

# Creating a Hub and Satellite Heart Failure Providers Network

A New Model Of Community-Based Heart Failure Care

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# The Challenge of Providing Optimum Care for Patients with Heart Failure

- Too many heart failure patients
- Too few HF providers
- Gulf between practice guidelines and clinical practice “real world”
- No single intervention has been shown to result in sustained performance improvement
- Need to develop new paradigms of care



# Creating a Hub and Satellite Heart Failure Providers Network

## Hypothesis:

- That training primary care providers in HF management, to function as HF provider Satellites, with support and services from a central “Hub” – the regional HF center, will improve care to HF patients

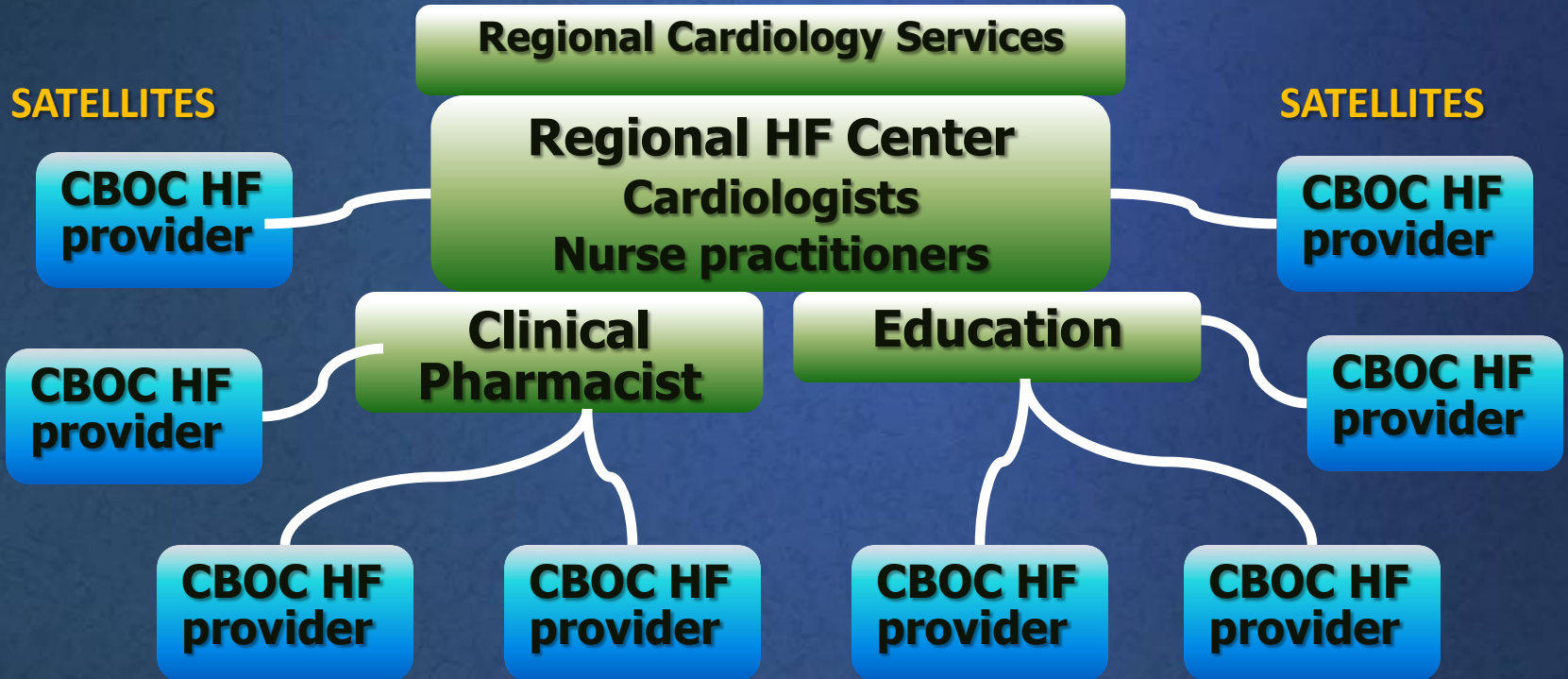
## Objective:

- Pilot program to establish feasibility of a HF Hub and Satellite Network, and collect data on performance measures



# New Model of Heart Failure Care

## HUB



# Creating a Hub and Satellite Heart Failure Providers Network

A multifaceted, collaborative intervention

- Intensive, dedicated time for HF education
- Provision of textbook and materials
- Continuing education
- Patient education materials
- Support/collaboration from disease experts
- Performance feedback
- Access to clinical pharmacist for medication titration



# Nashville VA Medical Center

## VISN 9



- VISN 9: 250,000 veterans
- Tennessee Valley Healthcare System: 70,000 veterans
- HF Program –
  - 490+ patients
  - Inpatient and outpatient services
  - 3 cardiologists
  - 2 full-time NPs, part-time clinical pharmacist
- Heart transplant program
- Affiliates: Vanderbilt University, Meharry Medical College



# Methods

- Primary care providers recruited from Community Based Outpatient Clinics (CBOCs) across TVHS
- 3 days intensive training on HF management
- Knowledge test pre- and post-training
- DSS data – their patients with HF ICD code identified
- Patients with LVEF < 40% identified through CPRS review
- Randomly selected patients with LVEF < 40% from panels of providers in the same CBOCs who did not receive HF provider training – Control group





- 9 objective performance measures (expanded from National Quality Forum Consensus Standards for Ambulatory Care, 2007).
- Data collected for each patient and provider prior to Training (May 2010) , and after one year of follow-up (May 2011).
- Serial provider interviews for formative analysis
- **Primary Outcome:**  
**Improvement of at least 20% in 3 of the 9 performance measures**



### Day 1

|           |   |                |
|-----------|---|----------------|
| 8.00 a.m. | Breakfast and welcome                             |                |
| 8.20      | Introduction to training module                   | Henry Ooi      |
| 8.35      | Start-up interviews                               | Beth Donaghey  |
| 8.35      | Heart failure knowledge test                      |                |
| 10.00     | Lecture 1: Heart Failure: A Survival Guide Part 1 | Henry Ooi      |
| 10.50     | Break   |                |
| 11.10     | Lecture 2: Heart Failure: A Survival Guide Part 2 | Henry Ooi      |
| 12.00     | Lunch   |                |
| 1.00 p.m. | Lecture 3: Ischemia and Heart Failure             | Joseph Salloum |
| 1.50      | Lecture 4: Hypertension and Heart Failure         | John Nadeau    |
| 2.40      | Break   |                |
| 3.00      | Lecture 5: Arrhythmias in Heart Failure           | Shane Rowan    |
| 3.50      | Heart Failure – Clinical Rounds                   | Henry Ooi      |
| 4.50      | End   |                |

### Day 2

|            |   |                   |
|------------|---|-------------------|
| 8.00 a.m.  | Breakfast   |                   |
| 8.20       | Lecture 6: Heart Failure: A Survival Guide Part 3     | Henry Ooi         |
| 9.10       | Lecture 7: An introduction to echocardiography        | Lisa Mendes       |
| 10.00      | Break   |                   |
| 10.20      | Lecture 8: An introduction to stress testing          | Marvin Kronenberg |
| 11.10      | Case Presentations and Discussions I                  | Henry Ooi         |
| 12.00 p.m. | Lunch   |                   |
| 1.00       | Lecture 9: The Pharmacology of Treating Heart Failure | Cassandra Bengé   |
| 1.50       | Heart Failure Disease Management                      | Linda Howerton    |
| 2.40       | Break   |                   |
| 3.00       | Cardiac Physical Exam Skills - Rounds                 | Bart Campbell     |
| 4.00       | The EKG in Heart Failure                              | Bart Campbell     |
| 5.00       | End   |                   |

### Day 3

|            |  |               |
|------------|--|---------------|
| 8.00 a.m.  | Breakfast  |               |
| 8.20       | Lecture 10: Devices in Heart Failure             | Brad Hardin   |
| 9.10       | Case Presentations and Discussions 2             | Henry Ooi     |
| 10.00      | Break  |               |
| 10.20      | Heart Failure Providers Network – How it'll Work | Henry Ooi     |
| 11.10      | Lecture 11: Heart Transplantation                | Mark Wigger   |
| 12.00 p.m. | Lunch  |               |
| 1.00       | Close-out interviews                             | Beth Donaghey |
| 1.00       | Heart failure knowledge test                     |               |
| 2.35       | Break  |               |
| 2.50       | Discussion of questions                          | Henry Ooi     |
| 3.30       | Interactive question and answer session          | Henry Ooi     |
| 4.20       | End  |               |



- Direct access to HF Program members –
  - Pager, cell phone, HF cardiologist as cosigner on notes
- Exclusive referral rights to a Nashville Clinical Pharmacist for beta-blocker and ACEI/ARB titration
- Continued education – updates on HF literature
- Performance feedback



# RESULTS

- 7 Primary care providers (6 MD, 1 NP) recruited from 3 Community Based Outpatient Clinics (CBOCs) across TVHS. 9 attended training
- 27 Control providers from same CBOCs

| Providers                        | Intervention Group | Control Group |
|----------------------------------|--------------------|---------------|
| Age (years, range)               | 50 (42-68)         | 51 (32-65)    |
| Gender (M/F)                     | 3/3                | 17/10         |
| Years in practice (years, range) | 16 (4-33)          | 14 (1-34)     |
| Years in VHA (years, range)      | 5.8 (3-10)         | 3.0 (1-17)    |



# Training Program

|  | Pre-Training   | Post-Training  | P-value   |
|--|----------------|----------------|-----------|
| HF Knowledge Test Score /35 ± SD (range) | 21 ± 4 (15-27) | 25 ± 3 (21-29) | P < 0.001 |

|                  | Very satisfied | Satisfied | Satisfied | Not satisfied |
|------------------|----------------|-----------|-----------|---------------|
| Objectives met?  | 8              | 1         | -         | -             |
| Content          | 8              | 1         | -         | -             |
| Clear?           | 8              | 1         | -         | -             |
| Teaching methods | 8              | 1         | -         | -             |
| Facilities       | 8              | 1         | -         | -             |

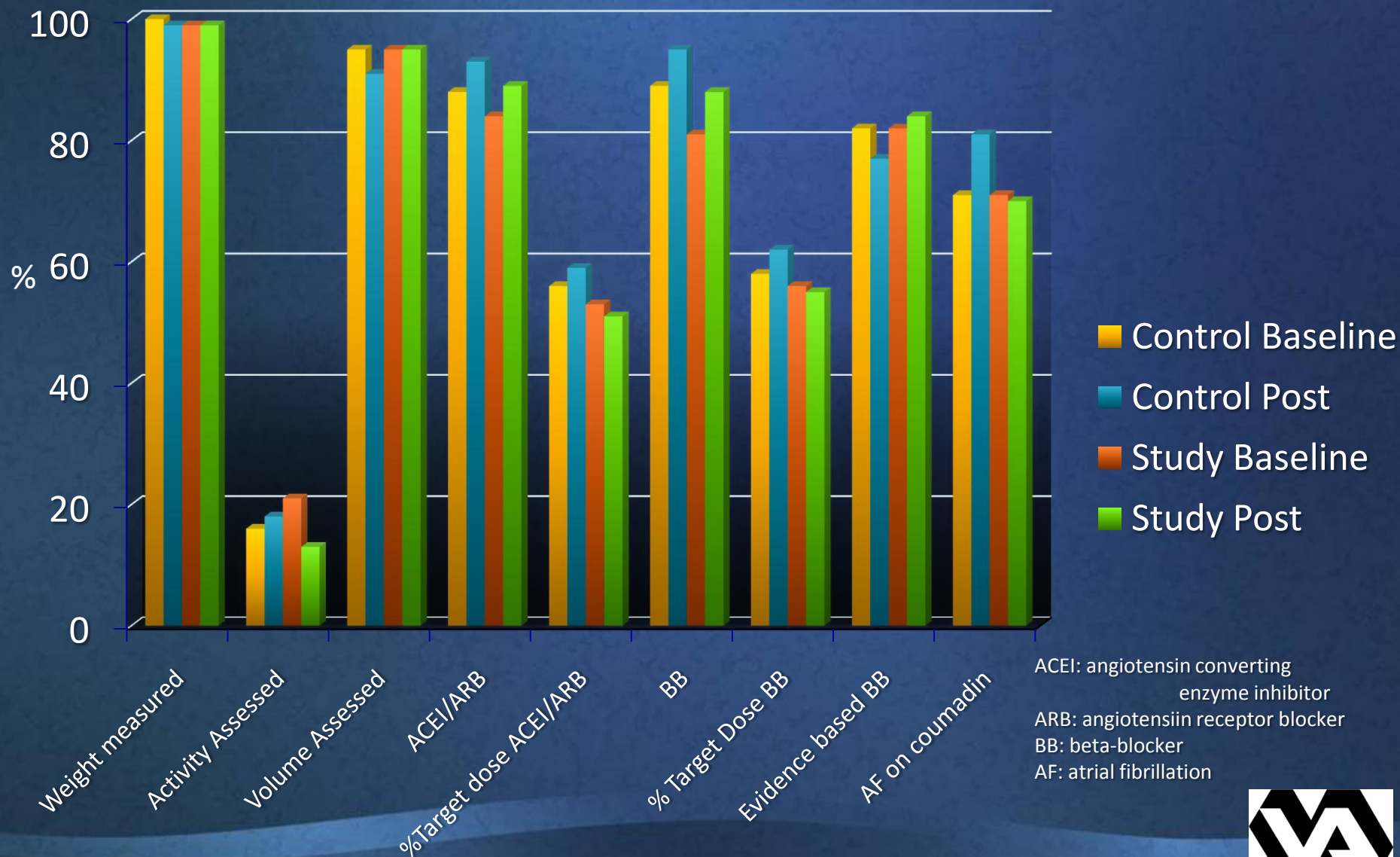


# Patient Characteristics

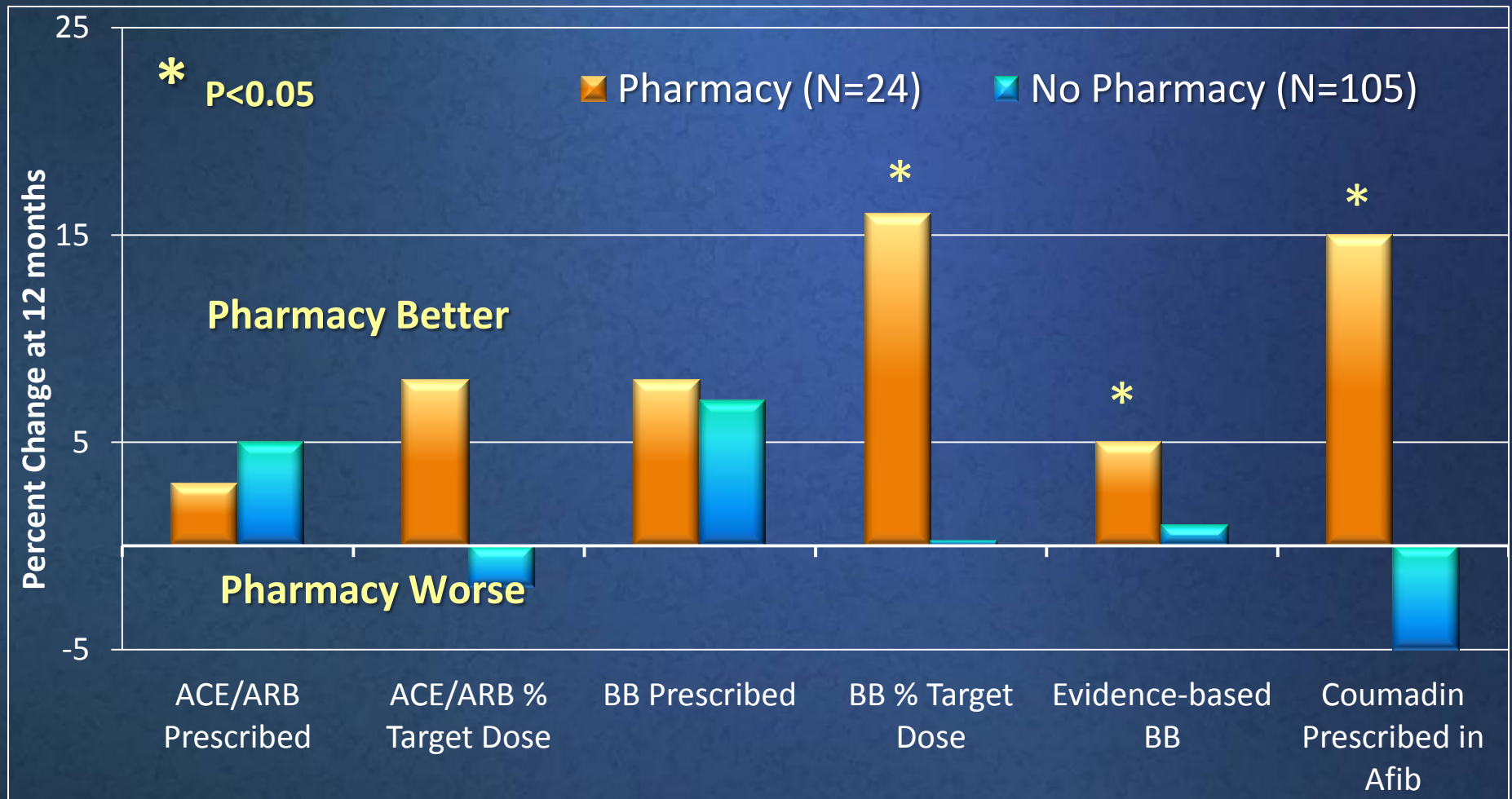
| Characteristic                     | Control<br>N=129 | Intervention<br>N=129 |
|------------------------------------|------------------|-----------------------|
| Median Age, years (IQR)            | 65 (59-72)       | 65 (62-74)            |
| Male (%)                           | 97               | 99                    |
| Non-white race (%)                 | 20               | 19                    |
| Coronary Artery Disease (%)        | 78               | 75                    |
| Hypertension (%)                   | 92               | 92                    |
| Diabetes (%)                       | 56               | 50                    |
| Median ejection fraction (%) (IQR) | 30 (25-35)       | 30 (23-35)            |
| Followed by Cardiology (%)         | 90               | 84                    |
| Followed in Advanced HF Clinic (%) | 20               | 29                    |
| CHF Hospitalization past year (%)  | 20               | 12                    |



# Performance Measures



# Pharmacist Led Medication Titration





# Provider Satisfaction with Program

|                      | Pre-Program | Exit interview |
|----------------------|-------------|----------------|
| Ability to manage HF | 6.8         | 8.5            |
| Coordination of care | 6.8         | 8.5            |
| Time to manage HF    | 6.6         | 7.5            |
| Communication        | 7.1         | 8.6            |
| Expert availability  | 8           | 10             |

Scores (/10)

One year follow-up



# Providers – Barriers and Suggestions

- Insufficient time during encounters
- Patients already “plugged in”
- More refresher training



# Summary

- Despite high, sustained provider satisfaction, no change in objective performance measures
- Limitations include:
  - Ceiling effect (5 of 9 measures > 80% at baseline)
  - High penetration of Cardiology/HF Program care
  - Provider perception of inadequate encounter time
- Some success in clinical pharmacist driven medication titration
- Refinement of this approach will be needed to improve outcomes

