking” is now designated “finance, except depository institutions.” The redesignation was made to conform to the 1987 Standard Industrial Classification, in which savings institutions and credit unions, as well as banks, are included in the industry “depository institutions.”

For sales by majority-owned foreign affiliates, the substance of this change is reflected in the data beginning with 1994, but the new term is used in table 10 for both 1993 and 1994 data for convenience and because in 1993, none of these affiliates were classified as nonbank depository institutions (that is, as savings and loan institutions or credit unions).

For sales by majority-owned U.S. affiliates, the substance of the change was already reflected in the data beginning with the 1992 benchmark survey of foreign direct investment in the United States.

For convenience, the terms “bank” and “nonbank” will continue to be used to refer to groups of affiliates (“nonbank U.S. affiliates”).

5. For purposes of this section, sales of services are defined as sales characteristic of the industries listed in the footnote to table 8.

6. Most of the added affiliates were established or acquired in the 4 years that followed the previous benchmark survey—which covered 1989—rather than in 1994, but these affiliates were not large enough to be included in BEA's annual sample surveys.

7. For foreign affiliates, local sales are a significantly higher share of total sales of services than of goods. In 1994, the share for goods was 65 percent.

1994 increase, and the rest was accounted for by affiliates that were established or acquired in 1994.

By area, almost all of the \$10.9 billion increase in foreign affiliates' sales in 1994 was accounted for by a \$9.2 billion increase in sales by affiliates located in the Asia and Pacific area. The increase in Asia and Pacific reflected strong economic growth in several countries, the entrance of new affiliates into the direct investment universe, and—in the case of Japan—depreciation of the dollar against the yen, which raised the dollar value of yen-denominated sales. By country, the increase was largest for affiliates in Japan, followed by those in New Zealand and Australia.

In the other major areas, sales of services by affiliates grew only slightly or decreased. Despite the effect of dollar depreciation against the European currencies, foreign sales by European affiliates increased only \$0.4 billion in 1994. Sales by affiliates in Canada decreased \$1.3 billion, falling to their lowest level since 1989.

By industry, sales by affiliates classified in the "services" division of the Standard Industrial Classification (SIC)—a narrower definition of "services" than that used elsewhere in this article—increased \$8.6 billion, accounting for more than three-fourths of the total increase in foreign affiliate sales.¹⁰ Within "services," affiliates whose primary industry was the provision of computer and data processing services had the largest increase, much of it due to the entrance of new affiliates into the direct investment universe. The largest decrease in sales—\$2.9 billion—was in wholesale trade and was almost entirely accounted for by wholesalers of "professional and commercial equipment and supplies."

By area.—Affiliates in Europe had the largest share of foreign affiliates' sales of services to foreigners in 1994, accounting for 52 percent of the total. This share has drifted downward slightly since 1989. Within Europe, affiliates in the United Kingdom, Germany, France, and the Netherlands accounted for the largest shares of sales.

Affiliates in Asia and Pacific had the next largest share, 25 percent, up from 20 percent in 1989. Affiliates in Japan accounted for nearly one-half of the sales within Asia and Pacific.

The share of affiliates in Canada was 11 percent, down from 16 percent in 1989. This decline proba-

bly reflects relatively sluggish economic conditions in Canada during this period.

Affiliates in Latin America and Other Western Hemisphere had an 8-percent share. Affiliates in the "Other" area—Africa, Middle East, and International—had a 3-percent share.

By industry.—Affiliates classified in "services" had the most sales of services to foreigners in 1994 and accounted for 36 percent of the total, up from 30 percent in 1989. Within "services," sales were largest in computer and data processing and in "other" services (mainly personnel supply and other miscellaneous business services).

Sales were next largest by affiliates in insurance, which accounted for 20 percent of the total, up from 18 percent in 1989. By type of insurer, sales were largest for property and casualty insurers, followed by life insurers and by accident and health insurers.

Also large were sales of services by affiliates in "other industries"—11 percent of total sales, up from 7 percent in 1989—and by affiliates in finance, except depository institutions. Most of the sales in "other industries" were in transportation; the rest were mainly in public utilities and communications.

U.S. affiliates' sales to U.S. persons

In 1994, sales of services by U.S. affiliates of foreign companies to U.S. persons were up 7 percent, to \$144.4 billion, following a 5-percent increase in 1993. From 1989 to 1992, the growth in sales averaged 11 percent a year, reflecting, at least to some extent, the rapid growth of foreign direct investment in the United States during the late 1980's.

About one-fifth of the increase in 1994 was accounted for by the entrance of affiliates into the direct investment universe, rather than by continuing operations of affiliates already in the universe.

By area, affiliates with UBO's in Europe had the largest increase in sales, \$7.4 billion, most of which was accounted for by insurance affiliates. Affiliates with UBO's in Asia and Pacific had the next largest increase—\$2.9 billion. Sales by affiliates with UBO's in Canada decreased \$1.0 billion.

By industry, sales by affiliates in "services" had the largest increase—\$4.9 billion, more than half of the total increase. Sales by affiliates in insurance increased \$4.3 billion. Sales by affiliates in real estate had the largest decrease—\$1.1 billion.

By area.—Affiliates with UBO's in Europe accounted for the largest share of U.S. affiliates' total

10. The "services" category of the SIC is dominated by business services, such as advertising, accounting, and computer and data processing services. It also includes hotel, health, and motion picture services. For a more complete list, see the group "services" in tables 10 and 11.


sales of services to U.S. persons in 1994. These affiliates accounted for 59 percent of the total, down slightly from 1989. Within Europe, affiliates with UBO's in the United Kingdom, Switzerland, France, and Germany accounted for the largest shares of sales.

Affiliates with UBO's in Asia and Pacific (primarily in Japan) had the next largest share of sales—21 percent, up from 14 percent in 1989—followed by affiliates with UBO's in Canada (16 percent), Latin America and Other Western Hemisphere (3 per-

cent) and "Other" (Africa, Middle East, and United States) (2 percent). Japan and Canada each had a 16-percent share in 1994. For Japanese-owned affiliates, the share doubled from 8 percent in 1989; in contrast, for Canadian-owned affiliates, the share was down from 20 percent in 1989. The gain in the share of Japanese-owned affiliates reflects the rapid growth in Japanese investment in the United States during this period.

By industry.—Affiliates in insurance had the largest sales to U.S. persons in 1994, accounting for 34 percent of the total, down slightly from 1989. A little more than one-half of the sales by affiliates in insurance were by affiliates with UBO's in the United Kingdom and Canada. By type of insurer, sales by property and casualty insurers—primarily those with UBO's in the United Kingdom, Switzerland, and Germany—accounted for nearly one-half of the total. Most of the remaining sales were by life insurers—primarily those with UBO's in Canada and France.

Affiliates classified in "services" had the next largest sales to U.S. persons, accounting for 27 percent of the total, up from 22 percent in 1989. Within "services," sales were largest in "other" services (mainly personnel supply and other miscellaneous business services), in motion pictures, and in hotels and other lodging places.

Tables 1–11 follow. 

Data Availability

Estimates for cross-border transactions for 1986–95 and transactions by majority-owned affiliates for 1989–94 are available on STAT-USA's National Trade Data Bank CD-ROM, by subscription to STAT-USA's online statistical services, and on diskette from BEA. For years before 1992, the estimates do not reflect the expanded country detail available for later years.

To order the CD-ROM or to subscribe to STAT-USA's online services, call (202) 482–1986. To order the diskette, send a check or money order for \$20.00 payable to "Bureau of Economic Analysis" to the Public Information Office, Order Desk, BE-53, Bureau of Economic Analysis, U.S. Department of Commerce, Washington, DC 20230. For further information or to order using MasterCard or Visa, call (202) 606–9545. When ordering, please specify accession number 58–93–40–501.

Table 1.—Private Services Transactions by Type, 1986–95

[Millions of dollars]

	Exports									
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995
Total private services	76,793	86,686	100,985	117,870	136,877	151,987	164,057	172,139	182,704	196,411
Travel	20,385	23,563	29,434	36,205	43,007	48,385	54,742	57,875	58,417	61,137
Overseas	15,650	18,044	22,314	26,939	30,806	34,518	40,864	45,298	47,299	52,073
Canada	2,701	3,309	4,150	5,340	7,093	8,500	8,182	7,458	6,252	6,207
Mexico	2,034	2,210	2,970	3,926	5,108	5,367	5,696	5,119	4,866	2,857
Passenger fares	5,582	7,003	8,976	10,657	15,298	15,854	16,618	16,611	17,083	18,534
Other transportation	15,784	17,471	19,811	21,106	22,745	23,331	23,691	23,894	25,861	28,063
Freight	4,651	5,205	6,259	6,913	8,063	8,356	8,450	8,668	9,698	10,780
Port services	10,574	11,575	12,820	13,318	13,662	13,979	14,164	14,222	15,101	16,091
Other	559	692	732	876	1,020	996	1,078	1,005	1,066	1,193
Royalties and license fees	8,113	10,183	12,146	13,818	16,634	17,819	19,715	20,323	22,272	26,953
Affiliated	6,174	7,897	9,501	10,961	13,250	14,106	15,718	15,707	17,422	21,619
U.S. parents' transactions	5,994	7,668	9,238	10,612	12,667	13,523	14,925	14,936	16,424	20,180
U.S. affiliates' transactions	180	229	263	349	383	583	793	771	998	1,439
Unaffiliated	1,939	2,285	2,645	2,857	3,385	3,712	3,997	4,616	4,849	5,333
Industrial processes	n.a.	1,592	1,863	1,947	2,333	2,434	2,525	2,820	3,043	3,316
Other	n.a.	693	782	910	1,052	1,278	1,472	1,796	1,806	2,017
Other private services	26,929	28,466	30,618	36,084	39,193	46,598	49,291	53,436	59,071	61,724
Affiliated services	8,385	8,494	9,568	12,296	13,622	14,539	16,581	16,740	18,162	19,458
U.S. parents' transactions	5,577	5,658	6,808	9,117	9,532	9,976	10,479	10,902	11,623	11,933
U.S. affiliates' transactions	2,808	2,836	2,760	3,179	4,090	4,563	6,102	5,838	6,539	7,525
Unaffiliated services	18,544	19,972	21,050	23,789	25,571	32,061	32,711	36,696	40,910	42,265
Education	3,495	3,821	4,142	4,575	5,126	5,679	6,186	6,738	7,175	7,517
Financial services	3,301	3,731	3,831	5,036	4,417	5,012	14,034	4,999	5,626	6,109
Insurance, net	1,385	1,573	847	103	230	491	682	1,020	1,506	1,395
Premiums	3,424	3,615	3,534	3,117	3,388	3,365	3,852	3,981	4,944	5,575
Losses	2,039	2,042	2,687	3,015	3,158	2,874	3,170	2,961	3,437	4,180
Telecommunications	1,827	2,111	2,196	2,519	2,735	3,291	2,885	2,785	2,871	2,848
Business, professional, and technical services	4,428	4,280	5,426	6,152	6,951	11,249	11,994	13,296	15,728	16,264
Advertising	94	109	145	145	130	274	315	338	489	510
Computer and data processing services	985	649	1,198	978	1,031	1,738	1,902	2,308	2,724	2,823
Data base and other information services	124	133	196	205	283	442	641	694	1,113	1,278
Research, development, and testing services	282	177	231	375	384	602	611	464	522	625
Management, consulting, and public relations services	306	327	344	300	354	870	728	826	1,138	1,228
Legal services	97	147	272	397	451	1,309	1,358	1,442	1,614	1,568
Construction, engineering, architectural, and mining services	759	668	790	939	867	1,478	1,935	2,407	2,461	2,623
Industrial engineering	98	304	278	219	473	363	212	268	546	613
Installation, maintenance, and repair of equipment	1,033	1,087	1,276	1,717	2,031	2,574	2,744	2,978	3,466	3,164
Other	649	680	697	878	947	1,599	1,549	1,573	1,655	1,832
Accounting, auditing, and bookkeeping services	21	27	37	124	119	168	164	164	132	178
Agricultural services	4	7	4	3	4	56	54	47	48	52
Mailing, reproduction, and commercial art	(P)	22	29	9	8	18	14	12	13	11
Management of health care facilities	1	0	(*)	0	0	22	22	19	19	20
Medical services	490	516	541	588	630	672	708	750	794	841
Personnel supply services	(P)	38	(P)	2	1	160	127	113	114	103
Sports and performing arts	32	11	(P)	43	47	71	43	77	61	80
Training services	73	60	54	109	138	345	320	319	392	444
Miscellaneous disbursements	n.a.	n.a.	n.a.	n.a.	n.a.	89	97	72	82	102
Other unaffiliated services ²	4,108	4,456	4,808	5,404	6,111	6,339	6,931	7,858	8,003	8,131

See footnotes at end of table.

Table 1.—Private Services Transactions by Type, 1986–95—Continued
[Millions of dollars]

	Imports									
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995
Total private services	65,577	74,835	81,967	86,351	99,333	101,089	103,328	111,016	121,148	129,655
Travel	25,913	29,310	32,114	33,416	37,349	35,322	38,552	40,713	43,782	45,855
Overseas	20,311	23,313	25,260	25,746	28,929	26,506	28,838	31,859	34,534	36,220
Canada	3,034	2,939	3,232	3,394	3,541	3,705	3,554	3,692	3,914	4,319
Mexico	2,568	3,058	3,622	4,276	4,879	5,111	5,160	5,162	5,334	5,316
Passenger fares	6,505	7,283	7,729	8,249	10,531	10,012	10,556	11,313	12,885	14,313
Other transportation	17,817	19,057	20,969	22,260	25,168	25,204	25,459	26,328	27,983	29,205
Freight	11,888	11,993	13,147	13,306	14,353	13,881	13,784	14,846	16,444	17,089
Port services	5,254	6,392	7,099	8,176	9,920	10,421	10,762	10,587	10,621	11,215
Other	674	673	724	778	895	902	914	895	919	902
Royalties and license fees	1,401	1,857	2,601	2,528	3,135	4,035	5,074	4,765	5,518	6,312
Affiliated	917	1,309	1,426	1,703	2,206	2,955	3,381	3,364	3,810	5,148
U.S. parents' transactions	118	168	141	71	239	166	189	234	248	430
U.S. affiliates' transactions	799	1,141	1,285	1,632	1,967	2,789	3,192	3,130	3,562	4,718
Unaffiliated	484	547	1,175	824	931	1,080	1,694	1,401	1,708	1,163
Industrial processes	n.a.	436	487	568	666	796	818	1,054	1,056	819
Other	n.a.	111	688	256	265	284	876	348	652	344
Other private services	13,941	17,328	18,554	19,898	23,150	26,516	23,687	27,897	30,990	33,970
Affiliated services	3,915	5,357	6,043	7,911	9,118	9,732	9,691	10,618	11,755	13,723
U.S. parents' transactions	2,391	3,050	3,461	4,783	5,334	5,260	5,355	5,721	5,760	6,740
U.S. affiliates' transactions	1,524	2,307	2,582	3,128	3,784	4,472	4,336	4,897	5,995	6,983
Unaffiliated services	10,026	11,972	12,512	11,987	14,033	16,785	13,996	17,279	19,225	20,247
Education	433	452	539	586	658	698	720	767	816	877
Financial services	1,769	2,077	1,656	2,056	2,475	2,669	1,986	1,371	1,611	1,707
Insurance, net	2,201	3,241	2,628	823	1,910	2,467	1,324	3,095	3,781	4,481
Premiums	7,217	8,538	8,954	9,909	10,222	11,207	11,738	12,093	13,861	13,710
Losses	5,016	5,297	6,326	9,086	8,312	8,740	10,414	8,998	10,090	9,230
Telecommunications	3,253	3,736	4,576	5,172	5,583	6,608	6,052	6,365	6,924	6,773
Business, professional, and technical services	1,253	1,319	1,848	1,971	2,891	2,785	3,295	4,012	4,262	4,502
Advertising	77	128	188	228	243	301	450	646	725	686
Computer and data processing services	32	74	107	46	44	116	141	304	244	462
Data base and other information services	23	25	39	31	54	51	72	110	141	155
Research, development, and testing services	76	114	182	133	210	241	225	239	294	277
Management, consulting, and public relations services	60	67	73	143	135	271	243	287	318	351
Legal services	40	56	98	81	111	244	311	321	388	406
Construction, engineering, architectural, and mining services	301	163	307	443	170	315	261	319	308	305
Industrial engineering	75	103	133	53	74	30	112	142	100	153
Installation, maintenance, and repair of equipment	467	496	616	704	714	538	651	837	736	754
Other	99	94	107	109	135	679	830	806	1,009	953
Accounting, auditing, and bookkeeping services	29	37	31	22	57	89	104	103	130	141
Agricultural services	5	7	4	2	(*)	22	21	18	22	22
Mailing, reproduction, and commercial art	12	9	9	8	8	38	37	33	39	40
Management of health care facilities	(*)	0	2	(*)	(*)	13	13	11	14	14
Medical services	n.a.	n.a.	n.a.	(*)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Personnel supply services	25	7	10	10	5	15	14	13	16	16
Sports and performing arts	21	25	40	54	48	84	145	156	121	93
Training services	7	9	10	13	17	77	101	101	137	154
Miscellaneous disbursements	n.a.	n.a.	n.a.	n.a.	n.a.	342	395	371	530	474
Other unaffiliated services ²	1,117	1,147	1,264	1,379	1,516	1,557	1,619	1,670	1,833	1,908

n.a. Not available.
 * Less than \$500,000.
 † Suppressed to avoid disclosure of data of individual companies.
 1. Break in series. See box on page 75.

2. Exports include mainly expenditures of foreign governments and international organizations in the United States. Imports include mainly wages of foreign residents temporarily employed in the United States and of Canadian and Mexican commuters in the U.S. border area.

Table 2.—Private Services Transactions by Area and Country, 1986–95

[Millions of dollars]

	Exports									
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995
All countries	76,793	86,686	100,985	117,870	136,877	151,987	164,057	172,139	182,704	196,411
Canada	8,585	9,537	10,884	13,572	16,011	18,167	17,977	17,657	17,363	17,949
Europe	25,239	30,639	36,150	42,041	48,644	53,967	61,081	63,085	65,808	71,268
Belgium-Luxembourg	1,045	1,046	1,233	1,490	1,795	1,969	2,320	2,230	2,509	2,610
France	2,933	3,676	3,910	4,671	5,565	6,195	7,142	6,870	6,563	7,548
Germany ¹	4,085	5,288	5,981	6,255	7,478	8,918	10,945	11,400	11,472	12,675
Italy	1,883	2,176	2,488	2,714	3,319	3,715	4,497	4,099	4,164	4,501
Netherlands	1,932	2,112	2,455	2,591	3,278	3,578	3,723	4,149	4,900	5,757
Norway							1,317	1,545	1,389	1,400
Spain							2,446	2,249	2,553	2,825
Sweden							1,763	1,684	1,736	1,843
Switzerland							2,953	2,983	3,389	3,592
United Kingdom	6,541	8,428	10,150	12,489	13,027	14,145	15,930	17,265	17,082	17,958
Other							8,048	8,613	10,040	10,660
Latin America and Other Western Hemisphere	13,540	13,991	15,656	17,679	21,226	23,909	25,461	27,786	30,499	30,294
South and Central America	10,750	11,276	12,937	14,900	17,635	20,181	21,807	23,703	25,640	25,100
Argentina							1,813	2,165	2,451	2,388
Brazil							2,460	2,900	3,573	4,779
Chile							610	772	1,095	940
Mexico	3,519	3,704	4,523	6,023	7,387	8,225	8,647	8,427	8,814	6,205
Venezuela	936	841	925	1,042	1,284	1,576	2,007	2,449	2,129	2,441
Other							6,273	6,996	7,580	8,348
Other Western Hemisphere	2,790	2,714	2,719	2,780	3,592	3,727	3,653	4,083	4,861	5,194
Bermuda							377	528	689	677
Other							3,277	3,555	4,170	4,517
Africa, Middle East, and Asia and Pacific	25,906	28,595	33,681	39,684	45,674	51,576	54,884	58,847	64,341	71,622
Africa							2,359	2,457	2,684	2,817
South Africa							479	508	613	691
Other							1,879	1,949	2,070	2,126
Middle East							4,118	4,263	5,100	5,442
Israel							944	1,150	1,495	1,477
Saudi Arabia							1,380	1,260	1,850	1,964
Other							1,794	1,853	1,755	2,001
Asia and Pacific							48,407	52,126	56,557	63,363
Australia	1,624	1,867	2,341	2,863	3,299	3,255	3,484	3,577	3,742	4,014
China							1,588	1,972	2,159	2,543
Hong Kong							2,221	2,335	2,643	2,889
India							1,101	1,147	1,223	1,292
Indonesia							769	892	903	1,134
Japan	10,329	12,434	14,893	18,447	21,253	24,067	25,335	26,791	28,764	31,574
Korea, Republic of							3,354	3,720	4,627	5,648
Malaysia							722	766	853	1,022
New Zealand							774	807	804	933
Philippines							1,031	1,312	1,207	1,220
Singapore							2,136	2,391	2,622	3,188
Taiwan							3,088	3,379	4,052	4,396
Thailand							764	1,026	989	1,126
Other							2,042	2,012	1,974	2,384
International organizations and unallocated	3,523	3,927	4,612	4,900	5,325	4,368	4,657	4,764	4,688	5,277
Addenda:										
European Union ²	20,980	25,533	29,730	34,629	39,476	44,441	51,481	52,687	54,001	61,895
Eastern Europe ³	325	340	450	740	1,003	1,180	1,253	1,791	2,201	2,478

See footnotes at end of table.

Table 2.—Private Services Transactions by Area and Country, 1986–95—Continued

[Millions of dollars]

	Imports									
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995
All countries	65,577	74,835	81,967	86,351	99,333	101,089	103,328	111,016	121,148	129,655
Canada	6,414	6,967	8,479	8,796	9,282	9,877	9,763	10,443	11,521	12,378
Europe	24,149	28,331	30,889	33,041	39,849	39,303	40,373	44,734	48,862	52,187
Belgium-Luxembourg	604	556	623	814	1,023	958	916	938	1,119	1,363
France	2,265	2,681	2,932	3,519	4,168	3,925	4,594	4,841	5,559	5,804
Germany ¹	3,984	5,200	5,543	6,052	6,824	6,444	6,456	6,888	7,296	7,764
Italy	2,258	2,511	2,872	2,865	3,474	3,305	3,538	3,491	3,791	3,794
Netherlands	1,034	1,306	1,319	1,610	1,937	2,160	2,399	2,056	2,396	2,928
Norway							1,078	1,456	1,399	1,198
Spain							1,521	1,083	1,138	1,110
Sweden							801	963	878	819
Switzerland							1,757	1,965	2,312	2,200
United Kingdom	7,545	8,922	9,414	9,799	11,567	12,116	10,790	13,839	14,585	16,163
Other							6,521	7,215	8,391	9,045
Latin America and Other Western Hemisphere	13,629	15,616	16,334	17,544	19,401	20,361	20,970	21,443	23,406	24,155
South and Central America	8,071	9,652	10,843	11,800	13,411	13,974	14,262	14,418	15,587	15,913
Argentina							449	464	572	572
Brazil							682	736	951	1,145
Chile							332	360	409	399
Mexico	4,218	5,073	5,656	6,578	7,388	7,757	8,031	8,183	8,525	8,586
Venezuela	489	549	626	503	669	601	640	727	750	688
Other							4,128	3,952	4,379	4,467
Other Western Hemisphere	5,558	5,965	5,492	5,744	5,990	6,386	6,708	7,025	7,819	8,244
Bermuda							1,523	1,280	1,794	2,288
Other							5,182	5,745	6,025	5,956
Africa, Middle East, and Asia and Pacific	19,468	22,106	23,744	24,389	28,095	29,481	29,905	32,511	35,719	38,638
Africa							1,724	1,578	1,986	1,900
South Africa							204	237	306	387
Other							1,518	1,343	1,681	1,512
Middle East							2,180	2,193	2,214	2,601
Israel							1,015	1,070	1,154	1,237
Saudi Arabia							341	343	307	403
Other							821	781	753	961
Asia and Pacific							26,001	28,740	31,518	34,138
Australia	1,164	1,497	1,646	1,751	2,293	2,389	2,215	2,165	1,914	2,015
China							1,105	1,371	1,508	1,606
Hong Kong							1,454	1,356	1,841	1,990
India							681	715	794	829
Indonesia							452	442	454	465
Japan	6,667	7,533	8,404	8,940	10,547	11,795	11,085	12,261	13,050	14,239
Korea, Republic of							2,005	2,256	2,609	3,302
Malaysia							278	310	347	376
New Zealand							525	541	569	620
Philippines							790	856	1,035	1,004
Singapore							718	969	1,153	1,214
Taiwan							2,003	2,407	2,698	2,853
Thailand							395	383	487	612
Other							2,318	2,707	3,063	3,008
International organizations and unallocated	1,917	1,817	2,524	2,582	2,706	2,069	2,318	1,887	1,637	2,296
Addenda:										
European Union ²	20,424	23,974	25,829	28,078	33,417	32,950	33,690	36,920	39,914	44,861
Eastern Europe ³	345	478	509	583	799	1,055	1,412	1,520	1,944	2,029

1. Prior to 1990, this line includes data only for the Federal Republic of Germany. Beginning in 1990, this line also includes the former German Democratic Republic.

2. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

3. Eastern Europe comprises Albania, Armenia, Azerbaijan, Belarus, Bulgaria, Czech Republic, Estonia, Georgia, Hungary, Kazakhstan, Kyrgyzstan, Latvia, Lithuania, Moldova, Poland, Romania, Russia, Slovakia, Tajikistan, Turkmenistan, Ukraine, and Uzbekistan.

NOTE.—The full country and area detail shown in the stub is available only since 1992.

Table 4.1.—Royalties and License Fees, 1992

[Millions of dollars]

	Receipts										Payments									
	Total	Affiliated			Unaffiliated						Total	Affiliated			Unaffiliated					
		Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other		Total	Total	By U.S. parents to their foreign affiliates	By U.S. affiliates to their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other
All countries	19,715	15,718	14,925	793	3,997	2,525	247	88	342	795	5,074	3,381	189	3,192	1,694	818	93	605	5	173
Canada	1,239	1,074	994	81	165	47	19	(D)	43	(D)	80	55	11	44	26	10	8	3	1	4
Europe	11,332	10,073	9,590	483	1,259	637	149	61	149	263	3,586	2,357	103	2,254	1,230	635	74	429	3	88
Belgium-Luxembourg	567	(D)	502	(D)	(D)	25	3	1	9	(D)	56	34	2	32	22	21	(D)	(D)	0	1
France	1,876	1,738	1,591	147	138	64	22	11	13	29	391	136	4	132	256	(D)	(D)	(D)	(D)	3
Germany	2,172	(D)	1,882	(D)	(D)	108	37	(D)	49	29	488	318	20	298	171	(D)	(D)	(D)	(D)	(D)
Italy	1,035	880	876	4	155	99	18	8	26	47	19	6	13	28	24	2	2	1	0	0
Netherlands	1,206	1,128	1,028	100	78	60	5	3	2	8	356	331	3	328	25	14	6	0	0	5
Norway	73	62	61	1	11	5	1	(D)	1	3	(D)	(D)	0	0	0	0	0	0	0	0
Spain	460	391	390	1	69	20	10	5	29	(D)	(D)	(D)	0	(D)	(D)	(D)	(D)	(D)	(D)	2
Sweden	276	203	197	7	73	48	4	2	12	6	152	(D)	(D)	46	(D)	(D)	(D)	(D)	(D)	0
Switzerland	484	418	383	36	66	50	3	2	3	8	444	389	6	383	55	45	2	0	0	8
United Kingdom	2,052	1,827	1,718	110	225	103	37	(D)	37	(D)	1,250	1,028	31	998	221	125	54	(D)	(D)	1
Other	1,131	969	962	7	162	53	9	3	14	82	87	(D)	(D)	24	(D)	31	1	0	0	(D)
Latin America and Other Western Hemisphere	753	560	539	21	193	75	20	3	40	54	49	29	2	28	20	3	3	0	0	4
South and Central America	697	(D)	506	(D)	(D)	73	20	3	35	(D)	14	12	0	12	(D)	(D)	(D)	(D)	(D)	1
Argentina	74	44	44	0	29	11	2	1	13	1	0	0	0	0	1	0	0	0	0	0
Chile	55	30	29	0	8	6	6	1	2	11	3	0	0	0	2	0	0	0	0	0
Mexico	418	(D)	343	(D)	(D)	29	8	1	19	(D)	11	9	1	8	2	1	1	0	0	0
Venezuela	75	50	50	0	25	12	2	2	7	7	1	0	0	0	1	1	1	0	0	0
Other	59	32	32	0	27	11	2	0	3	7	4	4	0	0	0	0	0	0	0	0
Other Western Hemisphere	55	(D)	33	(D)	(D)	2	0	0	6	(D)	(D)	15	0	15	3	0	0	0	0	3
Bermuda	22	(D)	(D)	(D)	(D)	(D)	0	0	0	(D)	8	6	0	6	0	0	0	0	0	0
Other	33	(D)	(D)	(D)	(D)	(D)	0	0	6	(D)	(D)	9	0	9	0	0	0	0	0	0
Africa	91	44	44	0	47	27	2	0	4	14	3	1	1	0	2	0	0	0	0	1
South Africa	64	30	30	0	35	22	2	0	3	8	1	1	0	0	0	0	0	0	0	0
Other	27	15	15	0	12	5	0	0	6	6	1	0	0	0	1	0	0	0	0	1
Middle East	47	13	13	(D)	34	21	2	0	7	4	8	1	0	1	6	5	1	0	0	0
Israel	19	10	10	0	9	5	1	0	2	1	7	1	0	1	0	1	1	0	0	0
Saudi Arabia	16	2	2	0	14	9	0	0	2	2	0	0	0	0	0	0	0	0	0	0
Other	12	1	1	0	11	7	0	0	2	2	0	0	0	0	0	0	0	0	0	0
Asia and Pacific	5,225	3,164	2,995	169	2,061	1,704	49	9	92	207	947	772	63	708	175	152	4	0	0	19
Australia	432	350	347	4	82	37	10	3	12	20	61	(D)	(D)	3	2	2	0	0	0	0
China	74	35	35	0	39	37	1	0	1	0	2	0	0	0	2	0	0	0	0	0
Hong Kong	181	(D)	128	(D)	(D)	11	1	0	10	(D)	2	1	1	0	2	0	0	0	0	0
India	40	5	5	0	35	34	0	0	0	(D)	0	0	0	0	0	0	0	0	0	0
Indonesia	34	12	12	0	22	13	2	0	4	0	0	0	0	0	0	0	0	0	0	0
Japan	3,489	2,021	1,881	140	1,468	1,268	31	5	32	133	872	710	9	701	162	145	2	0	0	16
Korea, Republic of	326	91	85	6	235	220	1	1	5	10	4	3	1	2	2	1	0	0	0	0
Malaysia	46	35	34	1	11	7	1	0	2	1	0	0	0	0	0	0	0	0	0	0
New Zealand	36	29	29	0	7	3	0	0	3	3	0	0	0	0	0	0	0	0	0	0
Philippines	38	26	26	0	12	3	2	0	1	6	0	0	0	0	0	0	0	0	0	0
Singapore	327	301	297	4	26	20	0	0	4	2	(D)	(D)	0	0	0	0	0	0	0	0
Taiwan	145	(D)	80	(D)	(D)	42	0	0	16	(D)	4	2	0	2	2	2	0	0	0	0
Thailand	52	37	37	0	16	8	0	0	4	3	1	0	0	0	0	0	0	0	0	0
Other	6	(D)	(D)	0	5	4	0	0	1	1	(D)	0	0	0	0	0	0	0	0	0
International organizations and unallocated	1,029	790	750	39	239	14	7	(D)	8	(D)	402	165	9	156	234	3	(D)	(D)	(D)	56
Addenda:																				
European Union ¹	10,193	9,210	8,772	438	983	498	135	1	123	(D)	2,872	1,878	66	1,812	994	417	71	429	3	76
Eastern Europe ²	34	10	10	0	25	(D)	1	0	1	(D)	4	1	0	4	3	0	0	0	0	1

¹ Less than \$500,000.
² Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.
 2. See footnote 3, table 2.

Table 4.2.—Royalties and License Fees, 1993
[Millions of dollars]

	Receipts										Payments									
	Total	Affiliated			Unaffiliated						Total	Affiliated			Unaffiliated					
		By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other	Total		By U.S. parents to their foreign affiliates	By U.S. affiliates to their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other	
All countries	20,323	15,707	14,936	771	4,616	2,820	271	180	397	948	4,765	3,364	234	3,130	1,401	1,054	83	34	5	225
Canada	1,208	1,047	977	70	160	41	21	11	48	39	94	68	17	52	25	8	10	2	(*)	4
Europe	10,625	9,323	8,968	355	1,303	642	154	94	164	249	3,351	2,337	162	2,175	1,014	820	60	30	3	100
Belgium-Luxembourg	585	516	500	16	70	49	6	2	7	5	58	35	3	32	24	22	(*)	2	0	1
France	1,560	1,395	1,358	37	163	89	23	14	14	24	266	160	10	150	105	92	4	5	1	4
Germany	2,135	1,874	1,826	48	262	109	37	24	57	34	548	337	33	304	211	187	(D)	1	1	(D)
Italy	908	772	768	4	136	69	16	7	4	40	36	25	9	16	11	9	1	1	0	0
Netherlands	1,086	1,036	950	88	49	27	5	4	8	249	230	5	226	20	15	1	(D)	0	0	3
Norway	67	58	57	1	9	3	1	1	2	1	1	(*)	1	(D)	(D)	0	0	0	0	0
Spain	390	331	325	6	59	23	11	6	5	14	5	3	2	1	1	1	1	1	0	0
Sweden	238	157	151	6	81	53	3	5	12	8	258	(D)	(D)	37	(D)	198	1	1	0	0
Switzerland	481	418	404	14	63	45	4	2	4	8	431	356	12	344	75	80	1	1	0	0
United Kingdom	1,899	1,664	1,539	124	236	103	39	20	36	38	1,305	1,070	34	1,035	235	123	47	0	1	0
Other	1,278	1,101	1,090	11	177	71	10	8	19	69	(D)	(D)	(D)	29	42	(D)	(D)	0	0	(D)
Latin America and Other Western Hemisphere	962	707	686	21	255	84	21	33	57	60	111	56	6	51	55	4	4	1	0	0
South and Central America	882	650	640	10	232	81	20	31	49	33	(D)	25	6	19	(D)	(D)	(D)	1	0	(D)
Argentina	87	48	48	0	39	14	2	2	1	0	(D)	1	(*)	0	0	0	0	0	0	0
Chile	133	96	96	(*)	37	7	7	5	5	14	6	3	3	0	1	2	1	1	0	0
Colombia	24	12	11	(*)	12	5	(*)	2	2	3	1	0	0	0	0	0	0	0	0	0
Mexico	464	379	372	8	84	28	8	7	25	16	12	11	8	8	2	2	1	1	0	0
Venezuela	86	65	63	2	21	7	2	2	4	6	41	(D)	(D)	(D)	(D)	(D)	1	1	0	0
Other	90	50	50	0	39	11	(D)	11	11	0	(D)	(D)	(D)	(D)	(D)	(D)	0	0	0	0
Other Western Hemisphere	79	57	46	11	23	(D)	(*)	1	8	8	(D)	(D)	(D)	32	32	(D)	0	0	0	0
Bermuda	43	(D)	(D)	2	(D)	(D)	0	0	1	7	(D)	(D)	(D)	(D)	(D)	(D)	0	0	0	0
Other	36	(D)	(D)	9	(D)	1	(*)	1	(*)	(D)	38	(D)	(D)	(D)	(D)	(D)	0	0	1	0
Africa	114	49	48	1	66	36	4	5	5	16	0	0	0	0	0	0	0	0	0	0
South Africa	82	32	31	1	51	32	4	4	4	8	0	0	0	0	0	0	0	0	0	0
Other	32	17	17	0	15	5	(*)	(*)	2	8	0	0	0	0	0	0	0	0	0	0
Middle East	70	16	16	(*)	54	33	3	2	10	6	13	3	3	10	9	8	0	0	0	0
Israel	25	11	11	0	14	5	2	1	1	4	11	3	3	3	8	8	0	0	0	0
Saudi Arabia	27	3	2	(*)	25	18	1	(*)	4	2	2	0	0	0	2	2	0	0	0	0
Other	18	2	2	0	16	10	(*)	1	3	2	0	(*)	(*)	0	0	0	0	0	0	0
Asia and Pacific	6,283	3,781	3,496	285	2,502	1,966	61	34	103	339	951	733	37	697	217	200	5	0	0	12
Australia	468	383	376	7	84	36	7	5	12	24	26	20	17	3	6	1	3	0	1	1
China	113	(D)	(D)	(D)	61	1	0	0	(*)	(D)	0	0	0	0	0	0	0	0	0	0
Hong Kong	212	(D)	146	(D)	12	8	2	2	12	(D)	8	5	5	0	2	2	0	0	0	0
India	37	(D)	0	(D)	(D)	(D)	(*)	(*)	(*)	(D)	5	0	0	0	0	0	0	0	0	0
Indonesia	48	15	15	0	33	20	2	2	5	6	0	0	0	0	0	0	0	0	0	0
Japan	4,143	2,364	2,120	245	1,779	1,434	36	40	7	40	901	699	13	687	201	191	2	2	8	8
Korea, Republic of	403	(D)	91	(D)	278	1	1	1	1	(D)	5	(D)	1	1	1	0	0	0	0	0
Malaysia	58	34	33	1	24	18	(*)	(*)	2	2	0	0	0	0	0	0	0	0	0	0
New Zealand	37	28	28	0	9	2	(*)	(*)	3	3	0	0	0	0	0	0	0	0	0	0
Philippines	46	33	33	0	13	(D)	2	2	7	1	1	0	0	0	0	0	0	0	0	0
Singapore	515	486	480	6	29	20	2	2	2	1	1	0	0	0	0	0	0	0	0	0
Taiwan	122	70	70	0	52	34	2	1	8	6	4	1	3	3	2	2	0	0	0	0
Thailand	76	50	50	0	26	15	(*)	2	6	4	0	0	0	0	1	1	0	0	0	0
Other	6	(*)	(*)	0	6	2	(*)	(*)	1	2	1	(*)	(*)	0	1	1	0	0	0	0
International organizations and unallocated	1,061	784	745	39	276	17	7	2	11	239	245	167	12	154	80	4	(*)	(*)	(*)	(D)
Addenda:																				
European Union ¹	9,515	8,491	8,158	333	1,023	496	140	81	134	173	2,503	1,870	100	1,770	632	472	57	25	3	74
Eastern Europe ²	47	20	20	0	27	16	(*)	1	3	7	10	1	(*)	1	9	9	0	0	0	0

* Less than \$500,000.
 (D) Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.
 2. See footnote 3, table 2.

Table 4.3.—Royalties and License Fees, 1994
 [Millions of dollars]

	Receipts										Payments									
	Total	Affiliated			Unaffiliated						Total	Affiliated			Unaffiliated					
		By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents		Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other		Total	By U.S. parents to their foreign affiliates	By U.S. affiliates to their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other
All countries	22,272	17,422	16,424	998	4,849	3,043	324	165	343	974	5,518	3,810	248	3,562	1,708	1,056	132	299	2	219
Canada	1,181	1,026	990	36	155	53	30	9	40	23	76	43	8	35	33	11	14	2	(*)	5
Europe	11,698	10,277	9,731	547	1,421	771	173	77	142	258	3,907	2,733	184	2,549	1,174	734	95	(D)	1	(D)
Belgium-Luxembourg	657	576	568	8	81	67	5	2	5	86	59	6	52	28	27	(*)	(*)	(*)	(*)	1
France	1,582	1,375	1,295	80	203	129	28	14	7	25	275	161	13	149	113	104	5	(*)	(*)	4
Germany	2,242	1,957	1,890	67	288	142	41	(P)	61	(P)	603	448	34	414	156	128	(*)	(*)	(*)	24
Italy	969	825	780	45	144	71	20	5	2	46	53	37	15	22	14	6	1	(*)	(*)	1
Netherlands	1,495	1,442	1,289	173	54	30	6	4	2	12	285	254	3	251	31	22	(*)	(*)	(*)	8
Norway	75	55	55	(*)	20	15	1	1	2	(P)	1	0	0	(P)	(P)	(P)	(*)	(*)	(*)	0
Spain	413	360	350	10	53	18	8	6	2	18	27	(P)	0	(P)	(P)	(P)	(*)	(*)	(*)	0
Sweden	255	179	175	4	76	55	3	2	13	4	(P)	56	2	53	(P)	(P)	1	(*)	(*)	0
Switzerland	476	415	404	11	61	44	4	2	2	10	547	421	14	407	125	110	2	(*)	(*)	11
United Kingdom	2,080	1,840	1,696	144	239	114	43	15	33	33	1,405	1,139	30	1,109	266	104	(*)	(*)	(*)	1
Other	1,454	1,254	1,251	4	200	85	13	(P)	16	(P)	188	(P)	63	(P)	(P)	54	(P)	0	(*)	(P)
Latin America and Other Western Hemisphere	1,111	862	848	15	250	87	22	40	43	58	101	72	6	66	29	15	6	1	1	4
South and Central America	1,027	791	779	12	236	84	22	38	35	57	51	39	5	33	13	(P)	(*)	(*)	(*)	0
Argentina	111	71	71	0	40	13	3	(P)	3	(P)	(P)	(*)	0	0	0	0	0	(*)	(*)	0
Brazil	147	113	109	4	34	8	6	6	2	13	2	(*)	0	0	2	0	0	(*)	(*)	0
Chile	27	13	13	(*)	14	6	(*)	2	2	3	(*)	(*)	0	0	0	0	0	(*)	(*)	0
Mexico	558	468	462	6	90	33	11	10	16	20	27	4	4	1	1	(*)	(*)	(*)	(*)	0
Venezuela	67	51	49	2	17	8	(*)	1	2	5	12	2	2	(*)	(*)	(*)	(*)	(*)	(*)	0
Other	117	76	76	(*)	41	16	2	(P)	9	9	(*)	(*)	1	1	1	1	1	(*)	(*)	0
Other Western Hemisphere	86	71	69	2	15	3	(*)	2	8	1	49	33	1	33	16	2	2	(*)	(*)	1
Bermuda	51	(P)	(P)	0	(P)	1	0	0	(*)	9	9	1	1	1	0	0	0	(*)	(*)	0
Other	35	(P)	(P)	2	(P)	2	(*)	(*)	(P)	1	40	(P)	0	(P)	(P)	(P)	2	(*)	(*)	1
Africa	103	55	54	1	48	26	2	1	5	14	4	0	0	4	1	4	4	(*)	0	0
South Africa	73	37	35	1	37	23	2	1	2	9	4	0	0	4	1	4	4	(*)	0	0
Other	30	18	18	0	12	2	(*)	0	3	6	(*)	0	0	0	0	0	0	(*)	0	0
Middle East	72	26	21	4	46	21	3	(*)	15	7	11	1	(*)	1	10	9	(*)	0	0	1
Israel	31	16	15	1	15	7	2	4	1	1	10	1	1	1	9	9	(*)	(*)	(*)	0
Saudi Arabia	28	6	3	3	22	12	2	(*)	6	2	(*)	0	0	0	(*)	0	0	(*)	(*)	1
Other	13	4	4	0	9	1	(*)	0	5	3	0	0	0	0	0	0	0	(*)	(*)	0
Asia and Pacific	6,932	4,306	3,960	346	2,626	2,077	63	35	88	361	1,074	773	36	737	302	283	5	3	0	11
Australia	514	423	417	6	90	37	7	6	11	29	18	11	7	4	7	4	2	(*)	(*)	1
China	112	(P)	74	(P)	33	(P)	(*)	(*)	3	(P)	(P)	7	0	0	0	0	0	(*)	(*)	0
Hong Kong	179	(P)	120	(P)	8	(P)	6	(P)	6	20	9	7	7	0	3	3	0	(*)	(*)	0
India	44	14	14	0	30	28	0	1	1	1	(*)	(*)	0	0	(*)	0	0	(*)	(*)	0
Indonesia	53	20	20	(*)	33	20	3	3	4	6	1	0	0	0	0	0	1	(*)	(*)	0
Japan	4,519	2,793	2,483	309	1,726	1,373	41	(P)	31	(P)	1,015	741	15	726	274	262	2	(*)	(*)	9
Korea, Republic of	531	98	94	4	433	416	1	1	5	2	9	2	2	2	7	6	0	(*)	(*)	0
Malaysia	67	44	43	(*)	23	19	0	0	3	3	(*)	(*)	1	1	1	0	0	(*)	(*)	0
New Zealand	51	40	40	0	11	3	0	0	2	5	2	(*)	2	(*)	(*)	(*)	0	(*)	(*)	0
Philippines	61	45	45	0	15	1	2	1	3	8	1	1	0	0	0	0	0	(*)	(*)	0
Singapore	564	485	477	8	78	73	(*)	(*)	2	2	3	1	1	1	1	1	1	(*)	(*)	0
Taiwan	144	85	83	3	58	39	1	2	4	9	8	7	4	2	2	2	0	(*)	(*)	0
Thailand	86	50	50	0	36	25	2	2	3	3	(*)	0	0	0	0	0	0	(*)	(*)	0
Other	8	(*)	(*)	0	8	2	0	(*)	3	3	(*)	0	0	0	0	0	0	(*)	(*)	0
International organizations and unallocated	1,174	873	824	49	303	9	29	2	9	252	344	189	14	175	155	3	7	(P)	0	(P)
Addenda:																				
European Union ¹	10,510	9,390	8,861	529	1,120	601	158	65	117	177	2,802	2,160	106	2,054	642	420	90	25	1	105
Eastern Europe ²	67	23	23	0	43	29	1	(*)	5	8	(P)	8	5	3	(P)	(P)	1	0	0	0

* Less than \$500,000.
 (P) Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.
 2. See footnote 3, table 2.

Table 4.4.—Royalties and License Fees, 1995
[Millions of dollars]

	Receipts										Payments									
	Total	Affiliated			Unaffiliated						Total	Affiliated			Unaffiliated					
		Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other		Total	Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other
All countries	26,953	21,619	20,180	1,439	5,333	3,316	334	208	324	1,151	6,312	5,148	430	4,718	1,163	819	119	32	1	192
Canada	1,235	1,094	1,056	38	141	49	22	(P)	28	(P)	138	109	27	82	29	8	17	2	(*)	2
Europe	14,152	12,664	11,762	902	1,487	737	171	95	156	329	4,174	3,457	303	3,154	717	482	85	29	(*)	120
Belgium-Luxembourg	713	615	605	10	99	82	6	3	2	6	100	(P)	94	64	28	(*)	(*)	0	(P)	0
France	1,942	1,779	1,551	227	161	68	30	17	10	36	324	204	22	182	120	109	5	3	(P)	0
Germany	2,699	2,366	2,289	77	334	162	42	(P)	33	639	515	48	466	126	109	7	5	3	(P)	13
Italy	1,105	968	876	92	137	58	18	7	2	52	75	60	17	43	14	7	1	1	(P)	1
Netherlands	1,858	1,799	1,557	242	58	33	7	4	3	12	430	402	7	395	28	21	5	(*)	0	6
Norway	87	66	66	(*)	21	16	1	1	1	1	2	1	1	1	6	6	5	(*)	(P)	0
Spain	654	576	565	11	79	24	8	7	2	36	25	23	8	15	2	3	(*)	1	(P)	0
Sweden	287	198	196	3	89	77	4	2	3	4	53	47	2	45	6	3	1	(*)	0	0
Switzerland	571	507	496	11	64	44	5	3	1	11	580	516	13	502	65	52	1	(*)	0	11
United Kingdom	2,333	2,094	1,879	215	239	109	36	19	31	44	1,751	1,483	99	1,385	266	95	65	(*)	0	0
Other	1,904	1,697	1,683	14	207	64	14	(P)	(P)	93	190	(P)	(P)	54	(*)	52	2	0	(P)	0
Latin America and Other Western Hemisphere	1,242	(P)	957	(P)	(P)	80	25	51	36	(P)	116	96	4	92	20	12	5	3	(*)	3
South and Central America	1,121	(P)	874	(P)	(P)	69	24	49	28	(P)	78	(P)	4	4	4	3	3	1	(*)	0
Argentina	128	91	86	6	37	8	2	2	(P)	18	2	3	0	0	1	2	1	(*)	0	0
Brazil	311	267	264	2	45	8	7	9	(P)	4	2	0	1	0	2	2	1	(*)	0	0
Chile	26	10	10	0	16	7	(*)	4	2	3	(*)	0	0	0	0	2	0	(*)	0	0
Mexico	414	(P)	332	(P)	(P)	22	11	13	13	(P)	46	(P)	1	(P)	(P)	(P)	1	1	(*)	0
Venezuela	93	75	75	0	18	9	2	1	1	5	18	(P)	0	(P)	(P)	(P)	4	(*)	0	0
Other	150	109	108	1	41	15	2	1	6	8	8	4	0	4	4	1	1	(*)	1	3
Other Western Hemisphere	120	(P)	83	(P)	(P)	11	0	3	6	6	39	(P)	1	(P)	(P)	0	2	(*)	0	0
Bermuda	86	(P)	0	(P)	(P)	0	0	0	0	0	3	3	0	3	0	0	0	(*)	0	0
Other	34	(P)	(P)	(P)	(P)	(P)	1	2	8	0	36	(P)	1	(P)	(P)	0	2	(*)	0	0
Africa	143	93	92	1	49	21	6	1	4	17	1	1	1	0	1	(*)	(*)	(*)	0	0
South Africa	112	77	76	1	35	17	5	1	2	11	(*)	(*)	(*)	0	0	0	0	(*)	0	0
Other	31	17	17	0	14	5	(*)	0	2	7	(*)	(*)	(*)	0	0	0	0	(*)	0	0
Middle East	86	(P)	20	(P)	(P)	38	5	1	13	(P)	19	4	(P)	4	16	15	15	(P)	0	0
Israel	29	12	12	(*)	18	7	3	1	2	19	19	4	4	4	4	4	0	(*)	0	0
Saudi Arabia	45	6	5	1	39	30	2	(*)	3	3	(*)	0	0	0	0	0	0	(*)	0	0
Other	12	(P)	4	(P)	(P)	2	(*)	0	3	0	0	0	0	0	0	0	0	(*)	0	0
Asia and Pacific	8,685	5,677	5,284	394	3,008	2,382	72	44	77	433	1,540	1,228	73	1,155	312	299	4	0	0	9
Australia	553	466	458	8	86	28	7	8	12	31	14	10	6	4	4	1	2	(*)	0	1
China	85	(P)	39	(P)	32	(*)	(*)	4	4	(P)	3	3	0	0	0	0	0	(*)	0	0
Hong Kong	289	232	227	4	57	21	7	3	4	22	(P)	4	4	4	0	0	0	(*)	0	3
India	48	9	9	0	39	35	(*)	0	0	4	(*)	(*)	0	0	0	0	0	(*)	0	0
Indonesia	56	22	22	(*)	34	14	3	1	5	11	(P)	0	0	0	0	0	0	(*)	0	0
Japan	5,345	3,444	3,097	347	1,903	1,501	48	(P)	24	(P)	1,467	1,180	48	1,131	287	280	2	(*)	0	5
Korea, Republic of	766	162	158	4	605	585	1	1	1	5	(P)	7	4	3	0	0	0	(*)	0	0
Malaysia	95	63	63	0	32	(P)	(*)	1	1	13	(P)	0	0	0	0	0	0	(*)	0	0
New Zealand	41	31	31	0	10	2	(*)	2	3	4	2	1	1	(*)	0	0	0	(*)	0	0
Philippines	77	(P)	0	(P)	5	(P)	2	2	10	(P)	(P)	(P)	0	0	0	0	0	(*)	0	0
Singapore	993	(P)	(P)	(P)	32	(P)	(*)	(P)	(P)	(P)	3	2	1	2	2	2	2	(*)	0	0
Taiwan	208	125	118	7	83	65	3	3	6	8	20	20	5	15	15	0	0	(*)	0	0
Thailand	116	71	71	0	45	33	1	3	5	4	(*)	0	0	0	0	0	0	(*)	0	0
Other	11	(P)	0	(P)	(P)	(P)	0	(*)	3	4	(*)	0	0	0	0	0	0	(*)	0	0
International organizations and unallocated	1,411	1,080	1,009	71	330	8	33	(P)	9	(P)	323	254	23	231	68	2	7	(*)	0	58
Addenda:																				
European Union ¹	13,351	12,020	11,132	888	1,331	652	162	86	147	284	3,555	2,933	286	2,647	621	401	83	29	(*)	108
Eastern Europe ²	93	60	58	3	33	18	2	(*)	3	11	7	5	2	3	2	(*)	2	0	0	0

* Less than \$500,000.

(P) Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.

2. See footnote 3, table 2.

Table 5.1.—Other Private Services, 1992

[Millions of dollars]

	Receipts														Addendum
	Total	Affiliated			Unaffiliated										
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	Film and tape rentals	
								Net	Pre-miums	Losses					
All countries	49,291	16,581	10,479	6,102	32,711	6,186	4,034	682	3,852	3,170	2,885	11,994	6,931	2,562	
Canada	5,247	2,350	1,821	529	2,897	301	348	322	948	626	229	953	744	235	
Europe	17,946	8,880	5,602	3,278	9,066	911	1,654	-145	1,528	1,673	1,007	3,808	1,831	1,725	
Belgium-Luxembourg	722	357	309	48	365	15	72	18	101	82	38	171	52	39	
France	1,959	982	671	310	977	88	149	27	134	107	92	353	268	335	
Germany	2,850	1,557	588	969	1,293	110	103	36	129	93	161	530	353	304	
Italy	1,067	435	267	169	632	41	47	5	56	51	103	236	199	255	
Netherlands	1,132	690	490	200	442	31	76	17	34	18	44	197	76	188	
Norway	226	83	76	7	143	37	12	-7	12	20	21	59	22	8	
Spain	626	99	83	15	527	69	47	-5	19	25	51	188	177	163	
Sweden	446	174	33	141	272	34	26	-2	21	23	22	145	46	42	
Switzerland	925	433	234	199	492	21	176	21	68	48	48	190	36	18	
United Kingdom	5,268	2,822	1,713	1,109	2,446	115	791	-255	904	1,159	234	1,218	343	287	
Other	2,728	1,249	1,138	111	1,479	348	156	1	49	48	194	519	261	85	
Latin America and Other Western Hemisphere	6,551	941	670	271	5,610	644	1,099	212	559	347	569	1,764	1,323	122	
South and Central America	5,050	529	407	123	4,521	486	569	190	343	153	461	1,600	1,216	116	
Argentina	416	42	42	0	374	31	55	55	89	34	25	113	95	21	
Brazil	527	81	51	31	446	64	60	2	6	5	62	160	97	18	
Chile	177	17	13	3	160	15	24	12	23	12	14	47	48	7	
Mexico	1,539	214	191	23	1,325	101	212	57	89	32	158	421	377	35	
Venezuela	(D)	(D)	28	(D)	636	47	72	9	16	7	37	439	32	18	
Other	(D)	(D)	82	(D)	1,583	228	146	56	120	64	166	421	567	17	
Other Western Hemisphere	1,501	412	263	149	1,089	158	530	22	216	194	107	164	108	7	
Bermuda	338	146	89	57	192	8	113	11	178	167	(D)	46	(D)	6	
Other	1,164	266	174	92	898	150	417	11	37	27	(D)	119	(D)	1	
Africa	1,337	164	140	24	1,173	320	39	6	10	4	81	549	177	27	
South Africa	166	19	14	5	147	1	15	2	4	2	16	74	(D)	24	
Other	1,170	145	127	19	1,025	319	24	4	6	2	66	474	(D)	3	
Middle East	2,167	472	140	331	1,695	363	145	-26	20	46	216	883	115	11	
Israel	267	11	6	5	256	46	(D)	-25	11	36	49	110	(D)	7	
Saudi Arabia	(D)	(D)	11	(D)	797	52	(D)	-2	3	5	(D)	600	(D)	1	
Other	(D)	(D)	123	(D)	642	265	(D)	1	6	5	(D)	173	(D)	3	
Asia and Pacific	13,860	3,686	2,019	1,667	10,174	3,648	700	282	695	412	776	3,922	846	417	
Australia	809	168	152	17	641	71	81	4	63	60	57	294	134	69	
China	803	15	13	1	788	511	7	1	10	9	43	143	82	2	
Hong Kong	914	392	360	32	522	157	100	21	53	32	76	160	8	8	
India	557	6	6	(*)	551	387	8	2	3	1	(D)	79	(D)	(*)	
Indonesia	444	118	118	0	326	122	18	6	8	3	14	144	23	4	
Japan	5,175	2,015	456	1,559	3,160	602	279	183	407	224	244	1,577	276	261	
Korea, Republic of	991	38	18	20	953	306	36	15	26	12	104	428	64	24	
Malaysia	342	55	53	2	287	151	13	3	16	13	11	92	17	4	
New Zealand	115	16	11	5	99	2	7	1	3	2	14	50	25	16	
Philippines	259	22	22	(*)	237	47	15	7	17	10	19	121	28	7	
Singapore	1,089	687	662	25	402	57	62	19	26	7	19	238	8	5	
Taiwan	977	96	90	6	881	423	38	20	47	27	83	304	12	12	
Thailand	291	39	39	(*)	252	92	16	6	12	5	13	101	24	5	
Other	1,095	19	19	(*)	1,076	720	21	(5)	4	9	(D)	192	(D)	0	
International organizations and unallocated	2,185	87	87	0	2,098	0	48	31	93	62	8	116	1,894	25	
Addenda:															
European Union ¹	15,313	8,131	5,215	2,916	7,182	581	1,335	(160)	1,412	1,572	799	3,076	1,551	1,623	
Eastern Europe ²	360	10	7	2	350	80	29	3	6	3	(D)	99	(D)	14	

See footnotes at end of table.

Table 5.1.—Other Private Services, 1992—Continued
[Millions of dollars]

	Payments														Addendum
	Total	Affiliated			Unaffiliated										
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	Film and tape rentals	
								Net	Pre-miums	Losses					
All countries	23,687	9,691	5,355	4,336	13,996	720	986	1,324	11,738	10,414	6,052	3,295	1,619	82	
Canada	3,110	1,306	545	761	1,804	8	67	658	1,132	473	330	435	305	13	
Europe	9,453	5,762	3,161	2,601	3,691	491	534	(608)	5,411	6,019	1,660	1,406	206	59	
Belgium-Luxembourg	280	147	110	37	133	4	13	(16)	34	50	80	43	9	4	
France	1,237	943	552	391	294	79	33	(139)	406	545	137	135	49	8	
Germany	1,524	1,009	672	337	515	33	38	(139)	756	895	348	207	29	5	
Italy	598	290	206	84	308	52	8	11	69	58	166	55	17	1	
Netherlands	886	715	205	510	171	6	11	7	27	20	52	81	16	5	
Norway (D)	(D)	(D)	(D)	14	59	1	2	20	57	37	20	14	3	(*)	
Spain (D)	(D)	(D)	(D)	14	202	70	7	(9)	8	17	94	29	10	3	
Sweden	227	127	44	83	100	3	7	23	225	202	21	42	5	1	
Switzerland	483	359	70	289	124	7	36	(28)	581	608	(D)	47	(D)	(*)	
United Kingdom	3,070	1,896	1,181	715	1,174	167	361	(315)	3,105	3,420	310	601	50	29	
Other	825	217	90	127	608	70	17	(23)	143	167	(D)	151	(D)	4	
Latin America and Other Western Hemisphere	4,867	395	239	156	4,472	127	144	1074	4,313	3,239	2,028	299	799	1	
South and Central America	3,126	104	73	31	3,022	112	96	(22)	17	39	1,775	293	768	1	
Argentina	5	5	0	2	64	3	6	(8)	3	10	(D)	13	(D)	0	
Brazil	175	35	33	2	140	3	10	(7)	3	8	112	19	3	(*)	
Chile (*)	38	(*)	0	0	38	3.1	1	(*)	(*)	(*)	26	7	1	(*)	
Mexico	1,867	37	28	9	1,830	65.2	51	(4)	2	6	818	154	746	1	
Venezuela	73	7	1	5	66	1.8	6	(1)	(*)	1	(D)	8	(D)	(*)	
Other	903	20	5	15	883	35.1	22	(1)	11	13	(D)	91	(D)	0	
Other Western Hemisphere	1,741	290	166	125	1,451	15.7	48	1,096	4,296	3,201	254	7	31	0	
Bermuda	1,125	173	123	50	952	0.4	14	921	3,038	2,117	(D)	2	(D)	0	
Other	614	117	42	75	497	15.3	34	174	1,258	1,084	(D)	4	(D)	0	
Africa	313	11	2	9	302	12.4	2	(*)	5	5	181	88	18	(*)	
South Africa	46	7	1	6	39	0.8	2	(2)	(*)	3	(D)	11	(D)	0	
Other	266	4	1	3	262	11.6	1	3	5	2	(D)	76	(D)	(*)	
Middle East	536	70	55	15	466	18.2	6	(4)	8	12	368	47	32	1	
Israel (D)	(D)	(D)	(D)	7	180	17.9	0	(7)	1	6	141	25	(D)	1	
Saudi Arabia (D)	(D)	(D)	(*)	8	94	0	(D)	(*)	1	1	9	(D)	0	0	
Other	199	8	(*)	(*)	191	0	(D)	3	6	4	(D)	12	(D)	0	
Asia and Pacific	4,840	1,974	1,181	793	2,866	62	217	162	844	681	1,293	908	224	7	
Australia	293	92	81	11	201	17	12	5	52	47	53	97	17	1	
China	133	3	2	(*)	130	3	0	(4)	8	12	77	27	27	0	
Hong Kong	(D)	(D)	(D)	77	131	0	31	(42)	43	85	96	38	8	(*)	
India	135	10	9	1	125	1	1	(1)	3	4	(D)	14	(D)	0	
Indonesia	120	11	11	(*)	109	0	2	18	(D)	(D)	(D)	46	(D)	0	
Japan	2,687	1,588	909	679	1,099	21	122	229	673	444	266	410	52	4	
Korea, Republic of	269	16	14	2	253	1	4	(3)	9	13	171	65	16	(*)	
Malaysia	72	4	4	(*)	68	0	11	2	1	(1)	25	22	8	0	
New Zealand	43	5	5	1	38	2	1	1	3	1	19	14	1	0	
Philippines	185	1	1	(*)	184	0	2	(*)	3	3	(D)	24	(D)	1	
Singapore	51	23	17	5	28	0	9	(52)	(D)	(D)	23	45	3	(*)	
Taiwan	224	37	23	13	187	1	11	9	(2)	(2)	113	39	22	(*)	
Thailand	87	4	1	3	83	1	3	(*)	2	2	(D)	28	(D)	0	
Other	(D)	(D)	(D)	1	231	16	20	(*)	(*)	(*)	(D)	38	(D)	1	
International organizations and unallocated	568	173	173	0	395	0	16	40	25	(15)	192	112	36	0	
Addenda:															
European Union ¹	8,216	5,179	3,014	2,165	3,037	436	480	(622)	4,506	5,128	1,341	1,233	170	56	
Eastern Europe ²	211	(*)	(*)	0	211	26	1	(*)	(*)	(*)	(D)	39	(D)	1	

* Less than \$500,000.

D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.

2. See footnote 3, table 2.

Table 5.2.—Other Private Services, 1993

[Millions of dollars]

	Receipts														Addendum
	Total	Affiliated			Unaffiliated										
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	Film and tape rentals	
								Net	Pre-miums	Losses					
All countries	53,436	16,740	10,902	5,838	36,696	6,738	4,999	1,020	3,981	2,961	2,785	13,296	7,858	3,275	
Canada	5,642	2,649	2,013	635	2,994	343	428	219	836	617	252	1,056	696	234	
Europe	18,879	8,285	5,559	2,727	10,594	1,022	2,039	89	1,609	1,520	928	4,488	2,028	2,306	
Belgium-Luxembourg	751	326	283	43	426	15	93	24	74	50	35	195	63	48	
France	2,011	932	698	234	1,080	91	185	8	119	112	91	453	252	366	
Germany	2,900	1,415	667	748	1,485	127	120	15	126	110	173	665	385	419	
Italy	1,021	330	241	89	691	42	82	6	43	38	80	207	273	306	
Netherlands	1,409	929	717	212	480	32	113	13	28	15	41	194	88	423	
Norway	232	59	55	5	173	39	24	1	19	18	17	65	27	13	
Spain	(D)	(D)	102	(D)	523	80	67	(19)	27	45	46	140	210	218	
Sweden	442	155	39	116	287	45	33	(6)	18	24	32	131	52	53	
Switzerland	804	412	238	173	392	23	203	(69)	76	146	44	149	43	24	
United Kingdom	5,974	2,620	1,626	994	3,354	123	947	105	1,016	911	191	1,646	342	326	
Other	(D)	(D)	893	(D)	1,704	406	171	12	63	51	177	644	294	110	
Latin America and Other Western Hemisphere	7,409	1,092	725	367	6,316	681	1,430	314	616	302	589	1,830	1,472	155	
South and Central America	5,537	648	484	164	4,889	524	642	228	414	186	474	1,658	1,363	151	
Argentina	496	37	37	0	459	32	100	60	95	35	28	131	108	22	
Brazil	561	102	68	34	459	72	70	8	9	1	54	141	114	26	
Chile	193	17	13	4	176	16	33	11	26	14	12	48	56	8	
Mexico	1,781	284	255	30	1,497	120	230	77	126	49	180	495	394	45	
Venezuela	623	32	26	6	591	55	34	6	13	7	31	427	39	19	
Other	1,887	177	86	91	1,710	229	174	65	144	79	168	421	653	29	
Other Western Hemisphere	1,873	444	241	203	1,429	157	788	86	203	117	115	173	109	4	
Bermuda	469	150	97	53	319	8	188	54	151	97	(D)	47	(D)	(*)	
Other	1,404	294	144	150	1,110	149	600	32	51	20	(D)	125	(D)	4	
Africa	1,406	206	129	76	1,200	312	57	5	10	4	81	560	185	17	
South Africa	191	18	13	5	173	30	15	2	3	1	18	77	30	15	
Other	1,215	187	116	71	1,028	282	42	3	7	3	63	483	155	2	
Middle East	2,058	375	122	253	1,683	357	139	4	21	17	170	887	127	18	
Israel	304	11	3	7	293	46	(D)	1	11	10	45	117	(D)	14	
Saudi Arabia	(D)	(D)	11	(D)	709	57	(D)	1	3	2	(D)	524	34	3	
Other	(D)	(D)	108	(D)	681	254	(D)	2	7	5	(D)	246	(D)	1	
Asia and Pacific	15,313	4,013	2,233	1,780	11,300	4,024	864	344	772	428	756	4,369	944	527	
Australia	923	239	201	38	684	35	99	33	63	30	57	303	156	94	
China	1,034	15	14	1	1,019	565	13	3	4	2	63	290	85	1	
Hong Kong	903	358	339	20	545	175	126	27	50	24	62	142	12	12	
India	611	3	3	(*)	608	450	9	1	4	4	62	85	21	1	
Indonesia	519	151	149	2	368	137	24	1	3	2	22	156	29	9	
Japan	5,359	2,182	517	1,665	3,177	660	315	217	457	241	214	1,421	349	315	
Korea, Republic of	1,049	56	41	15	993	357	44	(2)	25	27	94	427	73	31	
Malaysia	398	57	56	(*)	341	158	20	9	17	9	13	122	18	4	
New Zealand	136	20	15	5	116	13	9	9	11	3	11	44	30	20	
Philippines	521	20	20	(*)	501	46	16	11	15	4	27	368	32	10	
Singapore	1,093	707	679	28	386	61	85	11	29	18	18	201	10	7	
Taiwan	1,043	139	133	6	904	468	34	18	74	56	71	293	20	20	
Thailand	538	48	48	(*)	490	108	21	7	13	6	15	317	23	3	
Other	1,186	17	17	0	1,169	790	49	(*)	3	3	25	219	86	0	
International organizations and unallocated	2,728	121	121	0	2,607	0	41	44	116	72	9	106	2,407	18	
Addenda:															
European Union ¹	16,188	7,571	5,163	2,408	8,617	621	1,662	163	1,477	1,315	718	3,754	1,700	2,155	
Eastern Europe ²	543	37	35	2	506	118	33	1	6	4	56	217	81	10	

See footnotes at end of table.

Table 5.2.—Other Private Services, 1993—Continued
[Millions of dollars]

	Payments														Addendum
	Total	Affiliated			Unaffiliated										
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	Film and tape rentals	
								Net	Pre-miums	Losses					
All countries	27,897	10,618	5,721	4,897	17,279	767	1,371	3,095	12,093	8,998	6,365	4,012	1,670	73	
Canada	3,487	1,724	600	1,124	1,763	8	97	532	1,048	516	361	458	307	16	
Europe	12,248	5,905	3,251	2,654	6,343	513	746	1,447	5,819	4,372	1,593	1,849	195	38	
Belgium-Luxembourg	286	156	116	40	130	7	16	(10)	37	46	57	55	5	(*)	
France	1,534	885	468	417	649	78	43	157	435	280	155	195	21	2	
Germany	1,826	1,057	608	449	768	35	53	133	934	801	298	223	27	(*)	
Italy	666	305	154	151	361	59	14	26	133	106	(D)	80	(D)	3	
Netherlands	864	507	223	284	157	6	16	(12)	23	35	46	83	18	5	
Norway	109	23	8	15	86	1	3	32	50	18	19	29	3	0	
Spain	(D)	(D)	(D)	9	231	71	11	4	10	6	97	39	9	(*)	
Sweden	(D)	(D)	(D)	72	103	2	11	25	159	134	23	37	5	(*)	
Switzerland	640	520	74	445	120	8	43	(40)	576	616	55	50	5	(*)	
United Kingdom	5,013	2,054	1,456	598	2,959	176	516	1,049	3,266	2,218	262	906	50	27	
Other	1,039	260	86	174	779	70	21	83	195	113	(D)	153	(D)	1	
Latin America and Other Western Hemisphere	5,220	459	272	187	4,761	140	205	1,125	4,614	3,489	2,146	340	806	12	
South and Central America	3,376	171	94	77	3,205	124	125	(8)	19	27	1,863	328	774	11	
Argentina	85	6	5	1	79	3	9	(4)	1	4	58	11	2	0	
Brazil	(D)	(D)	35	(D)	154	4	12	(8)	(*)	(*)	10	120	22	4	
Chile	46	(*)	(*)	0	46	7	2	(*)	(*)	(*)	33	3	1	0	
Mexico	2,014	67	43	24	1,947	66	66	(*)	1	2	884	214	718	10	
Venezuela	84	7	2	6	77	1	8	(*)	(*)	(*)	(D)	9	(D)	0	
Other	(D)	(D)	8	(D)	904	42	28	5	16	11	(D)	69	(D)	1	
Other Western Hemisphere	1,844	288	178	110	1,556	17	80	1,133	4,595	3,463	283	12	32	1	
Bermuda	852	175	117	58	677	0	25	631	2,869	2,239	(D)	6	(D)	0	
Other	992	113	61	52	879	16	55	502	1,726	1,224	(D)	6	(D)	1	
Africa	321	9	1	8	312	13	3	(2)	4	6	189	89	20	0	
South Africa	55	7	(*)	7	48	1	2	(1)	(*)	1	(D)	10	(D)	0	
Other	268	3	1	2	265	12	1	(1)	4	5	(D)	80	(D)	0	
Middle East	573	82	66	17	491	20	8	5	9	3	378	60	20	(*)	
Israel	(D)	(D)	(D)	7	201	19	3	(*)	(3)	(3)	149	27	(D)	(*)	
Saudi Arabia	99	5	4	(*)	94	0	(D)	(*)	1	1	(D)	16	3	0	
Other	(D)	(D)	(D)	9	195	0	(D)	2	8	5	(D)	17	(D)	0	
Asia and Pacific	5,409	2,262	1,355	907	3,147	73	293	(10)	586	597	1,404	1,109	278	6	
Australia	326	82	65	17	244	20	14	26	89	44	56	111	17	1	
China	239	3	1	2	236	3	1	5	10	5	138	57	32	0	
Hong Kong	179	134	105	29	45	0	49	(166)	(D)	(D)	102	50	10	(*)	
India	156	9	8	1	147	1	1	(*)	3	5	112	9	25	0	
Indonesia	86	12	12	0	74	0	3	(*)	(*)	(*)	35	25	11	0	
Japan	3,000	1,838	1,047	792	1,162	24	157	122	427	305	239	563	57	5	
Korea, Republic of	(D)	(D)	32	(D)	259	1	6	(8)	7	14	183	57	20	0	
Malaysia	85	10	10	(*)	75	0	17	(*)	1	1	24	25	9	0	
New Zealand	34	4	3	1	30	2	2	2	2	(*)	12	11	1	0	
Philippines	245	1	1	(*)	244	0	2	1	(1)	(1)	176	61	3	0	
Singapore	147	60	39	22	87	0	14	(2)	(D)	(D)	27	45	3	0	
Taiwan	267	61	31	30	206	1	1	11	15	4	121	46	26	0	
Thailand	82	3	1	2	79	1	5	1	2	(*)	(D)	19	(D)	0	
Other	(D)	(D)	1	(D)	259	19	23	(*)	(*)	(*)	(D)	29	(D)	(*)	
International organizations and unallocated	641	177	177	0	464	0	18	(3)	13	16	295	107	45	1	
Addenda:															
European Union ¹	10,735	5,157	3,107	2,050	5,578	456	680	1,422	4,993	3,570	1,235	1,626	159	37	
Eastern Europe ²	245	(*)	(*)	(*)	245	26	1	1	1	1	(D)	66	(D)	0	

* Less than \$500,000.
D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.
2. See footnote 3, table 2.

Table 5.3.—Other Private Services, 1994

[Millions of dollars]

	Receipts														Addendum
	Total	Affiliated			Unaffiliated										
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	Film and tape rentals	
								Net	Pre-miums	Losses					
All countries	59,071	18,162	11,623	6,539	40,910	7,175	5,626	1,506	4,944	3,437	2,871	15,728	8,003	3,645	
Canada	6,365	3,062	2,352	709	3,303	383	378	382	1,021	639	244	1,327	590	282	
Europe	20,415	8,612	5,670	2,942	11,803	1,139	2,412	215	2,088	1,873	924	5,160	1,952	2,433	
Belgium-Luxembourg	825	360	326	34	465	16	132	36	95	58	37	192	53	44	
France	2,070	951	707	244	1,119	99	230	5	171	166	72	472	240	380	
Germany	3,088	1,442	662	781	1,645	142	172	74	180	106	144	728	386	406	
Italy	979	332	243	88	648	43	89	11	40	31	83	252	171	189	
Netherlands	1,661	1,074	822	252	586	31	139	16	34	18	45	273	82	590	
Norway	298	88	66	22	210	42	16	12	21	10	16	94	31	16	
Spain	788	140	137	3	648	84	69	20	27	7	46	262	166	197	
Sweden	517	176	51	126	341	55	43	8	22	14	28	158	49	57	
Switzerland	1,114	531	229	301	583	27	256	(2)	113	115	46	205	51	32	
United Kingdom	6,052	2,740	1,728	1,012	3,312	132	1,045	36	1,310	1,274	199	1,473	426	415	
Other	3,022	778	698	80	2,244	469	222	1	73	73	208	1,048	297	108	
Latin America and Other Western Hemisphere	8,462	1,222	786	436	7,240	740	1,464	434	843	409	672	2,360	1,568	196	
South and Central America	6,383	818	559	260	5,575	569	684	225	456	231	550	2,091	1,455	191	
Argentina	601	45	44	1	556	33	110	69	120	51	65	160	119	31	
Brazil	659	98	56	42	561	81	107	9	12	3	46	182	136	49	
Chile	451	28	26	2	423	15	49	12	32	20	19	270	58	9	
Mexico	2,068	412	302	110	1,656	131	231	50	117	68	198	620	427	58	
Venezuela	(D)	(D)	51	(D)	468	61	40	11	19	8	43	277	36	15	
Other	(D)	(D)	79	(D)	1,913	247	148	75	155	80	179	584	680	30	
Other Western Hemisphere	2,069	404	227	176	1,665	171	781	209	387	178	121	269	113	4	
Bermuda	615	175	82	94	440	10	175	171	321	150	22	58	4	2	
Other	1,452	228	146	83	1,224	161	606	38	66	28	99	211	109	2	
Africa	1,398	139	95	44	1,259	325	57	(1)	7	8	95	594	190	15	
South Africa	201	18	13	6	182	31	15	2	2	1	17	87	30	14	
Other	1,196	120	82	38	1,076	293	42	(3)	4	7	78	506	160	1	
Middle East	2,547	409	78	332	2,138	351	150	8	30	22	172	1,329	128	16	
Israel	(D)	(D)	2	(D)	328	46	(D)	3	16	13	60	133	(D)	12	
Saudi Arabia	(D)	(D)	11	(D)	1,081	59	(D)	3	4	1	43	900	(D)	2	
Other	(D)	(D)	65	(D)	728	246	(D)	2	9	7	68	296	(D)	2	
Asia and Pacific	16,962	4,594	2,519	2,076	12,368	4,238	1,107	410	839	429	760	4,808	1,045	665	
Australia	1,168	361	333	28	807	39	90	33	85	52	59	394	192	144	
China	(D)	(D)	20	(D)	1,026	576	21	(1)	7	6	78	264	88	1	
Hong Kong	1,053	388	347	42	665	178	169	26	44	19	58	222	12	12	
India	645	3	3	(*)	642	452	32	2	3	1	58	77	21	1	
Indonesia	606	153	152	1	453	152	31	1	4	3	21	218	29	9	
Japan	6,201	2,496	616	1,880	3,705	701	376	247	470	223	212	1,766	402	398	
Korea, Republic of	1,177	58	41	16	1,119	403	67	5	26	21	96	465	82	39	
Malaysia	(D)	(D)	54	(D)	385	178	34	12	18	6	14	129	18	4	
New Zealand	150	21	17	4	129	13	10	11	15	4	14	55	26	16	
Philippines	390	31	30	(*)	359	46	27	10	15	5	27	218	31	8	
Singapore	1,099	718	662	55	381	63	119	16	38	22	19	154	10	7	
Taiwan	1,170	204	184	20	966	488	58	37	97	60	65	297	21	21	
Thailand	474	46	45	1	428	124	30	10	16	6	15	226	24	4	
Other	(D)	(D)	15	(D)	1,306	825	43	2	2	1	26	322	89	0	
International organizations and unallocated	2,918	122	122	0	2,795	0	57	59	116	57	5	150	2,530	38	
Addenda:															
European Union ¹	16,794	7,705	5,247	2,458	9,089	656	1,976	203	1,911	1,709	695	3,944	1,615	2,273	
Eastern Europe ²	883	43	41	2	840	164	40	(*)	5	5	72	480	84	10	

See footnotes at end of table.

Table 5.3.—Other Private Services, 1994—Continued
[Millions of dollars]

	Payments													Addendum
	Total	Affiliated			Unaffiliated									
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	
								Net	Premiums	Losses				
All countries	30,980	11,755	5,760	5,995	19,225	816	1,611	3,781	13,861	10,080	6,924	4,262	1,833	136
Canada	3,909	1,816	520	1,296	2,093	8	122	697	1,128	431	390	549	327	28
Europe	12,729	6,023	3,150	2,873	6,706	539	819	1,478	6,563	5,085	1,603	2,028	240	85
Belgium-Luxembourg	347	203	153	50	144	9	20	(3)	35	38	57	57	4	4
France	1,782	856	434	422	926	81	59	314	604	290	111	325	36	20
Germany	1,958	1,030	564	466	928	36	57	330	1,173	842	237	236	32	2
Italy	653	219	125	94	434	65	19	44	159	114	176	114	16	5
Netherlands	706	547	140	407	159	7	18	(17)	28	45	47	78	25	13
Norway	110	28	6	21	82	1	6	30	43	13	16	26	3	(*)
Spain	284	38	24	13	246	72	16	6	4	(2)	101	42	10	1
Sweden	(D)	(D)	(D)	105	107	3	20	21	88	67	26	32	5	(*)
Switzerland	661	534	124	411	127	8	58	(72)	658	729	61	65	7	2
United Kingdom	4,963	2,154	1,452	702	2,809	183	517	911	3,508	2,597	291	865	43	20
Other	(D)	(D)	(D)	181	745	75	30	(86)	262	349	480	188	58	18
Latin America and Other Western Hemisphere	6,182	658	352	306	5,524	149	220	1,598	5,521	3,923	2,358	321	879	6
South and Central America	3,720	228	113	114	3,492	132	165	(8)	21	29	2,051	309	844	5
Argentina	135	9	7	2	126	4	19	(2)	(*)	3	81	22	2	(*)
Brazil	291	82	36	47	209	5	30	(9)	4	14	143	35	5	1
Chile	55	(*)	(*)	0	55	9	2	2	(*)	(*)	33	6	1	0
Mexico	2,135	84	65	19	2,051	67	79	1	1	(*)	963	157	785	2
Venezuela	99	10	2	8	89	1	10	1	2	(*)	62	10	5	0
Other	1,005	42	3	39	963	46	24	(1)	12	12	769	79	45	2
Other Western Hemisphere	2,463	431	239	192	2,032	17	55	1,606	5,500	3,894	307	11	35	1
Bermuda	1,387	238	161	77	1,149	0	19	1,110	3,319	2,209	16	3	1	0
Other	1,076	193	78	115	883	17	36	496	2,181	1,685	292	8	34	1
Africa	428	45	1	45	383	16	6	1	4	3	210	131	19	1
South Africa	(D)	(D)	1	(D)	53	2	4	(*)	(*)	(*)	(D)	15	(D)	1
Other	(D)	(D)	(*)	(D)	330	14	2	1	4	3	(D)	116	(D)	0
Middle East	631	78	63	15	553	23	4	6	14	8	415	85	20	1
Israel	(D)	(D)	(D)	8	235	22	(D)	(*)	2	2	172	36	(D)	(*)
Saudi Arabia	107	9	9	(*)	98	0	(D)	(*)	(*)	(*)	(D)	14	3	0
Other	(D)	(D)	(D)	6	220	0	(D)	6	12	6	(D)	35	(D)	0
Asia and Pacific	6,445	2,949	1,488	1,461	3,496	82	411	(12)	618	630	1,684	1,035	296	15
Australia	447	129	95	34	318	23	33	49	97	47	66	125	22	5
China	(D)	(D)	2	(D)	280	4	1	(9)	6	15	211	41	32	0
Hong Kong	394	194	142	51	200	1	33	(68)	(D)	(D)	111	71	12	2
India	203	9	8	1	194	2	3	1	3	3	143	20	25	(*)
Indonesia	112	15	15	1	97	1	9	(2)	(3)	(*)	42	38	9	1
Japan	3,253	2,242	1,045	1,196	1,011	25	165	8	429	421	268	486	58	1
Korea, Republic of	401	112	38	74	289	2	11	(2)	(D)	(D)	210	46	22	(*)
Malaysia	(D)	(D)	23	(D)	91	0	36	(*)	(*)	(*)	25	19	11	1
New Zealand	44	7	4	3	37	2	8	(*)	(*)	2	16	11	2	1
Philippines	219	7	3	5	212	0	6	(*)	(*)	(*)	178	24	4	1
Singapore	210	114	84	30	96	0	29	(1)	1	2	33	30	5	2
Taiwan	283	46	22	24	237	1	3	13	16	4	151	42	27	0
Thailand	130	9	6	3	121	1	18	(*)	(*)	(*)	55	38	9	2
Other	(D)	(D)	1	(D)	315	21	15	1	2	(*)	174	46	58	0
International organizations and unallocated	653	185	185	0	468	0	28	12	13	(*)	265	113	52	1
Addenda:														
European Union ¹	11,058	5,238	2,953	2,285	5,821	477	718	1,478	5,668	4,190	1,185	1,774	190	76
Eastern Europe ²	317	(*)	(*)	0	317	27	1	2	(*)	(2)	194	81	11	2

* Less than \$500,000.

D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.

2. See footnote 3, table 2.

Table 5.4.—Other Private Services, 1995

[Millions of dollars]

	Receipts														Addendum
	Total	Affiliated			Unaffiliated										
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	Film and tape rentals	
								Net	Pre-miums	Losses					
All countries	61,724	19,458	11,933	7,525	42,265	7,517	6,109	1,395	5,575	4,180	2,848	16,264	8,131	3,814	
Canada	6,716	3,262	2,334	927	3,454	401	442	487	1,195	709	255	1,304	567	321	
Europe	21,714	9,276	5,804	3,472	12,438	1,240	2,649	221	2,569	2,348	841	5,543	1,945	2,476	
Belgium-Luxembourg	820	321	293	28	499	17	130	58	148	90	50	192	53	60	
France	2,414	1,152	773	379	1,262	100	253	68	202	135	66	522	253	456	
Germany	3,214	1,396	619	777	1,816	147	175	91	274	184	106	905	394	387	
Italy	1,076	382	295	86	695	46	105	18	50	32	87	252	185	207	
Netherlands	1,953	1,225	799	426	729	32	167	17	40	23	37	412	65	535	
Norway	317	156	70	87	161	37	16	(*)	27	28	17	63	28	13	
Spain	808	284	182	102	524	86	80	6	22	16	41	179	132	172	
Sweden	590	178	53	125	412	60	55	5	18	13	25	206	60	68	
Switzerland	1,084	475	259	216	609	29	275	(58)	84	142	44	267	52	33	
United Kingdom	6,283	2,884	1,816	1,067	3,399	137	1,178	(17)	1,604	1,621	176	1,501	423	443	
Other	3,155	823	645	178	2,332	548	215	36	99	63	192	1,041	300	102	
Latin America and Other Western Hemisphere	8,469	1,334	756	578	7,135	797	1,536	193	822	630	688	2,271	1,650	245	
South and Central America	6,294	785	526	259	5,509	607	664	212	456	244	576	1,522	1,529	238	
Argentina	598	51	44	6	547	34	98	46	102	56	29	194	146	56	
Brazil	796	182	94	88	614	84	107	7	15	7	50	213	153	72	
Chile	241	36	34	2	205	15	47	19	45	26	20	46	58	8	
Mexico	1,877	283	238	45	1,594	152	189	37	95	59	218	553	446	62	
Venezuela	482	49	34	14	433	69	36	10	16	6	41	238	39	18	
Other	2,300	184	81	103	2,116	253	187	93	183	90	216	679	687	23	
Other Western Hemisphere	2,175	549	230	319	1,626	190	872	(19)	366	385	113	349	121	8	
Bermuda	564	317	71	246	247	10	217	(93)	233	327	12	95	5	2	
Other	1,611	232	159	73	1,379	179	654	74	133	58	101	255	116	6	
Africa	1,438	165	87	78	1,273	341	62	4	12	8	96	574	194	17	
South Africa	223	23	14	9	200	35	20	3	4	1	27	84	31	15	
Other	1,215	142	73	69	1,073	307	42	1	8	7	70	491	163	2	
Middle East	2,515	358	100	258	2,157	355	125	19	34	15	163	1,362	132	18	
Israel	364	16	3	12	348	44	(D)	7	18	11	61	161	(D)	11	
Saudi Arabia	(D)	(D)	14	(D)	1,192	67	(D)	2	4	2	34	1,015	(D)	3	
Other	(D)	(D)	83	(D)	617	244	(D)	11	12	2	68	186	(D)	4	
Asia and Pacific	17,940	4,912	2,700	2,212	13,028	4,383	1,266	417	816	398	794	5,091	1,070	702	
Australia	1,281	411	373	38	870	40	98	45	99	54	53	424	209	181	
China	(D)	(D)	29	(D)	1,173	531	17	23	25	2	89	424	89	1	
Hong Kong	1,086	412	368	44	674	174	173	27	49	22	51	236	13	13	
India	660	6	6	(*)	654	452	24	3	5	1	54	100	22	1	
Indonesia	767	134	128	6	633	160	37	3	5	2	27	378	29	8	
Japan	6,175	2,524	651	1,873	3,651	745	409	225	447	222	248	1,628	395	391	
Korea, Republic of	1,397	86	69	17	1,311	452	69	13	23	10	86	598	92	49	
Malaysia	(D)	(D)	68	(D)	385	183	34	3	11	8	23	122	19	4	
New Zealand	171	44	38	5	127	14	12	12	14	2	12	56	20	10	
Philippines	405	28	28	(*)	377	47	29	6	11	5	24	239	32	8	
Singapore	1,188	793	712	81	395	60	142	3	27	25	34	146	10	7	
Taiwan	1,173	179	157	22	994	490	64	51	94	44	58	308	23	23	
Thailand	514	56	55	1	458	147	34	3	5	2	14	234	27	6	
Other	(D)	(D)	19	(D)	1,327	888	125	(*)	1	(*)	25	199	91	0	
International organizations and unallocated	2,931	152	152	0	2,779	0	31	54	127	73	5	116	2,573	33	
Addenda:															
European Union ¹	18,595	8,580	5,428	3,152	10,015	672	2,217	290	2,445	2,155	675	4,502	1,660	2,381	
Eastern Europe ²	977	53	37	16	924	213	45	(1)	7	7	(D)	518	(D)	16	

See footnotes at end of table.

Table 5.4.—Other Private Services, 1995—Continued
[Millions of dollars]

	Payments														Addendum
	Total	Affiliated			Unaffiliated										
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	Film and tape rentals	
								Net	Premiums	Losses					
All countries	33,970	13,723	6,740	6,983	20,247	877	1,707	4,481	13,710	9,230	6,773	4,502	1,908	167	
Canada	4,039	2,023	523	1,500	2,016	8	164	565	1,101	536	346	553	380	67	
Europe	13,806	6,897	3,387	3,509	6,909	576	845	1,707	6,430	4,723	1,434	2,109	240	79	
Belgium-Luxembourg	458	287	197	90	171	10	19	25	53	25	55	58	4	(*)	
France	1,755	918	425	493	837	87	56	234	580	350	105	327	28	11	
Germany	2,139	1,072	612	460	1,068	39	61	343	1,139	795	191	403	30	3	
Italy	463	256	102	154	207	70	16	(91)	88	179	144	53	14	4	
Netherlands	853	648	195	453	205	8	16	(1)	28	28	48	111	23	10	
Norway	129	46	4	42	83	1	5	37	43	6	15	22	3	(*)	
Spain	292	56	26	30	236	76	13	4	3	(1)	96	38	9	(*)	
Sweden	300	139	36	102	161	3	17	80	130	50	21	35	6	(*)	
Switzerland	521	479	112	367	42	8	43	(145)	687	832	57	73	6	(*)	
United Kingdom	5,698	2,551	1,607	944	3,147	194	556	1,293	3,326	2,033	252	779	73	51	
Other	1,199	445	72	374	754	80	43	(73)	353	426	449	211	44	1	
Latin America and Other Western Hemisphere	6,732	868	443	426	5,864	158	243	1,838	5,364	3,526	2,375	344	907	2	
South and Central America	3,951	377	252	125	3,574	141	161	(10)	16	27	2,083	332	869	2	
Argentina	(D)	(D)	(D)	3	120	5	13	(2)	1	2	82	21	2	(*)	
Brazil	331	125	81	45	206	6	22	(9)	10	144	40	4	(*)		
Chile	53	(*)	(*)	53	9	2	2	1	31	7	1	1	0	(*)	
Mexico	2,241	93	49	44	2,148	71	76	(2)	2	4	1,001	190	813	0	
Venezuela	108	18	10	8	90	1	10	2	2	(*)	61	10	5	(*)	
Other	(D)	(D)	(D)	26	959	49	38	(1)	10	11	764	64	45	2	
Other Western Hemisphere	2,782	492	191	301	2,290	18	83	1,848	5,348	3,499	292	12	38	(*)	
Bermuda	1,853	237	127	110	1,616	0	34	1,564	3,471	1,907	14	1	1	0	
Other	929	255	64	191	674	18	49	285	1,877	1,592	277	9	37	(*)	
Africa	399	16	(*)	16	383	18	6	5	7	2	220	116	18	0	
South Africa	56	10	(*)	10	46	2	6	(1)	(1)	1	30	8	2	0	
Other	343	6	(*)	6	337	15	1	6	8	2	191	108	16	0	
Middle East	690	137	128	9	553	25	3	5	15	9	408	93	18	(*)	
Israel	(D)	(D)	(D)	4	228	25	(D)	(2)	1	3	166	35	(D)	(*)	
Saudi Arabia	102	6	6	5	96	0	(D)	(*)	(*)	(*)	75	17	(D)	0	
Other	(D)	(D)	(D)	5	229	0	(D)	8	13	6	167	40	(D)	0	
Asia and Pacific	7,211	3,367	1,844	1,523	3,844	92	422	152	616	464	1,704	1,182	292	18	
Australia	516	194	165	29	322	25	33	48	115	67	64	129	23	7	
China	304	16	5	11	288	5	1	(2)	2	4	213	44	27	0	
Hong Kong	587	365	232	133	222	1	79	(56)	(D)	(D)	123	66	9	(*)	
India	202	10	8	2	192	2	2	(*)	4	5	144	21	23	0	
Indonesia	104	14	13	1	90	1	6	(*)	1	1	44	31	8	(*)	
Japan	3,714	2,410	1,220	1,190	1,305	28	197	154	(D)	(D)	250	610	66	6	
Korea, Republic of	416	103	22	81	313	2	12	2	9	7	210	64	23	(*)	
Malaysia	120	52	47	4	68	0	24	(1)	(*)	(*)	25	11	9	(*)	
New Zealand	54	9	5	4	45	3	7	(*)	(*)	1	17	15	5	4	
Philippines	218	3	3	(*)	215	1	4	(*)	(*)	(*)	181	26	3	1	
Singapore	199	104	82	23	95	0	23	(2)	3	5	41	30	3	0	
Taiwan	301	76	38	38	225	1	2	3	7	4	151	43	25	(*)	
Thailand	119	9	2	6	110	1	9	3	3	(*)	55	35	8	0	
Other	353	2	1	1	351	24	25	2	2	(*)	186	56	59	1	
International organizations and unallocated	1,094	415	415	0	679	0	23	209	178	(31)	287	106	53	1	
Addenda:															
European Union ¹	12,600	6,332	3,270	3,063	6,268	509	765	1,809	5,694	3,884	1,089	1,901	197	78	
Eastern Europe ²	340	19	1	18	321	29	2	(1)	(1)	(*)	188	92	12	0	

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.

2. See footnote 3, table 2.

Table 6.1.—Insurance, 1992
 [Millions of dollars]

	Receipts									Payments								
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance		
	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered
All countries	682	3,852	3,170	404	906	502	278	2,947	2,668	1,324	11,738	10,414	1,035	1,334	298	289	10,405	10,116
Canada	322	948	626	117	378	261	206	571	365	658	1,132	473	60	(^D)	(^D)	599	(^D)	(^D)
Europe	-145	1,528	1,673	66	146	79	-211	1,382	1,594	-608	5,411	6,019	592	778	186	-1,199	4,633	5,833
Belgium-Luxembourg	18	101	82	1	4	3	17	96	79	-16	34	50	5	5	0	-21	29	50
France	27	134	107	11	16	4	16	118	103	-139	406	545	57	59	2	-196	348	544
Germany	36	129	93	6	11	5	30	118	88	-139	756	895	4	4	([*])	-144	751	895
Italy	5	56	51	2	4	2	3	52	49	11	69	58	1	1	0	10	68	58
Netherlands	-17	34	18	([*])	4	4	16	31	14	7	27	20	([*])	([*])	0	7	27	20
Norway	-7	12	20	2	3	2	-9	9	18	20	57	37	34	37	3	-13	21	34
Spain	-5	19	25	2	4	2	-8	15	23	-9	8	17	0	0	0	-9	8	17
Sweden	-2	21	23	2	4	2	-4	17	21	23	225	202	1	2	([*])	-32	223	202
Switzerland	21	68	48	6	10	3	14	58	44	-28	581	608	9	9	0	-36	572	608
United Kingdom	-255	904	1,159	31	81	51	-285	823	1,108	-315	3,105	3,420	478	659	180	-793	2,447	3,240
Other	1	49	48	2	5	2	-1	44	46	-23	143	167	2	3	([*])	-26	140	166
Latin America and Other Western Hemisphere	212	559	347	120	172	53	92	387	295	1,074	4,313	3,239	346	391	45	728	3,922	3,194
South and Central America	190	343	153	118	166	48	72	177	106	-272	17	39	5	5	0	-8	12	39
Argentina	55	89	34	51	75	23	4	14	10	-6	3	10	0	0	0	-8	2	10
Brazil	2	6	5	2	4	2	([*])	3	3	-7	1	8	([*])	([*])	0	-8	0	8
Chile	12	23	12	7	7	5	5	16	11	([*])	([*])	([*])	([*])	([*])	0	0	0	([*])
Mexico	57	89	32	17	21	4	40	68	28	([*])	([*])	([*])	([*])	([*])	([*])	-4	2	6
Venezuela	9	16	7	3	6	3	6	13	7	-1	([*])	([*])	([*])	([*])	0	-1	1	1
Other Western Hemisphere	56	120	64	39	57	18	17	63	46	-1	11	13	4	4	0	-6	7	13
Bermuda	22	216	194	1	6	5	20	209	189	1,096	4,296	3,201	341	386	45	755	3,910	3,155
Other	11	178	167	([*])	1	([*])	11	178	167	921	3,038	2,117	295	338	43	627	2,700	2,074
Other	11	37	27	1	6	5	10	32	22	174	1,258	1,084	47	48	2	128	1,210	1,082
Africa	6	10	4	3	1	-2	3	9	6	([*])	5	5	([*])	([*])	0	([*])	5	5
South Africa	2	4	2	([*])	([*])	([*])	2	4	2	-2	([*])	3	0	0	0	-2	0	3
Other	4	6	2	3	1	-2	1	5	4	3	5	2	([*])	([*])	0	2	5	2
Middle East	-26	20	46	4	1	-3	-30	19	49	-4	8	12	2	3	-7	6	12	12
Israel	-25	11	36	([*])	([*])	([*])	-25	11	36	-7	1	8	([*])	([*])	([*])	-7	([*])	8
Saudi Arabia	-2	3	5	([*])	([*])	([*])	-2	3	4	([*])	1	1	0	0	0	1	1	1
Other	1	6	5	4	([*])	-3	-3	6	9	3	6	4	2	2	([*])	1	4	3
Asia and Pacific	282	695	412	68	121	53	215	574	359	162	844	681	19	27	8	144	817	673
Australia	4	63	60	6	11	5	-2	52	55	5	52	47	([*])	([*])	([*])	5	52	47
China	1	10	9	3	3	2	-2	7	8	-4	0	0	0	0	0	-4	8	12
Hong Kong	21	53	32	19	36	16	1	17	16	-42	43	85	1	1	0	-42	43	85
India	2	3	1	([*])	([*])	([*])	2	3	([*])	-1	3	4	0	0	0	-1	3	4
Indonesia	6	8	3	([*])	([*])	1	6	8	2	18	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)
Japan	183	407	224	4	4	([*])	179	403	223	229	673	444	7	7	221	666	444	
Korea, Republic of	15	26	12	9	(^D)	(^D)	5	(^D)	(^D)	-3	9	13	([*])	([*])	0	-4	9	13
Malaysia	3	16	13	5	8	3	-2	8	10	2	1	1	0	0	0	2	1	1
New Zealand	1	3	2	([*])	([*])	1	2	2	2	3	1	0	0	([*])	([*])	1	3	3
Philippines	7	17	10	6	(^D)	(^D)	([*])	(^D)	(^D)	3	3	3	0	0	0	0	3	3
Singapore	19	26	7	12	(^D)	(^D)	7	(^D)	(^D)	-52	(^D)	(^D)	-8	(^D)	(^D)	-44	19	63
Taiwan	20	47	27	2	6	4	18	41	23	11	9	-2	0	0	11	9	2	2
Thailand	6	12	5	5	9	4	1	2	1	2	2	2	0	0	0	0	2	2
Other	-5	4	9	-3	2	6	-2	1	3	([*])	([*])	([*])	0	0	0	([*])	([*])	([*])
International organizations and unallocated	31	93	62	27	87	61	5	6	1	40	25	-15	17	(^D)	(^D)	23	(^D)	(^D)
Addenda:																		
European Union ¹	-160	1,412	1,572	56	128	72	-216	1,283	1,500	-622	4,506	5,128	545	728	183	-1,167	3,778	4,945
Eastern Europe ²	3	6	3	([*])	([*])	([*])	3	6	3	([*])	([*])	([*])	([*])	([*])	0	0	0	0

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.

2. See footnote 3, table 2.

Table 6.2.—Insurance, 1993
[Millions of dollars]

	Receipts									Payments									
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance			
	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	
All countries	1,020	3,981	2,961	310	935	625	710	3,046	2,336	3,095	12,093	8,998	1,006	1,442	437	2,089	10,651	8,562	
Canada	219	836	617	110	346	236	108	490	382	532	1,048	516	22	(^D)	(^D)	510	(^D)	(^D)	
Europe	89	1,609	1,520	-58	155	213	147	1,454	1,307	1,447	5,819	4,372	626	896	270	821	4,923	4,102	
Belgium-Luxembourg	24	74	50	1	5	4	23	69	46	-10	37	46	6	6	0	-16	30	46	
France	8	119	112	5	14	9	3	106	103	157	435	280	76	80	4	81	357	276	
Germany	15	126	110	3	12	9	12	114	102	133	934	801	9	10	1	124	924	800	
Italy	8	43	38	2	6	4	4	37	33	26	133	106	1	1	(*)	25	131	106	
Netherlands	13	28	15	(*)	4	4	13	24	11	-12	23	35	(*)	(*)	0	-12	23	35	
Norway	1	19	18	1	6	4	(*)	13	13	-32	50	18	20	28	8	12	21	10	
Spain	-19	27	45	1	7	4	-20	21	41	4	10	6	0	0	4	10	6	6	
Sweden	-6	18	24	1	5	4	-7	13	21	25	159	134	-1	1	2	26	158	132	
Switzerland	-69	76	146	(*)	5	4	-70	71	141	-40	576	616	19	19	(*)	-59	558	616	
United Kingdom	105	1,016	911	-76	84	160	181	932	751	1,049	3,266	2,218	495	748	254	554	2,518	1,964	
Other	12	63	51	4	11	7	8	52	44	83	195	113	1	2	1	82	194	111	
Latin America and Other Western Hemisphere	314	616	302	135	66	179	415	237	1,125	4,614	3,489	329	(^D)	(^D)	795	(^D)	(^D)	(^D)	
South and Central America	228	414	186	134	(^D)	(^D)	179	(^D)	(^D)	-8	19	27	13	(^D)	(^D)	-4	(^D)	(^D)	
Argentina	60	95	35	56	76	20	4	19	15	4	(*)	4	0	0	0	-4	0	4	
Brazil	11	26	14	7	7	2	2	3	2	-8	1	10	(*)	(*)	0	-9	1	10	
Chile	11	26	14	7	7	2	2	3	2	(*)	(*)	0	0	0	0	(*)	1	(*)	
Mexico	77	126	49	23	29	6	54	97	43	-1	1	2	(*)	(*)	0	-1	1	2	
Venezuela	6	13	7	2	3	1	4	10	6	1	1	-1	(*)	(*)	0	1	(*)	-1	
Other	65	144	79	41	(^D)	(^D)	24	(^D)	(^D)	5	16	11	12	(^D)	(^D)	-7	(^D)	(^D)	
Other Western Hemisphere	86	203	117	2	(^D)	(^D)	85	(^D)	(^D)	1,133	4,595	3,463	317	(^D)	(^D)	816	(^D)	(^D)	
Bermuda	54	151	97	-1	(^D)	(^D)	55	(^D)	(^D)	631	2,869	2,239	289	(^D)	(^D)	341	(^D)	(^D)	
Other	32	51	20	2	4	2	29	47	18	502	1,726	1,224	27	(^D)	(^D)	474	1,699	1,224	
Africa	5	10	4	1	1	(*)	4	8	4	-2	4	6	1	1	0	-3	2	6	
South Africa	2	3	1	(*)	(*)	(*)	2	3	1	-1	(*)	1	0	0	0	-1	0	1	
Other	3	7	3	1	1	(*)	2	6	4	-1	4	5	1	1	0	-2	2	5	
Middle East	4	21	17	1	1	1	4	21	16	5	9	3	4	4	0	1	5	3	
Israel	1	11	10	(*)	1	1	1	21	10	3	(*)	-3	1	1	0	2	-1	-3	
Saudi Arabia	1	3	2	(*)	0	1	1	3	2	(*)	1	1	1	0	0	-1	1	1	
Other	2	7	5	(*)	(*)	(*)	2	7	5	2	8	5	3	3	0	(*)	5	5	
Asia and Pacific	344	772	428	82	126	44	262	646	384	-10	586	597	13	15	2	-24	572	595	
Australia	33	63	30	8	15	7	24	48	24	26	69	44	(*)	(*)	0	26	69	44	
China	3	4	2	(*)	(*)	(*)	3	4	1	5	10	5	5	0	0	(*)	5	5	
Hong Kong	27	50	24	21	(^D)	(^D)	5	(^D)	(^D)	-166	(^D)	(^D)	1	1	0	-167	(^D)	(^D)	
India	1	4	4	-2	0	0	2	4	2	-2	3	5	0	0	0	-2	3	5	
Indonesia	1	3	2	0	0	0	1	3	2	(*)	(*)	0	0	0	0	(*)	2	(*)	
Japan	217	457	241	5	5	(*)	212	452	240	122	427	305	7	8	2	115	418	304	
Korea, Republic of	-2	25	27	(*)	9	9	-3	16	19	-6	7	14	(*)	(*)	0	-8	6	14	
Malaysia	9	17	9	6	9	3	6	9	6	(*)	1	0	0	0	0	(*)	1	1	
New Zealand	9	11	3	1	1	(*)	8	2	2	2	2	0	0	0	0	2	2	0	
Philippines	11	15	4	8	9	1	3	6	3	1	-1	0	(*)	(*)	0	2	1	-1	
Singapore	11	29	18	11	(^D)	(^D)	(^D)	(^D)	(^D)	-2	(^D)	(^D)	0	0	0	-2	(^D)	(^D)	
Taiwan	18	74	56	15	18	3	3	56	53	11	15	4	(*)	(*)	0	11	15	4	
Thailand	7	13	6	7	(^D)	(^D)	(^D)	(^D)	(^D)	1	2	(*)	0	0	0	1	2	(*)	
Other	(*)	3	3	1	2	1	-1	1	2	(*)	(*)	(*)	0	0	0	(*)	(*)	(*)	
International organizations and unallocated	44	116	72	39	104	66	5	12	7	-3	13	16	10	10	(*)	-12	3	16	
Addenda:																			
European Union ¹	163	1,477	1,315	-62	135	198	224	1,341	1,117	1,422	4,993	3,570	587	846	260	836	4,146	3,311	
Eastern Europe ²	1	6	4	2	5	3	-1	1	2	1	1	1	1	1	0	(*)	0	(*)	

¹ Less than \$500,000.

² Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.

2. See footnote 3, table 2.

Table 6.3.—Insurance, 1994

[Millions of dollars]

	Receipts									Payments									
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance			
	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	
All countries	1,506	4,944	3,437	391	921	529	1,115	4,023	2,908	3,781	13,861	10,080	1,760	1,964	204	2,021	11,897	9,876	
Canada	382	1,021	639	131	315	184	251	706	455	697	1,128	431	130	(P)	(P)	568	(P)	(P)	
Europe	215	2,088	1,873	-39	156	195	253	1,932	1,678	1,478	6,563	5,085	1,145	1,247	102	333	5,316	4,983	
Belgium-Luxembourg	36	95	58	2	5	3	34	89	55	-3	35	38	12	13	1	-15	20	35	
France	5	171	166	5	(P)	(P)	(*)	(P)	(P)	314	604	290	186	(P)	(P)	128	(P)	(P)	
Germany	74	180	106	9	18	9	64	162	98	330	1,173	842	24	25	1	306	1,147	841	
Italy	11	40	31	2	5	3	8	36	28	44	159	114	23	(P)	(P)	21	(P)	(P)	
Netherlands	16	34	18	1	2	1	14	32	18	-17	28	45	1	1	0	-18	27	45	
Norway	12	21	10	1	4	3	10	17	7	30	43	13	32	37	5	-2	6	8	
Spain	20	27	7	2	5	3	18	22	4	6	4	-2	0	0	0	6	4	-2	
Sweden	8	22	14	2	5	3	6	17	11	21	88	67	4	5	1	17	84	66	
Switzerland	-2	113	115	2	5	3	-4	108	112	-72	658	729	40	40	0	-111	618	729	
United Kingdom	36	1,310	1,274	-69	87	156	104	1,222	1,118	911	3,508	2,597	797	878	82	115	2,630	2,516	
Other	1	73	73	3	(P)	(P)	-3	(P)	(P)	-86	262	349	27	(P)	(P)	-113	(P)	(P)	
Latin America and Other Western Hemisphere	434	843	409	130	184	54	304	659	355	1,598	5,521	3,923	407	487	80	1,191	5,034	3,843	
South and Central America	225	456	231	128	180	52	97	276	179	-8	21	29	13	13	0	8	29	29	
Argentina	69	120	51	57	83	26	12	38	25	2	(*)	3	(*)	(*)	(*)	-2	(*)	(*)	
Brazil	12	32	20	6	7	4	6	26	20	2	4	14	(*)	(*)	(*)	-10	(*)	(*)	
Chile	50	117	68	19	26	7	31	92	61	1	(*)	(*)	(*)	(*)	(*)	1	(*)	(*)	
Mexico	11	19	8	4	5	1	7	14	7	1	2	1	(*)	(*)	(*)	(*)	(*)	(*)	
Venezuela	75	155	80	36	53	17	38	102	63	-1	12	12	9	(P)	(P)	-10	(P)	(P)	
Other Western Hemisphere	209	387	178	2	4	2	207	383	176	1,606	5,500	3,894	394	474	80	1,212	5,026	3,814	
Bermuda	171	321	150	(*)	4	1	172	321	149	1,110	3,319	2,209	370	450	80	741	2,870	2,129	
Other	38	66	28	2	4	2	35	62	26	496	2,181	1,685	24	24	0	472	2,156	1,685	
Africa	-1	7	8	(*)	(*)	(*)	-1	6	8	1	4	3	2	2	0	-1	2	3	
South Africa	2	2	1	(*)	(*)	(*)	0	2	1	(*)	(*)	(*)	0	0	0	(*)	0	(*)	
Other	-3	4	7	(*)	(*)	(*)	-3	4	7	1	4	3	2	2	0	-1	2	3	
Middle East	8	30	22	(*)	2	1	7	28	21	6	14	8	9	9	(*)	-3	5	8	
Israel	3	16	13	(*)	1	1	3	16	13	(*)	2	2	2	2	(*)	-2	(*)	(*)	
Saudi Arabia	3	4	1	1	1	2	3	3	1	(*)	(*)	(*)	(*)	(*)	(*)	0	(*)	(*)	
Other	2	9	7	(*)	(*)	0	2	9	7	6	12	6	7	7	(*)	(*)	5	6	
Asia and Pacific	410	839	429	125	166	40	284	673	389	-12	618	630	62	64	3	-73	554	627	
Australia	33	85	52	6	14	8	27	71	44	49	97	47	1	1	0	49	96	47	
China	-1	7	(*)	(*)	(*)	-1	7	8	-9	6	15	5	5	0	-14	1	15	(*)	
Hong Kong	26	44	19	24	(P)	(P)	2	(P)	(P)	-68	(P)	(P)	2	2	0	-70	(P)	(P)	
India	2	3	1	(*)	(*)	(*)	1	3	1	1	3	3	0	0	0	0	3	3	
Indonesia	1	4	3	(*)	(*)	(*)	0	1	4	-2	-3	(*)	0	0	0	-2	(*)	(*)	
Japan	247	470	223	2	5	3	245	465	220	6	429	421	54	(P)	(P)	-46	(P)	(P)	
Korea, Republic of	5	26	21	6	9	3	-1	17	18	-2	(P)	(P)	1	0	0	-3	(P)	(P)	
Malaysia	12	18	6	10	(P)	(P)	11	(P)	(P)	1	2	0	0	0	0	0	1	2	
New Zealand	11	15	4	(*)	(*)	(*)	11	15	4	(*)	(*)	(*)	0	0	0	-1	(*)	(*)	
Philippines	10	15	5	7	9	2	3	6	3	(*)	(*)	(*)	(*)	(*)	(*)	0	(*)	(*)	
Singapore	16	38	22	18	(P)	(P)	-2	(P)	(P)	-1	2	2	0	0	0	-1	(*)	(*)	
Taiwan	37	97	60	42	50	8	-6	46	52	13	16	4	0	0	0	13	16	4	
Thailand	10	16	6	2	(P)	(P)	3	(P)	(P)	1	2	(*)	0	0	0	1	2	(*)	
Other	2	2	1	2	2	(*)	(*)	(*)	(*)	1	2	(*)	(*)	(*)	0	0	0	(*)	
International organizations and unallocated	59	116	57	43	98	55	16	18	2	12	13	(*)	6	(P)	(P)	6	(P)	(P)	
Addenda:																			
European Union ¹	203	1,911	1,709	-44	141	185	246	1,770	1,524	1,478	5,668	4,190	1,070	1,166	96	409	4,502	4,093	
Eastern Europe ²	(*)	5	5	(*)	(*)	(*)	(*)	4	4	2	(*)	-2	(*)	(*)	0	2	(*)	(*)	

* Less than \$500,000.

P Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.

2. See footnote 3, table 2.

Table 6.4.—Insurance, 1995

[Millions of dollars]

	Receipts									Payments								
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance		
	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered
All countries	1,395	5,575	4,180	373	952	579	1,022	4,623	3,601	4,481	13,710	9,230	1,644	1,736	93	2,838	11,974	9,137
Canada	487	1,195	709	141	401	260	345	794	449	565	1,101	536	100	(P)	(P)	465	(P)	(P)
Europe	221	2,569	2,348	2	174	173	219	2,394	2,175	1,707	6,430	4,723	1,027	1,072	46	680	5,358	4,678
Belgium-Luxembourg	58	148	90	1	6	5	57	142	85	25	53	25	12	(P)	(P)	13	(P)	(P)
France	68	202	135	4	15	11	64	188	124	234	580	350	155	155	(*)	79	430	351
Germany	91	274	184	13	27	14	78	248	170	343	1,139	795	22	(P)	(P)	321	(P)	(P)
Italy	18	50	32	2	7	5	16	43	27	-91	88	179	22	(P)	(P)	-113	(P)	(P)
Netherlands	17	40	23	5	5	5	12	35	23	-1	28	28	1	1	0	-2	26	28
Norway	(*)	27	28	2	9	7	2	19	21	37	4	6	37	38	1	1	5	4
Spain	6	22	16	1	6	4	4	16	12	4	3	-1	(*)	(*)	0	4	3	-1
Sweden	5	18	13	1	6	4	4	12	6	80	130	50	10	(*)	(*)	70	119	50
Switzerland	-58	84	142	2	6	4	-60	78	138	-145	687	832	47	47	(*)	-192	641	832
United Kingdom	-17	1,604	1,621	-35	72	107	19	1,532	1,513	1,293	3,326	2,033	694	737	42	599	2,589	1,990
Other	36	99	63	6	16	10	30	83	53	-73	353	426	27	(P)	(P)	-100	(P)	(P)
Latin America and Other Western Hemisphere	193	822	630	115	159	43	78	664	586	1,838	5,364	3,526	432	459	28	1,407	4,904	3,498
South and Central America	212	456	244	107	150	43	105	306	201	-10	16	27	12	1	2	-2	4	26
Argentina	46	102	56	41	(P)	(P)	6	(P)	(P)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)
Brazil	7	15	7	6	8	2	1	6	6	-6	1	10	(*)	(*)	(*)	(*)	(*)	(*)
Chile	19	45	26	6	1	13	38	25	2	2	1	2	2	0	0	-9	1	10
Mexico	37	95	59	11	17	6	26	79	53	-2	2	4	(*)	(P)	(P)	-2	(P)	(P)
Venezuela	10	16	6	4	5	1	6	11	5	2	2	(*)	0	0	0	2	(P)	(P)
Other	93	183	90	39	(P)	(P)	55	(P)	(P)	1	10	11	9	(P)	(P)	-11	(P)	(P)
Other Western Hemisphere	-19	366	385	8	9	(*)	-28	358	385	1,848	5,348	3,499	420	447	27	1,428	4,900	3,472
Bermuda	-93	233	327	4	4	(*)	-97	230	327	1,564	3,471	1,907	399	426	27	1,165	3,045	1,880
Other	74	133	58	5	5	(*)	70	128	58	285	1,877	1,592	22	22	0	263	1,855	1,592
Africa	4	12	8	2	3	2	2	8	6	5	7	2	7	7	0	-2	(*)	2
South Africa	3	4	1	(*)	(*)	0	2	4	1	-1	-1	1	0	0	0	0	-1	(*)
Other	1	8	7	1	3	2	(*)	5	5	6	8	2	7	7	0	-1	1	2
Middle East	19	34	15	2	3	1	18	31	14	5	15	9	11	(P)	(P)	-6	(P)	(P)
Israel	7	18	11	1	1	(*)	6	17	10	-2	1	3	1	(P)	(P)	-4	(P)	(P)
Saudi Arabia	2	4	2	1	1	1	1	3	2	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)
Other	11	12	2	(*)	1	(*)	10	12	1	8	13	6	10	(P)	(P)	-2	(P)	(P)
Asia and Pacific	417	816	398	66	96	31	352	719	368	152	616	464	61	64	3	91	553	461
Australia	45	99	54	8	13	6	38	86	48	48	115	67	4	4	0	44	111	67
China	23	25	2	(*)	(*)	(*)	23	24	2	-2	2	4	2	2	0	4	1	4
Hong Kong	27	49	22	7	11	4	20	38	16	-56	(P)	(P)	3	(P)	(P)	-59	(P)	(P)
India	3	5	1	(*)	1	1	3	4	1	(*)	4	5	0	0	0	0	4	5
Indonesia	3	5	2	1	1	1	2	4	2	-1	1	1	1	1	1	1	1	1
Japan	225	447	222	5	9	4	220	438	216	154	(P)	(P)	51	(P)	(P)	104	(P)	(P)
Korea, Republic of	13	23	10	2	3	1	11	20	9	2	9	7	1	1	1	2	2	7
Malaysia	3	11	8	1	1	1	2	10	7	-1	(*)	(*)	0	0	0	0	0	0
New Zealand	12	14	2	(*)	1	1	12	14	2	-1	(*)	(*)	0	0	0	-1	(*)	(*)
Philippines	6	11	5	3	3	1	4	8	4	(*)	(*)	(*)	(*)	(*)	(*)	0	0	0
Singapore	3	27	25	4	(P)	(P)	-2	(P)	(P)	3	5	5	0	0	0	-2	3	5
Taiwan	51	94	44	35	(P)	(P)	16	(P)	(P)	7	4	4	0	0	0	3	7	4
Thailand	3	5	2	(*)	(*)	(*)	3	5	2	3	3	3	0	0	0	3	3	4
Other	(*)	1	(*)	(*)	(*)	(*)	(*)	(*)	(*)	2	2	(*)	(*)	(*)	0	2	(*)	(*)
International organizations and unallocated	54	127	73	45	115	70	8	12	3	209	178	-31	7	7	(*)	203	171	-32
Addenda:																		
European Union ¹	290	2,445	2,155	-2	157	160	292	2,288	1,996	1,809	5,694	3,884	943	988	44	866	4,706	3,840
Eastern Europe ²	-1	7	7	(*)	1	(*)	-1	5	6	-1	-1	(*)	(*)	(*)	0	-1	-1	(*)

* Less than \$500,000.

P Suppressed to avoid disclosure of data of individual companies.

1. See footnote 2, table 2.

2. See footnote 3, table 2.

Table 7.1.—Business, Professional, and Technical Services, Unaffiliated, 1992

[Millions of dollars]

	Receipts										Payments												
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	
All countries	11,994	315	1,902	641	611	728	1,358	1,935	212	2,744	1,549	3,295	450	141	72	225	243	311	261	112	651	830	
Canada	953	73	147	87	27	37	98	17	9	247	212	435	55	19	7	24	9	22	42	20	145	94	
Europe	3,808	87	760	340	181	246	702	280	47	862	304	1,406	136	73	46	123	96	166	77	49	237	405	
Belgium-Luxembourg	171	3	33	8	5	7	36	33	5	41	5	43	5	1	(*)	4	2	3	5	0	1	21	
France	353	9	89	30	18	22	101	5	(*)	68	28	135	24	12	3	16	6	10	10	(*)	16	39	
Germany	530	9	149	59	23	29	96	34	3	90	39	207	14	11	6	21	9	42	14	8	34	47	
Italy	236	17	77	17	15	9	20	38	(*)	31	12	55	9	1	(*)	7	5	2	2	8	22	22	
Netherlands	197	3	29	20	9	10	31	16	6	89	6	81	3	8	5	6	2	4	8	(*)	7	(*)	
Norway	59	(*)	21	2	2	1	11	2	5	11	5	14	1	(*)	(*)	3	4	(*)	2	0	3	3	
Spain	188	4	25	9	6	7	7	6	1	112	12	29	9	1	(*)	1	3	4	0	5	6	5	
Sweden	145	1	35	12	13	12	19	4	(*)	35	12	42	4	(*)	(*)	12	3	4	0	2	12	8	
Switzerland	190	2	25	16	31	25	31	1	(*)	49	9	47	4	(*)	1	8	4	4	9	(*)	8	9	
United Kingdom	1,218	33	150	140	43	92	308	66	22	245	119	601	48	38	29	39	49	73	18	10	101	197	
Other	519	5	147	27	16	32	42	75	6	111	58	151	14	2	3	12	10	12	11	(*)	44	(*)	
Latin America and Other Western Hemisphere	1,764	76	135	29	16	103	72	384	30	399	520	299	30	8	(*)	11	18	19	18	0	123	74	
South and Central America	1,600	43	124	23	15	92	56	364	30	364	490	293	29	6	(*)	10	18	18	17	0	122	72	
Argentina	113	1	5	1	(*)	5	7	4	(*)	31	60	13	1	1	(*)	1	2	4	0	0	4	4	
Brazil	160	(*)	34	4	1	10	10	-2	(*)	29	58	19	4	(*)	(*)	3	4	0	0	1	6	6	
Chile	47	(*)	13	(*)	1	1	2	11	2	12	6	7	(*)	(*)	0	1	4	0	0	0	1	1	
Mexico	421	10	39	14	3	29	16	24	12	189	85	154	21	(*)	(*)	3	4	8	0	91	27	27	
Venezuela	439	(*)	20	2	1	7	10	295	(*)	67	36	8	1	1	0	(*)	2	2	0	0	3	3	
Other	421	(*)	12	1	9	44	11	31	(*)	38	246	91	4	3	0	4	5	3	13	0	29	31	
Other Western Hemisphere	164	33	11	6	1	11	16	20	(*)	35	30	7	(*)	1	0	(*)	1	1	0	1	2	2	
Bermuda	46	(*)	2	3	0	4	8	1	0	0	(*)	2	(*)	1	0	(*)	(*)	0	0	0	(*)	0	
Other	119	(*)	9	3	1	8	9	20	(*)	35	(*)	4	(*)	0	(*)	0	(*)	0	0	0	1	2	
Africa	549	3	46	4	18	79	4	210	8	66	110	88	(*)	(*)	(*)	11	15	2	8	0	2	48	
South Africa	74	1	16	4	(*)	3	2	28	(*)	14	6	11	(*)	(*)	(*)	1	2	1	0	0	7	7	
Other	474	3	31	1	18	75	2	182	8	51	104	76	0	0	0	11	13	1	8	0	2	41	
Middle East	883	5	83	11	6	52	39	464	10	165	47	47	5	1	(*)	2	4	5	2	0	3	25	
Israel	110	4	50	8	4	3	7	7	3	8	16	25	2	0	2	1	3	0	0	1	16	16	
Saudi Arabia	600	1	27	2	1	17	10	408	6	118	9	9	2	1	0	2	1	1	0	0	1	2	
Other	173	(*)	5	2	1	33	21	49	1	39	22	12	1	(*)	(*)	1	1	1	1	0	0	7	
Asia and Pacific	3,922	66	714	168	349	191	412	579	101	1,004	339	908	214	32	16	43	88	66	108	41	138	162	
Australia	294	5	104	38	7	20	15	4	4	52	29	97	15	10	(*)	2	11	11	7	31	9	9	
China	143	(*)	9	2	7	2	3	48	6	58	8	27	1	1	1	6	1	3	(*)	9	4	4	
Hong Kong	160	5	18	7	1	13	7	3	1	65	25	38	11	1	(*)	2	4	4	(*)	5	12	12	
India	79	(*)	4	3	1	21	3	28	9	14	11	14	1	1	(*)	1	(*)	0	1	0	2	2	
Indonesia	144	(*)	3	(*)	9	18	1	73	3	15	21	46	1	1	0	6	1	(*)	(*)	1	1	(*)	
Japan	1,577	47	372	93	253	42	323	42	21	271	112	410	154	3	10	23	23	35	38	(*)	31	(*)	
Korea, Republic of	428	4	57	7	4	13	88	8	(*)	211	(*)	65	14	2	(*)	4	6	4	4	3	18	15	
Malaysia	92	1	10	1	1	1	31	2	2	34	11	22	1	(*)	0	9	2	0	0	8	1	1	
New Zealand	50	(*)	17	2	1	2	9	1	0	14	5	14	1	1	0	2	2	(*)	(*)	4	3	4	
Philippines	121	1	3	1	1	12	6	55	(*)	32	10	24	(*)	7	2	5	1	4	(*)	1	3	3	
Singapore	238	1	13	7	1	2	2	(*)	(*)	125	5	45	7	4	(*)	1	1	0	0	26	6	6	
Taiwan	304	3	96	3	(*)	2	8	48	11	66	(*)	39	6	1	(*)	2	4	4	(*)	5	16	16	
Thailand	101	(*)	5	3	4	6	2	46	1	26	9	28	2	(*)	2	2	2	4	0	1	1	(*)	
Other	192	1	2	(*)	(*)	57	2	(*)	(*)	22	73	38	1	(*)	2	2	(*)	3	0	0	2	(*)	
International organizations and unallocated	116	5	17	2	13	20	31	1	7	2	17	112	11	8	2	11	14	31	6	2	6	21	
Addenda:																							
European Union ³	3,076	81	557	298	124	178	612	226	39	726	235	1,233	123	72	43	94	82	147	59	45	215	353	
Eastern Europe ⁴	99	(*)	4	2	7	23	7	30	0	13	13	39	2	(*)	(*)	2	2	2	5	(*)	0	20	

* Less than \$500,000.

² Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of exports of goods, which are included in trade in goods in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1992, net receipts were \$1,935 million, derived as gross operating revenues of \$3,221 million less exports of goods of \$369 million and foreign expenses of \$918 million.

Payments for engineering, architectural, construction, and mining services are not published net of imports of goods and outlays for wages and other expenses. Data are not collected for imports of goods and for wages and other expenses, and no estimates are made because they are believed to be small.

2. See table 1 for details.

3. See footnote 2, table 2.

4. See footnote 3, table 2.

Table 7.2.—Business, Professional, and Technical Services, Unaffiliated, 1993

[Millions of dollars]

	Receipts											Payments										
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²
All countries	13,296	338	2,308	694	464	826	1,442	2,407	268	2,978	1,573	4,012	646	304	110	239	287	321	319	142	837	806
Canada	1,056	66	221	85	29	36	97	47	12	258	207	458	58	14	11	29	10	22	51	14	163	86
Europe	4,488	153	1,059	354	153	296	779	338	77	949	330	1,849	228	247	71	118	123	161	83	59	378	381
Belgium-Luxembourg	195	4	54	9	3	11	38	21	1	47	6	55	8	2	9	4	4	5	4	3	21	21
France	453	23	70	53	16	25	124	14	(*)	103	24	195	31	23	5	14	9	11	14	1	54	31
Germany	665	31	190	62	25	40	110	30	6	123	48	223	34	13	11	16	13	37	6	9	29	55
Italy	207	13	58	22	10	15	22	7	1	46	13	80	21	1	2	5	5	2	(D)	(D)	(D)	(D)
Netherlands	194	5	50	20	8	7	26	19	1	52	5	83	8	10	7	2	6	5	16	4	11	13
Norway	65	(*)	8	7	1	(*)	12	5	4	23	5	29	2	(D)	1	1	1	6	(D)	(D)	(D)	(D)
Spain	140	3	23	9	5	3	13	14	1	54	14	39	19	1	1	4	4	4	1	1	6	3
Sweden	131	3	40	11	12	6	18	1	3	22	14	37	3	(*)	2	12	7	3	(*)	(*)	(*)	(*)
Switzerland	149	6	23	15	23	11	28	(D)	(D)	20	(D)	50	7	6	1	6	10	4	1	1	8	7
United Kingdom	1,646	60	477	122	37	134	324	65	(D)	282	(D)	906	75	39	32	58	66	30	8	245	(D)	(D)
Other	644	5	66	24	12	43	63	(D)	(D)	167	81	153	21	(D)	2	17	16	9	(D)	(D)	(D)	(D)
Latin America and Other Western Hemisphere	1,830	54	172	44	15	109	73	429	26	377	530	340	34	7	6	11	16	29	18	(*)	145	74
South and Central America	1,658	35	159	35	15	97	49	387	25	357	499	328	34	5	6	10	15	27	17	(*)	145	70
Argentina	131	1	4	2	(*)	5	7	5	(D)	24	(D)	11	1	(*)	1	1	3	1	(*)	(*)	(*)	(*)
Brazil	141	(D)	39	3	2	4	6	4	(*)	18	(D)	22	4	(*)	2	4	5	5	(*)	(*)	(*)	(*)
Chile	48	1	14	2	1	4	2	5	1	11	6	3	1	(*)	0	(*)	(*)	(*)	(*)	(*)	(*)	(*)
Mexico	495	11	54	17	6	21	19	45	5	222	90	214	21	1	6	3	4	11	2	(*)	132	33
Venezuela	427	(D)	22	2	8	9	300	6	(D)	47	37	9	1	1	(*)	1	2	1	(*)	(*)	(*)	(*)
Other	421	(D)	17	8	3	55	6	28	(D)	35	242	69	5	2	0	3	5	5	12	(*)	13	23
Other Western Hemisphere	173	19	13	10	(*)	12	25	42	1	20	31	12	1	2	(*)	1	2	1	0	1	4	4
Bermuda	47	(D)	2	3	0	6	13	1	0	0	(D)	6	(*)	2	0	0	0	0	0	0	0	2
Other	125	(D)	11	7	(*)	6	12	41	1	20	(D)	6	1	(*)	1	(*)	1	1	1	0	1	2
Africa	560	2	47	4	37	95	6	182	9	62	116	89	2	(*)	9	13	2	15	0	1	47	5
South Africa	77	1	12	2	1	5	2	36	(*)	11	6	10	1	(*)	1	(*)	1	0	0	0	0	0
Other	483	(*)	35	2	36	91	4	146	9	51	109	80	1	(*)	8	13	1	15	0	1	41	4
Middle East	887	3	139	15	9	46	46	294	14	276	46	60	9	(*)	(*)	3	5	3	5	3	9	22
Israel	117	2	57	9	5	3	11	5	2	7	18	27	3	(*)	(*)	3	2	2	(*)	(*)	3	12
Saudi Arabia	524	1	(D)	2	3	23	14	197	(D)	231	(D)	16	5	(*)	(*)	2	1	(D)	(D)	(D)	3	3
Other	246	(*)	(D)	4	2	20	21	92	(D)	38	(D)	17	1	(*)	(*)	1	1	3	(*)	(*)	4	6
Asia and Pacific	4,369	54	660	191	212	226	414	1,116	124	1,050	322	1,109	310	30	20	60	106	74	143	63	139	164
Australia	303	5	108	44	9	32	24	12	2	40	27	111	23	1	1	3	11	10	15	2	12	(D)
China	290	(*)	10	3	8	3	2	163	27	64	10	57	1	(*)	(*)	(D)	(D)	(D)	(*)	(D)	(D)	5
Hong Kong	142	8	26	10	1	15	29	10	1	32	11	50	9	1	2	5	3	5	3	(*)	24	3
India	65	(*)	5	2	1	6	1	13	4	21	11	9	1	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)
Indonesia	156	1	4	1	3	19	1	84	4	23	17	25	1	2	0	2	8	2	1	4	5	5
Japan	1,421	24	299	92	148	49	317	33	33	297	128	563	234	5	12	42	19	39	(D)	(D)	37	68
Korea, Republic of	427	5	71	15	8	3	24	125	7	157	13	57	18	1	2	2	6	5	5	1	17	6
Malaysia	122	1	9	2	1	1	62	2	2	31	10	25	1	(*)	(*)	(D)	1	1	1	4	1	1
New Zealand	44	(*)	8	3	(*)	3	2	1	5	11	2	5	11	2	(*)	(*)	(D)	(D)	(D)	(D)	2	1
Philippines	368	1	3	2	2	16	5	5	(D)	39	(D)	61	1	7	(*)	(*)	1	1	(D)	3	(D)	(D)
Singapore	201	4	14	9	2	2	1	42	(D)	156	(D)	45	6	3	(*)	(*)	5	1	1	1	21	10
Taiwan	293	3	96	4	16	2	7	42	17	98	8	46	9	3	3	4	5	3	8	5	9	9
Thailand	317	(*)	4	3	3	3	247	9	9	39	9	19	3	(*)	(*)	8	2	2	(*)	0	4	4
Other	219	1	3	1	8	71	1	26	(D)	32	(D)	29	2	(*)	(*)	2	3	1	1	0	11	10
International organizations and unallocated	106	6	10	1	9	18	27	1	5	8	23	107	5	6	2	10	15	29	5	3	3	32
Addenda:																						
European Union ³	3,754	140	951	308	110	238	677	246	59	791	233	1,626	203	235	66	87	98	138	73	55	359	313
Eastern Europe ⁴	217	1	12	2	5	34	20	44	2	68	29	66	5	(*)	(*)	8	5	6	6	3	(*)	32

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of exports of goods, which are included in trade in goods in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1993, net receipts were \$2,407 million, derived as gross operating revenues of \$4,289 million less exports of goods of \$282 million and foreign expenses of \$1,600 million.

Payments for engineering, architectural, construction, and mining services are not published net of imports of goods and outlays for wages and other expenses. Data are not collected for imports of goods and for wages and other expenses, and no estimates are made because they are believed to be small.

2. See table 1 for details.

3. See footnote 2, table 2.

4. See footnote 3, table 2.

Table 7.3.—Business, Professional, and Technical Services, Unaffiliated, 1994

[Millions of dollars]

	Receipts											Payments										
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²
All countries	15,728	489	2,724	1,113	522	1,138	1,614	2,461	546	3,466	1,655	4,262	725	244	141	294	318	388	308	100	736	1,009
Canada	1,327	208	192	108	38	77	115	45	69	251	224	549	47	31	9	35	29	23	59	17	197	102
Europe	5,160	119	959	558	182	391	875	574	74	1,063	364	2,028	285	162	96	153	149	201	73	59	375	476
Belgium-Luxembourg	192	1	38	17	7	7	42	(P)	56	(P)	17	57	12	2	6	4	5	3	(P)	3	24	3
France	472	13	80	71	17	20	147	10	4	93	17	325	54	(P)	6	13	9	13	5	3	76	(P)
Germany	728	23	231	97	32	47	125	22	5	111	35	236	58	(P)	8	14	18	39	6	6	21	54
Italy	252	18	78	56	12	25	20	5	2	20	13	114	20	(P)	1	12	8	7	4	(P)	16	(P)
Netherlands	273	2	73	30	9	23	36	28	2	61	10	78	9	(P)	7	3	10	10	(P)	9	18	(P)
Norway	94	(*)	24	26	1	2	15	4	2	14	7	26	2	6	(P)	2	2	(P)	(P)	(*)	16	(P)
Spain	262	2	17	19	6	7	10	125	5	55	18	42	18	(P)	1	3	3	3	2	(P)	4	8
Sweden	158	(P)	27	18	10	10	16	30	5	24	(P)	32	5	1	7	3	6	6	(P)	(P)	5	5
Switzerland	205	5	52	24	28	17	30	5	5	22	17	65	9	7	2	10	12	5	2	(P)	8	8
United Kingdom	1,473	25	223	133	51	124	355	119	12	325	106	865	76	(P)	65	54	68	84	29	9	225	(P)
Other	1,048	(P)	116	68	9	110	78	(P)	27	283	(P)	188	22	2	6	23	24	14	6	9	58	(P)
Latin America and																						
Hemisphere	2,360	72	244	81	15	148	99	472	(P)	410	(P)	321	51	4	1	12	25	33	32	1	69	93
South and Central																						
America	2,091	40	221	69	15	127	71	396	(P)	367	(P)	309	51	4	1	11	24	32	31	1	68	88
Argentina	160	3	32	6	1	6	8	18	1	24	62	22	6	(P)	(P)	3	4	1	0	0	1	7
Brazil	182	(P)	60	11	4	6	12	3	4	14	(P)	35	8	(P)	(P)	3	6	5	0	0	2	9
Chile	270	(*)	(P)	6	(*)	1	5	5	(P)	15	7	6	1	(P)	(P)	1	1	2	(P)	(P)	0	2
Mexico	620	14	65	30	6	52	29	73	19	232	99	157	29	(P)	(P)	3	4	12	7	(P)	63	39
Venezuela	277	(P)	18	4	2	6	9	161	3	36	37	10	1	(P)	(P)	1	1	2	2	(P)	0	3
Other	584	(P)	(P)	12	3	55	9	136	1	45	(P)	79	7	(P)	4	9	6	20	(P)	(P)	2	29
Other Western																						
Hemisphere	269	33	23	12	(*)	22	27	77	(P)	43	32	11	(P)	(P)	0	2	1	2	1	0	1	4
Bermuda	58	(P)	7	4	(*)	10	15	(*)	(P)	0	(P)	3	(P)	(P)	0	0	(P)	0	0	0	0	3
Other	211	(P)	16	8	(*)	10	12	76	(P)	43	(P)	8	(P)	(P)	0	2	1	1	1	0	1	2
Africa	594	1	54	21	32	105	6	156	5	109	106	131	2	2	(P)	13	22	3	28	(P)	1	59
South Africa	87	1	27	14	(*)	5	3	14	(P)	16	7	15	1	(P)	(P)	2	1	1	(P)	0	0	9
Other	506	(*)	27	6	32	100	3	141	5	93	99	116	1	1	0	11	22	2	27	(P)	1	50
Middle East	1,329	3	414	30	13	111	52	237	(P)	400	(P)	85	14	2	(P)	4	3	5	27	2	4	29
Israel	133	2	55	16	5	13	6	6	1	14	18	36	8	(P)	(P)	3	1	2	2	(P)	2	17
Saudi Arabia	900	1	(P)	4	5	77	17	119	(P)	327	(P)	14	4	(P)	(P)	1	1	1	1	(P)	1	4
Other	296	(*)	(P)	10	3	29	21	112	(P)	60	(P)	35	1	(P)	0	2	2	21	0	0	0	8
Asia and Pacific	4,808	81	821	311	226	284	441	974	135	1,223	311	1,035	317	37	32	67	72	91	91	20	84	224
Australia	394	5	123	85	12	47	22	12	2	55	33	125	23	11	2	5	9	11	25	1	19	19
China	264	1	20	5	2	7	6	135	14	64	10	41	3	(P)	2	5	4	(P)	(P)	4	(P)	4
Hong Kong	222	17	43	17	1	24	45	40	2	20	13	71	13	1	1	2	9	2	(P)	(P)	6	38
India	77	1	4	6	2	8	1	24	4	12	13	20	(P)	3	4	4	1	(P)	(P)	(P)	6	6
Indonesia	218	(*)	8	2	(P)	26	2	108	7	31	(P)	38	1	2	0	2	5	2	6	3	2	16
Japan	1,766	39	388	119	150	69	321	98	55	415	112	486	231	11	19	46	16	46	7	2	35	72
Korea, Republic of	465	6	70	25	11	11	19	140	8	161	14	46	20	(P)	1	3	7	1	1	0	6	7
Malaysia	129	(*)	15	5	1	1	1	60	3	33	7	19	1	(P)	0	5	2	(P)	(P)	(P)	2	2
New Zealand	55	(*)	10	11	(*)	6	2	(P)	(P)	20	(P)	11	2	(P)	1	1	1	1	(P)	(P)	2	2
Philippines	218	2	12	3	1	16	3	141	2	26	11	24	2	3	2	5	1	4	(P)	(P)	5	5
Singapore	154	3	34	13	(*)	3	5	29	4	56	6	30	6	1	3	1	2	2	(P)	(P)	4	12
Taiwan	297	5	78	10	21	11	8	30	11	112	11	42	9	2	4	3	5	5	5	4	9	9
Thailand	226	2	15	7	1	7	1	121	(P)	59	(P)	38	2	0	2	6	1	1	(P)	(P)	3	(P)
Other	322	1	2	3	(P)	49	4	34	(P)	159	(P)	46	3	(P)	(P)	2	7	(P)	(P)	0	3	26
International organizations and unallocated	150	5	40	3	16	21	28	4	4	11	20	113	9	6	3	10	18	31	4	1	6	26
Addenda:																						
European Union ³	3,944	87	766	461	135	259	763	376	54	825	219	1,774	257	154	88	121	116	169	57	54	358	400
Eastern Europe ⁴	480	(*)	52	6	6	96	30	90	2	133	65	81	5	(*)	(*)	6	13	10	(P)	1	1	(P)

* Less than \$500,000.

P Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of exports of goods, which are included in trade in goods in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1994, net receipts were \$2,461 million, derived as gross operating revenues of \$4,829 million less exports of goods of \$692 million and foreign expenses of \$1,676 million.

Payments for engineering, architectural, construction, and mining services are not published net of imports of goods and outlays for wages and other expenses. Data are not collected for imports of goods and for wages and other expenses, and no estimates are made because they are believed to be small.

2. See table 1 for details.

3. See footnote 2, table 2.

4. See footnote 3, table 2.

Table 8.—Sales of Services by Nonbank Majority-Owned Foreign Affiliates of U.S. Companies and by Nonbank Majority-Owned U.S. Affiliates of Foreign Companies, 1993–94

(Millions of dollars)

	1993	1994		1993	1994
Sales by foreign affiliates					
Total	156,267	165,583	Local sales	123,332	138,817
To affiliated persons	21,373	20,758	To other foreign affiliates	4,224	5,889
To unaffiliated persons	134,895	144,824	To unaffiliated foreigners	119,109	132,928
To U.S. persons	13,664	12,041	Sales to other countries	19,271	14,724
To U.S. parents	7,516	6,874	To other foreign affiliates	9,633	7,995
To unaffiliated U.S. persons	6,149	5,167	To unaffiliated foreigners	9,637	6,729
To foreign persons	142,603	153,541	Sales by U.S. affiliates		
To other foreign affiliates	13,857	13,884	Total	143,377	153,566
To unaffiliated foreign persons	128,746	139,657	To U.S. persons	134,700	144,365
			To foreign persons	8,677	9,201
			To the foreign parent group	3,760	4,113
			To foreign affiliates	124	219
			To other foreigners	4,794	4,869

NOTE.—Sales of services in this table are those characteristic of the following industries: Industries in the "services" division of the Standard Industrial Classification; finance (except depository institutions), insurance, and real estate; agricultural, mining, and petroleum services; and transportation, communication and public utilities. The exclusion of depository institutions reflects the exclusion from the data set generally, not a judgment that they do not belong to a services industry.

tion, communication and public utilities. The exclusion of depository institutions reflects the exclusion from the data set generally, not a judgment that they do not belong to a services industry.

Table 9.—Sales of Services to Foreign Persons by Nonbank Majority-Owned Foreign Affiliates of U.S. Companies, and to U.S. Persons by Nonbank Majority-Owned U.S. Affiliates of Foreign Companies, by Country, 1989–94

(Millions of dollars)

Country ¹	Sales by MOFA's to foreign persons						Sales by MOUSA's to U.S. persons					
	1989	1990	1991	1992	1993	1994	1989	1990	1991	1992	1993	1994
All countries	99,226	121,259	131,623	140,553	142,603	153,541	94,169	109,169	119,520	127,969	134,700	144,365
Canada	16,065	18,214	17,967	17,531	18,265	16,994	18,874	21,994	20,875	20,138	23,507	22,546
Europe	53,132	69,233	74,091	80,124	79,578	80,019	57,410	64,540	71,983	77,531	78,255	85,649
Belgium	2,412	3,206	3,591	(D)	(D)	(D)	415	469	767	533	522	522
France	7,070	8,376	9,349	10,869	10,292	10,469	4,456	5,104	5,649	6,923	7,506	11,523
Germany	6,884	8,339	9,730	11,379	12,744	12,446	5,095	5,564	8,416	8,850	10,687	10,861
Italy	3,532	4,842	5,337	6,005	5,187	4,558	(D)	(D)	(D)	785	819	867
Netherlands	5,138	7,989	7,537	6,925	7,740	6,845	7,374	8,145	8,634	10,374	8,667	(D)
Norway	595	635	704	846	793	849	395	177	300	358	479	451
Spain	1,576	2,001	2,298	2,608	2,095	2,058	144	220	204	147	168	183
Sweden	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Switzerland	2,413	2,968	2,776	2,759	3,140	3,092	8,763	10,211	11,029	11,577	11,655	12,279
United Kingdom	19,716	26,131	27,636	29,480	28,496	29,805	27,406	30,336	30,616	32,661	33,359	35,792
Other	(D)	(D)	(D)	(D)	(D)	(D)	1,914	2,174	2,469	(D)	(D)	(D)
Latin America and Other Western Hemisphere	6,139	7,972	8,441	8,999	9,526	12,344	2,428	2,309	2,630	2,523	3,432	3,665
South and Central America	3,541	(D)	4,042	4,705	5,580	8,112	522	497	518	756	819	931
Argentina	477	437	509	612	751	1,223	9	10	10	3	3	3
Brazil	1,459	1,921	1,700	1,685	1,875	2,443	20	16	20	(D)	36	40
Chile	168	184	218	399	465	836	(*)	(*)	(*)	0	0	0
Mexico	723	626	796	(D)	1,310	1,730	106	105	133	321	348	494
Venezuela	251	(D)	348	(D)	1,040	1,040	39	99	120	(D)	197	188
Other	631	(D)	689	519	7,272	7,272	348	267	236	229	235	206
Other Western Hemisphere	2,598	(D)	4,399	4,294	3,946	4,232	1,906	1,813	2,112	1,769	2,613	2,734
Bermuda	(D)	(D)	(D)	(D)	(D)	(D)	490	697	894	968	1,133	1,260
Other	(D)	(D)	(D)	(D)	(D)	(D)	1,416	1,115	1,217	801	1,480	1,474
Africa, Middle East, and Asia and Pacific	21,299	23,187	28,008	31,348	32,496	41,693	15,004	19,810	23,399	(D)	(D)	(D)
Africa	563	650	637	(D)	727	1,008	293	187	126	(D)	(D)	(D)
South Africa	35	39	35	35	35	86	(D)	(D)	(D)	154	173	186
Other	528	611	601	(D)	692	922	(D)	(D)	(D)	(D)	(D)	(D)
Middle East	1,101	1,205	1,420	(D)	1,808	1,542	1,706	1,459	1,462	1,657	1,848	1,891
Israel	338	(D)	(D)	(D)	(D)	(D)	95	92	159	200	172	170
Saudi Arabia	(D)	(D)	614	772	809	719	424	359	352	439	533	589
Other	(D)	421	(D)	700	(D)	(D)	1,187	1,008	951	1,018	1,143	1,132
Asia and Pacific	19,635	21,332	25,952	28,753	29,961	39,143	13,005	18,164	21,811	24,312	26,756	29,666
Australia	3,880	4,124	4,282	4,238	3,964	5,238	3,607	4,431	(D)	(D)	(D)	(D)
China	39	133	128	(D)	59	315	(*)	(*)	2	40	42	59
Hong Kong	2,777	3,088	3,293	2,970	3,351	3,873	807	776	1,024	1,163	1,682	1,786
India	34	(D)	(D)	(D)	45	(*)	(*)	(*)	1	15	16	25
Indonesia	157	255	237	266	256	249	4	10	19	27	44	52
Japan	9,787	9,934	12,072	13,859	15,672	19,255	7,504	12,489	15,097	17,705	20,337	22,571
Korea, Republic of	(D)	366	419	598	699	(D)	36	66	191	(D)	375	260
Malaysia	282	298	353	568	642	1,121	16	17	22	50	124	180
New Zealand	382	430	1,746	1,798	394	2,229	(D)	43	(D)	(D)	19	20
Philippines	(D)	(D)	214	243	257	375	50	39	39	10	12	12
Singapore	762	1,179	1,458	1,613	1,733	1,936	61	85	107	110	112	184
Taiwan	595	771	1,009	1,542	1,898	2,450	(D)	140	147	154	148	246
Thailand	346	495	629	797	879	(D)	2	2	2	2	2	2
Other	(D)	(D)	(D)	107	(D)	137	50	65	(D)	53	(D)	(D)
International ²	2,590	2,652	3,116	2,550	2,738	2,493	.....	.....	.....	.....	.....	.....
United States ³ .....	.....	.....	.....	.....	.....	.....	453	517	632	(D)	(D)	(D)
Addenda:												
European Communities (12) ⁴	47,938	62,867	67,676	73,540	72,315	72,189	46,563	52,107	56,777	61,803	64,243	71,353
Eastern Europe ⁵	6	(D)	(D)	12	53	434	14	16	17	13	10	11

* Less than \$500,000.

D Suppressed to avoid disclosure of data of individual companies.

1. For MOFA's, "country" is the country of the affiliate; for MOUSA's, it is the country of the affiliate's ultimate beneficial owner.

2. Foreign affiliates classified in "International" are those that have operations in more than one country and that are engaged in petroleum shipping, other water transportation, or operating movable oil- and gas-drilling equipment.

3. Contains data for U.S. affiliates that have a foreign parent but whose ultimate beneficial owner is a U.S. person.

4. See footnote 3, table 2.

5. See footnote 4, table 2.

MOFA Majority-owned foreign affiliate

MOUSA Majority-owned U.S. affiliate

Table 10.—Sales of Services to Foreign Persons by Nonbank Majority-Owned Foreign Affiliates of U.S. Companies, Industry of Affiliate by Country of Affiliate, 1993-94
[Millions of dollars]

	All countries	Canada	Europe						Latin America and Other Western Hemisphere	Other countries			International
			Total	Of which:						Total	Of which:		
				France	Germany	Netherlands	Switzerland	United Kingdom			Australia	Japan	
1993													
All industries	142,603	18,265	79,578	10,292	12,744	7,740	3,140	28,496	9,526	32,496	3,964	15,672	2,738
Petroleum	8,059	486	3,115	240	(P)	291	(P)	1,525	1,005	1,756	202	(P)	1,696
Manufacturing	16,277	2,020	9,707	2,199	3,187	66	0	1,921	671	3,879	154	3,646	
Food and kindred products	90	0	47	2	0	(P)	0	0	24	19	14	0	
Chemicals and allied products	304	128	156	1	0	7	0	111	13	7	3	1	
Primary and fabricated metals	56	2	37	0	24	0	0	11	2	15	(*)	11	
Machinery	13,644	(P)	(P)	(P)	(P)	(P)	0	(P)	(P)	(P)	(P)	(P)	
Other manufacturing	2,185	(P)	(P)	(P)	(P)	12	0	(P)	(P)	(P)	(P)	(P)	
Wholesale trade	16,433	1,072	10,787	1,870	1,288	1,195	1,266	1,545	1,517	3,058	970	864	
Retail trade	714	(P)	(P)	(P)	(P)	2	(P)	(P)	(P)	(P)	(P)	0	
Finance, except depository institutions	(P)	(P)	9,173	287	1,313	(P)	(P)	(P)	698	2,402	280	1,595	
Insurance	27,575	5,301	7,881	381	469	537	(P)	5,345	3,214	11,179	292	(P)	
Real estate	(P)	(P)	208	3	1	(P)	1	(P)	14	55	4	(P)	
Services	46,223	3,968	33,478	4,834	4,861	4,489	1,247	10,879	1,597	7,181	1,687	(P)	
Hotels and other lodging places	2,034	229	909	157	(P)	(P)	(P)	(P)	486	411	156	(*)	
Advertising	3,527	304	2,515	(P)	448	106	43	620	155	553	175	171	
Equipment rental and leasing, except autos and computers	1,330	(P)	1,024	38	(P)	(P)	0	(P)	81	(P)	0	0	
Computer and data processing services	12,675	693	9,257	1,551	1,519	579	(P)	(P)	283	2,442	365	(P)	
Motion pictures, including television tape and film	5,878	415	4,852	454	443	1,998	24	1,306	95	516	138	192	
Engineering, architectural, and surveying services	5,791	304	4,511	(P)	334	1,202	5	2,142	69	907	238	42	
Accounting, research, management, and related services	5,183	431	3,742	251	645	110	348	1,299	198	813	160	285	
Health services	381	0	203	0	0	0	(P)	97	(P)	(P)	0	0	
Other	9,424	(P)	6,465	1,880	844	442	180	2,171	(P)	1,345	(P)	492	
Other industries	13,180	(P)	(P)	(P)	(P)	655	(P)	(P)	(P)	(P)	(P)	(P)	1,042
Agriculture, forestry, and fishing	11	0	(*)	0	0	0	0	(*)	6	5	5	0	
Mining	70	(P)	(P)	0	0	0	0	0	4	0	0	0	
Construction	193	2	(P)	0	0	0	0	1	27	(P)	0	0	
Transportation	6,710	1,336	(P)	(P)	939	165	(P)	(P)	1,165	(P)	187	1,042	
Communication	2,626	(P)	191	3	0	(P)	0	(P)	(P)	(P)	(P)	0	
Public utilities	3,570	(P)	1,589	(P)	(P)	(P)	0	(P)	184	1,382	(P)	0	
1994													
All industries	153,541	16,994	80,019	10,469	12,446	6,845	3,092	29,805	12,344	41,693	5,238	19,255	2,493
Petroleum	7,174	518	2,268	(P)	(P)	88	243	1,290	1,179	1,609	243	157	1,599
Manufacturing	13,883	1,666	6,904	1,519	2,660	50	7	1,506	580	4,733	158	4,447	
Food and kindred products	94	1	40	0	1	19	(P)	0	43	11	9	0	
Chemicals and allied products	56	6	25	3	0	14	(P)	2	10	15	0	(*)	
Primary and fabricated metals	54	1	45	14	2	0	0	21	7	(*)	(*)	0	
Machinery	11,765	(P)	(P)	1,257	(P)	8	1	(P)	(P)	(P)	29	(P)	
Other manufacturing	1,914	(P)	(P)	245	(P)	10	0	(P)	(P)	(P)	142	(P)	
Wholesale trade	13,521	783	8,071	1,034	467	755	580	1,329	1,369	3,297	918	959	
Retail trade	(P)	(P)	(P)	(P)	(P)	(P)	(P)	206	51	(P)	(P)	(P)	
Finance, except depository institutions	(P)	1,908	8,346	383	1,496	119	252	4,660	(P)	3,732	457	(P)	
Insurance	30,941	5,242	9,106	462	577	(P)	(P)	6,171	3,152	13,441	324	8,271	
Real estate	(P)	32	288	8	1	(P)	0	210	(P)	(P)	0	(P)	
Services	54,847	4,551	37,706	6,380	5,634	4,676	1,613	11,834	3,653	8,938	2,486	2,749	
Hotels and other lodging places	2,229	224	1,197	171	208	(P)	(P)	213	406	403	181	(P)	
Advertising	(P)	324	3,148	327	547	248	64	841	195	(P)	184	189	
Equipment rental and leasing, except autos and computers	(P)	202	1,242	(P)	458	5	3	88	82	(P)	9	(P)	
Computer and data processing services	16,714	759	11,723	2,031	2,157	680	1,033	3,552	1,363	2,869	654	1,217	
Motion pictures, including television tape and film	4,240	390	3,156	424	304	(P)	25	589	135	559	167	324	
Engineering, architectural, and surveying services	6,685	299	4,464	(P)	192	1,696	0	1,874	458	1,463	347	(P)	
Accounting, research, management, and related services	5,678	693	3,969	263	713	116	147	1,546	222	794	202	238	
Health services	476	0	285	0	0	0	(P)	114	(P)	(P)	0	0	
Other	12,963	1,660	8,522	2,577	1,055	420	232	3,017	(P)	(P)	(P)	651	
Other industries	16,786	2,194	6,552	(P)	(P)	632	86	2,600	1,504	5,646	542	362	893
Agriculture, forestry, and fishing	162	113	13	0	0	0	0	13	14	23	(P)	0	
Mining	(P)	51	(P)	0	6	0	0	0	1	0	0	0	
Construction	247	9	150	0	0	2	0	137	7	80	2	3	
Transportation	8,740	1,550	3,789	292	1,060	(P)	(P)	1,598	383	2,126	135	(P)	893
Communication	(P)	(P)	785	3	(P)	5	(P)	567	866	1,900	(P)	(P)	
Public utilities	3,953	(P)	(P)	(P)	(P)	(P)	0	285	233	1,517	297	0	

* Less than \$500,000.
P Suppressed to avoid disclosure of individual companies.

Table 11.—Sales of Services to U.S. Persons by Nonbank Majority-Owned U.S. Affiliates of Foreign Companies, Industry of Affiliate by Country of UBO, 1993–94

[Millions of dollars]

	All countries	Canada	Europe						Latin America and Other Western Hemisphere	Other countries			United States
			Total	Of which:						Total	Of which:		
				France	Germany	Netherlands	Switzerland	United Kingdom			Australia	Japan	
1993													
All industries	134,700	23,507	78,255	7,506	10,687	8,667	11,655	33,359	3,432	(P)	(P)	20,337	(P)
Petroleum	3,412	358	1,519	0	(P)	103	33	(P)	(P)	(P)	(P)	44	(P)
Manufacturing	9,784	1,112	7,833	571	799	857	2,145	3,190	107	732	29	487	0
Food and kindred products	561	0	303	0	0	0	141	162	0	258	0	230	0
Chemicals and allied products	3,049	0	3,010	(*)	69	298	(P)	1,733	0	39	0	5	0
Primary and fabricated metals	753	347	280	6	115	0	0	132	105	20	0	19	0
Machinery	3,167	34	2,827	403	572	525	(P)	171	(*)	307	0	180	0
Other manufacturing	2,254	732	1,412	161	42	33	77	991	2	108	29	52	0
Wholesale trade	9,635	135	3,165	73	1,641	81	315	978	11	6,315	0	6,023	9
Retail trade	807	132	402	25	37	2	3	221	59	212	0	106	0
Finance, except depository institutions	6,195	320	3,715	184	214	130	1,101	1,748	(P)	1,833	17	1,771	(P)
Insurance	44,327	12,663	30,719	1,091	4,891	5,556	5,889	11,709	(P)	807	171	502	(P)
Real estate	12,417	3,171	3,602	277	498	910	195	1,363	(P)	5,087	364	3,034	(P)
Services	33,984	2,583	19,120	4,136	1,533	623	1,674	9,185	1,271	10,895	2,817	6,251	114
Hotels and other lodging places	5,871	96	1,712	636	51	24	(P)	877	176	3,886	5	2,525	0
Advertising	2,551	12	2,335	630	4	0	0	1,698	33	84	0	(P)	86
Equipment rental and leasing, except autos and computers	1,078	72	819	355	7	0	0	221	11	(P)	(P)	(P)	0
Computer and data processing services	2,505	305	1,957	423	88	177	3	1,110	12	228	(P)	143	2
Motion pictures, including television tape and film	6,854	428	1,926	375	5	1	0	1,543	75	4,424	2,487	1,871	0
Engineering, architectural, and surveying services	3,653	184	3,214	1,033	676	137	257	(P)	0	254	0	246	0
Accounting, research, management, and related services	1,414	15	1,046	(P)	98	40	29	487	(P)	322	3	301	(P)
Health services	1,514	758	(P)	0	(P)	0	0	0	(P)	(P)	0	(P)	0
Other	8,544	713	(P)	(P)	(P)	244	(P)	(P)	(P)	1,287	216	787	(P)
Other industries	14,139	3,031	8,179	1,149	(P)	406	301	(P)	(P)	(P)	(P)	2,118	(P)
Agriculture, forestry, and fishing	114	11	48	16	9	0	20	(P)	1	55	3	51	0
Mining	40	14	26	(*)	18	3	(*)	0	0	0	0	0	0
Construction	1,605	0	1,339	(P)	(P)	0	0	969	(P)	(P)	0	(P)	0
Transportation	8,688	1,321	5,192	541	317	403	270	2,365	45	1,949	34	1,639	(P)
Communication	970	(P)	770	(P)	0	0	0	679	5	8	0	4	0
Public utilities	2,722	(P)	804	458	0	0	11	(P)	36	383	(P)	(P)	0
1994													
All industries	144,365	22,546	85,649	11,523	10,861	(P)	12,279	35,792	3,665	(P)	(P)	22,571	(P)
Petroleum	3,329	411	1,437	0	26	112	45	(P)	1,112	(P)	(P)	41	(P)
Manufacturing	9,950	1,150	7,782	760	839	626	2,065	3,117	78	940	36	590	0
Food and kindred products	602	0	284	0	0	0	114	169	0	318	0	288	0
Chemicals and allied products	3,153	0	3,026	143	66	(P)	(P)	1,591	0	127	0	8	0
Primary and fabricated metals	515	156	259	7	40	0	0	165	76	23	0	22	0
Machinery	3,507	(P)	3,055	447	675	(P)	(P)	437	(P)	335	0	198	0
Other manufacturing	2,173	(P)	1,157	163	57	0	85	755	(P)	136	36	73	0
Wholesale trade	10,906	105	3,494	91	1,812	182	320	1,034	21	7,287	0	7,149	(*)
Retail trade	500	50	198	22	42	2	4	85	47	206	0	115	0
Finance, except depository institutions	5,878	317	3,400	201	179	(P)	887	1,719	(P)	1,789	17	1,721	(P)
Insurance	48,666	11,586	36,191	4,413	5,076	5,788	6,366	12,993	(P)	737	112	495	(P)
Real estate	11,273	2,513	3,254	297	514	811	185	1,159	(P)	4,951	383	2,943	(P)
Services	38,908	3,065	21,454	4,709	1,678	773	2,108	10,273	1,542	12,721	3,208	7,262	126
Hotels and other lodging places	6,595	107	1,943	681	60	26	29	1,070	184	4,362	6	2,702	0
Advertising	3,135	13	2,897	917	4	(P)	0	1,816	(P)	(P)	0	76	95
Equipment rental and leasing, except autos and computers	1,205	80	781	275	9	0	0	214	(P)	(P)	65	89	0
Computer and data processing services	2,944	438	2,197	462	96	28	15	1,397	14	293	61	138	2
Motion pictures, including television tape and film	8,107	473	2,264	457	6	1	0	1,798	(P)	(P)	(P)	(P)	0
Engineering, architectural, and surveying services	3,908	188	3,438	1,061	701	155	290	1,124	0	282	0	273	0
Accounting, research, management, and related services	1,606	17	1,215	(P)	94	69	32	554	13	358	4	334	2
Health services	1,719	885	670	68	603	0	0	0	(P)	(P)	0	163	0
Other	9,689	864	6,049	(P)	105	(P)	1,742	2,300	(P)	(P)	(P)	(P)	27
Other industries	14,954	3,350	8,438	1,029	695	439	299	(P)	113	2,860	261	2,255	(P)
Agriculture, forestry, and fishing	77	10	47	15	9	0	20	(P)	1	19	3	15	0
Mining	42	12	30	(*)	(P)	4	(*)	0	0	0	0	0	0
Construction	1,673	0	1,406	124	(P)	0	0	919	(P)	(P)	0	239	0
Transportation	9,551	1,418	5,728	583	354	435	267	2,672	54	2,158	44	1,792	(P)
Communication	1,057	(P)	795	24	0	0	0	687	(P)	(P)	0	4	0
Public utilities	2,554	(P)	433	283	0	0	12	(P)	39	(P)	214	206	0

* Less than \$500,000.

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UBO Ultimate beneficial owner