



**POWERFUL ENOUGH TO MAKE A DIFFERENCE:**  
*Promising Practices for Blood Pressure Control in Clinical Settings*

December 4, 2012

# Agenda

Welcome and Introduction	Judy Hannan, RN, MPH
Million Hearts Program Overview	Janet Wright, MD, FACC
Kaiser Permanente Guest Speaker	John A. Merenich, MD, FACP, FNLA
HealthInsight Guest Speaker	Sarah Woolsey, MD, FAAFP
Ellsworth Medical Clinic Guest Speaker	Christopher H. Tashjian, MD, FAAFP
Question & Answer	All presenters and the moderator
Short evaluation survey	



# Million Hearts™

**Goal: Prevent 1 million heart attacks  
and strokes in 5 years**

- National initiative co-led by CDC and CMS
- Partners across federal and state agencies and private organizations



## Status of the ABCS

**A**spirin

People at increased risk  
of cardiovascular events  
who are taking aspirin

**47%**

**B**lood pressure

People with hypertension  
who have adequately  
controlled blood pressure

**46%**

**C**holesterol

People with high cholesterol  
who are effectively managed

**33%**

**S**moking

People trying to quit smoking  
who get help

**23%**



# Key Components of Million Hearts™

## CLINICAL PREVENTION *Optimizing care*

Excellence  
in ABCS



Health tools  
and  
technology



Innovations  
in Care  
Delivery



## Minority Health

## COMMUNITY PREVENTION *Changing the context*



## Getting to Goal

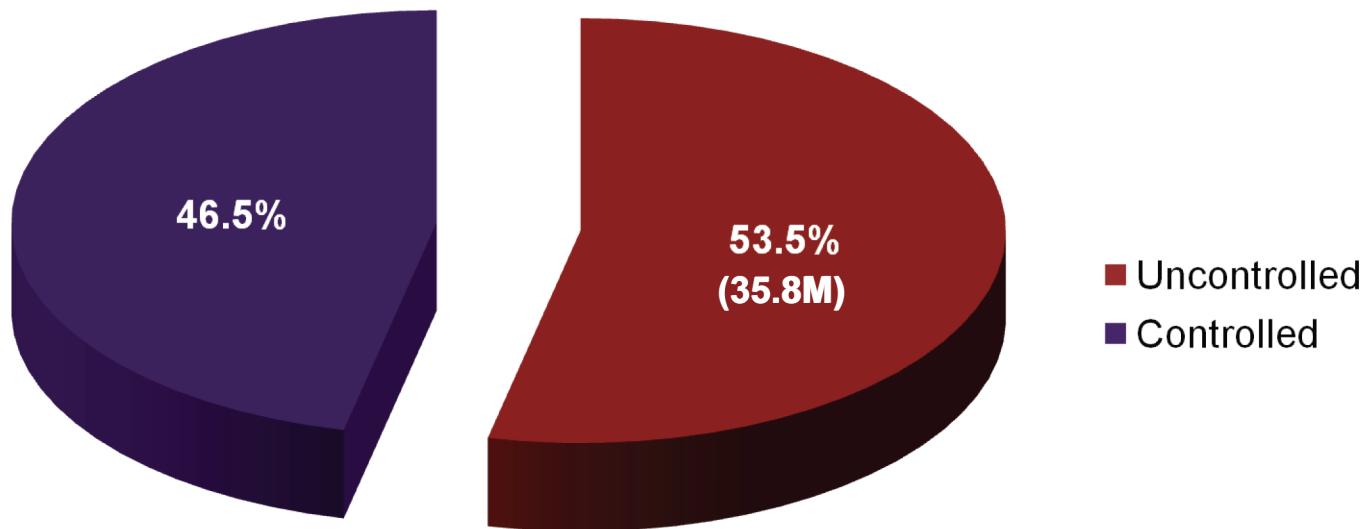
Intervention	Baseline	Target	Clinical target
Aspirin for those at high risk	47%	65%	70%
Blood pressure control	46%	65%	70%
Cholesterol management	33%	65%	70%
Smoking cessation	23%	65%	70%
Sodium reduction	~ 3.5 g/day	20% reduction	
Trans fat reduction	~ 1% of calories	50% reduction	



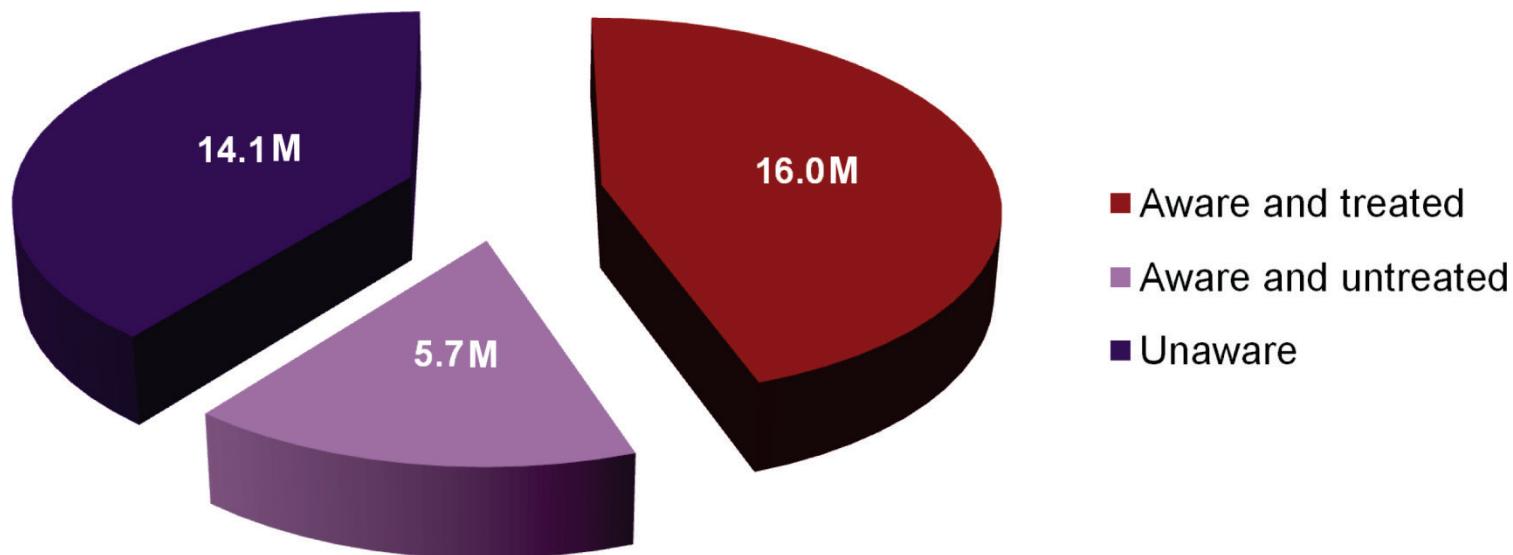
Unpublished estimates from Prevention Impacts Simulation Model (PRISM).

# Prevalence of Hypertension Control among U.S. Adults with Hypertension

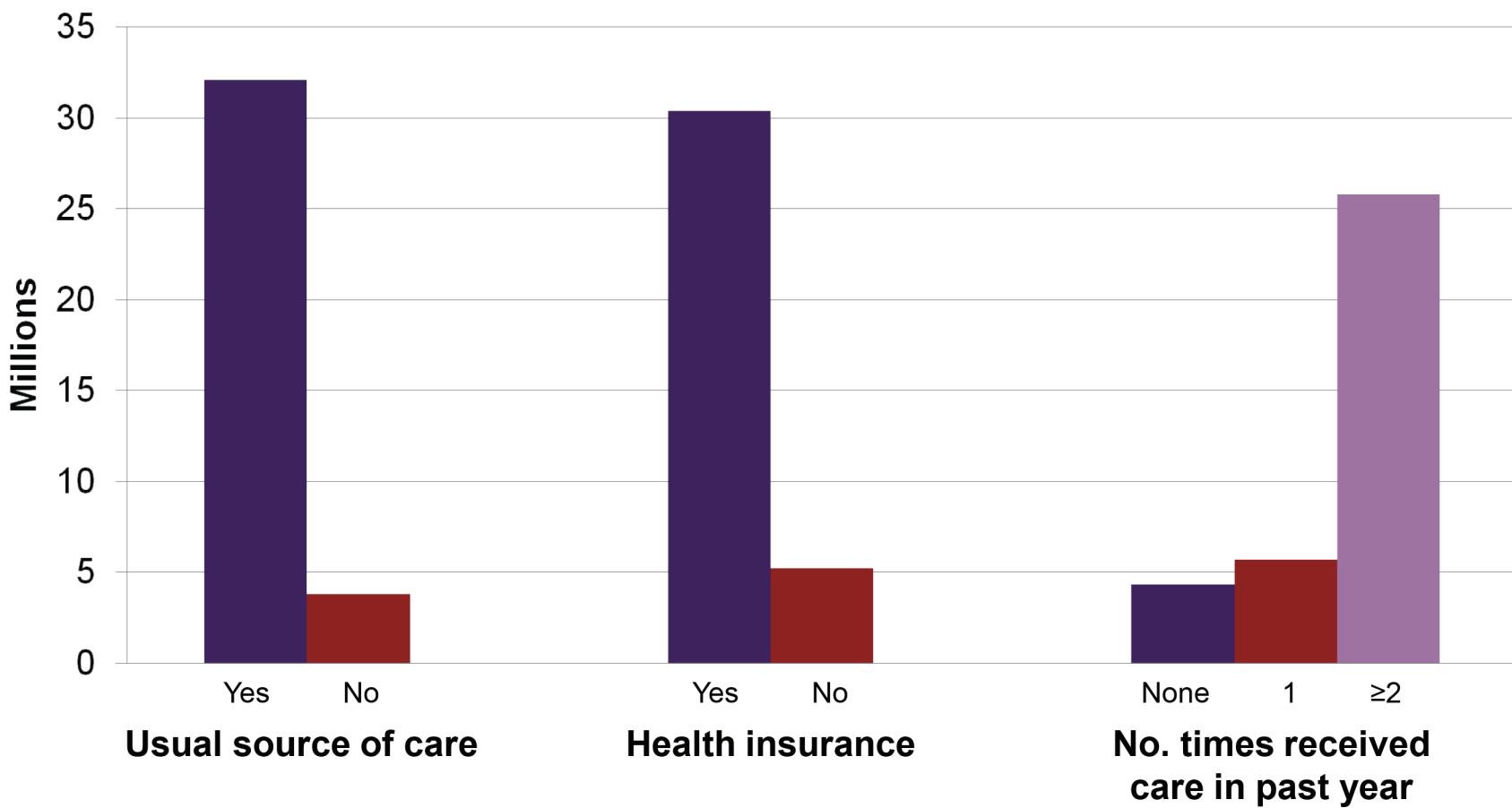
67 million adults with hypertension (30.4%)



# Awareness and Treatment among Adults with Uncontrolled Hypertension



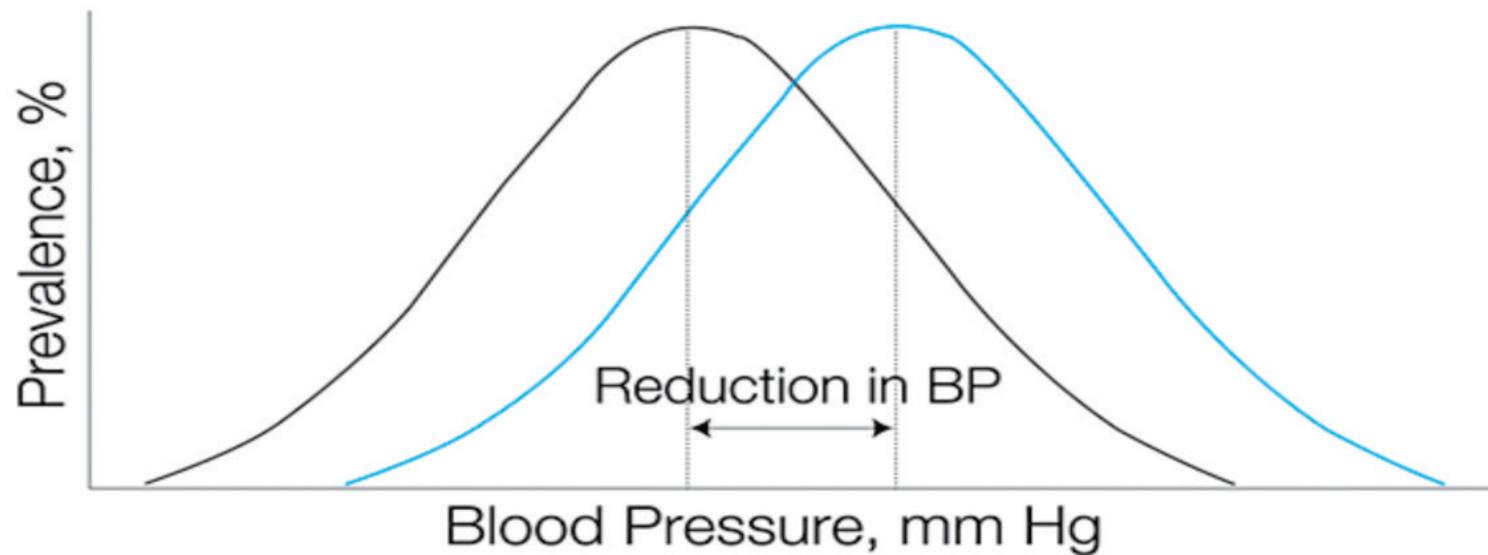
# Prevalence of Uncontrolled Hypertension, by Selected Characteristics



CDC. MMWR. 2012;61(35):703–9.

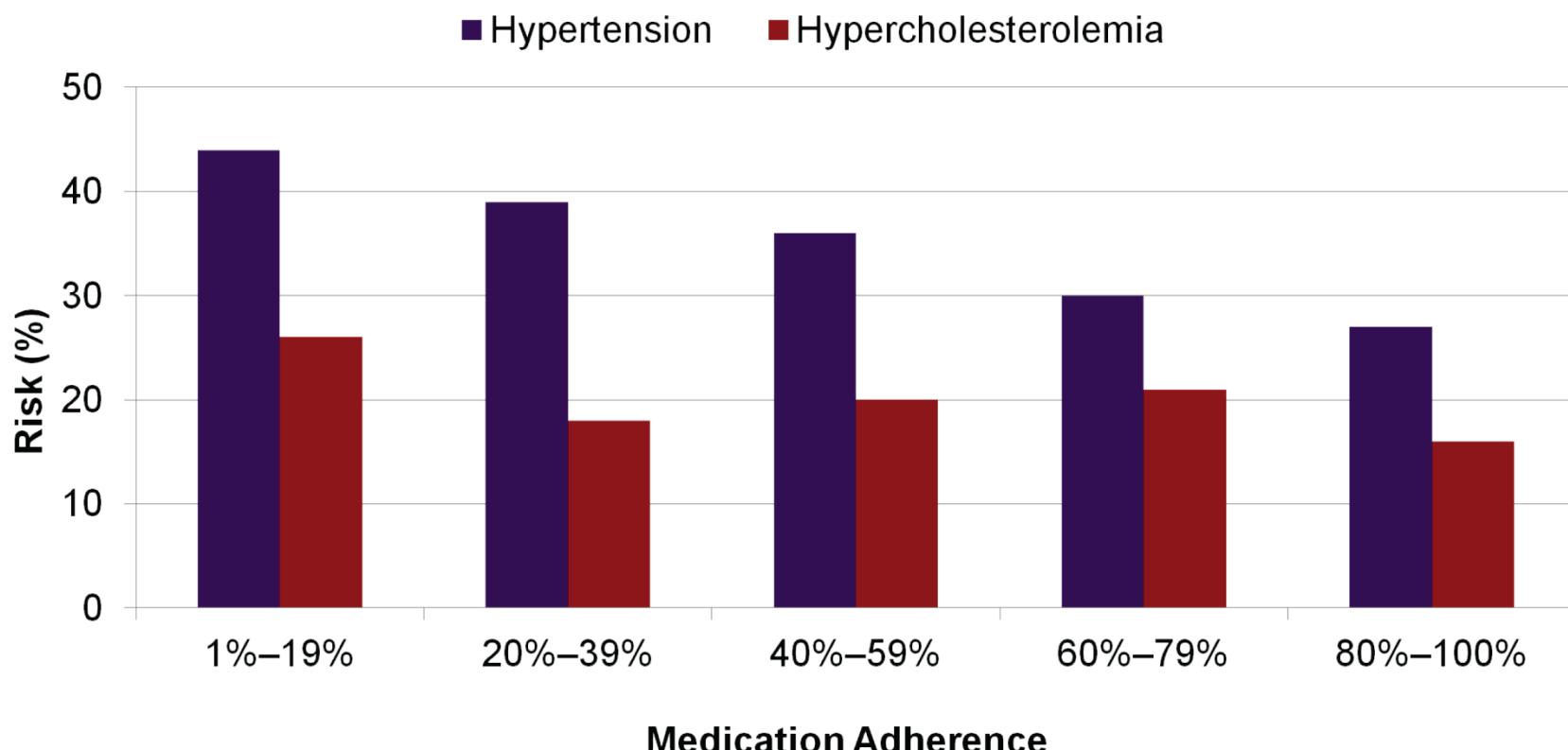
# It Doesn't Take Much to Have a BIG Impact

## Small Reductions in Systolic BP Can Save Many Lives

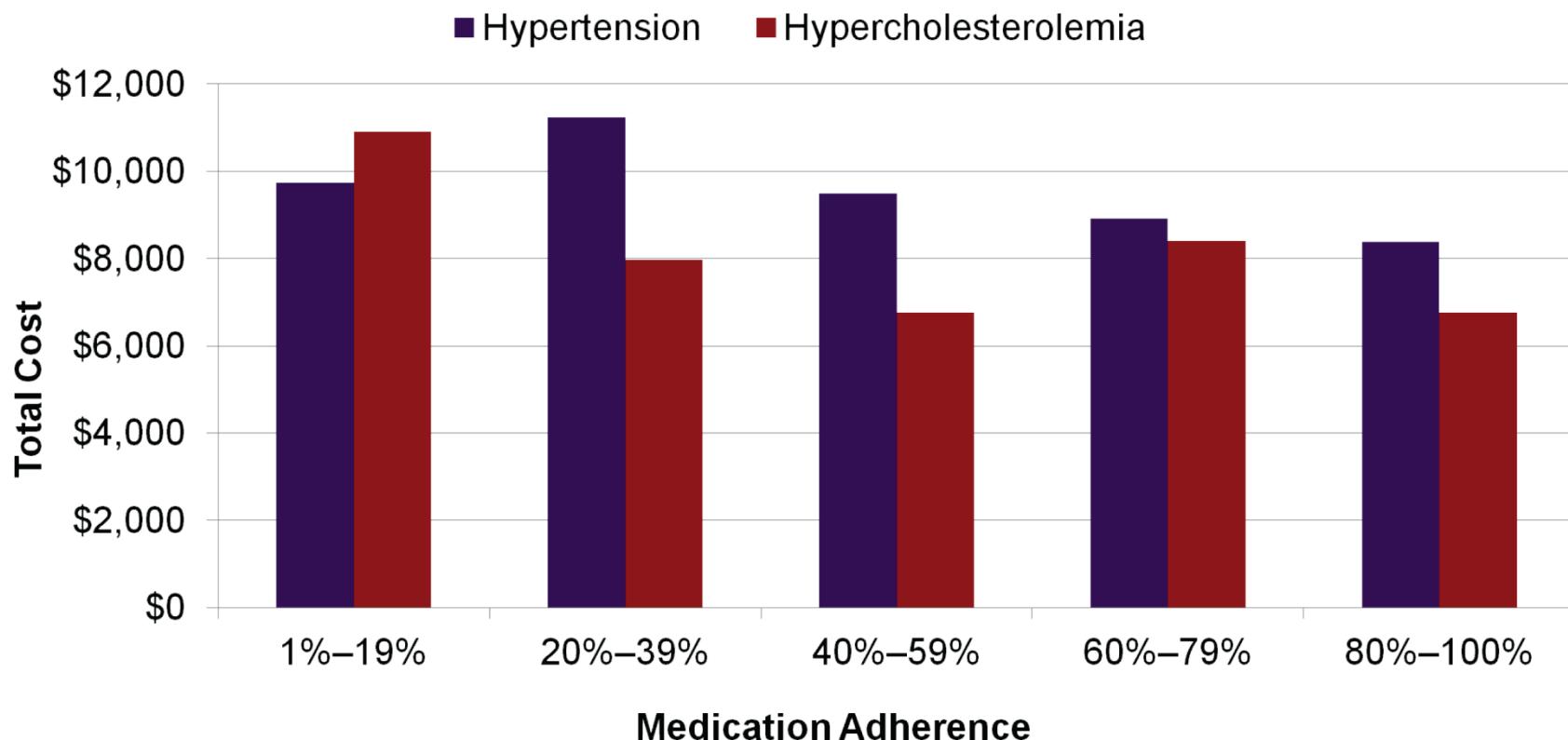


Reduction in BP, mm Hg	% Reduction in Mortality		
	Stroke	CHD	Total
2	-6	-4	-3
3	-8	-5	-4
5	-14	-9	-7

# All-Cause Hospitalization Risk Declines as Adherence Increases



# Total All-Cause Health Care Costs Decrease as Medication Adherence Increases, Even with the Increase in Drug Costs



## Environmental Drivers and Conditions

- Millions with uncontrolled HTN and more coming
- Millions of newly insured in 2014 with no increase in physician workforce
- EHRs adopted but not consistently used for quality
- Employer demand for value; cost-shifting
- Accountability for cost across care settings
- mHealth technologies looking for a market
- Growing knowledge base and interest in incentives

# BP Control Attack Plan

- Identify the undiagnosed
- Control the treated
- Coach self-management
- Drive measurement and reporting
- Reduce Na intake of the population



# BP Control Attack Plan

- Identify the undiagnosed      **14 Million**
- Control the treated
- Coach self-management
- Drive measurement and reporting
- Reduce Na intake of the population



# BP Control Attack Plan

- Identify the undiagnosed **14 Million**
- Control the treated **16 Million**
- Coach self-management
- Drive measurement and reporting
- Reduce Na intake of the population



# BP Control Attack Plan

- Identify the undiagnosed 14 Million
- Control the treated 16 Million
- Coach self-management **67 Million**
- Drive measurement and reporting > **67 Million**
- Reduce Na intake of the population **330M**



# Essential Components of High Performing Models

- Teams, including families
- Technology to provide
  - actionable data, connected settings, timely reminders
- Self-management
- More frequent touches; more fluid contact
- Adherence to meds and health habits
- Payment
  - cover costs of the approach
  - linked to outcomes



# Resources

- Vital Signs: Where's the Sodium?  
<http://www.cdc.gov/VitalSigns/Sodium/index.html>
- Innovations and Progress Notes: How others have achieved high performance  
<http://millionhearts.hhs.gov/aboutmh/innovations.html>
  - Vital Signs: Getting Blood Pressure Under Control  
<http://www.cdc.gov/vitalsigns/Hypertension/index.html>
  - Team Up. Pressure Down.  
<http://millionhearts.hhs.gov/resources/teamuppressuredown.html>
  - Community Guide: Team-Based Care  
<http://www.thecommunityguide.org/cvd/teambasedcare.html>
  - SDOH Workbook: Promoting Health Equity, a Resource to Help Communities Address Social Determinants of Health  
<http://www.cdc.gov/nccdphp/dach/chhep/pdf/SDOHworkbook.pdf>
  - Program Guide for Public Health: Partnering with Pharmacists in the Prevention and Control of Chronic Diseases  
[http://www.cdc.gov/dhdsp/programs/nhdsp\\_program/docs/Pharmacist\\_Guide.pdf](http://www.cdc.gov/dhdsp/programs/nhdsp_program/docs/Pharmacist_Guide.pdf)
  - Data Trends & Maps  
[http://apps.nccd.cdc.gov/NCVDSS\\_DTM](http://apps.nccd.cdc.gov/NCVDSS_DTM)



## Join Us: Take the Pledge

<http://millionhearts.hhs.gov>



Million Hearts™



@MillionHeartsUS



CDC StreamingHealth



# Kaiser Permanente Colorado Hypertension Management Program

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**John A. Merenich, M.D., F.A.C.P., F.N.L.A.**

**Medical Director, CO Clinical Pharmacy Cardiac Risk Service**  
**Medical Chairman, CO Integrated Cardiovascular Health Program**  
**Medical Director, CO Clinical Informatics and Decision Support**

- **Anna Cosyleon, M.D.**
- **Stephanie Schneider R.N., M.S.N.**
- **Ann Wells, M.D.**

# Kaiser Permanente Colorado

- Colorado's oldest and largest group health care organization with ~ 530,000 members
- Presently, 24 medical offices
- 1 in 4 adults has a dx of HTN → 95,000 members
  - 89,500 members 18–85 yrs
  - 5,400 members 86 yrs and older
- Efforts began in 2008 with complete redesign of Hypertension Management Program



## KPCO HTN control rates (Jan 2008- Jul 2012)



# Key themes

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## ■ People

- Patient centered care and focus
- Make the right thing easier to do
- Get the right person to do the right job

## ■ Process

- Metrics, protocols, guidelines
- Integration of teams

## ■ Technology

- Registries
- Web and other resources
- Outreach

# Elements of Success

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- Leader Sponsorship
- Dedicated Physician and Health Plan Lead
- Vision

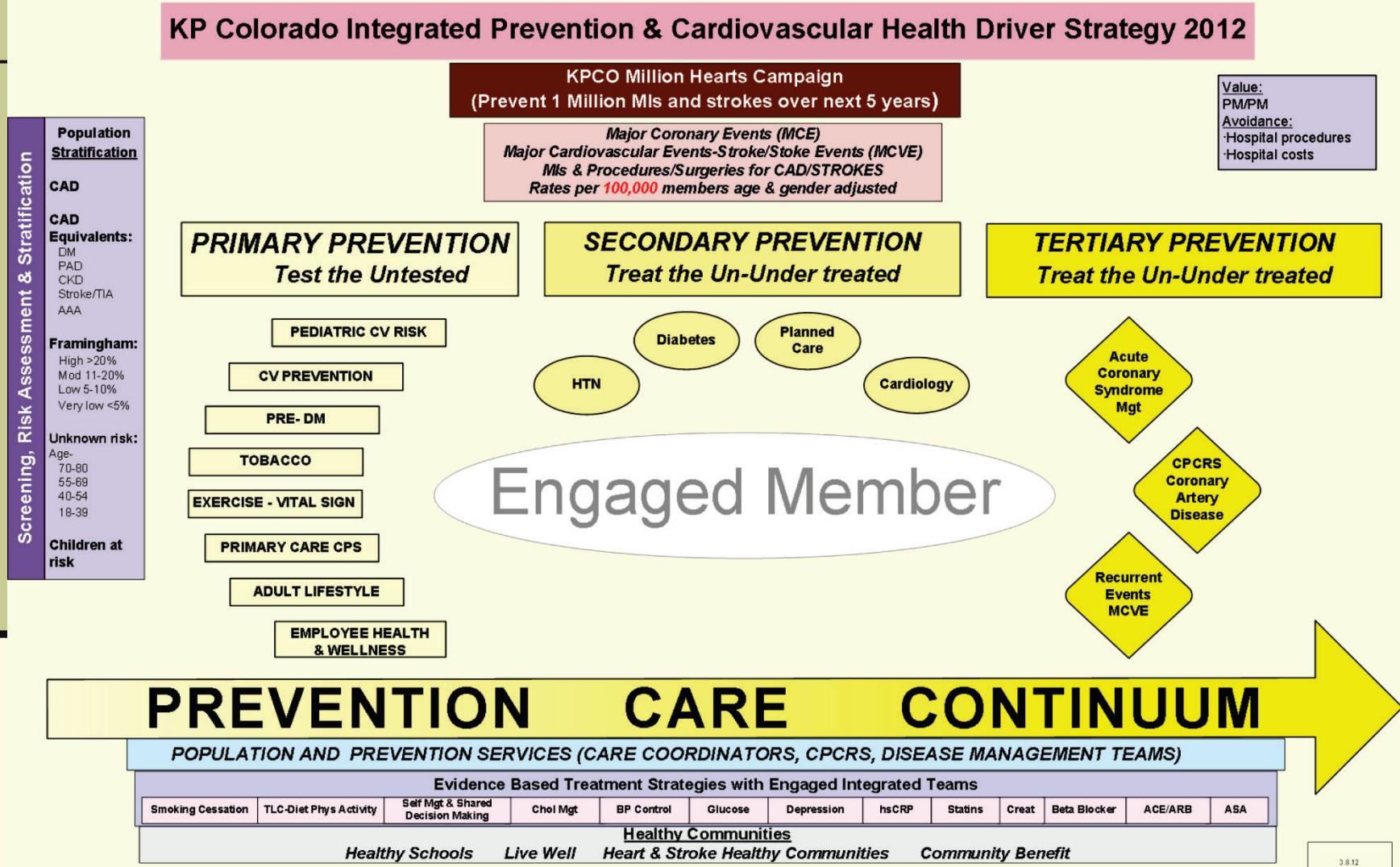
# Know your ABCDE'S!!

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- Should you be on **Aspirin**? (ask your doctor if you're high risk)
- Is your **Blood Pressure** at goal?
- Know your **Cholesterol** level?
- Is your **Diet** low in sodium, sugar, and trans-fats?
- Are you **Exercising** 150 minutes/week?
- If you **Smoke**, need help quitting?

# 2012 ICVH Driver Diagram



# Elements of Success-People

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- Collaboration
  - Primary Care Providers
  - Nursing teams
  - Clinical Pharmacy Specialist
  - Specialty departments

# Patient Engagement

- Engage member as team player
  - Utilize coaching methods
  - Reiterate importance of HTN control at every visit
- 
- Educate member on correct BP measurement technique
  - Encourage home BP monitoring with readings sent via email/phone/mail



# Get Your Best Blood Pressure



- **Rest for ~ 5 minutes**
- If sitting, place **feet flat** on floor with your **back supported**
- Place the cuff on your **bare skin**
- **Avoid talking** while BP is being measured
- **Rest your arm** on a table or desk at **heart level** or allow the nurse to hold it



KAI SER PERMANENTE®

# Impact of Incorrect BP Measurement Technique

Patient sitting without back support	+ 6 to + 10 mm Hg SBP
Recent use of tobacco/caffeine	+ 6 to + 11 mm Hg SBP + 5 mm Hg DSP
Legs crossed	+ 8 mm Hg SBP + 6 mm Hg DBP
Cuff too small	- 8 to + 10 mm Hg SBP +2 to + 8 mm Hg DBP
Arm unsupported	+ 1 to + 7mm Hg SBP + 5 to + 11 mm Hg DBP
Not using bare arm	+ 5 to + 50 mm Hg SBP
Talking	+ 7 mm Hg SBP + 8 mm Hg DBP

# Regional Culture Change Process

- Patient centered care- removal of barriers
  - No copayment BP nurse visit checks- scheduled or walk-in
  - Home BP monitors at cost
- Making the right things easier to do
  - Right equipment and 4-5 sized cuffs in each exam room
  - Removal of work-up stations
  - Having right person do right job
- CME

# Regional Culture Change Process

- Elimination of Medication Titration Barrier
  - Initiate lisinopril/thiazide combination as starting dose whenever starting blood pressure  $\geq 20/10\text{mm}$  over goal

# Technology (or not ??)

## ■ Usage of technology

- Implementation of BPA whether it be in the EMR or not—allow staff time

**Disease Management Reminder:**

Pt with initial BP  $\geq$  140/90

Action: Wait 1 minute, repeat BP reading, and document new BP under New Set of Vitals

- Tickler system to proactively outreach (return for BP check to attain goal or yearly visit)
- Correlate medication refills with appropriate labs
- Develop dashboards for tracking accountability

# Metrics, metrics, metrics

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- Guidelines
- Protocols
- Change what you measure
- Measure what you want to change
- Process improvement mentality

# Elements of Success

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- Electronic Medical Record
- HTN HealthTRAC Registry
- ‘Actionable Lists’
- Pro-active Outreach

# outcomes manager

**outcomes report:**

Blue Card Report - Cardiovascular Risk

**protocol:**

all

**filter:** (>)

**integrated/network:**

all

**geographic area:**

all

**linking status:**

all

**care site:** (>)

**provider:** (>)

GROUP CLINIC, DI

**primary provider:** (>)

**download patient list:**

Yes  No

search

reset



PRINT VERSION

Outcomes as of 09/10/2012 09:09:243

## variable

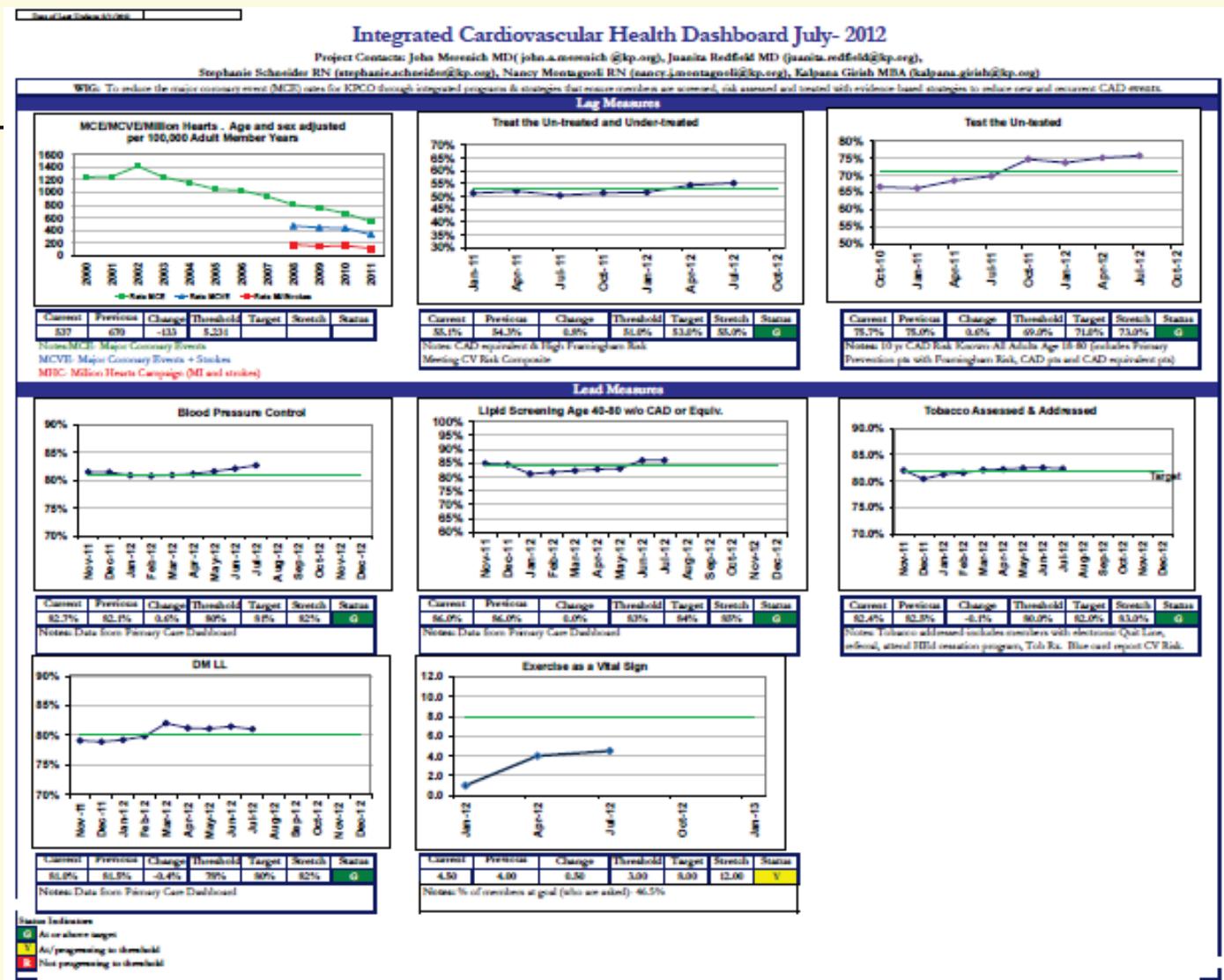
variable	outcome - yes	outcome - no
ASA or Exception	<a href="#">97% (684/699)</a>	<a href="#">2% (15/699)</a>
LDL < 100 or Statin or Exception	<a href="#">94% (658/699)</a>	<a href="#">5% (41/699)</a>
BP < 140/90 in Last 2 Years	<a href="#">87% (612/699)</a>	<a href="#">12% (87/699)</a>
Never/Former Smoker or Tobacco Intervention in Last 2 Years	<a href="#">92% (647/699)</a>	<a href="#">7% (52/699)</a>
CV Risk Composite	<a href="#">77% (539/699)</a>	<a href="#">22% (160/699)</a>
CV Risk Assessed on Problem List	<a href="#">59% (414/699)</a>	<a href="#">40% (285/699)</a>
CV Risk Known (Ages 18-80) (CAD or Equiv or Assessed)	<a href="#">100% (629/629)</a>	<a href="#">0% (0/629)</a>
CRP in Last 2 Years	<a href="#">9% (69/699)</a>	<a href="#">90% (630/699)</a>
Serum Creatinine in Last Year	<a href="#">91% (641/699)</a>	<a href="#">8% (58/699)</a>
BMI in Last 2 Years	<a href="#">97% (685/699)</a>	<a href="#">2% (14/699)</a>
HDL in Last Year	<a href="#">89% (624/699)</a>	<a href="#">10% (75/699)</a>
FBG in Last Year	<a href="#">19% (137/699)</a>	<a href="#">80% (562/699)</a>

# Elements of Success

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- Dashboard
  - Primary Care Providers
  - Nursing teams

# ICVH Scorecard



# Barriers

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- Competing priorities
- Time for correct BP measurement technique
  - Exam room set up
- Correct No-copayment visit type
- Education importance of BP control

# Ultimate Goal:

**Making a difference to prevent heart attacks  
and strokes & improve lives**



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Thank you



# Community Health Centers, Inc.

## Blood Pressure Improvement for People with Diabetes

*(we are doing it, so can you)*



Sarah Woolsey, M.D. Family Physician CHC, Inc.  
Medical Director, *HealthInsight* Utah

# CHC, Inc. Overview

- **4 urban sites , Federally Qualified Health Center**
- **26 providers**
- **In 2011, served 27,926 patients(all ages)**
- **55% of our patients uninsured**
- **66% of Hispanic descent**
- **99% at or below 200% of the federal poverty line**
- **Participant in Beacon Communities Project 2010-2013**
- **Implemented EMR 2010-ECW**

## Beacon Team Members:

- Jennifer Thomas, MBA
- Chris Hyer, PA-C
- Sue Urban
- Linda Stearn, RN, PA
- Monica Perez, Health Educator
- Keith Horwood, M.D.
- Sarah Woolsey, M.D.



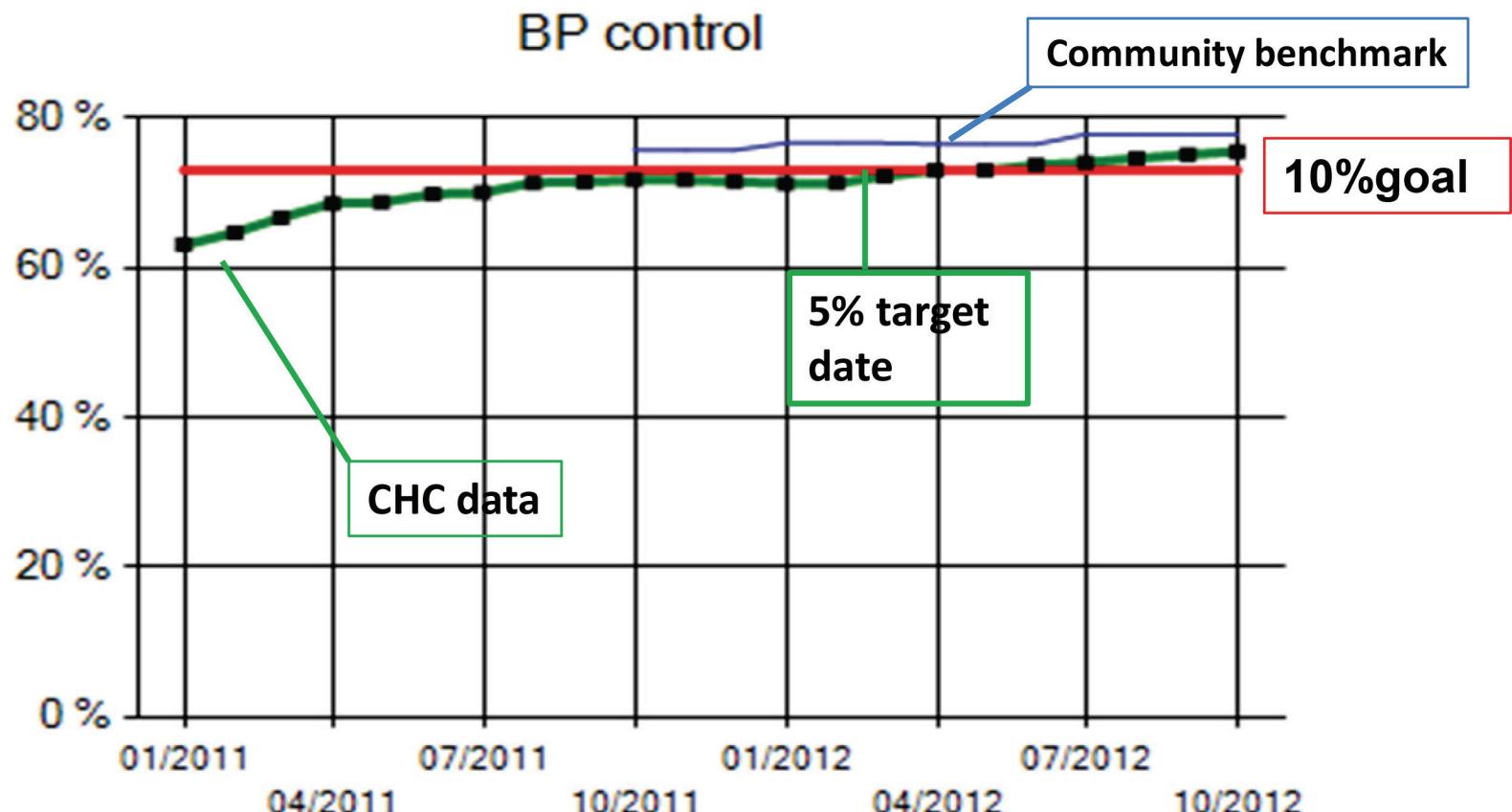
# **It all starts with an “AIM”**

- **1<sup>st</sup> AIM: Increase DM 2 patients with controlled blood pressure (<130/80) by 5% by March 1, 2012**
- **After initial success we committed to 10% overall improvement by December 2012**

# CHC –all clinics

## B/P control <130/80

### Patients with DM2



Data from Practice  
Analytics Software

# Barriers and How Addressed

Barriers	HOW ADDRESSED
Inaccurate clinic improvement data	EMR documentation improvement
Inaccurate recording patient B/P	EMR training, Patient B/P home monitoring implementation
Incorrect diagnosis of HTN	Medical Assistant training on accurate B/P measurements, Purchase and training of automatic cuffs
Therapeutic inertia	Educational session for all providers, Purchase and training of automatic cuffs, Medical Assistant training on accurate B/P measurements, registry recalls
Poor patient engagement	Patient B/P home monitoring implementation
No timely access to care	Walk in BPs, Home monitors, registry recalls

# Themes for Improvement

- Actionable Data (patient, quality)
- Education (patient, provider, staff)
- Develop processes that remove barriers (everybody)

# **Electronic Medical Record Documentation**

- Needed accurate B/P control baseline
- Found system-wide recording errors
- Retraining of all MAs, providers to put B/P in the right place, the right way!
- Built trust in our monthly data pulls
- Hypertension registry reports were now more trustworthy

# Engaging Provider Education

- Lecture by respected Pharmacist, Educator
- Updated on current best-practices
- Hypertension guidelines from state shared as a resource tool

Also-

- Shared our AIM to improve B/P control and ready providers for this project, asked for their ideas
- Same for Self-management roll-out

# Training on B/P measurement

- Key to accurate diagnosis and therapy decisions
  - Providers trust good measurements and ACT!
  - Avoids over-diagnosis, over-treating of patients
- It seems like this is easy- but it is not\*
- Correct cuff size
- Requires reminders/regular re-training

\*“Blood pressure reading does not seem to be done correctly in any clinic...It appears to be so simple that anyone can do it, but they can't...”

JAMA 2008; 299:2842

# Purchase of automatic in-clinic B/P machines

- Using centralized machine on roller
- Calibrated regularly
- Trained all staff/providers on use
- Takes the attention off the “Kortakoff” and we now pay attention to the patient position, timing of measurement
- Costly=\$2500



# Patient B/P Self-Management Program

- Beacon Self-management of HTN presentation, Dr. Barry Stults, University of Utah
- Chose FDA approved home monitor to suggest to patients

***Note: Monitor must be validated:***

Omron (<http://www.omronhealthcare.com/>)

A&D – Lifesource (<http://www.andmedical.com/>)

MicroLife (<http://www.microlife.com/>)

<http://www.hypertension.ca/devices-endorsed-by-hypertension-canada>

- Standardized order in EHR for home B/P machine, AND large cuff
- Ideally-get cuff, return for training with health educator
- B/P monitoring training checklist developed for MA to train with patients if not able to see our educator



# Patient B/P Self-Management Program

- Developed patient education tools (loaded into EHR)
  - “How To Take Your Blood Pressure”
  - “How To Watch Your Sodium”
- Home B/P monitoring log (English & Spanish)
- No charge walk-ins for patients without home monitors (MA protocols for abnormalities)



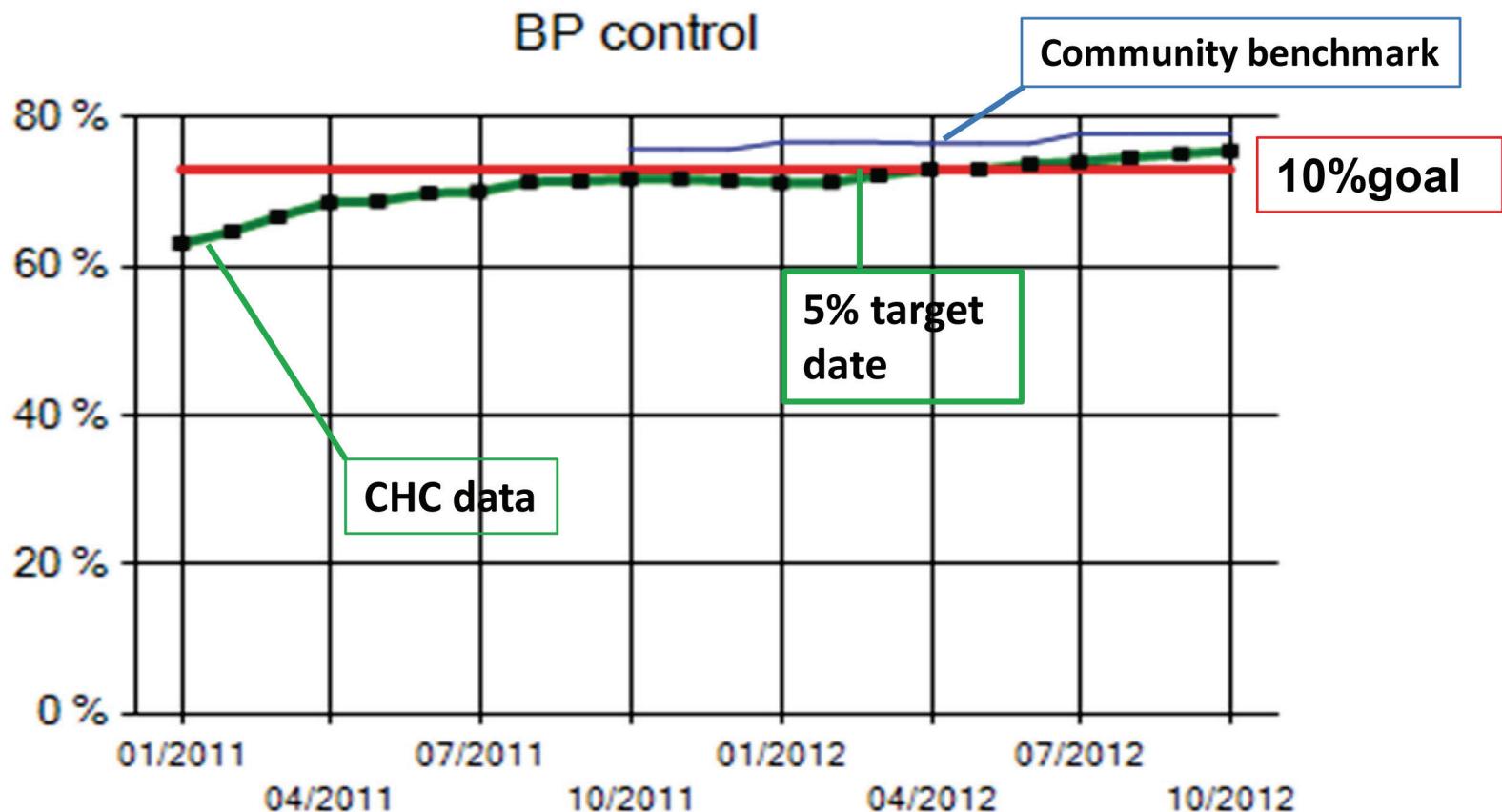
# Ongoing Registry Review and Recall (RRR)

- Key to population management
- Provide patient lists to providers—individualized reports hit home
- Use lists to choose self-management patients or refer for education (behind the scenes)

# CHC –all clinics

## B/P control <130/80

### Patients with DM2



# Theme review

- Actionable Data (patient, quality)
- Education (patient, provider, staff)
- Develop processes that remove barriers (everybody)

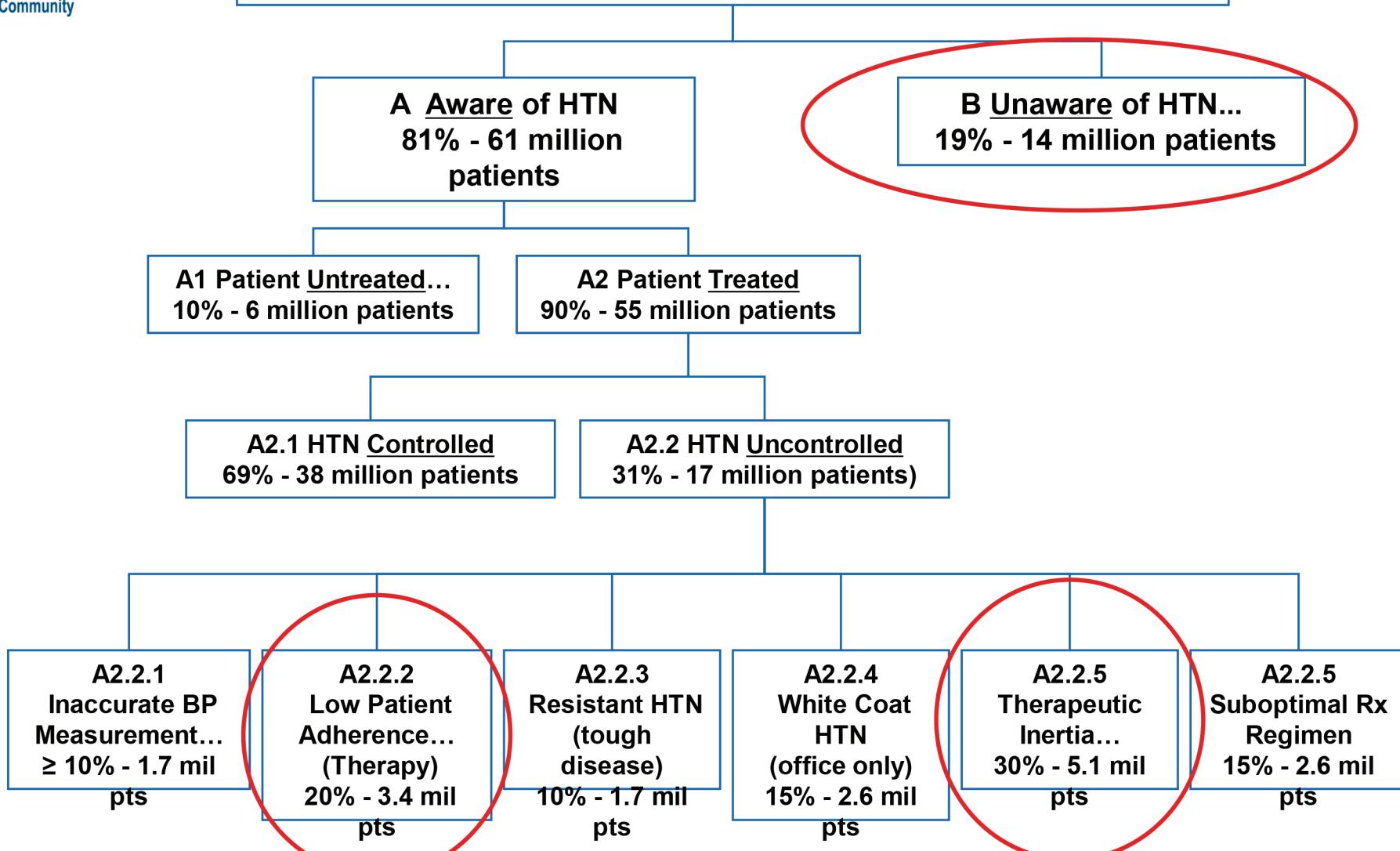
# **Review Today's Themes**

- **Actionable Data (patient, quality)**
- **Education (patient, provider, staff)**
- **Develop processes that remove barriers (everybody)**

# Additional Tools



## Hypertension (HTN) Fault Tree- 75 million patients



# BEST PRACTICES FOR TAKING ACCURATE BLOOD PRESSURE READINGS

FROM WELCH ALLYN



(Use Range Indicator)



Place the cuff on a bare arm



Place the artery marker over the brachial artery



Apply the cuff snugly, allowing room for no more than two fingers



Once the cuff is placed, allow the patient to sit quietly for a few minutes



Do not talk to the patient while taking the BP



Support the patient's back and feet during measurement; keep legs uncrossed



Keep the upper arm at heart level and passively support the lower arm



Keep the arm still during the measurement cycle

IF THE ACCURACY OF A BLOOD PRESSURE MEASUREMENT IS IN QUESTION, VERIFY THE ACCURACY USING THE AUSCULTATORY METHOD WITH A CALIBRATED MANUAL INSTRUMENT

**WelchAllyn®**

Advancing Frontline Care™

# Patient B/P

## Self-Management Program links

- Home BP technique video:
  - <http://www.hypertension.ca/hypertension-videos>
- Home BP technique written instructions:
  - <http://www.hypertension.ca/measuring-blood-pressure>
  - <http://www.hypertension.ca/chepr-resources-and-downloads-dp1>

# BP Measurement: KEY TECHNIQUES

△ BP (mm Hg) if not done

<b>Rest ≥ 5 min, quiet</b>	↑ 12/6
Seated, back supported	↑ 6/8
Cuff at midsternal level	↑ ↓ 2/inch
<b>Large enough cuff</b>	↑ <b>6-18/4-13</b>
Bladder center over artery	↑ 3-5/2-3
Deflate 2 mm Hg/sec	↓ SBP/↑ DBP
No talking during measurement	↑ 17/13
<b>If initial BP &gt; goal BP:</b>	<b>1<sup>st</sup> reading higher</b>
<b>3 readings, 1 min apart</b>	• “Alerting response”

**Discard 1<sup>st</sup>, average last 2**

- **HOW CAN WE TEACH/IMPLEMENT?**

# “Your Heart Age”

Provides patient communication tool:

Patient's Cardiovascular Age in Years. (Age of a pt with no CVD risk factors who has this many points.)	>80	54	and assume full reversibility of the effects of risk factors. - JC
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“You have the cardiovascular age  
and risk of a \_\_\_ year-old”

[http://www.zunis.org/FHS\\_CVD\\_Risk\\_Calc.2008htm](http://www.zunis.org/FHS_CVD_Risk_Calc.2008.htm)

# Adherence Assessment Pad

## Medication Adherence



**What gets in the way of taking your medicine(s)?**

- Makes me feel sick**
- Cost**
- Can't remember**
- Nothing**
- Too many pills**
- Other:** \_\_\_\_\_

**Provider: remember to document asking the patient and the patient response!**

# Other Factors to Consider When Taking a Blood Pressure

The following is a list of other factors that can influence blood pressure. Each of these factors can have a significant affect on your blood pressure reading.

## Talking

Can increase blood pressure 17/13 mmHg

## Cold Exposure

Can increase blood pressure 11/8 mmHg

## Bowel/Bladder Distention

Can increase blood pressure 27/22 mmHg

## Caffeine

Can increase blood pressure 10/7 mmHg

## Physical Activity

Can decrease blood pressure 5-11/4-8 mmHg



**HEART DISEASE &  
STROKE PREVENTION PROGRAM**  
UTAH DEPARTMENT OF HEALTH

**10**  
**consejos**  
Serie  
de educación  
en nutrición

# la sal y el sodio

## 10 consejos para ayudarlo a reducirlos



Visite [www.ChooseMyPlate.gov](http://www.ChooseMyPlate.gov)  
para obtener más información.



DG TipSheet No. 14

Septiembre 2011

*EL USDA es un proveedor y empleador que ofrece igualdad de oportunidades para todos.*



American Heart  
Association®

American Stroke  
Association

*Learn and Live.*

# What Is High Blood Pressure?

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Another name for high blood pressure (HBP) is hypertension (hi-per-TEN-shun).

# Thank you

Contact information

Sarah Woolsey , M.D., F.A.A.F.P.

*HealthInsight Utah*

[swoolsey@healthinsight.org](mailto:swoolsey@healthinsight.org)

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(801)892-6622



# Making Meaningful Use of Meaningful Use

Combining Medicine and Technology to Improve Quality and  
Transform Healthcare

Christopher H. Tashjian, MD, FAAFP

President River Falls, Ellsworth and Spring Valley Medical Clinics

# Low Tech



# High Tech

- First Take Data from EHR and Export to Excel and Generate Patient Lists

The screenshot shows a Microsoft Access application window titled "CDR - Patient List". The window has a toolbar at the top with icons for Create PDF, Convert Multiple Reports, Preferences, Create and Attach to Email, Create and Send For Review, and Review And Comment. Below the toolbar, there are filter options: Provider Name: \* ALL \*, and checkboxes for DM, HTN, IVD, Issues: \_\_, Ages 18-75, Source: EMR PAR, Refresh Date: 04/11/2012, and an Excel View button.

The main area displays a grid of patient data. The columns are:

- DM
- HTN
- IVD
- MRN
- DOB
- Patient Name
- Date BP
- BP
- Date A1c
- A1c
- Date LDL
- LDL
- ASA
- Tobacco
- Next Visit

The data grid contains numerous entries, each row representing a patient. The "Tobacco" column uses yellow and red colors to indicate different categories. The "Next Visit" column also uses yellow and red colors. The "Tobacco" and "Next Visit" columns have a "Yes" or "No" value in each cell.

Record: 14 of 5886 | Form View | No Filter | Search | Num Lock | Powered by Microsoft Office Access

# Patient Scorecards

Patient: LAURENCE W Testpatient      MRN: 3322  
DOB: 04/12/1945  
Age: 67

GLENWOOD CITY, MD 20132

Provider: 18 Helmen MD, Kevin D.

Diabetes	Problem:	Code:	Type
	Diagnosis:	Code:	Type
Hypertension	Problem:	09/29/2010	Code: 401.9
	Diagnosis:	02/19/2012	Code: 401.9
IVD	Problem:	09/29/2010	Code: 414.00
	Diagnosis:	02/19/2012	Code: 414.00

Advanced Directive Date:  
Care Coordinator Note Date: 01/27/2012

Measures	Date	Result
Last Visit:	09/27/2011	
Blood Pressure	09/08/2011	104/50
A1c		
LDL	09/30/2010	70
Tobacco Use:	09/08/2011	No
Tobacco Cessation:		
Aspirin Order:	07/05/2011	aspirin Aspir 81 oral enteric coated tablet
Allergy:		No
Microalbumin:		
Creatine Ratio:		
Foot Exam:		

Next Appointment Info:  
Date:      Time:  
Provider:

CDM - Patient Detail      Source: EMR/PAM      Refresh Date: 04/11/2012

# Provider Scorecards

Provider Statistics - Optimal Vascular Care												04/11/2012
	Health Partners - Partners in Excellence Award Levels: GOLD: 60% - SILVER: 55%											
	Patients	BP	LDL	ASA	Tobacco	4/4	3/4	2/4	1/4	0/4		
0004	90	60	56	77	68	33	28	18	9	2		
		67%	62%	86%	78%	37%	31%	20%	10%	2%		
0005	79	59	47	67	65	31	26	15	6	1		
		75%	59%	85%	82%	39%	33%	19%	8%	1%		
0006	58	38	32	48	50	16	24	14	4	0		
		66%	55%	83%	86%	28%	41%	24%	7%	0%		
0008	53	32	35	49	46	20	20	9	4	0		
		60%	66%	92%	87%	38%	38%	17%	8%	0%		
0018	25	18	16	24	22	13	6	4	2	0		
		72%	64%	96%	88%	52%	24%	16%	8%	0%		
0029	10	4	6	8	8	3	2	3	2	0		
		40%	60%	80%	80%	30%	20%	30%	20%	0%		
0082	41	31	28	37	33	20	11	7	2	1		
		76%	68%	90%	80%	49%	27%	17%	5%	2%		
0087	19	13	11	15	16	6	8	2	3	0		
		68%	58%	79%	84%	32%	42%	11%	16%	0%		
0051	60	34	34	46	46	17	18	15	8	2		
		57%	57%	77%	77%	28%	30%	25%	15%	3%		
0056	33	25	20	29	29	13	12	7	1	0		
		76%	61%	88%	88%	39%	36%	21%	3%	0%		
0067	12	9	5	10	11	4	3	5	0	0		
		75%	42%	83%	92%	33%	25%	42%	0%	0%		
0072	54	31	31	46	51	13	28	10	3	0		
		57%	57%	85%	94%	24%	52%	19%	6%	0%		
0073	11	10	6	10	9	5	4	1	1	0		
		91%	55%	91%	82%	45%	36%	9%	9%	0%		
0074	44	21	27	37	33	10	15	14	5	0		
		48%	61%	84%	79%	25%	34%	32%	11%	0%		
0079	11	6	3	8	9	0	4	7	0	0		
		55%	27%	73%	82%	0%	36%	64%	0%	0%		
0086	7	6	3	6	7	2	4	1	0	0		
		86%	43%	86%	100%	29%	57%	14%	0%	0%		
0100	1	0	0	0	0	0	0	0	0	1		
		0%	0%	0%	0%	0%	0%	0%	0%	100%		
0686	5	2	1	3	3	0	2	1	1	1		
		40%	20%	60%	60%	0%	40%	20%	20%	20%		
NONE	16	2	1	8	12	0	2	6	5	3		
		13%	6%	50%	75%	0%	13%	38%	31%	19%		
	629	401	362	528	518	206	217	139	56	11		
		64%	58%	84%	82%	33%	34%	22%	9%	2%		

# Results!

- In just four years, Ellsworth Medical Clinic reported the following improvements in blood pressure control:
  - Among patients with diabetes, hypertension control increased from 73% to 97% (2007–2011)
  - Among patients with cardiovascular disease, BP control increased from 68% to 97% (2007–2011)
  - Currently as of August 2012  
**ALL** patients with hypertension controlled at 90%

# Be BOLD!



Don't be afraid to  
**take a big step** if one is indicated.

You can't cross a chasm  
in two small steps

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<http://millionhearts.hhs.gov>



# Questions & Answers



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