## U.S. Motor Vehicle Industry Domestic and International Trade Quick-Facts

Compiled by U.S. Commerce Dept, Office of Transportation and Machinery, from Government and Industry Sources; 2011

New Car and	New Car and Non-Commercial Light Truck Sales in the United States, Millions of Vehicles												
	2006	Share*	2007	Share*	2008	Share*	2009	Share*	2010	Share*	3 mo 2011	Share*	
Total Market	16.477	100.0%	16.067	100.0%	13.173	100.0%	10.392	100.0%	11.543	100.0%	3.04553	100.00%	
From NAFTA **	12.811	77.8%	12.331	76.7%	9.842	74.7%	7.673	73.8%	8.806	76.3%	2.330148	76.51%	
From All 'Imports':	3.666	22.2%	3.736	23.3%	3.331	25.3%	2.719	26.2%	2.737	23.7%	0.715382	23.49%	
-Germany	0.591	3.6%	0.604	3.8%	0.569	4.3%	0.482	4.6%	0.544	4.7%	0.135201	4.44%	
-Japan	2.093	12.7%	2.180	13.6%	1.948	14.8%	1.441	13.9%	1.410	12.2%	0.392691	12.89%	
-Korea	0.664	4.0%	0.644	4.0%	0.563	4.3%	0.583	5.6%	0.562	4.9%	0.130924	4.30%	

<sup>\* =</sup> Computed on Unrounded Numbers \*\* NAFTA = Sales From All Plants in USA, Canada, Mexico. 'All Imports' = All Non-NAFTA

New Car an	New Car and Non-Commercial Light Truck National Nameplate** Sales and Shares, Millions of Vehicles														
	2006	Share*	2007	Share*	2008	Share*	2009	Share*	2010	Share*	3 mo 2011	Share*			
American	8.816	53.5%	8.181	50.9%	6.237	47.3%	4.578	44.1%	5.196	45.0%	1.364751	44.81%			
German	0.092	5.6%	0.948	5.9%	0.886	6.7%	0.763	7.3%	0.872	7.6%	0.218998	7.19%			
Japanese	5.769	35.0%	5.962	37.1%	5.236	39.8%	4.208	40.5%	4.476	38.8%	1.186145	38.95%			
Korean	0.750	4.6%	0.772	4.8%	0.675	5.1%	0.735	7.1%	0.894	7.7%	0.247394	8.12%			
All Others	0.221	1.3%	0.204	1.3%	0.139	1.1%	0.108	1.0%	0.105	0.9%	0.028242	0.93%			

<sup>\* =</sup> Computed on Unrounded Numbers \*\* = Traditional Affiliations (I.e., American = GM, Ford, Chrysler Group)

Total U.S. GI	Total U.S. GDP** and PCE*** for New Cars and Light Trucks, Billions of Current Dollar:												
	2006	Chg *	Q2 2007	Chg *	Q2 2007	Chg *				Chg *		Chg *	
Total U.S. GDP	13,194.7	6.1%	13,755.9	4.3%	13,755.9	0.0%							
PCE- New Cars	107.1	3.0%	107.4	0.3%	107.4	0.0%							
PCE- New Lt.Truck	134.1	(12.2%)	140.6	4.8%	140.6	0.0%							

<sup>\*=</sup> From Previous Year \*\*= Gross Domestic Product \*\*\*= Personal Consumption Expenditures (i.e., Consumer Purchases)

U.S. Light Vehicle Production (Millions), Plant Capacity Use (PCU), NAIC 2261 Tot, Employment (1000s

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	2006	Chg *	2007	Chg *	2008	Chg *	2009	Change	2010	Change	3 mon 2011	Change
Total Production	10.783	(6.4%)	10.457	(2.8%)	8,449	(19.2%)	5,577	(34.0%)	7,588	36%	2,140	15%
-by the Big-3**	6.837	(10.4%)	6.390	(6.6%)	4,842	(24.2%)	2,953	(39.0%)	4,141	40%	1,184	22%
-by Jpn Affiliates	3.431	(3.3%)	3.492	1.8%	3,039	(12.8%)	2,200	(27.0%)	2,716	23%	710	-3%
-by Grm Affiliates	0.278	15.4%	0.324	27.3%	323	(0.0%)	212	(35.0%)	278	30%	94	57%
-by Korean Affiliate	0.237	160.2%	0.251	5.5%	237	(5.4%)	211	(17.0%)	453	114%	151	57%
Avg. Ann. Employ.	242.5		0		0		0					

Production Volume Change from Same Previous Period; \*\* = Chrysler, Ford, GM

Big-2's Wo	Big-2's Worldwide Automotive Net Sales & Revenue; Net Income, Billions of Current Dollar												
	2006	Chg *	2007 Half	Chg *	2007 Half	Chg *							
Sales & Revenue	367.449	29.8%	91.001	(69.1%)	91.001	(75.2%)							
-Net Income	(14.726)	98.1%	1.283		1.283								

<sup>\* =</sup> Change from Same Previous Period; \*\* = 1998 and later is Ford, GM. '98 change compared with '97 Ford, GM

U.S. Trade Flows by All Shippers of Road Motor Vehicles,** Billions of Current Dollar													
		2006	Chg *	2007	Chg *	2008	Chg *	2009	Chg	2010	Chg *	3 mo 2011	Chg *
World													
	Exports	46.307	13.1%	56.596	22.2%	60.206	6.4%	36.249	(39.8%)	50.504	39.3%	13.8491	19.55%
	Imports	156.173	9.3%	154.104	(1.3%)	138.802	(9.9%)	91.246	(34.3%)	129.410	41.8%	34.1539	21.04%
	Balance	(109.866)	7.7%	(97.508)	(11.2%)	(78.596)	(19.4%)	(54.997)	(30.0%)	(78.907)	43.5%	-20.3048	22.08%
Canada													
	Exports	22.988	11.9%	25.602	11.4%	23.118	(9.7%)	15.886	(31.3%)	21.987	38.4%	5.93174	8.79%
	Imports	48.076	(0.0%)	47.022	(2.2%)	36.508	(22.4%)	24.604	(32.6%)	36.716	49.2%	9.703398	13.87%
	Balance	(25.088)	(8.9%)	(21.420)	(14.6%)	(13.390)	(37.5%)	(8.718)	(34.9%)	(14.730)	69.0%	-3.77166	22.90%
Germany													
	Exports	5.199	41.4%	7.205	38.6%	8.443	17.2%	4.695	(44.4%)	4.038	(14.0%)	1.15622	48.83%
	Imports	19.384	(5.0%)	17.829	(8.0%)	18.561	4.1%	11.293	(39.2%)	17.505	55.0%	4.593499	61.57%
	Balance	(14.186)	(15.3%)	(10.623)	(25.1%)	(10.118)	(4.8%)	(6.598)	(34.8%)	(13.467)	104.1%	-3.43728	66.36%
Japan													
	Exports	0.477	(14.3%)	0.550	15.2%	0.603	9.8%	0.309	(48.9%)	0.385	24.9%	0.115829	46.43%
	Imports	43.638	24.5%	43.668	0.1%	41.330	(5.4%)	24.143	(41.6%)	32.169	33.2%	8.537333	15.38%
	Balance	(43.161)	25.2%	(43.119)	(0.1%)	(40.727)	(5.5%)	(23.835)	(41.5%)	(31.784)	33.4%	-8.4215	15.04%
Korea													
	Exports	0.159	34.8%	0.383	140.4%	0.375	(2.0%)	0.159	(57.6%)	0.382	140.5%	0.100163	20.83%
	Imports	8.671	(1.1%)	8.218	(5.2%)	7.457	(9.3%)	5.696	(23.6%)	6.550	15.0%	1.94461	60.31%
	Balance	(8.512)	(1.6%)	(7.835)	(8.0%)	(7.082)	(9.6%)	(5.537)	(21.8%)	(6.168)	11.4%	-1.84445	63.20%
Mexico													
	Exports	4.311	(6.6%)	4.816	11.7%	4.854	0.8%	2.351	(51.6%)	3.280	45.3%	0.760256	13.06%
	Imports	23.420	27.0%	23.123	(1.3%)	22.057	(4.6%)	18.550	(15.9%)	27.639	49.0%	6.973833	5.88%
	Balance	(19.109)	38.2%	(18.307)	(4.2%)	(17.204)	(6.0%)	(16.198)	(5.8%)	(24.359)	49.5%	-6.21358	5.06%

ge Computed on Unrounded Numbers; \*\*"General Imports," Excludes Vehicles Assembled in U.S. Foreign Trade Zone:

U.S.	Trade	Flows by	All Shi	ippers of	Road Mo	otor Vehi	cles, Tota	al Units					
		2006	Chg *	2007	Chg *	2008	Chg *	2009	Chg	2010	Chg *	3 mo 2011	Chg *
World													
	Exports	2,197,429	7.1%	2,597,845	18.2%	2,787,787	7.3%	1,819,084	(34.7%)	2,342,301	28.8%	627,103	15.9%
	Imports	7,511,456	11.2%	7,319,370	(2.6%)	6,609,056	(9.7%)	4,423,556	(33.1%)	5,925,574	34.0%	1,534,412	16.6%
Canada													
	Exports	927,047	4.2%	1,009,399	8.9%	925,448	(8.3%)	667,085	(27.9%)	836,663	25.4%	223,824	7.7%
	Imports	2,289,841	(3.5%)	2,281,568	(0.4%)	1,739,120	(23.8%)	1,206,339	(30.6%)	1,754,798	45.5%	459,816	14.8%
Germany													
	Exports	156,063	29.9%	210,315	34.8%	241,792	15.0%	132,700	(45.1%)	117,714	(11.3%)	0	57.7%
	Imports	529,956	(3.5%)	477,657	(9.9%)	507,527	965.0%	341,649	(32.7%)	516,866	51.3%	135,166	51.1%
Japan													
	Exports	19,354	(16.6%)	21,961	13.5%	27,310	24.4%	12,364	(54.7%)	14,138	14.3%	4,349	38.5%
	Imports	2,229,853	34.2%	2,199,276	(1.4%)	2,120,088	(3.6%)	1,230,342	(42.0%)	1,551,129	26.1%	400,802	11.8%
Korea													
	Exports	8,707	77.8%	13,650	56.8%	15,434	13.1%	7,828	(49.3%)	16,659	112.8%	4,187	17.1%
	Imports	695,219	(4.8%)	674,711	(2.9%)	615,786	(8.7%)	476,857	(22.6%)	515,646	8.1%	136,088	38.3%
Mexico													
	Exports	327,586	(6.1%)	327,325	(0.1%)	296,465	(9.4%)	166,278	(43.9%)	199,180	19.8%	45,988	(0.4%)
	Imports	1,344,931	32.5%	1,253,585	(6.8%)	1,219,604	(2.7%)	918,009	(24.7%)	1,311,907	42.9%	327,900	5.1%

Γrade F	lows by	ows by All Shippers of Passenger Vehicles & Light Trucks,** Billions of Current Dollars												
	2006	Chg *	2007	Chg *	2008	Chg *	2009	Chg	2010	Chg *	3 mo 2011	Chg *		
Exports	40.179	13.6%	50.664	26.1%	54.199	7.0%	32.512	(40.0%)	45.313	39.4%	12.433	18.3%		
Imports	148.364	8.7%	147.643	(0.5%)	133.010	(9.9%)	86.466	(35.0%)	122.937	42.2%	32.296	21.0%		
Balance	(108.185)	7.0%	(96.979)	(10.4%)	(78.811)	(18.7%)	(53.954)	(31.5%)	(77.624)	43.9%	(19.863)	22.8%		
Exports	18.083	11.7%	21.448	18.6%	19.407	(9.5%)	13.395	(31.0%)	18.090	35.1%	4.823	4.7%		
Imports	43.058	(2.2%)	44.115	2.5%	33.642	(23.7%)	23.371	(30.5%)	35.847	53.4%	9.471	13.2%		
Balance	(24.975)	(10.2%)	(22.667)	(9.2%)	(14.235)	(37.2%)	(9.976)	(29.9%)	(17.757)	78.0%	(4.648)	23.8%		
Exports	5.177	41.4%	7.145	38.0%	8.344	16.8%	4.683	(43.9%)	4.020	(14.2%)	1.154	48.9%		
Imports	19.233	(5.3%)	17.609	(8.4%)	18.374	4.3%	11.209	(39.0%)	17.416	55.4%	4.555	60.9%		
Balance	(14.056)	(15.6%)	(10.464)	(25.6%)	(10.030)	(4.1%)	(6.526)	(34.9%)	(13.395)	105.3%	(3.401)	65.4%		
Exports	0.472	(11.6%)	0.510	8.2%	0.537	5.2%	0.288	(46.3%)	0.379	31.5%	0.113	46.4%		
Imports	42.898	24.7%	43.133	0.5%	41.054	(4.8%)	24.026	(41.5%)	31.801	32.4%	8.442	16.2%		
Balance	(42.426)	25.2%	(42.623)	0.5%	(40.517)	(4.9%)	(23.737)	(41.4%)	(31.422)	32.4%	(8.329)	15.9%		
Exports	0.150	31.7%	0.347	131.3%	0.322	(7.2%)	0.154	(52.2%)	0.359	133.5%	0.095	16.6%		
Imports	8.671	(1.1%)	8.218	(5.2%)	7.455	(9.3%)	5.696	(23.6%)	6.550	15.0%	1.945	60.3%		
Balance	(8.521)	(1.5%)	(7.871)	(7.6%)	(7.133)	(9.4%)	(5.542)	(22.3%)	(6.191)	11.7%	(1.849)	63.5%		
Exports	4.160	(6.3%)	4.475	7.6%	4.672	4.4%	#VALUE!	(51.7%)	3.141	39.1%	0.736	12.9%		
Imports	21.701	28.1%	20.526	(5.4%)	19.805	(3.5%)	15.369	(22.4%)	22.606	47.1%	5.526	2.4%		
Balance	(17.541)	40.2%	(16.051)	(8.5%)	(15.134)	(5.7%)	#VALUE!	(13.4%)	(19.465)	48.5%	(4.790)	1.0%		
	Exports Imports Balance	Exports 40.179 Imports 148.364 Balance (108.185)  Exports 18.083 Imports 43.058 Balance (24.975)  Exports 5.177 Imports 19.233 Balance (14.056)  Exports 0.472 Imports 42.898 Balance (42.426)  Exports 0.150 Imports 8.671 Balance (8.521)  Exports 4.160 Imports 21.701 Balance (17.541)	Exports 40.179 13.6% Imports 148.364 8.7% Balance (108.185) 7.0% Exports 18.083 11.7% Imports 43.058 (2.2%) Balance (24.975) (10.2%) Exports 5.177 41.4% Imports 19.233 (5.3%) Balance (14.056) (15.6%) Exports 0.472 (11.6%) Imports 42.898 24.7% Balance (42.426) 25.2% Exports 0.150 31.7% Imports 8.671 (1.1%) Balance (8.521) (1.5%) Exports 4.160 (6.3%) Imports 21.701 28.1%	Exports 40.179 13.6% 50.664 Imports 148.364 8.7% 147.643 Balance (108.185) 7.0% (96.979) Exports 18.083 11.7% 21.448 Imports 43.058 (2.2%) 44.115 Balance (24.975) (10.2%) (22.667) Exports 5.177 41.4% 7.145 Imports 19.233 (5.3%) 17.609 Balance (14.056) (15.6%) (10.464) Exports 0.472 (11.6%) 0.510 Imports 42.898 24.7% 43.133 Balance (42.426) 25.2% (42.623) Exports 0.150 31.7% 0.347 Imports 8.671 (1.1%) 8.218 Balance (8.521) (1.5%) (7.871) Exports 4.160 (6.3%) 4.475 Imports 21.701 28.1% 20.526 Balance (17.541) 40.2% (16.051)	Exports 40.179 13.6% 50.664 26.1% Imports 148.364 8.7% 147.643 (0.5%) Balance (108.185) 7.0% (96.979) (10.4%)  Exports 18.083 11.7% 21.448 18.6% Imports 43.058 (2.2%) 44.115 2.5% Balance (24.975) (10.2%) (22.667) (9.2%)  Exports 5.177 41.4% 7.145 38.0% Imports 19.233 (5.3%) 17.609 (8.4%) Balance (14.056) (15.6%) (10.464) (25.6%)  Exports 0.472 (11.6%) 0.510 8.2% Imports 42.898 24.7% 43.133 0.5% Balance (42.426) 25.2% (42.623) 0.5%  Exports 0.150 31.7% 0.347 131.3% Imports 8.671 (1.1%) 8.218 (5.2%) Balance (8.521) (1.5%) (7.871) (7.6%) Exports 4.160 (6.3%) 4.475 7.6% Imports 21.701 28.1% 20.526 (5.4%) Balance (17.541) 40.2% (16.051) (8.5%)	Exports         40.179         13.6%         50.664         26.1%         54.199           Imports         148.364         8.7%         147.643         (0.5%)         133.010           Balance         (108.185)         7.0%         (96.979)         (10.4%)         (78.811)           Exports         18.083         11.7%         21.448         18.6%         19.407           Imports         43.058         (2.2%)         44.115         2.5%         33.642           Balance         (24.975)         (10.2%)         (22.667)         (9.2%)         (14.235)           Exports         5.177         41.4%         7.145         38.0%         8.344           Imports         19.233         (5.3%)         17.609         (8.4%)         18.374           Balance         (14.056)         (15.6%)         (10.464)         (25.6%)         (10.030)           Exports         0.472         (11.6%)         0.510         8.2%         0.537           Imports         42.898         24.7%         43.133         0.5%         41.054           Balance         (42.426)         25.2%         (42.623)         0.5%         (40.517)           Exports         0.150	Exports         40.179         13.6%         50.664         26.1%         54.199         7.0%           Imports         148.364         8.7%         147.643         (0.5%)         133.010         (9.9%)           Balance         (108.185)         7.0%         (96.979)         (10.4%)         (78.811)         (18.7%)           Exports         18.083         11.7%         21.448         18.6%         19.407         (9.5%)           Imports         43.058         (2.2%)         44.115         2.5%         33.642         (23.7%)           Balance         (24.975)         (10.2%)         (22.667)         (9.2%)         (14.235)         (37.2%)           Exports         5.177         41.4%         7.145         38.0%         8.344         16.8%           Imports         19.233         (5.3%)         17.609         (8.4%)         18.374         4.3%           Balance         (14.056)         (15.6%)         (10.464)         (25.6%)         (10.030)         (4.1%)           Exports         0.472         (11.6%)         0.510         8.2%         0.537         5.2%           Imports         42.898         24.7%         43.133         0.5%         41.054 <t< td=""><td>Exports 40.179 13.6% 50.664 26.1% 54.199 7.0% 32.512 Imports 148.364 8.7% 147.643 (0.5%) 133.010 (9.9%) 86.466 Balance (108.185) 7.0% (96.979) (10.4%) (78.811) (18.7%) (53.954) Exports 18.083 11.7% 21.448 18.6% 19.407 (9.5%) 13.395 Imports 43.058 (2.2%) 44.115 2.5% 33.642 (23.7%) 23.371 Balance (24.975) (10.2%) (22.667) (9.2%) (14.235) (37.2%) (9.976) Exports 5.177 41.4% 7.145 38.0% 8.344 16.8% 4.683 Imports 19.233 (5.3%) 17.609 (8.4%) 18.374 4.3% 11.209 Balance (14.056) (15.6%) (10.464) (25.6%) (10.030) (4.1%) (6.526) Exports 0.472 (11.6%) 0.510 8.2% 0.537 5.2% 0.288 Imports 42.898 24.7% 43.133 0.5% 41.054 (4.8%) 24.026 Balance (42.426) 25.2% (42.623) 0.5% (40.517) (4.9%) (23.737) Exports 0.150 31.7% 0.347 131.3% 0.322 (7.2%) 0.154 Imports 8.671 (1.1%) 8.218 (5.2%) 7.455 (9.3%) 5.696 Balance (8.521) (1.5%) (7.871) (7.6%) (7.133) (9.4%) (5.542) Exports 4.160 (6.3%) 4.475 7.6% 4.672 4.4% #VALUE! Imports 21.701 28.1% 20.526 (5.4%) 19.805 (3.5%) #VALUE!</td><td>Exports 40.179 13.6% 50.664 26.1% 54.199 7.0% 32.512 (40.0%) Imports 148.364 8.7% 147.643 (0.5%) 133.010 (9.9%) 86.466 (35.0%) Balance (108.185) 7.0% (96.979) (10.4%) (78.811) (18.7%) (53.954) (31.5%) Exports 18.083 11.7% 21.448 18.6% 19.407 (9.5%) 13.395 (31.0%) Imports 43.058 (2.2%) 44.115 2.5% 33.642 (23.7%) 23.371 (30.5%) Balance (24.975) (10.2%) (22.667) (9.2%) (14.235) (37.2%) (9.976) (29.9%) Imports 19.233 (5.3%) 17.609 (8.4%) 18.374 4.3% 11.209 (39.0%) Balance (14.056) (15.6%) (10.464) (25.6%) (10.030) (4.1%) (6.526) (34.9%) Imports 42.898 24.7% 43.133 0.5% 41.054 (4.8%) 24.026 (41.5%) Balance (42.426) 25.2% (42.623) 0.5% (40.517) (4.9%) (23.737) (41.4%) Exports 0.150 31.7% 0.347 131.3% 0.322 (7.2%) 0.154 (52.2%) Imports 8.671 (1.1%) 8.218 (5.2%) 7.455 (9.3%) 5.696 (23.6%) Balance (8.521) (1.5%) (7.871) (7.6%) (7.133) (9.4%) (5.542) (22.3%) Exports 4.160 (6.3%) 4.475 7.6% 4.672 4.4% #VALUE! (51.7%) Imports 21.701 28.1% 20.526 (5.4%) 19.805 (3.5%) #VALUE! (51.7%) Balance (17.541) 40.2% (16.051) (8.5%) (15.134) (5.7%) #VALUE! (13.4%)</td><td>Exports 40.179 13.6% 50.664 26.1% 54.199 7.0% 32.512 (40.0%) 45.313 lmports 148.364 8.7% 147.643 (0.5%) 133.010 (9.9%) 86.466 (35.0%) 122.937 Balance (108.185) 7.0% (96.979) (10.4%) (78.811) (18.7%) (53.954) (31.5%) (77.624) Exports 18.083 11.7% 21.448 18.6% 19.407 (9.5%) 13.395 (31.0%) 18.090 lmports 43.058 (2.2%) 44.115 2.5% 33.642 (23.7%) 23.371 (30.5%) 35.847 Balance (24.975) (10.2%) (22.667) (9.2%) (14.235) (37.2%) (9.976) (29.9%) (17.757) Exports 5.177 41.4% 7.145 38.0% 8.344 16.8% 4.683 (43.9%) 4.020 lmports 19.233 (5.3%) 17.609 (8.4%) 18.374 4.3% 11.209 (39.0%) 17.416 Balance (14.056) (15.6%) (10.464) (25.6%) (10.030) (4.1%) (6.526) (34.9%) (13.395) Exports 0.472 (11.6%) 0.510 8.2% 0.537 5.2% 0.288 (46.3%) 0.379 lmports 42.898 24.7% 43.133 0.5% 41.054 (4.8%) 24.026 (41.5%) 31.801 Balance (42.426) 25.2% (42.623) 0.5% (40.517) (4.9%) (23.737) (41.4%) (31.422) Exports 0.150 31.7% 0.347 131.3% 0.322 (7.2%) 0.154 (52.2%) 0.359 lmports 8.671 (1.1%) 8.218 (5.2%) 7.455 (9.3%) 5.696 (23.6%) 6.550 Balance (8.521) (1.5%) (7.871) (7.6%) (7.133) (9.4%) (5.542) (22.3%) (6.191) Exports 4.160 (6.3%) 4.475 7.6% 4.672 4.4% #VALUE! 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(13.4%) (19.465)</td><td>Exports         40.179         13.6%         50.664         26.1%         54.199         7.0%         32.512         (40.0%)         45.313         39.4%           Imports         148.364         8.7%         147.643         (0.5%)         133.010         (9.9%)         86.466         (35.0%)         122.937         42.2%           Balance         (108.185)         7.0%         (96.979)         (10.4%)         (78.811)         (18.7%)         (53.954)         (31.5%)         (77.624)         43.9%           Exports         18.083         11.7%         21.448         18.6%         19.407         (9.5%)         13.395         (31.0%)         18.090         35.1%           Imports         43.058         (2.2%)         44.115         2.5%         33.642         (23.7%)         23.371         (30.5%)         35.847         53.4%           Balance         (24.975)         (10.2%)         (22.667)         (9.2%)         (14.235)         (37.2%)         (9.976)         (29.9%)         (17.757)         78.0%           Exports         5.177         41.4%         7.145         38.0%         8.344         16.8%         4.683         (43.9%)         4.020         (14.2%)           Imports         <td< td=""><td>Exports 40.179 13.6% 50.664 26.1% 54.199 7.0% 32.512 (40.0%) 45.313 39.4% 12.433 [Imports 148.364 8.7% 147.643 (0.5%) 133.010 (9.9%) 86.466 (35.0%) 122.937 42.2% 32.296 [Balance (108.185) 7.0% (96.979) (10.4%) (78.811) (18.7%) (53.954) (31.5%) (77.624) 43.9% (19.863) [Imports 18.083 11.7% 21.448 18.6% 19.407 (9.5%) 13.395 (31.0%) 18.090 35.1% 4.823 [Imports 43.058 (2.2%) 44.115 2.5% 33.642 (23.7%) 23.371 (30.5%) 35.847 53.4% 9.471 Balance (24.975) (10.2%) (22.667) (9.2%) (14.235) (37.2%) (9.976) (29.9%) (17.757) 78.0% (4.648) [Exports 5.177 41.4% 7.145 38.0% 8.344 16.8% 4.683 (43.9%) 4.020 (14.2%) 1.154 [Imports 19.233 (5.3%) 17.609 (8.4%) 18.374 4.3% 11.209 (39.9%) (17.416 55.4% 4.555 [Balance (14.056) (15.6%) (10.464) (25.6%) (10.030) (4.1%) (6.526) (34.9%) (13.395) 105.3% (3.401) [Exports 0.472 (11.6%) 0.510 8.2% 0.537 5.2% 0.288 (46.3%) 0.379 31.5% 0.113 [Imports 42.898 24.7% 43.133 0.5% 41.054 (4.8%) 24.026 (41.5%) 31.801 32.4% 8.442 [Balance (42.426) 25.2% (42.623) 0.5% (40.517) (4.9%) (23.737) (41.4%) (31.422) 32.4% (8.329) [Exports 0.150 31.7% 0.347 131.3% 0.322 (7.2%) 0.154 (52.2%) 0.359 133.5% 0.095 [Imports 8.671 (1.1%) 8.218 (5.2%) 7.455 (9.3%) 5.696 (23.6%) 6.550 15.0% 1.945 [Imports 4.160 (6.3%) 4.475 7.6% 4.672 4.4% #VALUE! 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(13.4%) (19.465)	Exports         40.179         13.6%         50.664         26.1%         54.199         7.0%         32.512         (40.0%)         45.313         39.4%           Imports         148.364         8.7%         147.643         (0.5%)         133.010         (9.9%)         86.466         (35.0%)         122.937         42.2%           Balance         (108.185)         7.0%         (96.979)         (10.4%)         (78.811)         (18.7%)         (53.954)         (31.5%)         (77.624)         43.9%           Exports         18.083         11.7%         21.448         18.6%         19.407         (9.5%)         13.395         (31.0%)         18.090         35.1%           Imports         43.058         (2.2%)         44.115         2.5%         33.642         (23.7%)         23.371         (30.5%)         35.847         53.4%           Balance         (24.975)         (10.2%)         (22.667)         (9.2%)         (14.235)         (37.2%)         (9.976)         (29.9%)         (17.757)         78.0%           Exports         5.177         41.4%         7.145         38.0%         8.344         16.8%         4.683         (43.9%)         4.020         (14.2%)           Imports <td< td=""><td>Exports 40.179 13.6% 50.664 26.1% 54.199 7.0% 32.512 (40.0%) 45.313 39.4% 12.433 [Imports 148.364 8.7% 147.643 (0.5%) 133.010 (9.9%) 86.466 (35.0%) 122.937 42.2% 32.296 [Balance (108.185) 7.0% (96.979) (10.4%) (78.811) (18.7%) (53.954) (31.5%) (77.624) 43.9% (19.863) [Imports 18.083 11.7% 21.448 18.6% 19.407 (9.5%) 13.395 (31.0%) 18.090 35.1% 4.823 [Imports 43.058 (2.2%) 44.115 2.5% 33.642 (23.7%) 23.371 (30.5%) 35.847 53.4% 9.471 Balance (24.975) (10.2%) (22.667) (9.2%) (14.235) (37.2%) (9.976) (29.9%) (17.757) 78.0% (4.648) [Exports 5.177 41.4% 7.145 38.0% 8.344 16.8% 4.683 (43.9%) 4.020 (14.2%) 1.154 [Imports 19.233 (5.3%) 17.609 (8.4%) 18.374 4.3% 11.209 (39.9%) (17.416 55.4% 4.555 [Balance (14.056) (15.6%) (10.464) (25.6%) (10.030) (4.1%) (6.526) (34.9%) (13.395) 105.3% (3.401) [Exports 0.472 (11.6%) 0.510 8.2% 0.537 5.2% 0.288 (46.3%) 0.379 31.5% 0.113 [Imports 42.898 24.7% 43.133 0.5% 41.054 (4.8%) 24.026 (41.5%) 31.801 32.4% 8.442 [Balance (42.426) 25.2% (42.623) 0.5% (40.517) (4.9%) (23.737) (41.4%) (31.422) 32.4% (8.329) [Exports 0.150 31.7% 0.347 131.3% 0.322 (7.2%) 0.154 (52.2%) 0.359 133.5% 0.095 [Imports 8.671 (1.1%) 8.218 (5.2%) 7.455 (9.3%) 5.696 (23.6%) 6.550 15.0% 1.945 [Imports 4.160 (6.3%) 4.475 7.6% 4.672 4.4% #VALUE! 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ige Computed on Unrounded Numbers; \*\*"General Imports," Excludes Vehicles Assembled in U.S. Foreign Trade Zone

	U.S. Tra	ade Flow	s by Al	I Shipper	rs of Pas	senger V	ehicles 8	Light Tr	ucks, To	tal Unit			
		2006	Chg *	2007	Chg *	2008	Chg *	2009	Chg	2010	Chg *	3 mo 2011	Chg *
World													
	Exports	2,074,904	7.8%	2,469,856	19.0%	2,656,718	7.6%	1,731,291	(34.8%)	2,233,230	29.0%	597,789	15.23%
	Imports	7,348,753	11.0%	7,160,096	(2.6%)	6,502,212	(9.2%)	4,346,089	(33.2%)	5,809,351	33.7%	#######	16.64%
Canada													
	Exports	843,541	4.1%	936,207	11.0%	862,021	(7.9%)	621,151	(27.9%)	766,493	23.4%	203,021	4.71%
	Imports	2,215,445	(4.0%)	2,241,907	1.2%	1,704,536	(24.0%)	1,193,046	(30.0%)	1,745,738	46.3%	457,331	14.60%
Germany													
	Exports	155,145	29.9%	207,825	34.0%	238,564	14.8%	132,362	(44.5%)	117,118	(11.5%)	34,552	57.87%
	Imports	525,780	(3.8%)	471,172	(10.4%)	502,589	6.7%	340,014	(32.3%)	514,466	51.3%	134,115	50.50%
Japan													
	Exports	19,235	(14.5%)	20,658	7.4%	25,441	23.2%	11,682	(54.1%)	13,917	19.1%	4,245	37.29%
	Imports	2,193,554	34.6%	2,176,153	(0.8%)	2,110,830	(3.0%)	1,225,941	(41.9%)	1,539,262	25.6%	397,702	-74.16%
Korea													
	Exports	5,732	37.3%	12,510	118.2%	13,654	9.1%	7,663	(43.9%)	15,651	104.2%	3,992	12.90%
	Imports	695,134	(4.8%)	674,710	(2.9%)	615,853	(8.7%)	476,857	(22.6%)	515,646	8.1%	136,088	38.33%
Mexico													
	Exports	322,965	(5.6%)	316,384	(2.0%)	291,810	(7.8%)	ight Trucks	(44.0%)	195,592	19.6%	45,191	-0.67%
	Imports	1,305,496	33.3%	1,172,251	(10.2%)	1,164,800	(0.6%)	862,304	(26.0%)	1,220,401	41.5%	301,854	3.93%

U.S. Trade Flows by All Shippers of Medium & Heavy Trucks and Tractors,** Billions of Current Dollars													
		2006	Chg *	2007	Chg *	2008	Chg *	2009	Chg	2010	Chg *	3 mo 2011	Chg *
World													
	Exports	4.944	11.2%	4.546	(8.1%)	4.408	(3.0%)	2.585	(41.4%)	3.875	49.9%	1.114	41.3%
	Imports	6.763	23.4%	5.402	(20.1%)	4.924	(8.8%)	4.135	(16.0%)	5.906	42.8%	1.704	20.3%
E	Balance	(1.819)	76.2%	(0.856)	(52.9%)	(0.516)	(39.7%)	(1.551)	200.6%	(2.031)	31.0%	(0.590)	(6.1%)
Canada													
	Exports	3.924	12.8%	3.028	(22.8%)	2.633	(13.1%)	1.700	(35.4%)	2.882	69.5%	0.867	39.3%
	Imports	4.308	28.3%	2.187	(49.2%)	2.343	7.1%	0.822	(64.9%)	0.503	(38.8%)	0.140	50.7%
E	Balance	(0.384)	#######	0.841	(318.9%)	0.290	(65.6%)	0.878	203.2%	2.379	170.8%	0.727	37.3%
Germany													
1	Exports	0.010	104.5%	0.049	378.1%	0.059	22.1%	0.003	(95.6%)	0.010	285.5%	0.001	89.4%
	Imports	0.001	702.8%	0.099	9003.5%	0.107	7.8%	0.036	(65.8%)	0.066	80.3%	0.032	279.8%
E	Balance	0.009	87.8%	(0.050)	(651.4%)	(0.047)	(6.0%)	(0.034)	(28.2%)	(0.056)	64.2%	(0.030)	294.2%
Japan													
	Exports	0.001	(45.9%)	0.035	3596.9%	0.064	81.8%	0.019	(70.7%)	0.005	(75.9%)	0.002	259.8%
	Imports	0.729	17.1%	0.519	(28.7%)	0.229	(55.9%)	0.118	(48.6%)	0.347	194.5%	0.095	(29.4%)
E	Balance	(0.728)	17.2%	(0.484)	(33.5%)	(0.165)	(65.9%)	(0.099)	(40.0%)	(0.342)	245.7%	(0.093)	(30.7%)
Korea													
I	Exports	0.003	162%	0.002	(43%)	0.001	(20%)	0.001	(50%)	0.002	184%	0.004	#DIV/0!
1	Imports	0.000	(79%)	0.000	98%	0.002	13617%	0.000	(100%)	0.000	#DIV/0!	0.000	#DIV/0!
E	Balance	0.003	0%	0.002	0%	(0.001)	0%	0.001	0%	0.002	0%	0.004	0%
Mexico													
	Exports	0.122	(7.5%)	0.299	145.1%	0.132	(55.9%)	0.034	(73.9%)	0.096	179.0%	0.019	113.9%
	Imports	1.719	14.7%	2.590	50.7%	2.236	(13.7%)	3.156	41.1%	4.989	58.1%	1.437	21.7%
Е	Balance	(1.596)	16.9%	(2.291)	43.5%	(2.104)	(8.2%)	(3.122)	48.4%	(4.893)	56.7%	(1.418)	21.0%

ige Computed on Unrounded Numbers; \*\*"General Imports," Excludes Vehicles Assembled in U.S. Foreign Trade Zone:

U.S.	Trade F	lows by	All Shi	ppers of	Medium	& Heavy	Trucks a	nd Tracto	rs, Total	Units			
		2006	Chg *	2007	Chg *	2008	Chg *	2009	Chg	2010	Chg *	3 mo 2011	Chg *
World													
	Exports	98,078	3.4%	100,465	2.4%	97,498	(3.0%)	63,478	(34.9%)	75,877	19.5%	20,472	39.27%
	Imports	149,786	17.2%	148,551	(0.8%)	101,401	(31.7%)	73,643	(27.4%)	112,144	52.3%	31,912	13.04%
Canada													
	Exports	67,710	4.3%	55,347	(18.3%)	45,866	(17.1%)	32,125	(30.0%)	48,036	49.5%	14,028	48.76%
	Imports	67,766	19.7%	33,863	(50.0%)	31,563	(6.8%)	11,048	(65.0%)	6,361	(42.4%)	1,813	53.64%
Germany													
	Exports	542	42.6%	2,217	309.0%	2,199	(0.8%)	104	(95.3%)	379	264.4%	33	135.71%
	Imports	30	900.0%	3,778	#######	3,750	(0.7%)	1,339	(62.6%)	2,291	71.1%	1,022	236.18%
Japan													
	Exports	0	(50.0%)	0	4732.0%	1,793	48.4%	642	(64.2%)	183	(71.5%)	94	347.62%
	Imports	36,062	14.6%	22,919	(36.4%)	9,139	(60.1%)	4,389	(52.0%)	11,788	168.6%	3,100	-39.98%
Korea													
	Exports	72	94.6%	46	(36.1%)	50	8.7%	13	(74.0%)	805	#######	154	#DIV/0!
	Imports	36	(42.9%)	1	(97.2%)	128	########	0	(100.0%)	0	#DIV/0!	0	#DIV/0!
Mexico													
	Exports	2,903	(6.1%)	9,001	210.1%	2,509	(72.1%)	1,084	(56.8%)	2,064	53.4%	633	13.23%
	Imports	39,421	9.7%	81,239	106.1%	54,690	(32.7%)	55,568	1.6%	91,238	64.2%	25,961	20.31%

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