

UNITED STATES OF AMERICA

COMMODITY FUTURES TRADING COMMISSION

OPEN MEETING ON THE 24TH SERIES OF
PROPOSED RULEMAKINGS UNDER THE DODD-FRANK ACT

Washington, D.C.

Thursday, February 23, 2012

1 PARTICIPANTS:

2 Commission Members:

3 GARY GENSLER, Chairman

4 BART CHILTON, Commissioner

5 MICHAEL V. DUNN, Commissioner

6 JILL SOMMERS, Commissioner

7 SCOTT D. O'MALIA, Commissioner

8 MARK WETJEN, Commissioner

9 Presentation No. 1: Final Rule on Swap Dealer and
9 Major Swap Participant Recordkeeping, Reporting,
10 Duties, and Conflicts of Interest Policies and
10 Procedures; Swap Dealer, Major Swap Participant,
11 and Futures Commission Merchant Chief Compliance
11 Officer

12
13 FRANK FISANICH, Office of General Counsel

14 GARY BARNETT, Division of Market Oversight

15 WARD P. GRIFFIN, Office of General Counsel

16 DAN BERKOVITZ, General Counsel

17 DAVID MEISTER, Director of Enforcement

18 Presentation No. 2: Proposed Rule on the
18 Procedures to Establish Appropriate Minimum Block
19 Sizes for Large Notional Off-Facility Swaps and

19	Block Trades, and Further Measures to Protect the
20	Identities of Parties to Swap Transactions
20	
21	CARL KENNEDY, Office of General Counsel
22	GEORGE PULLEN, Division of Market

1 PARTICIPANTS (CONT'D):

2 LYNN RIGGS, Division of Market Oversight

3 RICK SHILTS, Division of Market Oversight

4 ESEN ONUR, Office of Chief Economist

5 * * * * *

6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22

P R O C E E D I N G S

1

2

(9:35 a.m.)

3

CHAIRMAN GENSLER: Good morning. This meeting will come to order. This is a public meeting of the Commodity Futures Trading Commission to Consider Final and Proposed Rules under the Dodd-Frank Act. I'd like to welcome members of the public and market participants, members of the media as well as those listening to the meeting on the phone or watching this webcast. I'd also like to thank Commissioners Sommers, Chilton, O'Malia and Wetjen for their significant contribution to the rule-writing process and thank the CFTC's hard-working and dedicated staff.

15

In 2008 the swaps market helped concentrate risk in the financial system that then spilled out over the real economy affecting businesses and customers across the country, and as we know, 8 million Americans lost their jobs and thousands of small businesses were lost as a result of the crisis. The derivatives reforms in the Dodd-Frank Act once implemented will lead to

22

1 significant benefits for the real economy, that
2 which makes up over 94 percent of private-sector
3 jobs in America. Derivatives reforms also will
4 bring significant benefit to all Americans who
5 depend on pension funds, mutual funds, community
6 banks and insurance companies as that part of the
7 financial system will benefit greatly from the
8 greater transparency and lower risk in the swaps
9 market. They'll benefit from the transparency and
10 lowering risk that also comes from this
11 twenty-fourth meeting of the Dodd-Frank reforms.
12 We will consider rules addressing both lowering
13 risk and promoting transparency. To lower risk
14 we'll consider business conduct standards for swap
15 dealers and major swap participants, what we've
16 come to call internal business conduct rules, and
17 I think Frank and Ward are going to present
18 initially on that. Then to promote greater
19 transparency we'll consider a proposal of the
20 block rule. Last month the CFTC completed some of
21 its first rules or reforms related to dealers.
22 The Commission finished up on a registration rule

1 where for the first time regulators will be able
2 to monitor swap dealers and major swap
3 participants, and we also finished up on rules
4 establishing robust sales practices in the swaps
5 market. Today's internal business conduct rule, a
6 collection of five proposals from Frank will tell
7 us about a year or two or a year-and-a-half ago
8 builds on this progress. It requires swap dealers
9 and major swap participants to establish risk-
10 management policies to manage the risk of their
11 swaps activities; it requires firewalls to protect
12 against conflicts of interest between trading and
13 research and between trading and clearing units of
14 financial firms. In addition, the rule
15 establishes reporting, recordkeeping and daily
16 trading records critically to ensure that there is
17 an audit trail that details the full trading
18 history. These provisions were congressionally
19 mandated. In addition, swap dealers, major swap
20 participants and futures commission merchants must
21 have a chief compliance officer and a compliance
22 program in place to ensure compliance with the

1 provisions of the Dodd-Frank Act to protect the
2 public.

3 In addition, today we're going to be
4 considering a proposal or one might say a
5 re-proposal of the block rule. This proposal
6 benefits from significant comments we received on
7 the real-time public reporting proposal which also
8 included something on blocks. The new methodology
9 in this re-proposal makes a number of significant
10 changes from the earlier proposal. First, it's
11 tailored so that it includes block sizes that vary
12 by asset class. I think for instance there will
13 be 24 separate pieces of the interest rate market.
14 And it will be tailored by underlying reference
15 product or rate. Second, it's been simplified as
16 it will no longer rely on a test which came to be
17 called the social size multiple test for setting
18 minimum block size. Now it's more tailored in
19 more buckets and it's actually far simpler.
20 Third, the proposal moves from being based on
21 transaction counts to being based on net notional
22 amount of swaps within a category. Furthermore,

1 this new proposal benefits from a review of a
2 significant amount of market data particularly in
3 the interest rate and credit swaps market.

4 As I've said for quite some time, we're
5 working to complete these rules in a thoughtful,
6 balanced way and not against a clock. We've
7 finalized today 27 rules and if we move forward
8 today it would be 28 rules. We have much to do
9 going forward. Though we've made great progress
10 on the congressionally mandated reforms to bring
11 transparency and competition to these markets and
12 to best protect taxpayers and lower risk and the
13 rest of the economy, it's only going to be with
14 finalizing and I would say also with much needed
15 funding for 2013. Then we're going to be able to
16 actually oversee these markets and how to protect
17 the public. I have great confidence in the
18 Commission and staff that will finish the
19 remaining reforms this year for the benefit of the
20 market.

21 I also want to take a moment to
22 announced a 2-day roundtable that we're having

1 here next week that staff is going to be hosting
2 next Wednesday and Thursday which will look at the
3 critical issues surrounding further enhancements
4 to customer protection. Segregation of customer
5 funds is a core foundation of customer protection
6 in both the futures and the swaps markets. We've
7 already taken a number of steps such as enhancing
8 the protections regarding investment of customer
9 funds through amendments to what we call Rule
10 1.25, and the requirement that future commission
11 merchants and derivatives clearing organizations
12 segregate customer collateral, supporting cleared
13 swaps and ensuring customer money is protected
14 individually all the way down to the
15 clearinghouse, the so-called LSOC for swaps. But
16 there is much more that these panels and the
17 public can weigh in on. Panels will include
18 looking at alternative custodial arrangements for
19 segregated funds, enhanced customer protections
20 and transparency provisions for futures commission
21 merchants, additional protections for collateral
22 possibly in the futures markets, revisions to

1 bankruptcy rules, so-called Part 190, protection
2 of customer funds trading in foreign futures
3 markets or what we call Part 30 and issues
4 associated with entities duly registered with the
5 CFTC as FCMs and the SEC as broker dealers and
6 we've invited Securities and Exchange Commission
7 staff to partake in any part of these 2 days, and
8 will also be looking at possible enhancements to
9 the self- regulatory structure either here or at
10 the SROs themselves. Before we hear from staff,
11 I'm going to turn it over to fellow Commissioners.
12 Commissioner Sommers?

13 COMMISSIONER SOMMERS: Good morning.
14 Thank you, Mister Chairman and thanks to staff who
15 have put a tremendous amount of time into
16 formulating the rules that we are voting on today,
17 the final business conduct rules and the proposal
18 for establishing appropriate minimum block sizes
19 for swaps. The challenges we face in implementing
20 the Dodd-Frank Act are ongoing and I cannot
21 emphasize enough how proud I am to be part of an
22 organization that is filled with such dedicated

1 public servants because it takes a lot of time and
2 effort to get these rules to the place where we're
3 considering them today, and I want to again say
4 how much I appreciate the work of all of the
5 teams.

6 While I appreciate the hard work that
7 has gone into finalizing the business conduct
8 rules, I unfortunately cannot support the final
9 product. There are too many provisions in the
10 final rules that don't make sense or portend
11 disturbing trends, and I'll point out just a few
12 examples. During the course of the comment
13 period, the Commission received requests to allow
14 substituted compliance for entities to subject
15 comparable regulation by a prudential regulator.
16 This makes perfect sense to me from both a
17 resource and policy perspective. If a registrant
18 is subject to comparable regulation, why do we
19 need to layer on additional regulation? And given
20 our own strained resources and the additional
21 burdens that duplicative regulation places on
22 registrants, shouldn't we be looking for ways to

1 rely on our fellow regulators whenever we can?
2 Instead, the Commission has "determined that its
3 interests in ensuring that all registrants are
4 subject to consistent regulation outweighs and
5 burden that may be placed on registrants that are
6 subject to regulation by a prudential regulator."
7 This is form over substance, a cookie-cutter
8 approach that we can ill afford at a time when our
9 resources have been stretched as never before. It
10 also does not bode well for how the Commission may
11 be approaching extraterritoriality issues. While
12 we have been hearing for months that staff has
13 been developing guidance on the application of
14 Dodd-Frank to activities outside the U.S., nothing
15 of substance has been shared with my office to
16 date. Given the Commission's unwillingness to
17 rely on comparable regulation by a U.S. prudential
18 regulator, I am left wondering whether we will be
19 abandoning our long-standing policy or recognizing
20 and relying on comparable foreign regulations. I
21 hope the answer to that question is no.

22 Another provision of the final rules

1 that baffles me is the requirement that swap
2 dealers and major swap participants diligently
3 investigate the adequacy of the financial
4 resources and risk-management procedures of any
5 central counterparty through which the registrant
6 clears. Given the extensive, detailed regulations
7 the Commission recently finalized for derivative
8 clearing organizations on financial resources and
9 risk-management procedures, any DCO that accepts a
10 swap for clearing presumably will not do so unless
11 it has the proper resources and risk-management
12 procedures in place. The preamble to the rule
13 states, however, that a determination that a DCO
14 is in compliance with the Commission's core
15 principles and regulations is no substitute for
16 the due diligence of registrants who must evaluate
17 the use of a central counterparty in light of
18 their own circumstances. This begs the question
19 what is the registrant supposed to do
20 independently to satisfy itself that a DCO has
21 sufficient resources and procedures to clear a
22 particular swap that it accepts for clearing? Can

1 a registrant refuse to clear a swap that the
2 Commission has determined must be cleared because
3 the registrant has determined that no DCO that
4 accepts the swap for clearing is truly up to the
5 task given the registrant's particular
6 circumstances? The preamble also states that swap
7 dealers and major swap participants may
8 voluntarily elect to clear swaps that are not
9 required to be cleared through CCPs that are not
10 registered with the Commission, and in those
11 instances some sort of due diligence prior to
12 submitting a swap for clearing would be part of a
13 prudent risk-management program. While this makes

14 slightly more sense, I am again left wondering
15 whether we are signaling something about the
16 extraterritorial application of our rules. Do we
17 contemplate allowing U.S. Swap dealers to
18 voluntarily clear through foreign CCPs? If so,
19 under what circumstances will that be allowed?

20 I am most disturbed however by the walls
21 we are erecting on the communications between the
22 trading and clearing units of swap dealers and

1 affiliated FCMs. The only exception we allow is
2 for communications necessary to manage a default.
3 The statute requires swap dealers to establish
4 safeguards to ensure that interactions between
5 trading and clearing personnel do not contravene
6 the provisions of the Act requiring open access to
7 clearing. In typical fashion, our rules go far
8 beyond the intent of the statute and prevent any
9 communication between a swap dealer and an
10 affiliated FCM that would incentivize or encourage
11 the use of an affiliated FCM for clearing. We
12 seem to be worried that a customer's clearing
13 choices will be narrowed if a multiservice
14 financial institution offers options based on
15 bundled or nonbundled services. The end effect of
16 the rules however is to restrict a customer's
17 access to information upon which to make an
18 informed choice. Rather than protecting
19 customers, I fear that the rules will increase
20 their costs and create needless inefficiencies for
21 those looking for full-service options.

22 With regard to the block trading

1 proposal, I really appreciate the hard work the
2 team has put into coming up with a practical
3 solution to a very challenging problem. Dodd-
4 Frank mandates that the Commission specify the
5 criteria for determining what constitutes a large
6 notional swap transaction for particular markets
7 and contracts. In determining appropriate block
8 sizes, Congress has directed that we take into
9 account whether public disclosure of transactions
10 will reduce market liquidity. This requires a
11 balancing act. If the block threshold is set too
12 low, there will be reduced transparency in the
13 market. If the block threshold is set too high,
14 there will be reduced liquidity in the market. It
15 is no small task to come up with a solution to
16 this complex problem. I believe it is worth
17 noting that we have been grappling with the
18 concept of appropriate block size and market
19 transparency in the futures markets for years. In
20 July 2004 we proposed guidance on among other
21 things DCM block trading rules. We re-proposed
22 again in 2008 and again in 2010. Setting block

1 sizes for swaps is not an easy task and absent
2 robust data, comprehensive analysis and the
3 benefit of market experience, we could severely
4 harm liquidity at this critical regulatory
5 juncture where we seek to bring more swaps on to
6 SEFs. Under the current proposal which recommends
7 utilizing a 67-percent notional amount
8 calculation, only the largest 6 percent of all IRS
9 and CDS would be blocks. This proposal ignores
10 Congress's mandate that we take into account the
11 impact of public disclosure on liquidity. We are
12 effectively sacrificing liquidity at the altar of
13 transparency. While I applaud the rule team's
14 efforts to analyze available data in the interest
15 rate and credit asset classes, the team only had
16 access to 3 months' worth of transaction data and
17 that data dates back to the summer of 2010. We
18 are relying on stale data and far too little of
19 it. Absent further transaction data, it is hard
20 to say if the 6-percent relationship would even
21 hold true over a larger transaction dataset. Of
22 greater concern to me is the one-size-fits-all

1 approach in which we blindly apply the 67- percent
2 formula across asset classes. I do not believe
3 this is prudent given the potential variations in
4 liquidity among the asset classes. The one ray of
5 light that I do see in this proposal is that the
6 team has gone to great lengths to pose numerous
7 questions and to put out myriad alternative
8 approaches. If we're going to get this right in
9 the final rule, we need to be willing to consider
10 all of the comments from the industry. With
11 regard to comments from the industry, I am also
12 concerned that we are working to finalize the
13 rules which will implement Dodd-Frank, I believe
14 it's the most important role I've ever played as a
15 Commissioner at the CFTC and I believe that it is
16 crucial for the marketplace and for market
17 participants that we get these rules right and
18 that we finalize them in a way that is reasonable
19 and that will give these rules the ability to
20 stand the test of time. These rules should not
21 only reflect input from the majority, but from the
22 Commission as a whole and these rules do not do

1 that. We consistently reject reasoned comments
2 from industry professionals with little
3 justification in our cost-benefit analysis to
4 support those rejections. I have been hopeful for
5 the past year that things would change when we
6 started finalizing these rules and especially the
7 rules that are so integral to the new regulatory
8 framework, but things have not changed. I am
9 longer optimistic. I do not believe that these
10 rules have a chance of withstanding the test of
11 time. But, I believe instead that this Commission
12 will be consumed over the next few years using our
13 valuable resources to rewrite the rules that we
14 knew or should have known would not work because
15 the public commented and told us that. We should
16 have known it when we issued them and we instead
17 are issuing them without taking sufficient
18 comments into consideration. Thank you.

19 CHAIRMAN GENSLER: Thank you,
20 Commissioner Sommers. Commissioner Chilton?

21 COMMISSIONER CHILTON: Thank you. I
22 also thank staff, and I support the rules, both

1 the proposal and the rule. After Commissioner
2 Sommers speaks I usually take some of the things
3 she said and talk about how insightful they are
4 and helpful they are and I think there are some
5 things in there, Jill, that are really good to
6 learn from. On the block thing, this is a
7 proposal. Just a proposal. We're going to listen
8 to the comments. We messed up on the last
9 proposal and so here we have another one. But I
10 agree with Commissioner Sommers on the balancing
11 part of it. I was reminded recently of a talk I
12 gave a couple-and-a-half years ago called "Sense
13 of Balance." In it I talked about the Flying
14 Wallendas and Karl Wallenda, the trapeze and the
15 high-wire act who used to appear on the "Ed
16 Sullivan Show." For those of you who have no clue
17 what I'm talking about, this is classic
18 entertainment heritage. Go google it. That's
19 what the internet is for. As we do these rules
20 and as Commissioner Sommers was talking about as
21 they get more complex and one is layered upon the
22 other, it gets higher, the safety net needs to be

1 better and our balance needs to be better and we
2 need to look at these things in concert. The
3 block trading rule is one example where you can't
4 just look at it in isolation so that you need to
5 look at the reporting rule along with the block
6 rule and you need to look at the SEF rule.

7 Section 733 says as a rule of
8 construction regarding SEFs that there are two
9 things that we need to do in promulgating our
10 rule. One is to promote SEFs, promote trading on
11 SEFs, and the second is to promote pretrade price
12 transparency. So if we set the blocks too low in
13 the block trading rule, we wouldn't be promoting
14 trading on SEFs because the blocks can be traded
15 off of SEFs so we wouldn't be doing that first
16 rule of construction. But with regard to pretrade
17 price transparency, if we set the levels too high,
18 the result is what we'll end up doing is there
19 will be some institutions who won't want to use
20 this risk-management tool at all because if they
21 have to report these very large trades
22 instantaneously, immediately, they won't be able

1 to lay off their risk and therefore they won't do
2 it, and ultimately that could theoretically impact
3 the prices that customers pay. Dodd-Frank isn't
4 about not having is involving risk management.
5 That's not the goal. We want risk management. We
6 just want the transparency, we want the
7 accountability, so it's all about balance. And I
8 think we also reached a good balance, a good
9 equilibrium on the internal conflicts rules.

10 You can pick up the paper any day or
11 watch television any day and read about all the
12 problems in the business world. I'm not talking
13 about specifically the industry that we regulate,
14 sort of the conflicts-ridden, insidious nature of
15 business in society today. The American public is
16 sort of fed up with it. So I think the rule on
17 internal conflicts that we've proposed strikes the
18 right balance. It essentially sets up sort of
19 good housekeeping standards for everybody to
20 operate by which allows them continue to do risk
21 management, appropriately addresses conflicts of
22 interest in addition to spelling out the duties

1 and responsibilities of the people at these firms.

2 Finally, there's an issue that I've sort
3 of been biting my tongue on lately. It's one that
4 I've talked about a lot and that's position
5 limits. We're not dealing with it today, but I
6 continue to be concerned about it. We passed this
7 final rule on position limits in October and the
8 deal is for those of you who don't know, the clock
9 didn't start ticking on implementation of position
10 limits until we get this joint rulemaking on the
11 definitions rule which includes the definition of
12 nine different products and one of them is swaps.
13 So once we define what a swap is, 14 months after
14 that we can start having position limits on swaps.
15 So it made sense until we had this rule and the
16 Chairman has worked hard on trying to work with
17 our colleagues over at our sister agency the SEC
18 to move forward on these things, but as we know
19 today, on the entities definition rule we got
20 pushed back. Doing a joint rule with two agencies
21 is always a challenge and in this case we thought
22 we were going to get to an agreement in December,

1 we thought we were going to an agreement in
2 January, here it is February and we're looking at
3 maybe April. If we did it in April there would be
4 60 days until the regulated exchanges would have
5 the federal limits in the spot and the deferred
6 months. This is a tool that we need now. There
7 is a chart here and I won't mention the company.
8 I know people can't see it, of a meeting we had
9 yesterday and it spelled out where the rules were
10 going to come down and what this company
11 envisioned as when things would be implemented.
12 The last thing here of all of the rules is
13 position limits. It's ironic because Congress
14 told us that position limits was one of the things
15 that we should do, but here it's the last thing to
16 get done on this chart. I hope that's wrong. But
17 to the extent that we can work, Mister Chairman,
18 to try and figure out a way forward that doesn't
19 result in us being sort of hamstrung, whether or
20 not it's going forward with an interim final rule
21 that just went forward maybe using our existing
22 authority on the regulated exchanges limit, again,

1 limits that exist in the spot month for
2 everything, the 28 designated commodities but
3 exist in the ags and have for decades, or whether
4 or not there's a way that the lawyers can work
5 with the actual swaps definition. Forget about
6 all the other definitions, the other eight
7 definitions, but really just focus in on the swaps
8 definition so we can approve that and then we
9 could have position limits. This is a tool that
10 can help customers. It could help customers now.
11 So I hope like Karl Wallenda we take this good
12 position limits rule that's balanced very fairly
13 but get it to the other end of the wire.

14 CHAIRMAN GENSLER: Thank you,
15 Commissioner Chilton. If I might just on working
16 with the SEC, it's been a very constructive
17 relationship or partnership these last 2-1/2 to 3
18 years. But, yes, Congress asked us to work
19 together on a joint rule on further defining swap
20 dealer, securities-based swap dealer, swap and as
21 you said, nine terms. It continues to be that
22 we'll take these rules up when they're ready; the

1 entity definition rule hopefully very shortly. I
2 think when you were referring to April that that
3 is what we are talking about on the products
4 definition rule. But I too like you have been a
5 supporter, maybe not as vocal, of position limits
6 so that I look forward to working with your staff
7 on any ideas that you have. In the meantime, what
8 we're doing in the Office of the Chief Economist,
9 the Office of Chief Counsel, the Division of
10 Market Oversight, folks have really been engaged
11 with similar folks over at the SEC on both of
12 these rule sets, but of course we're only going to
13 do them when we get them right and when they have
14 input from 10 Commissioners. Commissioner
15 O'Malia?

16 COMMISSIONER O'MALIA: Thank you.
17 Mister Chairman, I'd like to before I get to my
18 statement comment on the roundtables. I think
19 those are important. We don't have an agenda.
20 You laid it out today, but maybe we can have a
21 little discussion. How much information are you
22 going to give the public to inform this discussion

1 on the issues? I know we've talked about some of
2 the reforms, but how are they going to know what
3 to comment on?

4 CHAIRMAN GENSLER: It's been run by the
5 people you know, Bob Wasserman and Laura Estrada,
6 and then over with Gary Barnett, Amanda Olear,
7 Frank and Tom Smith and so forth. I'm sure there
8 are others too. I think that they've been
9 reaching out to your office and everybody's office
10 to get input on the panels and the panelists. I
11 don't normally personally get involved in who's on
12 the panels and so forth. I see Gary Barnett and
13 there is Amanda. Why don't you make sure to
14 inform the Commissioners today on the answer to
15 this question, how the public will know what
16 questions you are seeking input on on these seven
17 panels? I assume that today you'll put up on the
18 website an agenda. So they'll put an agenda up
19 today on the website but then also to Commissioner
20 O'Malia's question, how the public will know what
21 questions you're going to be asking.

22 COMMISSIONER O'MALIA: That would be

1 very helpful. Thank you. The latest issue of
2 "The Economist" featured an article entitled
3 "Overregulated America." That features in its
4 archetype for excessive and badly written rules
5 our own Dodd-Frank Act. The problem the article
6 points out is that the rules sound reasonable but
7 impose a huge collective burden due to their
8 complexity. Part of the problem as "The
9 Economist" points out is that we are under the
10 impression that we can anticipate and regulate for
11 every eventuality. Throughout the rulemaking
12 process I have argued that we must ensure that
13 regulations are accessible, consistent, written in
14 plain language and guided by empirical data and
15 that we follow the President's 2011 guidance in
16 his Executive Order 13563 to develop responsible
17 cost-benefit analysis.

18 I accept wholeheartedly the mission put
19 upon this administration by the President to "root
20 out regulations that conflict, that are not worth
21 the cost or that are just plain dumb." Today in
22 furtherance of his guidance and that mission, I

1 will not support the final rules governing the
2 internal business conduct standards or the block
3 trading rule.

4 The Commission has an obligation to make
5 a determination as to whether our rules qualify as
6 a major rule and the OMB's Office of Information
7 and Regulatory Affairs has concurred with our
8 determination that this set of rules qualifies as
9 a "major rule" under the Congressional Review Act
10 with an annual effect on the economy of more than
11 \$100 million. However, there isn't a single list
12 of costs associated with the internal rule to make
13 a determination whether that figure is correct or
14 not. Cost-benefit analyses of this rule clearly
15 fail to comply with OMB Circular A-4 which is the
16 how-to manual for government best practices in
17 developing cost-benefit analysis. Our rule fails
18 to discuss anticipated costs. There is no
19 analysis based on reasoned assumptions or an
20 evaluation of the impacts of the rulemaking. We
21 have selected our own baseline to measure costs
22 and have failed to use the prestatutory baseline

1 in direct violation of the OMB guidance. This
2 rule amounts to regulatory malpractice.

3 After reviewing the internal business
4 conduct rules, I have reached the tipping point
5 and can no longer tolerate the application of weak
6 standards in analyzing the costs and the benefits
7 of our rulemakings. Our inability to develop
8 quantitative analyses or develop reasonable
9 comparative analyses of legitimate options hurts
10 the credibility of this Commission and undermines
11 the quality of our rules. I believe it is time
12 for professional help and I will be following-up
13 this statement with a letter to the director of
14 OMB seeking review of the internal business
15 conduct rules to determine whether or not the
16 rulemaking complies with the President's executive
17 orders and the OMB guidance found in OMB Circular
18 A- 4. The fact that the Commission has been
19 challenged by weak economic analysis is not new.
20 In fact, the CFTC's IG raised many concerns with
21 our analysis in the June 13, 2011 review. I
22 believe the Commission began to stray from the

1 President's executive order as a result of staff
2 guidance which was Exhibit 2 in the IG report.
3 The document is intended to guide staff in
4 developing cost-benefit analysis, and
5 unfortunately, it weakens OMB guidance in a number
6 of areas. For example, it directs staff to
7 "incorporate the principles of Executive Order
8 13563 to the extent that they are consistent with
9 5A and that it is reasonable feasible to do so."
10 I'm not sure that the President had that in mind
11 when he issued the order. As for the executive
12 order, it appears that we will incorporate the
13 principles only when they neatly align with our
14 own interpretation.

15 Setting the bar this low is remarkable.
16 Indeed, former CFTC Commissioner and Acting
17 Chairman William Albrecht recently wrote that
18 expecting any detailed cost-benefit analysis of
19 the proposed Dodd-Frank rules is impossible in
20 part because "the CFTC has never had to develop
21 CBA expertise." Additionally, as in today's final
22 rulemaking, the Commission has determined in

1 contradiction of OMB guidance that it may set the
2 baseline to incorporate the costs of statutorily
3 mandated rulemakings regardless of how the CFTC
4 has interpreted the statutory goals and regardless
5 of the existence of alternative means to comply
6 with such goals. Thereby, the Commission is
7 relying on an arbitrary presumption that "from the
8 rule to the extent that new regulations reflect
9 the statutory requirements of the Dodd-Frank Act,
10 they will not create costs and benefits beyond
11 those resulting from Congress's own statutory
12 mandates in the Dodd-Frank Act." This is
13 unacceptable and that Commission ignores the
14 pre-Dodd- Frank reality and establishes its own
15 economic baseline for its rulemaking is
16 unacceptable. The practice defies not only common
17 sense but rigorous and competent economic analysis
18 as well. OMB Circular A-4 is very specific about
19 cost-benefit best practices. The circular also
20 directs the Commission to consider alternatives
21 available "for the key attributes or provisions of
22 the rule." The circular goes on to recommend "it

1 is now adequate simply to report a comparison of
2 an agency's preferred option to choose a baseline.
3 Whenever you report the benefits and costs of
4 alternative options, you should present both total
5 and incremental costs and benefits." This is at
6 the most basic level of the analysis where the
7 Commission has failed to provide alternative
8 options for consideration or failed to justify its
9 chose of regulation with specific cost-benefit
10 analysis.

11 There are multiple examples where
12 concerned raised by commenters were dismissed out
13 of hand without any cost analysis or alternative
14 comparisons provided. However, I'd like to share
15 one example which I found to be the most absurd.
16 It relates to the duplicative requirement to store
17 trade data that is already stored by an SDR. Our
18 rule in the cost- benefit analysis states, "The
19 Commission considered this alternative to its
20 recordkeeping rules but determined that it is
21 premature at this time to permit swap dealers and
22 MSPs to rely solely on SDRs to meet their

1 recordkeeping obligations under the rules. At
2 present, SDRs are new entities under the
3 Dodd-Frank Act with no track record of operations,
4 and for particular swap asset classes SDRs have
5 yet to be established" which is just astounding
6 since we've already voted on this create the gold
7 standard for data retention in passing various
8 rules regarding swap data repositories and I am
9 stunned at this comment which seems to undermine
10 all of our previous rules on data, swap data core
11 principles and real-time reporting. In addition
12 to finalizing rules governing registration
13 standards, duties and core principles for SDRs,
14 the Commission has already voted on the final
15 rules to establish and compel the reporting of
16 swaps transaction information to SDRs for purposes
17 of real-time reporting and to ensure that the
18 complete data concerning swaps is available to
19 regulators throughout the existence of the swaps
20 and for 15 following termination. It is curious
21 as to how the Commission came to the conclusion
22 that in the internal business conduct rules that

1 these are cost-effective given that they require
2 firms to keep duplicative and redundant trade
3 records when all trades must be reported to an SDR
4 and including 10 years longer than held by the
5 registrants. I have serious concerns about the
6 Commission's ability to monitor and reconcile two
7 sets of records which is the rationale put forth in
8 this rule. Trade repositories are intended to
9 enhance swap market transparency. The Commission
10 should do more to ensure its own transparency with
11 regard to its cost-benefit analysis by disclosing
12 its own assumptions and data to support its
13 conclusions. Again I go back to Circular A-4
14 which outlines the standards of transparency with
15 the following direction, "A good analysis should
16 be transparent and your results must be
17 reproducible. You should clearly set out the
18 basic assumptions, methods and data underlying the
19 analysis and discuss uncertainties associated with
20 your estimates." It goes on to recommend that "to
21 provide greater access to your analysis, you
22 should generally post it with supporting documents

1 on the internet so that the public can review the
2 findings" -- that the Commission will comply with
3 either guidance.

4 I believe that a reasonably feasible
5 standard as articulated in our own staff guidance
6 has cost us to miss the mark for identifying using
7 the best, most innovative and least burdensome
8 tools to meet the regulatory ends laid out in
9 Section 4s of the Commodity Exchange Act. I agree
10 with Chairman Albrecht that the CFTC ought to be
11 able to require -- to undertake a more rigorous
12 cost-benefit analysis. I will be sending a letter
13 to Acting OMB Director Jess Zients requesting his
14 assistance in determining how far off the baseline
15 the Commission has fallen. If OMB Circular A-4
16 means anything at all, then OMB should take action
17 and hold the Commission to the circular's
18 standards.

19 With regard to the block rule, I have a
20 complete statement that I would like to have
21 included in the record. To summarize my concern,
22 I am frustrated that this rule proposal changed

1 significantly last night moving the block size
2 from 50 percent of notional value to 67 percent.
3 Amazingly, this did not affect our cost-benefit
4 analysis. This new proposal looks a lot like our
5 original proposal. Instead of capturing 95
6 percent of trades, this proposal now will only
7 capture 93 percent albeit with different metrics.
8 I don't agree with the one-size-fits-all approach
9 and I hope we will consider in the rule a more
10 nuanced asset-specific solution based on actual
11 transaction data. I would like to thank the rule
12 teams for their hard work in answering my
13 questions regarding their work and their patience
14 in explaining their complex rules. They have done
15 a remarkable job to respond to the shifting
16 dynamics and these are massive, complex rules and
17 I greatly appreciate the work they've put into
18 them, so thank you very much.

19 CHAIRMAN GENSLER: Thank you,
20 Commissioner O'Malia. Commissioner Wetjen?

21 COMMISSIONER WETJEN: Thank you, Mister
22 Chairman. I'll be supporting staff's

1 recommendations on the business conduct rules and
2 the block trade proposal before us today. There
3 are many aspects to the final rule concerning
4 internal business conduct standards for FCMs,
5 introducing brokers, swap dealers and major swap
6 participants which now consist of five prior
7 proposals. For now I'm going to focus on the
8 conflicts- of-interest requirements and
9 qualifications and designation of a chief
10 compliance officer.

11 Our clearing-related conflicts rules
12 seek to promote customer choice and clearing
13 independence in the swaps markets. Swap users
14 will be best served if they have a range of
15 choices for their clearing needs. Toward this
16 end, the rule requires targeted firewalls to
17 ensure that trading unit personnel do not
18 interfere with or improperly influence
19 clearing-related decisions by affiliates.
20 Importantly, the rule does not prohibit legitimate
21 interaction between business units including
22 coordination in the event of a default. I also

1 appreciate staff's efforts to modify the rule so
2 that it strikes a better balance in preventing
3 uncompetitive behavior while permitting affiliates
4 to meet customer needs. To be sure, customer
5 protection should not end at clearing. Indeed,
6 recent events in the FCM community suggest that
7 the warnings of a risk or compliance officer may
8 be quickly dampened by others with PNL
9 responsibilities or other incentives to do so and
10 this why I support the requirement that the
11 compliance officer have an independent line
12 directly to the board of directors. Given the
13 persistent resource constraints on the Commission,
14 it is unlikely that we alone can ensure full
15 compliance with all swaps-related regulations at
16 all times. Empowering and protecting the
17 independence of the compliance are therefore
18 essential components of our compliance regime.

19 The new large notional block trade
20 proposal builds upon our real-time reporting rules
21 proposed in December 2010. It sets forth possible
22 methodologies for determining block thresholds in

1 the four major swap categories as well as tenor
2 buckets within these categories. It also requests
3 public comment not only on the appropriateness of
4 the final thresholds, but also on the best method
5 for reaching them. In considering this proposal,
6 the Commission is again faced with the potentially
7 conflicting objectives of promoting transparency
8 and protecting liquidity and a number of my fellow
9 Commissioners mentioned the same issue in their
10 remarks. Congress itself recognized this
11 potential conflict and therefore directed the
12 Commission to protect liquidity through block
13 thresholds for public reporting and execution
14 purposes.

15 On the one hand, the public benefits
16 from appropriate block trading thresholds because
17 liquidity providers are given a window of time to
18 assume and lay off risks in what can be relatively
19 illiquid markets. If these liquidity providers
20 are not given time to do so, the execution and
21 inventory risks associated with large transactions
22 may result in increased costs for commercial end

1 users who depend on the markets. On the other
2 hand, if we set block thresholds too low and
3 liquidity providers are able to hide their trading
4 interests for longer than needed to hedge out of

5 their positions, then public pricing in these
6 markets will not reflect economic reality. This
7 would provide unfair execution and informational
8 advantages to large market participants over
9 others. Accordingly, the Commission is attempting
10 to take a measured approach to the block trade
11 issue. Providing for methodologies that are
12 tailored to specific asset classes should result
13 in block thresholds that better balance
14 transparency and liquidity. Yet I recognize this
15 methodology could have flaws. It may result in
16 thresholds that are too high or too low in swap
17 categories or tenor buckets with abnormal
18 transaction distributions. I therefore encourage
19 the public to comment on the potential challenges
20 of our methodologies and suggest alternative
21 approaches as well if better ones exist.

22 I am also interested in receiving public

1 feedback concerning block transactions in the
2 other commodity asset class. The Commission
3 proposes certain block thresholds based on those
4 applicable to economically related futures
5 contracts. I am aware of differences in liquidity
6 of these two markets and the concern that the
7 block trade rule could inadvertently create
8 arbitrage opportunities. I worry that the
9 Commission's swap-related determinations could be
10 improperly informed by the liquidity of the
11 futures markets. I look forward to comments
12 concerning this question and whether this approach
13 could unfairly disadvantage certain marketplaces.

14 I am hopeful that with put input the
15 Commission will be able to craft a methodology that
16 uses order data in a way that yields a useful
17 measure of liquidity. If the theoretical
18 justification of block trading turns in part on
19 execution risks, then available liquidity within a
20 reasonable distance of the midmarket price may be
21 a relevant consideration in crafting our final
22 thresholds. As the markets develop, we should

1 remain open to other ideas and methodologies even
2 as we implement final thresholds. Additionally,
3 the Commission's final block rules must address
4 the interaction of the related SEF reporting and
5 execution method rules. Thank you.

6 CHAIRMAN GENSLER: Thank you,
7 Commissioner Wetjen. Now Frank and Ward, I hand
8 it over to you.

9 MR. FISANICH: Thank you, Mister
10 Chairman and Commissioners. I would like to thank
11 the members of the rulemaking team for all of
12 their hard work and dedication in completing this
13 set of final rules. Staff is recommending for the
14 Commission's consideration final rules comprising
15 the first cluster of internal business conduct
16 standards for SDs and MSPs as well as final rules
17 for conflicts of interest, policies and procedures
18 for FCMs and IBs and chief compliance officer
19 requirements for FCMs, SDs and MSPs. The final
20 rules in this cluster for SDs and MSPs cover risk
21 management, monitoring of position limits,
22 diligent supervision, business continuity and

1 disaster recovery, conflict-of-interest policies
2 and procedures for information firewalls between
3 research and trading and trading and clearing
4 activities, availability of information for
5 disclosure and inspection, recordkeeping and daily
6 trading records and designation of a chief
7 compliance officer and the requirements for an
8 annual compliance report. These final rules
9 implement certain requirements of Sections 4d and
10 4s of the Commodity Exchange Act as added or
11 amended by Sections 731 and 732 of the Dodd- Frank
12 Act.

13 Pursuant to Section 4s(j) of the CEA,
14 the risk- management final rule requires swap
15 dealers and major swap participants to establish a
16 risk-management program consisting of written
17 policies and procedures designed to monitor and
18 manage the risks associated with their swaps
19 activities. Under the final rule, the
20 risk-management program must take into account
21 among other things market risk, credit risk,
22 liquidity risk, foreign currency risk, legal risk,

1 operational risk, settlement risk and the risks
2 related to trading and traders. The rule also
3 requires risk-management issues to be elevated to
4 management through periodic risk exposure reports.
5 The risk-management provisions also require SDs
6 and MSPs to establish business continuity and
7 disaster recovery plans designed to enable them to
8 resume operations by the next business day
9 following an emergency or other disruption. Also
10 pursuant to Section 4s(j) of the CEA, the position
11 limits monitoring rule requires swap dealers and
12 major swap participants to establish procedures to
13 monitor for and prevent violations of applicable
14 position limits established by the Commission, a
15 designated contract market or swap execution
16 facility. A swap dealer or major swap participant
17 is required to provide annual training for
18 personnel on position limits, diligently monitor
19 and supervise trading, implement an early warning
20 system, test their position limit procedures,
21 document compliance with position limits on a
22 quarterly basis and audit the procedures annually.

1 Pursuant to Section 4s(h) of the CEA, the diligent
2 supervision final rule requires each swap dealer
3 and major swap participant to establish a system
4 of diligent supervision over all activities
5 performed by its partners, members, officers,
6 employees and agents and requires SDs and MSPs to
7 establish a supervisory system and appoint
8 qualified supervisory personnel. The final rules
9 also implement requirements under Section 4s(j) of
10 the CEA for swap dealers and major swap
11 participants to promptly disclose all information
12 required by the Commission or prudential
13 regulator. To ensure prompt disclosure of all
14 information, swap dealers and major swap
15 participants are required to have adequate
16 internal systems that will permit the Commission
17 to obtain any information required in a timely
18 manner.

19 The final rules on conflicts of interest
20 for SDs, MSPs, FCMs and IBs as has been mentioned
21 implement requirements under Section 4a(j) and
22 4d(c) of the CEA. Under these final rules, these

1 registrants are required to prevent conflicts of
2 interest by establishing appropriate information
3 firewalls between persons researching or analyzing
4 the price or market for any derivative and persons
5 involved in pricing, trading or clearing
6 activities, as well as between persons acting in a
7 role of providing clearing activities or making
8 determinations as to accepting clearing customers
9 and persons involved in pricing or trading
10 activities. The final rules prohibit nonresearch
11 personnel from directing the views expressed in
12 research reports and prohibit the supervision of
13 research analysts by certain trading and clearing
14 personnel including decisions related to research
15 analyst compensation. The final rules also
16 prohibit registrants from offering favorable
17 research or threatening to change research for
18 existing or prospective counterparties in exchange
19 for business or compensation and require
20 disclosure of financial interests of research
21 analysts that may pose a conflict of interest and
22 research reports and public appearances. With

1 respect to clearing activities, the final rules
2 prohibit swap dealers or major swap participants
3 from interfering with or attempting to influence
4 decisions relating to the provision of clearing or
5 the acceptance of clearing customers of an
6 affiliated FCM. Swap dealers and major swap
7 participants also just maintain appropriate
8 partitions between business trading personnel and
9 clearing personnel of an affiliated clearing
10 member. As required by Sections 4d(d) and 4s(k)
11 of the CEA, the final chief compliance officer rule
12 for SDs, MSPs and FCMs, require these registrants
13 to designate a qualified CCO. The CCO must report
14 directly to the board or to the senior officer of
15 the registrant, administer the registrant's
16 compliance policies reasonably designed to ensure
17 compliance with the CEA and Commission
18 regulations, resolve conflicts of interest in
19 consultation with the board or senior officer and
20 establish procedures for the remediation of
21 noncompliance issues. The final rule also
22 requires that the COO prepare and sign an annual

1 report that contains a description of the
2 registrant's compliance policies and its
3 compliance with the CEA and Commission regulations
4 including a description of any material
5 noncompliance issues. Either the CCO or the CEO
6 of the registrant must certify the annual report
7 as accurate and complete to the best of his or her
8 knowledge and reasonable belief.

9 Finally, pursuant to Section 4s(f) of
10 the CEA, the final recordkeeping rule for SDs and
11 MSPs requires these registrants to keep full and
12 complete transaction and position information for
13 their swaps activities including all documents on
14 which trade information is originally recorded.
15 Transaction records would be required to be
16 maintained in a manner that is identifiable and
17 searchable by transaction and by counterparty.
18 The final rules also require that swap dealers and
19 major swap participants keep basic business
20 records including among other things minutes from
21 board meetings, organizational charts, audit
22 documentation and records of marketing materials

1 and complains. Finally, swap dealers and major
2 swap participants would be required to maintain
3 records of information required to be submitted to
4 a swap data repository or to be reported on a
5 real-time public basis under those rules. The
6 daily trading records rule pursuant to 4(s)(G) of
7 the CEA prescribe daily trading records
8 requirements including records of trade
9 information related to preexecution, execution and
10 postexecution data. Preexecution trade data would
11 include records of all oral and written
12 communications that lead to the execution of a
13 swap. The rules require swap dealers and major
14 swap participants to ensure that they preserve all
15 information necessary to conduct a comprehensive
16 and accurate trade reconstruction for each swap.
17 Under the final rules, records of related cash or
18 forward transactions must be kept when those
19 transactions are used to hedge, mitigate the risk
20 of or offset any swap held by the swap dealer or
21 major swap participant as required under Section
22 4s(g) of the CEA. Records required to be

1 maintained under these final rules must be kept in
2 accordance with existing Commission Rule 1.31 with
3 the exception of records of or related to swap
4 transactions which would be retained until the
5 termination, expiration or maturity of the
6 transaction and for 5 years thereafter. A further
7 exception is made for records of oral
8 communications or recordings of oral
9 communications which are required to be kept for a
10 period of 1 year. Rules regarding reports. With
11 respect to reporting, the final reporting rules
12 require swap dealers and major swap participants
13 to report their swaps in accordance with the
14 real-time public reporting rules and swap data
15 rules finalized by the Commission in January of
16 this year. This concludes my prepared remarks and
17 I would be happy to address any questions that the
18 Commission may have.

19 CHAIRMAN GENSLER: The Chair will now
20 entertain a motion to accept staff's
21 recommendation concerning this final rule.

22 COMMISSIONER SOMMERS: So moved.

1 COMMISSIONER CHILTON: Second.

2 CHAIRMAN GENSLER: Thank you. I support
3 the internal business conduct rule which I think
4 does lower risk that swap dealers may pose to the
5 rest of the economy. These rules I think are a
6 direct result of critical reform in the Dodd-Frank
7 Act and leads to my first question, Frank or Ward.
8 Did Congress direct us to write rules in these
9 various areas, call it (4)(s), f, g, h, j? I
10 can't remember all the letters.

11 MR. FISANICH: Yes. Each of these rules
12 is pursuant to part of (4)(s) or for the FCMs and
13 IBs, part of 4(d).

14 CHAIRMAN GENSLER: Does Congress use the
15 word "shall" or "may"?

16 MR. FISANICH: In each of these areas,
17 each of these were determined to be other than in
18 a couple of instances nondiscretionary.

19 CHAIRMAN GENSLER: Nondiscretionary, so,
20 "shall." I think that Congress debated quite at
21 length jurisdictional issues about who should do
22 it and they arrived at the Commodity Futures

1 Trading Commission because this Commission has
2 such a wealth of experience in derivatives though
3 it was in futures rather than swaps, but also
4 debated whether it was important to have robust
5 duties, risk-management, recordkeeping, daily
6 trading records plus an audit trail and firewalls
7 to address conflicts of interest. I think that
8 this collection of what were five proposals
9 greatly benefited from public comment and greatly
10 where we could to make adjustments but also to
11 fulfill the congressional mandate. The final rule
12 establishes a number of duties and I'm going to
13 highlight just one of them that I think is quite
14 critical, that the swap dealers will have
15 risk-management programs with policies and
16 procedures to manage and monitor the risk
17 associated with their activities. This is to
18 ensure that the risk-management programs take into
19 consideration various market, credit, liquidity
20 and other risks. Having spent a little time
21 around this topic from the 1990s, I think one of
22 the core assumptions during that period of time is

1 somebody is regulating these entities, that
2 Congress didn't need to speak to it. In fact,
3 that was part of the assumption that went into the
4 Commodity Futures Modernization Act which
5 basically said this agency wouldn't have any role
6 in much of this work. I think that that was a
7 false assumption and I will even say I was part of
8 that assumption. That is why I am so happy today
9 to be able to support this rule, that this agency
10 does have a role, Congress asked us to do it, in
11 fact directed us to do it directly to write rules
12 about risk management for swap dealers. Another
13 question I have is how much consultation have you
14 had with the Federal Reserve and the bank
15 regulators on these rules?

16 MR. FISANICH: Each of those agencies
17 has viewed the proposal, the comment summaries,
18 the first draft of the final rules and the final
19 draft of the final rules.

20 CHAIRMAN GENSLER: Though you may not
21 have taken every one of their comments, have you
22 done your best to make most of their comments?

1 MR. FISANICH: We have addressed all of
2 their major concerns.

3 CHAIRMAN GENSLER: All of their major
4 concerns. So that it's a collaborative approach,
5 but I think Congress sort of decided this one and
6 I think that this is important that we fulfill
7 Congress's mandate. To the question of whether
8 we'll find comparability with foreign regulators,
9 I actually share Commissioner Sommers's view that
10 we've had a long history of addressing ourselves
11 to mutual understanding arrangements and finding
12 comparable regimes where we can. We are as
13 Commissioner Sommers notes a small agency and need
14 to leverage off of those foreign jurisdictions
15 where we can. But I think domestically Congress
16 kind of decided this one and I think Congress was
17 right. I'm going to turn it over to other
18 Commissioners. I have a longer statement for the
19 record.

20 COMMISSIONER SOMMERS: Thank you. Good
21 morning. I guess following along the same theme,
22 if we would have just stuck with what the statute

1 said, we actually might be in a good place here.
2 Instead we went above and beyond in most every
3 single area. My first question is regard to the
4 conflicts of interest in the research reports.
5 The way that the statute is written and then the
6 way that the rule is written, there are some
7 conflicts that I'm not sure that I understand.
8 The statutory provision for FCMs and IBs requires
9 firewalls between persons involved in trading or
10 clearing and the activities of persons conducting,
11 this is a quote, "research or analysis of the
12 price or market for any commodity." Then the
13 statutory provision for the swap dealers and MSPs
14 requires firewalls between persons involved in
15 trading or clearing and the activities of persons
16 conducting "research or analysis of the price or
17 market for any commodity or swap." But instead of
18 sticking with that language for the FCMs and IBs,
19 sticking with commodity or sticking with commodity
20 or swap for SDs and MSPs, we've decided to use the
21 word "derivative" and we define derivative. I'm
22 wondering why that was done and why we didn't

1 stick with what the statute said in those cases.

2 MR. FISANICH: The definition of
3 derivative is taking from the definition of FCM
4 from the CEA and it defines the scope of an FCM or
5 an IB's business in this area. I think the
6 impetus behind it was to make sure that we were
7 covering all of the possible avenues of conflicts
8 in these areas under these products.

9 COMMISSIONER SOMMERS: But the word
10 derivative doesn't actually include commodity.
11 Right?

12 MR. FISANICH: As in a physical
13 commodity? No, it does not. It includes futures
14 products on commodities.

15 COMMISSIONER SOMMERS: My question would
16 be if the research arm of a swap dealer predicts
17 that the price of the NYMEX WTI contract will
18 reach X number of dollars by a certain date, that
19 would be covered because that's a futures. But
20 would a similar prediction about the price of an
21 underlying commodity in the cash market qualify as
22 a research report?

1 MR. GRIFFIN: To be clear, certainly our
2 rules don't trump the statutory language so that
3 to the extent there was any concern that research
4 relating to the underlying commodity would not be
5 covered certainly is under Section 4d(c) of the
6 Commodity Exchange Act.

7 COMMISSIONER SOMMERS: So that commodity
8 is covered because that's what's in the statute
9 even though that's not what the rule says?

10 MR. GRIFFIN: Correct. It's a statutory
11 requirement.

12 COMMISSIONER SOMMERS: It's very unclear
13 because it's not included in the definition so
14 that it's very clear as to what that covers.

15 My next question is with regard to the
16 walls we're erecting on the communications between
17 the trading and clearing units and I'm trying to
18 figure out what we're trying to get at because the
19 way it's written in the rule, it's a little bit
20 different for FCMs and IBs and for SDs and MSPs.
21 We have an exception for communications necessary
22 to manage a default, but the way it's written in

1 the FCM and IB portion of the rule, we prohibit
2 them conditioning or tying the provision of
3 trading services upon or to the provision of
4 clearing services or for an SD or MSP to otherwise
5 to participate in the provision of clearing
6 services by improperly incentivizing or
7 encouraging the use of an affiliated futures
8 commission merchant. What are we trying to
9 prohibit? What is improperly incentivizing?

10 MR. FISANICH: The rule is attempting to
11 prohibit -- let's put it this way. The rule is
12 attempting to make sure that the decisions of an
13 affiliated FCM are made on its own.

14 COMMISSIONER SOMMERS: Is it a violation
15 of the rule -- the tie and bundle, is it a
16 violation of the rule if the pricing of trading or
17 clearing is tied together so that if you say to a
18 customer this is the price if you trade and clear
19 with us and this is the price if you just trade
20 with us?

21 MR. FISANICH: The rule is directed at
22 the business trading unit of an affiliated swap

1 dealer or major swap participant so it is only
2 those personnel of the affiliated swap dealer that
3 are prohibited from engaging in this activity. It
4 is a very narrowly defined business trading unit,
5 those involved I pricing and marketing and
6 soliciting and sales and those supervising the
7 performance of those activities. All other
8 employees or personnel of the swap dealer are not
9 prohibited from participating in the provision of
10 clearing services.

11 COMMISSIONER SOMMERS: My confusion
12 mostly stems from the fact that this is
13 prohibited, the business trading unit of an
14 affiliated swap dealer or major swap participant,
15 this prohibition is in actually the FCM IB portion
16 of the rule. But if you go to the SD MSP portion
17 of the rule, there are a number of other
18 prohibitions with regard to the clearing unit of
19 the affiliated clearing member of a DCO and
20 they're prohibited from a number of other things,
21 but this would just go to the business unit of the
22 swap dealer or business trading unit of the

1 affiliated swap dealer or MSP. It is unclear to
2 me what we're trying to accomplish and whether or
3 not something that I think is probably a standard
4 business practice with regard to the kinds of fees
5 you charge to customers and what kind of business
6 they do with you, if that's a violation of this
7 rule to be able to bundle those services.

8 MR. FISANICH: The prohibition is on
9 influence or interference with the decision to
10 provide clearing services or access to clearing,
11 so as long as that decision is independent of the
12 business trading unit of the swap dealer or major
13 swap participant, it would not be a violation.

14 COMMISSIONER SOMMERS: My last question
15 is with regard to recordkeeping for oral and
16 written communications. The rule requires that
17 swap dealers and MSPs keep records of all oral and
18 written communications concerning quotes,
19 solicitations, bids, offers, instructions, trading
20 and prices that lead to the execution of a swap
21 and that these records must be searchable by
22 transaction and counterparty. Some of the

1 commenters let us know that the traders typically
2 engage in ongoing dialogue with counterparties
3 over an extended period of time and that it may be
4 difficult to identify which communications
5 actually lead to a single trade. I'm wondering if
6 you can explain for us what obligation swap
7 dealers and MSPs have with regard to how these
8 transactions can actually in the end be searchable
9 by counterparty and transaction.

10 MR. FISANICH: The obligation to keep
11 the records by counterparty is in the statute
12 itself so that we don't have discretion to change
13 that. The idea here is that all of these things
14 would be recorded and then if a request for the
15 audit trail or request for the daily trading
16 records pertaining to a particular counterparty or
17 to a particular transaction, that the SD or the
18 MSP would have internal systems in place necessary
19 to produce those records as required.

20 COMMISSIONER SOMMERS: You assume that
21 when things like LEIs are implemented, it will be
22 a lot easier for people to have systems that are

1 searchable by counterparty because presumably
2 every counterparty will have some sort of LEI.
3 Right?

4 MR. FISANICH: Yes. The assumption is
5 that those universal identifiers for swaps, for
6 entities and for particular transactions or
7 products will greatly assist in doing this.

8 COMMISSIONER SOMMERS: Will these rules
9 and these obligations be tied to the
10 implementation of those rules related to
11 recordkeeping?

12 MR. FISANICH: Those would be covered in
13 the swap data reporting and recordkeeping rules
14 that were finalized in January. To the extent the
15 identifiers come into use, then they would be
16 required to be used for reporting to an SDR and
17 because this rule requires that a record be kept
18 of what's reported to an SDR, then these would be
19 in the records as well.

20 COMMISSIONER SOMMERS: My concern with
21 regard to a lot of these recordkeeping
22 requirements as you know is because of the way the

1 conforming amendments took up some of these
2 requirements for FCMS and IBs in the futures
3 context and what kind of requirements will be
4 imposed on those market participants versus what
5 we're doing in the swaps world and whether or not
6 this even is applicable in those sorts of
7 situations and I hope that we're sensitive to that
8 when it comes to the conforming amendments of
9 these particular provisions.

10 CHAIRMAN GENSLER: Thank you,
11 Commissioner Sommers. Let me say on the
12 conforming amendments that we've gotten a lot of
13 comments on a particular aspect. If I recall, it
14 relates to members of designated contract markets
15 and recording and recordkeeping. I think I share
16 your concern that we have to address that and dial
17 some of that back in the conforming amendments.
18 Commissioner Chilton?

19 COMMISSIONER CHILTON: Thanks for the
20 work, guys. You did a good job. I have a couple
21 of clarifying questions. Does this rule make
22 clear who is responsible in an organization for

1 the protection of segregated customer funds?

2 MR. FISANICH: The chief compliance
3 officer rule covers this not specifically but more
4 generally that the chief compliance officer is
5 responsible for administering the compliance
6 policies reasonably designed to ensure compliance
7 with the CEA and Commission regulations, and to
8 the extent that there is a segregation requirement
9 in the rules or in the statute, then the chief
10 compliance officer has an affirmative obligation
11 to take reasonable steps to ensure compliance with
12 those rules.

13 COMMISSIONER CHILTON: Does it further
14 require, this rule, that there are intraday checks
15 that are supposed to go on to make sure that rules
16 aren't being prohibited whether or not it's
17 segregated funds or whether it's position limits?
18 This isn't just at the end of the day or the
19 beginning of a day, but this an intraday
20 accountability thing for the firms. Correct?

21 MR. FISANICH: To the extent segregation
22 is required at any time during the day, they would

1 have to have --

2 COMMISSIONER CHILTON: It is required
3 during any time of the day.

4 MR. FISANICH: Right. During the day
5 the policies and procedures for compliance with
6 that requirement would have to account for
7 intraday checks and balances to make sure that
8 that is the case.

9 COMMISSIONER CHILTON: Intraday. This
10 issue of the firewalls in which I think you've
11 struck a good balance, as a matter of fact, let me
12 ask this first: do you think you've struck a good
13 balance not just for yourself, obviously you're
14 coming forward with the rule, but of the comments
15 that we received looking at all of them, do you
16 think that the rule reflects or balance? I mean,
17 we can adopt anything that we can get three votes
18 on. But do you think of the comments received
19 that this rule presents a balanced approach to
20 what they said?

21 MR. FISANICH: We do. We received many,
22 many comments on this particular issue on both

1 sides many of which asked for even stronger
2 firewalls between clearing and trading, including
3 comments asking for physical separation of these
4 entities into different buildings. We did not go
5 quite that far. We did respond to legitimate
6 concerns about default management and those types
7 of things, but I think we've struck an appropriate
8 balance here among the commenters.

9 COMMISSIONER CHILTON: And we have done
10 everything that is required under the financial
11 reform law?

12 MR. FISANICH: We did.

13 COMMISSIONER CHILTON: My last area is
14 this issue of firewalls between clearing, research
15 and trading interdependently. If you're a trader
16 and maybe you don't know a lot about the Palladium
17 market but one of your customers wants you to be
18 in Palladium or whatever it is, there is no
19 prohibition against your trading arm have some
20 researchers or some people who can give expert
21 advice. Correct? The prohibition is between the
22 research arm of the firm and the trading unit. Do

1 I have that correct?

2 MR. FISANICH: That is correct. To the
3 extent that a trading desk is creating its own
4 research and is presenting that to counterparties
5 or the public, as long as it's clearly delineated
6 as the product of the trading desk and is
7 basically in the form of research that's part of a
8 solicitation for business that that would be
9 permitted.

10 COMMISSIONER CHILTON: One of the
11 concerns, and some of us have talked about this
12 for years going back to 2008 even where some of
13 these research arms are very successful. They're
14 prominent. People look at them. They use those
15 like they're leading economic indicators. In 2008
16 as crude oil was skyrocketing, one of these
17 research arms came out and said crude oil is going
18 to be \$200 a barrel. Everyone was saying before
19 they published the research did these researchers
20 go tell the traders, by the way we're going to do
21 this and it may move the market? They would say
22 no, and they'd say, no, we have our internal

1 firewalls, but that doesn't mean that they're not
2 in the cafeteria line together saying tomorrow
3 watch out. It can have an impact. And by the
4 way, these trading arms, they're self-funding a
5 lot of times. They make money because people
6 subscribe to their services. I'm not criticizing.
7 They're very smart folks and they do a lot of good
8 for markets in general. But what we're doing is
9 saying that you can't have this sort of insidious
10 relationship and we do have firewalls. These are
11 firewalls that we sort of use a lot of times
12 anyway. If the three of us are about to get in an
13 elevator, we want to make sure there's an attorney
14 with us to make sure we don't discuss business.
15 So we're really asking for something that
16 government does now, we're asking for something
17 that is done in other places in business and I
18 commend you for all your work and thank you and I
19 support the rule.

20 CHAIRMAN GENSLER: Commissioner Chilton,
21 it actually comes out of the Joint Harmonization
22 Report when the President in 2009 asked this

1 Commission to work with the Securities and
2 Exchange Commission on looking at all of our rules
3 and seeing where we could have some similarities.
4 One of the recommendations that Congress then took
5 up is that we have some of these firewalls between
6 research and trading similar to what's in the
7 securities field. You may have been ahead of that
8 in 2008, but I'm saying that the President and
9 others joined you in 2009 maybe.

10 COMMISSIONER CHILTON: He doesn't often
11 listen to me and take my advice, but I appreciate
12 the thought of it.

13 CHAIRMAN GENSLER: Commissioner O'Malia?

14 COMMISSIONER O'MALIA: I'd like to
15 follow-up on a question Commissioner Sommers
16 raised regarding technology. The rule requires
17 that all information necessary to conduct a
18 comprehensive and accurate reconstruction of each
19 swap including being searchable by transaction and
20 counterparty. Can you tell me what vendors offer
21 this package that would allow swap dealers to make
22 all phone calls and emails or chats searchable by

1 trader or transaction? Do you know who offers
2 this today and is it installed?

3 MR. FISANICH: There are a number of
4 vendors that have consolidated voice recording and
5 data recording as we understand.

6 COMMISSIONER O'MALIA: But will it
7 achieve exactly to make simultaneous the
8 conversation associated with all the trade data,
9 et cetera, to make sure that this is seamless and
10 searchable by both counterparty and transaction?

11 MR. FISANICH: I do not know.

12 COMMISSIONER O'MALIA: So that I suspect
13 you don't know how much it's going to cost.

14 MR. FISANICH: I don't.

15 COMMISSIONER O'MALIA: What is the
16 timeframe when the dealers are supposed to have
17 this possible system in place?

18 MR. FISANICH: The compliance dates for
19 all of the rules are keyed on the completion of
20 both the entities definition and the products
21 definition. Other than that, there is a staggered
22 compliance regime in the adopting release that has

1 compliance dates that are dependent on whether or
2 not the SD, MSP, FCM or IB has been previously
3 regulated. So to the extent that there is an SD
4 or MSP that has not been previously regulated,
5 they will have a longer time to comply with all of
6 these rules.

7 COMMISSIONER O'MALIA: But if the
8 technology is not available, we still require it.
9 We didn't offer any leniency for technological
10 consideration.

11 COMMISSIONER CHILTON: That's a very
12 good question on which people were talking with us
13 yesterday. Let me go through this real quick. To
14 follow-up on that, we have general authority do we
15 not that would allow us to issue an order? If the
16 technology is not there, certainly we shouldn't be
17 requiring it or we should be able to make
18 provision so that people aren't put between a rock
19 and a hard place, but we have general authority.

20 COMMISSIONER O'MALIA: I'd like to go
21 back to your original point though. If the
22 technology is not there, we shouldn't be requiring

1 it which is exactly right. We can waive it later.
2 I get that. We're good at that. But the question
3 is, is it available today and are we mandating
4 something today? We didn't even ask the question.

5 MR. GRIFFIN: It's our understanding
6 that there is technology available. We're not
7 sure of all the bits and pieces with that. But
8 with respect to the requirements to make clear,
9 separately identifiable with each swap
10 transaction, that is actually a statutory
11 requirement and not something that we are putting
12 forward in the rule independently.

13 COMMISSIONER O'MALIA: The searchable
14 element of that, you have set the bar
15 extraordinarily high. I get that it requires us
16 to keep the data. Some of my later questions will
17 ask the question why don't we just allow them to
18 keep the data at the SDR? That was an option too.
19 It doesn't say they have to keep it at the firm.
20 Why not keep it at the SDR? They will have LEIs,
21 they'll have it all separate, but now we've got
22 redundant sets of books and that's my frustration

1 with this cost-benefit analysis. We don't care.
2 We just rejected it out of hand as not costly and
3 I'm trying to understand how costly this
4 technology is or if it even exists. I don't doubt
5 that it will exist at some point, but we're
6 mandating it today at a point where it doesn't
7 exist that I'm aware of and you guys aren't sure
8 either, so that's my frustration. In developing
9 your cost-benefit analysis, did you estimate the
10 total cost, the cumulative cost, of 4(S), F and G?
11 What did that requirement cost us for storing?

12 MR. FISANICH: At the proposal stage we
13 requested comment and quantitative data on that.
14 To the extent that we received quantitative data,
15 we're taken that into account in the cost-benefit
16 analysis. But what the total cost of it is given
17 the different sizes and implementation of the
18 projected community of swap dealers and major swap
19 participants; we were unable to quantify that in
20 the cost-benefit analysis.

21 COMMISSIONER O'MALIA: There was some
22 discussion about the LEI and the LEI being on

1 track. That's clear from our data rule and some
2 of these other things. That's great news, but
3 that only identifies the entity. The UPI really
4 is the thing from a risk-management standpoint
5 that brings together similar swaps that would give
6 you a better risk profile of understanding what
7 swaps are -- that is a long way off. How does
8 that figure into any of your concerns here or any
9 of your mandates? It's years away.

10 MR. FISANICH: We did not consider the
11 UPI in formulating these rules.

12 COMMISSIONER O'MALIA: Commissioner
13 Sommers made a great point about substituted
14 compliance. The statutory provisions, preamble
15 and the rule text presume that some percentage of
16 SDs, MSPs and possibly IBs will have a prudential
17 regulator other than the CFTC. Nevertheless, the
18 final rules do not permit substituted compliance
19 and in at least one instance specifically
20 prohibits it. Is that correct?

21 MR. FISANICH: It does not prohibit it
22 if you're talking about the business continuity

1 and disaster recovery. It just merely requires
2 that any business continuity and disaster recovery
3 plan that may be implemented in response to a
4 prudential regulator or another regulator's
5 requirements that it be examined to make sure that
6 it complies with this rule as well.

7 COMMISSIONER O'MALIA: What is the
8 rationale behind not providing such compliance in
9 the regulations where regulations of a prudential
10 regulator at issue may be demonstrably comparable?

11 MR. FISANICH: I think the reasoning was
12 that because the 4(s) requirements for capital and
13 margin require that the prudential regulator set
14 those for entities that fall under their
15 jurisdiction but not for any of the others, that
16 it was assumed that the Commission would
17 promulgate these rules so that all entities are
18 regulated under a consistent regulatory regime.

19 COMMISSIONER O'MALIA: But if the other
20 entities, other prudential regulators are
21 constituent, what options do we have to maybe
22 reduce the burden?

1 MR. FISANICH: To the extent that
2 they're consistent; so if you're an entity that
3 has a prudential regulator and what is required by
4 that regulator and these rules is consistent, then
5 there is no duplication.

6 COMMISSIONER O'MALIA: The statute
7 requires SDs and MSPs to maintain a complete audit
8 trail for conducting comprehensive and accurate
9 trade reconstructions. This requirement is echoed
10 in Regulation 23.202(a). What data elements are
11 necessary for the audit trail to enable a trade
12 reconstruction?

13 MR. FISANICH: We believe that that
14 would be all of the preexecution trade information
15 that's listed, all of the execution trade
16 information and all of the postexecution
17 information.

18 COMMISSIONER O'MALIA: So that's all of
19 the conversations that lead up to any negotiations
20 months, weeks, days ahead which is telephone,
21 email, all of that?

22 MR. FISANICH: That is correct.

1 COMMISSIONER O'MALIA: And put into your
2 technology system. How will you reconstruct an
3 audit trail for a bespoke transaction?

4 MR. FISANICH: Again it would be all of
5 the preexecution trade information, the execution
6 information and the postexecution information
7 should show the lead up to the execution, at the
8 time of the execution what the terms of the deal
9 are and then anything that happens to that
10 particular transaction postexecution as far as
11 changes in terms, novations to other
12 counterparties and those types of things.

13 COMMISSIONER O'MALIA: Will most of this
14 stuff be stored at the SDR?

15 MR. FISANICH: Some of this may be
16 stored at the SDR. The preexecution trade
17 information will not be.

18 COMMISSIONER O'MALIA: How do we deal
19 with potentially small dealers, the little guys
20 that are farm co- ops, et cetera? Do we make any
21 waivers for them in terms of collecting and
22 maintaining all of this from a technology

1 standpoint?

2 MR. FISANICH: The recordkeeping rules
3 are consistent across all entities of all sizes.

4 COMMISSIONER O'MALIA: One size fits
5 all?

6 MR. FISANICH: One size fits all.

7 COMMISSIONER O'MALIA: Under 4s(j), SDs
8 and MSPs are required to establish a robust and
9 professional risk- management system adequate for
10 managing the day-to-day business of the MSP and
11 SD. We have interpreted this goal to require
12 several pages of prescriptive rules requiring a
13 host of policies and procedures especially
14 regarding the business trading unit. What is the
15 goal to be obtained by prescribing the SDs and
16 MSPs to have at a minimum, policies and procedures
17 covering all 10 areas? Why didn't we just go with
18 the statute and say policies and procedures are
19 adequate. We're very prescriptive in this area.
20 What was the necessity for that?

21 MR. FISANICH: Especially for swap
22 dealers and major swap participants that have not

1 been regulated in the past it was thought that
2 having a better roadmap to compliance with the
3 robust professional standard would be the better
4 way to go. All of these provisions in the
5 risk-management program were gleaned from existing

6 risk-management guidance and/or rules from
7 prudential regulators and other market regulators.

8 COMMISSIONER O'MALIA: So we have
9 discretion when it comes to the statutory language
10 and even though it is statutory language we have
11 leeway into executing it?

12 MR. FISANICH: What is being presented
13 today is the view that this is a robust and
14 professional risk-management program.

15 COMMISSIONER O'MALIA: Let's turn to
16 HFTs then. In that regard we just said trading
17 programs must have policies and procedures. We
18 were not prescriptive in that regard. Why did we
19 take a different approach in that regard?

20 MR. FISANICH: Any future rule
21 surrounding that area would of course be more
22 prescriptive. In this sense at the time of

1 formulating the proposal, it was thought to be
2 enough to have just required the risk-management
3 policies and procedures around the review, testing
4 and use of these programs.

5 COMMISSIONER O'MALIA: Let's walk
6 through this so that everybody can keep up here.
7 Can you describe what the HFT requirement is?
8 What do we call it now, trading programs?

9 MR. FISANICH: Using of a trading
10 program. The swap dealer of major swap
11 participant would be required to have written
12 risk-management policies and procedures that lay
13 out how they test these programs, how they review
14 the performance of these programs and how they
15 risk manage the use of the programs.

16 COMMISSIONER O'MALIA: When you say
17 trading program, you're not talking about a
18 trading desk. You're talking about a specific
19 software system. Right?

20 MR. FISANICH: This originally as
21 proposed was referred to as algorithmic trading
22 programs. It was thought that that may be too

1 restrictive. It didn't quite describe what --

2 COMMISSIONER O'MALIA: Where we are
3 today and not previously is trading programs
4 meaning software?

5 MR. FISANICH: Meaning a systematic
6 program of some sort rather run by software or
7 not. I don't think it would be limited to just
8 software programs.

9 COMMISSIONER O'MALIA: By having this in
10 place, having these risk-management procedures,
11 would that have stopped the May 6 flash crash?

12 MR. FISANICH: I do not know.

13 COMMISSIONER O'MALIA: If industry were
14 to adopt a set of best practices around these
15 trading program standards, and frankly we've
16 touched on it on the Technology Committee. We
17 established a report on this on pretrade
18 functionality. Would such practices meet the
19 requirements of 23.600(d)(9) if they are
20 incorporated and said best practices in their
21 written policies and procedures? Would that
22 satisfy this or does the industry have to wait for

1 us to do another rulemaking in order to understand
2 where the safe harbors are?

3 MR. FISANICH: Under this rule they
4 would develop internal policies and procedures
5 that meet the requirement for testing and review
6 and the other --

7 COMMISSIONER O'MALIA: But my point is,
8 what is the requirement for testing and review?
9 If the industry says these are best practices, is
10 that sufficient or do we have to actively do
11 something else to make sure that they understand
12 what those standards are or else it continues to
13 be a gray area?

14 MR. FISANICH: I would think you would
15 have to set standards.

16 COMMISSIONER O'MALIA: We need to act
17 again to set standards? Is that what you said?

18 MR. FISANICH: Yes.

19 COMMISSIONER O'MALIA: Can you explain
20 where you set the baseline for comparison of the
21 costs and benefits of these rules and what
22 analysis was used on all of this? What is the

1 baseline?

2 MR. FISANICH: Based on Section 15 of
3 the CEA, the baseline is based on action of the
4 Commission, the cost and benefits of actions of
5 the Commission so that to the extent that a cost
6 or a benefit is attributable to the acts of
7 Congress and not the Commission and that is the
8 baseline.

9 COMMISSIONER O'MALIA: So the baseline
10 is post-Dodd- Frank, essentially? Let me read the
11 preamble. I'll quote it. "To the extent that the
12 new regulations reflect the statutory requirements
13 of the Dodd-Frank Act, they will not create costs
14 and benefits beyond those resulting from
15 Congress's statutory mandate in Dodd-Frank.
16 However, to the extent that the new regulations
17 reflect the Commission's own determinations
18 regarding implementation of the Dodd-Frank
19 provisions, such Commission determinations may
20 result in other costs. It is these other costs
21 and benefits resulting from the Commission's own
22 determinations pursuant to and accordance with the

1 Dodd- Frank Act that the Commission considers with
2 respect to Section 15a." So it sounds like that
3 language means if Congress mandated it, that's the
4 baseline. If we did something beyond that, only
5 the additional stuff beyond the Dodd-Frank Act is
6 something that we would have to consider. Is that
7 a fair characterization?

8 MR. GRIFFIN: That's correct; actually,
9 not only preexisting actions by Congress but also
10 any preexisting actions that the Commission has
11 taken with respect to existing rules that are
12 already in place. Section 15a requires that the
13 Commission consider the costs and benefits of the
14 action of the Commission and here with the rule
15 proposed before you today that is the Commission
16 action and the cost-benefit consideration section
17 of the release goes through consideration of the
18 costs and benefits of this action. So to the
19 extent that an action of Congress imposed certain
20 statutory requirements on registrants or others or
21 to the extent that there are already preexisting
22 Commission regulations, say in Part 1 for instance

1 where there are already requirements based on a
2 prior Commission action, those would not be
3 factored into the cost-benefit considerations
4 under 15(a). It's just the action that's being
5 taken here today or under consideration by you
6 today.

7 COMMISSIONER O'MALIA: OMB Circular A-4
8 says that we're supposed to use the baseline
9 approach being prestatutory action. Why did we
10 ignore that?

11 MR. BERKOVITZ: Generally speaking, what
12 Ward and Frank is correct in terms of our general
13 approach in our interpretation of 15(a), that
14 15(a) requires us to consider the actions of the
15 Commission, that this is a Commission decision and
16 not to reweigh the congressional action. That's a
17 separate question. It's not necessarily the same
18 question as what is the baseline for doing that
19 comparison. The language that you referred to in
20 this cost-benefit is we're taken this approach
21 generally to our rules because it is our
22 interpretation of 15(a) that we consider the costs

1 and benefits of the Commission's actions and not
2 reweigh Congress. Constructing the baseline. The
3 baseline really goes to what's the reference
4 against which we weight those costs and it depends
5 on the particular rule. Sometimes the baseline of
6 necessity will include the entire requirement and
7 then we measure the alternatives before the
8 Commission considering those costs and sometimes,
9 it depends on the particular circumstances, it
10 will be as you've said assuming that those costs
11 are already there, what's the incremental
12 additional cost so it really will depend on the
13 factual circumstances in the particular rule at
14 issue what is the baseline we adopted. That's
15 consistent we believe, and this is what we
16 attempted to address in our guidance, that we
17 believe that's consistent with the A-4 guidance as
18 to how you develop a baseline. But the baseline
19 is really for how you consider the costs;
20 sometimes as I said, it will include the
21 congressional mandate and sometimes it won't. But
22 in terms of weighing the alternatives, we don't

1 reweight the costs and benefits of what Congress
2 has already done and each baseline will be
3 determined in the context of a particular rule and
4 OGC and OCE will work with the team to develop the
5 appropriate baseline.

6 COMMISSIONER O'MALIA: I think I'm
7 having an only- in-Washington moment. Only in
8 Washington could we come up with a baseline that
9 doesn't consider where we are today but considers
10 a poststatutory change. For economic analysis, a
11 baseline is where we are today compared to where
12 we're mandating the change to be. Whether it's
13 Congress of us, you have to show the difference in
14 where we are today to where we're going and we
15 just don't. That's frustrating to me and it's got
16 to be frustrating to everybody who has to pay for
17 that change in cost because I don't think they
18 care whether it was Congress that mandated it or
19 the discretionary difference that we mandated
20 based on congressional action. The fact is they
21 have to install technology systems that are
22 expensive and may not even exist today in order to

1 comply with our rules. They don't get to say my
2 baseline is post-Dodd-Frank. I shouldn't complain
3 so much about it. The reality is, the reality, is
4 that you should look at it from a pre-Dodd-Frank
5 analysis. Where in 15(a) does it say the term
6 "reasonably feasible" and what do those words
7 mean?

8 MR. BERKOVITZ: What we have done is
9 interpreting 15(a) and the requirement as well as
10 there are three basic statutes that cover our
11 rulemaking. There's Dodd-Frank which is the
12 requirement and now part of the Commodity Exchange
13 Act. There's 15(a), the underlying cost-benefit
14 and then --

15 COMMISSIONER O'MALIA: From the CEA.

16 MR. BERKOVITZ: From the CEA so that
17 it's really the CEA, then there's the
18 Administrative Procedure Act and it's both what
19 the Administrative Procedure Act requires in terms
20 of reasoned decision making as applied to the
21 underlying statutory requirements that we're
22 interpreting here and giving meaning to. The

1 "reasonably feasible" is our guidance in terms of
2 looking at judicial precedent, what the courts
3 will look to in terms of agencies and reasoned
4 decision making and applying statutes in the
5 Administrative Procedure Act.

6 COMMISSIONER O'MALIA: Does "reasonably
7 feasible" appear in the APA?

8 MR. BERKOVITZ: "Reasonably feasible," I
9 don't have it in front of me, I believe that
10 "reasonably feasible" comes out of the case law
11 applying these requirements.

12 COMMISSIONER O'MALIA: Does it have any
13 relationship to financial resources; that if it's
14 just too difficult for us to look or expensive, we
15 just are excused from looking?

16 MR. BERKOVITZ: I think the case law
17 generally interpreting what agencies are required
18 to do in terms of reasoned decision making
19 indicates that agencies can only do what's
20 reasonably feasible, that technical perfection is
21 not required, that certainly is not always
22 required. The agencies are given a charge by

1 Congress and the case law and the courts will say
2 did the agency do a reasonable job in applying
3 these requirements and certainty and absolute
4 perfection is never required.

5 COMMISSIONER O'MALIA: Would you think
6 it would be reasonably feasible to call a
7 technology company to find out if what we're
8 mandating is actually available?

9 MR. BERKOVITZ: What's reasonably
10 feasible obviously will depend on the precise
11 circumstances at issue.

12 COMMISSIONER O'MALIA: I'd like to go
13 back to the SDR question. Thank you, Dan. We
14 were confronted with the decision for these SDs
15 and MSPs to rely on the SDRs to meet the
16 recordkeeping obligations and we made the
17 decision, no, we want redundant books and records,
18 we want everything to go to the SDR but we also
19 want SDs and MSPs to keep everything, a complete
20 duplicate of everything we're mandating being sent
21 to the SDR. What's astounding, and I raised this
22 in my opening statement, is that in the

1 cost-benefit analysis it states that it's
2 premature to permit SDs and MSPs to rely solely on
3 SDRs to meet the recordkeeping because they have
4 no track record of operations, yet we've published
5 hundreds of pages of very specific and detailed
6 rules mandating exactly what we want to see. Why
7 do we contradict the effectiveness in the use of
8 these things when we've created this regulatory
9 Frankenstein and now we're not going to use it?

10 MR. FISANICH: There are two reasons
11 stated in the preamble. One is that they need
12 this information for their own risk-management
13 purposes, their own purposes, and an SDR is not
14 going to have all of this information, it's
15 limited to some fields but not all fields or some
16 information but not all information and, again,
17 because SDRs have no track record at this point.

18 COMMISSIONER O'MALIA: What fields are
19 we missing that they are not going to have? And
20 it doesn't discuss it in the preamble. So I'm not
21 sure what we're missing. I get the pretrade
22 stuff, the pretrade execution that we're going to

1 mandate that and your technology system. You can
2 set that aside, but why would we want two books.
3 How are we going to enforce two sets of books?
4 What are we supposed to do with that? Running
5 back and forth between two entities to reconcile?
6 Is that our job? Do we have the resources for
7 that? Why doesn't everybody agree to keep one set
8 of books and we all agree that it's in the SDR?
9 Then we have it. We regulate the SDR. We see it.
10 We can get any piece of data we want at any point
11 and they'll be using the same data we're using.
12 Why would we want to be caught in this? And how
13 much is it going to cost to keep another set of
14 books?

15 CHAIRMAN GENSLER: Commissioner O'Malia,
16 may I answer?

17 COMMISSIONER O'MALIA: Give it a shot.

18 CHAIRMAN GENSLER: Because a swap dealer
19 has a set of books that is not at the SDR, the
20 general ledger and subledger that keeps all of
21 their transactions, which is important to
22 risk-management; their daily mark to markets;

1 their daily risk-management which is involved in
2 monitoring not just the risk but the profits and
3 losses of that entity by trade or by desk. That
4 in fact is what they do now.

5 COMMISSIONER O'MALIA: But won't all
6 that data be -- why won't all the data be in the
7 SDR?

8 CHAIRMAN GENSLER: No, actually all of
9 that data wouldn't be in there. Beyond the
10 pretrade that you rightly pointed out, the orders
11 and the conversations, that's not at the SDR.

12 COMMISSIONER O'MALIA: Correct.

13 CHAIRMAN GENSLER: But actually the
14 profit and loss and the risk-management that goes
15 around that is in a general ledger and subledgers
16 which most swap dealers or soon-to-be swap dealers
17 already keep because that's part of prudent risk-
18 management to keep books and records and
19 subledgers on our transactions.

20 COMMISSIONER O'MALIA: Then why didn't
21 we cost that out? We had the option to determine
22 -- and let me just make one final point because it

1 doesn't cost it out here. We just ignore it and
2 say inconsistent with the OMB guidance which
3 requires us to look at alternatives and price
4 them. We ignored that and we just said, no, even
5 though entities said it was going to be expensive.
6 The keeping-of-the-books concern, I don't you're
7 not following this, but everybody now knows that
8 MF Global's books were a disaster, so I'm not so
9 sure that raises my confidence.

10 CHAIRMAN GENSLER: But the swap data
11 repository is not keeping -- nor have we required
12 them to do the old thing of debits and credits and
13 actual subledgers and general ledgers. We've not.
14 We've just said it's an important regulatory tool,
15 absolutely the swap data repository, but it's not
16 keeping the records of a general ledger, profits,
17 losses, risk-management, that --

18 COMMISSIONER O'MALIA: I don't think
19 anybody was asking to get out of that. They were
20 saying all the trades that you're going to see,
21 that let's agree to use the SDR for those set of
22 trades and we said no.

1 CHAIRMAN GENSLER: Because how a trade
2 is entered into a general ledger or into a
3 subledger in an actual dealer is different than
4 the information that's over at the swap data
5 repository.

6 COMMISSIONER O'MALIA: I think we should
7 have done a most robust job to answer the concerns
8 of the market, done the proper analysis required
9 by OMB Circular A-4 to evaluate the cost of this
10 decision and then actually explore whether this is
11 -- we just ignore it out of hand in this document.

12 CHAIRMAN GENSLER: I think we have done
13 the analysis that's proper under 15(a) of the
14 Commodity Exchange Act.

15 COMMISSIONER O'MALIA: There is no
16 analysis. Let's find out what kind of analysis.
17 This is a major rule according to the OIRA rules
18 under the Congressional Research Act. It
19 apparently is \$100 million of economic impact.
20 How does that \$100 million annually break out in
21 this rule? What makes up \$100 million?

22 MR. GRIFFIN: First of all, it's not an

1 annual. It's an aggregate impact.

2 COMMISSIONER O'MALIA: In the OIRA thing
3 it says annual.

4 MR. GRIFFIN: We have not broken down
5 specifically from a numerical standpoint what the
6 costs and what the benefits are of this particular
7 rule. I think there's an expectation with respect
8 to again not just the cost that would be inherent
9 in putting together these systems, but also the
10 benefits that are to be derived from having robust
11 risk- management, recordkeeping and reporting and
12 all the other requirements set forth in this rule
13 before you.

14 COMMISSIONER O'MALIA: So we didn't run
15 the numbers. Is the \$100 million a net number or
16 gross number in terms of cost?

17 MR. GRIFFIN: Gross. If I may, it's
18 gross costs and benefits so that it's not net of
19 the two, it's what are the costs, what are the
20 benefits, what is the gross of those two numbers.

21 COMMISSIONER O'MALIA: How much were the
22 benefits?

1 MR. GRIFFIN: I'm sorry?

2 COMMISSIONER O'MALIA: How much were the
3 benefits?

4 MR. GRIFFIN: Again, we have not
5 numerically broken this down. I'm sorry to be so
6 tough on you on this one. I'm very frustrated
7 with our cost-benefit analysis as you can tell. I
8 don't mean to take it out on you. I know you guys
9 worked very hard and tried to answer all my
10 questions and I appreciate that and I'm sorry if
11 you detect tone.

12 CHAIRMAN GENSLER: Thank you,
13 Commissioner O'Malia? Before we turn to
14 Commissioner Wetjen, I want to ask David Meister
15 who's the head of our Division of Enforcement a
16 question which goes to one of the questions that
17 Commissioner was reviewing, searchability of voice
18 records. You're the head of the Division of
19 Enforcement. How searchable are voice records?
20 What do you know about technology in the search of
21 voice records and so forth?

22 COMMISSIONER O'MALIA: Before you answer

1 that, I'm fully aware that you can search voice
2 records after the fact. The question is how do
3 you put them together during the transaction?
4 That's what my concern is. This assumes that
5 magically all of this stuff turns into searchable
6 by trade and transaction. How does that happen?
7 I get it that you can go after the fact and review
8 and start tagging stuff. I get that. That's a
9 manpower issue because you have to go after the
10 fact to do it. This doesn't distinguish. It says
11 you make this available and I wonder if there is
12 some magic technology out there at this point that
13 would automatically allow you to tag as you're
14 having a conversation what pretrade and trade
15 transaction is it associated with. I assume
16 afterwards you're going to have to go back and
17 piece this all together.

18 CHAIRMAN GENSLER: Let's take it a
19 question at a time because you're raising a
20 separate question which might be for Frank about
21 whether it's simultaneous. But my question for
22 David or anyone on the team is how familiar are

1 you with an ability to search voice recordings?

2 We must be involved in this already.

3 MR. MEISTER: There are software vendors
4 that provide the ability to search digital audio
5 recordings by words very effectively as I
6 understand it. As a matter of fact, a number of
7 government agencies use these programs. I think
8 the FTC, the Department of Defense, Homeland have
9 programs. I won't say the name of the program
10 that's used a lot by the government, but you could
11 do a search on the internet which is what the
12 internet is for to goggle that sort of capability.

13 COMMISSIONER O'MALIA: Is that what this
14 rule provides for?

15 MR. MEISTER: I don't know.

16 COMMISSIONER O'MALIA: Frank?

17 MR. MEISTER: I think you had asked what
18 would be a vendor that could do that.

19 COMMISSIONER O'MALIA: And I agree with
20 you.

21 MR. MEISTER: The way it searches,
22 Commissioner O'Malia, is it does digitally so that

1 for example if you wanted to search for the word
2 "meister" in a tape, it will cross as I understand
3 it a huge volume of recording. It will do that
4 and pull up all the times that "meister" was
5 mentioned over a long period of time, pull out
6 those records and the slice of those recordings so
7 that they can be listened to.

8 COMMISSIONER O'MALIA: Frank and Ward,
9 do you want to answer? Is that adequate for this
10 rule that they can set aside a whole bunch of
11 voice recordings and say that's sufficient?
12 Because what they don't want to have a visit from
13 Meister to show up later and say I want to see all
14 of our transactions, because it says to sort by
15 trader. So is it allowed to say you can go look
16 and here is our closet full of tapes. Knock
17 yourself out. Go digitally sort it. Is that
18 adequate? Is that what this rule provides is what
19 David just said?

20 MR. FISANICH: Yes, that would be
21 adequate. At the proposal stage we had required
22 that these be bundled into separate electronic

1 files for transaction and counterparty and that
2 was removed in this final stage.

3 CHAIRMAN GENSLER: Frank, I'm suspecting
4 that Commissioner O'Malia would accept this
5 amendment but I would have to vote it here. Can
6 you come up with language to clarify that what
7 David just said is acceptable and put that in the
8 preamble? It might not get you to vote the whole
9 rule, I know, because I think that's a very
10 important exchange between David Meister, Frank,
11 Commissioner O'Malia and myself that it would be
12 good to capture that that is acceptable; that
13 that's what really this is about, this searchable.

14 MR. FISANICH: That would have to store
15 these things and then they'd be searchable upon
16 request.

17 CHAIRMAN GENSLER: Upon request the way
18 that Mr. Meister described.

19 MR. FISANICH: Right.

20 COMMISSIONER O'MALIA: And that includes
21 email, all of that stuff you can store separately.

22 MR. FISANICH: Right, by removing the

1 requirement that it be stored in a separate
2 electronic file, that's what we were doing in the
3 finalization.

4 CHAIRMAN GENSLER: Because what we did,
5 just to bring the public into this, we proposed
6 that even the voice recordings had to be stored in
7 separate electronic files and a lot of commenters
8 said that would be a burden. We did take that
9 into consideration and backed away from that and
10 said, no, you don't have to do that. You don't
11 have to make a voice recording electronic, but you
12 still have to be able to search it. And I think
13 you've raised the question what does it mean to
14 search it? And I think what I'm hearing from
15 Frank is it's upon request and just clarifying in
16 essence what David said is what that is meant to
17 be. I'm doing this a little improperly.

18 MR. MEISTER: May I propose something?
19 Perhaps to the extent that the rule doesn't
20 already cover what I'm talking about, the preamble
21 could be clarified. That's just a suggestion.

22 CHAIRMAN GENSLER: That's what I'm

1 saying. That's what I'm saying.

2 COMMISSIONER O'MALIA: I think it may
3 the difference in what the rule says and what the
4 preamble says so that it's got to be clear and I
5 look forward to reviewing the language.

6 CHAIRMAN GENSLER: I'm going to add two
7 pieces to this if I might and then you'll have
8 questions. I'm going to add something, that which
9 was the exchange between Frank, David,
10 Commissioner O'Malia and me that that be clarified
11 in the preamble that it's about searchability
12 along the key words of who the counterparty is or
13 key words upon request. But I think it would also
14 be worthwhile to have a delegation similar to what
15 we did in large trader reporting, a delegation to
16 the Division Director of DSIO that if swap dealers
17 need more time just like in large trader reporting
18 I think we delegated to that a DMO six more months
19 or something, but to allow more time on the
20 searchability issue.

21 MR. FISANICH: If I may, the preamble
22 states, "The Commission believes that this

1 modification will make the requirement less
2 burdensome for SDs and MSPs because it will allow
3 such registrants to maintain searchable databases
4 of the required records without the added cost and
5 time needed to compile records into individual
6 electronic files" so that I think this is covered.

7 CHAIRMAN GENSLER: Commissioner Wetjen?

8 COMMISSIONER WETJEN: Thanks, Mister
9 Chairman. Switching gears just a little bit here,
10 I want to turn back to the section on conflicts.
11 There were some questions raised that were
12 understandable. But my understanding of some of
13 the changes made in the rule text comparing the
14 proposal to the final was in fact to clarify
15 things and not to make it less clear. Focusing
16 for a moment on some of the language in the rule
17 that deals with the conflicts between the trading
18 business unit and the clearing unit, in the
19 original proposal there were other sections of the
20 proposal and other sections of the final that
21 speak to various activities that aren't going to
22 be permitted. But focusing for a moment on

1 paragraph (i) under Section 2 and this is in
2 Section (d), Clearing Activities under the first
3 part, originally the language read, "No employee
4 of a business trading unit of an affiliate swap
5 dealer or major swap participant may review or
6 approve the provision of clearing services and
7 activities by clearing unit personnel of the
8 futures commission merchant, make any
9 determination regarding whether the futures
10 commission merchant accepts clearing customers or
11 participate in any way with the provision of
12 clearing services and activities by the futures
13 commission merchant." That's how the proposal
14 read. Now looking at the final, it now reads, and
15 I'll just focus on that last clause, "or in any
16 way condition or tie the provision of trading
17 services upon or to the provision of clearing
18 services or otherwise participate in the provision
19 of clearing services by improperly incentivizing
20 or encouraging the use of the affiliated futures
21 commission merchant," and then it goes on, but
22 leaving that for now. The question for staff is

1 isn't it the case that again comparing how the
2 proposal read with the final, aren't the operative
3 words here "improperly incentivizing or
4 encouraging the use of the affiliated futures
5 commission merchant" which now modifies the words
6 "participate in the provision of clearing
7 services"?

8 MR. FISANICH: Yes, we would agree with
9 that statement that this is a clarification of the
10 original in the proposal that was participate in
11 any way. We received many comments and questions
12 on what exactly that meant and have listened to
13 those objections to the broad scope of that
14 language and it is now much more narrowly focused
15 on improper participation influencing clearing
16 decisions.

17 COMMISSIONER WETJEN: I think this
18 question has an obvious answer, but certainly
19 we're not prohibiting a firm that has an
20 affiliated trading business unit and a clearing
21 unit from providing the two services that those
22 two separate units provide. Correct?

1 MR. FISANICH: No, it would not.

2 COMMISSIONER SOMMERS: Will you yield,
3 Commissioner Wetjen?

4 COMMISSIONER WETJEN: Sure.

5 COMMISSIONER SOMMERS: I don't
6 understand what improperly incentivizing means,
7 which was my question earlier. What is properly
8 incentivizing versus improperly incentivizing? I
9 don't get it.

10 MR. GRIFFIN: I can take a stab at
11 trying to answer that, but maybe you guys should
12 start with an answer.

13 MR. FISANICH: Again this is only
14 narrowly limited to the business trading unit so
15 that it would be incentivizing through offering --

16 COMMISSIONER WETJEN: If I can
17 interrupt, what I would say is that again the
18 focus should be on the word "improperly." It's
19 not saying that there can be no incentivizing or
20 encouraging necessarily. The focus is on
21 improper. We're getting at improper conduct here,
22 which is to say that the trading business unit and

1 the clearing unit can decide at what price to
2 offer their services to their customers and the
3 Commission is not trying to interfere with that.
4 What we're trying to prevent is any improper
5 behavior that might relate to pricing.

6 MR. FISANICH: And as I had stated
7 earlier in response to your question, this is
8 meant to maintain the independence of the
9 decisions of the affiliated clearing member in
10 offering clearing services, pricing their clearing
11 services, accepting customers for clearing, to
12 make sure that those decisions remain independent
13 in order to ensure to the extent practicable that
14 there is open access to clearing.

15 COMMISSIONER WETJEN: So I would
16 reiterate that I think what staff was trying to do
17 with this change is to in fact clarify things and
18 not to muddy the waters. I hope that that's going
19 to be the consensus view when folks have a chance
20 to analyze the language.

21 The question I had related to the chief
22 compliance officer. You'd mentioned that in a

1 case of a registrant that has a board of directors
2 that the chief compliance officer would report
3 directly to the board. And I believe the rule
4 also says that if the registrant does not have a
5 board that it's the senior officer. Is that
6 correct?

7 MR. FISANICH: We followed the statutory
8 construction which is that they could report to
9 either the board or to the senior officer. We did
10 not further restrict that from the statutory
11 requirement.

12 COMMISSIONER WETJEN: What about a
13 compliance officer who works for an affiliate of a
14 consolidated company? Who would be the senior
15 officer?

16 MR. FISANICH: It would be the senior
17 officer or the board of the entity that is the
18 registrant, so that if the chief compliance
19 officer for whatever reason is not an employee of
20 the registrant, they would still be required to
21 report to the board of the registrant or the
22 senior officer of the registrant.

1 COMMISSIONER WETJEN: That's all I have.

2 CHAIRMAN GENSLER: Dave, before you call
3 the roll if I'm going to offer a motion and have
4 some amendments, unless I do it by unanimous
5 consent on the first one. My first one is I want
6 to make sure as to the clarity that you, Frank,
7 and David spoke to Commissioner O'Malia's last
8 question, that the public have it clearly in this
9 preamble that where we're talking about having
10 records to search upon request because we'd have
11 to request is over these key words, key terms and
12 so forth.

13 MR. FISANICH: I will clarify that.

14 CHAIRMAN GENSLER: Maybe I'm asking
15 without objection for unanimous consent to make
16 that. Also I'll make the motion that the head of
17 DSIO be delegated, just as we did in the large
18 trader reporting thing, additional -- you wouldn't
19 want them to be able to give additional time?

20 COMMISSIONER O'MALIA: I know we're
21 looking at this. The question I think in my
22 opinion is why are we delegating it?

1 CHAIRMAN GENSLER: To give additional
2 time?

3 COMMISSIONER O'MALIA: That's what
4 everybody is discussing, if you could give us some
5 more time on this. I think another feature of
6 this is to consider the cost of the product. If
7 it's technically not feasible or if it is
8 technically feasible --

9 CHAIRMAN GENSLER: To do the search?

10 COMMISSIONER O'MALIA: I thought we were
11 on to the next issue, this preamble language.

12 CHAIRMAN GENSLER: I was talking about
13 the search thing.

14 COMMISSIONER O'MALIA: The search thing
15 I'm fine with.

16 CHAIRMAN GENSLER: I'm not sure what
17 piece of paper you just raised.

18 COMMISSIONER O'MALIA: Something your
19 staff handed around.

20 CHAIRMAN GENSLER: No. I didn't produce
21 this thing. I don't know. It could be another
22 Commissioner who produced that. I don't know.

1 COMMISSIONER O'MALIA: I'm sorry. It's
2 Commissioner Chilton's.

3 MR. MEISTER: Mister Chairman?

4 CHAIRMAN GENSLER: I'm going to take a
5 short recess because it was Commissioner Chilton's
6 document and he's not here. So why don't we take
7 a 5- to 10-minute recess?

8 (Recess)

9 CHAIRMAN GENSLER: We're back in
10 session. May I ask a question of Frank? On the
11 dialogue that you just had before we recessed with
12 Commissioner Wetjen and I think Commissioner
13 Sommers about improper or improperly, I think it
14 would be helpful to add some words to the
15 preamble, you'll have to write them, to clarify
16 that improper as you said earlier which I think
17 the transcript will show is a narrow thing. Do
18 you want to tell us how you might be able to
19 clarify and maybe I could then ask for unanimous
20 consent that you write a sentence to clarify that?

21 MR. FISANICH: We would add a footnote
22 or another sentence to that part of the preamble

1 to clarify that improper in this context means
2 encouraging the use of an affiliated FCM that
3 would wrongfully interfere or influence the
4 decision by the FCM to provide clearing services
5 and activities to a particular customer in
6 violation of 1.71(d) (i) which is the preceding
7 section that has the general rule that an
8 affiliated swap dealer or MSP shall not interfere
9 or influence the provision of clearing services or
10 activities so that the improper refers back to the
11 previous section and only the interference or
12 influence on the provision of clearing services or
13 activities.

14 CHAIRMAN GENSLER: In essence that it
15 doesn't mean something else.

16 MR. FISANICH: Not something else;
17 right, narrowly defined.

18 CHAIRMAN GENSLER: I don't know what the
19 others think. Commissioner Wetjen, I think it
20 would be helpful to narrow that.

21 COMMISSIONER WETJEN: I think it would
22 be helpful to narrow it, and just to be clear, the

1 consent request is that we do something along
2 these lines, we're not committing to that precise
3 language, that we'd need to work with the language
4 a little bit?

5 CHAIRMAN GENSLER: Because I'd normally
6 also ask for consent to take technical
7 corrections, but, yes, I think it would be helpful
8 to clarify that improper is only really
9 referencing back to as you said something like
10 wrongfully influencing under whatever the rule
11 text is and not something else that people have to
12 guess about; so, unanimous consent.

13 I think the recess was largely about an
14 amendment that Commissioner Chilton and his staff
15 had suggested on a delegation addressing concerns
16 that if a registrant needed more time because it
17 was technologically challenging or there are words
18 in this amendment about technological issues
19 including cost considerations for that particular
20 registrant, that the Director of the Division of
21 Swaps and Intermediary Oversight could grant
22 extensions of time for compliance with the daily

1 trading records. Do you want to offer your
2 amendment?

3 COMMISSIONER CHILTON: Yes. You
4 described it aptly. There would be a 30-day
5 period in which once an entity petitions the
6 agency that we would have 30 days to respond to
7 them to consider whether or not they had these
8 technological challenges, and as part of that we
9 would look at the cost, we'd consider the cost.
10 This would in no way impact their registration
11 with the National Futures Association so that it's
12 a pretty concise and clear amendment ultimately.

13 CHAIRMAN GENSLER: So you're making that
14 motion on the piece of paper?

15 COMMISSIONER CHILTON: I move the
16 amendment.

17 COMMISSIONER O'MALIA: Second.

18 CHAIRMAN GENSLER: Do we do amendments
19 by roll call?

20 MR. STAWICK: Do you mean do it by
21 unanimous consent or by voice?

22 CHAIRMAN GENSLER: By unanimous consent

1 Commissioner Chilton's amendment as seconded by
2 Commissioner O'Malia.

3 COMMISSIONER CHILTON: Aye.

4 COMMISSIONER O'MALIA: Aye.

5 CHAIRMAN GENSLER: Aye.

6 MR. STAWICK: Are we doing a roll call
7 vote there?

8 CHAIRMAN GENSLER: No, I guess without
9 objection. So now we have the staff
10 recommendations with two preamble clarifications
11 and Commissioner Chilton's amendment. Mr.
12 Stawick?

13 MR. STAWICK: Commissioner Wetjen?

14 COMMISSIONER WETJEN: Aye.

15 MR. STAWICK: Commissioner Wetjen, aye.
16 Commissioner O'Malia?

17 COMMISSIONER O'MALIA: No.

18 MR. STAWICK: Commissioner O'Malia, no.
19 Commissioner Chilton?

20 COMMISSIONER CHILTON: Aye.

21 MR. STAWICK: Commissioner Chilton, aye.
22 Commissioner Sommers?

1 COMMISSIONER SOMMERS: No.

2 MR. STAWICK: Commissioner Sommers, no.
3 Mister Chairman?

4 CHAIRMAN GENSLER: Aye.

5 MR. STAWICK: Mister Chairman, aye.
6 Mister Chairman, on this question the yeas are
7 three, the nays are two.

8 CHAIRMAN GENSLER: The yeas having it,
9 the staff recommendation is accepted and will be
10 sent to the Federal Register. Should I take
11 unanimous consent on technical corrections now
12 too? Why don't I do unanimous consent on
13 technical corrections particularly given what we
14 just said? Without objection so moved. Thank
15 you, Ward, Frank, Gary Barnett and the many others
16 who have worked on those rules. Thank you. I
17 think it's now block time. As the team is coming
18 up to the table, let me introduce and welcome Carl
19 Kennedy from the Office of General Counsel, George
20 Pullen, Lynn Riggs and Rick Shilts of the Division
21 of Market Oversight and Esen, I'm going to
22 mispronounce your last name, Onur, from the Office

1 of Chief Economist. They will present the
2 proposed rule on block trading. I hand it over to
3 you.

4 MR. KENNEDY: Good afternoon,
5 Commissioners. Thank you, Chairman Gensler, for
6 the opportunity to present. Before I begin I
7 would like to thank each member of my team and
8 former team members for their assistance in
9 preparing the block trade proposal that we present
10 to you today for your consideration and vote. To
11 provide context, I would like to provide relevant
12 background on why the Commission is now
13 considering today's proposal.

14 Section 727 of the Dodd-Frank Act
15 created Section 2a(13) of the Commodity Exchange
16 Act. Section 2a(13) requires that the Commission
17 issue rules regarding the real-time public
18 reporting of swap transaction and pricing data.
19 This section also requires the Commission to do
20 three things relevant to this proposal. First,
21 specify criteria for determining what constitutes
22 a large notional swap transaction or block trade

1 for the purposes of applying time delays for
2 public reporting of such transactions. Second, to
3 ensure that the public dissemination of swap data
4 does not reveal the identities or business
5 transactions of swap counterparties. And most
6 important, third, ensure market liquidity is not
7 hampered.

8 In December 2001, the Commission
9 published a real-time reporting proposal which
10 included a methodology that swap data repositories
11 would set block sizes. The methodology provided
12 that block sizes would be equal to the greater of
13 a so-called social size multiple test and a
14 distribution test. Both of those tests focused on
15 the number of swap transactions or trades and
16 would likely have resulted in only 5 to 1 percent
17 of all swaps being traded as blocks. The
18 real-time proposal also included a generalized
19 approach for grouping swaps with similar
20 characteristics. This approach did not provide
21 much detail on how swaps would be grouped,
22 however. Instead, the real-time proposal set out

1 a few examples. The real-time proposal also set
2 out a 15-minute time delay for swaps that are
3 executed on a swap execution facility or
4 designated contract market and asked questions
5 regarding the appropriate time delays for
6 bilateral swaps. Finally, the real-time proposal
7 included two requirements that SDRs protect the
8 identities of swap counterparties first by
9 limiting disclosure of the notional sizes of swap
10 data so that notional sizes above 250 million
11 would be masked. And second, by including a
12 general requirement tracking the statutory
13 language of 2(a)(13) that SDRs protect the
14 identities of swap counterparties.

15 In December 2011, the Commission adopted
16 as final the real-time rule in Part 43 of its
17 regulations. In the final rule the Commission
18 provided several definitions relevant to today's
19 proposal including the definition of the terms
20 asset class, block trade, appropriate minimum
21 block size, among others. It also established a
22 series of time delays for the public dissemination

1 of swap data. It put forth a list of interim cap
2 sizes that varied by asset class to mask the
3 notional sizes of large swaps and it excluded from
4 public reporting certain commodity swaps because
5 the publication of swap data detail relating to
6 the geographic delivery locations for those swaps
7 might reveal the identities of swap
8 counterparties. Because the Commission has not
9 yet established a block size methodology, all
10 swaps will be treated like blocks and will be
11 subject to time delays as set out in the final
12 rule.

13 Today's proposal picks up where the
14 final rule left off. As the Chairman mentioned in
15 his opening remarks, in drafting this proposal the
16 team was informed by and was responsive to
17 comments received by commenters to the real-time
18 proposal. In addition, we were able to collect
19 and review relevant data for two asset classes,
20 interest rates and credit. The team has spent
21 over 18 months reviewing these comments and
22 relevant market data. Based on this review we are

1 proposing detailed criteria for grouping swaps
2 which are both tailored to the primary economic
3 indicators within each asset class, tailored and
4 measured methodologies for determining appropriate
5 minimum block sizes in a two-step phased approach
6 and additional measures to protect anonymity
7 related to the public dissemination of swap data.
8 I will briefly explain the major components of the
9 block trade proposal followed by an explanation of
10 the additional anonymity measures.

11 With respect to blocks, the proposal
12 further breaks down the five asset classes
13 previously established by the real-time rule into
14 swap categories of groups of swaps. The five
15 asset classes are interest rates, credit, equity,
16 foreign exchange and other commodities. Swaps
17 within each asset class are generally grouped
18 based on common risk and liquidity profiles. For
19 swaps in the interest rate asset class, the
20 proposed rules would establish 24 swap categories
21 based on eight tenor band groups and three
22 currency groups. For swaps in the credit asset

1 class, the proposed rules establish 18 swap
2 categories based on six tenor banks and three
3 conventional spread groups. For the FOREX asset
4 class, the proposed rules establish over 450 swap
5 categories based on unique currency combinations.
6 For the other commodity asset class, the proposed
7 rules establish 120 categories based on whether
8 those swaps are economically related to futures or
9 swap contracts. If a swap is not economically
10 related to those contracts, staff is proposing a
11 system for group swaps in the other commodity
12 asset class based on 60 product types. In
13 establishing methodologies, staff sought to
14 balance the goals of price discovery and
15 protecting market liquidity. Staff also sought to
16 develop methodologies that were an improvement
17 from the methodology provided in the real-time
18 proposal and was not as complex.

19 As I noted previously, the Commission
20 would prescribe appropriate minimum block sizes
21 for the swap categories within each asset class in
22 a two-period phased-in approach. The first phase

1 called the initial period includes different
2 methodologies based on the availability of
3 reliable data. As mentioned before, staff was
4 able to spend 18 months reviewing interest rate
5 and credit data. For the other asset classes,

6 staff was persuaded by commenters to the real-time
7 proposal who suggested that the Commission be
8 informed by DCM block sizes set for economically
9 related futures contracts. During the initial
10 period staff recommends that swaps be subject to
11 static appropriate minimum block sizes which are
12 set out in an appendix to the proposal. The
13 initial period would last a minimum of 1 year for
14 each asset class in accordance with the compliance
15 schedule in Part 45 of the Commission's
16 regulations. During that year, registered SDRs
17 would collect robust datasets for each asset
18 class. For interest rate and credit swaps, staff
19 is proposing block sizes using the datasets it
20 obtained. The sizes would be applied to each swap
21 category based on a 67-percent notional amount
22 calculation methodology. That methodology

1 determines block sizes by looking at the net
2 notional distribution of swaps within each swap
3 category and setting the block size based on the
4 two-thirds mark within that distribution. Staff
5 believes that the net notional determination
6 methodology is a better measure of risk as
7 compared to the number of trades which was seen in
8 the real-time proposal. Based on the data we were
9 able to obtain, 6 percent of all swaps in the
10 interest rate and credit asset classes would be
11 treated as blocks which would mean that 94-percent
12 of the market would be transparent as soon as
13 technologically practicable. Like the real-time
14 methodology, this methodology uses net notional
15 values again which focuses on the amount of the
16 risk within a swap category. For example, a
17 2-year cross-currency U.S. Dollar/euro interest
18 rate swap would have a block size of 750 million.
19 For foreign exchange and other commodity swaps
20 during the initial period, staff proposes an
21 approach that would determine sizes based on the
22 sizes set by DCMs for economically related futures

1 contracts. Again staff was informed by commenters
2 that DCM block sizes are a good comparative
3 measure for setting blocks. We agree with
4 commenters that swaps in these asset classes are
5 closely linked to futures markets, that tying
6 block sizes on these two markets to their
7 economically related futures contracts reduces
8 opportunities for arbitrage and, lastly, that DCMs
9 have experience in setting block sizes in such a
10 way that maintains market liquidity. If a foreign
11 exchange or commodity swap is not economically
12 related to a futures contract, staff recommends
13 that the Commission have a more nuanced approach
14 where some but not all of the swaps would continue
15 to be subject to a time delay because of the
16 effectiveness of the real-time final rule. For
17 equity swaps, staff believes that these swaps
18 should not be treated as blocks and subject to a
19 time delay in both the initial period and after
20 that period because of the existence of a highly
21 liquid cash market which is where price discovery
22 occurs, the absence of time delays for reporting

1 blocks in that market, the relative size of the
2 equity index swaps relative to futures options and
3 cash index markets and, fourth, the goal of
4 preventing opportunities for regulatory arbitrage.

5 After the initial period the Commission
6 would establish post-initial appropriate minimum
7 block sizes for each swap category based off the
8 data collected by SDRs. Staff proposes that the
9 Commission update post-initial minimum block sizes
10 no less than once each year using a 67-percent
11 notional amount calculation. Post-initial block
12 sizes would be published on the Commission website
13 and will become effective on the first day of the
14 second month following publication.

15 One final point about the proposed
16 methodologies. Staff recommends the establishment
17 of a series of special rules to deal with complex
18 issues such as how to determine block sizes for
19 swaps with optionality, how to determine block
20 sizes for swaps in other currencies and how to
21 address the situation in which a member state is
22 removed from the Euro Zone. In terms of process,

1 the proposal establishes a process for market
2 participants to elect to treat their swaps as
3 blocks and how notice of that election would be
4 sent to a SEF or DCM if a swap is traded on a SEF
5 or DCM, or if it's traded bilaterally, how the
6 reporting parties would report that to an SDR.
7 Also in terms of process, the proposal would allow
8 the Division of Market Oversight to undertake all
9 responsibilities related to the setting of block
10 sizes and cap sizes.

11 Finally, for convenience purposes, the
12 proposal includes a helpful example where market
13 participants can see how the Commission would
14 undertake the determination process. As I
15 mentioned, this proposal not only addresses block
16 trade rules and it also includes additional
17 measures to protect anonymity related to swap
18 data. Specifically, staff proposes that the
19 Commission adopt two measures to protect
20 anonymity. First, the Commission would amend Part
21 43 of its regulations to establish a permanent
22 system establishing cap sizes for masking notional

1 and principal amounts of swap data that is
2 reported to the public. During the post-initial
3 period cap sizes would be used setting a
4 75-percent notional amount calculation which is
5 similar to the methodology for setting block
6 sizes. And second, the proposal would require the
7 remaining commodity swaps not currently subject to
8 public reporting under the final real-time rule
9 that these swaps would be publicly reported as a
10 result of the establishment of a system to mask
11 the specific geographic delivery and pricing
12 detail related to those swaps.

13 Before I conclude, I would like to note
14 that staff has included a myriad of variations and
15 alternatives to the proposed approach in its
16 proposal. For example, one variation would change
17 the calculation methodology from 67 percent to 50
18 percent. We ask over 108 questions, many of which
19 have several subquestions. Commenters are
20 encouraged to submit comments in response to the
21 particular questions by number. This concludes my
22 prepared marks on the block trade proposal. Thank

1 you for your time, and my colleagues and I are
2 happy to answer your questions.

3 CHAIRMAN GENSLER: Carl, thank you. I
4 will now entertain a motion to accept this staff
5 recommendation on this proposed rule.

6 COMMISSIONER SOMMERS: So moved.

7 COMMISSIONER CHILTON: Second.

8 CHAIRMAN GENSLER: Thank you. Carl, on
9 that last point I have a few questions. When you
10 said a myriad of alternatives, I thought it was
11 about five or six. Is that what you're referring
12 to?

13 MR. KENNEDY: Yes. We do ask a number
14 of alternatives not only in terms of how we
15 determine the block sizes but also in the way
16 group them, as well as a number of alternatives to
17 the way we set cap sizes.

18 CHAIRMAN GENSLER: I have a question for
19 you and the team and maybe Dan as well. If during
20 the comment period people come back and say we
21 think this 67 percent of net notional works for
22 this asset classes, but there are other asset

1 classes, maybe there really should be something
2 different. Do we have the flexibility in the
3 final based on the comments and based on the
4 record to finalize with different approaches again
5 if it's based on comments?

6 MR. KENNEDY: Absolutely. We have
7 specific questions that we ask as to particular
8 asset classes, if one approach is better than the
9 other.

10 CHAIRMAN GENSLER: The nature of my
11 question is do we have the flexibility not only to
12 change from the 67-percent approach but to
13 possibly have one approach for interest rates and
14 a different approach for oil swaps based on the
15 comment record?

16 MR. KENNEDY: Yes, I believe that we do.

17 CHAIRMAN GENSLER: I see Harold is
18 shaking his head. Even if it's within the
19 interest rate market, is it possible that if
20 commenters were to come back and say this is a
21 good approach for possibly the high-volume
22 transactions, the ones with more volume or

1 liquidity but maybe a different approach is more
2 appropriate for those that are less standardized,
3 is that possible?

4 MR. KENNEDY: Yes, that is possible. We
5 asked that specific question as well.

6 CHAIRMAN GENSLER: Dan and Harold, are
7 we all right on that too? That's a yes, Dan?

8 MR. BERKOVITZ: Yes.

9 CHAIRMAN GENSLER: I just might hold you
10 to that. Do you want to get a mike?

11 MR. BERKOVITZ: With just the
12 clarification when you say different approach, one
13 of the approaches identified in the questions or
14 suggested in the questions --

15 CHAIRMAN GENSLER: I meant there are
16 about five or six approaches, the two principle
17 ones, 67 percent of net notional versus 50 percent
18 of net notional.

19 MR. BERKOVITZ: Correct.

20 CHAIRMAN GENSLER: But there is also one
21 that looks at using the depth of the book and the
22 order book and some others, so I'm asking if it's

1 one of those four or five --

2 MR. BERKOVITZ: Exactly.

3 CHAIRMAN GENSLER: But then the
4 commenters came back and said this 67 works maybe
5 for a 2-year interest rate swap but it doesn't
6 work as well for more of an esoteric oil swap or
7 something.

8 MR. BERKOVITZ: There is sufficient
9 notice for the Commission to adopt that.

10 CHAIRMAN GENSLER: Maybe I'll walk
11 through why I support the rule, but I'm going to
12 have a couple of questions in the middle of it. I
13 do support this rule because I think it's so
14 inherent in promoting pretrade transparency and
15 posttrade transparency because some portion of the
16 market Congress said should be reported as soon as
17 technologically practicable, the nonblocks so to
18 speak. As I gather here, what this comes down to
19 is that two-thirds of the volume in the market,
20 the net notional volume of the market, would
21 benefit from pretrade transparency and shorter
22 delays if was both a clearable swap, mandatorily

1 cleared and of course has some made available for
2 trading designation. Do I have that about right?

3 MR. KENNEDY: You have it right, Mister
4 Chairman.

5 CHAIRMAN GENSLER: So that in the
6 cleared swap and made available for trading if
7 this were the final rule, two-thirds of the
8 volume by net notional would benefit from the
9 pretrade transparency.

10 MR. KENNEDY: That is correct.

11 CHAIRMAN GENSLER: To me that benefits
12 the whole economy. Ninety-four percent of the
13 economic is the real economic, private-sector
14 jobs, it also benefits the mutual funds, pension
15 funds, the buy side of the financial community,
16 but it does shift some of the information
17 advantage over to the buy side representing all of
18 those pensioners and mutual fund investors and I
19 think it shifts some of the information advantage
20 over to the end user community that so inherently
21 needs these products. How did you address
22 Congress's mandate to still promote liquidity and

1 protect liquidity in the market?

2 MR. KENNEDY: The method in which we
3 grouped swaps with similar risk and liquidity
4 profiles so that we would apply a block size to
5 those swaps with that same liquidity and risk
6 profile. That's the way we are seeking to ensure
7 we protect anonymity. I'm sorry, that we protect
8 liquidity. I misspoke.

9 CHAIRMAN GENSLER: But I gather also,
10 and maybe Esen this might come from the Chief
11 Economist's office, you think that this approach,
12 about two-thirds of the volume, gets pretrade
13 transparency and one-third doesn't in essence,
14 that that still protects liquidity as Congress
15 identified?

16 MR. ONUR: Yes. As to the discussions
17 that we had at the OCE, we do believe that the way
18 we set the 67-percent notional would bring enough
19 transparency to the market but still protect
20 liquidity.

21 CHAIRMAN GENSLER: I don't mean to just
22 focus on this but I'm allowed to, one commenter in

1 the original rule had sent in something that
2 talked about setting block sizes with regard to
3 the dollar value of a 1 basis point move in the
4 marketplace or what market call a DVO1. Do you
5 know in the interest rate markets for these
6 supermajors what is the dollar value of the O1
7 that this now roughly is? Then I can keep in mind
8 the arithmetic.

9 MR. PULLEN: I believe that the comment
10 letter came from Blackrock and their DVO1 was
11 300,000 for the value. For the 2-year interest
12 rate swaps for supermajors our DVO1 would be about
13 half that. So if we had gone with the 300,000
14 DVO1 they requested, our block sizes would be in
15 fact higher for that particular swap category.

16 CHAIRMAN GENSLER: My question was not
17 so much how they commented, that their letter
18 reminded me to ask this question. But you're
19 saying our number is roughly \$150,000 for a 1
20 basis point year in the 2 year?

21 MR. PULLEN: That's correct, in the 2
22 year. It does change across swap categories, but

1 just to give a snapshot view, that is the 2 year.

2 CHAIRMAN GENSLER: One of the things
3 that I support about this rule that I think is
4 important is that we've learned from the
5 commenters that the original rule that we put out
6 there had a lot of complexity and we've in essence
7 simplified it. It no longer has what was called
8 the social size network.

9 MR. KENNEDY: Social size multiple test.

10 CHAIRMAN GENSLER: Social size multiple
11 test of five times the mean median. So that it's
12 far simpler. Is that correct?

13 MR. KENNEDY: Correct. It is a lot
14 simpler.

15 CHAIRMAN GENSLER: And a lot of
16 commenters had raised that. Is that right?

17 MR. KENNEDY: Yes.

18 CHAIRMAN GENSLER: Another thing that it
19 does is it's far more tailored. I can remember
20 more than one congressional hearing when a member
21 of Congress said to me your rules seem to be
22 one-size-fits-all. Is it correct that our

1 original proposal might have been one category?

2 MR. KENNEDY: Yes. The way the swap
3 category was described is that you could possibly
4 group swaps into a fewer number of swap groupings,
5 yes.

6 CHAIRMAN GENSLER: Not that I think
7 that's what we would have finalized that there was
8 only one interest rate category, but commenters
9 had said they were worried about that.

10 MR. KENNEDY: Right. They were worried
11 about that. Absolutely.

12 CHAIRMAN GENSLER: So now we have 24
13 categories in with interest rates, but we've asked
14 sufficient questions that if commenters said, no,
15 24 is not right, we should only have 16 or 30 we
16 can --

17 MR. KENNEDY: Correct. Or if commenters
18 feel as though we need more, we certainly can do
19 that as well. We've asked those specific
20 questions.

21 CHAIRMAN GENSLER: I think this rule
22 benefits from that. I think the other thing it

1 benefits from is that we've gotten data albeit as
2 I think Commissioner O'Malia said, it might have
3 been Commissioner Sommers, that it was only 3
4 months of data for the interest rate markets and
5 the credit markets. Is that correct?

6 MR. KENNEDY: That is correct.

7 CHAIRMAN GENSLER: But that's a big step
8 forward from when we proposed the first rule.
9 Right?

10 MR. KENNEDY: Yes, certainly it is.

11 CHAIRMAN GENSLER: Then we've moved from
12 a transaction approach to a volume approach.

13 MR. KENNEDY: Yes.

14 CHAIRMAN GENSLER: So those are all I
15 think positive steps forward from the comment file
16 and what people had raised in the comment file.
17 One other thing. Could you describe something?
18 In the commodity space I think there is a very
19 important set of questions that we have in this
20 re-proposal about keeping the anonymity for
21 transactions whether it's in the natural gas
22 market, the oil market, the electricity market.

1 There were a lot of commenters who were concerned
2 and I complement the staff in that I think you've
3 come up with a really good set of suggestions here
4 that I support. I think that it would be helpful
5 for those listening from the energy markets how
6 you've proposed that we make transactions
7 particularly when it's in a location and people
8 don't want to let their anonymity loose that
9 they're trying to get natural gas or electricity
10 at a certain place.

11 MS. RIGGS: For a subset of the other
12 commodity swaps, we are limiting the geographic
13 detail of the U.S. Delivery or pricing points.
14 For natural gas and related products, we are using
15 the five FERC natural gas markets. For petroleum
16 end products we're using the seven PAD regions.
17 For electricity end sources we're using the 10
18 FERC electric power markets. And for the
19 remaining other commodities we're using the 10
20 federal regions. We are also proposing
21 international regions for non-U.S. delivery or
22 pricing points.

1 CHAIRMAN GENSLER: Lynn, as I
2 understand, if somebody entered into a natural gas
3 swap, it wouldn't necessary say that it was at the
4 Rocky Mountains, it would say whatever that region
5 is. Is that right?

6 MS. RIGGS: That is correct.

7 CHAIRMAN GENSLER: For example, if
8 somebody did a jet fuel swap at
9 Baltimore-Washington's Thurgood Marshall
10 International Airport, it wouldn't say that it was
11 at BWI, I guess that's probably one of, did you
12 say 10 or eight regions?

13 MR. KENNEDY: Seven.

14 CHAIRMAN GENSLER: Seven federal
15 regions.

16 MR. KENNEDY: Yes.

17 CHAIRMAN GENSLER: To mask the
18 geographic situations?

19 MS. RIGGS: Again I think a lot of
20 commenters asked about this, that's constructive
21 and we'll see what feedback we get. I'm going to
22 support the rule, but I turn to Commissioner

1 Sommers.

2 COMMISSIONER SOMMERS: Thank you so much
3 for all of your work on this rule. As I said in
4 my opening comments, I appreciate the complexity
5 of trying to get this right. It is a balance and
6 I think the questions and the different
7 alternatives that you have in the proposal are a
8 reasoned approach, but I do have a couple of
9 questions. My first question is with regard to
10 the 50-percent notional amount calculation that
11 was in the proposal until last night. Obviously
12 it was something that staff had recommended to us
13 and then was changed at the last minute. I'm
14 trying to figure out what kind of calculations we
15 did in the proposal that's before us today to
16 differentiate between the two, 50 and 67 percent,

17 and why not 75? Why not 85? How did we land on
18 67?

19 MR. KENNEDY: We considered a number of
20 alternatives before presenting the recommended
21 approach. In fact, some of our alternatives would
22 go lower than 50 percent and some would go higher,

1 as high as 95 percent of number of trades within a
2 particular swap category. We ultimately settled
3 on 76 percent and we were going back and forth
4 between 50 and 67 percent, but we ultimately
5 decided on 67 percent because we think that it
6 still would capture the vast majority of
7 transactions that would be subject to real-time
8 reporting and we would still balance liquidity.
9 Comparing it to the initial proposal, we think
10 that it would better take into account the
11 potential effects on market liquidity. So
12 although we ultimately are coming out with a
13 67-percent test, it was one of the possibilities
14 that we considered before the recommended approach
15 that we shared with the Commissioners a couple of
16 weeks ago.

17 COMMISSIONER SOMMERS: The 50-percent
18 approach that was in the proposal before, what
19 effect would it have on market liquidity?

20 MR. KENNEDY: In terms of the absolute
21 effect on market liquidity, we believe that the
22 number of transactions that would be subject to

1 real-time reporting would be 86 percent, that the
2 difference between the 86 percent and the 94
3 percent now with the 67-percent notional test that
4 we're going out with, we believe that that
5 difference is something that we're certainly aware
6 of. We're hoping that by asking a number of
7 questions on our rule that market participants
8 will tell us whether that is significant. Again
9 this is a proposal and we're not saying that we
10 have all of the answers. We do have a limited
11 amount of data, but we think it's robust data
12 enough that we were able to come out with 67
13 percent as a proposed approach.

14 COMMISSIONER SOMMERS: I couldn't agree
15 more that it is going to be incumbent upon market
16 participants to comment on what is reasonable for
17 this proposal and for us to consider as we go
18 final, but my next question is with regard to the
19 process. There is some language in the preamble
20 that talks about if we determine that block sizes
21 are having an adverse effect on liquidity, the
22 Commission may take action on its own initiative

1 via rule or order to mitigate the impact. Can you
2 explain to me a little bit what that process would
3 entail, rule or order to be able to dampen the
4 effect on market liquidity and whether or not we
5 would actually be able to take action in any sort
6 of expedited way?

7 MR. KENNEDY: Certainly the Commission
8 has the authority to take action by emergency rule
9 or order, so that if we were able to determine
10 market participants, the provision in the preamble
11 or the statement in the preamble says that even if
12 market participants were to provide data to us to
13 say that our sizes would adversely affect market
14 liquidity, we could take expedited action, perhaps
15 issue an interim final rule or something or change
16 order to change those block sizes. Of course also
17 the provision in our rule says that we set
18 appropriate minimum block sizes no less than once
19 a year so that we could through that same process
20 change those block sizes.

21 COMMISSIONER SOMMERS: In the interim
22 before the year is up if we feel that they have

1 been set incorrectly?

2 MR. KENNEDY: Yes.

3 COMMISSIONER SOMMERS: And we would take
4 emergency action in a market? That's typically
5 not something that we do.

6 MR. KENNEDY: The provision provides
7 that the Director of the Division of Market
8 Oversight can set block sizes no less than once a
9 year. We would have to of course use the formula
10 or methodology that we finalize, but the Division
11 Director could take action. But the statement
12 that you're referring to in the rule refers to the
13 authority of the Commission to take action by rule
14 or order in emergency action.

15 COMMISSIONER SOMMERS: I think it would
16 be helpful as we move forward with this proposal
17 to think about what that kind of process would be
18 and if it's actually emergency action I think that
19 would be an interesting dynamic. Thanks.

20 CHAIRMAN GENSLER: Thank you,
21 Commissioner Sommers. Commissioner Chilton?

22 COMMISSIONER CHILTON: I don't have

1 questions. I commend you all for the good work.

2 Thank you.

3 CHAIRMAN GENSLER: Commissioner O'Malia?

4 COMMISSIONER O'MALIA: Cost-benefit.

5 What's the baseline you're using? So that I don't
6 get confused, is it a prestatute or poststatute
7 baseline?

8 MR. KENNEDY: The baseline that we're
9 using would start the period of time following the
10 effective implementation of the real-time public
11 reporting rule because as I mentioned before, our
12 rule is an incremental step over and above that
13 rule, so that's our baseline.

14 COMMISSIONER O'MALIA: For the other
15 commodities, the methodology for setting block
16 sizes is for the initial and post-initial since
17 you didn't work off of actual market data. The
18 final rule divides its approach for the other
19 commodities into five baskets plus a few special
20 cases. Why in the initial period do you rely on
21 DCM block sizes for a number of swaps?

22 MR. KENNEDY: Currently we don't have

1 actual market data for equity, foreign exchange
2 and commodity swaps. We do have a set of robust
3 data for interests and credit. As I mentioned in
4 my opening statement, we were persuaded by some of
5 the commenters who suggested that DCM block sizes
6 are a good comparative measure to use and it may
7 be prudent during the initial period to use those
8 sizes to prevent opportunities for regulatory
9 arbitrage.

10 COMMISSIONER O'MALIA: The DCM core
11 principles obviously changed the block rules.
12 Core Principle Nine has an 85-percent test in the
13 proposal and hopefully that changes, but that's
14 all you have to go off of at this point. How does
15 that work with setting a block size on a moving
16 target?

17 MR. KENNEDY: During the initial period
18 we recognized too that the sizes that we would set
19 during the initial period are static so that they
20 wouldn't be dynamic and if sizes were to change
21 because a DCM were to change their sizes after 6
22 months we recognized that the initial size is a

1 static number. However, because we're trying to
2 take a measured approach and not adversely impact
3 markets I think by providing certainty in having a
4 static number, I think market participants will
5 know how to trade and will trade according to that
6 initial size. And then once we have more data
7 after that initial period, obviously things would
8 change. We would no longer rely on DCM block
9 sizes.

10 COMMISSIONER O'MALIA: What are they
11 supposed to comment on right now with a moving
12 target? Do you ask a question related to the
13 changing DCM core principle?

14 MR. KENNEDY: We do. We ask should we
15 change the sizes during the initial period at some
16 sort of set interval.

17 COMMISSIONER O'MALIA: Thank you. On
18 the way in this morning I was reading Chairman
19 Shapiro's discussion about high-frequency traders
20 which made me think of the May 6 episode and the
21 research that came out of that and our Chief
22 Economist Andre Kirilenko talked about volume

1 versus liquidity in some of this trading and if we
2 tie some of this trading volume what impact will
3 that have on your data if you're having some
4 relationship to futures markets? Is there any
5 impact at all? I'm curious. I can't put the
6 pieces together. Do you think it will make a
7 difference at all?

8 MR. KENNEDY: George, that's yours.

9 COMMISSIONER O'MALIA: Your test is
10 liquidity. Right? You're supposed to check for
11 liquidity?

12 MR. KENNEDY: Correct.

13 COMMISSIONER O'MALIA: And Dr. Kirilenko
14 found that not all liquidity is created equal.
15 What did you measure it against?

16 MR. PULLEN: For other commodity swaps
17 as mentioned in the initial period will go with
18 the DCM sizes where they are submitting those.
19 There are definitely interactions between the
20 pools of liquidity for economically equivalent
21 futures contracts when they have swap lookalikes
22 or similar swaps. Those characteristics do align

1 and the risks that are moved back and forth across
2 portfolios are definitely in synch in many cases.
3 But the purpose for introducing this in the swaps
4 market is to have a measured approach so that
5 we're slowly introducing these levels of
6 transparency. So if a long-term goal is to synch
7 up our understanding of these pools of liquidity
8 and then come up with overarching block numbers,
9 that's larger than our current goal to introduce
10 transparency for swaps in general. It's a great
11 long-term goal though. I think it's a great
12 long-term goal to synch these up, and I think in
13 terms of a measured approach to introduce this I
14 think that we're going at it the right way.

15 CHAIRMAN GENSLER: Thank you
16 Commissioner O'Malia. Commissioner Wetjen?

17 COMMISSIONER WETJEN: Thanks, Mister
18 Chairman. Thanks to the team for all your work on
19 this rule and for the briefing you provided a
20 couple of weeks ago. I found that very helpful.
21 One of the questions in the proposal is question
22 35-A which asks whether a methodology based on

1 market depth and breadth might be an appropriate
2 methodology. Perhaps more for the benefit of the
3 folks listening and here today, could you explain
4 a little bit that methodology and what the
5 thinking is behind it?

6 MR. PULLEN: Certainly. That's one of
7 our alternatives. As we've said, there are many
8 alternatives there. The idea of a market breadth,
9 market depth test would be to look at this market
10 in a more holistic approach in that instead of
11 only looking at the volumes which are executed on,
12 we'd also look at the availability of bids and
13 offers as another measure of liquidity. There is
14 no one measure of liquidity. If you get 20
15 economists in a room, you'll get 20 different
16 measures of liquidity. But market breadth and
17 market depth is certainly one of those measures.

18 COMMISSIONER WETJEN: As we approach a
19 final rule, I presume that it's possible to even
20 have a combination of different methodologies.

21 MR. PULLEN: Yes. One of the questions
22 does involve would a composite approach be more

1 appropriate which, for example, might have a 67-
2 or 50-percent level interacting with a market
3 depth, market breadth test or interacting with
4 another test that we've proposed and that could in
5 fact be the way that we turn out based on --

6 MR. KENNEDY: I'll add to what George
7 has said. We certainly could take a number of
8 factors and in the market- depth question we do
9 ask that question. But in our view we think that
10 it may be a little bit more challenging to capture
11 the type of data that that question would require.
12 We do recognize we have special call authority to
13 collect that data, but the amount of data that we
14 would have to collect may be a little difficult.
15 We would have to consider the effects on the
16 Paperwork Reduction Act type costs and burdens and
17 also cost-benefit considerations. But we do ask
18 questions about those things as well.

19 COMMISSIONER WETJEN: I think this has
20 an obvious answer, but certainly the comments
21 could come in, and you'd mentioned the option of
22 the Commission of using a composite methodology.

1 But certainly the comments could come in in a way
2 where it's convincing that there is one particular
3 methodology that is the very best test of
4 liquidity.

5 MR. KENNEDY: Correct.

6 COMMISSIONER WETJEN: That's all I have.

7 CHAIRMAN GENSLER: Before we do the
8 vote, I have one question. On the other commodity
9 classes, oil, natural gas, et cetera, I couldn't
10 find the questions fast enough. I think it's in
11 here. If the commenters came in and said 67
12 percent is a good idea for oil, that's a pretty
13 liquid market, but over here in livestock you
14 should stay with the same number that the DCM has.
15 I could envision that. I could envision that
16 there are certain parts in this market that might
17 go to a measured formula approach, and I'm
18 particularly sensitive to some of the smaller
19 markets like livestock. Do we have that
20 flexibility in here as well?

21 MR. KENNEDY: We do. We ask that
22 specific question, should we take some of the

1 approaches that we're using in the initial period,
2 should we carry them forward?

3 CHAIRMAN GENSLER: For instance, if the
4 commenters all said on livestock we should make
5 sure we're exactly the same as the designated
6 contract market, and I don't know the number in
7 livestock, but \$3 million, it's not going to be
8 some formula, we could finalize?

9 MR. KENNEDY: Yes. We can finalize with
10 that.

11 CHAIRMAN GENSLER: Thank you. Mr.
12 Stawick?

13 MR. STAWICK: Commissioner Wetjen?

14 COMMISSIONER WETJEN: Aye.

15 MR. STAWICK: Commissioner Wetjen, aye.
16 Commissioner O'Malia?

17 COMMISSIONER O'MALIA: No.

18 MR. STAWICK: Commissioner O'Malia, no.
19 Commissioner Chilton?

20 COMMISSIONER CHILTON: Aye.

21 MR. STAWICK: Commissioner Chilton, aye.
22 Commissioner Sommers?

1 COMMISSIONER SOMMERS: No.

2 MR. STAWICK: Commissioner Sommers, no.
3 Mister Chairman?

4 CHAIRMAN GENSLER: Aye.

5 MR. STAWICK: Mister Chairman, aye.
6 Mister Chairman, on this question the yeas are
7 three, the nays are two.

8 CHAIRMAN GENSLER: The yeas have it and
9 the staff recommendation is accepted. The thing I
10 did on technical corrections earlier covers both
11 of these. I just wanted to make sure of that.
12 Our next scheduled meeting looks like it's going
13 to be March 9 is what this book says. We'll
14 publish of course a week in advance what we're
15 going to do then hopefully in consultation with
16 the Securities and Exchange Commission. With
17 that, I think I will if there is no other business
18 take a motion to adjourn the meeting.

19 COMMISSIONER SOMMERS: So moved.

20 CHAIRMAN GENSLER: All in favor?

21 (Chorus of ayes.)

22 CHAIRMAN GENSLER: The meeting is

1 adjourned. Thank you so much to both teams.

2 (Whereupon, at 11:59 a.m., the

3 PROCEEDINGS were adjourned.)

4 * * * * *

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22

CERTIFICATE OF NOTARY PUBLIC

DISTRICT OF COLUMBIA

I, Carleton J. Anderson, III, notary public in and for the District of Columbia, do hereby certify that the forgoing PROCEEDING was duly recorded and thereafter reduced to print under my direction; that the witnesses were sworn to tell the truth under penalty of perjury; that said transcript is a true record of the testimony given by witnesses; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this proceeding was called; and, furthermore, that I am not a relative or employee of any attorney or counsel employed by the parties hereto, nor financially or otherwise interested in the outcome of this action.

Notary Public, in and for the District of Columbia

My Commission Expires: January 14, 2013

